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Hygeia Healthcare Holdings Co., Limited
海吉亚医疗控股有限公司
(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 6078)

VOLUNTARY ANNOUNCEMENT

2024 INTERIM RESULTS PRESENTATION

This announcement is made by Hygeia Healthcare Holdings Co., Limited (the “**Company**”) on a voluntary basis.

In order to enable shareholders and investors to have a deeper and more comprehensive understanding of its 2024 interim results and business operations, the Company will convene a conference call at 8:30 a.m. (Hong Kong time) on August 30, 2024, at which it will conduct a presentation regarding the Company’s financial results and business operations (the “**Presentation**”). Investors may attend the conference call at the scheduled time through the following dial-in information:

Dial-in URL: <https://s.comein.cn/A4cta>

Please use the link provided above to complete the online registration process in advance of the conference call.

Dial-in numbers: +86-4001668383/+86-01053827136 (PRC)
+852-57006920/+852-30183077 (Hong Kong SAR)
+1-6465189851 (United States)
+65-31589102 (Singapore)
+44-2034816289 (United Kingdom)

Password: 297304

Further, to ensure that all shareholders and investors have equal and timely access to such information, the Company has included in this announcement the full copy of the Presentation. Shareholders and investors are reminded that the Presentation may contain forward-looking statements, which are, by their nature, subject to risks and uncertainties, and any estimate and future proposals stated in the Presentation are based on certain assumptions and estimates and on management's judgements in light of currently available information only.

Shareholders and potential investors of the Company are advised not to place undue reliance on the information contained in the Presentation and should exercise caution when dealing in the securities of the Company.

By order of the Board
Hygeia Healthcare Holdings Co., Limited
Mr. Zhu Yiwen
Chairman

Hong Kong, August 29, 2024

As of the date of this announcement, the board of directors of the Company comprises Mr. Zhu Yiwen as chairman and executive director, Ms. Cheng Huanhuan, Mr. Ren Ai, Mr. Zhang Wenshan and Ms. Jiang Hui as executive directors, and Mr. Liu Yanqun, Mr. Zhao Chun and Mr. Ye Changqing as independent non-executive directors.



Hygeia Healthcare
Holdings Co., Limited
海吉亚医疗控股有限公司
6078.HK



让医疗更温暖

分诊处 NURSING STATION



2024 Interim Results

August 2024

Forward-Looking Statements

- This presentation may contain certain “forward-looking statements” which are not historical facts, but instead are predictions about future events based on our beliefs as well as assumptions made by and information currently available to our management. Although we believe that our predictions are reasonable, future events are inherently uncertain and our forward-looking statements may turn out to be incorrect. Our forward-looking statements are subject to risks relating to, among other things, the ability of our in-network hospitals to compete effectively and the change of external environment which could have a material adverse effect on our business operations and future expansion. Our forward-looking statements in this presentation speak only as of the date on which they are made, and we assume no obligation to update any forward-looking statements except as required by applicable law or listing rules. Accordingly, you are strongly cautioned that reliance on any forward-looking statements involves known and unknown risks and uncertainties. All forward-looking statements contained herein are qualified by reference to the cautionary statements set forth in this section.

Use of Adjusted Financial Measures (Non-IFRS Measures)

- We have provided adjusted net profit for the corresponding periods, which excludes share-based compensation expenses, depreciation and amortization of the appreciation in valuation of assets arising from acquisitions of hospitals, and foreign exchange gains or losses, and are not our financial and operating performance from period to period by eliminating impacts of items that we does not consider required by, or presented in accordance with, IFRS. We believe that the non-IFRS adjusted financial measures provide useful information to investors in understanding and evaluating our financial and operating performance in the same manner as they helped the Company’s management, and that management and investors may benefit from referring to these adjusted non-IFRS financial measures in assessing indicative of our operating performance. However, the presentation of these non-IFRS financial measures may not be comparable to similarly titled measures presented by other companies as they do not share a standardized meaning. The use of these non-IFRS measures has limitations as an analytical tool, as such, they should not be considered in isolation from, or as substitute for analysis of, our interim condensed consolidated statement of comprehensive income as reported under IFRS. You should not view the non-IFRS adjusted results on a stand-alone basis or as a substitute for results under IFRS.

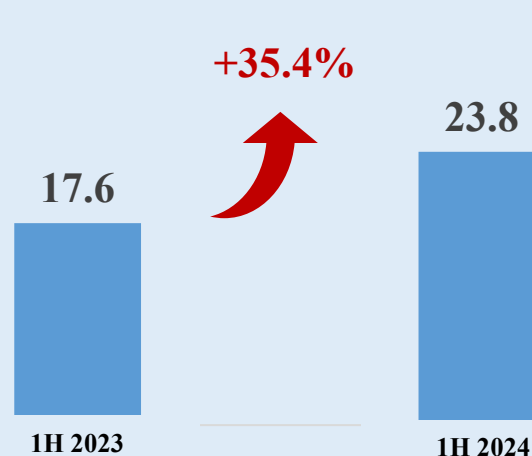
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2024 Interim Core Financial Data

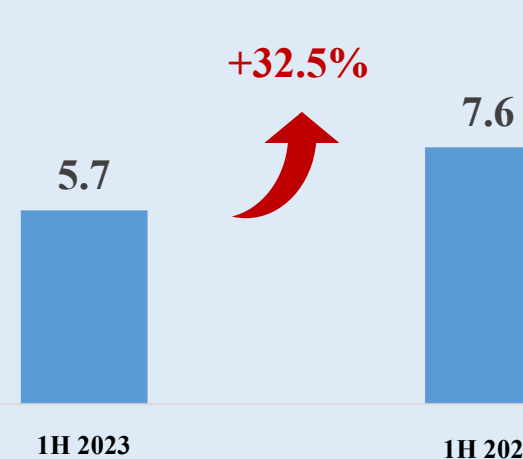
(RMB100 million)

Revenue



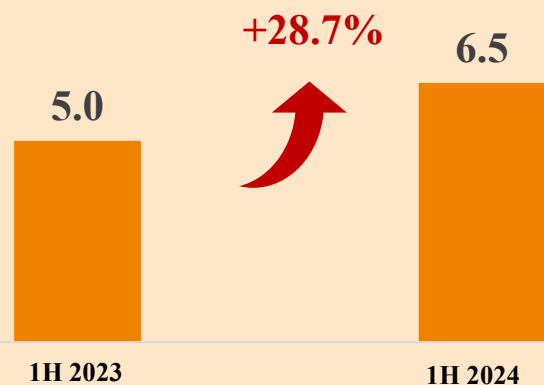
+37.6%
Operating revenue ⁽¹⁾

Gross profit



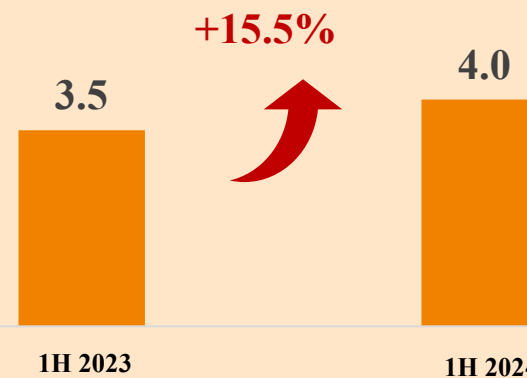
+39.4%
Operating gross profit ⁽²⁾

EBITDA



+41.6%
Operating EBITDA ⁽³⁾

Adjusted net profit



+38.2%
Adjusted operating net profit ⁽⁴⁾

(1) The operating revenue is the revenue before taking into account amounts that may not be recovered from the relevant public medical insurance program ⁽⁵⁾.

(2) The operating gross profit is calculated based on gross profit and takes operating revenue as a basis.

(3) The operating EBITDA is calculated based on EBITDA, takes operating revenue as a basis and excludes government grants.

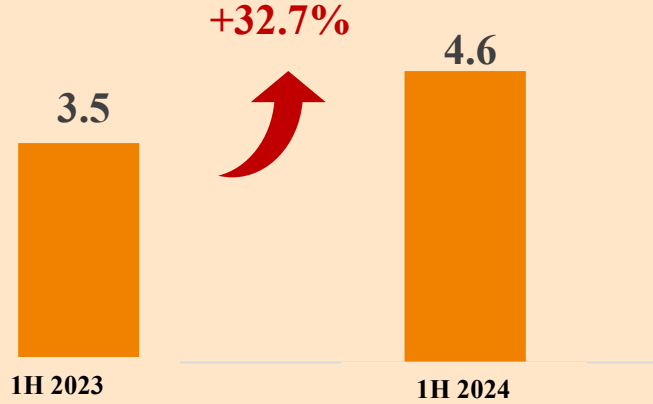
(4) The adjusted operating net profit is calculated based on Non-IFRS Adjusted Net Profit, takes operating revenue as a basis and excludes government grants, finance costs — net and realised and unrealized gains on financial assets at fair value through profit or loss.

(5) The percentages of the amounts that may not be recovered from the relevant public medical insurance program in revenue were 1.0% for the six months ended June 30, 2023, 2.7% for the six months ended June 30, 2024 and 2.4% for the twelve months ended December 31, 2023.

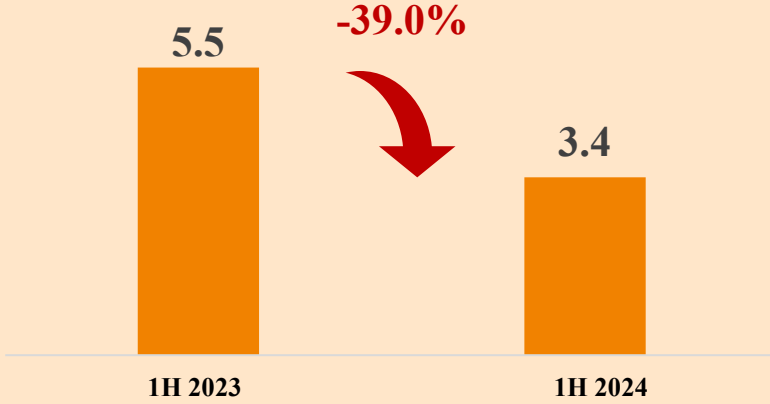
2024 Interim Core Financial Data (Continued)

(RMB100 million)

Adjusted net cash from operating activities ⁽¹⁾



Capital expenditure



The net free cash flow turned positive, showing a significant increase over the same period in 2023

(1) Adjusted net cash from operating activities excludes the pre-completion tax paid for the acquired hospitals and the settlement of previous suppliers' payables.

2024 Interim Core Business Highlights

(Currency: RMB)

Hospital Business

RMB2.31 Billion / +37.2%

Revenue/Year-on-Year Increase

Outpatient Services

RMB810 Million / +49.6%

Revenue/Year-on-Year Increase

Inpatient Services

RMB1.49 Billion / +31.3%

Revenue/Year-on-Year Increase

Number of Surgical Cases and Increase in Revenue from Surgery

46,095 Cases / +38.6%

Surgery Cases /Year-on-Year Increase in Revenue derived from Surgery Cases

Medical Professionals

7,587 / +28.2%

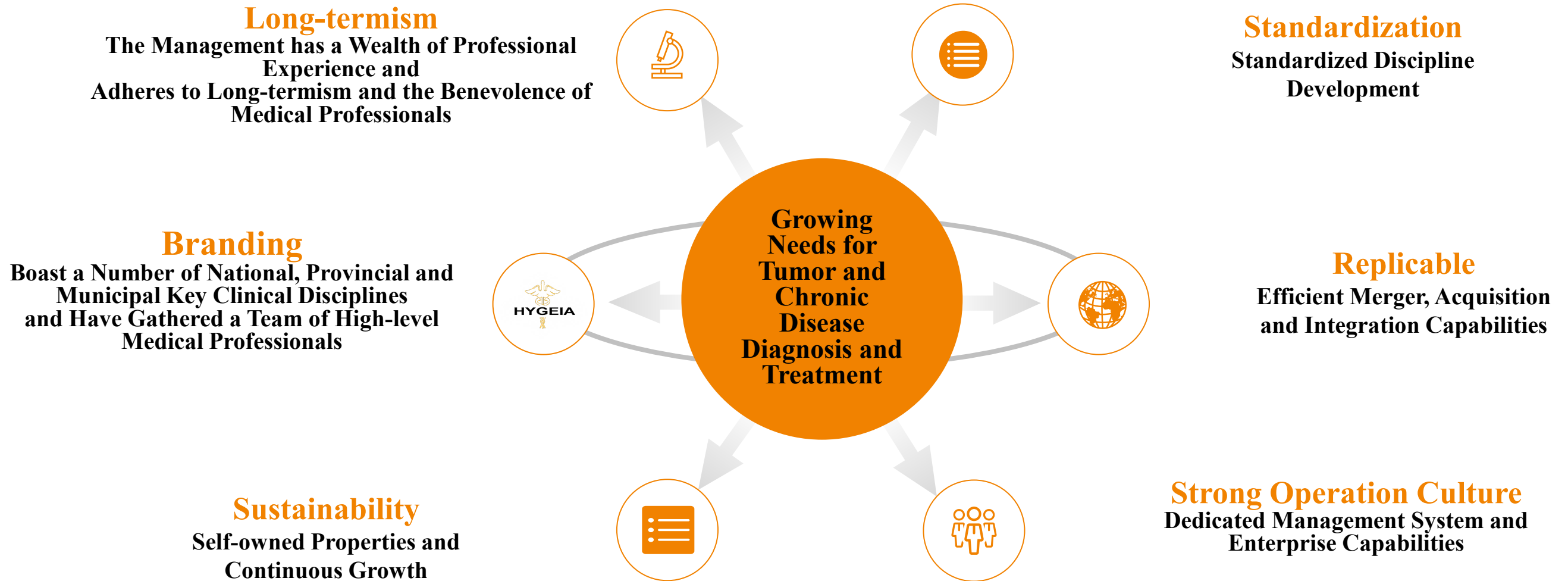
Medical Professionals/Compared with June 30, 2023

Senior Professional Technicians

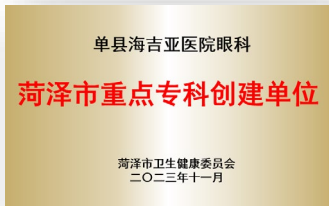
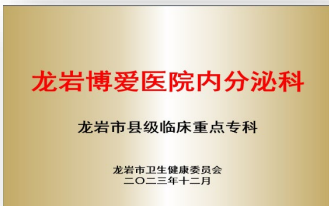
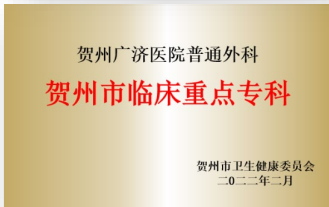
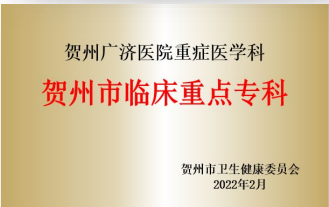
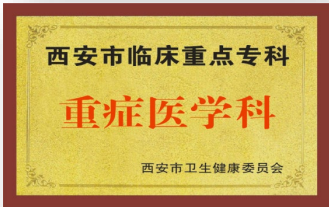
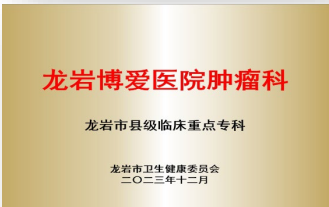
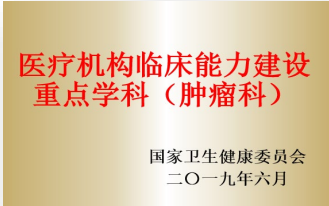
1,220 / +31.3%

Senior Professional Technicians/Compared with June 30, 2023

Hygeia's Core Competitiveness



Through adopting a standardized discipline construction system, Hygeia has achieved fruitful results in oncology and related disciplines, including many national, provincial and municipal key clinical disciplines



Beginning to benefit from the large pool of talents, and placing equal emphasis on internal training and external recruitment



Liu Hongbin (刘宏斌)

Hospital Director of Chang'an Oncology Hospital (长安肿瘤医院); Chairman of General Surgery (普通外科); Chief Physician (主任医师), Professor

- Deputy Chairman of the Military General Surgery Development Specialist Committee (全军普通外科学专业委员会)
- Team Leader (学组组长) of Invasive Surgery of the Military General Surgery Development Specialist Committee
- Deputy Team Leader (副组长) of the Acute Care Surgery Expert Working Group (急重症外科专家工作组) of the Chinese Medical Doctor Association, the Chinese College of Surgeons (中国医师协会外科医师分会)
- Deputy Chairman (副主任委员) of the Society for General Surgery, Chinese Research Hospital Association (中国研究型医院学会普通外科学专业委员会)
- Liu Hongbin published over 200 articles in national level statistical source journals and more than 20 SCI articles, and edited and co-edited four monographs in the past five years



Li Daliang (李大亮)

Hospital Director of Hezhou Guangji Hospital(贺州广济医院); Head of the acute care medical department(危急重症医学部); Chief Physician, Master's Supervisor

- National model worker(全国劳动模范)
- National Medical and Health System and Guangxi' Zhuang Autonomous Region's "Striving for Excellence and Outstanding Communist Party Member"(创先争优优秀共产党员)
- Exemplary individual in Guangxi Zhuang Autonomous Region(广西先进工作者)
- Outstanding Science and Technology Worker in Hezhou(贺州市“优秀科技工作者”)
- Standing Committee Member of the Intensive Care Physicians Branch of Guangxi Zhuang Autonomous Region Medical Association(广西医师协会重症医学医师分会常委)
- Standing Committee Member of the Emergency and Critical Care Ultrasound Professional Committee of Guangxi Medical Association(广西医师协会急危重症超声专业委员会常委)



Chen Guotao (陈国涛)

Chief Physician of Chongqing Hygeia Hospital (重庆海吉亚医院), Medical Doctor, Professor, Master's Supervisor

- Expert enjoying special government subsidies awarded by the State Council
- Member of the International Society of Nephrology (ISN)
- Deputy Chairman of the Blood Purification Rare Diseases Group of Chongqing Medical Association (重庆市医学会)
- Deputy Chairman of the Kidney Disease Branch of Chongqing Medical Association
- Visiting Scholar of the Mayo Clinic (梅奥医学中心) of the United States
- Chen Guotao has completed one project of the National Natural Science Foundation of China (国家自然科学基金); received one third prize for scientific and technological progress award at the provincial level and one first prize for scientific and technological progress award at municipal level; hosted and participated in five provincial and ministerial level projects

High-end Talents

The Group currently has **74** high-level talents:

- Currently, there are **4** experts who enjoy special government subsidies awarded by the State Council
- **3** experts who are the chairmen and deputy chairmen of the military specialty societies
- **5** experts who are the chairmen and deputy chairmen of the national specialty societies
- **24** experts who are the chairmen and deputy chairmen of the provincial specialty societies
- **38** experts who are the chairmen and deputy chairmen of the municipal specialty societies



Medical Professional Team and Talent Cultivation

- The Group has a total of **1,220 senior professionals**, representing an increase of **291** over the same period of last year
- The Group also has **6,367** primary medical professionals, representing an increase of **1,379** over the same period of last year
- Since listing, a total of **1,850 medical professionals have been promoted to a higher title**
- Since listing, the Group has published **728** articles in oncology specialties/other oncology-related disciplines in renowned journals such as SCI

The brand influence of disciplines and the standardized medical insurance management help to continuously improve patient satisfaction

Continuously strengthening the construction of MDT of oncology and deepening academic exchanges and cooperation



Chang'an Hospital hosted the special academic session on "Oncology Discipline High-Quality Development and Service Model Innovation Forum (MDT) (肿瘤学科高质量发展与服务模式创新论坛(MDT))"

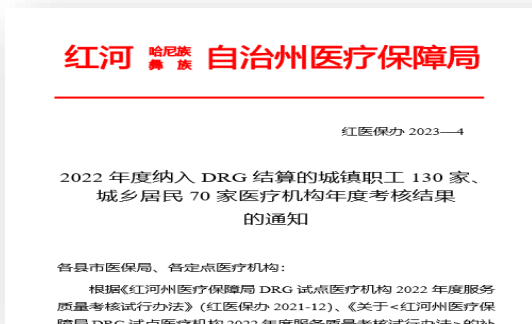


Chongqing Hygeia Hospital has become the teaching and practice base of the School of Life Sciences (生命科学院) and the Bioengineering College (生物工程学院) of Chongqing University

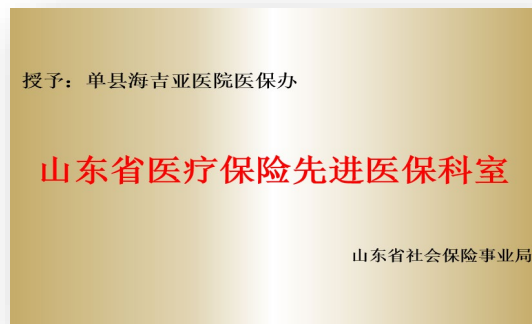


Hezhou Guangji Hospital has passed a number of oncology-related research projects at the autonomous region level and at the municipal level

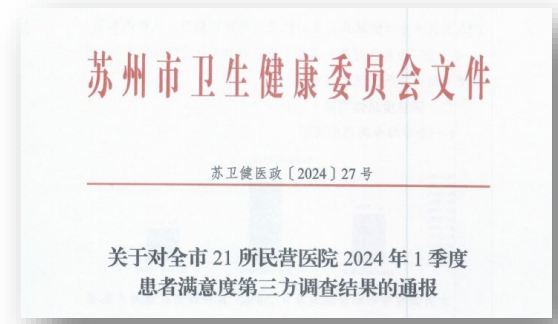
Emphasizing the standardization of medical insurance management, continuously improving patient satisfaction, and obtaining recognition from regulatory authorities



Kaiyuan Jiehua Hospital won the third prize of prefecture-level medical insurance management award (州级医保管理奖励三等奖)



The medical insurance office of Shanxian Hygeia Hospital was awarded the honorary title of "Shandong Province Advanced Medical Insurance Department for Healthcare Security (山东省医疗保险先进科室)"



Suzhou Canglang Hospital won first place in the comprehensive satisfaction evaluation of private hospitals organized by the Suzhou Municipal Health Commission (民营医院满意度综合评比)

Continuous efficient M&A and integration capability

Establishment of Culture and Values

- Practising the corporate culture of “**making healthcare services more accessible and affordable and making life healthier** (让医疗更温暖, 让生命更健康)”
- Upholding the values of “**telling the truth, being pragmatic and acting with integrity** (说实话、办实事、讲诚信)”
- Building trust with employees through cultural identity and performance optimisation to **enhance employee satisfaction**

Connotative Construction

- Strengthening the development of oncology and related disciplines through **standardized discipline construction system**
- Operating according to the law, and strengthening medical, insurance and business **compliance**
- Improving overall operational efficiency through a **refined management system**
- Talent cultivation and salary optimization system
- Introducing **leading diagnostic technology and equipment** to enhance the competitiveness of hospitals



The department of psychosomatics of Chang'an Hospital has been approved as the **provincial clinical key specialty development project in Shaanxi Province**, while the departments of oncology and intensive care unit were selected as the **municipal clinical key specialty development projects in Xi'an City**, and the chest pain center was confirmed as the **national standardized demonstration center**



Yixing Hygeia Hospital has added a number of **departments**, including the department of oncology, the department of nephrology, the encephalopathy center, the department of traditional Chinese medicine, and the intensive care unit

Service Improvements

- Providing **convenient medical process** based on the concept of putting the interests of patients first
- Building a **satisfaction rating system** and providing more humanized services

Hygeia has the foundation for sustainable business operations and continuous expansion—it has a total of approximately 1,200 mu of land for medical and sanitary use, approximately 940,000 square meters of medical facilities and 16 hospitals in operation, including 4 Class III hospitals and 2 hospitals designed as Class III hospitals which are under construction. Once all hospitals commence operation, the total number of beds will exceed 16,000



Designed to accommodate 1,000 beds
Passed acceptance inspection as a Class III hospital in March 2024 and was officially put into service in July 2024



Designed to be Class III hospital
Designed to accommodate 800 to 1,000 beds



Designed to be Class III hospital
Designed to accommodate 800 to 1,200 beds



The preparation works of the Hezhou Guangji Hospital Phase II project has commenced
Expected to additionally accommodate approximately 500 beds when it commences operations



The preparation works of the Chang'an Hospital Phase III project has commenced
Expected to additionally accommodate approximately 1,000 beds when it commences operations



The preparation works of the Suzhou Yongding Hospital Phase II project has commenced
Expected to additionally accommodate approximately 500 beds when it commences operations



Kaiyuan Jiehua Hospital Phase II project has commenced civil engineering construction
Expected to additionally accommodate approximately 500 beds when it commences operations

Hygeia attaches great importance to investor relations management, and has continuously improved its corporate governance and protected the legitimate rights and interests of shareholders, especially the minority shareholder

The founder has increased his shareholdings in the Company for 18 times and has never reduced his shareholdings in the Company

Mr. Zhu Yiwen, the founder, Chairman of the Board and chief executive officer of the Company, and parties acting in concert with him **have never reduced their shareholdings in the Company and have increased their shareholdings** in the Company for 18 times since the listing of the Company, holding a total of over 3 million Shares, demonstrating his firm commitment to standing together with the broad base of public Shareholders.

The Company has distributed accumulative dividends of approximately RMB170 million since listing

Distributed dividends of approximately RMB74 million in 2021 and distributed dividends of approximately RMB95 million in 2023.

The Company repurchased and cancelled a total of 1,275,800 Shares

Repurchased and cancelled a total of 1,275,800 Shares in 2022.
The Board has resolved to utilize the Repurchase Mandate to repurchase Shares during the mandate period at an aggregate amount up to RMB200 million.

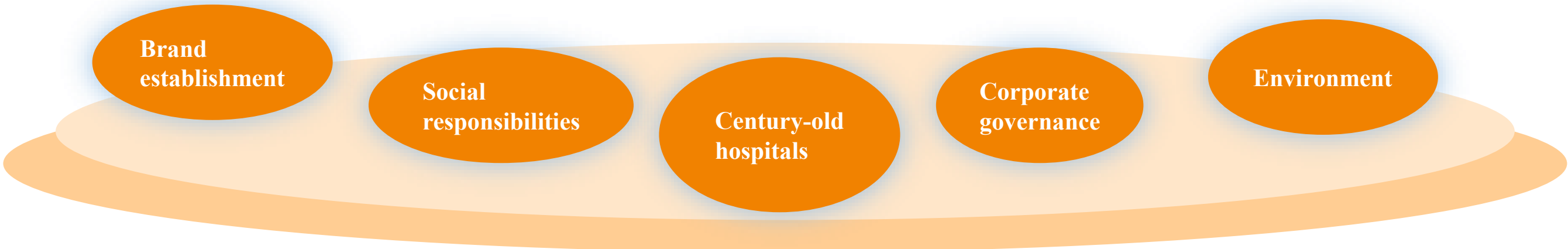
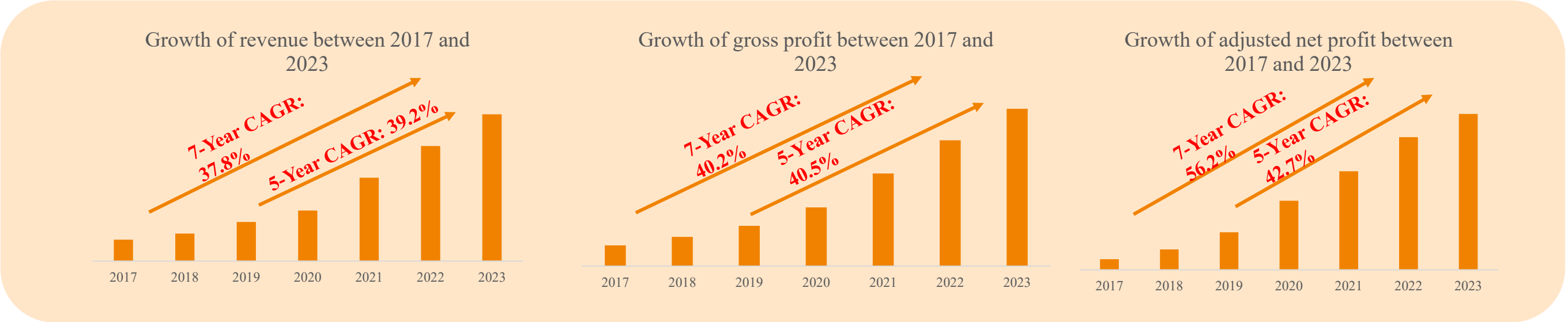
Rank	Company Name	Market Cap (Billion HKD)	Revenue (Billion HKD)	Profit (Billion HKD)	ROE (%)	Dividend Yield (%)
13	中環能源	1898	63.96%	0.3400	174.86%	0.3386
14	中國神華	1088	43.71%	0.1691	43.96%	-0.0002
15	保利物業	6049	34.16%	0.0885	25.56%	-0.0478
16	重慶鋼鐵股份	1053	62.72%	0.3295	256.22%	0.5492
17	中國石油股份	857	35.19%	0.0972	384.95%	0.8824
18	海吉亞醫療	6078	65.17%	0.3503	159.55%	0.2990
19	中國海洋石油	883	58.40%	0.2931	181.78%	0.3565
20	普濟資源	639	77.03%	0.4503	135.04%	0.2355

Selected among the “Top 50 Hong Kong Stock Connection (港股通50強)” in the 10th Hong Kong Stock Top 100 Selection (第十屆港股100強)

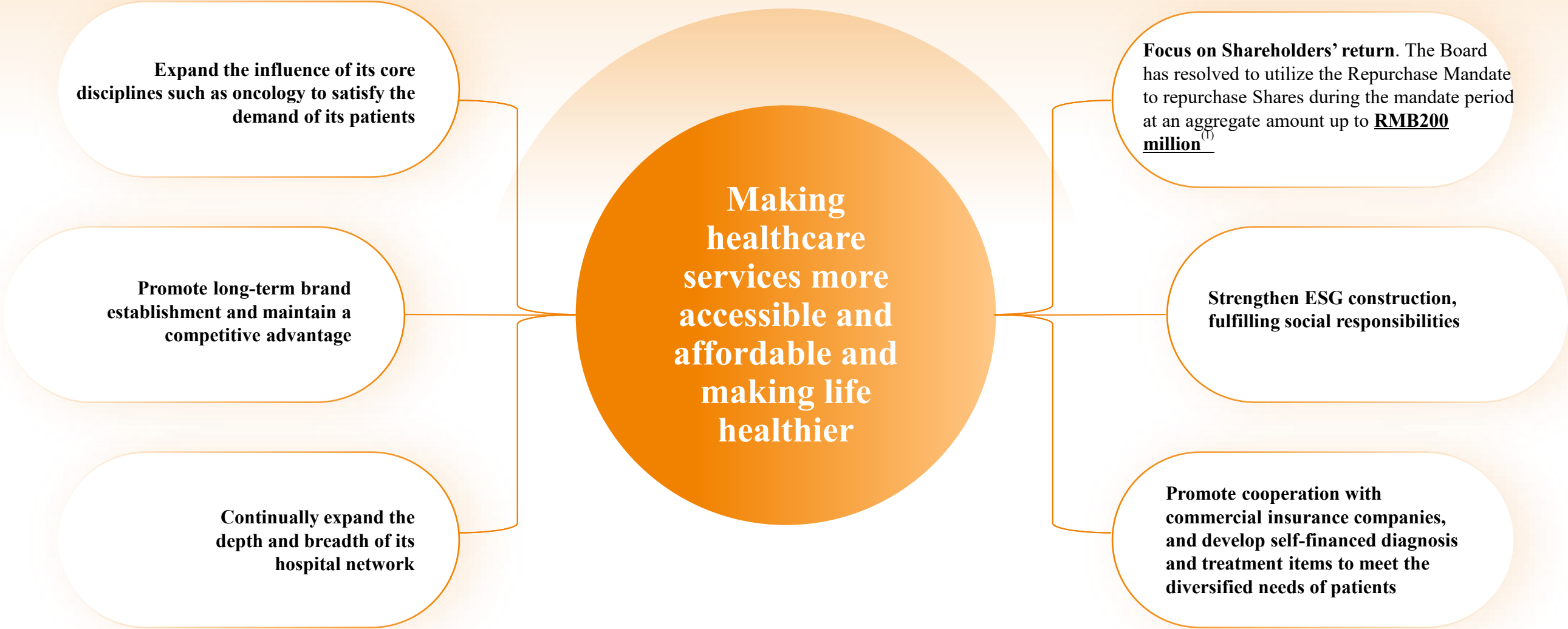
第六届新财富最佳IR港股公司 (H股)	
证券代码	证券简称
06078.HK	海吉亚医疗

Awarded among the “6th New Fortune Best IR of Hong Kong Listed Companies List (第六届新财富最佳IR港股公司)”

Hygeia boasts strong business sustainability, benefits from the power of time compounding, emphasizes ESG principles, and is committed to long-termism



Looking forward, Hygeia will remain dedicated to expanding existing strengths and upholding our long-term commitment to maximizing value for both patients and shareholders



(1) The Board has resolved on August 29, 2024 to utilize the Repurchase Mandate to repurchase Shares in the open market from time to time at an aggregate price up to RMB200 million (the "Proposed Share Repurchase").



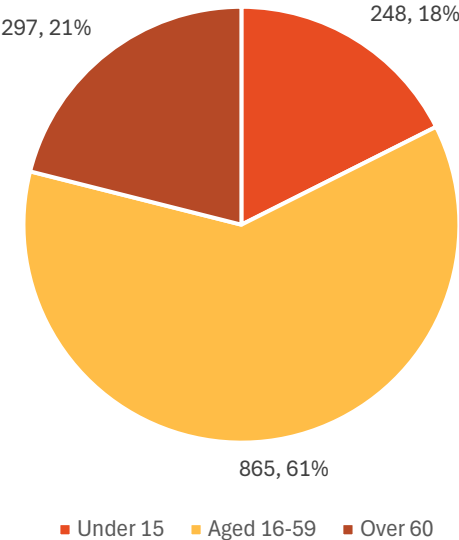
APPENDIX



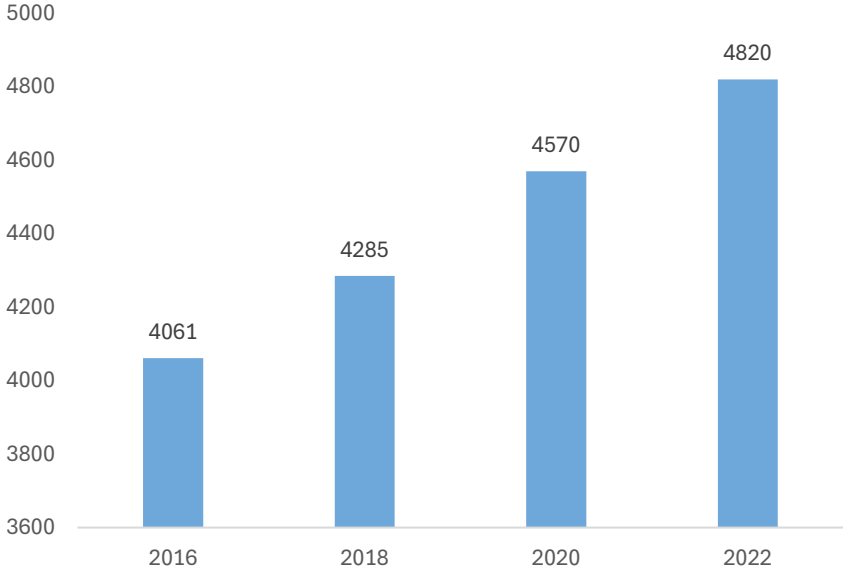
The expanding market demand for oncology medical services is fueling the Group's expansion and driving further industry consolidation

China sees nearly 5 million new cancer cases annually, with a five-year survival rate exceeding 40%. This, coupled with a rapidly aging population, is driving steady growth in the oncology medical services market, which has a compound annual growth rate of 11%.

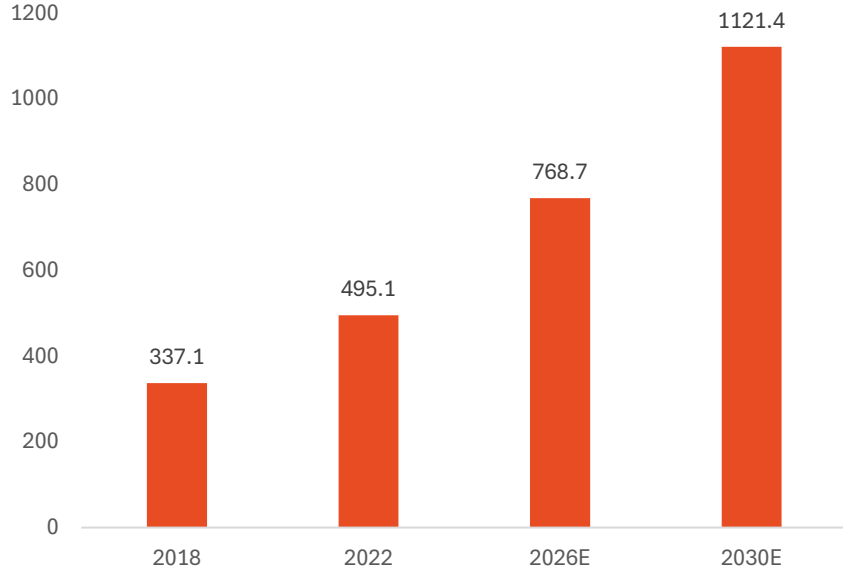
Age distribution of the Chinese population⁽¹⁾ (in millions)



Annual number of new cancer cases in China⁽²⁾ (in thousands)



Size of oncology medical services market⁽³⁾ (RMB billion)



(1) Statistical Communique of the People's Republic of China on the 2023 National Economic and Social Development* (《中华人民共和国2023年国民经济和社会发展统计公报》)
 (2) National Cancer Center
 (3) National Health Commission, Frost & Sullivan Analysis

The ongoing policy support for the setup of medical institutions by social capitals over the last nine years

Time	Name	Issued by	Content
July 2024	The Notice on Printing and Issuing the Version 2.0 Grouping Scheme for Payment of Fees According to the Value of Disease Groups and Types of Diseases and Deepening the Related Work	The National Healthcare Security Administration	Accelerating the implementation of the version 2.0 grouping scheme, and improving the standardization and uniformity of the payment reform. Enhancing the level of the settlement of the medical insurance funds by improving the efficiency of medical insurance fund settlement and encouraging the use of fund pre-payment to alleviate the pressure on the capital of the medical institutions, and comprehensively clear up the outstanding fees due under medical insurance funds
July 2024	The Decision on Further Deepening Reforms and Promoting Chinese-Style Modernization	Adopted at the 3rd plenary session of the 20th CPC Central Committee	Proposing to adhere to the principle and policy of creating a favorable environment and providing more opportunities for the development of non-publicly-owned economy, formulate a law on the promotion of privately-owned economy, break down the barriers to market access in depth, and improve the long-term effective mechanism for the participation of privately-owned enterprises in the construction of major national projects
March 2024	The Report on the Work of the Government Made by the State Council (2024)	The State Council	Proposing to improve the capacity of medical and health services as one of the government's tasks in 2024, and increase the per capita financial subsidy standard for residents' health insurance by RMB30 to promote the synergistic development and governance of health insurance, medical care and medicine
February 2024	Stepping up the legislation of the law on the promotion of the private economy	The Ministry of Justice	The Ministry of Justice, working with the relevant departments, is stepping up the legislation of the law on the promotion of the private economy , in order to provide a solid guarantee of the rule of law for the promotion of the sound development of the private economy and the creation of a first-class business environment that is market-oriented, rule of law-oriented and internationalized.
October 2023	The Healthy China Action — Cancer Prevention and Control Action Implementation Plan (2023–2030)	The National Health Commission, together with 13 departments	Establishing the main goals for the period until 2030: cancer prevention and control system will be further improved , the capacity of comprehensive prevention and control of risk factors, cancer screening and early diagnosis and treatment will be significantly strengthened, the level of standardized diagnostic and treatment will steadily be raised, and the increasing trend of cancer incidence and mortality rates will be contained, the overall five-year survival rate of cancer will reach 46.6%, and the burden of disease on patients will be effectively controlled
July 2023	The Notice on Implementing Several Measures to Promote the Development of the Private Economy in the Near Term	The National Development and Reform Commission and other departments	Proposing to address the prominent issues faced in the development of the private economy, stimulate the vitality of private economic development and boost confidence in the development of the private economy, thereby promoting the growth of the private economy
July 2023	The Guiding Opinions on Promoting Clinical Specialty Capacity Building	The National Health Commission	Emphasizing the importance of specialty capacity building , pointing out that: on the basis of giving full consideration to the needs of the people of the local area for medical treatment and their own functional positioning, medical institutions should focus on cardio-cerebral-vascular diseases, malignant tumors, respiratory diseases, metabolic diseases and other major diseases with high morbidity and seriously endangering people's health and determine the direction of the key construction of the clinical specialties of the organization, and specify the core types of diseases and the objectives of construction
July 2023	The Opinions of the CPC Central Committee and the State Council on Promoting the Development and Growth of the Private Economy	The CPC Central Committee, the State Council	Proposing to continuously optimize the environment for the development of the private economy, increase the policy support for the private economy , enhance the rule of law guaranteeing the development of the private economy, make efforts to promote high-quality development of the private economy, promote the healthy growth of members of the private economy and continuously shape a social atmosphere of caring for and promoting the development and growth of the private economy.

The Ongoing Policy Support for the Setup of Medical Institutions by Social Capitals over the Last Nine Years

Time	Name	Issued by	Content
March 2023	The Opinions on Further Improving the Medical and Health Service System	The General Office of the CPC Central Committee, the General Office of the State Council	Proposing to promote the expansion of high-quality medical resources and a balanced regional distribution , and build a Chinese characteristic medical and health service system that is high-quality and efficient. Private medical institutions may take the lead in forming or participate in medical consortiums
February 2023	The Opinions on Further Deepening Reform to Promote the Healthy Development of the Rural Medical and Health System	The General Office of the CPC Central Committee, the General Office of the State Council	Proposing to encourage social forces to establish clinics, outpatient departments, private hospitals, etc. , to provide diversified medical services for the rural population
December 2022	The Outline of the Strategic Plan for Expanding Domestic Demand (2022–2035)	The CPC Central Committee, the State Council	Proposing to support social forces in providing multi-level and diversified medical services and increase the effective supply of specialized medical services and other sub-sectors
January 2022	The Guiding Principle of the State Program of the Establishment of Medical Institutions (2021–2025)	The National Health Commission	Proposing to encourage the setup of medical institutions by social capitals to boost the development of private medical services and encourage private medical institutions to take the lead in forming or participating in medical consortiums
August 2021	Guiding Opinions on Deepening the Reform of Professional Title System for Healthcare Professionals	The Ministry of Human Resources and Social Security, the National Health Commission, and the National Administration of Traditional Chinese Medicine	The professional title system for healthcare professionals, and clearly states that healthcare professionals of private medical institutions shall enjoy the treatments no different from those of public medical institutions in terms of title declaration and evaluation , and are not subject to restrictions on household registration, personal files, different medical institutions, etc.
June 2019	The Opinions on Promoting the Sustainable, Healthy, and Standardized Development of Private Medical Institutions	The National Health Commission, the National Development and Reform Commission, the National Healthcare Security Administration and other 7 departments	Stepping up the support of government for the establishment of medical institutions by social capital , including four measures for growing social medical services, expanding the supply of land, promoting government-purchased services, and implementing tax incentives.
January 2019	The Action Plan for Making Greater Efforts to Address the Inadequacies, Strengthen Weak Links and Improve Quality in Public Services in the Social Sector, and to Promote the Formation of a Strong Domestic Market	The National Health Commission, the National Radio and Television Administration, and other 16 departments	Proposing to support social forces in delving into specialized medical and other niche service areas , and to accelerate the creation of a batch of competitive brand service institutions
August 2018	The Notice on Further Strengthening Key Work in the Construction of the Hierarchical Diagnosis and Treatment System	The National Health Commission	Further clarifying the need to include private medical institutions in the planning and layout of medical institution syndicate
May 2017	The Opinions on Supporting Social Forces in Providing Multi-level and Diversified Medical Services	The General Office of the State Council	Proposing to support social capital in providing multi-level and diversified medical services, and establish the main tasks and policy measures for the development of medical service operations by social capital in the coming period
October 2016	Healthy China 2030" Planning Outline	The CPC Central Committee, the State Council	Proposing to increase the Government's efforts in purchasing services ... to promote the high-level and large-scale development of non-public medical institutions and encouraging the development of specialised hospital management groups .



HYGEIA



Making Healthcare Services More Accessible and Affordable