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交通銀行股份有限公司
Bank of Communications Co., Ltd.

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 03328)

RESULTS ANNOUNCEMENT FOR THE FIRST QUARTER 2024

The board of directors (the “**Board**”) of Bank of Communications Co., Ltd. (the “**Bank**”) is pleased to announce the unaudited results (the “**First Quarter Results**”) of the Bank and its subsidiaries (the “**Group**”) for the three months ended 31 March 2024 (the “**Reporting Period**”). The Board and the Audit Committee of the Board have reviewed and confirmed the First Quarter Results. This announcement is made pursuant to Part XIVA of the *Securities and Futures Ordinance* (Chapter 571 of the Laws of Hong Kong) and Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

I. CORPORATE INFORMATION

| | Stock name | Stock code | Stock exchange |
|------------------------------|------------------------|------------|--|
| A Share | Bank of Communications | 601328 | Shanghai Stock Exchange |
| H Share | BANKCOMM | 03328 | The Stock Exchange of Hong Kong Limited |
| Domestic Preference Share | BOCOM PREF1 | 360021 | Shanghai Stock Exchange |

Secretary of the Board/Company Secretary

| | |
|-----------------|--|
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II. FINANCIAL HIGHLIGHTS

As at 31 March 2024 (the “**end of the Reporting Period**”), key financial data and financial indicators prepared by the Group under International Financial Reporting Standards (“**IFRSs**”) are as follows:

(in millions of RMB unless otherwise stated)

| | 31 March 2024 | 31 December 2023 | Increase/ decrease (%) |
|--|--------------------------------------|-----------------------------|---------------------------------------|
| Total assets | 14,238,091 | 14,060,472 | 1.26 |
| Loans and advances to customers ¹ | 8,203,223 | 7,957,085 | 3.09 |
| Total liabilities | 13,112,273 | 12,961,022 | 1.17 |
| Deposits from customers ¹ | 8,679,901 | 8,551,215 | 1.50 |
| Shareholders’ equity (attributable to shareholders of the Bank) | 1,114,564 | 1,088,030 | 2.44 |
| Net assets per share (attributable to the ordinary shareholders of the Bank, in RMB yuan) ² | 12.65 | 12.30 | 2.85 |
| | January to March 2024 | January to March 2023 | Increase/ decrease (%) |
| Net operating income | 67,201 | 67,169 | 0.05 |
| Profit before tax | 27,349 | 26,402 | 3.59 |
| Net profit (attributable to shareholders of the Bank) | 24,988 | 24,633 | 1.44 |
| Basic earnings per share (attributable to the ordinary shareholders of the Bank, in RMB yuan) ³ | 0.34 | 0.33 | 3.03 |
| Diluted earnings per share (attributable to the ordinary shareholders of the Bank, in RMB yuan) ³ | 0.34 | 0.33 | 3.03 |
| Return on weighted average net assets (annualised, %) ³ | 10.79 | 11.47 | Decreased by 0.68 percentage point |

Notes:

- Loans and advances to customers do not include interest receivable of related loans and advances. Deposits from customers include interest payable of related deposits.
- Refer to shareholder’s equity attributable to the ordinary shareholders of the Bank after the deduction of other equity instruments as at the end of the Reporting Period divided by the total number of ordinary shares issued as at the end of the Reporting Period.
- Calculated pursuant to the requirements of *Regulations on the Preparation of Information Disclosure for Companies Offering Securities to the Public No. 9 – Calculation and Disclosure of Return on Net Asset and Earnings per Share (2010 Revision)* issued by the China Securities Regulatory Commission.

III. SHAREHOLDERS' INFORMATION

(I) Total Number of Ordinary Shareholders and Shareholdings

As at the end of the Reporting Period, the Bank had a total of 293,548 ordinary shareholders, of which 263,343 were holders of A shares and 30,205 were holders of H shares. The shareholdings of top 10 ordinary shareholders of the Bank are listed as follows:

| Name of shareholders | Nature of shareholders | Number of shares held (share) | Percentage (%) | Class of shares | Shares pledged/ marked/frozen |
|---|--------------------------|-------------------------------|----------------|-----------------|-------------------------------|
| The Ministry of Finance of the People's Republic of China | Government | 13,178,424,446 | 17.75 | A Share | Nil |
| | | 4,553,999,999 | 6.13 | H Share | Nil |
| The Hongkong and Shanghai Banking Corporation Limited ^{2,4} ("HSBC") | Foreign legal entity | 14,135,636,613 | 19.03 | H Share | Nil |
| The National Council for Social Security Fund ^{3,4} ("SSF") | Government | 3,105,155,568 | 4.18 | A Share | Nil |
| | | 8,433,333,332 | 11.36 | H Share | Nil |
| Hong Kong Securities Clearing Company Nominees Limited ^{4,5} | Foreign legal entity | 7,711,668,166 | 10.38 | H Share | Unknown |
| China Securities Finance Corporation Limited | State-owned legal entity | 1,891,651,202 | 2.55 | A Share | Nil |
| Hong Kong Securities Clearing Company Ltd. | Foreign legal entity | 1,421,555,181 | 1.91 | A Share | Nil |
| Capital Airports Holdings Co., Ltd. | State-owned legal entity | 1,246,591,087 | 1.68 | A Share | Nil |
| Shanghai Haiyan Investment Management Co., Ltd. ⁵ | State-owned legal entity | 808,145,417 | 1.09 | A Share | Nil |
| Yunnan Hehe (Group) Co., Ltd. ⁵ | State-owned legal entity | 745,305,404 | 1.00 | A Share | Nil |
| FAW Equity Investment (Tianjin) Co., Ltd. | State-owned legal entity | 663,941,711 | 0.89 | A Share | Nil |

Notes:

- All ordinary shares issued by the Bank are not subject to any sales restrictions. The relevant data and information are based on the Bank's register of members at the Share Registrar and Transfer Office and the information provided by shareholders to the Bank.
- According to the Bank's register of members, the HSBC held 13,886,417,698 H shares of the Bank. HSBC beneficially held 249,218,915 more H shares than shown on the Bank's register of members. The discrepancy was due to a purchase of H shares by HSBC from the secondary market in 2007 and thereafter receiving bonus shares issued by the Bank and participating in the rights issue of the Bank. Those extra shares have been registered under Hong Kong Securities Clearing Company Nominees Limited ("**HKSCC Nominees Limited**").
- Including the 1,970,269,383 A shares of the Bank held by the Sixth Transfer Account for State-owned Capital of SSF. Other than the above shareholdings, the SSF held additional 632,441,000 H shares, which were indirectly held by certain asset managers (including Hong Kong Stock Connect). As at the end of the Reporting Period, the SSF held a total of 12,170,929,900 A shares and H shares of the Bank, representing 16.39% of the Bank's total ordinary shares issued.
- HKSCC Nominees Limited held the H shares of the Bank as a nominee. The aggregate number of shares held by HKSCC Nominees Limited represents the total number of H shares of the Bank held by all institutional and individual investors who maintained an account with it as at the end of the Reporting Period. The data did not include 249,218,915 and 7,027,777,777 H shares indirectly held by HSBC and SSF respectively, which were registered under HKSCC Nominees Limited. The data did not include 13,886,417,698 and 1,405,555,555 H shares of the Bank directly held by the aforementioned two shareholders respectively as well, which were registered in the Bank's register of members.

5. Shanghai Haiyan Investment Management Co., Ltd. and Yunnan Hehe (Group) Co., Ltd. are parties acting in concert as defined under the *Provisional Measures on Shareholdings Administration of Commercial Banks (China Banking Regulatory Commission Order No.1 of 2018)*. 7 subordinate enterprises of China National Tobacco Corporation including Shanghai Haiyan Investment Management Co., Ltd. and Yunnan Hehe (Group) Co., Ltd. authorised and entrusted China National Tobacco Corporation to present at the Shareholders' General Meeting of the Bank and to exercise the voting rights on their behalf. HKSCC Nominees Limited is a wholly-owned subsidiary of Hong Kong Securities Clearing Company Limited. Furthermore, the Bank is not aware of the existence of any related relationship among the other top 10 shareholders, or whether they are parties acting in concert as defined in the *Provisional Measures on Shareholdings Administration of Commercial Banks*.

(II) Total Number of Preference Shareholders and Shareholdings

From January to March 2024, the Bank did not restore any voting right of the preference shares. As at the end of the Reporting Period, the total number of preference shareholders of the Bank was 57. Shareholdings of top 10 preference shareholders are listed as follows:

| Name of shareholders | Nature of shareholders | Number of shares held (share) | Percentage (%) | Class of shares | Shares pledged/ marked/frozen |
|---|--------------------------|-------------------------------|----------------|---------------------------|-------------------------------|
| China Mobile Communications Group Co., Ltd. | State-owned legal entity | 100,000,000 | 22.22 | Domestic preference share | Nil |
| HwaBao Trust Co., Ltd. – HwaBao Trust – Baofu Investment No. 1 Collective Capital Trust Plan | Others | 48,910,000 | 10.87 | Domestic preference share | Nil |
| Bosera Funds – ICBC – Bosera – ICBC – Flexible Allocation No. 5 Specific Multi-customer Asset Management Plan | Others | 20,000,000 | 4.44 | Domestic preference share | Nil |
| AVIC Trust Co., Ltd. – AVIC Trust Tianji Win-win No. 2 Securities Investment Collective Capital Trust Plan | Others | 20,000,000 | 4.44 | Domestic preference share | Nil |
| CCB Trust Co., Ltd. – CCB Trust – Jianyue Changhong No. 1 Single Capital Trust | Others | 20,000,000 | 4.44 | Domestic preference share | Nil |
| Ping An Life Insurance Company of China, Ltd. – Self-owned fund | Others | 18,000,000 | 4.00 | Domestic preference share | Nil |
| China National Tobacco Corporation Henan Branch | State-owned legal entity | 15,000,000 | 3.33 | Domestic preference share | Nil |
| China Life Property and Casualty Insurance Company Limited – Traditional – Common insurance product | Others | 15,000,000 | 3.33 | Domestic preference share | Nil |
| Ping An Property & Casualty Insurance Company of China, Ltd. – Traditional – Common insurance product | Others | 13,800,000 | 3.07 | Domestic preference share | Nil |
| Ping An Trust Co., Ltd. – Ping An Trust Stable Superiority No. 10 Collective Capital Trust Plan | Others | 11,781,000 | 2.62 | Domestic preference share | Nil |

Notes:

1. All preference shares issued by the Bank are not subject to any sales restrictions.
2. Shareholdings of preference shareholders are summarised according to the Bank's register of members of preference shareholders.
3. "Percentage" refers to the percentage of number of preference shares held by preference shareholders in the total number of preference shares.
4. According to the *Administrative Measures on the Connected Transactions of Banking and Insurance Institutions* issued by the former China Banking and Insurance Regulatory Commission (the former "CBIRC"), to the knowledge of the Bank, China National Tobacco Corporation Henan Branch is related with Shanghai Haiyan Investment Management Co., Ltd. and Yunnan Hehe (Group) Co., Ltd., which are among top 10 ordinary shareholders of the Bank.
5. The Bank is not aware of any related relationship among the top 10 preference shareholders or any related relationship between the other above shareholders and top 10 ordinary shareholders, or whether they are parties acting in concert.

IV. MANAGEMENT DISCUSSION AND ANALYSIS

During the first quarter of 2024, the Group abided by the guidance of Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, and fully implemented the spirit of the 20th National Congress of the Communist Party of China, the Central Financial Work Conference and the Central Economic Work Conference. The Group adhered to the general principle of making progress while maintaining stability, implement the new development concept in a complete, accurate and comprehensive manner. The Group supported the new development model and coordinated high-quality development with security, as well as maintained and consolidated growth momentum in business operations in a manner of "make progress and improve quality while maintaining stability". As at the end of the Reporting Period, the total assets of the Group increased by 1.26% over the end of the previous year to 14,238.091 billion; the total liabilities increased by 1.17% over the end of the previous year to 13,112.273 billion; the shareholders' equity (attributable to shareholders of the Bank) increased by 2.44% over the end of the previous year to 1,114.564 billion. From January to March 2024, the net operating income increased by 0.05% on a year-on-year basis to 67.201 billion; the net profit (attributable to shareholders of the Bank) increased by 1.44% on a year-on-year basis to 24.988 billion; the annualised return on average assets (ROAA) and the annualised return on weighted average net assets were 0.71% and 10.79%, representing a year-on-year decrease of 0.04 percentage point and a decrease of 0.68 percentage point respectively.

(I) Analysis on Key Income Statement Items

1. Net interest income

From January to March 2024, the net interest income of the Group increased by 0.910 billion or 2.24% on a year-on-year basis to 41.558 billion, which accounted for 61.84% of the net operating income, representing a year-on-year increase of 1.32 percentage points.

From January to March 2024, the net interest margin of the Group decreased by 6 basis points on a year-on-year basis to 1.27%. The decrease in net interest margin was mainly because on the asset side, as affected by the repricing of loans, the adjustment in outstanding mortgage rates, the further reduction in Loan Prime Rate (LPR) for more than 5 years, etc., the rate of return of the interest-bearing assets recorded a larger year-on-year decrease. Meanwhile, on the liability side, the continuous increase in long-term RMB deposits together with the increasing cost of foreign deposits, as well as the strengthening of the rigidity of liability structures had resulted in a year-on-year increase in debt-to-cost ratio.

2. Net fee and commission income

From January to March 2024, net fee and commission income of the Group decreased by 0.806 billion or 6.35% on a year-on-year basis to 11.879 billion, which accounted for 17.68% of the net operating income, representing a year-on-year decrease of 1.21 percentage points. The year-on-year decrease of net fee and commission income was mainly due to the “unity of reporting and action” of commission of banking and insurance institutions and the reduction in the trailing commission rate for equity fund products, resulting in a year-on-year decline in revenue from agency insurance and fund distribution business; meanwhile, the volume of inter-bank settlement business fluctuated and inter-bank commission income decreased; the credit card default rate declined year-on-year and default fee income decreased, resulting in a year-on-year decline in the overall income of the bank card business.

3. Operating expenses

From January to March 2024, the Group’s operating expenses decreased by 0.399 billion or 1.99% on a year-on-year basis to 19.613 billion. The Group’s cost-to-income ratio was 29.25%, representing a year-on-year decrease of 0.58 percentage point.

4. Asset impairment losses

From January to March 2024, the Group’s asset impairment losses decreased by 0.872 billion or 5.64% on a year-on-year basis to 14.598 billion, of which the credit impairment losses increased by 0.622 billion or 4.49% on a year-on-year basis to 14.462 billion. The Group continuously monitored the focus and direction of the risk situation, strengthened risk identification, improved accurate measurement, and maintained the strength of loan provisioning. The Group had sufficient risk prevention and loss absorption capacity.

(II) Analysis on Key Balance Sheet Items

1. *Loans and advances to customers*

As at the end of the Reporting Period, the balance of loans and advances to customers was 8,203.223 billion, representing an increase of 246.138 billion or 3.09% over the end of the previous year, of which the balance of corporate loans increased by 253.444 billion or 4.89% over the end of the previous year to 5,432.977 billion; the balance of personal loans increased by 28.655 billion or 1.16% over the end of the previous year to 2,501.755 billion; the balance of discounted bills decreased by 35.961 billion or 11.81% to 268.491 billion.

2. *Deposits from customers*

As at the end of the Reporting Period, the balance of deposits from customers increased by 128.686 billion or 1.50% over the end of the previous year to 8,679.901 billion, of which the corporate deposits accounted for 57.77%, representing a decrease of 1.19 percentage points over the end of the previous year; the personal deposits accounted for 40.49%, representing an increase of 1.22 percentage points over the end of the previous year. The demand deposits accounted for 34.41%, representing an increase of 0.08 percentage points over the end of the previous year; the time deposits accounted for 63.85%, representing a decrease of 0.05 percentage point over the end of the previous year.

3. *Financial investments*

As at the end of the Reporting Period, the Group's net balance of financial investments decreased by 49.068 billion or 1.20% over the end of the previous year to 4,055.074 billion.

4. *Asset quality*

As at the end of the Reporting Period, the Group's balance of non-performing loans increased by 2.689 billion or 2.54% over the end of the previous year to 108.377 billion; the non-performing loan ratio decreased by 0.01 percentage point over the end of the previous year to 1.32%; the provision coverage ratio increased by 1.84 percentage points over the end of the previous year to 197.05%; the provision ratio increased by 0.01 percentage point over the end of the previous year to 2.60%.

Distribution of special mention loans and overdue loans by business type

(in millions of RMB unless otherwise stated)

| | 31 March 2024 | | | | 31 December 2023 | | | |
|-------------------------|------------------------------------|---|----------------------------|------------------------------|------------------------------------|---|----------------------------|------------------------------|
| | Special mention loan balance | Special mention loan ratio (%) | Overdue loan balance | Overdue loan ratio (%) | Special mention loan balance | Special mention loan ratio (%) | Overdue loan balance | Overdue loan ratio (%) |
| Corporate loans | 91,562 | 1.69 | 61,657 | 1.13 | 89,192 | 1.72 | 62,273 | 1.20 |
| Personal loans | 33,974 | 1.36 | 52,727 | 2.11 | 30,939 | 1.25 | 47,832 | 1.93 |
| Mortgage | 11,057 | 0.76 | 13,708 | 0.94 | 9,875 | 0.68 | 12,236 | 0.84 |
| Credit cards | 20,010 | 4.15 | 30,571 | 6.34 | 18,673 | 3.81 | 28,061 | 5.73 |
| Personal business loans | 1,218 | 0.34 | 3,888 | 1.07 | 903 | 0.26 | 3,456 | 1.01 |
| Others | 1,689 | 0.84 | 4,560 | 2.28 | 1,488 | 0.83 | 4,079 | 2.28 |
| Discounted bills | 197 | 0.07 | 13 | 0.00 | 125 | 0.04 | 16 | 0.01 |
| Total | 125,733 | 1.53 | 114,397 | 1.39 | 120,256 | 1.51 | 110,121 | 1.38 |

Distribution of loans and non-performing loans by business type

(in millions of RMB unless otherwise stated)

| | 31 March 2024 | | | | 31 December 2023 | | | |
|-------------------------|------------------|-------------------|-----------------------------|---|------------------|-------------------|-----------------------------|---|
| | Loans | Proportion (%) | Non- performing loans | Non- performing loan ratio (%) | Loans | Proportion (%) | Non- performing loans | Non- performing loan ratio (%) |
| Corporate loans | 5,432,977 | 66.23 | 85,746 | 1.58 | 5,179,533 | 65.09 | 85,549 | 1.65 |
| Personal loans | 2,501,755 | 30.50 | 22,618 | 0.90 | 2,473,100 | 31.08 | 20,123 | 0.81 |
| Mortgage | 1,457,889 | 17.77 | 6,262 | 0.43 | 1,462,634 | 18.39 | 5,462 | 0.37 |
| Credit cards | 482,236 | 5.88 | 10,558 | 2.19 | 489,725 | 6.15 | 9,385 | 1.92 |
| Personal business loans | 361,730 | 4.41 | 2,904 | 0.80 | 342,198 | 4.30 | 2,685 | 0.78 |
| Others | 199,900 | 2.44 | 2,894 | 1.45 | 178,543 | 2.24 | 2,591 | 1.45 |
| Discounted bills | 268,491 | 3.27 | 13 | 0.00 | 304,452 | 3.83 | 16 | 0.01 |
| Total | 8,203,223 | 100.00 | 108,377 | 1.32 | 7,957,085 | 100.00 | 105,688 | 1.33 |

As at the end of the Reporting Period, the asset quality of the Group remained stable. The non-performing loan ratio slightly decreased over the end of the previous year, while the special mention loan ratio and the overdue loan ratio slightly increased over the end of the previous year.

V. CAPITAL ADEQUACY RATIO

The Group calculated the capital adequacy ratios pursuant to the *Administrative Measures for the Capital of Commercial Banks* and the relevant requirements. As at the end of the Reporting Period, the Group's capital adequacy ratio, tier-1 capital adequacy ratio and common equity tier-1 capital adequacy ratio were 16.09%, 12.40% and 10.44% respectively, which all met the regulatory requirements.

For further information on the Group's capital measurement, leverage ratio and liquidity coverage ratio, please refer to the *Bank of Communications Co., Ltd. Pillar 3 Report at 31 March 2024* to be published at the official website of the Bank at www.bankcomm.com.

VI. PUBLICATION OF THE FIRST QUARTER RESULTS ANNOUNCEMENT AND THE FIRST QUARTER REPORT

The results announcement will be simultaneously published on the “HKEXnews” website of Hong Kong Exchanges and Clearing Limited at www.hkexnews.hk, as well as the official website of the Bank at www.bankcomm.com for the reference of shareholders. The first quarter report 2024 prepared in accordance with China Accounting Standards will be available on the website of the Shanghai Stock Exchange at www.sse.com.cn and the official website of the Bank at www.bankcomm.com.

This announcement is prepared in both Chinese and English. Should there be any inconsistency between the Chinese and English versions, the Chinese version should prevail.

By order of the Board
Bank of Communications Co., Ltd.
Ren Deqi
Chairman of the Board

Shanghai, the PRC
26 April 2024

As at the date of this announcement, the directors of the Bank are Mr. Ren Deqi, Mr. Liu Jun, Mr. Yin Jiuyong, Mr. Zhou Wanfu, Mr. Li Longcheng, Mr. Wang Linping*, Mr. Chang Baosheng*, Mr. Liao, Yi Chien David*, Mr. Chan Siu Chung*, Mr. Mu Guoxin*, Mr. Chen Junkui*, Mr. Luo Xiaopeng*, Mr. Cai Haoyi#, Mr. Shi Lei#, Mr. Zhang Xiangdong#, Ms. Li Xiaohui#, Mr. Ma Jun# and Mr. Wong Tin Chak#.*

* *Non-executive directors*

Independent non-executive directors

APPENDIX FINANCIAL STATEMENTS

(I) Unaudited Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

(All amounts presented in millions of RMB except when otherwise indicated)

| | Three months ended 31 March | |
|---|------------------------------------|-------------|
| | 2024 | 2023 |
| Interest income | 114,704 | 112,010 |
| Interest expense | (73,146) | (71,362) |
| Net interest income | 41,558 | 40,648 |
| Fee and commission income | 12,838 | 13,774 |
| Fee and commission expense | (959) | (1,089) |
| Net fee and commission income | 11,879 | 12,685 |
| Net gains arising from trading activities | 6,267 | 8,304 |
| Net gains/(losses) arising from financial investments | 600 | (132) |
| <i>Including: Net gains on derecognition of financial assets measured at amortised cost</i> | 39 | 15 |
| Share of profits of associates and joint ventures | 93 | 53 |
| Other operating income | 6,804 | 5,611 |
| Net operating income | 67,201 | 67,169 |
| Credit impairment losses | (14,424) | (15,398) |
| Other assets impairment losses | (174) | (72) |
| Other operating expenses | (25,254) | (25,297) |
| Profit before tax | 27,349 | 26,402 |
| Income tax | (2,096) | (1,451) |
| Net profit for the period | 25,253 | 24,951 |

(All amounts presented in millions of RMB except when otherwise indicated)

Three months ended 31 March
2024 2023

Other comprehensive income, net of tax

Items that may be reclassified subsequently to profit or loss:

| | | |
|--|---|---|
| Changes in fair value of debt instruments measured at fair value through other comprehensive income | | |
| Amount recognised in equity | 5,148 | 733 |
| Amount reclassified to profit or loss | (547) | 6 |
| Expected credit losses of debt instruments measured at fair value through other comprehensive income | | |
| Amount recognised in equity | (332) | (115) |
| Effective portion of gains or losses on hedging instruments in cash flow hedges | | |
| Amount recognised in equity | (43) | 305 |
| Amount reclassified to profit or loss | 278 | (424) |
| Translation differences for foreign operations | (474) | (1,788) |
| Others | (2,181) | (61) |
| | <hr/> | <hr/> |
| Subtotal | 1,849 | (1,344) |
| | <hr style="border-top: 1px dashed black;"/> | <hr style="border-top: 1px dashed black;"/> |

Items that will not be reclassified subsequently to profit or loss:

| | | |
|---|---|---|
| Actuarial losses on pension benefits | (1) | (1) |
| Changes in fair value of equity investments designated at fair value through other comprehensive income | (205) | 665 |
| Changes in fair value attributable to changes in the credit risk of financial liability designated at fair value through profit or loss | (198) | (114) |
| Others | (264) | (17) |
| | <hr/> | <hr/> |
| Subtotal | (668) | 533 |
| | <hr style="border-top: 1px dashed black;"/> | <hr style="border-top: 1px dashed black;"/> |

(All amounts presented in millions of RMB except when otherwise indicated)

| | Three months ended 31 March | |
|---|------------------------------------|----------------------|
| | 2024 | 2023 |
| Other comprehensive income, net of tax | <u>1,181</u> | <u>(811)</u> |
| Total comprehensive income for the period | <u>26,434</u> | <u>24,140</u> |
| Net profit attributable to: | | |
| Shareholders of the parent company | 24,988 | 24,633 |
| Non-controlling interests | <u>265</u> | <u>318</u> |
| | <u>25,253</u> | <u>24,951</u> |
| Total comprehensive income attributable to: | | |
| Shareholders of the parent company | 26,534 | 23,578 |
| Non-controlling interests | <u>(100)</u> | <u>562</u> |
| | <u>26,434</u> | <u>24,140</u> |
| Basic and diluted earnings per share for profit attributable to the shareholders of the parent company (in RMB yuan) | 0.34 | 0.33 |

(II) Unaudited Interim Condensed Consolidated Statement of Financial Position

(All amounts presented in millions of RMB except when otherwise indicated)

| | As at 31 March 2024 | As at 31 December 2023 |
|---|---------------------------|------------------------------|
| ASSETS | | |
| Cash and balances with central banks | 761,645 | 898,022 |
| Due from and placements with banks and other financial institutions | 939,332 | 859,642 |
| Derivative financial assets | 68,092 | 67,387 |
| Loans and advances to customers | 8,011,710 | 7,772,060 |
| Financial investments at fair value through profit or loss | 626,751 | 642,282 |
| Financial investments at amortised cost | 2,536,707 | 2,573,911 |
| Financial investments at fair value through other comprehensive income | 891,616 | 887,949 |
| Investments in associates and joint ventures | 9,062 | 8,990 |
| Property and equipment | 221,898 | 217,751 |
| Deferred tax assets | 40,439 | 40,379 |
| Other assets | 130,839 | 92,099 |
| Total assets | 14,238,091 | 14,060,472 |
| LIABILITIES AND EQUITY | | |
| LIABILITIES | | |
| Due to and placements from banks and other financial institutions | 2,299,489 | 2,424,537 |
| Financial liabilities at fair value through profit or loss | 59,034 | 56,557 |
| Derivative financial liabilities | 50,061 | 50,975 |
| Deposits from customers | 8,679,901 | 8,551,215 |
| Certificates of deposits issued | 1,182,471 | 1,027,461 |
| Income tax payable | 6,604 | 4,538 |
| Debt securities issued | 578,849 | 592,175 |
| Deferred tax liabilities | 2,621 | 2,407 |
| Other liabilities | 253,243 | 251,157 |
| Total liabilities | 13,112,273 | 12,961,022 |

(All amounts presented in millions of RMB except when otherwise indicated)

| | As at 31 March 2024 | As at 31 December 2023 |
|---|------------------------------------|------------------------------|
| EQUITY | | |
| Share capital | 74,263 | 74,263 |
| Other equity instruments | 174,790 | 174,790 |
| Including: Preference shares | 44,952 | 44,952 |
| Perpetual bonds | 129,838 | 129,838 |
| Capital surplus | 111,428 | 111,428 |
| Other reserves | 402,425 | 400,805 |
| Retained earnings | 351,658 | 326,744 |
| | <hr/> | <hr/> |
| Equity attributable to shareholders of the parent company | 1,114,564 | 1,088,030 |
| | <hr/> | <hr/> |
| Equity attributable to non-controlling interests of ordinary shares | 7,744 | 7,912 |
| Equity attributable to non-controlling interests of other equity instruments | 3,510 | 3,508 |
| | <hr/> | <hr/> |
| Non-controlling interests | 11,254 | 11,420 |
| | <hr/> | <hr/> |
| Total equity | 1,125,818 | 1,099,450 |
| | <hr/> | <hr/> |
| Total equity and liabilities | 14,238,091 | 14,060,472 |
| | <hr/> <hr/> | <hr/> <hr/> |

(III) Unaudited Interim Condensed Consolidated Statement Of Cash Flows

(All amounts presented in millions of RMB except when otherwise indicated)

| | Three months ended 31 March | |
|---|------------------------------------|-------------|
| | 2024 | 2023 |
| Cash flows from operating activities: | | |
| Profit before tax: | 27,349 | 26,402 |
| Adjustments for: | | |
| Provision for credit impairment losses | 14,424 | 15,398 |
| Provision for other assets impairment losses | 174 | 72 |
| Depreciation and amortization | 4,766 | 4,611 |
| Provision/(reversal) for outstanding litigation and unsettled obligation | 70 | (36) |
| Net gains on the disposal of property, equipment and other assets | (9) | (220) |
| Interest income on financial investments | (28,261) | (27,036) |
| Fair value and foreign exchange net gains | (332) | (4,511) |
| Net gains on investments in associates and joint ventures | (93) | (53) |
| Net (gains)/losses on financial investments | (555) | 132 |
| Interest expense on debt securities issued | 4,114 | 3,834 |
| Interest expense on lease liabilities | 43 | 41 |
| | <hr/> | <hr/> |
| Operating cash flows before movements in operating assets and liabilities | 21,690 | 18,634 |
| Net decrease/(increase) in balances with central banks | 43,467 | (15,481) |
| Net increase in due from and placements with banks and other financial institutions | (82,134) | (107,572) |
| Net increase in loans and advances to customers | (255,883) | (397,612) |
| Net decrease in financial assets at fair value through profit or loss | 17,849 | 37,240 |
| Net increase in other assets | (42,110) | (42,777) |
| Net decrease in due to and placements from banks and other financial institutions | (115,616) | (22,254) |
| Net increase/(decrease) in financial liabilities at fair value through profit or loss | 191 | (8,278) |
| Net increase in deposits from customers and certificates of deposit issued | 288,123 | 691,322 |
| Net decrease in other liabilities | (1,071) | (20,524) |
| Net increase in value-added tax and other taxes payable | 607 | 799 |
| Income taxes paid | (873) | (520) |
| | <hr/> | <hr/> |
| Net cash flows (used in)/generated from operating activities | (125,760) | 132,977 |

(All amounts presented in millions of RMB except when otherwise indicated)

| | Three months ended 31 March | |
|---|------------------------------------|------------------|
| | 2024 | 2023 |
| Cash flows from investing activities: | | |
| Cash payments for financial investments | (186,648) | (284,180) |
| Proceeds from disposal or redemption of financial investments | 223,882 | 172,347 |
| Dividends received | 5 | 2 |
| Interest received from financial investments | 23,449 | 19,975 |
| Acquisition of intangible assets and other assets | (98) | (465) |
| Cash received from the sale of intangible assets and other assets | 3 | 1 |
| Acquisition of property, equipment | (8,629) | (11,613) |
| Cash received from disposal of property and equipment | 917 | 2,236 |
| | <u>52,881</u> | <u>(101,697)</u> |
| Net cash flows generated from/(used in) investing activities | 52,881 | (101,697) |
| Cash flows from financing activities: | | |
| Proceeds from issue of debt securities | 5,380 | 47,393 |
| Repayment of principals and interest of lease liabilities | (584) | (648) |
| Repayment of principals of debt securities issued | (19,619) | (23,468) |
| Payment of interest on debt securities | (2,997) | (2,184) |
| Dividends paid | (42) | (172) |
| Dividends paid to non-controlling interests | (66) | (65) |
| | <u>(17,928)</u> | <u>20,856</u> |
| Net cash flows (used in)/generated from financing activities | (17,928) | 20,856 |
| Effect of exchange rate fluctuations on cash and cash equivalents held | (765) | (1,018) |
| | <u>(91,572)</u> | <u>51,118</u> |
| Net (decrease)/increase in cash and cash equivalents | (91,572) | 51,118 |
| Cash and cash equivalents at the beginning of the period | 275,461 | 248,803 |
| | <u>183,889</u> | <u>299,921</u> |
| Cash and cash equivalents at the end of the period | 183,889 | 299,921 |
| Net cash flows from operating activities include: | | |
| Interest received | 85,693 | 83,714 |
| Interest paid | (69,202) | (62,535) |
| | <u>85,693</u> | <u>(62,535)</u> |