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## XPeng Inc.

小鵬汽車有限公司\* (A company controlled through weighted voting rights and incorporated in the Cayman Islands with limited liability) (Stock Code: 9868)

## **VOLUNTARY ANNOUNCEMENT**

## VEHICLE DELIVERY RESULTS FOR SEPTEMBER AND THIRD QUARTER 2024

The board of directors of XPeng Inc. (the "**Company**" or "**XPENG**") is pleased to announce its vehicle delivery results for September and the third quarter of 2024.

In September 2024, XPENG delivered 21,352 Smart EVs, a new record for monthly deliveries, representing increases of 39% year-over-year and 52% over the prior month. At the same time, the first month of deliveries of XPENG MONA M03 exceeded 10,000 units. For the first nine months of 2024, XPENG delivered 98,561 Smart EVs, representing a 21% increase from the same period last year.

With a broad array of superior configurations and competitive pricing, XPENG MONA M03 has experienced a significant increase in orders since its market launch. XPENG and its supply chain partners are sparing no effort to prepare for XPENG MONA M03's further production ramp-up.

In September 2024, XNGP's monthly active user penetration rate in urban driving reached 83%. XPENG rolled out its AI Tianji XOS 5.3 to all eligible owners in China on September 25, 2024, enhancing their experience with 32 feature updates and 38 functional upgrades. Empowered by end-to-end large AI models, XPENG'S ADAS features can deliver seamless smart driving on all public roads, including passing electronic toll collection (ETC), navigating U-turns and roundabouts, and others.

Additionally, after successful launch events in Madrid and Lisbon in September 2024, XPENG officially introduced the G9, G6 and P7 models to the Spanish and Portuguese markets.

Looking ahead, the Company expects to unveil XPENG P7+, positioned as AI-defined car, in October 2024. XPENG will also showcase its state-of-the-art AI technologies and applications and its new model lineup at the 2024 Paris Motor Show from October 14 to 21, 2024.

Shareholders and potential investors of the Company are advised to exercise caution when dealing in the securities of the Company.

By order of the Board **XPeng Inc. Xiaopeng He** *Chairman* 

Hong Kong, Wednesday, October 2, 2024

This announcement contains forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: the Company's goals and strategies; the Company's expansion plans; the Company's future business development, financial condition and results of operations; the trends in, and size of, China's EV market; the Company's expectations regarding demand for, and market acceptance of, its products and services; the Company's expectations regarding its relationships with customers, contract manufacturers, suppliers, third-party service providers, strategic partners and other stakeholders; general economic and business conditions; and assumptions underlying or related to any of the foregoing. All information provided in this announcement is as of the date of this announcement, and the Company does not undertake any obligation to update any forward-looking statement, except as required under applicable law.

As at the date of this announcement, the board of directors of the Company comprises Mr. Xiaopeng He as an executive director, Mr. Ji-Xun Foo as a non-executive director, and Mr. Donghao Yang, Ms. Fang Qu and Mr. HongJiang Zhang as independent non-executive directors.

\* For identification purpose only