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海通证券股份有限公司
HAITONG SECURITIES CO., LTD.*

(A joint stock limited company incorporated in the People's Republic of China with limited liability)
(Stock Code: 6837)

THE THIRD QUARTERLY REPORT FOR THE YEAR 2023

The board of directors (the “**Board**”) of Haitong Securities Co., Ltd. (the “**Company**”) is pleased to announce the unaudited results of the Company and its subsidiaries (collectively the “**Group**”) for the third quarter ended 30 September 2023, prepared under the General Accepted Accounting Principles of the People’s Republic of China (“**PRC GAAP**”). This announcement is made pursuant to the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Cap 571 of the Laws of Hong Kong) (as defined in the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Hong Kong Stock Exchange**”) (the “**Listing Rules**”)) and Rule 13.09(2) and Rule 13.10B of the Listing Rules.

IMPORTANT NOTICE

The Board, the supervisory committee (the “**Supervisory Committee**”) of the Company and its directors (the “**Director(s)**”), supervisors (the “**Supervisor(s)**”) and senior management warrant the truthfulness, accuracy and completeness of the contents of this quarterly report and that there is no false representation, misleading statement contained herein or material omission from this quarterly report, for which they will assume joint and several liabilities.

Mr. Zhou Jie, the head of the Company, Mr. Zhang Xinjun, chief financial officer, and Mr. Ma Zhong, the head of the accounting department warrant the truthfulness, accuracy and completeness of the financial statements contained in the quarterly report.

The 2023 third quarterly financial statements have not been audited.

I. KEY FINANCIAL DATA

(I) Key accounting data and financial indicators

Unit: Yuan Currency: RMB

Items	Reporting period	Increase/decrease recorded at the reporting period as compared to the corresponding period of the previous year (%)	From the beginning of the year to the end of the reporting period	Increase/decrease recorded from the beginning of the year to the end of the reporting period as compared to the corresponding period of the previous year (%)
Operating income	5,605,427,464.93	-17.98	22,573,794,437.97	19.20
Net profit attributable to shareholders of the Company	532,109,717.75	-59.62	4,361,744,499.35	-28.21
Net profit attributable to shareholders of the Company after deducting non-recurring gains or losses	493,482,128.81	-61.65	3,705,702,154.72	-32.89
Net cash flows from operating activities	N/A	N/A	-21,563,945,486.37	-655.23
Basic earnings per share (RMB/share)	0.04	-63.64	0.33	-29.79
Diluted earnings per share (RMB/share)	0.04	-63.64	0.33	-29.79
Weighted average return on net assets (%)	0.33	Decreased by 0.49 percentage point	2.62	Decreased by 1.08 percentage points
		As at the end of the reporting period	As at the end of the previous year	Increase/decrease recorded at the end of the reporting period as compared to the end of the previous year (%)
Total assets		736,172,996,197.44	753,609,304,959.17	-2.31
Equity attributable to owners of the Company		166,978,884,347.33	164,591,956,430.25	1.45

Note: "Reporting period" refers to the three months ended 30 September 2023, the same below.

(II) Non-recurring items and amounts

Unit: Yuan Currency: RMB

Items	Amounts for the reporting period	Amounts from the beginning of the year to the end of the reporting period	Explanation
Gains or losses on disposals of non-current assets	-13,654,088.99	-21,331,432.55	
Government grants recognized in current profit or loss, excluding those closely related to the Company's normal operations and granted on an ongoing basis under the State's policies according to certain quota of amount or volume	65,225,013.02	863,599,585.92	Mainly due to government grants
Gains or losses from other contingencies which are not related to the Company's normal operations	-	-	
Other operating income and expenses other than the items above	10,762,869.03	98,405,809.41	
Less: Effect of income tax	15,632,006.91	228,983,037.34	
Effect of non-controlling interests (net of tax)	8,074,197.21	55,648,580.81	
Total	<u>38,627,588.94</u>	<u>656,042,344.63</u>	

Explanation of the circumstances in which the non-recurring gain or loss items listed in the Explanatory Announcement No. 1 for Information Disclosure by Public Issuers of Securities – Non-recurring Gain or Loss Items (《公開發行證券的公司信息披露解釋性公告第1號－非經常性損益》) are defined as recurring gain or loss items

Applicable Not Applicable

(III) Changes in major accounting data and financial indicators and the reasons for such changes

✓ Applicable Not Applicable

Name of item	Percentage change (%)	Major reason
Net profit attributable to shareholders of the Company for the reporting period	-59.62	Mainly due to a decrease in net fee and commission income and net interest income
Net profit attributable to shareholders of the Company after deducting non-recurring gains or losses for the reporting period	-61.65	
Net profit attributable to shareholders of the Company after deducting non-recurring gains or losses from the beginning of the year to the end of the reporting period	-32.89	
Net cash flows from operating activities from the beginning of the year to the end of the reporting period	-655.23	Mainly due to net increase in financial assets held for trading
Basic earnings per share for the reporting period	-63.64	Mainly due to a decrease in net profit attributable to shareholders of the Company
Diluted earnings per share for the reporting period	-63.64	

Accounting data of major items in the consolidated financial statements*Unit: Yuan Currency: RMB*

Items	As at 30 September 2023	As at 31 December 2022	Change in proportion (%)	Major reason
Placements to banks and other financial institutions	544,113,953.65	274,444,523.06	98.26	Mainly due to an increase in placements to banks and other financial institutions
Accounts receivables	14,137,869,347.56	10,394,514,867.70	36.01	Mainly due to an increase in prepaid business margin
Investments in other equity instruments	7,999,699,922.27	6,096,318,840.12	31.22	Mainly due to an increase in investments in other equity instruments
Placements from banks and other financial institutions	13,659,335,493.76	6,276,101,144.00	117.64	Mainly due to an increase in funds received from refinancing business
Derivative financial liabilities	61,940,044.23	898,418,550.84	-93.11	Mainly due to a decrease in derivative financial liabilities
Taxes payable	972,532,391.66	2,197,807,712.24	-55.75	Mainly due to a decrease in enterprise income tax payable
Treasury shares	303,577,733.90	–	–	Mainly due to the repurchase of the Company's shares

Items	January to September 2023	January to September 2022	Change in proportion (%)	Major reason
Net interest income	3,273,339,780.61	4,736,588,847.24	-30.89	Mainly due to an increase in interest expenses
Investment income (losses are denoted by "-")	5,243,200,268.80	1,314,280,466.54	298.94	Mainly due to an increase in investment income from financial instruments
Gains from changes in fair value (losses are denoted by "-")	-1,131,464,355.18	-326,790,207.25	-	Mainly due to a decrease in gains from changes in fair value of financial instruments
Foreign exchange gains (losses are denoted by "-")	-234,116,007.83	-515,390,837.35	-	Mainly due to the impacts of movements in foreign exchange rates
Other operating income	7,139,826,130.95	3,713,233,175.39	92.28	Mainly due to an increase of sales revenue from a subsidiary
Credit impairment losses	1,464,333,416.73	452,709,448.01	223.46	Mainly due to an increase in the impairment losses on financial assets held under resale agreements
Other operating cost	6,129,687,045.55	2,453,850,663.84	149.80	Mainly due to an increase in the cost of sales of a subsidiary
Other comprehensive income, net of tax	459,939,292.63	238,122,349.81	93.15	Mainly due to an increase in the changes in fair value of investments in other equity instruments
Net cash flows (used in)/from operating activities	-21,563,945,486.37	3,883,768,716.16	-655.23	Mainly due to net increase in financial assets held for trading
Net cash flows from/(used in) investing activities	5,963,183,793.20	-5,626,071,347.47	-	Mainly due to an increase in cash received from sales of investments
Net cash flows (used in)/from financing activities	-11,731,752,271.66	3,601,797,513.57	-425.72	Mainly due to a decrease in cash received from borrowings

II. SHAREHOLDER INFORMATION

(I) Number of ordinary shareholders and the preference shareholders with voting rights restored and shareholdings of the top ten shareholders

Unit: Share

Total number of ordinary shareholders as at the end of the reporting period	247,380 shareholders, among whom 247,235 were holders of A Shares and 145 were holders of H Shares	Total number of preference shareholders with voting rights restored as at the end of the reporting period (if any)	Nil
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Shareholdings of the top ten shareholders

Name of shareholder	Nature of shareholder	Number of Shares held	Percentage of shareholding (%)	Number of shares held subject to selling restrictions	Status of shares	Shares pledged, marked or frozen Number
HKSCC Nominees Limited	Foreign legal person	3,408,743,106	26.09	0	Unknown	–
Shanghai Guosheng (Group) Co., Ltd.	State-owned legal person	862,489,059	6.60	781,250,000	Nil	0
Shanghai Haiyan Investment Management Company Limited	State-owned legal person	635,084,623	4.86	0	Nil	0
Bright Food (Group) Co., Ltd.	State-owned legal person	480,275,000	3.68	0	Nil	0
Shanghai Electric Holdings Group Co., Ltd.	State	344,236,418	2.63	0	Nil	0
Shenergy Group Company Limited	State-owned legal person	322,162,086	2.47	0	Nil	0
China Securities Finance Corporation Limited	Other	258,104,024	1.98	0	Nil	0
Shanghai Guosheng Group Assets Co., Ltd.	State-owned legal person	238,382,008	1.82	0	Nil	0
Shanghai Jiushi (Group) Co., Ltd.	State-owned legal person	232,443,780	1.78	0	Nil	0
Shanghai Bailian Group Co., Ltd.	State-owned legal person	214,471,652	1.64	0	Nil	0

Shareholdings of the top ten shareholders not subject to selling restrictions

Name of shareholder	Number of circulating shares held not subject to selling restrictions	Type and number of shares Type of shares	Number
HKSCC Nominees Limited	3,408,743,106	Overseas listed foreign shares	3,408,743,106
Shanghai Haiyan Investment Management Company Limited	635,084,623	RMB denominated ordinary shares	635,084,623
Bright Food (Group) Co., Ltd.	480,275,000	RMB denominated ordinary shares	480,275,000
Shanghai Electric Holdings Group Co., Ltd.	344,236,418	RMB denominated ordinary shares	344,236,418
Shenergy Group Company Limited	322,162,086	RMB denominated ordinary shares	322,162,086
China Securities Finance Corporation Limited	258,104,024	RMB denominated ordinary shares	258,104,024
Shanghai Guosheng Group Assets Co., Ltd.	238,382,008	RMB denominated ordinary shares	238,382,008
Shanghai Jiushi (Group) Co., Ltd.	232,443,780	RMB denominated ordinary shares	232,443,780
Shanghai Bailian Group Co., Ltd.	214,471,652	RMB denominated ordinary shares	214,471,652
China Construction Bank Corporation – Guotai CSI All Share Securities Company Trading Index Securities Investment Open-ended Fund	194,247,597	RMB denominated ordinary shares	194,247,597
Explanation on the related relationship or concerted action among the above shareholders	Shanghai Guosheng Group Assets Co., Ltd. is a wholly owned subsidiary of Shanghai Guosheng (Group) Co., Ltd. Moreover, the Company is not aware of any related relationship among other shareholders or whether they are parties acting in concert as stipulated in the Measures for the Administration of the Takeover of Listed Companies (《上市公司收購管理辦法》).		
Explanation on the top ten shareholders and the top ten shareholders not subject to selling restrictions participating in margin financing and securities lending and refinancing businesses (if any)	As at the end of the reporting period, the number of securities held in the credit securities accounts of the A shareholders among the top ten shareholders and the top ten shareholders not subject to selling restrictions of the Company was 0. Apart from the above, the Company was not aware of any other involvement of the top ten shareholders and the top ten shareholders not subject to selling restrictions participating in margin financing and securities lending and refinancing businesses.		

- Notes:*
1. The nature of shareholders of RMB denominated ordinary shares (A Shares) represents that of accounts registered by such shareholders in Shanghai Branch of China Securities Depository and Clearing Corporation Limited.
 2. In the table above, overseas listed foreign shares are H Shares. Among the H Shareholders of the Company, HKSCC Nominees Limited held the H Shares on behalf of the non-registered shareholders.
 3. Shanghai Guosheng Group and its wholly-owned subsidiary, Shanghai Guosheng Group Assets Co., Ltd., hold a total of 1,356,327.5 thousand A Shares and H Shares of the Company, representing 10.38% of the total share capital of the Company; Shanghai Electric (Group) Corporation holds a total of 646,898.8 thousand A Shares and H Shares of the Company, representing 4.95% of the total share capital of the Company.
 4. As the shares of the Company are subject of margin financing and securities lending, the number of shares held by a shareholder is calculated based on the aggregated number of shares and interests held by such shareholder through ordinary securities accounts and credit securities accounts.

III. OTHER REMINDERS

Other important information about the Company's operating conditions as at the reporting period that need to be brought to the attention of investors

Applicable Not Applicable

IV. QUARTERLY FINANCIAL STATEMENTS

(I) Type of audit opinion

Applicable Not applicable

(II) Financial statements

CONSOLIDATED BALANCE SHEET

30 September 2023

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	As at 30 September 2023	As at 31 December 2022
Assets:		
Bank balances and cash	136,229,054,975.81	158,580,169,366.67
Including: Cash held on behalf of customers	84,046,759,547.00	98,970,479,371.57
Clearing settlement funds	15,969,518,568.10	21,380,695,420.73
Including: Settlement funds held on behalf of customers	11,363,515,085.77	10,476,841,294.70
Placements to banks and other financial institutions	544,113,953.65	274,444,523.06
Margin loan	67,142,015,200.52	67,843,870,816.38
Derivative financial assets	1,063,085,673.54	1,477,167,315.05
Refundable deposits	25,613,919,573.56	22,864,574,405.46
Accounts receivables	14,137,869,347.56	10,394,514,867.70
Contract assets		
Financial assets held under resale agreement	33,569,123,448.92	32,645,149,033.49
Assets held for sale		
Financial investment:		
Financial assets held for trading	222,597,855,033.30	209,598,729,439.75
Debt investments	7,134,865,800.68	5,806,156,944.34
Other debt investments	45,799,387,126.18	52,851,898,948.27
Investments in other equity instruments	7,999,699,922.27	6,096,318,840.12
Finance lease receivables	18,146,006,292.99	19,458,452,903.05
Long-term receivables	82,444,761,573.97	84,549,952,480.38
Long-term equity investments	7,597,268,790.07	7,013,713,624.88
Investment properties	2,692,017,168.95	2,641,589,533.64
Fixed assets	16,112,777,287.45	16,098,669,846.45
Construction in progress	224,939,517.66	465,704,960.23
Right-of-use assets	1,075,953,244.22	984,539,724.88
Intangible assets	1,279,507,117.02	1,270,854,646.95
Goodwill	3,768,159,665.86	3,676,231,096.22
Deferred tax assets	4,541,479,455.48	4,711,680,014.57
Other assets	20,489,617,459.68	22,924,226,206.90
Total assets	736,172,996,197.44	753,609,304,959.17

CONSOLIDATED BALANCE SHEET (Continued)

Items	As at 30 September 2023	As at 31 December 2022
Liabilities:		
Short-term borrowings	32,772,950,679.09	34,858,042,732.67
Short-term financing bills payables	13,071,581,571.37	16,159,094,370.29
Placements from banks and other financial institutions	13,659,335,493.76	6,276,101,144.00
Financial liabilities held for trading	24,845,540,925.77	22,888,479,844.59
Derivative financial liabilities	61,940,044.23	898,418,550.84
Financial assets sold under repurchase agreements	81,685,606,433.68	101,694,356,537.25
Accounts payable to brokerage clients	108,169,914,964.99	115,513,463,366.21
Funds payable to securities issuers	40,425,600.00	13,500,000.00
Payroll payable	3,869,675,900.48	4,485,010,758.39
Taxes payable	972,532,391.66	2,197,807,712.24
Accounts payable	12,874,650,218.22	11,490,826,596.82
Contract liabilities	19,174,311.90	25,968,623.86
Liabilities held for sale		
Provisions	201,759,456.73	201,705,446.68
Long-term borrowings	42,591,790,180.46	55,958,202,723.56
Bonds payables	202,018,566,938.37	181,830,917,563.00
Including: Preferred shares Perpetual bond		
Lease liabilities	1,104,325,680.36	1,015,700,455.81
Deferred tax liabilities	887,265,401.60	909,458,907.22
Other liabilities	17,089,513,483.15	19,570,192,008.60
Total liabilities	555,936,549,675.82	575,987,247,342.03
Equity (or shareholders' equity):		
Paid-in capital (or share capital)	13,064,200,000.00	13,064,200,000.00
Other equity instruments		
Including: Preferred shares Perpetual bond		
Capital reserve	75,805,174,181.58	75,007,558,592.52
Less: treasury shares	303,577,733.90	
Other comprehensive income	-1,148,866,262.57	-1,617,313,221.53
Surplus reserve	9,656,101,246.57	9,656,101,246.57
General risk reserve	21,848,055,655.17	21,782,272,819.21
Retained profits	48,057,797,260.48	46,699,136,993.48
Total equity (or shareholders' equity) attributable to the owners of the parent company	166,978,884,347.33	164,591,956,430.25
Non-controlling interests	13,257,562,174.29	13,030,101,186.89
Total equity (or shareholders' equity)	180,236,446,521.62	177,622,057,617.14
Total liabilities and equity (or shareholders' equity)	736,172,996,197.44	753,609,304,959.17

Person in charge
of the Company:
Zhou Jie

Chief Financial
Officer:
Zhang Xinjun

Person responsible for
the accounting affairs:
Ma Zhong

CONSOLIDATED INCOME STATEMENT

January to September 2023

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	First three quarters of 2023 (January to September)	First three quarters of 2022 (January to September)
I. Total operating income	22,573,794,437.97	18,938,408,553.83
Net interest income	3,273,339,780.61	4,736,588,847.24
Including: Interest income from financial assets	13,876,024,784.25	12,706,230,660.72
Finance lease income	1,276,509,833.17	1,777,375,153.28
Interest expenses	-11,879,194,836.81	-9,747,016,966.76
Net fee and commission income	7,432,972,876.19	9,317,868,948.39
Including: Net fee income from brokerage business	2,873,457,946.02	3,629,830,071.62
Net fee income from investment banking business	3,011,228,686.21	3,757,332,561.58
Net fee income from asset management business	1,427,458,968.18	1,687,823,453.15
Investment gains (losses are denoted by "-")	5,243,200,268.80	1,314,280,466.54
Including: Gains attributable to investment in associates and joint ventures	419,574,480.21	856,267,552.40
Income from net exposure hedging (losses are denoted by "-")		
Other income	861,357,706.01	748,747,929.62
Gains arising from fair value changes (losses are denoted by "-")	-1,131,464,355.18	-326,790,207.25
Foreign exchange gains (losses are denoted by "-")	-234,116,007.83	-515,390,837.35
Other operating income	7,139,826,130.95	3,713,233,175.39
Gains from disposal of assets (losses are denoted by "-")	-11,321,961.58	-50,129,768.75
II. Total operating expenses	16,418,908,636.71	11,430,799,496.64
Tax and surcharges	185,184,356.81	196,442,088.89
Business and management expenses	8,612,090,925.12	8,288,483,949.84
Credit impairment loss	1,464,333,416.73	452,709,448.01
Impairment losses on other assets	27,612,892.50	39,313,346.06
Other operating cost	6,129,687,045.55	2,453,850,663.84
III. Operating profit (losses are denoted by "-")	6,154,885,801.26	7,507,609,057.19
Add: Non-operating income	111,516,485.09	87,543,362.56
Less: Non-operating expenses	20,878,266.74	18,372,724.89
IV. Profit before income tax (total losses are denoted by "-")	6,245,524,019.61	7,576,779,694.86
Less: Income tax expense	1,731,141,767.83	1,882,513,103.11
V. Net profit (net losses are denoted by "-")	4,514,382,251.78	5,694,266,591.75
(I) Classified based on continuing operation		
1. Net profit from continuing operation (net losses are denoted by "-")	4,514,382,251.78	5,694,266,591.75
2. Net profit from discontinued operation (net losses are denoted by "-")		

CONSOLIDATED INCOME STATEMENT (Continued)

Items	First three quarters of 2023 (January to September)	First three quarters of 2022 (January to September)
(II) Classified based on the nature of ownership		
1. Net profit attributable to shareholders of the parent company (net losses are denoted by “-”)	4,361,744,499.35	6,075,494,319.11
2. Profit or loss attributable to non-controlling interests (net losses are denoted by “-”)	152,637,752.43	-381,227,727.36
VI. Other comprehensive income, net of tax	459,939,292.63	238,122,349.81
Other comprehensive income, net of tax, attributable to owners of the parent company	290,403,743.34	-1,075,773,200.34
(I) Other comprehensive income that will not be reclassified to profit or loss	-32,955,731.10	-1,336,096,705.65
1. Changes arising from re-measurement of defined benefit obligations	-2,098,584.28	53,501,610.11
2. Other comprehensive income that cannot be transferred to profit or loss under the equity method		
3. Changes in fair value of investments in other equity instruments	-30,857,146.82	-1,389,598,315.76
4. Changes in the fair value of the Company’s own credit risk		
(II) Other comprehensive income that will be reclassified to profit or loss	323,359,474.44	260,323,505.31
1. Other comprehensive income that can be transferred to profit or loss under the equity method	2,535,107.26	147,258.50
2. Changes in fair value of other debt investments	179,244,048.27	165,041,260.96
3. Financial assets reclassified to other comprehensive income		
4. Credit impairment provisions of other debt investments	-78,109,987.94	-35,328,400.53
5. Reserve for cash flow hedging	54,137,297.38	80,190,190.07
6. Exchange differences from translation of financial statements denominated in foreign currencies	165,553,009.47	50,273,196.31
7. Other		
Other comprehensive income, net of tax, attributable to the non-controlling interests	169,535,549.29	1,313,895,550.15

CONSOLIDATED INCOME STATEMENT (Continued)

Items	First three quarters of 2023 (January to September)	First three quarters of 2022 (January to September)
VII. Total comprehensive income	4,974,321,544.41	5,932,388,941.56
Total comprehensive income attributable to owners of the parent company	4,652,148,242.69	4,999,721,118.77
Total comprehensive income attributable to the non-controlling interests	322,173,301.72	932,667,822.79
VIII. Earnings per share:		
(I) Basic earnings per share (RMB/Share)	0.33	0.47
(II) Diluted earnings per share (RMB/Share)	0.33	0.47

Person in charge
of the Company:
Zhou Jie

Chief Financial
Officer:
Zhang Xinjun

Person responsible for
the accounting affairs:
Ma Zhong

CONSOLIDATED STATEMENT OF CASH FLOWS

January to September 2023

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	First three quarters of 2023 (January to September)	First three quarters of 2022 (January to September)
I. Cash flows from operating activities:		
Net decrease in financial assets held for trading		29,733,456,172.82
Cash received from interests, fees and commission	18,726,076,191.19	23,071,586,540.24
Net increase in placements from banks and other financial institutions	7,006,311,262.56	
Net decrease in margin loan	514,435,112.97	7,404,235,932.19
Cash received relating to other operating activities	20,007,785,768.57	5,286,782,803.24
Sub-total of cash inflows from operating activities	46,254,608,335.29	65,496,061,448.49
Net increase in financial assets held for trading	7,364,727,247.05	
Net decrease in placements from banks and other financial institutions		5,309,942,042.46
Net decrease in cash from repurchase business	21,251,808,800.75	13,262,212,132.13
Net cash paid for securities trading agency services	7,560,495,537.93	10,272,725,807.75
Cash payment of interest, fees and commissions	4,500,928,265.47	6,265,868,248.75
Cash paid to and on behalf of employee	6,178,218,897.06	7,049,700,891.91
Payment for taxes and levies	3,168,407,315.65	5,758,456,948.73
Cash paid relating to other operating activities	17,793,967,757.75	13,693,386,660.60
Sub-total of cash outflows from operating activities	67,818,553,821.66	61,612,292,732.33
Net cash flows (used in)/from operating activities	-21,563,945,486.37	3,883,768,716.16
II. Cash flows from investing activities:		
Cash received from sales of investments	27,753,754,185.56	20,249,126,350.57
Cash received from return on investment	2,092,999,606.79	2,129,024,814.55
Net cash received from disposal of fixed assets, intangible assets and other long term assets	25,325,630.63	11,744,093.39
Net cash received from disposal of subsidiaries and other operating business units		132,053,369.74
Cash received relating to other investing activities		
Sub-total of cash inflows from investing activities	29,872,079,422.98	22,521,948,628.25
Cash paid for investments	23,368,080,281.69	23,782,530,986.48
Cash paid for acquisition of fixed assets, intangible assets and other long term assets	540,815,348.09	4,365,488,989.24
Net cash payments for acquisition of subsidiaries and other operating business units		
Cash paid relating to other investing activities		
Sub-total of cash outflows from investing activities	23,908,895,629.78	28,148,019,975.72
Net cash flows from/(used in) investing activities	5,963,183,793.20	-5,626,071,347.47

CONSOLIDATED STATEMENT OF CASH FLOWS (Continued)

Items	First three quarters of 2023 (January to September)	First three quarters of 2022 (January to September)
III. Cash flows from financing activities:		
Cash received from capital injection	64,301,720.50	
Including: Cash received from capital injection of non-controlling interests in subsidiaries	64,301,720.50	
Cash received from borrowings	46,192,592,003.75	60,747,653,227.36
Cash received from bond issued	90,226,678,467.07	85,424,087,426.89
Cash received relating to other financing activities		
Sub-total of cash inflows from financing activities	136,483,572,191.32	146,171,740,654.25
Cash repayment of borrowings	136,176,059,909.51	133,016,734,430.53
Cash paid for distribution of dividends or profit, or for interest expenses	11,215,116,417.15	8,782,931,414.97
Including: Dividends and profits paid to non-controlling interests by subsidiaries	295,008,008.25	232,822,348.67
Cash paid relating to other financing activities	824,148,136.32	770,277,295.18
Sub-total of cash outflows from financing activities	148,215,324,462.98	142,569,943,140.68
Net cash flows (used in)/from financing activities	-11,731,752,271.66	3,601,797,513.57
IV. Effects of changes in foreign exchange rates on cash and cash equivalents	-204,650,977.42	1,798,805,761.43
V. Net increase in cash and cash equivalents	-27,537,164,942.25	3,658,300,643.69
Add: Cash and cash equivalents at the beginning of the period	176,699,519,071.53	175,257,907,676.68
VI. Cash and cash equivalents at the end of the period	149,162,354,129.28	178,916,208,320.37

Person in charge
of the Company:
Zhou Jie

Chief Financial
Officer:
Zhang Xinjun

Person responsible for
the accounting affairs:
Ma Zhong

BALANCE SHEET OF THE PARENT COMPANY*30 September 2023*

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	As at 30 September 2023	As at 31 December 2022
Assets:		
Bank balances and cash	73,185,123,211.14	94,195,714,055.50
Including: Cash held on behalf of customers	48,166,367,267.90	57,609,295,872.92
Clearing settlement funds	24,523,950,746.91	31,643,792,015.11
Including: Settlement funds held on behalf of customers	10,184,289,635.30	9,265,947,457.08
Placements to banks and other financial institutions		
Margin loan	58,554,235,460.84	56,840,361,604.00
Derivative financial assets	373,610,534.12	869,903,399.60
Refundable deposits	6,463,283,132.09	6,187,577,011.98
Accounts receivables	8,085,499,638.12	4,490,816,958.87
Contract assets		
Financial assets held under resale agreement	27,358,375,540.47	26,639,893,553.23
Assets held for sale		
Financial investment:		
Financial assets held for trading	153,215,951,166.12	139,953,515,347.47
Debt investments		
Other debt investments	43,565,848,041.38	50,658,485,366.14
Investments in other equity instruments	7,322,909,824.57	5,361,534,796.02
Long-term equity investments	48,293,288,002.57	39,799,909,184.68
Investment properties	12,275,411.59	13,081,299.31
Fixed assets	7,615,212,471.00	7,512,856,147.29
Construction in progress	79,143,769.02	347,796,396.75
Right-of-use assets	595,210,090.86	492,977,773.78
Intangible assets	398,307,044.62	363,429,650.20
Deferred tax assets	1,298,519,423.94	1,640,204,084.93
Other assets	3,007,433,524.46	4,993,842,280.00
Total assets	463,948,177,033.82	472,005,690,924.86
Liabilities:		
Short-term borrowings		
Short-term financing bills payables	5,421,894,539.05	7,211,239,604.08
Placements from banks and other financial institutions	11,310,816,050.00	3,031,458,333.33
Financial liabilities held for trading	18,250,876,206.63	18,834,648,459.91
Derivative financial liabilities	154,581,262.87	738,107,811.95
Financial assets sold under repurchase agreements	69,980,807,404.27	93,412,806,373.46

BALANCE SHEET OF THE PARENT COMPANY (Continued)

Items	As at 30 September 2023	As at 31 December 2022
Accounts payable to brokerage clients	62,490,091,530.88	69,201,352,190.36
Funds payable to securities issuers	40,425,600.00	13,500,000.00
Payroll payable	1,842,347,646.84	2,351,788,209.09
Taxes payable	83,838,082.49	205,281,487.65
Accounts payable	8,478,387,976.62	5,895,153,043.63
Contract liabilities		
Liabilities held for sale		
Provisions		
Long-term borrowings		
Bonds payables	134,097,709,762.68	121,049,533,559.49
Including: Preferred shares		
Perpetual bond		
Lease liabilities	583,646,489.98	486,734,503.30
Deferred tax liabilities		
Other liabilities	481,604,422.38	528,304,450.41
Total liabilities	313,217,026,974.69	322,959,908,026.66
Equity (or shareholders' equity):		
Paid-in capital (or share capital)	13,064,200,000.00	13,064,200,000.00
Other equity instruments		
Including: Preferred shares		
Perpetual bond		
Capital reserve	74,709,020,563.14	74,709,020,563.14
Less: treasury shares	303,577,733.90	
Other comprehensive income	-174,172,235.19	-393,603,061.50
Surplus reserve	9,656,101,246.57	9,656,101,246.57
General risk reserve	19,312,202,493.14	19,312,202,493.14
Retained profits	34,467,375,725.37	32,697,861,656.85
Total equity (or shareholders' equity)	150,731,150,059.13	149,045,782,898.20
Total liabilities and equity (or shareholders' equity)	463,948,177,033.82	472,005,690,924.86

Person in charge
of the Company:
Zhou Jie

Chief Financial
Officer:
Zhang Xinjun

Person responsible for
the accounting affairs:
Ma Zhong

INCOME STATEMENT OF THE PARENT COMPANY

January to September 2023

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	First three quarters of 2023	First three quarters of 2022
I. Total operating income	10,559,108,105.71	12,403,783,932.76
Net interest income	1,728,828,175.37	2,090,576,726.97
Including: Interest income	6,913,232,115.18	7,261,156,533.66
Interest expenses	-5,184,403,939.81	-5,170,579,806.69
Net fee and commission income	5,331,340,561.17	6,622,001,556.74
Including: Net fee income from brokerage business	2,477,789,059.53	3,066,039,193.65
Net fee income from investment banking business	2,759,057,713.58	3,360,407,018.05
Net fee income from asset management business		
Investment gains (losses are denoted by “-”)	2,808,236,342.77	1,346,359,081.23
Including: Gains attributable to investment in associates and joint ventures	403,279,320.63	436,993,768.53
Income from net exposure hedging (losses are denoted by “-”)		
Other income	406,569,359.88	461,714,456.86
Gains arising from fair value changes (losses are denoted by “-”)	384,662,062.68	2,039,017,373.58
Foreign exchange gains (losses are denoted by “-”)	-109,530,042.42	-164,658,237.90
Other operating income	8,053,167.01	8,436,756.92
Gains from disposal of assets (losses are denoted by “-”)	948,479.25	336,218.36
II. Total operating expenses	5,038,470,008.34	4,164,104,035.41
Tax and surcharges	120,994,820.24	110,168,552.95
Business and management expenses	4,919,406,617.73	4,772,261,075.97
Credit impairment loss	-2,687,317.35	-719,131,481.23
Impairment losses on other assets		
Other operating cost	755,887.72	805,887.72
III. Operating profit (losses are denoted by “-”)	5,520,638,097.37	8,239,679,897.35
Add: Non-operating income	21,412,972.73	43,721,506.49
Less: Non-operating expenses	16,279,861.85	14,590,010.79
IV. Profit before income tax (total losses are denoted by “-”)	5,525,771,208.25	8,268,811,393.05
Less: Income tax expense	828,739,862.19	1,235,597,020.23
V. Net profit (net losses are denoted by “-”)	4,697,031,346.06	7,033,214,372.82
(I) Net profit from continuing operation (net losses are denoted by “-”)	4,697,031,346.06	7,033,214,372.82
(II) Net profit from discontinued operation (net losses are denoted by “-”)		

INCOME STATEMENT OF THE PARENT COMPANY (Continued)

Items	First three quarters of 2023	First three quarters of 2022
VI. Other comprehensive income, net of tax	35,395,548.77	-899,998,394.82
(I) Other comprehensive income that will not be reclassified to profit or loss	-48,488,088.44	-1,086,714,895.19
1. Changes arising from re-measurement of defined benefit obligations		
2. Other comprehensive income that cannot be transferred to profit or loss under the equity method		
3. Changes in fair value of investments in other equity instruments	-48,488,088.44	-1,086,714,895.19
4. Changes in the fair value of the Company's own credit risk		
(II) Other comprehensive income that will be reclassified to profit or loss	83,883,637.21	186,716,500.37
1. Other comprehensive income that can be transferred to profit or loss under the equity method	2,535,107.26	147,258.50
2. Changes in fair value of other debt investments	168,585,865.40	218,905,843.81
3. Financial assets reclassified to other comprehensive income		
4. Credit impairment provisions of other debt investments	-87,237,335.45	-32,336,601.94
5. Reserve for cash flow hedging		
6. Exchange differences from translation of financial statements denominated in foreign currencies		
7. Other		
VII. Total comprehensive income	4,732,426,894.83	6,133,215,978.00

Person in charge
of the Company:
Zhou Jie

Chief Financial
Officer:
Zhang Xinjun

Person responsible for
the accounting affairs:
Ma Zhong

STATEMENT OF CASH FLOWS OF THE PARENT COMPANY

January to September 2023

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	First three quarters of 2023	First three quarters of 2022
I. Cash flows from operating activities:		
Net decrease in financial assets held for trading		28,002,876,502.98
Cash received from interests, fees and commission	12,916,681,675.65	14,829,627,049.89
Net increase in placements from banks and other financial institutions	8,270,000,000.00	
Net decrease in margin loan		10,413,476,473.87
Cash received relating to other operating activities	2,148,217,415.18	575,834,611.36
Sub-total of cash inflows from operating activities	23,334,899,090.83	53,821,814,638.10
Net increase in financial assets held for trading	11,016,498,808.92	
Net decrease in placements from banks and other financial institutions		2,500,000,000.00
Net decrease in cash from repurchase business	24,195,897,589.50	20,358,242,730.90
Net increase in margin loan	1,898,178,774.45	
Net cash paid for securities trading agency services	6,709,099,801.64	7,239,131,561.88
Cash payment of interest, fees and commissions	2,828,640,215.84	3,137,881,959.58
Cash paid to and on behalf of employee	3,655,441,714.46	4,177,924,741.73
Payment for taxes and levies	795,093,501.25	2,881,330,074.15
Cash paid relating to other operating activities	3,058,088,833.54	3,892,838,882.50
Sub-total of cash outflows from operating activities	54,156,939,239.60	44,187,349,950.74
Net cash flows (used in)/from operating activities	-30,822,040,148.77	9,634,464,687.36
II. Cash flows from investing activities:		
Cash received from sales of investments	24,579,208,557.08	15,250,134,468.13
Cash received from return on investment	1,522,280,165.20	2,354,631,412.50
Net cash received from disposal of fixed assets, intangible assets and other long term assets	24,486,814.79	11,721,303.22
Cash received relating to other investing activities		
Sub-total of cash inflows from investing activities	26,125,975,537.07	17,616,487,183.85
Cash paid for investments	27,364,406,709.14	21,790,794,472.12
Cash paid for acquisition of fixed assets, intangible assets and other long term assets	431,129,802.15	471,453,490.13
Cash paid relating to other investing activities		
Sub-total of cash outflows from investing activities	27,795,536,511.29	22,262,247,962.25
Net cash flows used in investing activities	-1,669,560,974.22	-4,645,760,778.40

STATEMENT OF CASH FLOWS OF THE PARENT COMPANY (Continued)

Items	First three quarters of 2023	First three quarters of 2022
III. Cash flows from financing activities:		
Cash received from capital injection		
Cash received from borrowings		
Cash received from bond issued	50,503,570,700.00	47,525,479,100.00
Cash received relating to other financing activities		
Sub-total of cash inflows from financing activities	50,503,570,700.00	47,525,479,100.00
Cash repayment of borrowings	39,206,680,500.00	45,784,689,300.00
Cash paid for distribution of dividends or profit, or for interest expenses	6,087,363,218.41	7,314,527,542.40
Cash paid relating to other financing activities	467,923,447.08	138,279,164.76
Sub-total of cash outflows from financing activities	45,761,967,165.49	53,237,496,007.16
Net cash flows from/(used in) financing activities	4,741,603,534.51	-5,712,016,907.16
IV. Effects of changes in foreign exchange rates on cash and cash equivalents	39,838,754.13	134,916,975.62
V. Net increase in cash and cash equivalents	-27,710,158,834.35	-588,396,022.58
Add: Cash and cash equivalents at the beginning of the period	125,324,821,911.95	117,262,317,533.08
VI. Cash and cash equivalents at the end of the period	97,614,663,077.60	116,673,921,510.50
 Person in charge of the Company: Zhou Jie	 Chief Financial Officer: Zhang Xinjun	 Person responsible for the accounting affairs: Ma Zhong

Adjustments to financial statements at the beginning of the year upon initial adoption of new accounting standards or interpretation of standards since 2023

Applicable Not applicable

By Order of the Board
Haitong Securities Co., Ltd.
ZHOU JIE
Chairman

Shanghai, the PRC
30 October 2023

As at the date of this announcement, the executive directors of the Company are Mr. Zhou Jie, Mr. Li Jun and Mr. Zhao Yonggang; the non-executive directors of the Company are Mr. Tu Xuanxuan, Mr. Shi Lei, Ms. Xiao Hehua and Mr. Xu Jianguo; and the independent non-executive directors of the Company are Mr. Zhou Yu, Mr. Fan Ren Da Anthony, Mr. Mao Fugen and Mr. Mao Huigang.

* *For identification purpose only*