



DICKSON CONCEPTS (INTERNATIONAL) LIMITED  
迪生創建(國際)有限公司  
(incorporated in Bermuda with limited liability)

**INTERIM REPORT**  
**2024-2025**

Stock Code : 0113



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## **CORPORATE INFORMATION**

### ***Board of Directors :***

#### **Group Executive Chairman :**

Dickson Poon

#### **Executive Directors :**

Poon Dickson Pearson Guanda

**(Chief Operating Officer)**

Chan Hon Chung, Johnny Pollux

Lau Yu Hee, Gary

#### **Independent Non-Executive Directors :**

Bhanusak Asvaintra

Nicholas Peter Etches

Fung Yue Ming, Eugene Michael

Lam Sze Wan Patricia

### ***Company Secretary :***

Or Suk Ying, Stella

### ***Audit Committee :***

Nicholas Peter Etches **(Chairman)**

Bhanusak Asvaintra

Fung Yue Ming, Eugene Michael

### ***Nomination Committee :***

Dickson Poon **(Chairman)**

Bhanusak Asvaintra

Nicholas Peter Etches

Lam Sze Wan Patricia

### ***Remuneration Committee :***

Bhanusak Asvaintra **(Chairman)**

Chan Hon Chung, Johnny Pollux

Nicholas Peter Etches

### ***Investment Committee :***

Dickson Poon **(Chairman)**

Poon Dickson Pearson Guanda

Chan Hon Chung, Johnny Pollux

### ***Independent Auditor :***

KPMG

Certified Public Accountants

Public Interest Entity Auditor

registered in accordance with the

Financial Reporting Council Ordinance

### ***Head Office and Principal***

#### ***Place of Business :***

4th Floor, East Ocean Centre,

98 Granville Road,

Tsimshatsui East,

Kowloon, Hong Kong.

### ***Registered Office :***

Clarendon House,

2 Church Street,

Hamilton HM 11,

Bermuda.

### ***Principal Bankers :***

BNP Paribas

Crédit Agricole Corporate and Investment Bank

Standard Chartered Bank (Hong Kong) Limited

The Hongkong and Shanghai Banking

Corporation Limited

### ***Branch Share Registrar in Hong Kong :***

Tricor Tengis Limited

17/F, Far East Finance Centre,

16 Harcourt Road,

Hong Kong.

### ***Share Registrar in Bermuda :***

Conyers Corporate Services (Bermuda) Limited

Clarendon House,

2 Church Street,

Hamilton HM 11,

Bermuda.

### ***Place of Share Listing :***

The Stock Exchange of Hong Kong Limited

### ***Stock Code :***

The Stock Exchange of Hong Kong Limited :

0113

### ***Website :***

<http://www.dickson.com.hk>

## **CHAIRMAN'S STATEMENT**

### **FINANCIAL RESULTS AND INTERIM DIVIDEND**

For the six months ended 30th September, 2024, the Group's turnover was HK\$961.8 million, a decrease of 24.4 per cent. compared to HK\$1,272.4 million in the same period last year.

Net profit attributable to equity shareholders was HK\$131.6 million, a decrease of 40.1 per cent. compared to HK\$219.7 million in the same period last year.

In view of these results, the Board has resolved to declare an interim dividend of HK10 cents (2023 : HK10 cents) per ordinary share.

As a result of our very strong financial position, the Board has approved a share buy-back of up to HK\$100 million to be conducted over the next one year per the general mandate granted by the Shareholders of the Company. This share buy-back enhances shareholder returns while retaining the financial strength that allows the Group to continue to seek new investment opportunities to diversify and broaden its earnings base.

### **BUSINESS REVIEW**

During the period under review, consumer sentiment in Hong Kong continued to be extremely weak, with consumers of all income levels increasingly travelling to Chinese cities like Shenzhen which offer significantly better value, service and variety for both entertainment and shopping, alongside local and Mainland Chinese consumers fervently visiting and spending in Japan given the weakness of the Japanese Yen. As a result, the Group recorded a decrease in sales turnover of about 25 per cent. for the six months ended 30th September, 2024.

In Taiwan, despite weak consumer sentiment there, the Group managed to achieve a 3.4 per cent. growth in sales turnover in local currency terms. The Group will continue to exercise aggressive control of operating cost and inventory.

In China, while the overall luxury market was very weak, sales of the Group's retail and e-commerce business grew by 2.3 per cent. in local currency terms, with the Group continuing its strategy of consolidating its wholesale network while growing its retail network.

The investment market remained volatile. The Group continued to manage its investment portfolio cautiously and achieved a profit of HK\$27.3 million.

## **FUTURE PROSPECTS**

The Group expects the Hong Kong retail market to remain weak for the foreseeable future. This is due to the slow recovery of the property market, a volatile stock market, and weak local consumer sentiment with continued preference of all income levels to travel and spend abroad, either in Shenzhen where better value, service, and variety for entertainment and shopping are offered, or in Japan or Europe where retail prices for luxury goods are significantly cheaper due to weak currencies and tax rebates. Meanwhile, although there is an increase in the number of Mainland Chinese tourists visiting Hong Kong, the duration of their visits are typically short while they are no longer focused on shopping at they used to be. As a result, we consider any material improvement in consumer spending in Hong Kong in the foreseeable future to be unrealistic.

The Taiwan market will remain challenging as local consumers there have also been travelling to Japan and South Korea where retail prices of luxury goods are significantly cheaper due to its weak currency and tax rebates to tourists.

In China, although the consumer sentiment is soft, the Group remains optimistic on the longer-term outlook of China and will seek to continue expanding its presence in the region.

On the investment side, the Group will continue to cautiously manage its investment portfolio.

The Group will continue to employ the most conservative approach to manage its retail network and will continue to control costs rigorously at all levels of operation.

With net cash of HK\$2,873.2 million and its strong balance sheet, the Group is in a strong position to cope with the risk of a difficult retail climate, potential economic downturn, and to undertake new investment opportunities to diversify and broaden its earnings base.

**Dickson Poon**

*Group Executive Chairman*

Hong Kong, 28th November, 2024



## **REVIEW REPORT TO THE BOARD OF DIRECTORS OF DICKSON CONCEPTS (INTERNATIONAL) LIMITED** (incorporated in Bermuda with limited liability)

### **INTRODUCTION**

We have reviewed the interim financial report set out on pages 7 to 25 which comprises the consolidated statement of financial position of Dickson Concepts (International) Limited as of 30th September, 2024 and the related consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income and consolidated statement of changes in equity and condensed consolidated cash flow statement for the six month period then ended and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 (“HKAS 34”) “Interim financial reporting” issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). The directors are responsible for the preparation and presentation of the interim financial report in accordance with HKAS 34.

Our responsibility is to form a conclusion, based on our review, on the interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

### **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, “Review of interim financial information performed by the independent auditor of the entity” issued by the HKICPA. A review of the interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

### **CONCLUSION**

Based on our review, nothing has come to our attention that causes us to believe that the interim financial report as at 30th September, 2024 is not prepared, in all material respects, in accordance with HKAS 34 “Interim financial reporting”.

**KPMG**  
*Certified Public Accountants*  
8th Floor, Prince’s Building  
10 Chater Road  
Central, Hong Kong

Hong Kong, 28th November, 2024

The board of Directors (the “**Board**”) of Dickson Concepts (International) Limited (the “**Company**”) announces that the unaudited consolidated results of the Company and its subsidiary companies (together the “**Group**”) for the six months ended 30th September, 2024 together with the comparative figures are as follows :-

## **CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

For the period ended 30th September, 2024

		<b>Six months ended 30th September,</b>	
		<b>2024</b>	<b>2023</b>
		<b>(unaudited)</b>	<b>(unaudited)</b>
	NOTE	<b>HK\$'000</b>	<b>HK\$'000</b>
<b>Revenue</b>	2	<b>961,807</b>	1,272,372
Cost of sales		<u><b>(535,710)</b></u>	<u>(706,132)</u>
<b>Gross profit</b>		<b>426,097</b>	566,240
Other income	3	<b>20,538</b>	35,110
Selling and distribution expenses		<b>(212,332)</b>	(261,323)
Administrative expenses		<b>(59,333)</b>	(67,905)
Other operating expenses		<u><b>(14,448)</b></u>	<u>(15,612)</u>
<b>Operating profit</b>		<b>160,522</b>	256,510
Finance costs		<u><b>(22,778)</b></u>	<u>(34,803)</u>
<b>Profit before taxation</b>	4	<b>137,744</b>	221,707
Tax expense	5	<u><b>(6,154)</b></u>	<u>(1,983)</u>
<b>Profit for the period attributable to equity shareholders of the Company</b>		<u><b>131,590</b></u>	<u>219,724</u>
<b>Earnings per share</b> (basic and diluted)	6	<u><b>33.4 cents</b></u>	<u>55.7 cents</u>

The notes on pages 13 to 25 form part of this interim financial report. Details of dividends payable to equity shareholders of the Company are set out in Note 7.



# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the period ended 30th September, 2024

Six months ended 30th September,  
2024 2023

(unaudited) (unaudited)  
HK\$'000 HK\$'000

**Profit for the period** 131,590 219,724

## Other comprehensive income for the period :

Item that may be reclassified subsequently to profit or loss :

Exchange differences on translation of financial statements  
of subsidiary companies outside Hong Kong (Note) 3,325 (23,698)

**Total comprehensive income for the period attributable  
to equity shareholders of the Company** 134,915 196,026

*Note :-*

There is no tax effect relating to the above component of the comprehensive income.

The notes on pages 13 to 25 form part of this interim financial report.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30th September, 2024

	NOTE	30/9/2024 (unaudited) HK\$'000	31/3/2024 (audited) HK\$'000
<b>Non-current assets</b>			
Property, plant and equipment		63,849	63,083
Right-of-use assets		184,851	212,017
Deposits and prepayments	9	57,743	60,969
Other financial assets	8	337,124	476,751
		<u>643,567</u>	<u>812,820</u>
<b>Current assets</b>			
Inventories		187,495	199,716
Debtors, deposits and prepayments	9	176,770	208,073
Tax recoverable		13,608	13,583
Other financial assets	8	499,377	654,628
Cash and bank balances		3,448,661	3,469,605
		<u>4,325,911</u>	<u>4,545,605</u>
<b>Current liabilities</b>			
Bank loans	10	575,442	799,093
Creditors, accruals and provisions	11	287,334	369,121
Lease liabilities		154,786	163,647
Taxation		48,966	49,271
		<u>1,066,528</u>	<u>1,381,132</u>
<b>Net current assets</b>		<u>3,259,383</u>	<u>3,164,473</u>
<b>Total assets less current liabilities</b>		<u>3,902,950</u>	<u>3,977,293</u>
<b>Non-current liabilities</b>			
Creditors and provisions	11	35,139	37,156
Lease liabilities		278,619	347,993
Deferred tax liabilities		20,512	20,408
		<u>334,270</u>	<u>405,557</u>
<b>Total non-current liabilities</b>		<u>334,270</u>	<u>405,557</u>
<b>Net assets</b>		<u>3,568,680</u>	<u>3,571,736</u>
<b>Capital and reserves</b>			
Share capital	12	118,261	118,261
Reserves		3,450,419	3,453,475
		<u>3,568,680</u>	<u>3,571,736</u>
<b>Total equity attributable to equity shareholders of the Company</b>		<u>3,568,680</u>	<u>3,571,736</u>

The notes on pages 13 to 25 form part of this interim financial report.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the period ended 30th September, 2024

	Attributable to equity shareholders of the Company				
	Share capital HK\$'000 (unaudited)	Share premium HK\$'000 (unaudited)	Exchange reserve HK\$'000 (unaudited)	Retained profits HK\$'000 (unaudited)	Total HK\$'000 (unaudited)
<b>Balance at 1st April, 2024</b>	<b>118,261</b>	<b>502,561</b>	<b>79,287</b>	<b>2,871,627</b>	<b>3,571,736</b>
Dividends approved and paid in respect of prior year (Note 7(b))					
— by means of cash	—	—	—	(137,971)	(137,971)
Profit for the period	—	—	—	131,590	131,590
Other comprehensive income for the period	—	—	3,325	—	3,325
<b>Balance at 30th September, 2024</b>	<b>118,261</b>	<b>502,561</b>	<b>82,612</b>	<b>2,865,246</b>	<b>3,568,680</b>

The comparative figures for 2023 are set out as follows :-

	Attributable to equity shareholders of the Company				
	Share capital HK\$'000 (unaudited)	Share premium HK\$'000 (unaudited)	Exchange reserve HK\$'000 (unaudited)	Retained profits HK\$'000 (unaudited)	Total HK\$'000 (unaudited)
<b>Balance at 1st April, 2023</b>	<b>118,261</b>	<b>502,561</b>	<b>101,537</b>	<b>2,666,735</b>	<b>3,389,094</b>
Dividends approved and paid in respect of prior year (Note 7(b))					
— by means of cash	—	—	—	(106,435)	(106,435)
Profit for the period	—	—	—	219,724	219,724
Other comprehensive income for the period	—	—	(23,698)	—	(23,698)
<b>Balance at 30th September, 2023</b>	<b>118,261</b>	<b>502,561</b>	<b>77,839</b>	<b>2,780,024</b>	<b>3,478,685</b>

The notes on pages 13 to 25 form part of this interim financial report.

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT

For the period ended 30th September, 2024

	Six months ended 30th September,	
	2024	2023
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
<b>Cash generated from operations before changes in working capital</b> (Note a)	<b>172,847</b>	279,262
Decrease / (increase) in inventories	<b>12,996</b>	(26,649)
Decrease / (increase) in debtors, deposits and prepayments	<b>34,501</b>	(47,284)
Increase in other financial assets held for trading	—	(63,227)
(Decrease) / increase in creditors, accruals and provisions	<b>(83,804)</b>	20,494
Other changes in working capital	<b>670</b>	(2,406)
<b>Cash generated from operations</b>	<b>137,210</b>	160,190
<b>Tax paid (net)</b>	<b>(6,518)</b>	(16,130)
<b>Net cash generated from operating activities</b>	<b>130,692</b>	144,060
Payment for purchase of property, plant and equipment	<b>(15,719)</b>	(7,070)
Payment for purchase of other financial assets	<b>(93,353)</b>	(47,100)
Net proceeds from sales / redemption of other financial assets	<b>384,020</b>	150,610
Decrease in bank deposits with original maturity over three months	—	109,900
Other cash flows arising from investing activities	<b>45,721</b>	46,350
<b>Net cash generated from investing activities</b>	<b>320,669</b>	252,690
Net repayment of bank loans	<b>(223,651)</b>	(49,130)
Capital element of lease rentals paid	<b>(89,452)</b>	(126,149)
Interest element of lease rentals paid	<b>(7,041)</b>	(8,531)
Dividends paid	<b>(137,971)</b>	(106,435)
Other cash flows arising from financing activities	<b>(15,871)</b>	(24,657)
<b>Net cash used in financing activities</b>	<b>(473,986)</b>	(314,902)
<b>Net (decrease) / increase in cash and cash equivalents</b>	<b>(22,625)</b>	81,848
<b>Cash and cash equivalents at 1st April</b>	<b>3,469,605</b>	3,157,983
<b>Effect of foreign exchange rate changes</b>	<b>1,681</b>	(14,177)
<b>Cash and cash equivalents at 30th September</b> (Note b)	<b>3,448,661</b>	3,225,654

*Notes :-*

- a. Cash generated from operations before changes in working capital is arrived at after adjusting for depreciation (Note 4), net realised and unrealised loss on unlisted equity and non-equity securities (Note 3), interest income (Note 3) and other non-cash items.
- b. Cash and cash equivalents represent cash and bank balances at the end of the period.

The notes on pages 13 to 25 form part of this interim financial report.

# NOTES ON THE UNAUDITED INTERIM FINANCIAL REPORT

## 1. MATERIAL ACCOUNTING POLICIES

### (a) Basis of preparation

This interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities (the “**Listing Rules**”) on The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”), including compliance with Hong Kong Accounting Standard (“**HKAS**”) 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants (“**HKICPA**”). It was authorised for issue on 28th November, 2024.

This interim financial report has been prepared in accordance with the same accounting policies adopted in the 2024 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2025 annual financial statements. Details of any changes in accounting policies are set out in Note 1(b).

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2024 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards (“**HKFRSs**”).

This interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity*, issued by the HKICPA. KPMG’s independent review report to the Board is included on page 6. In addition, this interim financial report has been reviewed by the Company’s Audit Committee.

The financial information relating to the financial year ended 31st March, 2024 that is included in the interim financial report as comparative information does not constitute the Company’s statutory annual consolidated financial statements for that financial year but is derived from those financial statements. The Company’s auditor has reported on those financial statements. The auditor’s report was unqualified and did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying its report.

**(b) Changes in accounting policies**

The HKICPA has issued several amendments to HKFRSs that are first effective for the current accounting period of the Group. None of these developments have had a material effect on how the Group's results and financial position for the current or prior periods have been prepared or presented in this financial report.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

## 2. REVENUE AND SEGMENTAL INFORMATION

**(a) Revenue**

The principal activities of the Group are the Sale of Luxury Goods and Securities Investment.

Revenue represents the invoiced value of goods sold less discounts and returns, net income from concession and consignment sales, fair value change on securities held for trading, dividend income, and interest income from debt securities and short-term bank deposits under Securities Investment segment.

The amount of each significant category of revenue is as follows :-

	Six months ended 30th September,	
	2024	2023
	HK\$'000	HK\$'000
Revenue from Sale of Luxury Goods and net income from concession and consignment sales		
Watches and jewellery	462,185	465,430
Cosmetics and beauty products	196,691	467,953
Fashion and accessories	243,980	285,295
	<u>902,856</u>	<u>1,218,678</u>
Revenue from Securities Investment		
Dividend income	—	143
Fair value change on securities held for trading	(1,479)	(1,729)
Interest income from debt securities and short-term bank deposits under Securities Investment segment	60,430	55,280
	<u>58,951</u>	<u>53,694</u>
	<u>961,807</u>	<u>1,272,372</u>

Information about major customers

The Group sells goods to numerous individual customers without concentration of reliance. There is no discloseable information of major customers under HKFRS 8, *Operating segments*.

**(b) Segment reporting**

The Group manages its businesses by divisions. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purpose of resource allocation and performance assessment, the Group has presented the following two reportable segments :-

Sale of Luxury Goods business : The sale of luxury goods to retail and wholesale customers and net income from concession and consignment sales.

Securities Investment business : The investment in listed and unlisted securities.

**(i) Segment results**

Information regarding the Group's reportable segments for the six months ended 30th September, 2024 and 30th September, 2023 respectively is set out below.

	<b>Sale of Luxury Goods</b>		<b>Securities Investment</b>		<b>Total</b>	
	<b>Six months ended 30th September, 2024</b>		<b>Six months ended 30th September, 2024</b>		<b>Six months ended 30th September, 2024</b>	
	<b>HK\$'000</b>	<b>HK\$'000</b>	<b>HK\$'000</b>	<b>HK\$'000</b>	<b>HK\$'000</b>	<b>HK\$'000</b>
Revenue from external customers	<u>902,856</u>	<u>1,218,678</u>	<u>58,951</u>	<u>53,694</u>	<u>961,807</u>	<u>1,272,372</u>
<b>Reportable segment revenue</b>	<u><b>902,856</b></u>	<u>1,218,678</u>	<u><b>58,951</b></u>	<u>53,694</u>	<u><b>961,807</b></u>	<u>1,272,372</u>
<b>Reportable segment profit</b>	<b>104,272</b>	199,278	<b>27,318</b>	20,446	<b>131,590</b>	219,724

Revenue and expenses are allocated to the reportable segments with reference to the sales generated and expenses incurred by those segments. The measure used for reporting segment profit is profit after taxation.

**(ii) Reconciliations of reportable segment revenue and profit or loss**

**Revenue and profit**

No reconciliation of revenue and profit after taxation is required as the total reportable segments' figures are equal to the Group's consolidated figures.

**(iii) Geographical information**

The following table sets out information about the geographical location of (i) the Group's revenue from external customers; and (ii) the Group's property, plant and equipment and right-of-use assets. The geographical location of customers is based on the location at which the goods are delivered. The geographical location of the specified non-current assets is based on the physical location of the assets.



	<u>Revenues from external customers</u>		<u>Specified non-current assets</u>	
	<b>Six months ended 30th September,</b>			
	2024	2023	<b>30/9/2024</b>	31/3/2024
	<b>HK\$'000</b>	HK\$'000	<b>HK\$'000</b>	HK\$'000
Hong Kong (place of domicile)	<b>574,286</b>	890,985	<b>177,531</b>	213,361
Taiwan	<b>270,168</b>	270,706	<b>59,067</b>	54,306
Other territories	<b>58,402</b>	56,987	<b>12,102</b>	7,433
	<b>328,570</b>	327,693	<b>71,169</b>	61,739
Revenue from sales of luxury goods and net income from concession and consignment sales	<b>902,856</b>	1,218,678	—	—
Revenue from securities investment	<b>58,951</b>	53,694	—	—
Total	<b>961,807</b>	1,272,372	<b>248,700</b>	275,100

### 3. OTHER INCOME

	<b>Six months ended 30th September,</b>	
	<b>2024</b>	2023
	<b>HK\$'000</b>	HK\$'000
Net realised and unrealised loss on unlisted equity and non-equity securities	<b>(240)</b>	(2,063)
Loss on disposal of property, plant and equipment	<b>(11)</b>	—
Impairment loss on listed debt securities measured at amortised cost written back / (recognised)	<b>1,543</b>	(477)
Interest income	<b>45,721</b>	46,350
Net foreign exchange loss	<b>(26,475)</b>	(8,700)
	<b>20,538</b>	35,110

#### 4. PROFIT BEFORE TAXATION

Six months ended 30th September,  
2024                      2023  
HK\$'000                      HK\$'000

Profit before taxation is arrived at after charging :-

Depreciation		
— property, plant and equipment	15,232	13,871
— right-of-use assets	38,579	49,776
Interest on bank loans	15,871	24,657
Interest on lease liabilities	<u>6,907</u>	<u>10,146</u>

#### 5. TAXATION

Six months ended 30th September,  
2024                      2023  
HK\$'000                      HK\$'000

Current tax — Hong Kong Profits Tax		
Provision for the period	—	98
Under-provision in respect of prior years	<u>—</u>	<u>107</u>
	—	205
	-----	-----
Current tax — Outside Hong Kong		
Provision for the period	5,782	1,718
Under-provision in respect of prior years	<u>372</u>	<u>60</u>
	<u>6,154</u>	<u>1,778</u>
	-----	-----
Total income tax expense	<u>6,154</u>	<u>1,983</u>

Taxation in the consolidated statement of profit or loss includes provision for Hong Kong Profits Tax at 16.5 per cent. (2023 : 16.5 per cent.) on the estimated assessable profits for the period after deducting tax losses brought forward from previous years.

Taxation for subsidiary companies outside Hong Kong is charged at the appropriate current rates of taxation ruling in the relevant jurisdictions outside Hong Kong.

## 6. EARNINGS PER SHARE

The calculation of basic and diluted earnings per share is based on the profit for the period attributable to ordinary equity shareholders of the Company of HK\$131,590,000 (2023 : HK\$219,724,000) and the weighted average number of 394,202,808 ordinary shares (2023 : 394,202,808 ordinary shares) in issue during the period.

## 7. DIVIDENDS

	<b>Six months ended 30th September,</b>	
	<b>2024</b>	<b>2023</b>
	<b>HK\$'000</b>	<b>HK\$'000</b>
(a) Interim dividend declared after the interim period end : HK10 cents (2023 : HK10 cents) per ordinary share	<u><b>39,420</b></u>	<u>39,420</u>
(b) Final dividend in respect of the previous financial year, approved and paid during the interim period, of HK35 cents (for the year ended 31st March, 2023 : HK27 cents) per ordinary share	<u><b>137,971</b></u>	<u>106,435</u>

## 8. OTHER FINANCIAL ASSETS

	<b>30/9/2024</b> <b>HK\$'000</b>	31/3/2024 HK\$'000
Non-current assets		
Unlisted equity securities designated at fair value through profit or loss	<b>57,460</b>	57,926
Listed debt securities measured at amortised cost net of loss allowance	<b>279,664</b>	418,825
	<b>337,124</b>	476,751
Current assets		
Unlisted non-equity securities designated at fair value through profit or loss	—	13,200
Listed debt securities measured at amortised cost net of loss allowance	<b>499,377</b>	641,428
	<b>499,377</b>	654,628
	<b>836,501</b>	1,131,379

## 9. DEBTORS, DEPOSITS AND PREPAYMENTS

Included in debtors, deposits and prepayments are trade debtors (net of loss allowance) with the following ageing analysis based on due date as at the end of the reporting period :-

	<b>30/9/2024</b> <b>HK\$'000</b>	31/3/2024 HK\$'000
Current	<b>64,129</b>	92,090
1 to 30 days overdue	<b>684</b>	108
	<b>64,813</b>	92,198

Trade debtors are due within 30 to 90 days from the date of billing.

All debtors, deposits and prepayments of the Group, apart from certain deposits and prepayments totalling HK\$57,743,000 (as at 31st March, 2024 : HK\$60,969,000), are expected to be recovered or recognised as an expense within one year.

## 10. BANK LOANS

At the end of the reporting period, the bank loans were repayable within one year and secured as follows :-

	<b>30/9/2024</b> <b>HK\$'000</b>	31/3/2024 HK\$'000
Secured	<u><b>575,442</b></u>	<u>799,093</u>

At 30th September, 2024, the banking facilities of subsidiary companies were secured by charges over certain debt securities with total carrying value of HK\$779,041,000 (as at 31st March, 2024 : HK\$1,060,253,000).

The effective borrowing interest rate at 30th September, 2024 for the Group was 4.74 per cent. (as at 31st March, 2024 : 5.63 per cent.) per annum.

## 11. CREDITORS, ACCRUALS AND PROVISIONS

	<b>30/9/2024</b> <b>HK\$'000</b>	31/3/2024 HK\$'000
Trade creditors	<b>127,652</b>	150,790
Contract liabilities	<b>12,505</b>	31,413
Other creditors, accruals and provisions	<u><b>182,316</b></u>	<u>224,074</u>
	<b>322,473</b>	406,277
Less : non-current portion of creditors and provisions	<u><b>(35,139)</b></u>	<u>(37,156)</u>
	<u><b>287,334</b></u>	<u>369,121</u>

Included in creditors, accruals and provisions are trade creditors with the following ageing analysis based on due date as at the end of the reporting period :-

	<b>30/9/2024</b> <b>HK\$'000</b>	31/3/2024 HK\$'000
Current	<u><b>127,652</b></u>	<u>150,790</u>

## 12. SHARE CAPITAL

	30/9/2024		31/3/2024	
	Number of shares Thousands	Nominal value HK\$'000	Number of shares Thousands	Nominal value HK\$'000
Authorised :-				
Ordinary shares of HK\$0.30 each	<u>518,000</u>	<u>155,400</u>	<u>518,000</u>	<u>155,400</u>
Issued and fully paid :-				
Ordinary shares of HK\$0.30 each				
Balance brought forward and carried forward	<u>394,203</u>	<u>118,261</u>	<u>394,203</u>	<u>118,261</u>

## 13. MATERIAL RELATED PARTY TRANSACTIONS

The following material transactions with related parties were in the opinion of the directors carried out in the ordinary and usual course of business and on normal commercial terms :-

Transactions with companies in which a director of the Company has beneficial interests :-

	Six months ended 30th September,	
	2024 HK\$'000	2023 HK\$'000
Sales of goods	39	194
Purchases of goods	20,933	26,550
Income from the provision of management and supporting service	5,352	4,801
Rental income	4,106	3,000
Advertising and promotion service expenses	2,686	3,020
Commission expenses	3,370	2,241
Net proceeds from e-Commerce	—	2,139

The amounts due from these companies at 30th September, 2024 amounted to HK\$1,200,000 (at 31st March, 2024 : HK\$775,000) and the amounts due to these companies at 30th September, 2024 amounted to HK\$9,105,000 (at 31st March, 2024 : HK\$9,341,000), which are interest free, unsecured and have repayment terms ranging from 20 days to 90 days. The amounts due from these companies are included in debtors, deposits and prepayments (Note 9) and the amounts due to these companies are included in creditors, accruals and provisions (Note 11).

## 14. CAPITAL COMMITMENTS

Capital commitments outstanding at 30th September, 2024 not provided for in the consolidated financial statements were as follows :-

	<b>30/9/2024</b> <b>HK\$'000</b>	31/3/2024 HK\$'000
Contracted for	<u><u>7,599</u></u>	<u><u>7,698</u></u>

## 15. CONTINGENT LIABILITIES

At 30th September, 2024, the Company had the following contingent liabilities in respect of :-

Guarantees of HK\$728,306,000 (at 31st March, 2024 : HK\$727,730,000) given to banks to secure facilities granted to certain subsidiary companies. The facilities were utilised to the extent of HK\$71,942,000 (at 31st March, 2024 : HK\$72,210,000) at the end of the reporting period.

As at the end of the reporting period, the directors do not consider it probable that a claim will be made against the Company under any of the guarantees. No provision was therefore made in this respect at 30th September, 2024 and 31st March, 2024.

## 16. FAIR VALUE MEASUREMENT

### (a) Other financial assets carried at fair value

#### (i) Fair value hierarchy

The following table presents the fair value of the Group's financial instruments measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in HKFRS 13, *Fair value measurement*. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows :-

- Level 1 valuations: Fair value measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date
- Level 2 valuations: Fair value measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available
- Level 3 valuations: Fair value measured using significant unobservable inputs

	<b>Level 3</b> <b>HK\$'000</b>	<b>Total</b> <b>HK\$'000</b>
At 30th September, 2024		
Recurring fair value measurements		
Other financial assets		
Unlisted equity securities designated at fair value through profit or loss	<u><u>57,460</u></u>	<u><u>57,460</u></u>
At 31st March, 2024		
Recurring fair value measurements		
Other financial assets		
Unlisted equity and non-equity securities designated at fair value through profit or loss	<u><u>71,126</u></u>	<u><u>71,126</u></u>

During the six months ended 30th September, 2024, there were no transfers among different levels of fair value hierarchy.



(ii) Information about Level 3 fair value measurements

The Group's Level 3 financial instruments represent unlisted equity and non-equity securities which their fair values are based on unobservable inputs. The directors of the Group perform the valuation on Level 3 financial instruments for financial reporting purposes. Their fair values have been determined using adjusted recent financing approach, with reference to the pricing of the recent transactions, or valuation supplied by fund managers. These valuations are measured by the percentage of ownership of the net asset value, which is an unobservable input. The fund managers apply appropriate valuation techniques such as latest transaction price, discounted cash flow, or comparison with publicly-traded comparable companies and after applying a liquidity discount.

The movement during the period in the balance of these Level 3 fair value measurements is as follows :-

	<b>2024</b>	2023
	<b>HK\$'000</b>	HK\$'000
Unlisted equity and non-equity securities :-		
At 1st April	<b>71,126</b>	365,984
Payment for purchases	—	47,100
Net realised and unrealised losses recognised in profit or loss	<b>(465)</b>	(2,094)
Disposals	<b><u>(13,201)</u></b>	<u>(150,578)</u>
At 30th September	<b><u><u>57,460</u></u></b>	<u><u>260,412</u></u>

(b) Fair value of other financial assets carried at other than fair value

For other financial instruments carried at amortised cost as at 30th September, 2024 and 31st March, 2024, their carrying amounts and fair value and level of fair value hierarchy are disclosed below :-

	<b>Carrying amount as at 30th September, 2024 HK\$'000</b>	<b>Fair value as at 30th September, 2024 HK\$'000</b>	<b>Fair value measurements as at 30th September, 2024 categorised into Level 1 HK\$'000</b>
Listed debt securities measured at amortised cost	779,041	733,480	733,480

  

	<b>Carrying amount as at 31st March, 2024 HK\$'000</b>	<b>Fair value as at 31st March, 2024 HK\$'000</b>	<b>Fair value measurements as at 31st March, 2024 categorised into Level 1 HK\$'000</b>
Listed debt securities measured at amortised cost	1,060,253	1,008,113	1,008,113

## 17. EVENTS AFTER THE REPORTING PERIOD

Save as disclosed in the Company's announcements dated 15th October, 2024 and 6th November, 2024 regarding the proceedings commenced by the Securities and Futures Commission against, inter alia, the Company and two of the Directors of the Company, there are no other material subsequent events which have occurred since the end of the reporting period and up to the date of this interim financial report. In the meantime, these proceedings will not affect the business or operations of the Company.

## DISCLOSURE OF INTERESTS

### DIRECTORS' INTERESTS

As at 30th September, 2024, the interests and short positions of the directors in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the “SFO”)) as recorded in the register required to be kept by the Company under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the “Directors’ Model Code”) as set out in Appendix C3 of the Listing Rules were as follows :-

#### Dickson Concepts (International) Limited

Name of Director	Capacity	Ordinary shares of HK\$0.30 each				Total	Percentage <sup>(ii)</sup>
		Personal Interests	Family Interests	Corporate Interests	Other Interests		
Dickson Poon	Beneficial owner and trust founder	17,361	—	—	233,464,065 <sup>(i)</sup>	233,481,426	59.23
Poon Dickson Pearson Guanda	Beneficial owner and beneficiary of a discretionary trust	83,000	—	—	233,464,065 <sup>(i)</sup>	233,547,065	59.25

*Notes :-*

- (i) These shares are held through two trusts.
- (ii) Percentage which the aggregate long position in shares represents to the issued share capital of the Company.

In addition, Sir Dickson Poon and Mr. Poon Dickson Pearson Guanda are deemed to be interested in the share capital of all the subsidiary and associated companies of the Company by virtue of their interests in the Company.

Save as referred to above, as at 30th September, 2024, none of the directors had any interest or short position in the shares, underlying shares or debentures of the Company or any associated corporations (within the meaning of Part XV of the SFO) which are recorded in the register required to be kept by the Company under Section 352 of the SFO or which are notified to the Company and the Stock Exchange pursuant to the Directors’ Model Code.

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS

As at 30th September, 2024, the interests and short positions of the persons (other than the directors) in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company under Section 336 of the SFO were as follows :-

### Dickson Concepts (International) Limited

Name of shareholder	Ordinary shares of HK\$0.30 each	Percentage <sup>(iii)</sup>	Capacity
Yu Kwai Chu, Pearl	233,481,426 <sup>(i)</sup>	59.23	Interest of spouse
Dickson Investment Holding (PTC) Corporation (“DIHPTC”)	233,464,065 <sup>(ii)</sup>	59.22	Trustee
Paicolex Trust Company (BVI) Limited (“Paicolex BVI”)	233,464,065 <sup>(ii)</sup>	59.22	Trustee
Paicolex Trust Management AG (“Paicolex AG”)	233,464,065 <sup>(ii)</sup>	59.22	Trustee

Notes :-

- (i) These shares refer to the family interest attributable to Sir Dickson Poon, the spouse of Ms. Yu Kwai Chu, Pearl.
- (ii) These shares refer to the same block of shares. DIHPTC, Paicolex BVI and Paicolex AG are trustees of two trusts. These shares are also included in the 233,464,065 shares which were disclosed as “Other Interests” of Sir Dickson Poon and Mr. Poon Dickson Pearson Guanda in the “Directors’ Interests” section of this report. Sir Dickson Poon is a director of DIHPTC.
- (iii) Percentage which the aggregate long position in shares represents to the issued share capital of the Company.

Save as disclosed above and in the “Directors’ Interests” section of this report, the Company has not been notified by any person who had an interest or short position in the shares or underlying shares of the Company as at 30th September, 2024 which is required to be notified to the Company pursuant to Part XV of the SFO or which is recorded in the register required to be kept by the Company under Section 336 of the SFO.

## **OTHER INFORMATION**

### **EMPLOYMENT AND REMUNERATION POLICIE**

As at 30th September, 2024, the Group had 618 (2023 : 754) employees. Total staff costs (including directors' emoluments) amounted to HK\$114.9 million (2023 : HK\$129.7 million). Remuneration policies are reviewed regularly by the Board and by the Remuneration Committee in respect of directors and senior management. Remuneration packages are structured to take into account the level and composition of pay and the general market conditions in the respective countries and businesses in which the Group operates.

### **LIQUIDITY AND FINANCIAL RESOURCES**

The Group's net liquid financial resources as at 30th September, 2024 stood at HK\$2,873.2 million (as at 31st March, 2024 : HK\$2,670.5 million), represented by cash and bank balances of HK\$3,448.6 million (as at 31st March, 2024 : HK\$3,469.6 million) less short-term bank borrowings of HK\$575.4 million (as at 31st March, 2024 : HK\$799.1 million).

The Group also maintains substantial uncommitted short-term loan facilities with selected international banks for day-to-day requirements and funding flexibility. Utilisation of these facilities over and above prevailing levels during the second half of the current financial year is not anticipated given the Group's net cash position.

### **FOREIGN CURRENCY EXPOSURE AND FINANCIAL MANAGEMENT**

Merchandise purchased by the Group is mainly denominated in United States Dollars, Euros, Pounds Sterling and Swiss Francs. Where appropriate, forward foreign exchange contracts are utilised to purchase the relevant currency to settle amounts due and it is the Group's policy that such foreign exchange contracts or foreign currency purchases are strictly limited to approved purchase budget amounts or actual purchase commitments.

Exposure to fluctuations in the exchange rate of regional currencies in respect of the Group's overseas operations is minimised by utilising local currency borrowings, where necessary, to fund working capital and capital expenditure requirements with repayment from funds generated from local sales.

Financial risk management for the Group is the responsibility of the treasury department based in Hong Kong which implements the policies and guidelines issued by the Board. Surplus cash is held mainly in United States Dollars, New Taiwan Dollars, Hong Kong Dollars and Renminbi with the majority placed on short-term deposits with established international banks.

As at 30th September, 2024, the Group's current ratio, being current assets divided by current liabilities, was 4.1 times (as at 31st March, 2024 : 3.3 times). The Group has maintained a net surplus cash position throughout the period under review and its gearing ratio, being total bank borrowings net of cash balances as a percentage of consolidated capital and reserves is Nil (as at 31st March, 2024 : Nil).

## **INTERIM DIVIDEND**

In view of the results, the Board has resolved to declare an interim dividend of HK10 cents (2023 : HK10 cents) per ordinary share, the same as last year. The interim dividend represents a dividend payout ratio of 29.96 per cent. (2023 : 17.94 per cent.) and will absorb a total of about HK\$39.42 million (2023 : HK\$39.42 million). Shareholders whose names appear in the Register of Members of the Company on Tuesday, 7th January, 2025 will be entitled to the interim dividend which will be paid on Tuesday, 21st January, 2025.

## **CLOSURE OF REGISTER OF MEMBERS**

For the purpose of ascertaining shareholders' entitlement to the interim dividend, the Register of Members of the Company will be closed from Monday, 6th January, 2025 to Tuesday, 7th January, 2025, both days inclusive, during which period no transfer of shares will be effected. In order to qualify for the interim dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Hong Kong Branch Share Registrar, Tricor Tengis Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong not later than 4:30 p.m. on Friday, 3rd January, 2025.

## **SHARE PURCHASE, SALE AND REDEMPTION**

At no time during the period under review was there any purchase, sale or redemption by the Company, or any of its subsidiary companies, of the Company's ordinary shares. There is no treasury shares held by the Company.

## **CORPORATE GOVERNANCE PRACTICES**

The Company is committed to maintaining high standards of corporate governance including promotion of the Company's sustainable development. It believes that high standards of corporate governance provide a framework and solid foundation for the Group to manage business risks, enhance transparency, maintain high standards of accountability and protect shareholders' interest in general. The Company recognises that corporate governance practices are fundamental to the smooth, effective and transparent operation of a company and its ability to attract investment, protect the rights of shareholders and enhance shareholder value.

The Company has applied the principles and complied with all the code provisions of the Corporate Governance Code (the "CG Code") as set out in Appendix C1 to the Listing Rules throughout the period under review except code provision C.2.1 of the CG Code as the functions of the Chief Executive Officer are now performed by Sir Dickson Poon, the Group Executive Chairman. Furthermore, the Company has complied with all applicable requirements and provisions of the Environmental, Social and Governance Reporting Guide as set out in Appendix C2 to the Listing Rules.

Detailed information on the Company's other corporate governance practices was set out in the Corporate Governance Report included in the 2024 Annual Report.

## **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the Directors' Model Code as set out in Appendix C3 to the Listing Rules as the code for securities transactions by the directors. Having made specific enquiries of all directors, all directors confirmed that they have complied with the required standard as set out in the Directors' Model Code throughout the period under review.

## **REVIEW OF GROUP INTERIM RESULTS**

The Audit Committee has reviewed the unaudited consolidated interim results of the Group for the six months ended 30th September, 2024 with the Board.

As at the date of this report, the Board comprises :-

### ***Executive Directors:***

Dickson Poon (*Group Executive Chairman*)

Poon Dickson Pearson Guanda

(*Chief Operating Officer*)

Chan Hon Chung, Johnny Pollux

Lau Yu Hee, Gary

### ***Independent Non-Executive Directors:***

Bhanusak Asvaintra

Nicholas Peter Etches

Fung Yue Ming, Eugene Michael

Lam Sze Wan Patricia

By Order of the Board

**Or Suk Ying, Stella**

*Company Secretary*

Hong Kong, 28th November, 2024