

(Incorporated in the Cayman Islands with limited liability) Stock Code: 6113 **Interim Report** 2024

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## **CORPORATE INFORMATION**

## **DIRECTORS**

## **Executive Directors**

Mr. Ng Chee Wai (Chairman)

Mr. Lee Koon Yew

Mr. Kwan Kah Yew

# Independent Non-executive Directors

Mr. Kow Chee Seng

Mr. Chan Hoi Kuen Matthew

Ms. Tan Yee Vean (appointed on 15 July 2024)

Mr. Lee Shu Sum Sam (resigned on 15 July 2024)

### REGISTERED OFFICE

Cricket Square, Hutchins Drive P.O. Box 2681

Grand Cayman, KY1-1111

Cayman Islands

## **HEADQUARTERS IN MALAYSIA**

23rd Floor, Plaza See Hoy Chan Jalan Raja Chulan 50200, Kuala Lumpur

Malaysia

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit 1802, 18/F

Ruttonjee House

Ruttoniee Centre

11 Duddell Street

Central, Hong Kong

## **COMPANY SECRETARY**

Mr. Siu Chun Pong Raymond

## **AUTHORISED REPRESENTATIVES**

Mr. Kwan Kah Yew

Mr. Chan Hoi Kuen Matthew

## **AUDIT COMMITTEE**

Mr. Kow Chee Seng (Chairman)

Mr. Chan Hoi Kuen Matthew

Ms. Tan Yee Vean (appointed on 15 July 2024)

Mr. Lee Shu Sum Sam (resigned on 15 July 2024)

## **REMUNERATION COMMITTEE**

Mr. Chan Hoi Kuen Matthew (Chairman)

Mr. Kow Chee Seng

Mr. Lee Koon Yew

Ms. Tan Yee Vean (appointed on 15 July 2024)

Mr. Lee Shu Sum Sam (resigned on 15 July 2024)

### NOMINATION COMMITTEE

Ms. Tan Yee Vean (Chairman)

(appointed on 15 July 2024)

Mr. Lee Shu Sum Sam (Chairman)

(resigned on 15 July 2024)

Mr. Kow Chee Seng

Mr. Chan Hoi Kuen Matthew

Mr. Kwan Kah Yew

### **AUDITOR**

RSM Hona Kona

Certified Public Accountants

Registered Public Interest Entity Auditor

29/F, Lee Garden Two

28 Yun Ping Road

Causeway Bay, Hong Kong

# HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited 17/F. Far Fast Finance Centre

16 Harcourt Road

Hong Kong

#### PRINCIPAL BANKERS

The Bank of East Asia CIMB Bank Berhad

### STOCK CODE

6113

### **WEBSITE**

http://unitedteleservice.com

## INDEPENDENT REVIEW REPORT



# TO THE BOARD OF DIRECTORS OF UTS MARKETING SOLUTIONS HOLDINGS LIMITED

(Incorporated in the Cayman Islands with limited liability)

### INTRODUCTION

We have reviewed the interim financial information set out on pages 5 to 17 which comprises the condensed consolidated statement of financial position of UTS Marketing Solutions Holdings Limited (the "Company") and its subsidiaries as at 30 June 2024 and the related condensed consolidated statement of profit or loss and other comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the six-month period then ended, and selected explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"). The directors are responsible for the preparation and presentation of this interim financial information in accordance with HKAS 34. Our responsibility is to express a conclusion on this interim financial information based on our review and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA. A review of interim financial information consists of making inquires, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with HKAS 34.

## **RSM Hong Kong**

Certified Public Accountants 29th Floor Lee Garden Two 28 Yun Ping Road Causeway Bay Hong Kong

29 August 2024

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 30 JUNE 2024

	Note	Six months end 2024 RM'000 (unaudited)	ded 30 June 2023 RM'000 (unaudited)
Revenue	4	46,479	46,256
Other income Other gains and losses Staff costs Depreciation		1,277 (127) (29,826) (2,401)	1,410 (2,963) (32,209) (2,516)
Other operating expenses	5	(5,806)	(5,431)
<b>Profit from operations</b> Finance costs		9,596 (165)	4,547 (319)
Profit before tax Income tax expense	6	9,431 (2,483)	4,228 (2,048)
Profit and total comprehensive income for the period	7	6,948	2,180
Earnings per share	9	RM	RM
Basic		1.74 cents	0.55 cents
Diluted		N/A	N/A

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AT 30 JUNE 2024

	Note	30 June 2024 RM'000 (Unaudited)	31 December 2023 RM'000 (Audited)
	'		
Non-current assets Property, plant and equipment Right-of-use assets	10 11	5,014 7,532	5,224 6,934
		12,546	12,158
Current assets			
Trade receivables	12	21,307	19,652
Subleasing receivables Other receivables		- 3,403	99 3,108
Financial assets at amortised cost	13	12,427	18,930
Tax recoverable Pledged bank deposits		68 4 <i>.</i> 519	707 4,141
Bank and cash balances		14,836	15,187
		56,560	61,824
Current liabilities			
Accruals and other payables		5,397	5,800
Lease liabilities Borrowings		3,992 192	3,406 71
Dividend payables		9,808	12,000
Current tax liabilities		241	234
		19,630	21,511
Net current assets		36,930	40,313
Total assets less current liabilities		49,476	52,471
Non-current liabilities Lease liabilities		3,238	3,373
Deferred tax liabilities		145	145
		3,383	3,518
NET ASSETS		46,093	48,953

# **CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)**

	Note	30 June 2024 RM'000 (Unaudited)	31 December 2023 RM'000 (Audited)
<b>Capital and reserves</b> Share capital Reserves	14	2,199 43,894	2,199 46,754
TOTAL EQUITY		46,093	48,953

Approved by the Board of Directors on 29 August 2024

**Ng Chee Wai** *Director* 

**Lee Koon Yew** *Director* 

# **CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

FOR THE SIX MONTHS ENDED 30 JUNE 2024

		Share			
	Share	premium	Merger	Retained	Total
	capital	account	reserve	profits	equity
	RM'000	RM'000	RM'000	RM'000	RM'000
At 1 January 2023 (audited)	2,199	59,303	250	4,233	65,985
Total comprehensive income					
for the period	-	_	-	2,180	2,180
Dividend paid (note 8)	-	(15,337)	-	_	(15,337)
Changes in equity for the period	-	(15,337)	_	2,180	(13,157)
At 30 June 2023 (unaudited)	2,199	43,966	250	6,413	52,828
At 1 January 2024 (audited)	2,199	43,966	250	2,538	48,953
Total comprehensive income				6.040	6.040
for the period	-	- (0.000)	-	6,948	6,948
Dividend paid (note 8)		(9,808)			(9,808)
Changes in equity for the period	-	(9,808)	-	6,948	(2,860)
At 30 June 2024 (unaudited)	2,199	34,158	250	9,486	46,093

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE SIX MONTHS ENDED 30 JUNE 2024

	Six months ei 2024 RM'000 (Unaudited)	nded 30 June 2023 RM'000 (Unaudited)
NET CASH GENERATED FROM OPERATING ACTIVITIES	6,578	4,014
Purchases of property, plant and equipment	(404)	(582)
Receipts of refund of deposits paid for acquisition of properties	-	11,405
Other investing cash flows (net)	7,239	3,704
NET CASH GENERATED FROM INVESTING ACTIVITIES	6,835	14,527
	3,555	
Principal elements of lease payments	(1,885)	(2,173)
Dividend paid	(12,000)	(15,337)
NET CASH USED IN FINANCING ACTIVITIES	(13,885)	(17,510)
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(472)	1,031
CASH AND CASH EQUIVALENTS AT BEGINNING PERIOD	15,116	3,324
CASH AND CASH EQUIVALENTS AT END OF PERIOD	14,644	4,355
ANALYSIS OF CASH AND CASH EQUIVALENTS		
		0.424
Bank and cash balances Bank overdrafts	14,836	8,484
Bank overdraits	(192)	(4,129)
	14,644	4,355

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED 30 JUNE 2024

#### 1. BASIS OF PREPARATION

These condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard ("**HKAS**") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants (the "**HKICPA**") and the applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

These condensed consolidated financial statements should be read in conjunction with the 2023 annual consolidated financial statements. Except as described below, the accounting policies (including the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty) and methods of computation used in the preparation of these condensed consolidated financial statements are consistent with those used in the annual consolidated financial statements for the year ended 31 December 2023.

#### 2. NEW AND AMENDED HONG KONG FINANCIAL REPORTING STANDARDS

### A. New and amended standards adopted by the Group

The Group has applied the following amendments for the first time from 1 January 2024:

- Classification of Liabilities as Current or Non-current and Non-current Liabilities with Covenants — Amendments to HKAS 1;
- Presentation of Financial Statements Classification by the Borrower of a Term Loan that Contains a Repayment on Demand Clause — HK Int 5 (Revised):
- Lease Liability in Sale and Leaseback Amendments to HKFRS 16:
- Supplier Finance Arrangements Amendments to HKAS 7 and HKFRS 7.

As a result of the adoption of the amendments to HKAS 1, the Group changed its accounting policy for the classification of borrowings as below:

"Borrowings are classified as current liabilities unless at the end of the reporting period, the Group has a right to defer settlement of the liability for at least 12 months after the reporting period."

This new policy did not result in a change in the classification of the Group's borrowings. The Group did not make retrospective adjustments as a result of adopting the amendments to HKAS 1.

Except for those as mentioned above, the Group did not change its accounting policies or make retrospective adjustments as a result of adopting other amended standards or revised interpretation.

#### 2. NEW AND AMENDED HONG KONG FINANCIAL REPORTING STANDARDS (continued)

#### B. Impact of new and amended standards issued but not yet adopted by the Group

In September 2023, HKICPA amended HKAS 21 to help entities to determine whether a currency is exchangeable into another currency, and which spot exchange rate to use when it is not. These new requirements will apply for annual reporting periods beginning on or after 1 January 2025. The management does not expect the amendment to have a material impact on the consolidated financial statements.

In July 2024, HKICPA issued HKFRS 18 which is effective for annual reporting periods beginning on or after 1 January 2027, with early application permitted. HKFRS 18 introduces significant changes to the presentation of financial statements, with a focus on information about financial performance present in the statement of profit or loss, which will affect how the Group present and disclose financial performance in the financial statements. The key changes introduced in HKFRS 18 relate to (i) the structure of the statement of profit or loss, (ii) required disclosures for management-defined performance measures (which are referred to alternative or non-GAAP performance measures), and (iii) enhanced requirements for aggregation and disaggregation of information. The management is currently assessing the impact of applying HKFRS 18 on the presentation and the disclosures of the consolidated financial statements.

#### 3. FAIR VALUE MEASUREMENTS

The carrying amounts of the Group's financial assets and financial liabilities as reflected in the condensed consolidated statement of financial position approximate their respective fair values.

#### 4. REVENUE AND SEGMENT INFORMATION

The Group's operations and main revenue stream are those described in the last annual consolidated financial statements. The Group's revenue is derived from the transfer of telemarketing services over time in Malaysia.

#### Operating segment information

Operating segments are identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker in order to allocate resources to the segment and to assess its performance.

As the Group is principally engaged in the provision of telemarketing services in Malaysia, which are subject to similar business risk, and resources are allocated based on what is beneficial to the Group in enhancing the value of the Group as a whole, the Group's chief operating decision maker considers the performance assessment of the Group should be based on the profit before tax of the Group as a whole. Therefore, management considers there to be only one operating segment under the requirements of Hong Kong Financial Reporting Standard 8 "Operating Segments".

### **Geographical information**

All non-current assets and the Group's revenue from external customers during the period are located in Malaysia.

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#### 5. OTHER OPERATING EXPENSES

	Six months ended 30 June	
	2024 RM'000 (unaudited)	2023 RM'000 (unaudited)
Auditor's remuneration	275	207
Campaign costs	1,329	1,154
Legal and professional fees	143	268
Training expenses	277	372
Repair and maintenance expenses	273	242
Telephone and internet expenses	_	173
Utilities expenses	305	276
Others	3,204	2,739
	5,806	5,431

#### 6. INCOME TAX EXPENSE

	Six months ended 30 June	
	2024 RM'000 (unaudited)	2023 RM'000 (unaudited)
Current tax — Malaysian Income Tax	2,483	2,048

Malaysian income tax is calculated at the statutory tax rates of 24% (30 June 2023: 24%) on the estimated taxable profits for the six months ended 30 June 2024.

No provision of profit tax in the Cayman Islands, the British Virgin Islands and Hong Kong is required as the Group has no assessable profit arising in or derived from these jurisdictions for the six months ended 30 June 2024 and 2023.

Tax charge on profits assessable elsewhere has been calculated at the rates of tax prevailing in the countries in which the Group operates, based on existing legislation, interpretation and practices in respect thereof.

#### 7. PROFIT FOR THE PERIOD

The Group's profit for the period is stated after charging/(crediting) the following:

	Six months ended 30 June	
	2024	2023
	RM'000	RM'000
	(unaudited)	(unaudited)
Gains on disposals of property, plant and equipment	(3)	(4)
Loss on modification of financial assets at amortised cost	198	290
Reversal of impairment losses on financial assets at amortised cost #	(99)	(35)
Staff costs (including directors' emoluments) *		
— Salaries, bonuses and allowances	26,105	28,319
<ul> <li>Retirement benefit scheme contributions</li> </ul>	3,303	3,442
— Social insurance contributions	418	448
	29,826	32,209

Due to the recovery of Malaysia's economy and the partial loan repayment of loan advances, there were decreases in credit risk in respect of the collection of loan advances upon their due dates. As a result, reversal of impairment losses on financial assets at amortised cost of approximately RM99,000 (30 June 2023: RM35,000) was made during the period.

#### 8. DIVIDEND

	Six months e	Six months ended 30 June	
	2024 RM'000 (unaudited)	2023 RM'000 (unaudited)	
Special dividend — HK\$0.065 (equivalent to RM0.038) per ordinary share	-	15,337	
Special dividend — HK\$0.04 (equivalent to RM0.024) per ordinary share	9,808	_	
	9,808	15,337	

The board has not declared an interim dividend for the six months ended 30 June 2024 and 2023.

<sup>\*</sup> For the period ended 30 June 2024, COVID-19 related government grants amounted to approximately RMNil (30 June 2023: RM154,000) have been offset against staff costs.

#### 9. EARNINGS PER SHARE

#### Basic earnings per share

The calculation of the basic earnings per share is based on the profit attributable to owners of the Company for the six months ended 30 June 2024 of approximately RM6,948,000 (30 June 2023: approximately RM2,180,000) and the weighted average number of 400,000,000 (30 June 2023: 400,000,000) ordinary shares in issue during the period.

#### Diluted earnings per share

No diluted earnings per share are presented as there are no dilutive potential ordinary shares during the six months ended 30 June 2024 and 2023.

#### 10. PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 June 2024, the Group acquired property, plant and equipment with a cost of approximately RM404,000 (30 June 2023: approximately RM582,000). Property, plant and equipment with a net book value of approximately RMNil (30 June 2023: RMNil) were disposed of during the six months ended 30 June 2024, resulting a gain on disposal of approximately RM3,000 (30 June 2023: RM4,000).

#### 11. RIGHT-OF-USE ASSETS

During the six months ended 30 June 2024, the Group entered into new lease agreements for use of office premises and motor vehicles for 2 to 7 years (30 June 2023: office premises and office equipments for 2 to 3 years). The Group makes fixed payments during the contract period. On lease commencement, the Group recognised approximately RM2,385,000 (30 June 2023: approximately RM1,674,000) of right-of-use asset and approximately RM2,336,000 (30 June 2023: approximately RM1,674,000) of lease liabilities.

#### 12. TRADE RECEIVABLES

The general credit terms of trade receivables are 30 days. The Group seeks to maintain strict control over its outstanding receivables. Overdue balances are reviewed regularly by directors.

The aging analysis of trade receivables as at the balance sheet date, based on the date of invoice and net of allowance, is as follows:

	30 June	31 December
	2024	2023
	RM'000	RM'000
	(unaudited)	(audited)
0 to 30 days	7,364	8,310
31 to 60 days	7,965	8,372
61 to 90 days	2,517	1,140
91 to 120 days	1,217	1,568
121 to 180 days	1,405	262
Over 180 days	839	_
	21,307	19,652

#### 13. FINANCIAL ASSETS AT AMORTISED COST

	30 June 2024 RM'000 (unaudited)	31 December 2023 RM'000 (audited)
Loan receivables Interest receivables	11,801 716	17,898 1,221
Less: Impairment losses	12,517 (90)	19,119 (189)
	12,427	18,930
	30 June 2024 RM'000 (unaudited)	31 December 2023 RM'000 (audited)
Analysed as: Current assets	12,427	18,930

The amounts represent loan advanced to independent third parties with aggregated principal values of RM12,000,000 (31 December 2023: RM18,000,000).

On 31 January 2019, UTSM entered into a shares sale agreement with Exsim Development Sdn. Bhd. ("Exsim") and Mightyprop Sdn. Bhd. ("Mightyprop") to acquire 2% of Mightyprop issued ordinary shares from Exsim with a purchase consideration of RM2. In addition, UTSM agreed to provide an advance of RM12,000,000 to Mightyprop. In July 2019, an agreement was entered by UTSM with Exsim and Mightyprop in which the proposed transfer of 2% shareholding in Mightyprop by Exsim to UTSM will not be proceeded due to non-fulfillment of certain conditions precedent. The advance is unsecured, bearing interest rate of 12% per annum and repayable on or before 1 July 2024. In June 2024, the repayment date was further extended to 30 June 2025 with the interest rate remains unchanged. Exsim agreed to repay the advance in four equal instalments of RM3,000,000 each across four quarters, with the first payment payable on 30 September 2024 and the last payment payable on 30 June 2025.

On 23 April 2019, UTSM entered into a shares subscription agreement with 2 individuals, Performance Consortium Sdn. Bhd. (collectively referred as "Arcadia's Shareholders") and Arcadia Hospitality Sdn. Bhd. ("Arcadia"). Pursuant to the agreement, UTSM agreed to subscribe equivalent to 10% of the enlarged issued share capital of Arcadia with a purchase consideration of RM120,000 from Arcadia's Shareholders. In addition, UTSM agreed to provide an advance of RM14,000,000 to Arcadia. The advance is unsecured, bearing interest rate of 11% per annum. The advance has been fully settled on 28 June 2024 in accordance with the repayment schedule.

Further details of the above transactions are set out in the Company's announcement dated 31 January 2019, 23 April 2019, 8 July 2019, 8 July 2020, 10 July 2020, 30 December 2020, 28 June 2021, 30 December 2021, 24 June 2022, 18 October 2022, 10 November 2022, 3 July 2023, 27 July 2023 and 3 July 2024 respectively.

The Group holds the loan receivables to collect contractual cash flows and its contractual term give rise to cash flow on specified dates which are solely payments of principal and interest on the principal amounts outstanding. The Group applies expected credit loss model to measure the impairment of financial assets at amortised cost. Reversal of impairment allowance of approximately RM99,000 was recognised for the six months ended 30 June 2024 (30 June 2023: approximately RM35,000).

## 14. SHARE CAPITAL

		Number of shares	<b>Amount</b> HK\$'000
Authorised: Ordinary shares of HK\$0.01 each			
At 1 January 2023, 31 December 2023, 1 January 2024 and 30 June 2024		10,000,000,000	100,000
	Number of shares	Amount HK\$'000	Equivalent to amount RM'000
Issued and fully paid: Ordinary shares of HK\$0.01 each At 1 January 2023, 31 December 2023, 1 January 2024 (audited) and 30 June 2024 (unaudited)	400,000,000	4,000	2,199

## 15. RELATED PARTY TRANSACTIONS

Compensation of key management personnel of the Group:

Six months en	Six months ended 30 June	
2024	2023	
RM'000	RM'000	
(unaudited)	(unaudited)	
3,496	3,583	
500	520	
8	9	
4.004	4.112	
	2024 RM'000 (unaudited) 3,496 500	

#### 16. SHARE-BASED PAYMENT TRANSACTIONS

The Group conditionally adopted a share option scheme on 14 June 2017 ("Share Option Scheme"). The purpose of Share Option Scheme is to provide any directors and full-time or part-time employees, executive, consultants or any members of the Group who have contributed or will contribute to the Group ("Eligible Participants") with the opportunity to acquire proprietary interests in the Company and to motivate Eligible Participants to optimise their performance efficiency and to maintain business relationship with the Eligible Participants for the benefits of the Group.

Pursuant to the Share Option Scheme, the directors of the Company may invite Eligible Participants to take up options at a price determined by the board of directors provided that it shall be at least the highest of (a) the closing price of the shares as stated in the Stock Exchange's daily quotations sheet on the date of grant; and (b) a price being the average of the closing prices of the shares of the Company as stated in the Stock Exchange's daily quotations sheets for the 5 business days immediately preceding the date of grant.

The total number of shares which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other share option scheme of the Company shall not in aggregate exceed 10% of the total number of shares in issue unless the Company obtains a fresh approval from the shareholders to refresh the limit.

The maximum entitlement for any one Eligible Participant is that the total number of the shares issued and to be issued upon exercise of the options granted under the Share Option Scheme to each Eligible Participant (including both exercised and outstanding options) in any 12-month period shall not exceed 1% of the total number of shares in issue unless otherwise approved by the shareholders at a general meeting of the Company.

The option may be exercised in accordance with the terms of the Share Option Scheme at any time during the option period which would be determined and notified by the board of directors to the grantee at the time of making an offer.

No share options have been granted by the Group up to the date of issuance of these condensed consolidated financial statements.

## 17. CONTINGENT LIABILITIES

The Group did not have any significant contingent liabilities at 30 June 2024 (31 December 2023: Nil).

#### 18. APPROVAL OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The condensed consolidated financial statements were approved and authorised for issue by the Board of Directors on 29 August 2024.

## **MANAGEMENT DISCUSSION AND ANALYSIS**

## **BUSINESS REVIEW**

The Group is principally engaged in the provision of outbound telemarketing services and contact centre facilities for promotion of financial products and its related activities issued by authorised financial institutions, card companies or organisations worldwide. As at 30 June 2024, the Group was operating eight contact centers situated within the central business district of Kuala Lumpur, Malaysia and one branch contact center outside the central business district of Kuala Lumpur was set up in the state of Melaka, Malaysia.

The Group's net profit for the six months ended 30 June 2024 amounted to approximately RM6.95 million, representing an increase of approximately RM4.77 million as compared to approximately RM2.18 million for the corresponding six months ended 30 June 2023. The increase in net profit for the six months ended 30 June 2024 was primarily attributable to lower staff costs by approximately RM2.38 million and an non-recurring one-off deposit written-off liquidated damages of approximately RM2.69 million

## **FINANCIAL REVIEW**

## Revenue

	Six months ende	Six months ended 30 June	
	2024	2023	
	RM'000	RM'000	
Industry sector			
Insurance	27,126	29,861	
Banking and financial	5,728	3,271	
Others	13,625	13,124	
	46,479	46,256	

For the six months ended 30 June 2024, the Group recorded a revenue of approximately RM46.48 million, representing an increase of approximately 0.48% as compared with approximately RM46.26 million for the corresponding period in 2023.

The overall average number of workstation orders per month remained constant at approximately 1,111 for the six months ended 30 June 2024 as compared to approximately 1,114 for the six months ended 30 June 2023. The revenue generated per workstation per month remained relatively unchanged from RM6,920 for the six months ended 30 June 2023 to RM6,972 for the six months ended 30 June 2024.

### Other income

For the six months ended 30 June 2024, other income decreased by approximately RM0.13 million as compared to approximately RM1.41 million for the corresponding period in the prior year, mainly due to lower imputed and accrued interest income generated from the loan advances.

## Other gains and losses

For the six months ended 30 June 2024, other losses decreased by approximately RM2.84 million as compared to the corresponding period in the prior year, mainly due to non-recurring one-off deposit written off by approximately RM2.69 million in prior year as liquidated damages to the developer upon termination of the acquisition agreements of properties.

## Staff costs

For the six months ended 30 June 2024, staff costs decreased by approximately RM2.38 million or 7.39%, from approximately RM32.21 million for the corresponding period in the prior year to approximately RM29.83 million.

The average number of staff decreased from a monthly average of 1,442 for the six months ended 30 June 2023 to 1,330 for the six months ended 30 June 2024.

Overall staff costs per staff per month remained relatively stable at approximately RM3,738 for the six months ended 30 June 2024 as compared to approximately RM3,723 for the six months ended 30 June 2023.

## **Depreciation**

For the six months ended 30 June 2024, depreciation charges decreased by approximately RM0.12 million or 4.76%, from approximately RM2.52 million for the corresponding period in the prior year to approximately RM2.40 million.

# Other operating expenses

For the six months ended 30 June 2024, other operating expenses increased by approximately RM0.38 million or 7.00%, from approximately RM5.43 million for the corresponding period in the prior year to approximately RM5.81 million.

The increase was primarily due to higher other expenses relating to short term leases of RM0.20 million and higher software maintenance license fee of RM0.27 million, partially offset by lower telephone and internet expenses of RM0.17 million.

## **Finance costs**

For the six months ended 30 June 2024, finance costs decreased by approximately RM0.16 million from approximately RM0.32 million for the corresponding period in the prior year to approximately RM0.16 million due to lower utilization of overdraft facility.

## Income tax expenses

The Group reported an income tax expense provision of RM2.48 million and RM2.05 million from the assessable profits arising during the six months ended 30 June 2024 and 2023 respectively.

## Net profit and net profit margin

As a result of the above factors, the Group recorded a profit after tax of approximately RM6.95 million and RM2.18 million for the six months ended 30 June 2024 and 2023 respectively. Net profit margin was approximately 14.9% and 4.7% for the six months ended 30 June 2024 and 2023 respectively.

## LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE

#### Financial resources

The Group generally meets its working capital requirements and capital expenditures on plant and equipment from its internally generated funds. For the six months ended 30 June 2024, the Group generated net cash inflow from operating activities of approximately RM6.58 million (30 June 2023: approximately RM4.01 million). The Group was able to repay its obligations when they became due. The Group did not experience any material difficulties in rolling over its banking facilities.

## Banking facilities and lease liabilities

As at 30 June 2024, the Group had available and unutilised facilities denominated in Malaysia Ringgit of approximately RM15.91 million (31 December 2023: approximately RM16 million) from its banks.

The Group's average effective interest rate for the banking facilities is 4.17% (31 December 2023: 8.54%). The Group's banking facilities are secured by the pledged bank deposits and the corporate guarantees provided by the Company.

As at 30 June 2024, the Group had an aggregate amount of current and non-current lease liabilities of approximately RM7.23 million (31 December 2023: approximately RM6.78 million), all denominated in Malaysian Ringgit. The average effective interest rate for the lease was 4.72% (31 December 2023: 4.35%). The carrying amount of approximately RM2.34 million (31 December 2023: approximately RM1.78 million) is secured by (i) the lessor's retention of title to the leased assets and (ii) the corporate quarantees provided by the Company.

# **Pledge of Assets**

As at 30 June 2024, the Group's banking facilities, which were all denominated in Malaysian Ringgit, were secured by (i) the pledged bank deposits of approximately RM4.52 million (31 December 2023: approximately RM4.14 million), and (ii) the corporate guarantees provided by the Company.

## **Gearing Ratio**

The gearing ratio of the Group as at 30 June 2024 was approximately 16.1% (31 December 2023: approximately 14.0%) which is calculated based on the total debt divided by equity attributable to equity holders of the Company, and the total debt represents bank overdrafts and lease liabilities. The Group has a strong liquidity position to meet its operational needs.

# FACTORS AFFECTING OUR RESULTS OF OPERATIONS AND FINANCIAL CONDITIONS

The major factors which may affect the operations results and financial conditions of the Group include the following:

## Ability to secure sufficient labour and control staff cost

Contact service industry is a service-oriented and labour intensive business, any shortage in staff, or increase in staff costs may materially and adversely affect our business, results of operations, financial condition and prospects.

As at 30 June 2024, the Group had 1,326 employees. Total staff costs incurred by the Group for the six months ended 30 June 2024 were approximately RM29.83 million (30 June 2023: approximately RM32.21 million), representing 64.2% of the revenue of the Group for the six months ended 30 June 2024 (30 June 2023: 69.6%).

The Group is able to attract and retain sufficient number of competent staff, particularly our telemarketing sales representatives, by giving performance-linked commission and incentive based on pre-determined sales target.

Appropriate trainings are taken by our telemarketing sales representatives to further improve the quality of the services provided.

## Delay in settlement of bills from the top five clients

The majority of the Group's revenue is derived from a limited number of clients. The sales to the five largest clients accounted for approximately 73.7% of the total revenue for the six months ended 30 June 2024 (30 June 2023: approximately 74.5%). All the five largest clients consist of insurance companies and charitable organisation.

The Group may be subject to the risk of delay in payment by our clients. If the settlements of bills by our clients are not made in full or in a timely manner, the cash position and financial conditions of the Group may be materially and adversely affected.

The Group will continue to monitor the trade receivables collection cycle in order to fully recover the outstanding amounts due from our clients. As at 30 June 2024, the trade receivables were approximately RM21.3 million. Subsequent to 30 June 2024 and up to the date of this report, approximately RM15.4 million or 72.3% of the outstanding balances of trade receivables as at 30 June 2024 have been settled.

#### CAPITAL COMMITMENTS

The Group did not have any significant capital commitments as at 30 June 2024 and 31 December 2023.

#### **CONTINGENT LIABILITIES**

The Group did not have any significant contingent liabilities as at 30 June 2024.

## **ADVANCE TO ENTITIES**

## Advance to Mightyprop Sdn. Bhd.

On 31 January 2019, UTS Marketing Solutions Sdn. Bhd. ("**UTSM**"), a wholly-owned subsidiary of the Company, entered into an agreement with Exsim Development Sdn. Bhd. ("**Exsim**") and Mightyprop Sdn. Bhd. ("**Mightyprop**") to acquire 2% of the entire issued capital of Mightyprop from Exsim with a purchase consideration at nominal value of RM2. In addition, UTSM agreed to provide an advance of RM12,000,000 to Mightyprop (the "**Advance**"). The Advance was unsecured, bearing interest rate of 10% per annum and repayable on or before May 2020. In July 2019, an agreement was entered into by UTSM with Exsim and Mightyprop, pursuant to which the proposed acquisition of 2% shareholding in Mightyprop would not be proceeded, the maturity date of the loan was extended to June 2020 and the interest rate remained unchanged.

On 8 July 2020, UTSM, Exsim and Mightyprop entered into the extension agreement, pursuant to which Exsim has undertaken to (i) repay the Advance on or before 30 June 2021 and (ii) pay the interest calculated at the rate of 10% per annum accrued from 4 February 2019 up to the date of repayment and payable on 7 January 2021 and 7 July 2021 respectively, and UTSM agreed to such arrangement.

On 28 June 2021, the parties entered into a further extension agreement (the "Further Extension Agreement"), pursuant to which Exsim has undertaken to (i) repay the Advance on or before 30 June 2022 and (ii) pay the interest calculated at the rate of 10% per annum accrued from 4 February 2019 up to 30 June 2021 and at the rate of 11% per annum accrued from 1 July 2021 up to the date of repayment and UTSM agreed to such arrangement.

On 24 June 2022, the parties entered into a third extension agreement (the "**Third Extension Agreement**"), pursuant to which Exsim has undertaken to repay the advance on or before 30 June 2023 and to pay the interest calculated at the rate of 11% per annum accrued from 1 July 2022 up to the date of repayment and UTSM agreed to such arrangement.

On 30 June 2023, the parties entered into a fourth extension agreement (the "Fourth Extension Agreement"), pursuant to which Exsim has undertaken to repay the advance on or before 1 July 2024 with the interest calculated at the increased rate of 12% per annum accrued from 1 July 2023 up to the date of repayment and UTSM agreed to such arrangement.

On 28 June 2024, the parties entered into a fifth extension agreement (the "**Fifth Extension Agreement**") whereby the repayment schedule shall be amended such that Mightyprop shall refund in full to UTSM of all monies advanced by UTSM (i.e. RM12,000,000.00) across four (4) quarters, with the first payment becoming due and payable on 30 September 2024 and the last payment becoming due and payable on 30 June 2025. Interest will continue to accrue on the remaining unpaid portion of the advance at the rate of 12% per annum.

## Advance to Arcadia Hospitality Sdn. Bhd.

On 23 April 2019, UTSM entered into a shares subscription agreement with 2 individuals, Performance Consortium Sdn. Bhd. (collectively referred as the "**Arcadia's Shareholders**") and Arcadia Hospitality Sdn. Bhd. ("**Arcadia**"). Pursuant to the agreement, UTSM agreed to subscribe for new shares equivalent to 10% of the enlarged issued share capital of Arcadia with a consideration of RM120,000 from Arcadia's shareholders. In addition, UTSM agreed to provide an advance of RM14,000,000 to Arcadia. The advance was unsecured, bearing interest rate of 10% per annum and repayable on or before July 2020.

On 13 July 2020, the Arcadia's Shareholders requested for further extension of long-stop date of the conditions precedent to complete the share subscription transaction and UTSM agreed to further extend the same to 31 December 2020. UTSM agreed to refrain from demanding immediate repayment of the advance until 31 December 2020 with interest rate remained unchanged.

On 30 December 2020, the parties entered into an agreement to amend the long-stop date for the fulfilment of the conditions precedent to the shares subscription agreement and the final repayment date of the advance to Arcadia to be extended to 31 December 2021, with the interest rate increased to 11% per annum, during the extended term effective from 1 January 2021.

On 30 December 2021, the parties entered into a second supplemental agreement to extend the long-stop date for the fulfilment of the conditions precedent for the subscription of the shares in Arcadia and the final payment date of the advance to 31 December 2022 at the interest rate at 11% per annum.

On 31 October 2022, Arcadia delivered a notice of termination to UTSM to terminate the shares subscription agreement due to non-fulfilment of the conditions precedent. UTSM confirmed acceptance of the termination on 10 November 2022. It was agreed that the repayment schedule shall be amended such that Arcadia shall repay in full to UTSM of all monies advanced by UTSM (i.e. RM14,000,000.00) via few instalment payments across five (5) quarters, with the first payment becoming due and payable on 30 December 2022 and the last payment becoming due and payable on 29 December 2023. Interest will continue to accrue on the remaining unpaid portion of the advance at the rate of 11% per annum. The interest shall be paid on a quarterly basis or such other period as may be mutually agreed between the parties. Arcadia had fully settled the last instalment on 28 June 2024.

The financial advances to entities under Rule 13.20 of the Listing Rules and the details of the above transactions have been disclosed in the Company's announcements dated 31 January 2019, 23 April 2019, 8 July 2019, 8 July 2020, 10 July 2020, 30 December 2020, 28 June 2021, 30 December 2021, 24 June 2022, 18 October 2022, 10 November 2022, 3 July 2023, 27 July 2023 and 3 July 2024 respectively.

As at 30 June 2024, the circumstances giving rise to the disclosure under Rule 13.13 of the Listing Rules exist and the advances by the Group to Mightyprop as at 30 June 2024 amounted to aggregated principal values of RM12 million.

## **EMPLOYEES AND REMUNERATION POLICIES**

As at 30 June 2024, the Group had 1,326 (30 June 2023: 1,376) employees. Total staff costs incurred by the Group for the six months ended 30 June 2024 were approximately RM29.83 million (30 June 2023: approximately RM32.21 million). The employees of the Group are remunerated according to their job scope and responsibilities. Performance linked commission and allowances on top of fixed salary are paid to the employees to motivate productivity and performance. The employees are also entitled to annual discretionary performance bonus, salary increment and promotion based on timely performance reviews and annual appraisals.

## **FOREIGN CURRENCY EXPOSURE**

Except for and save as certain bank balances denominated in Hong Kong dollars, the Group has minimal exposure to foreign currency risk because most of the business transactions, assets and liabilities are principally denominated in the functional currencies of the Group, Malaysian Ringgit. The Group currently does not have a foreign currency hedging policy in respect of foreign currency transactions, assets and liabilities. Our management monitors the foreign currency exposure closely and will consider necessary hedging strategies should the need arise.

### SIGNIFICANT INVESTMENT HELD

As at 30 June 2024, the Group did not hold any significant investments.

## FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS

Save as disclosed in this report, there was no other specific plan for material investments or capital assets as at 30 June 2024.

## **MATERIAL ACQUISITIONS OR DISPOSALS**

During the six months ended 30 June 2024, there was no material acquisition or disposal by the Group.

## RECENT DEVELOPMENT AND NO MATERIAL ADVERSE CHANGE

Save as disclosed in this report, there had been no material adverse changes in the business operation of the Group since 31 December 2023.

#### **OUTLOOK AND FUTURE PROSPECTS**

The Group's strategic objective remains unchanged, i.e. to continue focusing on the business strategies according to the details as disclosed in the section headed "Business — Business Strategies" of the prospectus of the Company dated 22 June 2017.

The Group continues to remain cautious and maintain its efforts to improve productivity and expects the overall outlook for the second half of 2024 to remain stable and resilient without material deviation from its existing outbound telemarketing workstations ordered from its existing clients.

In addition, the Group had also been constantly reviewing potential opportunities to increase its number of workstations ordered beyond its existing customer base by either working with new database owners, new insurers or takaful operators in order to improve the Group's financial performance.

## **OTHER INFORMATION**

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2024, the interests and short positions of our Directors and chief executive of our Company in the Shares, underlying shares and debentures of our Company or any associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance ("**SFO**")) which have to be notified to our Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions in which they are taken or deemed to have taken under such provisions), or required, pursuant to section 352 of the SFO, to be entered in the register referred to therein are as follows:

## Long Position in the Shares of the Company

Name of Director	Capacity/ Nature of interest	Number of Shares	Percentage of the issued share capital
Mr. Ng Chee Wai (Note 1)	Interest in controlled corporation	171,200,000	42.8%
Mr. Lee Koon Yew (Note 2)	Interest in controlled corporation	70,800,000	17.7%
Mr. Kwan Kah Yew (Note 3)	Interest in controlled corporation	58,000,000	14.5%

#### Notes:

- The Shares are held by Marketing Intellect (UTS) Limited, a company incorporated in the British Virgin Islands ("BVI") and is wholly- owned by Mr. Ng Chee Wai. Mr. Ng Chee Wai is deemed to be interested in these shares under the SFO.
- The Shares are held by Marketing Talent (UTS) Limited, a company incorporated in the BVI and is whollyowned by Mr. Lee Koon Yew. Mr. Lee Koon Yew is deemed to be interested in these shares under the SFO.
- 3. The Shares are held by Marketing Wisdom (UTS) Limited, a company incorporated in the BVI and is wholly-owned by Mr. Kwan Kah Yew. Mr. Kwan Kah Yew is deemed to be interest in these shares under the SFO.

Save as disclosed above, as at 30 June 2024, none of the Directors and the chief executive of the Company had any interests and short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register of the Company required to be kept under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 June 2024, the persons or corporations other than Directors or chief executive of the Company, who had an interest or short position in the shares and underlying shares of the Company which were required to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which recorded in the register required to be kept under section 336 of the SFO, were as follows:

## Long Position in the Shares of the Company

Name	Nature of interest	Number of Shares	Percentage of the issued share capital
Marketing Intellect (UTS) Limited (Note 1)	Beneficial owner	171,200,000	42.8%
Ms. Cheong Wai Mun (Note 2)	Interest of spouse	171,200,000	42.8%
Marketing Talent (UTS) Limited (Note 3)	Beneficial owner	70,800,000	17.7%
Ms. Teh Swee Lee (Note 4)	Interest of spouse	70,800,000	17.7%
Marketing Wisdom (UTS) Limited (Note 5)	Beneficial owner	58,000,000	14.5%
Ms. Sun Bee Wah (Note 6)	Interest of spouse	58,000,000	14.5%

#### Notes:

- 1. Marketing Intellect (UTS) Limited is wholly-owned by Mr. Ng Chee Wai.
- 2. Ms. Cheong Wai Mun is the spouse of Mr. Ng Chee Wai. Ms. Cheong is deemed to be interested in the shares held by Mr. Ng under the SFO.
- 3. Marketing Talent (UTS) Limited is wholly-owned by Mr. Lee Koon Yew.
- 4. Ms. Teh Swee Lee is the spouse of Mr. Lee Koon Yew. Ms. Teh is deemed to be interested in the shares held by Mr. Lee under the SFO.
- 5. Marketing Wisdom (UTS) Limited is wholly-owned by Mr. Kwan Kah Yew.
- 6. Ms. Sun Bee Wah is the spouse of Mr. Kwan Kah Yew. Ms. Sun is deemed to be interested in the shares held by Mr. Kwan under the SFO.

Save as disclosed above, as at 30 June 2024, so far as is known to the Directors or chief executive of the Company, no other person (other than the Directors and chief executive of the Company) had any interest and short positions in the shares, underlying shares and debentures of the Company which were required to be disclosed under the provisions of Division 2 and 3 of Part XV of the SFO, or required to be recorded in the register required under section 336 of the SFO as at the date of this report.

### **SHARE OPTION SCHEME**

The Company adopted a share option scheme (the "**Share Option Scheme**") on 14 June 2017 and became effective from 12 July 2017, the date on which dealings in the Shares of the Company first commenced on the Stock Exchange. No option has been granted, exercised, cancelled or lapsed during the six months ended 30 June 2024. There was no outstanding option subsisting as at 1 January 2024 and 30 June 2024.

The Share Option Scheme is a share incentive scheme and is established to enable the Company to grant options to the eligible participants as incentives or rewards for their contribution they had or may have made to the Group. The Share Option Scheme will provide the eligible participants an opportunity to have a personal stake in the Company with the view to achieve the following objectives:

- (a) motivate the eligible participants to optimise their performance efficiency for the benefit of the Group; and
- (b) attract and retain or otherwise maintain on-going business relationship with the eligible participants whose contributions are or will be beneficial to the long-term growth of the Group.

Subject to the restrictions under the Listing Rules, eligible participants of the Share Option Scheme include (i) any full-time or part-time employees, executives or officers of the Company or any of its subsidiaries; (ii) any directors (including independent non-executive directors) of the Company or any of its subsidiaries; (iii) any consultants or advisers (whether professional or otherwise and whether on an employment or contractual or honorary basis or otherwise and whether paid or unpaid), contractor, supplier, service provider, agent, customer and business partner of the Company or any of its subsidiaries; and (iv) any such other persons who in the sole opinion of the Board, will contribute or have contributed to the Company and/or any of its subsidiaries.

The total number of options available for grant and the total number of Shares available for issue under the Share Option Scheme as at 1 January 2024 and 30 June 2024 was 40,000,000, representing 10% of the entire issued shares as at the date of this report. The period during which an option may be exercised will be determined by the Board in its absolute discretion, save that no option may be exercised more than ten years after it has been granted. There is no minimum period stipulated under the Share Option Scheme for which an option must be held before it can be exercised. An offer of grant of an option shall remain open for acceptance by the Eligible Participants concerned by such period as determined by the Board, which period shall not be more than 14 days from the date of the offer. Upon acceptance of the option, the grantee shall pay HK\$1.00 to the Company as consideration for the grant. The Share Option Scheme shall be valid for a period of 10 years commencing from 14 June 2017 and will expire on 13 June 2027.

Save and except the Share Option Scheme, the Company has not adopted any other share scheme. Given that there was no option granted during the six months ended 30 June 2024, the number of Shares that may be issued in respect of options granted under the Share Option Scheme during the six months ended 30 June 2024 divided by the weighted average number of Shares in issue for the same period (i.e. 400,000,000 Shares) was nil.

### **DIVIDENDS**

The Board does not recommend payment of interim dividend for the six months ended 30 June 2024 (30 June 2023: Nil).

The Board declared a special dividend on 27 May 2024 of HK4.0 cents per share (equivalent to RM0.024 per share) out of the share premium account of the Company, the same of which was approved by the Shareholders by way of ordinary resolutions at the annual general meeting of the Company held on 26 June 2024. The special dividend was paid on 16 July 2024.

## **EVENTS AFTER THE REPORTING PERIOD**

There was no material events subsequent to 30 June 2024 and up to the date of this report.

## **PURCHASE, SALE OR REDEMPTION OF SHARES**

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 June 2024.

### **COMPETING INTERESTS**

The Directors are not aware of any business or interest of the Directors or the controlling shareholders of the Company nor any of their respective close associates that compete or might compete, either directly or indirectly, with the business of the Group and any other conflicts of interest which any such person had or might have with the Group during the six months ended 30 June 2024.

## SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company and to the best knowledge of the Directors, at least 25% of the issued shares of the Company were held by the public for the six months ended 30 June 2024 and up to the date of this report.

### MODEL CODE FOR SECURITIES TRANSACTIONS

The Board has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix C3 of the Listing Rules as the code for dealings in securities transactions by the Directors. Specific enquiries have been made to all Directors and they have confirmed their compliance with the required standard set out in the Model Code throughout the six months ended 30 June 2024.

### **CORPORATE GOVERNANCE CODE**

The Company is committed to maintaining good corporate governance standard and procedures with a view to enhance investors' confidence and the Company's accountability and transparency.

The Company has complied with the code provisions included in the Corporate Governance Code (the "CG Code") as set out in Appendix C1 of the Listing Rules and there has been no deviation from the code provisions as set forth under the CG Code for the six months ended 30 June 2024, save and except code provision D.2.5 of the CG Code. The Company does not have an internal audit function as the Board presently considers that the size, nature and complexity of the Group's business does not require such function. The Board reviews and will continue to review the need to set up an independent internal audit function on an annual basis. At current stage, our finance team assumes the responsibility for conducting regular review of internal control procedures. Such an arrangement may be improved, but the Board is not concerned with the lack of segregation of duties by having assumed the current organisational structure, lines of responsibility and authority of the management team and the risks associated with the operations of the Group. The Board considers that the internal control and risk management system of the Group was effective during the six months ended 30 June 2024.

## **AUDIT COMMITTEE**

The audit committee of the Company was established on 14 June 2017 with written terms of reference in compliance with the Listing Rules. The committee comprising three independent non-executive directors, namely Mr. Kow Chee Seng (chairman of the audit committee), Mr. Lee Shu Sum Sam (resigned on 15 July 2024), Mr. Chan Hoi Kuen Matthew and Ms. Tan Yee Vean (appointed on 15 July 2024).

The interim results for the six months ended 30 June 2024 have been reviewed by the audit committee, and no disagreement was raised by the audit committee in respect of the accounting treatments adopted by the Group. The unaudited condensed consolidated interim report of the Group for the six months ended 30 June 2024 have also been reviewed by the Company's auditor, RSM Hong Kong, in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA. The auditor's independent review report has been included in this report.

29 August 2024