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# Logory Logistics Technology Co., Ltd. 合肥維天運通信息科技股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2482)

## ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED JUNE 30, 2024

The Board is pleased to announce the unaudited consolidated results of the Group for the six months ended June 30, 2024, together with the comparative figures for the same period of 2023 as set out below.

These interim results have been prepared in accordance with the applicable requirements of the Listing Rules and the IFRSs and have been reviewed by the Audit Committee. This announcement complies with the relevant requirements of the Listing Rules in relation to information to accompany preliminary announcements of interim results.

FINANCIAL SUMMARY			
	Six months end	ded June 30,	
	2024	2023	Changes
	RMB'000	RMB'000	%
Revenue	3,257,164	2,611,202	24.74
Cost of revenue	(3,082,955)	(2,471,696)	24.73
Gross profit	174,209	139,506	24.88
Profit/(loss) for the period	21,803	(26,166)	N/A
Profit/(loss) for the period attributable to	,	, , ,	
owners of the parent	24,037	(26,166)	N/A
Non-IFRS measures			
Adjusted net profit/(loss)(1) (unaudited)	25,002	(3,416)	N/A
Adjusted net profit/(loss) attributable to	05.004	(2.416)	<b>N</b> T/ A
owners of the parent (unaudited)	27,236	(3,416)	N/A

Adjusted net profit/(loss) is defined as profit/(loss) for the period adjusted by adding back share-based payments and the listing expenses.

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### Market Overview

China has the world's largest road freight transportation industry. The road freight transportation market can be further divided into three major segments according to freight weight — namely, express delivery, LTL, and FTL — where FTL comprises the largest segment in the road freight transportation market.

Despite the large and steady growing size of the FTL market, the market concentration is relatively low. In the highly competitive market environment, logistics companies are under intense pressure to enhance quality, increase efficiency, and reduce operational expenditures. They deepen their collaboration with upstream industries such as manufacturing and commerce and trade, promoting collaborative development between upstream and downstream of the industries, and expanding the scope and boundaries of logistics services. At the same time, logistics companies are increasing their investment in technological innovation to enhance the digitalization of their business management and operations.

Digital freight platforms have introduced new industry solutions for "cost reduction and efficiency enhancement" in the FTL market and play active roles in improving digital business operations and integrating resources. With their digital application technologies and massive first worksite data, digital freight platforms serve as a new source of productivity force for the development of the logistics industry, bringing the most efficient collaboration, optimal scale linkage among business segments, and the most efficient trucks and drivers supply chain to the industry.

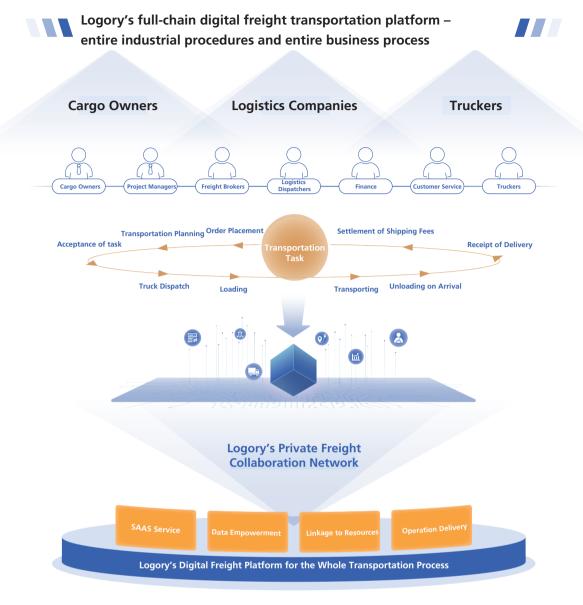
Digital freight platforms are not limited to serving within the logistics companies; instead, they follow business process to break through organizational boundaries, covering various industrial chain links such as cargo owners, logistics companies, and truckers, connecting the entire process from order issuance to financial settlement by using digital means, and to help logistics companies empower digital capabilities to upstream and downstream segments of the supply chain. By conducting operational management through digital freight platforms, logistics companies can effectively reduce intermediate links, reshape a transparent, efficient, and flexible supply chain, thereby resolve the most prominent contradiction in the operation of logistics companies — 'low cost in a single link but high cost in the whole business process' — and significantly enhance the efficiency of logistics resource allocation and circulation.

According to the statistics on digital freight transportation information interaction system published by the Ministry of Transportation, as of June 30, 2024, there were 3,286 enterprises operating digital freight platforms in the PRC. According to forecast data from China Insights Consultancy, the market size of digital freight platforms is expected to reach RMB510 billion by the end of 2024, representing 12.5% of the FTL market share.

## **Group Overview**

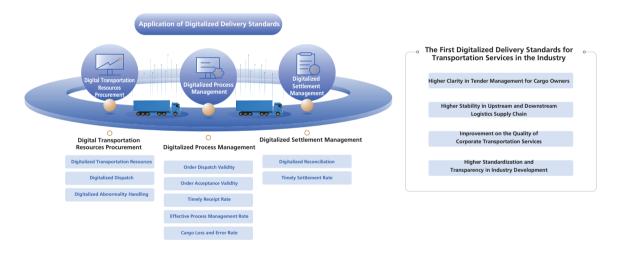
Based on more than 20 years of practical experience in digital innovation, we adhere to long-termism and, through continuously innovation in technology application and service models, help traditional logistics companies to fully advance towards digitalization and achieve the goals of cost reduction, efficiency enhancement, and quality improvement in logistics through "digitalization + operations".

We provide business scenarios to support the iterative upgrading and rooting of digital freight transportation, explore innovative business models for digital transformation of the logistics industry, and we have built a digitalized ecosystem for road freight transportation. Our digital freight platform penetrates three different organizations: cargo owners, logistics companies, and truckers, works in close coordination with roles such as logistics project managers, on-site logistics dispatchers, and logistics company administrators, achieves efficient collaboration and clear job boundaries for frontline logistics project personnel by leveraging digitalization, and connects the entire process from order reception to financial settlement, which promotes a comprehensive digital upgrade of logistics companies. Meanwhile, we have established an integrated front, middle and back integrated and coordinated operation team. Through the four stages of data production and sedimentation, application, processing analysis, and optimization, we solidly promoted the implementation and application of digital freight services. According to our statistics, after adopting digital operational management, logistics companies have achieved an increase in transportation efficiency of approximately 30% and a reduction in labor costs of over 20%, realizing cost-effectiveness and efficiency improvements in both managerial and technical aspects of logistics.

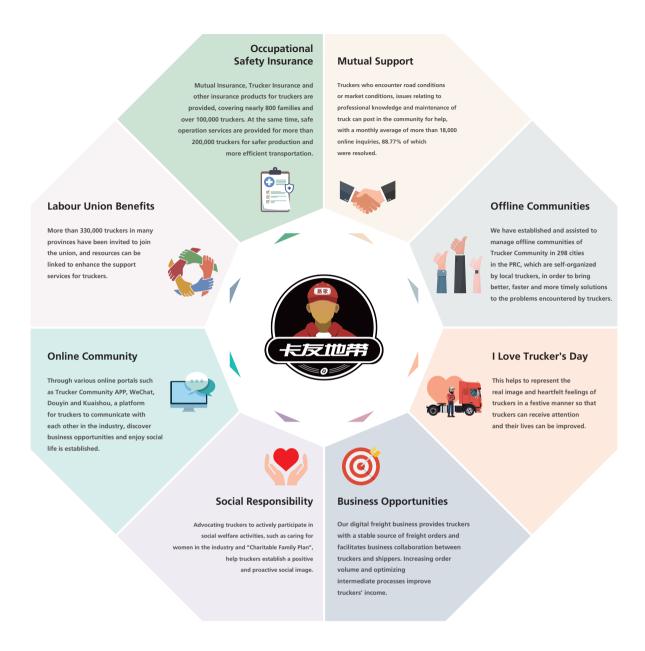


Our platform provides digital freight services and solutions to shippers, such as logistics companies and cargo owners, as well as truckers in both inter-city and intra-city road freight transportation. We had served over 15,700 shippers and 3.42 million truckers who had completed an aggregate of over 51 million shipping orders on our platform from the inception of our digital freight business up to June 30, 2024. The aggregate amount of shipping fees (including VAT) settled on our platform from transactions fulfilled through us as a statutory carrier under PRC law, which we refer to as our Online GTV, amounted to RMB17.7 billion during the six months ended June 30, 2024. Our platform has consistently maintained a high level of annual retention rate, with annual retention rates of 91.8% for our major shipper customers for the first half of 2024.

We seek to benefit and empower the participants in the ecosystem of road freight transportation industry, including shippers such as logistics companies and cargo owners, truckers, freight brokers, and other related service providers. We promote the collaboration between such ecosystem participants, enhance transparency and synergy in such collaboration through our digitalized services, and help logistics companies to improve their transport service delivery capabilities. In the first half of 2024, based on the community standard "Requirements for Digitalization of Transportation Service Delivery" (《運輸服務交付數字化要求》), we took the lead in the industry to propose specific implementation details for the digital delivery standards of transportation services, while also practicing their application in specific transportation operations. We assist logistics companies in completing transportation services while providing intelligent data services such as project management, business management diagnosis, and improvement suggestions based on further analysis of the entire business process data. For cargo owners, while logistics companies complete the delivery of goods, they also synchronize the delivery of logistics process data and outcomes to upstream freight enterprises. These data are beneficial for the integration of production, supply, and marketing, inventory management, and product delivery for cargo owners.



In addition to our digital freight platform, we also operate Trucker Community, an "online + offline" community for truckers. It is the largest community for truckers in China and the largest community in the logistics industry in China, in terms of the number of registered users. As of June 30, 2024, the number of registered users of Trucker Community amounted to more than 3.43 million. We have accumulated a large and loyal user base of truckers over the past decade, which enabled us to establish indepth collaboration with a variety of partners in order to resolve the problems truckers encountered in "business, production and life" and improve truckers' social status, work environment and living conditions.



#### **Business Overview**

## Our Business Model and Service Offerings

We have cultivated a vibrant digital ecosystem for road freight transportation in China, and we are committed to providing a series of solutions to connect and serve ecosystem participants. Our business primarily consists of three components: digital freight business, Trucker Community (卡友地帶) and Trucker's Membership Services.

## Digital Freight Business

We satisfy the freight needs of shippers through our digital freight business. We provide two types of services through our digital freight business, namely freight transportation services and freight platform services. In the process of deepening the digitization of the road freight transportation industry, we uphold long-termism and based on the first work site data to ensure the "endogenous compliance" of the data from the source. Our digital freight transportation business has built digital delivery capabilities from three links including digital transportation resources procurement, digital operation and digital financial settlement. Our digital freight transportation business has visually presented the entire business process, realized efficient collaboration within logistics companies, and improved the agility and trucks and drivers supply chain.

In the first half of 2024, we further deepened our digital solutions. Horizontally, we extended our solutions into more industry segments, such as pharmaceuticals, beverages and other industries where there are specific internal management and transportation structures. By leveraging "digitalization + operations", we provide industry-specific transportation service solutions for customers in different sectors. Vertically, we expanded the value of our digital solutions. Regarding aspects of significant interest to logistics enterprises, including project management, business management diagnosis, and the quality of transportation and delivery, we facilitate cost reduction and operational efficiency by integrating the digitization of business processes into the daily management of logistics company through rigorous data analysis and sedimentation.

## Freight Transportation Services

We address the shipping demand from the shippers with appropriate road freight transportation resources, based on our analysis of the shippers' business. Our freight transportation services are usually provided to customers in the industries with a high degree of standardization in logistics transportation such as bulk cargo. Facing of the market changes with declining demand for freight transportation and increasing internal driving forces of cargo owners to reduce costs and increase efficiency, bulk cargo shippers rely on our digital products and solutions to form a differentiated competitive advantage and gradually improve their qualities of delivery of bulk cargo transportation. The fully digitized freight business process, with real-time recording of on-site data, helps bulk cargo shippers to continuously enhance the refined management level of projects and improve operational performance. We have an in-depth integration between our digital solutions for different business scenarios and the internal operation flow of the logistics companies. For the six months ended June 30, 2024, Online GTV of our freight transportation services amounted to approximately RMB3.4 billion.

## Freight Platform Services

When we provide freight platform services, our focus is on connecting and facilitating the coordination between shippers and truckers. Our freight platform services mainly target shippers for consumer commodities who generally have a lesser degree of standardization of transportation tasks as the shipping process for consumer commodities is relatively complicated. Logistics companies utilized freight platform services often need to cooperate with multiple participants in the trucks and drivers supply chain to complete each transportation demand during logistics project operations. With our digital freight platform, we break down the barrier between working systems of various departments, achieving efficient collaboration and organizational management within logistics companies. At the same time, the digitization of the entire business process of the freight platform business enables real-time recording of the data generated by each business process, and systematic data presentation and analysis. The digital products and solutions for the whole transportation process of our freight platform services improve logistics companies' digitalization capabilities to and to deliver transparent, efficient, stable and modernized "trucks and drivers supply chain". For the six months ended June 30, 2024, Online GTV of our freight platform services amounted to approximately RMB14.3 billion.

## Trucker Community and Trucker's Membership Services

We operate Trucker Community, the largest community in the logistics industry in China and the largest community for truckers in China. We are committed to creating a community for communication and mutual support among truckers in the road freight transportation industry to facilitate their communication, discovery of business opportunities and enjoying social life. Truckers can gain access to Trucker Community through a wide variety of portals, including the mobile application we developed for Trucker Community, our official accounts on social media platforms such as Douyin, Kuaishou, WeCom, and the offline activities organized by offline communities of Trucker Community.

Through years of operation, our Trucker Community has become as a reliable self-organized community. As of June 30, 2024, the number of registered users of Trucker Community amounted to more than 3.4 million and the number of followers of our social media accounts amounted to approximately 3.6 million. We have established and assisted to manage offline communities of Trucker Community in 298 cities in the PRC, which are self-organized by local truckers.

We set up help centers in our online community to provide free legal aid to the truckers and help them resolve problems encountered in their business, work and life. We also collaborated with external partners to provide truckers with access to insurance coverage such as accidental hospitalization medical coverage and accidental injury and death medical coverage. We also advocate for transportation safety of truckers through our mobile application of Trucker Community and social media platforms to enhance the driver safety consciousness of truckers and hence lower the occupational risks of truckers.

Our Trucker Community and Trucker's Membership Services provide strategic value complement to our digital freight business, and such three business lines generate strong synergies. The large and loyal user base of Trucker Community provides stable and efficient supplemental road freight transportation resources for our digital freight platform. At the same time, our digital freight platform attracts more truckers to access, and become loyal members of, Trucker Community. In addition, the demands for truck sales and aftermarket services by truckers on our platform also underpin the significant market potentials for our Trucker's Membership Services. The synergy among our business lines reinforces each other, allowing us to enhance our brand image and better serve our customers.

Set forth below are certain operating metrics of our Trucker Community during the Reporting Period:

	For the six months ended June 30, 2024
Number of Converted Truckers <sup>(1)</sup> (thousand)	170.4
Online GTV fulfilled by Converted Truckers (RMB billion)	3.6
Shipping orders fulfilled by Converted Truckers (thousand)	746.7
Breakdown by:	
Freight transportation services (thousand)	20.5
% of total freight transportation service shipping orders (%)	2.11
Freight platform services (thousand)	726.1
% of total freight platform service shipping orders (%)	19.6
Percentage of truckers converted from Trucker Community to	
our digital freight platform <sup>(2)</sup> (%)	21.7

#### Notes:

- (1) "Converted Truckers" refer to trucker users who fulfilled shipping orders on our digital freight platform after they registered on Trucker Community.
- (2) Defined as the ratio of the Converted Truckers as of the end of a given period to the total trucker users registered on Trucker Community as of the end of such period.

Truckers on our Trucker Community platform serve as supplemental resources in fulfilling shipping orders on our platform, while the majority of shipping orders are fulfilled by other truckers on our digital freight platform who have not joined Trucker Community. The number of Converted Truckers in the first half of 2024 remained at a relatively steady level as compared with the corresponding period in 2023 and recorded approximately 170.4 thousand (first half of 2023: 160.9 thousand). The percentage of truckers converted from Trucker Community to our digital freight platform increased from 20.8% in the first half of 2023 to 21.7% in the first half of 2024 and remained at a reasonable level. In general, the performance of Trucker Community in terms of its conversion capabilities was within the expectation of the Company's management during the Reporting Period.

## Our Ecosystem

We have cultivated an ecosystem through our platform, which connects truckers, shippers, freight brokers, truck sellers, truck aftermarket service providers and other participants in the ecosystem. We have cultivated an ecosystem that values the interests of all participants. We encourage and promote a solid cooperative relationship of mutual trust and benefits among all ecosystem participants through enhanced digitalization and transparency throughout the process. We enhanced the division of responsibilities among ecosystem participants and improved their synergies.

The following diagram illustrates the interaction among different participants within our ecosystem.



We integrate our technological applications and service model innovations into all aspects of the road freight transportation industry, providing a full range of digital application solutions. To be specific, our digital freight industry ecosystem is centered on truckers at the bottom of the trucks and drivers supply chain, and continues to strengthen the links between truckers, shippers (logistics companies and cargo owners), freight brokers and our digital freight platform. Through "digital collaboration" within logistics companies, we promote cost reduction and efficiency increase in the whole process of transportation. We provide shippers with the "transportation business operation + business data delivery" services to break the "supply chain black box" and allow shippers to grasp the transportation status in a timely manner. We utilize digital applications and solutions to enhance the delivery capability of logistics companies and help them establish closer links with their customers (cargo owners). Through "digital links" with surrounding industrial resources, we provide comprehensive and high-quality services for all aspects of the road freight transportation business.

Set forth below are the key participants that benefit from our ecosystem, and the value propositions our ecosystem offers them:

- Shippers: Shippers constitute the direct customers of our digital freight business. Our shipper customers primarily include logistics companies of all sizes and background. To a lesser extent, we also serve cargo owners with needs for freight transportation services. In the first half of 2024, shippers that had completed shipping orders on our digital freight platform amounted to 5,909; and as of June 30, 2024, the cumulative number of shippers that had completed shipping orders on our platform reached 15,777, representing an increase of 2,586 from the first half of 2023. In the first half of 2024, the number of shipping orders completed on our platform amounted to approximately 4.7 million, and the Online GTV on our platform amounted to approximately RMB17.7 billion.
- *Truckers:* Truckers constitute the suppliers of road freight transportation resources for our digital freight business. We strive to empower truckers with better business opportunities, social communities and work capacities through our digital freight business, Trucker Community and Trucker's Membership Services, respectively. As of June 30, 2024, the number of truckers who had completed shipping orders on our platform amounted to 3.4 million, and the number of truckers who had newly registered on our Trucker Community platform amounted to 3,430 thousand. We consider truckers who complete at least four orders on our digital freight platform in a given year or a given period to be active truckers, who completed more than 75% of the total amount of sales orders on our platform in the first half of 2024. In the first half of 2024, the number of active truckers on our platform amounted to 225.9 thousand.
- Freight brokers: Traditionally freight brokers serve as an intermediary between shippers and truckers, who select truckers for shippers and coordinate with both sides. In our case, the major function of freight brokers is to introduce truckers to our digital freight platform. In some cases, freight brokers also assist with the vetting of, and coordination with, such truckers. We believe that freight brokers play an important role in our ecosystem by bringing additional truckers to our platform and facilitating the coordination and communication with truckers.
- Other ecosystem participants: Other ecosystem participants, such as truck aftermarket service providers, truck sellers, insurance companies and other financial institutions are connected to truckers on our platform through the truck aftermarket services available on our platform.

## Our Technology and Digitalized Products

The core of digital freight lies in operations. Digitalization must be integrated into the daily operations of logistics companies to be effective, allowing logistics companies to operate according to digital workflows and achieve expected business value and financial results. To improve the operational efficiency of logistics projects, we have implemented AI technology in customer operations. By utilizing preemptive automated operational commands, we enhance the efficiency and service quality of logistics projects. Additionally, we have introduced intelligent customer service into logistics project operations, reducing the resource investment related to driver management for both logistics clients and our business teams. With the support of AI technology, we have significantly improved the response speed and resolution rate of operational anomalies, which has led to a reduction in operational costs.

## Our Corporate Social Responsibility

In June 2022, we established a dedicated charity platform for truckers in the logistics industry, "Charitable Mileage Donation" ("爱心里程捐"). Through the platform, truckers could convert their drives into "mile bubbles" for donation to charity projects. A total of 4 projects have been implemented, covering women in the logistics industry, families of truckers in difficulty and groups of abducted children. By the end of June 2024, the cumulative number of participants reached 505,749; the number of miles donated was 3.845 billion kilometers; 2,953 truckers and logistics families have been benefited; 32,341 family tracing bumper stickers have been distributed free of charge and we helped 24 families whose children have been abducted reunite.

We collaborate with the All-China Federation of Trade Unions to assist in carrying out related work such as the membership registration of truck drivers, based on the real needs of truckers in their daily transportation scenarios, we have supported trade unions in multiple provinces to strengthen the protection of truckers' rights. Through both online and offline channels, we provide unionized truckers with services such as accident insurance, cooling packages, warmth packages, and health check-ups. Additionally, during high-risk periods like the Spring Festival and the summer, we conduct safe operation activities to raise drivers' risk awareness and reduce transportation risks, striving to create a safer market environment for the freight industry. During the reporting period, we secured approximately 89,000 service rights for unionized drivers, with a value exceeding RMB9.3 million, covering 64,000 drivers.

In Hefei, Anhui Province, where our company is located, we established the "Home of Female Truckers and Truckers' Wives". This center provides comprehensive services for women in the trucking industry, including mental health support, rights protection, marriage and family counseling, and personal development, covering more than 3,000 individuals. Tailored to their unique needs, we offer compassionate programs such as breast and cervical cancer screenings, parent-child activities, skills training, and handicraft workshops, helping them and their families thrive.

## Our Milestones in the first half of 2024

Set out below are the important milestones of the Group's businesses for the first half of 2024:

(1) The Group was honored with the title of "New Quality Productive Forces Enterprise" ("新質生產力企業").

In January 2024, as a leading full-chain digital freight service provider in the industry, our Group was honored with the title of "New Quality Productive Forces Enterprise" at the "First New Quality Productive Forces Conference" ("首届新質生產力大會") hosted by the China Association of Productivity Science, which is supervised by the National Bureau of Statistics.

(2) The Group's data product was officially made available through tender on the Beijing International Data Exchange

In April 2024, the Group's data product, Evaluation of Digital Delivery Capability of Logistics Companies, ("《物流企業數字化交付能力評價》") was officially made available through tender on the Beijing International Data Exchange.

(3) The Group successfully held the 10th I Love Trucker's Day

The Group successfully organized the 10th "I Love Trucker's" Day "(52卡友節)", in which more than 43,000 drivers participated, and the cumulative publicity exposure exceeded 8.6 million. In this festival, we signed the "Collective Contract for the Protection of Truck Drivers' Rights and Interests on the Logory Internet + Logistics Platform (All Network)" ("《「路歌互聯網+物流平台」(全網)貨車司機權益保障集體合同》") with the representatives of truckers across the country, which is a pioneering legal document signed by us as an Internet platform enterprise with individual operators to protect their rights and interests.

#### Outlook

The year 2024 marks the growth of digitalization. In the first half of the year, we have welcomed the improvement in performance and achieved a turnaround from net loss to net profit. Looking ahead, we plan to seize market opportunities in China's digital freight industry and expand our business in the following directions:

- Given that digital freight is an integral part of digital China, and the new logistics industry formed under the "integration of digital economy and real economy (數實融合)" has taken the lead in the standardized development stage, we intend to be actively involved in formulation and implementation of the relevant industry standards, association standards, business management norms so as to drive the standardized development of the industry as well as to lead the high-quality development of digital freight platforms.
- The industry standard "Specifications for Road Freight Transportation Services on Online Platforms" ("網絡平台道路貨物運輸服務規範") issued by the Ministry of Transport has officially taken effect on July 1, 2024. At the national level, there is a dual focus on development and standardized management of the online freight industry, promoting deep integration of the digital economy with road freight. We will adhere to these industry standards and support the full digitalization transformation of traditional logistics through continuous innovation in technology applications and service models.
- Effective from January 1, 2024, the Ministry of Finance has officially implemented the "Interim Provisions on Accounting Treatment Related to Enterprise Data Resources," ("企業數據資源相關會計處理暫行規定") which explicitly categorizes digital assets as an intangible asset on the balance sheet. In response to this development, we carry out comprehensive analysis, precise management, and expert processing of the data from our digital freight platform. Through these strategic efforts, we are dedicated to proactively exploring viable methods for incorporating our data assets into the financial statements. This pursuit aims to bolster our financial performance and stimulate the ongoing innovation and enhancement of our business model.
- Leveraging our Group's advantages in digitalization, we will collaborate with highquality logistics companies to expand digital logistics delivery services for upstream and downstream of the supply chain and manufacturing enterprises.
- We will integrate related industry and social resources to continuously enhance support and commercial services for truckers, building a digital service system for truckers.

The next phase of digital freight will be a battleground for digital upgrade capabilities. We will continue to uphold the value of "seeking truth fairness, altruism" and create real value for the logistics industry. Though the journey may be long, we will reach our destination with persistence.

#### FINANCIAL REVIEW

The Group generated revenue predominantly from our digital freight business, by providing freight transportation services and freight platform services. During the Reporting Period, the Group's total revenue was approximately RMB3,257.2 million, representing an increase of approximately RMB646 million, or approximately 24.7%, from approximately RMB2,611.2 million for the six months ended June 30, 2023. We helped logistics companies to innovate their business management and operation models through digital transportation resources procurement, digital business operation and digital financial settlement led to the increase in customer recognition and demand for the Group's products and services, which in turn led to the increase in the revenue of the Group.

The table below sets forth the revenue by types of goods or services, shown in actual amounts and as percentage to total revenue for the periods indicated:

	For the six months ended June 30,						
	2024		2023				
	RMB'000 %		RMB'000	%			
	(unaudited)		(unaudited)				
Revenue from freight transportation							
services	3,094,506	95.01	2,475,284	94.79			
Revenue from freight platform							
services	148,037	4.54	123,132	4.72			
Sale of goods	273	0.01	2,561	0.10			
Others <sup>(1)</sup>	14,348	0.44	10,225	0.39			
Total	3,257,164	100.0	2,611,202	100.0			

Note:

#### Cost of revenue

During the Reporting Period, the Group's cost of revenue was approximately RMB3,083.0 million, representing an increase of approximately RMB611.3 million, or approximately 24.7%, from approximately RMB2,471.7 million for the six months ended June 30, 2023. This was mainly due to the increase in the Company's online GTV in the first half of 2024 corresponding to the rise in the Company's freight payment costs for drivers.

<sup>(1)</sup> Others primarily include referral services for the sale of second-hand trucks, advertisement services, rental income and other value-added services.

## Gross profit and gross profit margin

As a result of the above, the Group's gross profit increased by approximately RMB34.7 million or approximately 24.9% from approximately RMB139.5 million for the six months ended June 30, 2023 to approximately RMB174.2 million for the six months ended June 30, 2024. Gross profit margin remained relatively stable at approximately 5.34% for the six months ended June 30, 2023 and approximately 5.35% for the six months ended June 30, 2024.

## Other income and gains

Other income and gains of the Group decreased by approximately RMB6.4 million or approximately 44.8% from approximately RMB14.3 million for the six months ended June 30, 2023 to approximately RMB7.9 million for the six months ended June 30, 2024, which is comprised of: (i) bank interest income of approximately RMB4.3 million; (ii) the government grants (other than those related to digital freight businesses) of approximately RMB1.2 million; and (iii) others of RMB2.4 million. Such decrease was primarily attributable to the decrease in bank interest income and government grants (other than those related to digital freight businesses).

## Selling and marketing expenses

During the Reporting Period, the Group's selling and marketing expenses amounted to approximately RMB43.2 million, representing a decrease of approximately RMB19.0 million, or approximately 30.5%, from approximately RMB62.2 million for the six months ended June 30, 2023, mainly due to lower staff costs as a result of the decline in the number of employees, together with lower share-based payments.

#### **Administrative expenses**

Our administrative expenses primarily consist of staff costs, share-based payments, depreciation and amortization and office expenses, among others. During the Reporting Period, the Group's administrative expenses amounted to approximately RMB45.8 million, representing a decrease of approximately RMB10.4 million, or approximately 18.5%, from approximately RMB56.2 million for the six months ended June 30, 2023, mainly due to the decrease in listing expenses and share-based payments.

#### Research and development expenses

During the Reporting Period, the Group's research and development expenses amounted to approximately RMB39.0 million, representing a decrease of approximately RMB0.2 million or approximately 0.5% from approximately RMB39.2 million for the six months ended June 30, 2023, of which costs remain relatively stable.

## Impairment of financial and contract assets, net

During the Reporting Period, the Group's impairment of financial and contract assets was approximately RMB6.5 million, mainly consist of loss on account receivables and receivables from shippers for shipping fees resulting from the credit impairments of our customers, The Group's impairment of financial and contract assets was approximately RMB0.2 million for the six months ended June 30, 2023.

## Other expenses

During the Reporting Period, the Group's other expenses mainly consist of taxes and surcharges, impairment loss on assets and financial transaction fees, the amount of which was approximately RMB18.4 million, representing a decrease of approximately RMB1.4 million, or approximately 7.1%, from approximately RMB19.8 million for the six months ended June 30, 2023, mainly due to the decrease in taxes and surcharges.

#### **Finance costs**

Our finance costs mainly consist of interest on bank loans and other borrowings. During the Reporting Period, the Group's finance costs amounted to approximately RMB3.8 million, representing an increase of approximately RMB3.0 million, or approximately 375.0%, from approximately RMB0.8 million for the six months ended June 30, 2023. The increase was mainly due to the increase in the Company's bank borrowings in the first half of 2024.

#### **Income tax expense**

During the Reporting Period, the Group recorded income tax expense of approximately RMB3.4 million, while the income tax expenses for the six months ended June 30, 2023 were approximately RMB1.0 million. This was mainly due to the increase in the Company's taxable profit for the Reporting Period.

## Profit/(Loss) for the period

During the Reporting Period, profit attributable to owners of the Company was approximately RMB24.0 million (for the six months ended June 30, 2023: loss of approximately RMB26.2 million).

## Other Financial Information (Non-IFRS measures): Adjusted net profit

To supplement the Group's consolidated results which are prepared and presented in accordance with IFRSs, we also use adjusted profit or loss (non-IFRS measure) as an additional financial measure, which is not required by, or presented in accordance with the IFRS. We believe that adjusted profit or loss (non-IFRS measure) provides useful information to investors and others in understanding and evaluating our consolidated results of operations in the same manner as they help our management. However, our presentation of the adjusted profit or loss (non-IFRS measure) may not be comparable to similarly titled measures presented by other companies. The use of adjusted profit or loss (non-IFRS measure) is presented herein as an analytical tool for illustrative purposes only, and should not be considered in isolation from, or as a substitute for analysis of, our results of operations or financial condition as reported under the IFRSs.

The following tables set forth reconciliations of the Group's non-IFRS measures for the six months ended June 30, 2024 and 2023 to the nearest measures prepared in accordance with IFRS.

	For the six months ended June 30,					
		% of total		% of total		
	2024	revenue	2023	revenue		
	RMB'000	%	RMB'000	%		
	(unaudited)		(unaudited)			
Profit/(loss) for the period Adding back or excluding	21,803	0.67	(26,166)	(1.00)		
Share-based payments <sup>(1)</sup> Listing expenses related to	3,199	0.10	10,096	0.39		
the Global Offering	_	_	12,654	0.48		
Non-IFRS measures						
Adjusted net profit/(loss) (unaudited)	25,002	0.77	(3,416)	(0.13)		
Adjusted net profit/(loss) attributable to owners						
of the parent (unaudited)	27,236	0.84	(3,416)	(0.13)		

Note:

<sup>(1)</sup> We operate share award schemes for the purpose of providing incentives and rewards to eligible participants who contribute to the success of our operations. Such share-based payments are non-cash in nature.

Our adjusted net profit (non-IFRS measure) during the Reporting Period amounted to approximately RMB25.0 million, representing an increase of RMB28.4 million, from an adjusted net loss of approximately RMB3.4 million for the six months ended June 30, 2023, which was mainly attributable to (i) the fact that we helped logistics companies to innovate their business management and operation models through digital transportation resources procurement, digital business operation and digital financial settlement led to the increase in customer recognition and demand for the Group's products and services, which in turn contributed to the increase in the Online GTV, revenue and gross profit of the Group; and (ii) technology research and development which helped the Group to refine its operation and achieve remarkable results in the control of selling expenses and administrative expenses.

## Liquidity, financial resources and capital structure

As of June 30, 2024, the Group had current assets of RMB2,531.4 million (December 31, 2023: RMB2,322.5 million), representing an increase of approximately RMB208.9 million or 9.0%, mainly due to the increase in cash and cash equivalents, prepayments, other receivables and other assets, partially offset by the decrease in financial assets at fair value through profit or loss. As of June 30, 2024 the Group had current liabilities of RMB1,955.2 million (December 31, 2023: RMB1,776.6 million), representing an increase of approximately RMB178.6 million or 10.1%, mainly due to increases in interest-bearing bank and other borrowings and other payables and accruals. The current ratio was 1.29 at June 30, 2024 as compared with 1.31 at December 31, 2023, equals to total current assets divided by total current liabilities as of the end of the period.

As of June 30, 2024, the Group's cash and cash equivalents amounted to approximately RMB599.5 million (December 31, 2023: RMB 517.9 million). The increase was mainly attributable to the increase in the Group's bank borrowings. As of June 30, 2024, the Group had bank borrowings of approximately RMB265.4 million (December 31, 2023: RMB120 million), among which, RMB235.4 million were fixed-rate borrowings with interest rate from 2.99% to 3.45% per annum. The Group monitors and maintains cash and cash equivalents to a level that management believes to be sufficient to meet the Group's operating needs.

The Group has adopted a prudent financial management approach towards its treasury policies to ensure the liquidity requirements from daily operation as well as capital expenditures are met. The Board closely monitors the Group's liquidity positions, while surplus cash will be invested appropriately with the consideration of the credit risks, liquidity risks and market risks of the financial instruments.

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximize Shareholders' value. The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Group may adjust the dividend payment to Shareholders, return capital to shareholders or issue new shares. The Group is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes for managing capital during the Reporting Period.

The H Shares have been listed on the Stock Exchange since the Listing Date. There has been no change in the capital structure of the Company during the Reporting Period. The capital of the Company comprises ordinary shares including Domestic Shares and H Shares.

## **Capital Expenditures**

During the Reporting Period, the Group's capital expenditures amounted to approximately RMB1.3 million, which primarily consist of purchase of properties, plants and equipment and purchase of intangible assets. We funded our capital expenditure requirements during the Reporting Period mainly from cash generated from operating activities.

## **Pledge of Assets**

As of June 30, 2024, the Group did not pledge any assets as collateral for bank borrowings or any other financing activities (December 31, 2023: nil).

## **Contingent Liabilities**

As of June 30, 2024, the Group did not have any material contingent liabilities.

## **Borrowing and Gearing Ratio**

As of June 30, 2024, the Group had bank borrowings and other borrowings of approximately RMB265.4 million (December 31, 2023: RMB120 million).

As of June 30, 2024, our gearing ratio, calculated as net debts (including borrowings, lease liabilities) divided by the total equity as at the end of the year, was approximately 43.1% (December 31, 2023: 22.6%).

#### Material Acquisition and Disposal of Subsidiaries, Associates and Joint Ventures

For the six months ended June 30, 2024, we did not have any material acquisitions or disposals of subsidiaries, associates and joint ventures.

#### **Future Plans for Material Investments and Capital Assets**

As at June 30, 2024, we did not have plans for material investments and capital assets.

## **Exposure to Fluctuations in Foreign Exchange Rates**

The Group's business operations are mainly conducted in the PRC with most of the transactions settled in RMB, being the Group's functional currency. The borrowings of the Group are all held in RMB. And the cash and cash equivalents of the Group are held in RMB and Hong Kong dollars. The Board considers that the Group's business is not exposed to any significant foreign exchange risk as there are no significant financial assets or liabilities of the Group that are denominated in the currencies other than the respective functional currencies of the Group's entities.

During the Reporting Period, the Group neither took part in any derivatives activities nor entered into any hedging activities in respect of foreign exchange risk.

## Significant Investment, Material Event During the Reporting Period

Save as disclosed in this announcement, the Group is not aware of any significant investment and material events of the Group which could have a material impact on our operating and financial performance for the six months ended June 30, 2024.

## Material Events after the Reporting Period

#### Proposed Amendments to the Articles of Association

As considered and approved at the meeting of the Board held on August 30, 2024, the Board proposed to, among other things, make certain amendments (the "**Proposed Amendments**") to the existing Articles of Association in accordance with relevant changes in the laws, rules and regulations in the PRC and the Listing Rules, as well as taking into account the actual conditions of the Company. The Proposed Amendments are subject to the approval of the Shareholders by way of a special resolution at a shareholders' general meeting of the Company to be held in due course. A full version of the Proposed Amendments will be set out in the circular to be despatched to the Shareholders (if requested).

For details, please refer to the Company's announcement dated August 30, 2024 in relation to, among other things, the proposed amendments to the Articles of Association.

## Proposed Re-designation of a Director

With effect from August 30, 2024, Ms. Wang Yao (王瑤) ("**Ms. Wang**") has been redesignated from her position as an executive Director to a non-executive Director and retired from her position as the chief financial officer of the Company as she approaches the age of retirement and desires to devote more time on personal affairs. The Company is in the process of identifying suitable candidate to fill the vacancy of the person-in-charge of finance. During this transitional period, Mr. Du Bing will temporarily oversee the operation of the finance department until a suitable candidate is duly appointed as the person-in-charge for finance and related matters of the Company.

Details of the information required to be disclosed pursuant to the requirements of Rule 13.51(2)(h) to (v) of the Listing Rules were set out in the Company's announcement dated August 30, 2024 in relation to, among other things, the re-designation of Director and retirement of chief financial officer of the Company.

Save as disclosed in this announcement, the Group is not aware of any material events of the Group which could have a material impact on our operating and financial performance from June 30, 2024 until the date of this announcement.

## **Employees and Remuneration Policies**

As of June 30, 2024, we had 874 full-time employees, all of whom were based in China. The number of employees employed by the Group may change from time to time as required and employee emoluments are determined with reference to market conditions and the performance, qualifications and experience of individual employees.

As part of our human resources strategies, we are committed to establishing a competitive and fair remuneration and benefits system. Compensation for our employees typically consists of basic salary and performance-based bonus. We provide our employees with benefits such as pension scheme, medical insurance, workplace injury insurance, unemployment insurance and housing providence funds in accordance with relevant PRC laws and regulations. We offer employees additional benefits such as additional commercial insurance, among other things. In order to effectively motivate our staff, we continually refine our remuneration and incentive policies through market research. The Group also has in place share incentive schemes for its employees.

We provide training sessions tailored to the needs of our employees in different functions. Topics covered by such training sessions include our corporate culture, internal rules and policies and professional knowledge, know-hows and skills. We also provide training to management and administrative personnel at all levels, in order to enhance their leadership capabilities. Such training sessions are conducted in both online and offline forms.

#### **USE OF PROCEEDS**

## **Use of Proceeds from the Global Offering**

The net proceeds from the Global Offering (after deducting the underwriting fees and related cost and expenses) amounted to approximately HK\$63.1 million. There is no change to the intended use of net proceeds and the expected implementation timetable as previously disclosed in the section headed "Future Plans and Use of Proceeds" in the Prospectus. As of June 30, 2024, the Company had utilized approximately HK\$17.0 million of net proceeds from the Global Offering, representing approximately 27.0% of the total net proceeds from the Global Offering, in accordance with the intended use set out in the Prospectus. The following table sets out breakdown of the use of proceeds from the Global Offering.

As of June 30, 2024, the unutilized net proceeds have been placed in licensed banks and/ or authorized financial institution as defined under the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) and laws in the relevant jurisdictions (where applicable). For details of the use of net proceeds from the Global Offering, please refer to the section headed "Future Plans and Use of Proceeds" in the Prospectus.

Use of net proceeds	Percentage of net proceeds	Estimated net proceeds allocated as disclosed in the Prospectus (HK\$ million)	Allocated net proceeds from the Global Offering <sup>(Note)</sup> (HK\$ million)	Net proceeds utilized since the Listing and up to June 30, 2024 (HK\$ million)	Expected timeline of full utilization of net proceeds	Unutilized net proceeds as of June 30, 2024 (HK\$ million)
To further upgrade and enhance our digital freight business, with a goal to address more in-depth demands from our customers under more diversified business scenarios and to relentlessly improve the user experience for						
our digital freight business  (i) To acquire additional customers for our	45.0%	34.2	28.4	4.0	2031	24.4
freight transportation services and freight platform services  (ii) To improve our penetration into our existing	15.0%	11.4	9.5	1.2	2031	8.3
customer base (iii) To promote our involvement of other	15.0%	11.4	9.5	2.1	2027	7.4
participants in our ecosystem and exploring additional opportunities for synergistic development within our ecosystem	15.0%	11.4	9.4	0.7	2031	8.7

Use of net proceeds	Percentage of net proceeds	Estimated net proceeds allocated as disclosed in the Prospectus (HK\$ million)	Allocated net proceeds from the Global Offering <sup>(Note)</sup> (HK\$ million)	Net proceeds utilized since the Listing and up to June 30, 2024 (HK\$ million)	Expected timeline of full utilization of net proceeds	Unutilized net proceeds as of June 30, 2024 (HK\$ million)
To further expand our Trucker Community and						
Truck Plus solutions	15.0%	11.4	9.5	1.5	2031	8.0
(i) To explore and improve the commercialization of Trucker Community, including attracting registered members and enhancing commercialization opportunities						
through Truck Plus  (ii) To foster and maintain the nationwide service network of authorized stores for	7.5%	5.7	4.7	0.5	2027	4.2
Truck Plus solutions (iii) To strengthen the supply chain system that	5.0%	3.8	3.2	0.5	2031	2.7
supports our Truck Plus solutions	2.5%	1.9	1.6	0.5	2027	1.1
To enhance our research and development						
efforts and to strengthen our technological	***	45.6	40.0		****	- 4
capabilities	20.0%	15.2	12.6	7.5	2025	5.1
<ul><li>(i) To reinforce our technological strengths in big data</li><li>(ii) To improve our existing research and</li></ul>	15.0%	11.4	9.4	4.9	2025	4.5
development capacities in the high-tech fields	5.0%	3.8	3.2	2.6	2024	0.6
To recruit additional sales, marketing and operational personnel	10.0%	7.6	6.3	2,1	2026	4.2
Working capital and other general corporate	10.0%	7.0	0.3	2.1	2020	4.2
purposes	10.0%	7.6	6.3	1.9	2027	4.4

*Note:* The net proceeds finally received from the Global Offering was lower than the estimated net proceeds as disclosed in the Prospectus. A difference of approximately HK\$12.8 million has been adjusted in the same manner and in the same proportion to the use of proceeds as disclosed in the Prospectus.

The Company does not have any intention to change the purposes of the proceeds from the Global Offering as set out in the Prospectus, and will gradually utilize the net proceeds from the Global Offering with the intended purposes.

## INTERIM DIVIDEND

The Board resolved not to recommend the payment of an interim dividend for the six months ended June 30, 2024 (for the six months ended June 30, 2023: nil).

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UNAUDITED)

		Six months end	ix months ended June 30,		
		2024	2023		
	Notes	RMB'000	RMB'000		
		(unaudited)	(unaudited)		
REVENUE	4	3,257,164	2,611,202		
Cost of revenue	5	(3,082,955)	(2,471,696)		
GROSS PROFIT		174,209	139,506		
Other income and gains	4	7,897	14,314		
Selling and marketing expenses	5	(43,197)	(62,202)		
Administrative expenses	5	(45,786)	(56,244)		
Research and development expenses	5	(39,025)	(39,168)		
Impairment on financial and contract assets, net	5	(6,491)	(242)		
Other expenses	5	(18,359)	(19,767)		
Finance costs	6	(3,781)	(835)		
Share of losses of associates		(228)	(552)		
PROFIT/(LOSS) BEFORE TAX		25,239	(25,190)		
Income tax expense	7	(3,436)	(976)		
PROFIT/(LOSS) FOR THE PERIOD		21,803	(26,166)		
Attributable to:					
Owners of the parent		24,037	(26,166)		
Non-controlling interests		(2,234)			
LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT					
Basic and diluted (RMB)		0.02	(0.02)		
Duois and dilated (IIIII)			(0.02)		

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

	Six months ended June 30,		
	2024	2023	
	RMB'000	RMB'000	
	(unaudited)	(unaudited)	
PROFIT/(LOSS) FOR THE PERIOD	21,803	(26,166)	
OTHER COMPREHENSIVE INCOME			
Other comprehensive income not to be reclassified to			
profit or loss in subsequent periods:			
Equity investments designated at fair value through			
other comprehensive income			
Changes in fair value	_	_	
Income tax effect			
OTHER COMPREHENSIVE INCOME			
FOR THE PERIOD, NET OF TAX			
TOTAL COMPREHENSIVE INCOME/(LOSS)			
FOR THE PERIOD	21,803	(26,166)	
Attributable to:			
Owners of the parent	24,037	(26,166)	
Non-controlling interests	(2,234)	(20,100)	
Tion controlling interests	(2,234)		

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

	Notes	June 30, 2024 <i>RMB'000</i> (unaudited)	December 31, 2023 RMB'000 (audited)
NON-CURRENT ASSETS			
Property, plant and equipment		57,104	58,963
Right-of-use assets		27,929	32,302
Intangible assets		1,842	1,783
Investments in associates		4,169	4,395
Prepayments, other receivables and other assets	11	2,401	3,275
Deferred tax assets		26,139	27,587
Total non-current assets		119,584	128,305
CURRENT ASSETS			
Inventories		8,381	3,839
Trade and notes receivables	10	155,713	142,803
Contract assets		8,946	6,583
Prepayments, other receivables and other assets Financial assets at fair value through profit or	11	1,756,693	1,629,731
loss ( "FVTPL" )		_	20,000
Pledged deposits		2,139	1,640
Cash and cash equivalents		599,542	517,861
Total current assets		2,531,414	2,322,457
CURRENT LIABILITIES			
Trade payables	13	169,590	155,267
Other payables and accruals	12	1,489,042	1,464,746
Contract liabilities		10,653	12,814
Interest-bearing bank and other borrowings		265,357	120,000
Lease liabilities		8,286	5,619
Tax payable		12,253	18,115
Total current liabilities		1,955,181	1,776,561
NET CURRENT ASSETS		576,233	545,896
TOTAL ASSETS LESS CURRENT			
LIABILITIES		695,817	674,201

		June 30,	December 31,
		2024	2023
	Notes	RMB'000	RMB'000
		(unaudited)	(audited)
NON-CURRENT LIABILITIES			
Lease liabilities		18,082	21,572
Deferred tax liabilities		127	23
Total non-current liabilities		18,209	21,595
NET ASSETS		677,608	652,606
EQUITY			
Equity attributable to owners of the parent			
Share capital		87,117	87,117
Reserves		592,784	565,548
		679,901	652,665
Non-controlling interests		(2,293)	(59)
TOTAL EQUITY		677,608	652,606

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGE IN EQUITY (UNAUDITED)

Attributable to owners of the parent										
	Share capital RMB'000	Capital reserve RMB'000	Special reserve RMB'000	Share-based payments reserve RMB'000	Statutory surplus reserve RMB'000	Other reserve RMB'000	Accumulated losses RMB'000	Total	Non- controlling interests RMB'000	Total equity RMB'000
As at January 1, 2024	87,117	587,169	-	162,193	625	(8,288)	(176,151)	652,665	(59)	652,606
Issue of shares (unaudited) Total comprehensive income	-	-	-	-	-	-	-	-	-	-
for the period (unaudited)  Equity-settled share-based	-	-	-	-	-	-	24,037	24,037	(2,234)	21,803
payments (unaudited)	-	-	-	3,199	-	-	-	3,199	-	3,199
Special reserve (unaudited)  Appropriation of special										
reserve (unaudited)	-	-	1,604	-	-	-	(1,604)	-	-	-
Amount utilized in the period (unaudited)	-	_	(1,604)	_	_	_	1,604	-	_	_
-	07.117	<b>FOR 1</b> (0)		447.202	(2)	(0.400)	(450.44.6)	<b>(80.004</b>	(2.202)	( <b>FF</b> (00)
As at June 30, 2024	87,117	587,169		165,392	625	(8,288)	<u>(152,114)</u>	679,901	(2,293)	677,608
			At	tributable to own	ners of the parent					
				Share-based	Statutory				Non-	
	Share	Capital	Special	payments	surplus	Other	Accumulated		controlling	Total
	capital	reserve	reserve	reserve	reserve	reserve	losses	Total	interests	equity
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
As at January 1, 2023	84,417	489,105	1,725	135,221	625	(8,288)	(148,312)	554,493	-	554,493
Issue of shares (unaudited)	2,700	97,310	-	-	=	=	-	100,010	-	100,010
Total comprehensive income for the period (unaudited)	_	_	_	_	_	_	(26,166)	(26,166)	_	(26,166)
Equity-settled share-based							, , ,	, ,		( , ,
payments (unaudited)	_	-	-	10,096	_	_	-	10,096	-	10,096
Special reserve (unaudited)  Appropriation of special										
reserve (unaudited)	-	-	822	-	-	-	(822)	-	-	_
-										
As at June 30, 2023	87,117	586,415	2,547	145,317	625	(8,288)	(175,300)	638,433		638,433

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

	Notes	Six months end 2024 RMB'000 (unaudited)	2023 <i>RMB</i> '000 (unaudited)
CASH FLOWS FROM OPERATING			
ACTIVITIES  Profit(loss) before toy		25 240	(25.101)
Profit/(loss) before tax		25,240	(25,191)
Adjustments for: Finance costs	6	2 701	835
Interest income	<i>0</i> <i>4</i>	3,781 (4.252)	
	4	(4,252)	(3,210)
Investment income arising from financial investments		(819)	(601)
Share of losses of associates		228	552
Equity-settled share-based payments expenses		3,199	10,096
Loss on disposal of items of property,		3,177	10,070
plant and equipment, net	5	_	93
Gain on revision of lease terms	3	_	(18)
Depreciation of property, plant and equipment	5	3,605	4,945
Depreciation of right-of-use assets	5 5	4,775	1,436
Amortisation of intangible assets	5	226	226
Impairment of financial and contract assets, net	5	6,491	242
(Increase)/decrease in inventories		(4,541)	1,451
(Increase)/decrease in trade and notes			
receivables		(13,114)	29,170
(Increase)/decrease in contract assets		(2,386)	3,204
(Increase) in prepayments, other receivables and		(40 < 40 =)	(0.5, 10.0)
other assets		(136,125)	(25,423)
(Increase)/decrease in pledged deposits		(499)	363
Increase in trade payables		14,323	407
(Increase)/decrease in other payables and		24.455	(101 070)
accruals		24,457	(121,373)
(Decrease)/increase in contract liabilities		(2,162)	2,238
Cash used in operations		(77,573)	(120,558)
Interest received		4,252	3,210
Income tax paid		(3,973)	(11,102)
Net cash flows used in operating activities		(77,294)	(128,450)

	Notes	Six months end 2024 RMB'000 (unaudited)	2023 <i>RMB'000</i> (unaudited)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of items of property, plant and equipment		(973)	(1,816)
Purchase of intangible assets Investments in associates		(281)	_ _
Purchase of FVTPL financial assets Proceeds from disposal of items of property,		(788,500)	(550,000)
plant and equipment		(938)	306
Maturity or disposal of FVTPL financial assets		809,317	590,631
Net cash flows from investing activities		18,625	39,121
CASH FLOWS FROM FINANCING			
ACTIVITIES Proceeds from issue of shares		_	100,010
Proceeds from interest-bearing bank and			,
other borrowings		235,357	40,117
Repayment of interest-bearing bank and other borrowings		(90,000)	(500)
Interest paid		(3,311)	(818)
Principal portion of lease payments		(1,696)	(557)
Net cash flows from financing activities		140,350	138,252
NET INCREASE IN CASH AND CASH			
EQUIVALENTS EQUIVALENTS		81,681	48,923
Cash and cash equivalents at beginning of period		517,861	520,714
CASH AND CASH EQUIVALENTS AT			
END OF PERIOD		599,542	569,637
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS			
Cash and bank balances		601,681	573,338
Restricted bank deposits		(2,139)	(3,701)
CASH AND CASH EQUIVALENTS AS STATED IN THE CONSOLIDATED STATEMENTS OF FINANCIAL POSITION			
AND STATEMENTS OF CASH FLOWS		599,542	569,637

## NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

#### 1. CORPORATE INFORMATION

The Company is a joint stock company with limited liability established in the People's Republic of China ("PRC"). On March 9, 2023, the Company was listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") (stock code: 2482.HK). The registered office of the Company is located at No. 2700 ChuangXin Avenue, High-tech District, Hefei, Anhui Province, China.

During the Reporting Period, the Company and its subsidiaries were principally engaged in digital freight businesses including freight transportation services and freight platform services.

#### 2.1 BASIS OF PREPARATION

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs"), which comprise all standards and interpretations approved by the International Accounting Standards Board (the "IASB"), and International Accounting Standards and Standing Interpretations Committee interpretations approved by the International Accounting Standards Committee and the disclosure requirements of the Hong Kong Companies Ordinance.

The financial statements have been prepared under the historical cost convention, except for certain financial instruments that are measured at fair value. These financial statements are presented in Renminbi ("RMB") and all values are rounded to the nearest thousand except when otherwise indicated.

#### **Basis of consolidation**

The consolidated financial statements include the interim condensed consolidated financial information of the Company and its subsidiaries (collectively referred to as the "Group") for the six months ended June 30, 2024. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

Generally, there is a presumption that a majority of voting rights results in control. When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group's voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group's share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

#### 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The accounting policies adopted in the preparation of the interim condensed consolidated financial information are consistent with those applied in the preparation of the Group's annual consolidated financial statements for the year ended December 31, 2023, except for the adoption of the following revised IFRSs for the first time for the current period's financial information.

Amendments to IAS 1 Classification of Liabilities as Current or Non-current

Amendments to IAS 1 Non-current Liabilities with Covenants
Amendments to IFRS 16 Lease Liability in a Sale and Leaseback

Amendments to IAS 7 and IFRS 7 Supplier finance arrangements

The revised standards have had no significant financial effect on these financial statements.

## 2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS

The Group has not applied the following new and revised IFRSs, that have been issued but are not yet effective, in these financial statements.

Amendments to IAS 21 Lack of Exchangeability<sup>1</sup>

Amendments to IFRS 10 and Sale or Contribution of Assets between an Investor and

IAS 28 (2011) its Associate or Joint Venture<sup>2</sup>

Effective for annual periods beginning on or after January 1, 2025

No mandatory effective date yet determined but available for adoption

The Group is in the process of making an assessment of the impact of these new and revised IFRSs upon initial application. So far, the Group has expected that these standards will not have significant effect on the Group's financial performance and financial position.

#### 3. OPERATING SEGMENT INFORMATION

No operating segment information is presented as the Group's revenue and reported results during each of reporting period, and the Group's total assets as at the end of reporting period were derived from one single operating segment, i.e., provision of digital freight businesses and related services.

#### Geographical information

No further geographical information is presented as the Group's revenue from the external customers is derived solely from its operation in Mainland China and no non-current assets of the Group are located outside Mainland China.

#### Information about major customers

No revenue from sales to a single customer or a group of customers under common control accounted for 10% or more of the Group's revenue for each of reporting period.

#### 4. REVENUE, OTHER INCOME AND GAINS

An analysis of revenue is as follows:

	Six months ended June 30,	
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Revenue from contracts with customers	3,257,142	2,611,180
Revenue from other sources		
Rental income	22	22
	3,257,164	2,611,202

#### **Revenue from contracts with customers**

#### (i) Disaggregated revenue information

	Six months ended June 30,		
	2024	2023	
	RMB'000	RMB'000	
	(unaudited)	(unaudited)	
Types of goods or services			
Revenue from freight transportation services	3,094,506	2,475,284	
Revenue from freight platform services*	148,037	123,132	
Sale of goods	273	2,561	
Others	14,326	10,225	
Total revenue from contracts with customers	3,257,142	2,611,202	

Geographical markets

All of the Group's revenues were generated from customers located in Mainland China during each of reporting period.

\* The revenue from freight platform services mainly represents the difference between the contract amount to be received from the shipper and the net freight cost, which is the contract amount to be paid to the trucker, net of the government grants related to digital freight businesses. Such government grants are presented in line with revenue of an amount of RMB518,490,732 (as of June 30, 2023: RMB503,032,546) as of June 30, 2024.

## (ii) Performance obligations

Information about the Group's performance obligations is summarised below:

Freight transportation services

The performance obligation is satisfied over time as services are rendered and payment is generally due upon delivery of the shipments and issuance of the invoice to the customers.

## Freight platform services

The main performance obligation is satisfied at the point in time as services are rendered and payment is generally due upon fulfilment of the shipping order by a trucker and issuance of the invoice to the customers.

## Sale of goods

The performance obligation is satisfied upon delivery of the goods and payment is generally due upon delivery of goods.

An analysis of other income and gains is as follows:

	Six months ended June 30,	
	<b>2024</b> 2	
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Other income and gains		
Bank interest income	4,252	8,960
Other government grants* — related to income	1,220	4,748
Others	2,425	606
	7,897	14,314

<sup>\*</sup> The government grants other than those related to digital freight businesses are recognised in other income and gains. There are no unfulfilled conditions or contingencies relating to these government grants.

## 5. PROFIT/(LOSS) BEFORE TAX

The Group's profit/(loss) before tax is arrived at after charging/(crediting):

	Six months ended June 30,		
		2024	2023
		RMB'000	RMB'000
	Notes	(unaudited)	(unaudited)
Cost of freight transportation services	<i>(i)</i>	3,065,953	2,450,209
Cost of assistance from logistics cooperation partners	(ii)	1,699	2,381
Other cost of digital freight businesses	(iii)	14,958	16,821
Cost of inventories sold		345	2,285
Cost of revenue		3,082,955	2,471,696
Taxes and surcharges	(iv)	17,924	19,137
Depreciation of property, plant and equipment	, ,	3,605	4,945
Depreciation of right-of-use assets		4,775	1,436
Amortisation of intangible assets		226	226
Impairment of trade and notes receivables		204	1,305
Impairment/(Reversal of impairment) of contract assets		23	(61)
Impairment/(Reversal of Impairment) of financial assets included in prepayments, other receivables and other			
assets		6,264	(1,002)
Employee benefit expense			
Salaries, bonuses, allowances and benefits in kind		69,707	76,110
Pension scheme contributions and social welfare	(v)	16,615	16,590
Equity-settled share-based payments expenses		3,199	10,096
Lease payments not included in the measurement			
of lease liabilities		625	803
Loss on disposal of items of property, plant and			
equipment		_	93
Auditor's remuneration		70	44

- (i) Cost of freight transportation services provided mainly represents costs incurred with contracted truckers for freight transportation, net of the government grants related to digital freight businesses, the amount of which is RMB123,565,647 (as of June 30, 2023: RMB99,502,286) as of June 30, 2024.
- (ii) The portion of the Group's day-to-day contact with its shippers is through its network of independent logistics cooperation partners. The logistics cooperation partners could arrange temporary truckers on short notice, multiple pick-up and delivery points and drop-and-hook operations. Costs to logistics cooperation partners are directly related to the freight transportation and freight platform services, and then are recognised as costs of the Group.

- (iii) Other costs of digital freight businesses mainly represent staff cost and cost incurred with third party suppliers for the digital freight businesses, such as location service cost, short message service cost, and payment channels service cost.
- (iv) It mainly represents taxes and surcharges, net of the government grants related to digital freight businesses, the amount of which is RMB145,268,158 (as of June 30, 2023: RMB138,995,965) as of June 30, 2024.
- (v) As at June 30, 2024, the Group had no forfeited contributions available to reduce its contributions to the pension scheme in future years.

#### 6. FINANCE COSTS

An analysis of finance costs is as follows:

	Six months ended June 30,	
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Interest on bank loans and other borrowings	3,311	818
Interest on lease liabilities	470	17
	3,781	835

## 7. INCOME TAX EXPENSE

The income tax expense of the Group during the period is as follows:

	Six months ended June 30,	
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Current	1,885	733
Deferred tax	1,551	243
Total tax charge for the period	3,436	976

#### 8. DIVIDENDS

No dividend has been paid or declared by the Company during the Reporting Period.

# 9. EARNINGS/(LOSS) PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic earnings/(loss) per share amount is based on the profit/(loss) for the period attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares in issue during the period. The newly issued shares are calculated in accordance with the conditions stated in the issuance agreement, starting from the consideration receivable date (usually the issuance date).

0004	
2024	2023
24,037	(26,166)
1,393,876	1,379,472
0.02	(0.02)
	1,393,876

- (i) The weighted average numbers of ordinary shares as of June 30, 2024 were adjusted retrospectively to reflect the subdivision of shares on a one-for-sixteen basis in March 2023.
- (ii) The Group had no potentially dilutive ordinary shares in issue during the period.

## 10. TRADE AND NOTES RECEIVABLES

	As at	As at
	June 30,	December 31,
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)
Notes receivables	6,361	_
Trade receivables	150,129	143,376
Less: expected credit losses	(777)	(573)
	155,713	142,803

An ageing analysis of the trade and notes receivables as at the end of the reporting period, based on the transaction date and net of expected credit losses, is as follows:

	As at	As at
	June 30,	December 31,
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)
Within 1 year	153,732	142,800
1 to 2 years	1,981	3
	155,713	142,803

The movements in the expected credit losses for trade and notes receivables are as follows:

	As at	As at
	June 30,	December 31,
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)
At the beginning of the year/period	573	1,406
Expected credit losses	204	(146)
Amounts written off as uncollectible		(687)
At the end of the year/period	777	573

## 11. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

	As at	As at
	June 30,	December 31,
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)
Non-current:		
Prepaid expenses	2,401	3,275
Current:		
Other receivables from shippers for shipping fees (i)	982,634	880,887
Government grants receivables (ii)	715,307	708,387
Advances to suppliers	25,842	17,249
Rental and business deposits	3,769	8,031
Due from related parties	624	261
Prepaid tax	29,877	11,713
Prepaid expenses	129	1,178
Others	25,206	17,708
Less: expected credit losses	(26,695)	(15,683)
	1,756,693	1,629,731
	1,759,094	1,633,006

<sup>(</sup>i) Other receivables from shippers for shipping fees mainly represent the shipping fees uncollected from shippers upon fulfilment of the shipping orders under the freight platform services.

<sup>(</sup>ii) Government grants receivables represent the government grants from local government authorities to support the Group's digital freight businesses.

## 12. OTHER PAYABLES AND ACCRUALS

	As at	As at
	June 30,	December 31,
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)
Other payables to truckers for shipping fees (i)	927,746	809,805
Other taxes payable	327,809	378,220
Advances from shippers (ii)	85,016	133,277
Due to related parties	10	500
Employee benefit payables	17,823	31,370
Deposits	110,606	98,339
Accrued expenses	4,063	4,451
Others	15,969	8,784
	1,489,042	1,464,746

- (i) Other payables to truckers for transportation fees represent transportation fees collected from shippers but yet to be paid to truckers under freight platform services.
- (ii) Mainly representing the refundable prepayments from shippers for future shipping arrangements under freight transportation services and freight platform services. Upon signing of the contract, the amounts which will be recognised as revenue will be reclassified to contract liabilities.

All the other payables and accruals of the Group are non-interest-bearing and unsecured.

#### 13. TRADE PAYABLES

An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	As at	As at
	June 30,	December 31,
	2024	2023
	RMB'000	RMB'000
(ur	naudited)	(audited)
Within 1 year	169,590	155,267

Trade payables are unsecured and interest-free and are normally settled within 1 year.

## 14. RELATED PARTY TRANSACTIONS

(i) Details of the Group's related parties that had transactions and/or balances with the Group during the reporting period are as follows:

Company	Relationship with the Group
Mr. Feng Lei	Shareholder with significant influence over the Group
Mr. Du Bing	Shareholder with significant influence over the Group
Ms. Liu Fei	Close family member of a shareholder with significant influence over the Group
Qingkong Shoulu Supply Chain Management (Tianjin) Co., Ltd. ("Qingkong Shoulu")	An associate of the Group
Wuhu Luge Logistics Technology Co., Ltd. ("Wuhu Luge")	An associate of the Group
Xinjiang Zhongya Log Digital Technology Co., Ltd. ("Xinjiang Zhongya")	An associate of the Group

The Group had the following transactions with related parties during the reporting period:

		Six months ended June 30,	
		2024	2023
		RMB'000	RMB'000
	Notes	(unaudited)	(unaudited)
Provision of services:			
Xinjiang Zhongya	(a)	269	221
Wuhu Luge	<i>(a)</i>	494	548
Purchases of services from: Xinjiang Zhongya	<i>(b)</i>	991	

#### Notes:

- (a) The provision of services to related parties was made according to the published prices and conditions offered to the major customers of the Group.
- (b) The purchases from related parties were made according to the published prices and conditions offered by the related parties to their major customers.

#### (ii) Guarantees:

The Group has no pledge nor guarantee provided by or to its related parties as at June 30, 2024.

The Group has no pledge nor guarantee provided by or to its related parties as at December 31, 2023.

## (iii) Outstanding balances with related parties:

# (a) Prepayments, other receivables and other assets

		As at June 30, 2024 RMB'000 (unaudited)	As at December 31, 2023 RMB'000 (audited)
	Wuhu Luge Xinjiang Zhongya	514 110	144 117
		624	261
<b>(b)</b>	Other payables and accruals		
		As at June 30, 2024 RMB'000 (unaudited)	As at December 31, 2023 RMB'000 (audited)
	Qingkong Shoulu Xinjiang Zhongya		500
	Total	10	500

All the balances with related parties are unsecured, interest-free and repayable on demand.

## (iv) Compensation of key management personnel of the Group:

	Six months ended June 30,	
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Salaries, bonuses, allowances and benefits in kind	1,964	2,066
Pension scheme contributions and social welfare	145	138
Equity-settled share-based payment expenses	1,902	5,735
Total compensation paid to key management personnel	4,011	7,939

# (v) Transactions between the Company and its subsidiaries

# (a) Transactions with subsidiaries

		Six months ended June 30,	
		2024	2023
		RMB'000	RMB'000
		(unaudited)	(unaudited)
	Platform service fees charged from subsidiaries	107,046	92,278
(b)	Outstanding balances with subsidiaries		
		As at	As at
		June 30,	December 31,
		2024	2023
		RMB'000	RMB'000
		(unaudited)	(audited)
	Prepayments, other receivables and other assets	448,321	445,883
	Other payables and accruals	201,413	244,948

## **CORPORATE GOVERNANCE**

The Company is committed to maintaining high standards of corporate governance to safeguard the interests of the Shareholders and to enhance corporate value and accountability. The Company has adopted the code provisions of the CG Code as set out in Appendix C1 to the Listing Rules as its own code of corporate governance.

During the Reporting Period, the Company has complied with all the principles and applicable code provisions contained in Part 2 of the CG Code.

In addition, the balance of power and authority is ensured by the operation of the senior management and the Board, which comprises experienced and high-caliber individuals. The Board currently consists of three executive Directors, three non-executive Directors and three independent non-executive Directors. Therefore, we consider that the Board has a fairly strong independence element in its composition.

The Directors will review the corporate governance policies and compliance with the CG Code and other applicable legal and regulatory requirements so as to maintain a high standard of corporate governance of the Company each financial year.

#### MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code as set out in Appendix C3 to the Listing Rules as its own code of conduct regarding securities transactions by the Directors and Supervisors since the Listing Date. Having made specific enquiry with the Directors and Supervisors, each of the Directors and Supervisors confirmed that he/she has complied with the required standards as set out in the Model Code during the Reporting Period.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S SHARES

During the Reporting Period, neither the Company nor any of its subsidiaries has purchased, redeemed or sold any of the Company's listed securities.

## MATERIAL LEGAL PROCEEDINGS

During the Reporting Period, no member of the Group was engaged in any litigation, arbitration or claim of material importance, and no litigation, arbitration or claim of material importance was known to the Directors to be pending or threatened against any member of the Group.

#### **AUDIT COMMITTEE**

The Audit Committee, which comprises three independent non-executive Directors, namely, Mr. Li Dong (chairman of the Audit Committee), Mr. Liu Xiaofeng and Mr. Dai Dingyi, has adopted written terms of reference which clearly set out its duties and obligations (the terms of reference are available on the websites of the Company and the Stock Exchange).

The Audit Committee has considered and reviewed, with no disagreement, with the management the unaudited interim consolidated results for the six months ended June 30, 2024 and confirmed that the applicable accounting principles, standards and requirements have been complied with, and that adequate disclosures have been made. The Audit Committee considers that the interim consolidated results for the six months ended June 30, 2024 are in compliance with the relevant accounting standards, rules and regulations and appropriate disclosures have been duly made.

## DISCLOSURE OF INFORMATION

This announcement is published on the website of the Stock Exchange (www.hkexnews.hk) and the website of the Company (www.logory.com), and the interim report for the six months ended June 30, 2024 of the Company will be published on the aforementioned websites and dispatched to the Shareholders who wish to receive a printed copy of the corporate communication (if requested) in due course.

## **DEFINITIONS**

In this announcement, unless the context otherwise requires, the following expressions shall have the following respective meanings:

"Articles" or "Articles of the articles of association of our Company adopted on Association" October 28, 2021 with effect on the Listing Date, as

amended from time to time

"Audit Committee" the audit committee of the Board

"Auditor" Ernst & Young

"Board" or "Board of board of directors of the Company

Directors"

"CG Code" the Corporate Governance Code as set out in Part 2 of

Appendix C1 to the Listing Rules

"Chairman" chairman of the Board

"China" or "the PRC"

the People's Republic of China, unless otherwise stated, excludes the Hong Kong Special Administrative Region, the Macau Special Administrative Region and Taiwan of China herein

"Company" or "our Company" or "the Company"

Logory Logistics Technology Co., Ltd. (合肥維天運通信息科技股份有限公司), a joint stock company with limited liability incorporated in the PRC on June 23, 2010 and listed on the Stock Exchange on March 9, 2023 (Stock code: 2482)

"Controlling Shareholder(s)"

has the meaning ascribed to it under the Listing Rules and in the context of this Announcement, refers to the controlling shareholders of our Company, namely Mr. Feng Lei, Mr. Du Bing and Shanghai Chuyan

"Director(s)"

director(s) of the Company

"Domestic Shares"

ordinary share(s) in the registered share capital of the Company, with a nominal value of RMB0.0625 each, which are subscribed for and paid up in Renminbi by domestic investors

"FTL"

full truckload shipping, a transportation service in which the delivery involves a dedicated shipment of a full truckload, typically shipped directly from the point of departure to the point of destination through linehaul with the freight weight over 3 tons

"Global Offering"

an offering of 43,211,000 H Shares, comprising a final Hong Kong public offering of 12,964,000 H Shares and a final international public offering of 30,247,000 H Shares

"Group", "our Group",
"the Group", "we", "us", or
"our"

our Company and our subsidiaries or, where the context so requires, in respect of the period before our Company became the holding company of our present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case may be)

"H Share(s)"

overseas listed shares in the share capital of our Company with a nominal value of RMB0.0625 each, to be subscribed for and traded in Hong Kong dollars and to be listed on the Stock Exchange

"Hong Kong" the Hong Kong Special Administrative Region of the PRC. "Hong Kong dollars" or Hong Kong dollars and cents, respectively, the lawful "HK dollars" or "HK\$" or currency of Hong Kong "HK cents" "IFRSs" International Financial Reporting Standards "Listing" listing of the H Shares on the Main Board of the Stock Exchange on March 9, 2023 "Listing Date" March 9, 2023, the date on which the Shares of the Company were listed on the Stock Exchange "LTL" less than truckload shipping, a transportation service in which the shipment is less or lighter than a full truckload, and typically placed together with other shipments into a full truckload with the freight weight between 30 kg to 3 tons "Listing Rules" the Rules Governing the Listing of Securities on the Stock Exchange, as amended or supplemented from time to time "Main Board" the stock exchange (excluding the option market) operated by the Stock Exchange which is independent from and operates in parallel with the GEM of the Stock Exchange "Model Code" the Model Code for Securities Transaction by Directors of Listed Issuers as set out in Appendix C3 to the Listing Rules "Online GTV" online gross transaction volume, the aggregate amount of shipping fees (including VAT) settled on a digital freight platform for shipping transactions fulfilled through such platform as a statutory carrier under PRC law "Prospectus" the prospectus of the Company dated February 27, 2023 "Reporting Period" for the six months ended June 30, 2024

"RMB" Renminbi, the lawful currency of the PRC

"Shanghai Chuyan" Shanghai Chuyan Enterprise Management Partnership

(Limited Partnership) (上海褚岩企業管理合夥企業(有限合夥)), a limited partnership formed under the laws of the PRC on December 16, 2020 and is a Controlling Shareholder. As of the date of this announcement, Shanghai Chuyan was owned as to 52% by Mr. Feng

Lei and 48% by Mr. Du Bing

"Share(s)" ordinary share(s) of the Company with nominal value

of RMB0.0625 each including our domestic Shares and

H Shares

"Shareholder(s)" holder(s) of the Shares

"Stock Exchange" The Stock Exchange of Hong Kong Limited

"Supervisor(s)" member(s) of the board of Supervisors of the Company

"VAT" value-added tax

"%" per cent

By Order of the Board
Logory Logistics Technology Co., Ltd.
FENG Lei

Chairman and Executive Director

Hefei, the PRC, August 30, 2024

As at the date of this announcement, the Board comprises Mr. FENG Lei, Mr. DU Bing and Mr. YE Sheng as executive Directors; Ms. WANG Yao, Mr. FU Da and Mr. CHEN Zhijie as non-executive Director, and Mr. DAI Dingyi, Mr. LI Dong and Mr. LIU Xiaofeng as independent non-executive Directors.