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北京汽车
BAIC MOTOR

北京汽車股份有限公司

BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

**INTERIM RESULTS ANNOUNCEMENT
FOR THE SIX MONTHS ENDED JUNE 30, 2024**

The board (the “**Board**”) of directors (the “**Directors**”) of BAIC Motor Corporation Limited (the “**Company**”) is pleased to announce the unaudited interim results of the Company and its subsidiaries (collectively referred to as the “**Group**” or “**we**”) for the six months ended June 30, 2024 (the “**Reporting Period**” or the “**first half of 2024**”) together with the comparative figures for the corresponding period in 2023. The results have been prepared in accordance with the International Accounting Standard 34, “Interim Financial Reporting” issued by the International Accounting Standards Board and the disclosure requirements under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”). The audit committee under the Board (the “**Audit Committee**”) and PricewaterhouseCoopers, the external auditor of the Group, have reviewed the unaudited condensed consolidated interim financial information (the “**Condensed Financial Information**”).

INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE SIX MONTHS ENDED JUNE 30, 2024

		For the six months ended June 30,	
	<i>Note</i>	2024	2023
		(Unaudited)	(Unaudited)
		RMB'000	RMB'000
Revenue	4	94,322,292	99,047,066
Cost of sales		<u>(75,635,535)</u>	<u>(78,480,963)</u>
Gross profit		18,686,757	20,566,103
Selling and distribution expenses		(5,407,781)	(5,660,586)
General and administrative expenses		(2,366,004)	(2,257,793)
Net impairment losses on financial assets		(11,509)	(298,218)
Other (losses)/gains, net		<u>(151,286)</u>	<u>235,672</u>
Operating profit	7	10,750,177	12,585,178
Finance income		200,232	211,002
Finance costs		<u>(213,068)</u>	<u>(273,194)</u>
Finance cost, net		(12,836)	(62,192)
Share of (loss)/profit of investments accounted for using equity method		<u>(504,306)</u>	<u>56,127</u>
Profit before income tax		10,233,035	12,579,113
Income tax expense	8	<u>(3,366,737)</u>	<u>(4,027,808)</u>
Profit for the interim period		<u>6,866,298</u>	<u>8,551,305</u>
Profit attributable to:			
Equity holders of the Company		1,978,021	2,845,716
Non-controlling interests		<u>4,888,277</u>	<u>5,705,589</u>
		<u>6,866,298</u>	<u>8,551,305</u>
Profit attributable to equity holders of the Company arises from:			
Continuing operations		<u>1,978,021</u>	<u>2,845,716</u>
Earnings per share for profit attributable to ordinary shareholders of the Company for the period (expressed in RMB)			
Basic and diluted	9	<u>0.25</u>	<u>0.36</u>

**INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(CONTINUED)**

FOR THE SIX MONTHS ENDED JUNE 30, 2024

	For the six months ended June 30,	
	2024	2023
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
Profit for the interim period	<u>6,866,298</u>	<u>8,551,305</u>
Other comprehensive income		
<i>Items that may be reclassified to profit or loss</i>		
(Losses)/gains on cash flow hedges, net of tax	(201,514)	118,345
Share of other comprehensive (losses)/income of investments accounted for using the equity method	(1,452)	2,228
Currency translation differences	(29,633)	(170,721)
<i>Items that will not be reclassified to profit or loss</i>		
Changes in fair value of financial assets at FVOCI	<u>1,717,136</u>	<u>263,728</u>
Other comprehensive income for the interim period	<u>1,484,537</u>	<u>213,580</u>
Total comprehensive income for the interim period	<u><u>8,350,835</u></u>	<u><u>8,764,885</u></u>
Total comprehensive income attributable to:		
Equity holders of the Company	3,568,973	3,035,593
Non-controlling interests	<u>4,781,862</u>	<u>5,729,292</u>
	<u><u>8,350,835</u></u>	<u><u>8,764,885</u></u>
Comprehensive income attributable to equity holders of the Company arises from:		
Continuing operations	<u><u>3,568,973</u></u>	<u><u>3,035,593</u></u>

INTERIM CONDENSED CONSOLIDATED BALANCE SHEET

AS AT JUNE 30, 2024

	<i>Note</i>	June 30, 2024 (Unaudited) RMB'000	December 31, 2023 (Audited) RMB'000
ASSETS			
Non-current assets			
Property, plant and equipment		45,772,550	47,086,248
Land use rights		6,515,526	6,606,030
Investment properties		229,460	227,093
Intangible assets		11,379,741	10,938,512
Investments accounted for using equity method		7,913,122	9,304,861
Financial assets at FVOCI		7,118,109	5,400,973
Deferred income tax assets		7,748,713	7,763,960
Other receivables and prepayments		629,583	504,678
		87,306,804	87,832,355
Current assets			
Inventories		28,186,242	23,867,358
Accounts receivable	5	19,262,034	21,026,946
Advances to suppliers		138,453	97,269
Other receivables and prepayments		1,887,020	2,761,952
Restricted cash and term deposits with initial term of over three months		2,205,412	2,013,044
Cash and cash equivalents		31,375,177	31,124,229
		83,054,338	80,890,798
Total assets		170,361,142	168,723,153
EQUITY			
Capital and reserves attributable to equity holders of the Company			
Share capital		8,015,338	8,015,338
Other reserves		24,147,076	22,556,124
Retained earnings		27,373,784	26,437,757
		59,536,198	57,009,219
Non-controlling interests		22,170,154	22,374,399
Total equity		81,706,352	79,383,618

INTERIM CONDENSED CONSOLIDATED BALANCE SHEET (CONTINUED)

AS AT JUNE 30, 2024

	<i>Note</i>	June 30, 2024 (Unaudited) RMB'000	December 31, 2023 (Audited) RMB'000
LIABILITIES			
Non-current liabilities			
Borrowings		4,984,273	6,539,268
Lease liabilities		67,312	61,511
Deferred income tax liabilities		10,051	12,524
Provisions		3,954,121	3,787,350
Deferred income		2,325,885	2,485,420
		<u>11,341,642</u>	<u>12,886,073</u>
Current liabilities			
Accounts payable	6	37,700,526	35,847,709
Contract liabilities		927,019	889,385
Other payables and accruals		29,193,957	29,913,089
Current income tax liabilities		577,918	95,071
Borrowings		5,906,726	6,735,673
Lease liabilities		65,816	108,315
Provisions		2,941,186	2,864,220
		<u>77,313,148</u>	<u>76,453,462</u>
Total liabilities		<u>88,654,790</u>	<u>89,339,535</u>
Total equity and liabilities		<u><u>170,361,142</u></u>	<u><u>168,723,153</u></u>

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION:

1 GENERAL INFORMATION

The Group is principally engaged in the manufacturing and sales of passenger vehicles, engines and auto parts in the People's Republic of China (the "PRC").

The address of the Company's registered office is A5-061, Unit 101, 5th Floor, Building No. 1, Courtyard No. 99, Shuanghe Street, Shunyi District, Beijing, the PRC.

The Company was incorporated in the PRC on September 20, 2010 as a joint stock company with limited liability under Company Law of the PRC. The immediate parent company of the Company is Beijing Automotive Group Co., Ltd. ("BAIC Group"), which is beneficially owned by the State-owned Assets Supervision and Administration Commission of People's Government of Beijing Municipality. The Company's ordinary shares have been listed on the Main Board of The Stock Exchange of Hong Kong Limited since December 19, 2014.

This Condensed Financial Information is presented in thousands of Renminbi Yuan ("RMB'000"), unless otherwise stated and is approved for issue by the Board of Directors on August 26, 2024.

This Condensed Financial Information has not been audited.

2 SIGNIFICANT EVENT AND TRANSACTION

The Board of Directors announced that, on March 15, 2024, the Company and BAIC Group entered into the Entrustment Agreement, pursuant to which BAIC Group will entrust the Company to exercise the voting rights, right of proposal and submitting proposals, right to call and attend meetings, right of raising enquiries and suggestions and other rights but excluding disposal rights and rights to income/loss attached to all A shares of BAIC BluePark New Energy Technology Co., Ltd. ("BAIC BluePark") directly held by BAIC Group on an irrevocable, exclusive, and sole basis for the duration of the Entrustment, without the need to seek the opinion of BAIC Group in advance or to obtain its consent. The Company announced that, the resolution to approve the Entrustment Agreement and the Entrustment contemplated thereunder was duly passed by way of poll at the 2024 second extraordinary general meeting held on May 22, 2024.

The Company's voting rights in BAIC BluePark will give it the ability to direct the relevant activities of BAIC BluePark that significantly affect BAIC BluePark's returns as the shareholders meeting is the highest power organ of BAIC BluePark. Such power will also allow the Company to have the ability through the voting rights it holds to determine the composition of the board of directors of BAIC BluePark. At that time, the Company will have control over BAIC BluePark, thus the Company will be able to consolidate BAIC BluePark into its financial statements. As at June 30, 2024, the Company does not have control over BAIC BluePark, thus BAIC BluePark's assets, liabilities and financial results were not be consolidated into this Condensed Financial Information of the Company.

3 BASIS OF PREPARATION AND ACCOUNTING POLICIES

3.1 Basis of preparation

This Condensed Financial Information has been prepared in accordance with International Accounting Standard ("IAS") 34, "Interim Financial Reporting". The interim report does not include all of the notes normally included in annual consolidated financial statements. Accordingly, the Condensed Financial Information should be read in conjunction with the annual financial statements for the year ended December 31, 2023, which have been prepared in accordance with IFRS Accounting Standards ("IFRS").

3.2 Accounting policies

The accounting policies applied are consistent with those of the annual financial statements for the year ended December 31, 2023, as described in those annual financial statements except for the adoption of certain amended standards as set out below.

Amended standards adopted by the Group

The following amended standards became applicable for the current reporting period:

- Amendments to IAS 1 Classification of Liabilities as Current or Non-current and Non-current Liabilities with Covenants
- Amendments to IFRS 16 Lease Liability in Sale and Leaseback
- Amendments to IAS 7 and IFRS 7 Supplier Finance Arrangements

The above did not have any significant impact on the Group's accounting policies and did not require retrospective adjustments.

Certain amended and new standards have been published that are not mandatory for the reporting period ended June 30, 2024 and have not been early adopted by the Group.

		Effective for annual periods beginning on or after
Amendments to IAS 21	Lack of Exchangeability	January 1, 2025
Amendments to IFRS 10 and IAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	To be determined
Amendments to IFRS 9 and IFRS 7	Disclosures on classification and measurement of financial instruments	January 1, 2026
IFRS 18	Presentation and Disclosure in Financial Statements	January 1, 2027
IFRS 19	Subsidiaries without Public Accountability: Disclosures	January 1, 2027

These are not expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions.

4 SEGMENT INFORMATION

The Group's segment information is presented on the basis of internal reports that are regularly reviewed by the Group's Executive Committee, in order to allocate resources to the segments and assess their performance. For each of the Group's reportable segments, the Group's Executive Committee reviews internal management reports on monthly basis, at a minimum. Management has determined the reporting segments based on these reports.

The Group considers the business from a product perspective and has the following reportable segments:

- Oil-powered vehicles: manufacturing and sales of passenger vehicles of fuel, and providing other businesses and related services;
- New energy vehicles: manufacturing and sales of passenger vehicles of new energy, and providing other businesses and related services.

The Group changed the structure of its internal organization in a manner that caused the composition of its reportable segments to change and the previously reported segment information is restated.

Management defines segment results based on gross profit. Information about reportable segments and reconciliations of reportable segment results are as follows:

	Passenger vehicles – Oil-powered vehicles (Unaudited) RMB'000	Passenger vehicles – New energy vehicles (Unaudited) RMB'000	Total (Unaudited) RMB'000
For the six months ended June 30, 2024			
Total revenue	<u>89,961,975</u>	<u>4,360,317</u>	<u>94,322,292</u>
Timing of revenue recognition			
– At a point in time	<u>89,025,046</u>	<u>4,314,971</u>	<u>93,340,017</u>
– Over time	<u>936,929</u>	<u>45,346</u>	<u>982,275</u>
	<u>89,961,975</u>	<u>4,360,317</u>	<u>94,322,292</u>
Segment gross profit/(loss)	<u>20,162,718</u>	<u>(1,475,961)</u>	<u>18,686,757</u>
Other profit & loss disclosures:			
Selling and distribution expenses			(5,407,781)
General and administrative expenses			(2,366,004)
Net impairment losses on financial assets			(11,509)
Other losses, net			(151,286)
Finance cost, net			(12,836)
Share of loss of investments accounted for using equity method			<u>(504,306)</u>
Profit before income tax			10,233,035
Income tax expense			<u>(3,366,737)</u>
Profit for the period			<u>6,866,298</u>
Other information:			
Significant non-cash expenses			
Depreciation and amortization	<u>(3,531,943)</u>	<u>(895,707)</u>	<u>(4,427,650)</u>
Provisions for impairments on assets	<u>(300,960)</u>	<u>(43,447)</u>	<u>(344,407)</u>
As at June 30, 2024			
Total assets	<u>136,990,979</u>	<u>33,370,163</u>	<u>170,361,142</u>
Total liabilities	<u>(79,207,252)</u>	<u>(9,447,538)</u>	<u>(88,654,790)</u>

	Passenger vehicles – Oil-powered vehicles (Unaudited) <i>RMB'000</i>	Passenger vehicles – New energy vehicles (Unaudited) <i>RMB'000</i>	Total (Unaudited) <i>RMB'000</i>
For the six months ended June 30, 2023			
Total revenue	92,364,754	6,682,312	99,047,066
Timing of revenue recognition			
– At a point in time	91,396,031	6,618,569	98,014,600
– Over time	968,723	63,743	1,032,466
	<u>92,364,754</u>	<u>6,682,312</u>	<u>99,047,066</u>
Segment gross profit/(loss)	<u>21,983,175</u>	<u>(1,417,072)</u>	<u>20,566,103</u>
Other profit & loss disclosures:			
Selling and distribution expenses			(5,660,586)
General and administrative expenses			(2,257,793)
Net impairment losses on financial assets			(298,218)
Other gains, net			235,672
Finance cost, net			(62,192)
Share of profit of investments accounted for using equity method			<u>56,127</u>
Profit before income tax			12,579,113
Income tax expense			<u>(4,027,808)</u>
Profit for the period			<u>8,551,305</u>
Other information:			
Significant non-cash expenses			
Depreciation and amortization	(3,496,862)	(853,757)	(4,350,619)
Provisions for impairments on assets	<u>(529,577)</u>	<u>(1,691)</u>	<u>(531,268)</u>
As at December 31, 2023 (audited)			
Total assets	136,853,428	31,869,725	168,723,153
Total liabilities	<u>(81,359,842)</u>	<u>(7,979,693)</u>	<u>(89,339,535)</u>

There is no customer accounting for 10 percent or more of the Group's revenue for each of the six months ended June 30, 2024 and 2023.

The Group is domiciled in the PRC. The percentage of its revenue from external customers residing in the PRC is approximately 98.8% for the six months ended June 30, 2024 (six months ended June 30, 2023: 98.4%).

As at June 30, 2024, the percentage of the Group's non-current assets, other than financial instruments and deferred income tax assets, located in the mainland of the PRC is approximately 98.4% (December 31, 2023: 98.5%).

5 ACCOUNTS RECEIVABLE

	June 30, 2024 (Unaudited) RMB'000	December 31, 2023 (Audited) RMB'000
Trade receivables, gross (<i>note (a)</i>)	16,510,335	16,722,343
Less: provision for impairment	(1,299,543)	(1,286,135)
	15,210,792	15,436,208
Notes receivable (<i>note (b)</i>) measured at		
– FVOCI	4,052,251	5,391,236
– amortized cost	6,525	209,881
Less: provision for impairment	(7,534)	(10,379)
	19,262,034	21,026,946

Notes:

- (a) The majority of the Group's sales are on credit. A credit period may be granted in respect of sales to customers with good credit history and long-established relationship with the Group. The ageing analysis of trade receivables based on invoice date is as follows:

	June 30, 2024 (Unaudited) RMB'000	December 31, 2023 (Audited) RMB'000
Current to 1 year	10,188,357	9,737,170
1 to 2 years	342,907	611,225
2 to 3 years	378,277	299,601
Over 3 years	5,600,794	6,074,347
	16,510,335	16,722,343

(b) The amounts of accounts receivable pledged as collateral as at respective balance sheet dates are as follows:

	June 30, 2024 (Unaudited) RMB'000	December 31, 2023 (Audited) RMB'000
Notes receivables (i)	3,144,349	3,701,644

(i) collateral for notes payable issued by banks

6 ACCOUNTS PAYABLE

	June 30, 2024 (Unaudited) RMB'000	December 31, 2023 (Audited) RMB'000
Trade payables	30,254,454	29,652,250
Notes payable	7,446,072	6,195,459
	37,700,526	35,847,709

Ageing analysis of trade payables based on invoice date is as follows:

	June 30, 2024 (Unaudited) RMB'000	December 31, 2023 (Audited) RMB'000
Current to 1 year	30,208,108	29,456,589
1 to 2 years	23,780	27,163
2 to 3 years	11,469	97,782
Over 3 years	11,097	70,716
	30,254,454	29,652,250

9 EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares in issue during the period.

	For the six months ended June 30,	
	2024	2023
	(Unaudited)	(Unaudited)
Profit attributable to ordinary shareholders of the Company (RMB'000)	1,978,021	2,845,716
Weighted average number of ordinary shares in issue (thousands)	8,015,338	8,015,338
Earnings per share for profit attributable to ordinary shareholders of the Company for the period (RMB)	0.25	0.36

Note: During the six months ended June 30, 2024 and 2023, there were no potential dilutive ordinary shares and diluted earnings per share was equal to basic earnings per share.

10 DIVIDENDS

The Board of Directors of the Company does not recommend the payment of any interim dividend for the six months ended June 30, 2024 (six months ended June 30, 2023: Nil).

The final dividend of approximately RMB1,041,994,000 (RMB0.13 per share) relating to the year ended December 31, 2023 was approved by the shareholders at the annual general meeting held in June 24, 2024.

BUSINESS OVERVIEW

I. MAJOR BUSINESS OPERATIONS

The Group is principally engaged in the research and development, manufacturing, sales and after-sales services of passenger vehicles, production of core parts and components of passenger vehicles, car financing, international businesses and other related businesses. It keeps optimizing its industry chain and strengthening its brands.

Passenger Vehicles

The Group actively responds to market changes, adheres to the multi-tech product strategy, and constantly enriches the product matrix. Its passenger vehicle product lineup covers oil-powered and new energy models. The business of the Group is carried out through four business divisions, namely, Beijing Brand, Beijing Benz, Beijing Hyundai and Fujian Benz.

1. *Beijing Brand*

Beijing Brand, our proprietary brand, covers sedans, SUVs and off-road vehicles in both oil-powered and new energy models, providing users with a full range of travel experiences.

By adhering to its brand mission of “making happiness and the beauty of distant places within reach” and brand positioning of “becoming a trusted partner for families seeking outdoor adventures”, Beijing Brand has created three major product series, namely the Excellent Off-road Performance, the Joyful Adventure and the Pleasure Experience. Relying on four major technologies, namely Jimu 2.0 Vehicle Technology, Borderless Off-road Technology, Pioneer Intelligence Technology and Magic Core Power Technology, Beijing Brand strives to promote the launch of multi-technology products, including fuel, pure electric and hybrid models. The Excellent Off-road Performance is dominated by the three major series of products, namely BJ40, the all-new BJ40 and BJ60, among which a hybrid model of the Thunder Magic Core Electric Drive Edition is introduced under the BJ60; the Joyful Adventure features BJ30 as its flagship product and simultaneously launches the fuel edition and the magic core electric drive hybrid edition, with focus on “Deep Hybrid Light Off-road Electric 4WD” product characteristics; the Pleasure Experience showcases products, including urban SUV fuel models such as the all-new X7 and the new Magic Cube, as well as pure electric models such as the EU5 and the EU5 PLUS.

2. Beijing Benz

Beijing Benz Automotive Co., Ltd. (“**Beijing Benz**”) is a subsidiary of the Company. The Company holds 51.0% equity interest of Beijing Benz, while Mercedes-Benz Group AG (“**Mercedes-Benz Group**”) and its wholly-owned subsidiary, Mercedes-Benz China Investment Co., Ltd. (梅賽德斯－奔馳(中國)投資有限公司), together hold 49.0% equity interest in Beijing Benz. Beijing Benz commenced the manufacturing and sales of passenger vehicles of Mercedes-Benz brand in 2006.

At present, Beijing Benz has become a joint venture enterprise of Mercedes-Benz Group, which has three major vehicle model platforms in the world, namely front wheel drive vehicle, rear wheel drive vehicle and electric vehicle, and an engine plant and a power battery factory, and has realized the export of core parts and components of the engine and the whole machine, which makes Beijing Benz an important part of the global production network of Mercedes-Benz. Models on sale include the all-new EQE SUV, the EQE, and a number of other pure electric models, as well as the Mercedes – AMG A 35 L 4MATIC, the long-wheelbase A-Class sedan, the long-wheelbase C-Class sedan, the long-wheelbase E-Class sedan, the all-new long-wheelbase GLC SUV, the GLB SUV, and the GLA SUV. In addition, Beijing Benz also exports core parts and components of engines and vehicles, which makes itself an important part of the global network of Mercedes-Benz.

3. Beijing Hyundai

Beijing Hyundai Motor Co., Ltd. (“**Beijing Hyundai**”) is a joint venture of the Company. The Company holds 50.0% equity interest in Beijing Hyundai through its subsidiary BAIC Investment Co., Ltd., while Hyundai Motor Company holds another 50.0% equity interest in Beijing Hyundai. Beijing Hyundai has been manufacturing and selling Hyundai passenger vehicles since 2002.

Beijing Hyundai has established an industry-leading quality operation system and has a nationwide leading production and manufacturing plant, which produces and sells a wide range of compact and mid-size sedans, SUVs and MPVs, including the Elantra CN7, the new LA FESTA N-Line, the 11th-generation Sonata, the fifth-generation Tucson L, Tucson L N-Line, the all-new ix35 – the MUFASA, the fourth-generation Santa Fe, and the Custo, etc. With these models, Beijing Hyundai fully caters to various consumer needs.

4. Fujian Benz

Fujian Benz Automotive Co., Ltd. (“**Fujian Benz**”) is a joint venture of the Company. The Company holds 35.0% equity interest of Fujian Benz, and establishes an act-in-concert agreement with Fujian Motor Industry Group Co. (“**FJMOTOR**”), which holds 15.0% equity interest of Fujian Benz. The consensus will be reached while making decisions regarding the operation, management and other matters of Fujian Benz, as well as the exercising of power by the directors appointed by FJMOTOR. Mercedes-Benz Vans Hong Kong Limited holds the remaining 50.0% equity interest of Fujian Benz.

Fujian Benz commenced the manufacturing and sales of multi-purpose passenger vehicles of Mercedes-Benz brand in 2010. At present, Fujian Benz stays on the leading edge in the field of joint venture premium business purpose vehicles, with production and sales of Mercedes-Benz V-Class vehicles and New Vito products.

Moreover, Arcfox is a high-end new energy vehicle brand of BAIC BluePark under the Company’s entrustment. The products on sale include Arcfox Alpha T Forest Edition, an all-terrain performance pure-electric SUV; Arcfox Alpha S Forest Edition, an intelligent luxury pure-electric sedan; Arcfox Alpha S Advance Edition, which is positioned as a high-end intelligent driving pure-electric sedan; Kaola, a smart parenting vehicle; Alpha T5, a super-powerful pure-electric SUV, and S5, a high-performance pure-electric sedan. Simultaneously, BAIC BluePark have entered into multi-dimensional strategic cooperations with Huawei and other parties.

Core Parts and Components for Passenger Vehicles

In addition to manufacturing of vehicles, we also produce engines, powertrain, power batteries and other core parts and components for passenger vehicles through the manufacturing bases of Beijing Brand, Beijing Benz and Beijing Hyundai.

We manufacture engines, range extenders, transmissions, new energy reducer and other core automobile parts and components through entities including BAIC Motor Powertrain Co., Ltd. mainly for use in our whole vehicles as well as for sale to other automobile manufacturers. Through the combination of cooperative and independent development, we have broken through many technological difficulties, successively completed the development of many types of oil-powered and hybrid engines, range extenders, and transmission products, and put them into mass production. Such products have been widely used for Beijing Brand passenger vehicles. In addition, we are gradually expanding product sales to external customers.

Beijing Benz currently has two engine factories and its first power battery factory outside of Germany, producing a variety of engines such as M282, M274, M260, M254 and EB42X power batteries.

Beijing Hyundai has been manufacturing engines since 2004. Its specific product offerings cover four major series including Gamma and Gamma II, etc. The engines produced are industry-leading in terms of technology and power, etc. The products are mainly used in Hyundai passenger vehicles manufactured by Beijing Hyundai.

Car Financing

We conduct car financing and automobile aftermarket-related businesses of Beijing Brand, Mercedes-Benz brand and Hyundai brand through associates and joint venture, including BAIC Group Finance Co., Ltd., Mercedes-Benz Leasing Co., Ltd., Beijing Hyundai Auto Finance Co., Ltd. and BH Leasing Co., Ltd. and continuously promote rapid development of car financing businesses by methods including capital investment and business cooperation.

In respect of car financing business, we have conducted group strategic cooperation with various automobile financial companies, commercial banks and finance lease companies, offering clients a great variety of financial products covering all car models for sale and meeting different customer demands.

International Business

We conduct international marketing business through a wholly-owned subsidiary, BAIC International Development Co., Ltd., and we promote the rapid development of international business through overseas sales companies, KD technology¹ cooperation, vehicle distribution, etc. In addition, BAIC Automobile SA Proprietary Limited, a non-wholly-owned subsidiary of the Company, is responsible for the production and operation of the South African production base and the marketing business in South African and Southern African Development Community (SADC) markets.

II. INDUSTRY DEVELOPMENT IN THE FIRST HALF OF 2024

In the first half of 2024, the automobile industry recorded year-on-year growth in production and sales volume, in which the sales volume of new energy and export vehicles maintained rapid growth, contributing significantly to boosting the market. As a result of the increasingly fierce competition in the industry and price wars, the sales volume of oil-powered vehicles and the market share of joint venture brands declined, while the sales volume of premium brand passenger vehicles experienced adjustments. According to data from the China Association of Automobile Manufacturers (CAAM), the sales volume of passenger vehicles in the first half of 2024 amounted to 11.979 million units. Exports of passenger vehicles totalled 2.339 million units, indicating continuous rapid growth. Sales of new energy vehicles amounted to 4.944 million units, with a market share of 35.2%. The sales volume of Chinese-branded passenger vehicles amounted to 7.419 million units, with a market share of 61.9%. The sales volume of high-end brand passenger vehicles amounted to 2.290 million units.

Favorable policies including the Detailed Implementation Rules for Subsidies for Automobile Trade-ins and the Notice on the Sale of New Energy Vehicle in the Countryside in 2024 were released, further releasing the spending power of the automobile market, and providing a boost for the industry to achieve steady growth throughout the year.

¹ means knocked-down

III. OPERATIONAL PERFORMANCE OF THE GROUP IN THE FIRST HALF OF 2024

In the first half of 2024, the Group continued to consolidate its development base and optimize its product lineups. It adhered to the operational philosophy of “survival, reform and development” to meet challenges and enhance efficiency while enhancing the concept of lean operation, striving to achieve growth in scale. During the Reporting Period, Beijing Brand, Beijing Benz, Beijing Hyundai and Fujian Benz collectively achieved vehicle wholesale of 0.45 million units and retail sales of 0.476 million units.

Multi-tech product development

In the first half of 2024, the Group continued to open up new markets and develop multi-tech products, covering a wide range of products such as oil vehicles, electric vehicles, hybrid vehicles, extended-range vehicles and off-road vehicles. Rapidly responding to market demand, we released the first Magic Core Electric Drive technology, as well as electric off-road products such as the BJ60 Magic Core Electric Drive Edition, the all-new BJ40 Magic Core Electric Drive Edition, and the BJ30, the “Deep Hybrid Light Off-road Electric 4WD SUV”. The Group comprehensively optimized its product lineup, launching new products such as BJ40 Honor, the all-new BJ40 Blade Hero, the all-new long-wheelbase E-Class E350 e L plug-in hybrid, the 11th-generation Sonata, and the fifth-generation Santa Fe.

To explore in-depth new energy transformation, the Group continued to advance the establishment of a new energy platform and initiated projects about major models. Through strategic entrustment of BAIC BluePark, the Group relied on synergies to strengthen the entire value chain of research, production, sales and service of purely electric passenger vehicles. It enhanced the comprehensive utilization rate of resources and expand its presence in the new energy industry.

Expanding high-quality overseas markets

In the first half of 2024, the Group, which focused on the “domestic and international” dual markets, accelerated globalization and continued to open up new markets, with steady growth in exports sales. It exported 38,000 vehicles during the Reporting Period, outperforming the market in terms of growth rate.

During the Reporting Period, the Group continued to expand the overseas market of its popular models. For instance, BJ40 PLUS and BAIC Magic Cube entered Indonesia and Malaysia, the first BAIC flagship store officially was opened in Egypt, and the Group launched three models, namely U5 PLUS, Magic Cube and the new X7. BAIC gained the top spot in sales in Argentina. Custo and Sonata tapped into markets such as Vietnam and Kazakhstan. Parts and engines of Beijing Benz E-Class were exported through new channels, and a number of local suppliers were successfully included into Mercedes-Benz’s international procurement service provider resource library.

Technological innovation empowering development

The Group firmly believes that research, development and innovation are the key driving force for future development, and has continued to promote the construction of the research and development system and the enhancement of its innovation capability. During the Reporting Period, its expenditure on research and development once again increased. The Group insisted on controlling its core technology to empower its high-quality development.

In the first half of 2024, the Group actively promoted the research and development of intelligent driving technologies and accelerated the pace to develop advanced intelligent driving technologies. Beijing Hyundai introduced the latest CCNC intelligent network architecture and launched the 11th-generation Sonata, the “new aesthetics benchmark of Class B vehicles”, which realized the continuous optimization throughout the whole lifecycle via the 5-domain controller FOTA. The fifth-generation Santa Fe’s 30 advanced driver assistance systems (ADAS) and 22 high-precision sensors enable L2+ driver assistance, setting a new standard for the intelligent driving system for fuel-powered vehicles.

At the same time, the Group actively promoted independent research and development of key technologies, facilitated the substitution of key automotive-grade domestic chips, and enhanced the capability of independent control. It developed the high-speed (4.0 ratio) transfer case technology and all-wheel drive technology to further enhance the off-road performance. Beijing Benz completed the localization of volute and 48V battery, creating a benchmark project for localization.

Moreover, we carried out the research and development of key technologies for electric off-roaders, and pushed the development of core technologies, such as distributed electric drive off-road platform architecture, off-road scenario power battery evaluation system, highly integrated distributed electric drive bridge, and distributed drive control strategy. The BJ30 magic core electric drive version, which adopts the magic core deep hybrid electric drive structure, was honored as the best to-be-launched vehicle at the Beijing International Automotive Exhibition.

Fulfilling promises and honoring commitments under low carbon and green action

The Group adhered to the development philosophy of “innovation, coordination, greenness, openness, and sharing”, proactively responded to the national “dual carbon” guideline and continuously explored high-quality, sustainable approaches. In the first half of 2024, Beijing Benz’s intelligent factory was upgraded again, with the intelligent management of photovoltaic power generation and rainwater regulation, storage and recycling. The concepts of greenness and low carbon were incorporated in the manufacturing process. Beyond that, the Group insisted on upgrading its product quality system and practicing corporate social responsibility. Its off-road vehicle business passed “the IATF 16949” system certification. BJ60 topped “the 2023 list of off-road vehicles” in terms of quality. Beijing EU7 escorted the National People’s Congress and the National Committee of the Chinese People’s Political Consultative Conference with outstanding quality.

Sales network

The Group always attaches great importance to the interests of customers, strives to optimize its product-service system, and is devoted to enabling product distributors and customers to receive timely, efficient, accurate and high quality service guarantee. There are independent marketing channels for all our brands.

Beijing Brand has made a fresh start with innovative marketing and new media matrix operation to expand coverage and stabilize growth. It continued to broaden sales channels and increase its penetration rate in cities. The service end closely focused on customer pain points and drove service ecosystem construction, while the customer end concentrated on clubs, APPs and word-of-mouth communication, deepening systematized operations.

Beijing Benz continued to promote the network upgrade program, and constantly improved the image upgrade, function optimization, process design and service team of offline outlets, which helps improve the customer experience and the operational efficiency of dealers to a new level. At the same time, it focused on digital marketing based on data and new media, and strengthened dealers’ training and talent development to digitally empower retail and support business development. Beijing Benz kept a close eye on the profitability of dealers and pushed forward their efforts to improve quality and increase efficiency by focusing on key cost items.

Beijing Hyundai has actively promoted the optimization of its network layout, stabilized channel operation and continued to enhance the healthy development of its channels. It strengthened the marketing rhythm by taking advantage of hotspots and created a new media marketing matrix to help increase the exposure of brands and products and promote them on new media platforms. Beijing Hyundai promoted fan marketing and built an online and offline customer operation matrix to achieve accurate marketing/service/line management, assisting in the transformation of customer value.

Production facilities

We have specialised production facilities to manufacture and assemble products. All of our production facilities are equipped with flexible production lines. This not only enables us to flexibly change production plans and respond quickly to changes in market demand, but also reduces our capital expenditures and operating costs.

The Zhuzhou and Guangzhou plants of Beijing Brand have implemented an advanced digital and intelligent production quality management system, focus on the design and manufacturing processes of vehicle products, continuously improve the accuracy of implementing digital standards and continuously enhance product quality.

Guided by the principle of “digitalization, flexibility, effectiveness and sustainability”, Beijing Benz continuously builds Mercedes-Benz’s most comprehensive production base in the world to continuously promote its own high-quality development. Beijing Benz has established a quality center based on Mercedes-Benz Group’s global standards and ensure the quality of every unit of Mercedes-Benz vehicles through globally unified standards and quality management system.

Upholding the production philosophy of “greenness, quality, intelligentization and high efficiency”, Beijing Hyundai relies on intelligent production equipment, international management systems and more than 90% automation rate to fully ensure accuracy and manufacture high-quality products. In the meantime, reasonable use of flexible production plans and mixed model production effectively reduced manufacturing costs.

Industry chain extension and cooperation

In the first half of 2024, the Group continuously promoted the integration of industry and finance and industrial cooperation in various fields, further optimised the industry chain covering research, production, supply and marketing, focused on principal businesses and enhanced its competitiveness.

On March 15, 2024, the Company entered into an entrustment agreement with BAIC Group, pursuant to which BAIC Group will entrust the Company to exercise the voting rights, right of proposal and submitting proposals, right to call and attend meetings, right of raising enquiries and suggestions and other rights but excluding disposal rights and rights to income/loss attached to all A shares of BAIC BluePark directly held by BAIC Group on an irrevocable, exclusive, and sole basis for the duration of the Entrustment, without the need to seek the opinion of BAIC Group in advance or to obtain its consent. The entrustment agreement was voted and approved at the 2024 second extraordinary general meeting of the Company on May 22, 2024 and became effective. Please refer to the relevant announcement of the Company for details.

In the future, the Group will focus on its overall business strategy, rely on synergies and deepen its regional presence to further enhance its competitiveness in the industry and its ability to acquire resources in the industry chain.

Employees

As at June 30, 2024, the Group had a total of 31,236 employees (as at December 31, 2023: 31,711 employees).

IV. OUTLOOK FOR THE SECOND HALF OF 2024

In the second half of the year, the automobile industry will encounter both opportunities and challenges. As effects of policies gradually emerge, the consumption potential of the automobile market will be further unleashed, which will help the industry achieve stable growth throughout the year.

In the second half of 2024, the Group will keep abreast of market changes and endeavor to enhance its system capability and market share. Driven by sales volume, the Group will maintain its investment rhythm, focusing on key sectors such as off-road models, SUVs, mid-to-high-end hybrids, as well as overseas potential markets. Furthermore, the Group will appropriately adjust its product lineup to constantly expand the sales structure of its high-value, popular products and to form a synergy in various segments of the market. The Group will strive to advance reform and innovation. Taking the strategic transformation of products as the mainstay, the Group is committed to achieving the progress plan of major projects on schedule. Balancing “survival, reform and development”, the Group will continue to promote innovation via long-term and short-term measures to unlock the upward potential of the Group. Beijing Brand will focus on new launches and off-road vehicle competitiveness enhancement, and insist on high-quality transformation. Beijing Benz will accelerate the progress of quality projects and continue to consolidate its leading position in the domestic high-end luxury car market. Beijing Hyundai will stabilize its sales rhythm and continue to expand its exports to achieve its full-year goal. Fujian Benz will maintain stable operation and solidly push forward the work of quality improvement and efficiency enhancement, striving to achieve the goal of “becoming a respected front-runner in the high-end multi-purpose vehicle market in the new era”.

MANAGEMENT DISCUSSION AND ANALYSIS

Revenue and Net Profit Attributable to Equity Holders of the Company

The Group is principally engaged in the research and development, manufacturing, sales and after-sales services of passenger vehicles. The above businesses have brought sustained and stable revenue to the Group. The Group's revenue fell from RMB99,047.1 million for the six months ended June 30, 2023 (the "first half of 2023") to RMB94,322.3 million for the first half of 2024, representing a year-on-year decrease of 4.8%, which was primarily due to a decline in revenue from oil-powered vehicles and new energy vehicles.

The revenue associated with oil-powered vehicles fell from RMB92,364.8 million in the first half of 2023 to RMB89,962.0 million in the first half of 2024, representing a year-on-year decrease of 2.6%, which was primarily due to a decrease in sales volume and changes in model portfolio.

The revenue associated with new energy vehicles fell from RMB6,682.3 million in the first half of 2023 to RMB4,360.3 million in the first half of 2024, representing a year-on-year decrease of 34.7%, which was primarily due to a decrease in sales volume and changes in model portfolio.

The Group's net profit attributable to equity holders of the Company decreased from RMB2,845.7 million in the first half of 2023 to RMB1,978.0 million in the first half of 2024, representing a year-on-year decrease of 30.5%. The basic earnings per share fell from RMB0.36 in the first half of 2023 to RMB0.25 in the first half of 2024.

Gross profit

The Group's gross profit fell from RMB20,566.1 million in the first half of 2023 to RMB18,686.8 million in the first half of 2024, representing a year-on-year decrease of 9.1%, which was mainly due to a decline in gross profit of oil-powered vehicles.

Gross profit from oil-powered vehicles fell from RMB21,983.2 million in the first half of 2023 to RMB20,162.7 million in the first half of 2024, representing a year-on-year decrease of 8.3%, which was mainly due to a decline in sales volume and changes in model portfolio.

Gross profit from new energy vehicles fell from RMB-1,417.1 million in the first half of 2023 to RMB-1,476.0 million in the first half of 2024, representing a year-on-year decrease of 4.2%, which was mainly due to a decline in sales volume and increasing promotion on certain models.

Working Capital and Financial Resources

The Group usually satisfies its daily working capital requirements through self-owned cash and borrowings. The Group's net cash generated from operating activities fell from RMB13,707.7 million in the first half of 2023 to RMB11,533.5 million in the first half of 2024, representing a year-on-year decrease of 15.9%, mainly due to a decline in the net cash inflow generated from operating activities as a result of a decrease in revenue.

As at June 30, 2024, the Group had cash and cash equivalents of RMB31,375.2 million, notes receivable of RMB4,051.2 million, notes payable of RMB7,446.1 million, outstanding borrowings of RMB10,891.0 million, unused bank credit lines of RMB24,846.0 million and commitments for capital expenditure of RMB18,066.9 million.

Capital Structure

The Group maintained a reasonable combination of equity and debt to ensure an effective capital structure.

The Group's debt-to-asset ratio (total debt/total assets) was 52.0% as at June 30, 2024, down 1.0 percentage point from 53.0% as at December 31, 2023 (the "end of 2023").

The Group's net gearing ratio (total borrowings less cash and cash equivalents/(total equity plus total borrowings less cash and cash equivalents)) fell from -29.0% as at the end of 2023 to -33.5% as at June 30, 2024, mainly due to (i) an increase in total equity and a decrease in the total borrowings; and (ii) a smaller increase in total equity and a sharper decrease in total borrowings.

As at June 30, 2024, the total outstanding borrowings were RMB10,891.0 million, including short-term borrowings of RMB5,906.7 million in aggregate and long-term borrowings of RMB4,984.3 million in aggregate. The Group will repay the aforesaid borrowings in a timely manner at maturity.

As at June 30, 2024, none of the Group's debt covenants in effect included any agreement on the obligations to be performed by controlling shareholders. In the meantime, the Group also strictly followed all the terms and conditions in its debt covenants, and no default took place.

SIGNIFICANT INVESTMENTS

Total capital expenditures of the Group fell to RMB2,214.1 million in the first half of 2024 from RMB2,374.1 million in the first half of 2023.

Total research and development expenditures of the Group rose to RMB1,802.3 million in the first half of 2024 from RMB1,034.7 million in the first half of 2023, mainly due to an increase in research and development expenditures on the Group's products including off-road vehicles and the next-generation pure electric platform. Based on accounting standards and the Group's accounting policy, expenses of the aforesaid research and development complied with capitalization conditions had been capitalized accordingly.

MATERIAL ACQUISITIONS AND DISPOSALS

The Group did not carry out material acquisitions or disposals of subsidiaries, associates or joint ventures during the first half of 2024.

FOREIGN EXCHANGE GAINS OR LOSSES²

The Group's foreign exchange gains or losses changed from foreign exchange gains of RMB101.8 million in the first half of 2023 to foreign exchange losses of RMB320.1 million in the first half of 2024, mainly due to (i) the effective control on the foreign exchange rate risks due to the judgment in foreign exchange forward contracts; and (ii) the increase in exchange losses from Euro-denominated payments as a result of the change in the exchange rate of RMB against Euro.

The Group used foreign currencies (primarily Euro) to pay for part of its imported parts and components. It had borrowings denominated in foreign currencies. Foreign exchange fluctuations may affect the Group's operating results.

The Group has a well-developed foreign exchange management strategy that continuously and orderly controls foreign exchange rate risks of foreign exchange exposure. At present, the Group mainly uses foreign exchange forward contracts as its hedging tool.

PLEDGE OF ASSETS

As at June 30, 2024, the Group pledged notes receivable of RMB3,144.3 million.

CONTINGENT LIABILITIES

As at June 30, 2024, the Group had no material contingent liabilities.

MATERIAL LITIGATION AND ARBITRATION

As at June 30, 2024, the Company had no material litigation or arbitration. The Directors were also not aware of any material litigations or claims which were pending or had a significant adverse impact on the Company.

EVENTS AFTER THE REPORTING PERIOD

There were no events that had a significant impact on the Group after the end of the Reporting Period.

² Foreign exchange gains and losses include foreign exchange forward contracts at fair value through profit or loss

INTERIM DIVIDEND

The Board has not made any recommendation on the payment of an interim dividend for the first half of 2024.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

The Company and its subsidiaries did not purchase, sell or redeem any of the Company's listed securities (including the sale of treasury shares, if any) during the Reporting Period.

COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Group has been building and maintaining a high level of corporate governance so as to protect the rights and interests of Shareholders and enhance corporate value and sense of responsibility. The Company has put together a sound and market-oriented corporate governance structure and established the general meeting, the Board, the strategy and sustainability Committee of the Board (the "**Strategy Committee**"), the audit committee of the Board (the "**Audit Committee**"), the remuneration committee of the Board (the "**Remuneration Committee**") and the nomination committee of the Board (the "**Nomination Committee**") and the board of Supervisors (the "**Board of Supervisors**"), and implemented corporate governance practices in strict accordance with the Company's articles of association (the "**Articles of Association**"). With reference to the code provisions under Part 2 of the Corporate Governance Code (the "**CG Code**") as set forth in Appendix C1 to the Listing Rules, the Company has set up the purposes, values and strategies that are consistent with its culture and established a modern corporate governance structure comprising the general meeting, the Board, the Board of Supervisors and senior management that operate independently and are subject to checks and balances.

The Company had complied with the provisions under the CG Code throughout the Reporting Period.

COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") in Appendix C3 to the Listing Rules as the code of conduct for dealing in securities of the Company by all Directors, supervisors (the "**Supervisors**") and senior management of the Company.

In response to the Company's enquiries, all Directors, Supervisors and senior management have confirmed that they strictly complied with the Model Code during the Reporting Period.

THE BOARD AND COMMITTEES

The three-year term of the fourth session of the Board expired on March 24, 2024. On March 22, 2024, at the 2024 first extraordinary general meeting of the Company (the “**First Extraordinary General Meeting**”), Mr. Chen Wei, Mr. Hu Hanjun and Mr. Chen Hongliang were appointed as non-executive Directors, Mr. Song Wei was appointed as an executive Director, Mr. Liu Guanqiao, Mr. Ye Qian, Mr. Paul Gao, Mr. Kevin Walter Binder, Mr. Gu Tiemin and Mr. Sun Li were appointed as non-executive Directors, and Ms. Yin Yuanping, Mr. Xu Xiangyang, Mr. Tang Jun, Mr. Edmund Sit and Mr. Ji Xuehong were appointed as independent non-executive Directors, for a term of office commencing on March 22, 2024, until the expiration of the term of the fifth session of the Board. On the same day, Mr. Chen Wei was elected as the Chairman of the Company at the first meeting of the fifth session of the Board, and the chairmen and members of the Audit Committee, the Remuneration Committee, the Nomination Committee and the Strategy Committee were elected. The term of office of the above personnel commenced on March 22, 2024, and will end upon the expiry of the term of the fifth session of the Board.

With the establishment of the fifth session of the Board, Ms. Hubertus Troska, Mr. Harald Emil Wilhelm and Mr. Ge Songlin, who were the Directors of the fourth session of the Board, ceased to be the Directors. For details, please refer to the relevant announcement of the Company dated March 22, 2024.

Due to work adjustment, Mr. Liu Guanqiao ceased to be a non-executive Director and a member of the Strategy Committee with effect from August 22, 2024. For details, please refer to the relevant announcement of the Company dated August 26, 2024.

Save as disclosed above, there was no change in the composition of the Board, the Strategy Committee, the Audit Committee, the Nomination Committee or the Remuneration Committee from January 1, 2024 and up to the date of this announcement.

BOARD OF SUPERVISORS

On March 19, 2024, in accordance with the Articles of Association, Mr. Zhang Ran and Ms. Jiang Yumei were elected as employee representative Supervisors of the fifth session of the Board of Supervisors at the employee representative’s meeting of the Company. On March 22, 2024, Ms. Jiao Feng, Ms. Zhu Yan and Mr. Deng Yishuai were appointed as non-employee representative Supervisors of the fifth session of Board of Supervisors at the First Extraordinary General Meeting. The above five Supervisors form the fifth session of the Board of Supervisors for a term of office commencing on the date of his/her appointment until the expiration of the term of the fifth session of the Board of Supervisors. On the same day, Mr. Zhang Ran was elected as the chairman of the fifth session of the Board of Supervisors at the first meeting of the fifth session of the Board of Supervisors, with a term of office commencing from March 22, 2024 until the expiry of the term of the fifth session of the Board of Supervisors.

With the establishment of the fifth session of the Board of Supervisors, Mr. Zhang Yanjun, a Supervisor of the fourth session of the Board of Supervisors, ceased to be an employee representative Supervisor with effect from March 19, 2024. Mr. Zhou Xuehui and Ms. Qiao Yufei ceased to act as the Supervisors with effect from March 22, 2024.

For details, please refer to the relevant announcement of the Company dated March 22, 2024.

AUDIT COMMITTEE

The Company has established the Audit Committee with written terms of reference. As at the date of this announcement, the Audit Committee comprises Mr. Edmund Sit (Chairman), Mr. Hu Hanjun and Mr. Tang Jun, among which two are independent non-executive Directors. The Audit Committee has reviewed with the management the accounting standards and practices adopted by the Group and reviewed the unaudited interim financial statements for the first half of 2024, the 2024 interim results and the 2024 interim report of the Group.

PUBLICATION OF UNAUDITED INTERIM RESULTS AND 2024 INTERIM REPORT ON THE WEBSITES OF THE STOCK EXCHANGE AND THE COMPANY

This interim results announcement is published on the website of The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”) (www.hkex.com.hk) and the website of the Company (www.baicmotor.com), respectively. A 2024 interim report containing all the information required under the Listing Rules will be published on the websites of the Company and the Stock Exchange in due course.

By order of the Board
BAIC Motor Corporation Limited
Chen Wei
Chairman

Beijing, the PRC, August 26, 2024

As at the date of this announcement, the Board comprises Mr. Chen Wei, as Chairman of the Board and non-executive Director; Mr. Hu Hanjun and Mr. Chen Hongliang, as non-executive Directors; Mr. Song Wei, as executive Director; Mr. Ye Qian, Mr. Paul Gao, Mr. Kevin Walter Binder, Mr. Gu Tiemin and Mr. Sun Li, as non-executive Directors; and Ms. Yin Yuanping, Mr. Xu Xiangyang, Mr. Tang Jun, Mr. Edmund Sit and Mr. Ji Xuehong, as independent non-executive Directors.

* *For identification purpose only*