

MAJOR SHAREHOLDERS

The following table sets forth information with respect to the beneficial ownership of our Shares by:

- each of our directors and executive officers; and
- each person known to us to own beneficially more than 5% of our Shares.

The total number of Shares outstanding as of the Latest Practicable Date is 1,311,179,155 (including 1,243,588,819 Class A ordinary shares, including the 50,184,168 Class A ordinary shares held by JPMorgan Chase Bank, N.A., as depository, which are reserved for future delivery upon exercise or vesting of share awards granted under our Share Incentive Plans, and 67,590,336 Class B ordinary shares, but excluding ordinary shares issuable upon the exercise of outstanding share options, vested but not yet issued restricted shares and ordinary shares reserved for future issuance under our Share Incentive Plans).

Beneficial ownership is determined in accordance with the rules and regulations of the SEC. In computing the number of Shares beneficially owned by a person and the percentage ownership of that person, we have included shares that the person has the right to acquire within 60 days of this prospectus, including through the exercise of any option, warrant or other right or the conversion of any other security. These shares, however, are not included in the computation of the percentage ownership of any other person. The beneficial ownership percentages are calculated excluding the 50,184,168 Class A ordinary shares that are held by JPMorgan Chase Bank, N.A., as depository, and reserved for future delivery in respect of share awards granted under our Share Incentive Plans.

Except as otherwise noted, the address of each person listed in the following table is c/o F4/F5, Building C, Sunland International, No. 999 Zhouhai Road, Pudong, Shanghai 200137, China.

Name	Shares Beneficially Owned as of the Latest Practicable Date						Shares Beneficially Owned upon the completion of the Global Offering***						
	Class A ordinary shares		Class B ordinary shares		Percentage of aggregate voting power with Class A and Class B ordinary shares voting on		Class A ordinary shares		Class B ordinary shares		Percentage of aggregate voting power with Class A and Class B ordinary shares voting on		
	Number	Percent	Number	Percent	a 1:20 basis**	a 1:1 basis**	Number	Percent	Number	Percent	a 1:20 basis***	a 1:1 basis***	
Directors and Executive Officers:													
William Wei Huang ⁽¹⁾	12,855,904	1.1%	80,446,240	100.0%	52.9%	6.2%	12,855,904	*	80,446,240	100.0%	49.8%	5.5%	
Daniel Newman	*	*	—	—	*	*	*	*	—	—	*	*	
Jamie Gee Choo Khoo.....	*	*	—	—	*	*	*	*	—	—	*	*	
Sio Tat Hiang	*	*	—	—	*	*	*	*	—	—	*	*	
Bruno Lopez.....	*	*	—	—	*	*	*	*	—	—	*	*	

MAJOR SHAREHOLDERS

Name	Shares Beneficially Owned as of the Latest Practicable Date				Shares Beneficially Owned upon the completion of the Global Offering***							
	Class A ordinary shares		Class B ordinary shares		Percentage of aggregate voting power with Class A and Class B ordinary shares voting on		Class A ordinary shares		Class B ordinary shares		Percentage of aggregate voting power with Class A and Class B ordinary shares voting on	
					a 1:20 basis**	a 1:1 basis**					a 1:20 basis***	a 1:1 basis***
	Number	Percent	Number	Percent			Number	Percent	Number	Percent		
Lim Ah Doo.....	*	*	—	—	*	*	*	*	—	—	*	*
Bin Yu	*	*	—	—	*	*	*	*	—	—	*	*
Zulkifli Baharudin	*	*	—	—	*	*	*	*	—	—	*	*
Chang Sun	*	*	—	—	*	*	*	*	—	—	*	*
Gary J. Wojtaszek.....	*	*	—	—	*	*	*	*	—	—	*	*
Judy Qing Ye.....	*	*	—	—	*	*	*	*	—	—	*	*
Jonathan King.....	*	*	—	—	*	*	*	*	—	—	*	*
Xu Wei	*	*	—	—	*	*	*	*	—	—	*	*
Yilin Chen	*	*	—	—	*	*	*	*	—	—	*	*
Liang Chen	*	*	—	—	*	*	*	*	—	—	*	*
Yan Liang	*	*	—	—	*	*	*	*	—	—	*	*
All our Directors and Executive Officers as a group⁽²⁾.....	30,772,583	2.6%	80,446,240	100.0%	53.2%	6.8%	30,772,583	2.3%	80,446,240	100.0%	50.1%	6.1%
Principal Shareholders:												
STT GDC.....	437,043,684 ⁽³⁾	36.6%	—	—	16.9%	33.8%	474,892,984 ⁽⁴⁾	35.1%	—	—	17.3%	32.6%
12 West Capital Management ⁽⁵⁾ ...	87,535,032	7.3%	—	—	3.4%	6.8%	87,535,032	6.5%	—	—	3.2%	6.0%
American Century Investment Management ⁽⁶⁾	63,252,680	5.3%	—	—	2.5%	4.9%	63,252,680	4.7%	—	—	2.3%	4.3%

* Beneficially owns less than 1% of our outstanding shares.

** For each person or group included in this column, the percentage of total voting power represents voting power based on all ordinary shares beneficially owned by such person or group. With respect to (i) the election or removal of a simple majority of our directors and (ii) any change to our amended articles of association that would adversely affect the rights of the holders of Class B ordinary shares, at general meetings of our shareholders, each Class A ordinary share is entitled to one vote per share, and each Class B ordinary share is entitled to 20 votes per share. With respect to any other matters at general meetings of our shareholders, each Class A ordinary share is entitled to one vote, and each Class B ordinary share is entitled to one vote, voting together as a combined class. Class B ordinary shares are convertible into Class A ordinary shares. The voting power percentages are calculated (i) excluding the 50,184,168 Class A ordinary shares that are held by JPMorgan Chase Bank, N.A., as depositary, and reserved for future delivery in respect of share awards granted under our Share Incentive Plans, but (ii) including approximately 33,707,864 Class A ordinary shares issuable upon conversion of the 150,000 Series A convertible preferred shares held by affiliates of Ping An Overseas Holdings. The holders of the Series A convertible preferred shares are entitled to a number of votes per convertible preferred share equal to the number of Class A ordinary shares into which each such convertible preferred share is then convertible. Since the 150,000 Series A convertible preferred shares are convertible into 33,707,864 Class A ordinary shares, the affiliates of Ping An Overseas are entitled to 33,707,864 votes on all matters at general meetings of our shareholders, voting together with the holders of Shares as a single class.

*** The calculations are based on the total number of 1,454,702,851 ordinary shares in issue, including (i) 67,590,336 Class B ordinary shares, (ii) 1,243,588,819 Class A ordinary shares and (iii) the 33,707,864 votes to which the holders of the 150,000 Series A convertible preferred shares are entitled, but excluding ordinary shares issuable upon (x) conversion of our convertible senior notes, (y) the exercise or vesting of share awards granted under our Share Incentive Plans, and the 50,184,168 Class A ordinary shares held by JPMorgan Chase Bank, N.A., as depositary, which are reserved for future delivery upon the exercise or vesting of share awards granted under our Share Incentive Plans; and assuming all major shareholders' shareholding remain unchanged as of the Latest Practicable Date but assuming the STT GDC Maximum Exercise Amount and without taking

MAJOR SHAREHOLDERS

into account the Shares to be issued on conversion of convertible bonds, the Shares to be issued pursuant to the Share Incentive Plan, including pursuant to the exercise of options or other awards that have been or may be granted from time to time and any issuance or repurchase of Shares and/or ADSs that we may make and assuming the Over-allotment Option is not exercised, following the completion of the Global Offering.

- (1) Represents (i) 3,286,144 Class B ordinary shares held by Solution Leisure Investment Limited, (ii) 42,975,884 Class B ordinary shares held by EDC Group Limited, and (iii) 21,328,308 Class B ordinary shares held by GDS Enterprises Limited. Solution Leisure Investment Limited is indirectly wholly owned by a trust of which Mr. Huang's family is the beneficiary. EDC Group Limited is wholly owned by Solution Leisure Investment Limited. GDS Enterprises Limited is indirectly wholly owned by a trust of which Mr. Huang's family is a beneficiary. The registered address of Solution Leisure Investment Limited is Portcullis TrustNet Chambers, P.O. Box 3444, Road Town, Tortola, BVI. EDC Group Limited is a limited liability company established in the BVI wholly owned by Solution Leisure Investment Limited, a limited liability company established in the BVI which is indirectly wholly owned by a trust of which the family of Mr. William Wei Huang, our chairman and chief executive officer, is the beneficiary. The registered address of EDC Group Limited is OMC Chambers, Wickhams Cay 1, Road Town, Tortola, BVI. Also includes 1,606,988 ADSs representing 12,855,904 Class A ordinary shares beneficially owned by Mr. Huang. Such Class A ordinary shares will convert into 12,855,904 Class B ordinary shares if directly held by Mr. Huang. These 12,855,904 Class A ordinary shares in the form of 1,606,988 ADSs are also reflected in Mr. Huang's beneficial ownership in the adjacent column, "Class A ordinary shares."
- (2) Represents ordinary shares beneficially held by all of our directors and executive officers as a group and ordinary shares issuable upon exercise of options and vesting of restricted share units within 60 days after the Latest Practicable Date held by all of our directors and executive officers as a group.
- (3) Represents 437,043,684 Class A ordinary shares (directly or in the form of ADSs) owned by STT GDC. STT GDC is wholly-owned by STTC. STTC is wholly-owned by Singapore Technologies Telemedia Pte Ltd ("ST Telemedia"). Each of STT GDC, STTC and ST Telemedia is a company organized under the laws of the Republic of Singapore. The address of the principal business office of STT GDC is 3 Temasek Avenue, #28-01, Centennial Tower, Singapore 039190. The address of the principal business office of each of ST Telemedia and STTC is 1 Temasek Avenue, #33-01, Millenia Tower, Singapore 039192.
- (4) Includes 37,849,300 Class A ordinary shares to be issued to STT GDC assuming the STT GDC Maximum Exercise Amount and an Offer Price of HK\$86.00, being the maximum Offer Price.
- (5) Represents (i) 43,413,336 Class A ordinary shares in the form of 5,426,667 ADSs held by 12 West Capital Fund LP, a Delaware limited partnership ("12 West Onshore Fund"), (ii) 33,345,176 Class A ordinary shares in the form of 4,168,147 ADSs held by 12 West Capital Offshore Fund LP, a Cayman Islands exempted limited partnership ("12 West Offshore Fund"), and (iii) 10,776,520 Class A ordinary shares in the form of 1,347,065 ADSs held by DC Opportunity Fund LLC, a Delaware limited liability company ("DCOF"). 12 West Management serves as the investment manager to 12 West Onshore Fund, 12 West Offshore Fund and DCOF, and possesses the sole power to vote and the sole power to direct the disposition of all securities held by them. 12 West Capital Management, LLC is the general partner of 12 West Management. The principal business office of 12 West Management is 90 Park Avenue, 40th Floor, New York, New York 10016, United States.
- (6) Represents 7,906,585 ADSs representing 63,252,680 Class A ordinary shares held by American Century Investment Management, Inc. ("ACIM"). ACIM is a wholly-owned subsidiary of American Century Companies, Inc. ("ACC"). ACC is controlled by the Stowers Institute for Medical Research. Each of ACIM, ACC and the Stowers Institute for Medical Research is incorporated or organized under the laws of the State of Delaware. The address of the principal business office of each of ACIM, ACC and the Stowers Institute for Medical Research is 4500 Main Street, 9th Floor, Kansas City, Missouri 64111, United States.