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## **DONGFENG MOTOR GROUP COMPANY LIMITED\***

## 東風汽車集團股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 489)

## Report on Production and Sales Volume of Dongfeng Motor Group for April 2024

This is a voluntary announcement made by Dongfeng Motor Group Company Limited (the "Company").

The Company's sales volume in the first four months of 2024 was 664,715 units, representing an increase of 11.3% year-on-year. Dongfeng Motor Corporation, the parent company of the Company, recorded a total sale of 848,950 vehicles for the first four months, representing an increase of 24.7% year-on-year. The sales volume of Dongfeng Automobile Company Limited (A-share code 600006, hereinafter referred to as "DFAC"), a subsidiary of the Company, was 58,357 units for the first four months, representing a growth of 25.4% year-on-year.

The detailed figures of the Company's production and sales report are as follows:

|                           | Production Volume(Units) |                          |                            |                            |         | Sales Volume(Units) |                          |                            |                            |         |
|---------------------------|--------------------------|--------------------------|----------------------------|----------------------------|---------|---------------------|--------------------------|----------------------------|----------------------------|---------|
|                           | Current<br>month         | Same period<br>last year | Year-to-date<br>April.2024 | Year-to-date<br>April.2023 | YOY     | Current month       | Same period<br>last year | Year-to-date<br>April.2024 | Year-to-date<br>April.2023 | YOY     |
| Passenger Vehicle         | 124,646                  | 121,317                  | 547,996                    | 561,292                    | -2.4%   | 115,242             | 112,208                  | 529,393                    | 476,145                    | 11.2%   |
| Sedan                     | 63,221                   | 54,809                   | 280,316                    | 315,883                    | -11.3%  | 60,609              | 54,614                   | 275,862                    | 254,457                    | 8.4%    |
| SUV                       | 52,919                   | 60,856                   | 234,362                    | 218,132                    | 7.4%    | 47,071              | 48,940                   | 224,772                    | 193,026                    | 16.4%   |
| MPV                       | 8,506                    | 5,652                    | 33,318                     | 27,277                     | 22.1%   | 7,562               | 8,654                    | 28,759                     | 28,662                     | 0.3%    |
| <b>Commercial Vehicle</b> | 31,848                   | 32,067                   | 128,795                    | 128,062                    | 0.57%   | 27,383              | 30,288                   | 135,322                    | 120,973                    | 11.86%  |
| Truck                     | 30,694                   | 30,678                   | 124,724                    | 124,447                    | 0.22%   | 25,955              | 28,961                   | 130,166                    | 117,389                    | 10.88%  |
| Heavy Duty truck          | 12,304                   | 14,534                   | 56,224                     | 57,430                     | -2.10%  | 10,796              | 13,768                   | 61,756                     | 56,436                     | 9.43%   |
| Media Duty truck          | 319                      | 661                      | 2,691                      | 3,673                      | -26.74% | 450                 | 757                      | 2,729                      | 3,946                      | -30.84% |
| Light Duty truck          | 18,071                   | 15,483                   | 65,809                     | 63,344                     | 3.89%   | 14,709              | 14,436                   | 65,681                     | 57,007                     | 15.22%  |
| Bus                       | 1,154                    | 1,389                    | 4,071                      | 3,615                      | 12.61%  | 1,428               | 1,327                    | 5,156                      | 3,584                      | 43.86%  |
| Total                     | 156,494                  | 153,384                  | 676,791                    | 689,354                    | -1.82%  | 142,625             | 142,496                  | 664,715                    | 597,118                    | 11.32%  |
| New Energy Vehicle        | 24,548                   | 25,701                   | 97,191                     | 83,135                     | 16.9%   | 23,894              | 23,942                   | 94,227                     | 69,153                     | 36.3%   |
| PV                        | 20,005                   | 23,593                   | 80,763                     | 78,068                     | 3.5%    | 21,335              | 22,161                   | 80,811                     | 64,268                     | 25.7%   |
| CV                        | 4,543                    | 2,108                    | 16,428                     | 5,067                      | 224.2%  | 2,559               | 1,781                    | 13,416                     | 4,885                      | 174.6%  |

|  | Production Volume(Units) |                       |                            |                            |         | Sales Volume(Units) |                       |                            |                            |         |
|--|--------------------------|-----------------------|----------------------------|----------------------------|---------|---------------------|-----------------------|----------------------------|----------------------------|---------|
|  | Current month            | Same period last year | Year-to-date<br>April.2024 | Year-to-date<br>April.2023 | YOY     | Current month       | Same period last year | Year-to-date<br>April.2024 | Year-to-date<br>April.2023 | YOY     |
| Dongfeng Nissan (including Venucia and INFINITI) | 48,866                   | 43,884                | 207,701                    | 235,355                    | -11.75% | 51,471              | 44,086                | 222,957                    | 208,323                    | 7.02%   |
| DFAC (SH600006)                                  | 16,253                   | 12,197                | 57,376                     | 51,357                     | 11.72%  | 13,125              | 12,030                | 58,357                     | 46,536                     | 25.40%  |
| Zhengzhou Nissan                                 | 2,830                    | 4,314                 | 12,684                     | 15,527                     | -18.31% | 2,903               | 4,492                 | 12,605                     | 16,514                     | -23.67% |
| PV   | 228                      | 7                     | 1,640                      | 857                        | 91.37%  | 227                 | 808                   | 1,515                      | 2,900                      | -47.76% |
| CV   | 2,602                    | 4,307                 | 11,044                     | 14,670                     | -24.72% | 2,676               | 3,684                 | 11,090                     | 13,614                     | -18.54% |
| Dongfeng Honda                                   | 44,636                   | 41,021                | 202,574                    | 199,234                    | 1.68%   | 33,285              | 29,028                | 169,472                    | 137,437                    | 23.31%  |
| Dongfeng PSA                                     | 6,589                    | 8,594                 | 25,274                     | 27,252                     | -7.26%  | 6,022               | 7,766                 | 25,495                     | 28,556                     | -10.72% |
| Dongfeng Liuqi                                   | 10,277                   | 10,485                | 43,076                     | 42,065                     | 2.40%   | 11,353              | 10,691                | 45,618                     | 38,180                     | 19.48%  |
| PV   | 6,685                    | 6,778                 | 29,484                     | 27,318                     | 7.93%   | 8,060               | 7,017                 | 31,017                     | 25,452                     | 21.86%  |
| CV   | 3,592                    | 3,707                 | 13,592                     | 14,747                     | -7.83%  | 3,293               | 3,674                 | 14,601                     | 12,728                     | 14.72%  |
| <b>Dongfeng Fengshen</b>                         | 11,967                   | 6,849                 | 55,746                     | 32,452                     | 71.78%  | 10,783              | 8,064                 | 54,869                     | 32,583                     | 68.40%  |
| VOYAH  | 4,382                    | 3,008                 | 22,174                     | 6,878                      | 222.39% | 4,003               | 3,339                 | 20,348                     | 9,021                      | 125.56% |
| M-hero   | 130                      |                       | 621                        |                            |         | 144                 |                       | 687                        |                            |         |
| Dongfeng CV                                      | 8,213                    | 10,092                | 39,016                     | 38,612                     | 1.05%   | 7,119               | 10,005                | 44,057                     | 38,848                     | 13.41%  |
| Dongfeng Special CV                              | 1,188                    | 1,764                 | 7,767                      | 8,676                      | -10.48% | 1,170               | 1,152                 | 7,217                      | 9,510                      | -24.11% |
| eGT New Energy                                   | 1,163                    | 11,176                | 2,782                      | 31,946                     | -91.29% | 1,247               | 11,843                | 3,033                      | 31,610                     | -90.40% |

By order of the Board of Directors

Yang Qing Chairman May 9, 2024

As at the date of this announcement, Mr. Yang Qing and Mr. You Zheng are the executive directors of the Company, Mr. Zong Qingsheng, Mr. Leung Wai Lap, Philip and Mr. Hu Yiguang are the independent non-executive directors of the Company.

<sup>\*</sup> For identification purposes only