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## **TSINGTAO BREWERY COMPANY LIMITED**

*(a Sino-foreign joint stock limited company established in the People's Republic of China)*

**(Stock Code: 168)**

### **2023 THIRD QUARTERLY REPORT**

This announcement is made pursuant to Rules 13.09(2) and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (“**Listing Rules**”), and the provisions of inside information (as defined in the Listing Rules) under Section XIVA of the Securities and Futures Ordinance (Chapter 571 of the Law of Hong Kong).

The 2023 third quarterly report (unaudited, the “**Quarterly Report**”) contained in this announcement has been prepared in accordance with the China Accounting Standards of Business Enterprises and the relevant requirements on preparation and disclosure of quarterly report issued by the Shanghai Stock Exchange, and has been approved by the Board of Directors (the “**Board**”) of Tsingtao Brewery Company Limited (the “**Company**”).

#### **I. IMPORTANT NOTICE**

- 1.1 The Board, the Board of Supervisors, directors, supervisors and senior management officers of the Company guarantee the authenticity, accuracy and completeness of the contents contained in the Quarterly Report without any false representation, misleading statement or material omissions, and they undertake both individual and joint legal liabilities.
- 1.2 The Quarterly Report of the Company was considered and approved at the thirteenth meeting of the tenth session of the Board of the Company (the “**Meeting**”) through written resolutions. 9 out of the total 9 directors attended the meeting and voted.
- 1.3 Unless otherwise stated in this Quarterly Report, monetary units are denominated in Renminbi.
- 1.4 HUANG Ke Xing, the legal representative of the Company, HOU Qiu Yan, the person in charge of the accounting work, and SUN Zhuo Han, the person in charge of the accounting department (accounting director) guarantee that the financial statements contained in the Quarterly Report are authentic, accurate and complete.
- 1.5 The Quarterly Report of the Company has been reviewed by the Audit and Internal Control Committee of the Board, but has not been audited.

## II. MAJOR FINANCIAL DATA

### Main accounting data and financial indicators

Item	This reporting period	Increase/ Decrease from the corresponding period of prior year (%)	Unit: Yuan    Currency: RMB	
			From the beginning of the year to the end of the reporting period	Increase/ Decrease from the corresponding period of prior year (%)
Revenue	9,386,258,222	-4.58	30,978,047,855	6.42
Net profit attributable to shareholders of the Company	1,482,055,244	4.75	4,907,707,530	15.02
Net profit attributable to shareholders of the Company after deduction of non-recurring profit or loss	1,368,365,002	7.78	4,596,319,260	19.08
Net cash flows from operating activities	Not applicable	Not applicable	5,084,279,541	-15.14
Basic earnings per share ( <i>Yuan per share</i> )	1.091	4.40	3.612	14.70
Diluted earnings per share ( <i>Yuan per share</i> )	1.088	4.62	3.603	14.82
Weighted average return on net assets (%)	5.42	Decreased by 0.17 percentage point	18.06	Increased by 0.81 percentage point
				<b>Increase/ Decrease at the end of the reporting period compared to the end of prior year (%)</b>
		<b>As at the end of the reporting period</b>	<b>As at the end of prior year</b>	
Total assets		49,750,529,611	50,311,699,796	-1.12
Total equity attributable to shareholders of the Company		28,102,159,734	25,494,821,703	10.23

*Note:* “The reporting period” refers to the three-month period from the beginning to the end of the quarter. The same applies hereinafter.

During the reporting period, facing a complicated market environment and an objective context of weak industrial growth, the Company held firm to its strategic positioning, proactively expanded the market, and continued to promote product mix upgrading. In the first three quarters of 2023, the Company sold 7.294 million kiloliters of products in total, a year-on-year increase of 0.2%, of which, the sales volume of its core brand, Tsingtao Beer, reached 4.09 million kiloliters, a year-on-year increase of 3.5% and the sales volume of its mid-to-high-end and higher-end products reached 2.902 million kiloliters, a year-on-year increase of 11%. The Company realized operating revenue of RMB30.978 billion, a year-on-year increase of 6.42% and reached a net profit attributable to the Company's shareholders of RMB4.908 billion, a year-on-year increase of 15.02%; and reached a net profit attributable to the Company's shareholders after deducting non-recurring profits/losses of RMB4.596 billion, a year-on-year increase of 19.08%.

### Item and amounts of non-recurring profit or loss

*Unit: Yuan Currency: RMB*

Item	Amount of this reporting period	Amount from the beginning of the year to the end of the reporting period	Explanation
Net Profit or loss on disposal of non-current assets	9,187,787	20,280,377	Mainly due to the earnings incurred from disposal of land use rights and fixed assets
Government grants recognized in profits/losses of the current period, excluding those closely related to the usual operations of the Company, in compliance with the State policies, and continuously received in set amount or quantities by certain standards	102,282,287	271,979,749	Mainly due to the government grants relating to usual operating activities received by some subsidiaries
Except for the effective hedging business related to the Company's normal business, the gains/losses from changes in fair value generated from financial assets held for trading, derivative financial assets, financial liabilities held for trading and derivative financial liabilities, as well as the investment income from the disposal of financial assets held for trading, derivative financial assets, financial liabilities held for trading and derivative financial liabilities and other debt investments	31,610,986	114,146,945	Mainly due to the income from structured deposits

Item	Amount of this reporting period	Amount from the beginning of the year to the end of the reporting period	Explanation
Other non-operating income and expenses other than aforesaid items	3,904,845	5,747,882	
Less: Impact of income tax expense	26,683,821	85,566,312	
Impact on the non-controlling interests (net of tax)	6,611,842	15,200,371	
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Total	<u>113,690,242</u>	<u>311,388,270</u>	

**Provide an explanation if the Company classifies any non-recurring profits/losses item mentioned in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public – Non-Recurring Profits/losses as a recurring profits/losses item**

Applicable     Not applicable

**Circumstances where there are changes to key accounting data and financial indicators and the reasons**

Applicable     Not applicable

### III. SHAREHOLDER INFORMATION

**Total number of shareholders of ordinary shares, number of shareholders of preferred shares with voting right restored and shareholding of top ten shareholders**

*Unit: Share*

Total number of shareholders of ordinary shares as at the end of the reporting period	60,525 shareholders including 60,282 holders of A-share and 243 holders of H-share	Number of shareholders of preferred shares with voting right restored as at the end of the reporting period (if any)	Not applicable
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## Particulars of top ten shareholders

Name of shareholder	Nature of shareholder	Number of shares held	Percentage of shares held (%)	Number of shares subject to sales restriction held	Any pledged, marked or frozen shares	
					Status	Number
HKSCC Nominees Limited	Overseas legal person	614,001,619	45.01	0	Unknown	Unknown
Tsingtao Brewery Group Company Limited	State-owned legal person	443,467,655	32.51	0	Nil	0
Hong Kong Securities Clearing Company Limited	Overseas legal person	24,264,776	1.78	0	Nil	0
China Securities Finance Corporation Company	State-owned legal person	16,015,045	1.17	0	Nil	0
Agricultural Bank of China Co., Ltd.-E Fund Consumer Industry Equity Securities Investment Fund	Other	13,569,000	0.99	0	Nil	0
China Construction Bank Corporation – Yinhua Wealth Theme Hybrid Securities Investment Fund	Other	11,799,938	0.86	0	Nil	0
China Life Insurance Co., Ltd. – Traditional – Ordinary insurance products – 005L – CT001 Hu	Other	7,517,675	0.55	0	Nil	0
Bank of Communications Co., Ltd. – Fullgoal Consumption-Theme Hybrid Securities Investment Fund	Other	5,806,667	0.43	0	Nil	0
China Construction Bank Corporation – Penghua China Securities wine trading open index Securities Investment Fund	Other	5,000,112	0.37	0	Nil	0
China Construction Bank Corporation – Huitanfu consumer industry mixed Securities Investment Fund	Other	4,800,030	0.35	0	Nil	0

## Particulars of top ten holders of shares not subject to sales restriction

Name of shareholder	Number of listed shares not subject to sales restriction held	Class and number of shares	
		Class	Number
HKSCC Nominees Limited	614,001,619	Overseas listed foreign shares	614,001,619
Tsingtao Brewery Group Company Limited	443,467,655	RMB-denominated ordinary shares	405,132,055
		Overseas listed foreign shares	38,335,600
Hong Kong Securities Clearing Company Limited	24,264,776	RMB-denominated ordinary shares	24,264,776
China Securities Finance Corporation Company	16,015,045	RMB-denominated ordinary shares	16,015,045
Agricultural Bank of China Co., Ltd. – E Fund Consumer Industry Equity Securities Investment Fund	13,569,000	RMB-denominated ordinary shares	13,569,000
China Construction Bank Corporation – Yinhua Wealth Theme Hybrid Securities Investment Fund	11,799,938	RMB-denominated ordinary shares	11,799,938
China Life Insurance Co., Ltd. – Traditional – Ordinary insurance products – 005L – CT001 Hu	7,517,675	RMB-denominated ordinary shares	7,517,675
Bank of Communications Co., Ltd. – Fullgoal Consumption-Themed Hybrid Securities Investment Fund	5,806,667	RMB-denominated ordinary shares	5,806,667
China Construction Bank Corporation – Penghua China Securities wine trading open index Securities Investment Fund	5,000,112	RMB-denominated ordinary shares	5,000,112
China Construction Bank Corporation – Huitanfu consumer industry mixed Securities Investment Fund	4,800,030	RMB-denominated ordinary shares	4,800,030

Explanation of associations or actions in concert among the above shareholders

1. The total number of shares held by Tsingtao Brewery Group Company Limited (“**Tsingtao Group**”) includes 38,335,600 shares of H-share held in the Company by itself and through Hong Kong Xinhaisheng Investment Limited (“**Xinhaisheng**”), a wholly-owned subsidiary, and 405,132,055 shares of A-share held in the Company by itself.
2. Both HKSCC Nominees Limited and Hong Kong Securities Clearing Company Limited are wholly-owned subsidiaries of Hong Kong Exchanges and Clearing Limited. The H-shares are held by HKSCC Nominees Limited on behalf of different clients, excluding the H-shares held by Tsingtao Group and Xinhaisheng, while A-shares are held by Hong Kong Securities Clearing Company Limited on behalf of different clients as well.

Save as disclosed above, the Company is unaware of whether there are any associations among these top ten shareholders or if they are of the parties acting in concert.

Participation of top ten shareholders and top ten shareholders without restricted sale conditions in securities margin trading and refinancing (if any)

During the reporting period, Tsingtao Group did not involve in securities margin trading and refinancing. In addition, the Company is not aware of the participation of top ten shareholders and top ten shareholders without restricted sale conditions in securities margin trading and refinancing.

