

# TRIGIANT GROUP LIMITED 俊知集團有限公司\*

(Incorporated in the Cayman Islands with limited liability) Stock Code: 1300



TRIGIANT GROUP LIMITED ~ INTERIM REPORT 2023

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#### **CORPORATE INFORMATION**

#### **EXECUTIVE DIRECTORS**

Qian Lirong (Chairman and Group chief executive officer) Qian Chenhui

#### **NON-EXECUTIVE DIRECTOR**

Zhang Dongjie

### INDEPENDENT NON-EXECUTIVE DIRECTORS

Professor Jin Xiaofeng Chan Fan Shing Zhao Huangi

#### **AUDIT COMMITTEE**

Chan Fan Shing *(Chairman)*Professor Jin Xiaofeng
Zhao Huangi

#### **REMUNERATION COMMITTEE**

Professor Jin Xiaofeng *(Chairman)* Qian Chenhui Chan Fan Shing

#### **NOMINATION COMMITTEE**

Professor Jin Xiaofeng (*Chairman*) Chan Fan Shing Zhao Huangi

#### **CORPORATE GOVERNANCE COMMITTEE**

Qian Chenhui *(Chairman)* Chan Fan Shing Zhao Huangi

#### **COMPANY SECRETARY**

Lee Yiu Wai William

In this report, the English translation of names in Chinese or another language which are marked with "\*" is for identification purpose only. If there is any inconsistency between the Chinese names of entities established in the People's Republic of China and their English translations, the Chinese names shall prevail.

#### **AUTHORISED REPRESENTATIVES**

Qian Lirong Lee Yiu Wai William Chan Fan Shing *(alternate to Qian Lirong)* 

#### **REGISTERED OFFICE**

Cricket Square
Hutchins Drive
P. O. Box 2681
Grand Cayman, KY1-1111
Cayman Islands

### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 1801, 18/F Tai Tung Building 8 Fleming Road Wanchai Hong Kong

# HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN THE PEOPLE'S REPUBLIC OF CHINA ("PRC")

No. 1 Junzhi Road Industrial Park for Environmental Protection Science & Technology Yixing City Jiangsu Province PRC

#### **COMPANY WEBSITE**

www.trigiant.com.hk

#### **HKEX STOCK CODE**

1300

#### **INVESTOR RELATIONS**

Trigiant Group Limited Email: ir@trigiant.com.cn

DLK Advisory Limited
(as the Company's investor relations consultant)
Email: ir@dlkadvisory.com

#### **CORPORATE INFORMATION**

#### **AUDITOR**

Deloitte Touche Tohmatsu Certified Public Accountants Registered Public Interest Entity Auditor

#### **LEGAL ADVISERS**

LCH Lawyers LLP (as to Hong Kong laws)

#### **PRINCIPAL BANKERS**

Industrial and Commercial Bank of China
Agricultural Bank of China
Bank of China
China Construction Bank
Bank of Communication
China Citic Bank
Bank of JiangSu
HSBC
OCBC Bank
Postal Savings Bank of China

# PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE IN THE CAYMAN ISLANDS

Conyers Trust Company (Cayman) Limited Cricket Square Hutchins Drive P. O. Box 2681 Grand Cayman, KY1-1111 Cayman Islands

### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited 17/F, Far East Financial Centre 16 Harcourt Road Hong Kong

#### **HIGHLIGHTS**

Interim results for the six months ended 30 June 2023 ("2023H1" or "Period") compared with the six months ended 30 June 2022 ("2022H1"):

- Turnover increased slightly by approximately RMB5.8 million, or approximately 0.5%, to approximately RMB1,250.6 million;
- Gross profit margin decreased by approximately 1.7 percentage point, to approximately 12.6%;
- Profit for the period decreased by approximately RMB15.2 million, or approximately 30.6%, to approximately RMB34.5 million (2022H1: RMB49.7 million);
- Net profit margin was approximately 2.8% as compared to net profit margin in 2022H1 of approximately 4.0%;
- Earnings per share decreased from RMB2.77 cents to RMB1.93 cents; and
- The Board does not recommend the declaration of payment of interim dividend for the six months ended 30 June 2023 (2022H1: Nil).

The board ("Board") of directors ("Directors") of Trigiant Group Limited ("Company") announces the unaudited consolidated results of the Company and its subsidiaries (collectively, the "Group") for the six months ended 30 June 2023 together with the comparative figures for the corresponding period in 2022 and the relevant explanatory notes as set out below.

### REPORT ON REVIEW OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Deloitte.

### 德勤

#### TO THE BOARD OF DIRECTORS OF TRIGIANT GROUP LIMITED

(Incorporated in the Cayman Islands with limited liability)

#### Introduction

We have reviewed the condensed consolidated financial statements of Trigiant Group Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 6 to 22, which comprise the condensed consolidated statement of financial position as of 30 June 2023 and the related condensed consolidated statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the six-month period then ended, and certain explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"). The directors of the Company are responsible for the preparation and presentation of these condensed consolidated financial statements in accordance with HKAS 34. Our responsibility is to express a conclusion on these condensed consolidated financial statements based on our review, and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### **Scope of Review**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA. A review of these condensed consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated financial statements are not prepared, in all material respects, in accordance with HKAS 34.

#### **Deloitte Touche Tohmatsu**

Certified Public Accountants Hong Kong 29 August 2023

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 30 JUNE 2023

		Six months ended 30 June		
		2023	2022	
	NOTES	RMB'000	RMB'000	
		(Unaudited)	(Unaudited)	
Turnover	3	1,250,560	1,244,756	
Cost of goods sold		(1,093,166)	(1,066,302)	
Gross profit		157,394	178,454	
Other income	4	8,440	8,917	
Impairment losses under expected credit loss model,				
net of reversal	5	(23,793)	(12,670)	
Other gains and losses	5	850	2,071	
Selling and distribution costs		(25,745)	(26,421)	
Administrative expenses		(22,417)	(19,861)	
Research and development costs		(23,713)	(22,876)	
Finance costs		(27,520)	(31,615)	
Profit before taxation	6	43,496	75,999	
Taxation charge	7	(9,007)	(26,322)	
Profit and total comprehensive income for the period		34,489	49,677	
Earnings per share	9			
— basic		RMB1.93 cents	RMB2.77 cents	

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AT 30 JUNE 2023

	NOTES	At 30 June 2023 <i>RMB'000</i> (Unaudited)	At 31 December 2022 <i>RMB'000</i> (Audited)
Non-current assets			
Property, plant and equipment	10	164,405	173,743
Right-of-use assets	10	62,908	64,175
Equity instruments at fair value through			
other comprehensive income		309	309
Pledged bank deposits		104,533	154,647
Deposits paid for acquisition of property, plant and equipment		21,840	21,840
Deferred tax assets		117,653	113,678
		471,648	528,392
Current assets			
Inventories		203,216	172,607
Trade and other receivables	11	4,192,026	4,115,138
Pledged bank deposits		64,861	36,929
Bank balances and cash		539,967	536,724
		5,000,070	4,861,398
Current liabilities			
Trade and other payables	12	150,390	85,611
Borrowings	13	1,665,943	1,685,100
Lease liabilities		544	507
Taxation payable		50,662	49,631
		1,867,539	1,820,849
Net current assets		3,132,531	3,040,549
Total assets less current liabilities		3,604,179	3,568,941
Non-current liabilities			
Lease liabilities		324	567
Government grants		992	1,191
Deferred tax liabilities		23,947	22,756
		25,263	24,514
Net assets		3,578,916	3,544,427
Capital and reserves			
Share capital	14	14,638	14,638
Reserves		3,564,278	3,529,789
Total equity		3,578,916	3,544,427
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# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED 30 JUNE 2023

	Share capital RMB'000	Share premium RMB'000	Fair value through other comprehensive income reserve RMB'000	Capital redemption reserve RMB'000	Statutory surplus reserve RMB'000 (note a)	Special reserve RMB'000 (note b)	Other reserve RMB'000 (note c)	Share option reserve RMB'000	Accumulated profits RMB'000	<b>Total</b> RMB'000
At 1 January 2023 (audited) Profit and total comprehensive	14,638	1,509,764	(641)	101	520,936	62,947	(312,834)	-	1,749,516	3,544,427
income for the period	_	_	_	_	-	_	_	_	34,489	34,489
Transfer to statutory reserve	_	-	-	-	591	-	-	-	(591)	_
At 30 June 2023 (unaudited)	14,638	1,509,764	(641)	101	521,527	62,947	(312,834)	-	1,783,414	3,578,916
At 1 January 2022 (audited) Profit and total comprehensive	14,638	1,509,764	(475)	101	520,936	62,947	(312,834)	-	1,805,878	3,600,955
income for the period	-	-	-	-	-	-	-	-	49,677	49,677
At 30 June 2022 (unaudited)	14,638	1,509,764	(475)	101	520,936	62,947	(312,834)	-	1,855,555	3,650,632

#### Notes:

- (a) As stipulated by the relevant laws and regulations in the People's Republic of China ("PRC"), the PRC subsidiaries of the Company are required to maintain a statutory surplus reserve. Appropriation to such reserve is made out of net profit after taxation as reflected in the statutory financial statements of the PRC subsidiaries while the amount and allocation basis are decided by directors of those subsidiaries annually. The statutory surplus reserve can be used to make up prior year losses, if any, and can be applied for conversion into capital by means of capitalisation issue.
- (b) The special reserve represents the deemed contribution arising from acquisition of a subsidiary in 2009.
- (c) The other reserve represents the difference of fair value of consideration paid and the amount of non-controlling interests arising from acquisition of additional interests in a subsidiary in 2017.

#### **CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

FOR THE SIX MONTHS ENDED 30 JUNE 2023

	Six months ended 30 June		
	2023	2022	
	RMB'000	RMB'000	
	(Unaudited)	(Unaudited)	
Net cash from operating activities	255,673	14,154	
Investing activities			
New pledged bank deposits placed	(318,484)	(1,758,164)	
Purchase of property, plant and equipment	(1,149)	(1,511)	
Release of pledged bank deposits	340,666	1,724,844	
Interest received	4,276	3,743	
Proceeds from disposal of property, plant and equipment	17	9	
Net cash from (used in) investing activities	25,326	(31,079)	
Financing activities			
New bank borrowings raised	890,000	791,000	
Repayment of borrowings	(1,140,000)	(720,000)	
Interest paid	(27,452)	(33,605)	
Repayment of lease liabilities	(284)	(249)	
Interest for lease liabilities	(20)	(38)	
Net cash (used in) from financing activities	(277,756)	37,108	
Net increase in cash and cash equivalents	3,243	20,183	
Cash and cash equivalents at beginning of the period	536,724	459,272	
Cash and cash equivalents at end of the period,			
represented by bank balances and cash	539,967	479,455	

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 1. BASIS OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard 34 ("HKAS 34") "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

#### 2. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments, which are measured at fair values.

Other than change in accounting policies resulting from application of amendments to Hong Kong Financial Reporting Standards ("HKFRSs"), the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2023 are the same as those presented in the Group's annual consolidated financial statements for the year ended 31 December 2022.

#### **Application of amendments to HKFRSs**

In the current interim period, the Group has applied the following new and amendments to HKFRSs issued by the HKICPA, for the first time, which are mandatorily effective for the Group's annual period beginning on 1 January 2023 for the preparation of the Group's condensed consolidated financial statements:

HKFRS 17 (including the October 2020 and February 2022 Amendments to

Insurance Contracts

HKFRS 17)

Amendments to HKAS 8

**Definition of Accounting Estimates** 

Amendments to HKAS 12

Deferred Tax related to Assets and Liabilities arising from a Single

Transaction

The application of the amendments to HKFRSs in the current interim period has had no material impact on the Group's financial positions and performance for the current and prior periods and/or on the disclosures set out in these condensed consolidated financial statements.

### Impacts on application of Amendments to HKAS 12 Income Taxes International Tax Reform-Pillar Two model Rules

In July 2023, the HKICPA issued the amendments to HKAS 12 to add the exception to recognising and disclosing information about deferred tax assets and liabilities that are related to tax law enacted or substantively enacted to implement the Pillar Two model rules published by the Organisation for Economic Co-operation and Development (the "Pillar Two legislation"). The amendments require that entities shall apply the amendments immediately upon issuance. The amendments also require that entities shall disclose separately its current tax expense/income related to Pillar Two income taxes, and the qualitative and quantitative information about its exposure to Pillar Two income taxes in periods in which the Pillar Two legislation is enacted or substantially enacted but not yet in effect in annual reporting periods beginning on or after 1 January 2023.

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 2. PRINCIPAL ACCOUNTING POLICIES (Continued)

### Impacts on application of Amendments to HKAS 12 Income Taxes International Tax Reform-Pillar Two model Rules (Continued)

The Group is yet to apply the temporary exception during the current interim period because the Group's entities are operating in jurisdictions which the Pillar Two legislation has not yet been enacted or substantially enacted. The Group will disclose known or reasonably estimable information that helps users of financial statements to understand the Group's exposure to Pillar Two income taxes in the Group's annual consolidated financial statements in which the Pillar Two legislation has been enacted or substantially enacted and will disclose separately current tax expense/income related to Pillar Two income taxes when it is in effect.

#### 3. TURNOVER AND SEGMENT INFORMATION

The Group is principally engaged in the manufacture and sales of feeder cable series, flame-retardant flexible cable series, optical fibre cable series and related products, new-type electronic components and others for mobile communication and telecommunication equipment. All of the Group's revenue is recognised when the control of goods is transferred, being when the goods are delivered to the customer's specific location. A receivable is recognised by the Group when the goods are delivered to the customer's premises as this represents the point in time at which the right to consideration becomes unconditional, as only the passage of time is required before payment is due. The normal credit term is 180 to 360 days upon delivery. The customers have neither rights of return nor rights to defer or avoid payment for the goods once they are accepted by the customers upon receipt of goods. The contracts signed with the customers are short-term and fixed price contracts.

For contracts where the credit period provided to customers upon transfer of the associated goods is less than one year, the Group applies the practical expedient of not adjusting the transaction price for significant financing component, if any.

All sales are provided for periods for one year or less. As permitted under HKFRS 15 "Revenue from Contracts with Customers", the transaction price allocated to the unsatisfied contracts is not disclosed.

The Group's chief operating decision maker ("CODM") has been identified as the executive directors of the Company ("Executive Directors") who review the business with the following reportable segments by products:

- Feeder cable series
- Flame-retardant flexible cable series
- Optical fibre cable series and related products
- New-type electronic components
- Others (including couplers and combiners)

The above segments have been identified on the basis of internal management reports prepared and regularly reviewed by the Executive Directors when making decisions about allocating resources and assessing performance of the Group.

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 3. TURNOVER AND SEGMENT INFORMATION (Continued)

The segment results represent the gross profit earned by each segment (segment revenue less segment cost of goods sold). Other income, impairment losses under expected credit loss ("ECL") model, net of reversal, other gains and losses, selling and distribution costs, administrative expenses, research and development costs, finance costs and taxation are not allocated to each reportable segment. This is the measure reported to the Executive Directors for the purpose of resource allocation and assessment of segment performance.

The following is an analysis of the Group's turnover and results by reportable segments:

#### For the six months ended 30 June 2023

	Feeder cable series RMB'000		Optical fibre cable series and related products RMB'000	New-type electronic components RMB'000	Others RMB'000	Inter- segment elimination RMB'000	Total RMB'000
Turnover							
— External sales	640,106	470,743	83,654	54,043	2,014	_	1,250,560
— Inter-segment sales*	_	-	28,086	7,119	-	(35,205)	-
	640,106	470,743	111,740	61,162	2,014	(35,205)	1,250,560
Cost of goods sold	(555,135)	(419,724)	(100,488)	(51,432)	(1,592)	35,205	(1,093,166)
SEGMENT RESULT	84,971	51,019	11,252	9,730	422	_	157,394
Unallocated income							
and expenses:							
Other income							8,440
Impairment losses							
under ECL model,							
net of reversal							(23,793)
Other gains							850
Selling and							
distribution costs							(25,745)
Administrative expenses							(22,417)
Research and							
development costs							(23,713)
Finance costs							(27,520)
Profit before taxation							43,496
Taxation							(9,007)
Profit for the period							34,489

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 3. TURNOVER AND SEGMENT INFORMATION (Continued)

For the six months ended 30 June 2022

		Flame- retardant	Optical fibre cable series	New-type		Inter-	
	Feeder	flexible	and related	electronic		segment	
	cable series	cable series	products	components	Others	elimination	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Turnover							
<ul> <li>External sales</li> </ul>	573,598	481,322	104,575	83,796	1,465	-	1,244,756
— Inter-segment sales*	-	-	29,210	9,375	-	(38,585)	-
	573,598	481,322	133,785	93,171	1,465	(38,585)	1,244,756
Cost of goods sold	(482,151)	(419,662)	(121,311)	(80,405)	(1,358)	38,585	(1,066,302)
SEGMENT RESULT	91,447	61,660	12,474	12,766	107	-	178,454
Unallocated income							
and expenses:							
Other income							8,917
Impairment losses							
under ECL model,							
net of reversal							(12,670)
Other gains							2,071
Selling and							
distribution costs							(26,421)
Administrative expenses							(19,861)
Research and							
development costs							(22,876)
Finance costs							(31,615)
Profit before taxation							75,999
Taxation							(26,322)
Profit for the period							49,677

<sup>\*</sup> Inter-segment sales are entered into in accordance with the relevant agreements, if any, governing those transactions, in which the pricing was determined with reference to the cost incurred.

No analysis of segment asset and segment liability is presented as the CODM does not regularly review such information for the purposes of resources allocation and performance assessment.

#### **Geographical information**

Substantially all of the Group's revenue is derived from the PRC and substantially all of its non-current assets are also located in the PRC (the place of domicile).

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 4. OTHER INCOME

	Six months ended 30 June		
	2023	2022	
	RMB'000	RMB'000	
Government grants (note)	1,515	1,410	
Interest income	6,198	6,109	
Others	727	1,398	
	8,440	8,917	

Note: Included in government grants are nil (six months ended 30 June 2022: RMB27,000) subsidies under the Employment Support Scheme provided by the Hong Kong Government, and RMB1,316,000 (six months ended 30 June 2022: RMB1,184,000) incentive provided by the PRC local authorities to the Group for encouragement of business development in the Yixing region. There were no specific conditions attached to the grants, and the Group recognised the grants upon receipts. In respect of the remaining amount of RMB199,000 (six months ended 30 June 2022: RMB199,000), it represents release of government subsidies received for the acquisition of property, plant and equipment.

### 5. IMPAIRMENT LOSSES UNDER EXPECTED CREDIT LOSS MODEL, NET OF REVERSAL AND OTHER GAINS AND LOSSES

	Six months ended 30 June		
	2023 RMB'000	2022 RMB'000	
Impairment losses under ECL model, net of reversal includes the following:			
Impairment losses on trade receivables	(23,793)	(12,670)	
Other gains and losses includes the following:			
Exchange gains	850	2,071	

#### 6. PROFIT BEFORE TAXATION

	Six months ended 30 June		
	2023 RMB'000	2022 RMB'000	
Profit before taxation has been arrived at after charging (crediting):			
Cost of inventories recognised as expenses	1,088,420	1,061,062	
(Gain) loss on disposal of property, plant and equipment	(1)	6	
Depreciation of right-of-use assets	1,298	1,542	
Provision on inventories	1,908	1,279	
Short-term lease payments	552	403	
Depreciation of property, plant and equipment	10,222	10,823	
Less: capitalised in cost of inventories manufactured	(8,366)	(8,850)	
	1,856	1,973	

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 7. TAXATION CHARGE

	Six months ende	ed 30 June
	2023	2022
	RMB'000	RMB'000
The taxation charge comprises:		
PRC Enterprise Income Tax	(11,791)	(15,900)
Withholding tax	_	(11,455)
Deferred taxation credit	2,784	1,033
Taxation charge for the period	(9,007)	(26,322)

Under the Law of the People's Republic of China on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25%. Of the following subsidiaries of the Company in the PRC, 江蘇俊知技術有限公司 (Jiangsu Trigiant Technology Co., Ltd.) ("Trigiant Technology"), 江蘇俊知光電通信有限公司 (Jiangsu Trigiant Optic-Electric Communication Co., Ltd.) ("Trigiant Optic-Electric") and 江蘇俊知傳感技術有限公司 (Jiangsu Trigiant Sensing Technology Co., Ltd.) ("Trigiant Sensing"), were endorsed as High and New Technology Enterprises by relevant authority in the PRC. They were entitled and were charged income tax in the PRC at a reduced income tax rate of 15% till next renewal in October 2024 or October/December 2025.

According to the relevant tax law in the PRC, dividend distributed to foreign investors out of the profit generated from 1 January 2008 onwards shall be subject to withholding tax at 10% and withheld by the PRC entity, pursuant to Articles 3 and 37 of the EIT Law and Article 91 of its Detail Implementation Rules. Deferred tax liability on the undistributed earnings of the PRC subsidiaries earned during the period has been accrued at the tax rate of 10% (2022: 10%) on the expected dividend stream of the undistributed earnings of the PRC subsidiaries for each year which is determined by the directors of the Company.

The withholding tax represents those charged to profit or loss for the re-organisation incurred during the period ended 30 June 2022 which involved the transfer of shares of certain subsidiaries within the Group.

No provision for Hong Kong Profits Tax is made in the condensed consolidated financial statements as the Group does not derive any assessable profits from Hong Kong for both periods.

#### 8. DIVIDENDS

The Board does not recommend the declaration of payment of interim dividend for the six months ended 30 June 2023 (six months ended 30 June 2022: nil).

During the current interim period, the Company did not declare any final dividend in respect of the year ended 31 December 2022 (six months ended 30 June 2022: no final dividend in respect of the year ended 31 December 2021).

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 9. EARNINGS PER SHARE

The calculation of the basic earnings per share is based on the following data:

	Six months ended 30 June		
	2023	2022	
	RMB'000	RMB'000	
Earnings:			
Profit for the period attributable to the owners of the Company			
for the purpose of basic earnings per share	34,489	49,677	
Number of shares:			
Number of ordinary shares for the purpose of basic earnings per share	1,791,500,000	1,791,500,000	

No diluted earnings per share was presented as there were no potential ordinary shares in issue for both periods.

#### 10. PROPERTY, PLANT AND EQUIPMENT AND RIGHT-OF-USE ASSETS

During the current interim period, the Group acquired property, plant and equipment of RMB900,000 (six months ended 30 June 2022: RMB1,092,000).

During the current interim period, the Group entered into new lease agreement and recognised right-of-use assets of nil (six months ended 30 June 2022: RMB1,344,000) and lease liabilities of nil (six months ended 30 June 2022: RMB1,344,000).

The Group regularly entered into short-term leases for staff quarters and warehouse. As at 30 June 2023, the portfolio of short-term leases is similar to the portfolio of short term leases as compared to 31 December 2022.

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 11. TRADE AND OTHER RECEIVABLES

The following is an analysis of trade and other receivables and an aged analysis of trade receivables presented based on the invoice date, or otherwise, delivery date, at the end of the reporting period, which approximated the respective revenue recognition dates:

	At 30 June 2023 <i>RMB'000</i>	At 31 December 2022 <i>RMB'000</i>
Trade receivables from contracts with customers Less: allowance for credit losses	4,977,136	4,875,765
Less. allowance for credit losses	(806,612) 4,170,524	(782,819) 4,092,946
Trade receivables, net, aged		
0–90 days	663,495	698,510
91–180 days	486,224	640,358
181–365 days	1,064,161	936,572
Over 365 days	1,956,644	1,817,506
	4,170,524	4,092,946
Interest receivables	7,151	5,229
Other receivables	653	3,164
Tender deposits	5,441	4,666
Prepaid expenses	5,518	6,193
Staff advances	2,739	2,940
	4,192,026	4,115,138

Included in the Group's trade receivables at 30 June 2023 are bills receivables of RMB22,023,000 (31 December 2022: RMB36,222,000). The Group continues to recognise their full carrying amounts at the end of the reporting period. All bills received by the Group are with a maturity period of less than one year.

The Group normally allows a credit period ranging from 180 to 360 days to its customers.

An impairment loss under ECL model, net of reversal of RMB23,793,000 for the six months ended 30 June 2023 (30 June 2022: RMB12,670,000) has been recognised during the period. As at 30 June 2023, allowance for impairment losses of trade receivables is RMB806,612,000 (31 December 2022: RMB782,819,000).

As at 30 June 2023, included in the Group's trade receivables balance are debtors with aggregate carrying amount of RMB3,020,805,000 (31 December 2022: RMB2,733,204,000) which are past due as at the reporting date and balance of RMB1,956,644,000 (31 December 2022: RMB1,817,506,000) which are past due 90 days or more. The Group does not hold any collateral over these balances.

The Group rebutted the presumption of default under ECL model for trade receivables over 90 days past due based on the long term relationship and continuous business with the Group.

The basis of determining the inputs and assumptions and the estimation techniques related to ECL used in the condensed consolidated financial statements for the six months ended 30 June 2023 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2022.

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 12. TRADE AND OTHER PAYABLES

The following is an analysis of trade and other payables and an aged analysis of trade payables presented based on the invoice date at the end of the reporting period:

	At 30 June 2023 <i>RMB'000</i>	At 31 December 2022 <i>RMB'000</i>
Trade payables, aged		
0–90 days	101,547	27,213
91–180 days	491	1,343
181–365 days	38	37
	102,076	28,593
Accrued expenses	11,911	14,210
Deposits from suppliers	14,359	12,597
Other payables	10,562	9,981
Other tax payables	805	3,656
Payable for acquisition of property, plant and equipment	274	523
Payroll and welfare payables	10,403	16,051
	150,390	85,611

Included in the Group's trade payables at 30 June 2023 are bills presented by the Group to relevant creditors of RMB783,000 (31 December 2022: RMB1,719,000). All bills presented by the Group are aged within 365 days and not yet due at the end of the reporting period.

#### 13. BORROWINGS

The Group's borrowings represent bank borrowings of RMB1,205,000,000 (31 December 2022: RMB1,210,000,000) and loans under supplier finance arrangements of RMB460,943,000 (31 December 2022: RMB475,100,000). The Group has entered into certain supplier finance arrangements with banks since 2022. Under these arrangements, the banks pay suppliers the amounts owed by the Group in advance of the original due dates of the bills payables issued by the Group at a discount offered by the suppliers. The Group's obligations to suppliers are legally extinguished on settlement by the relevant banks. The interest rates range from 1.00% to 3.95% (31 December 2022: 1.28% to 3.80%). The interest rates are consistent with the Group's short term borrowing rates. Taking into consideration of the nature and substance of the above arrangements, the Group presents payables to the banks under these arrangements as "borrowings" in the condensed consolidated statement of financial position. In the condensed consolidated statement of cash flows, repayments of principals of RMB245,000,000 (2022: nil) to the banks are included within financing cash flows based on the nature of the arrangements, and payments to the suppliers by the banks of RMB236,000,000 (31 December 2022: RMB475,100,000) are disclosed as non-cash transactions.

The bank borrowings are unsecured and repayable within one year. During the current interim period, the Group obtained new short-term bank borrowings amounting to RMB890,000,000 (six months ended 30 June 2022: RMB791,000,000) and repaid bank borrowings amounting to RMB895,000,000 (six months ended 30 June 2022: RMB720,000,000). The proceeds were used for daily operation of the Group.

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 14. SHARE CAPITAL

	Number of shares	<b>Amount in</b> <i>HK</i> \$	Shown in the financial statements as RMB'000
Ordinary shares at HK\$0.01 each			
Authorised: At 1 January 2022, 31 December 2022 and 30 June 2023	10,000,000,000	100,000,000	
Issued and fully paid: At 1 January 2022, 31 December 2022 and 30 June 2023	1,791,500,000	17,915,000	14,638

#### 15. SHARE OPTIONS

#### **Share option scheme of the Company**

Pursuant to an ordinary resolution passed at the annual general meeting of the Company held on 27 May 2014, the Company adopted a share option scheme ("Scheme").

Under the Scheme which is valid for a period of ten years commencing on 29 May 2014, the board of directors of the Company may, at its discretion, grant options to subscribe for shares in the Company to eligible participants ("Eligible Participants") who contribute to the long term growth and profitability of the Company. The Eligible Participants include (a) any employee (whether full-time or part-time including any executive director but excluding any non-executive director) of the Company, any of its subsidiaries or any entity ("Invested Entity") in which the Group holds an equity interest; (b) any non-executive director (including independent non-executive director) of the Company, any of its subsidiaries or any Invested Entity; (c) any supplier of goods or services to any member of the Group or any Invested Entity; (d) any customer of any member of the Group or any Invested Entity; (e) any person or entity that provides research, development or other technological support to any member of the Group or any Invested Entity; (f) any adviser (professional or otherwise) or consultant to any area of business or business development of the Group or any Invested Entity; and (g) any other group or classes of participants who have contributed or may contribute by way of joint venture, business alliance or other business arrangement to the development and growth of the Group, in order to provide incentives or rewards for the Eligible Participants' contribution to the Group.

The subscription price for the Company's shares shall be a price at least equal to the highest of the nominal value of the Company's shares, the average of the closing prices of the Company's shares quoted on the Stock Exchange on the five trading days immediately preceding the date of an offer of the grant of the options and the closing price of the Company's shares quoted on the Stock Exchange on the date of an offer of the grant of the options. The options must be taken up within 21 business days from the date of grant upon payment of HK\$1 and are exercisable over a period to be determined and notified by the directors of the Company to each grantee, which period may commence from the date of acceptance of the offer of the grant of the options but shall end in any event not later than ten years from the date of adoption of the Scheme.

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 15. SHARE OPTIONS (Continued)

#### **Share option scheme of the Company** (Continued)

The initial total number of the Company's shares which may be issued upon exercise of all options to be granted under the Scheme and any other schemes of the Group (excluding options lapsed in accordance with the terms of the Scheme and any other schemes of the Group) must not in aggregate exceed 10% of the Company's shares in issue as at the date of adoption of the Scheme. The maximum number of the Company's shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Scheme and any other schemes of the Group must not exceed 30% of the Company's shares in issue from time to time. The total number of the Company's shares issued and to be issued upon exercise of the options granted to each grantee (including both exercised and outstanding options) under the Scheme or other schemes of the Group in any 12-month period up to the date of grant must not exceed 1% of the Company's shares in issue at the date of grant unless approved by the Company's shareholders in general meeting.

A total of 74,400,000 share options were granted on 20 June 2014 under the Scheme and nil share options remained outstanding as at 30 June 2023 and 31 December 2022.

During the current period, no share options were granted, exercised or cancelled under the Scheme (six months ended 30 June 2022: nil).

#### 16. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS

Some of the Group's financial assets are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets are determined (in particular, the valuation technique(s) and inputs used), as well as the level of the fair value hierarchy into which the fair value measurements are categorised (levels 1 to 3) based on the degree to which the inputs to the fair value measurements is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active market for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Financial assets	30 June 2023	31 December 2022	Fair value hierarchy	Valuation technique(s) and key input(s)
Financial assets at fair value through other comprehensive income	Unlisted equity investments: RMB309,000	Unlisted equity investments: RMB309,000	Level 3	Share of the adjusted net asset values of the financial assets, determined with reference to the fair values of underlying assets and liabilities.

There were no transfers between Level 1, 2 and 3 in the current and prior periods.

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 16. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS (Continued)

The directors of the Company consider that the carrying amounts of financial assets and financial liabilities recognised at amortised cost in the condensed consolidated financial statements approximate their fair values at the end of the reporting period.

#### 17. CAPITAL COMMITMENTS

	At 30 June 2023 <i>RMB'000</i>	At 31 December 2022 <i>RMB'000</i>
Capital expenditure in respect of the acquisition of property, plant and equipment contracted for but not provided in the consolidated financial statements	21,840	21,840

#### 18. PLEDGE OF ASSETS

As at 30 June 2023, bank deposits of RMB162,646,000 (31 December 2022: RMB184,518,000) have been pledged to secure the loans under supplier finance arrangements. Except for the amount of RMB100,000,000 (31 December 2022: RMB150,000,000) included in non-current assets as the period under pledge is more than one year which is required by banks, the remaining balances are classified as current assets. In addition, bank deposits of RMB6,748,000 (31 December 2022: RMB7,058,000) have been pledged to secure the quality guarantee and performance guarantee to customers and except for the amount of RMB4,533,000 (31 December 2022: RMB4,647,000) included in non-current assets as the period of guarantee is more than one year, the remaining balances are classified as current assets.

As at 30 June 2023, surety bonds of an aggregate balance of RMB63,816,000 (31 December 2022: RMB65,468,000) were given by a bank in favour of the Group's customers as security for the performance and observance of the Group's obligations under the sales contracts entered into between the Group and the customers. If the Group fails to provide satisfactory performance to the customers to whom the performance guarantees have been given, such customers may demand the bank to pay to them the sum stipulated in such demand. The Group will become liable to compensate such bank accordingly. The performance guarantees will be released upon completion of the sales contract. The performance guarantees were granted under letters of guarantees of the Group and were secured by the Group's pledged bank deposits of RMB6,748,000 (31 December 2022: RMB7,058,000). The management of the Group does not consider it is probable that a claim will be made against the Group in respect of the above quality guarantees and performance guarantees.

FOR THE SIX MONTHS ENDED 30 JUNE 2023

#### 19. RELATED PARTY TRANSACTIONS

On 9 September 2022, the Group entered into a sales and purchase agreement to acquire a property in the PRC between an indirectly owned subsidiary of the Company and a vendor at a consideration of RMB43,680,000. A deposit of RMB21,840,000 is paid to the vendor as at 31 December 2022, the remaining 50% of the consideration will be paid within seven days of the completion of the filing of the assignment of the property. The owner of the vendor is Ms. Qian Xiwen. The director of the vendor is Ms. Qian Liqian, who is alternate director to Mr. Qian Lirong of the Company during the period from 31 December 2019 to 26 August 2022. Mr. Qian Lirong, an executive director, chief executive officer and chairman of the board of director of the Company, is the father of Ms. Qian Xiwen and an uncle of Ms. Qian Liqian. Mr. Qian Chenhui, executive director of the Company, is a cousin of Ms. Qian Xiwen and Ms. Qian Liqian. Details of the transaction are set out in the announcement of the Company dated 9 September 2022.

The Group had no significant transactions and balances with related parties during the period.

The key management personnel of the Group are the directors of the Company. During the six months ended 30 June 2023, directors' emoluments of RMB699,000 (six months ended 30 June 2022: RMB695,000) were paid or payable to the directors of the Company.

#### **MARKET REVIEW**

Global economic growth, reeling from the ongoing Russia-Ukraine conflict, high inflation, the crisis in the European and US banking sectors and the US debt ceiling, slowed in 2023H1. Meanwhile, the Chinese economy gradually recovered with the end of the strict anti-pandemic policy in early 2023 and the normalisation of the economic and social development. The year 2023 marks the fourth year of the issuance of licenses for the commercialisation of 5G. When the economy faces great downward pressure, digitalisation and informatisation will help promote the high-quality growth of the national economy. China made continuous efforts to vigorously strengthen the construction of telecommunication infrastructure such as networks and accelerate the construction of new infrastructure, including 5G, gigabit optical network and the Internet of Things ("IoT"). The penetration rate of gigabit network and 5G network continued to improve, and telecom operators saw a growing number of 5G subscribers. In June 2023, the three major telecommunications operators secured 1.249 billion 5G package subscribers. According to the Economic Performance of the Telecommunications Industry in the First Half of 2023 published by the Ministry of Industry and Information Technology ("MIIT"), the total number of 5G base stations amounted to 2.937 million as at the end of June 2023, accounting for 26% of the total number of mobile base stations. The number of 5G base stations increased by 620,000 in 2023H1 and 900,000 such stations are expected to be built throughout the year, far higher than the target of 600,000 stations planned by the MIIT at the beginning of the year. With the rapid growth of 5G users, the number of 5G mobile subscribers reached 676 million, a net increase of 115 million from the end of 2022. The 5G mobile subscribers made up of 39.5% of mobile phone users, an increase of 6.2 percentage points from the end of 2022. The Global System for Mobile Communications Association ("GSMA") expects China, the world's largest 5G market, to become the world's first market with 1 billion 5G connections by 2025. By 2030, 5G connections in China will reach 1.6 billion. Domestic telecommunications operators expedited the construction of 5G base stations during the period and unveiled multiple tender projects regarding 5G network infrastructure, including the three major telecommunications operators, whose sales account for approximately 90% of the Group's sales, and China Tower Corporation Limited ("China Tower"). Among them, China Mobile launched two centralised procurement projects of 5G base stations worth more than RMB45 billion, while China Unicom announced a centralised procurement project of 5G base stations in August 2023, with a budget of over RMB40 billion. The Group, as one of the leading manufacturers of accessories for mobile communications and telecommunications transmission in China, is expected to benefit from such 5G development.

The Global Digital Economy White Paper released by the China Academy of Information and Communications Technology (CAICT) indicates that the global 5G population coverage was approximately 30.6% as of May 2023, and the number of 5G users worldwide reached 1.15 billion, with 58% of them in China. 5G shows a rapid development trend. With the continuous development of AR/VR, cloud gaming, high-definition video and other businesses with extremely high requirements for transmission and latency, the domestic 5G network deployment has entered a stage of refinement, and the 5G network construction is gradually moving from outdoors to indoors. In terms of strengthening the 5G indoor coverage, 5G small cells featuring low cost, high performance and easy deployment will be one of the key solutions. The Forward Industry Institute predicts that the volume of 5G small cells to be built in China from 2022 to 2025 will be 600,000, 1.5 million, 2.0 million and 1.9 million, respectively, with corresponding market progress of RMB39 billion, RMB97.5 billion, RMB130 billion and RMB123.5 billion, respectively. The construction of 5G small cells will soon reach the peak, and such small cells will become the focus of future 5G deployment. Market demand will continue to rise. The Group is actively developing small cell transmission solutions and following up the relevant bidding projects in time to keep up with the development of small cells.

Against the backdrop of the optimisation and upgrading of new information infrastructure and the accelerated construction of 5G and gigabit optical network, 5G mmWave with the advantages of large bandwidth, low latency rate and high-speed transmission is increasingly favoured by the market. With the in-depth deployment of 5G and the maturity of mmWave technology, the MIIT released a circular on the adjustment of frequency use plan and radio management for microwave communications systems in January 2023, which for the first time included mmWave frequency band into the usage rules. The mmWave technology is expected to be rapidly applied and promoted in China. In view of specific applications of mmWave, China Unicom has disclosed its overall plan for mmWave in the 5G-A Era. According to the China Unicom 5G Millimeter Wave Technology White Paper 3.0, it will improve mmWave network capabilities in three stages: conduct tests on scenario-based deployment for mmWave networks depending on the frequency policy in 2023, verify R18 and other key capabilities in 2024, and explore innovative applications of mmWave in 2025. China Mobile has completed the key technical verification for 5G mmWave. The market demand for mmWave is expected to increase significantly. During the period, the Group actively participated in mmWaverelated exhibitions at home and abroad and developed products in response to customers' needs. The products developed include 76-96 GHz frequency mixer, 75-110 GHz sextupler and 18-30 GHz up/down converters, which were recognised by customers in the industry. With the establishment of its Trigiant mmWave website in both Chinese and English, the Group has been actively expanding its domestic and overseas markets and strengthening its mmWave product portfolio to capture the huge development opportunities in the mmWave market.

Driven by new infrastructure, the demand for digital economy continues to grow, and the communications market continues to improve. The MIIT recently released a new version of the Regulation on Radio Frequency Allocation of the People's Republic of China. It takes the lead in the world in the allocation of the 6GHz frequency band for 5G/6G systems, contributing to wider applications of 5G. The 6GHz spectrum has its coverage and capacity advantages taken into account. The 6GHz range is particularly suitable for the deployment of 5G systems or 6G systems in the future, as it helps to meet the growing demand in network capacity. The new regulation will help stabilise the expectations of the 5G/6G industries, promote global and regional 5G/6G spectrum division in a consistent manner, provide sufficient mid-band resources for the development of 5G/6G, and propel the development and innovation of mobile communications technology.

During the period, the Group actively participated in multiple bidding projects. For instance, it won the bid for China Mobile's centralised procurement project of communications power cables from 2023 to 2025 (two-year period), China Mobile's centralised procurement project of feeder cables and feeder cable connectors from 2023 to 2024 (two-year period) and China Telecom's second centralised procurement project of feeder cables and accessories in 2023, laying a solid foundation for its business development.

#### **RESULTS ANALYSIS**

In 2023H1, the Group's turnover slightly increased by approximately RMB5.8 million, or 0.5%, to approximately RMB1,250.6 million for 2023H1.

The profit for the Period of the Group decreased by approximately RMB15.2 million, or approximately 30.6%, from approximately RMB49.7 million in 2022H1 to approximately RMB34.5 million in 2023H1. The earnings per share decreased from approximately RMB2.77 cents in 2022H1 to approximately RMB1.93 cents in 2023H1.

#### **Breakdown of Turnover by Products**

	Six months ended 30 June			
	2023 RMB'000	2022 RMB'000	Change <i>RMB'000</i>	Change %
Feeder cable series	640,106	573,598	66,508	11.6
Flame-retardant flexible cable series	470,743	481,322	(10,579)	-2.2
Optical fibre cable series and related products	83,654	104,575	(20,921)	-20.0
New-type electronic components	54,043	83,796	(29,753)	-35.5
Other accessories	2,014	1,465	549	37.5
Total	1,250,560	1,244,756	5,804	0.5

#### Feeder Cable Series — Approximately 51.2% of the Total Turnover

The turnover of feeder cable series increased by approximately 11.6% to approximately RMB640.1 million for the Period as compared to the corresponding period in last year. The sales volume of the Group's feeder cable series products increased by approximately 3,400 kilometres to approximately 53,000 kilometres as compared to the corresponding period in last year. As a result of the continuous competition in the industry during the Period, the gross profit margin decreased by approximately 2.6 percentage points to approximately 13.3% as compared to the corresponding period in last year.

#### Flame-retardant Flexible Cable Series — Approximately 37.6% of the Total Turnover

Flame-retardant flexible cable series, a major product of the Group, are mainly used as an internal connection cable for power systems or mobile cable transmission and distribution systems. The turnover decreased by approximately 2.2% to approximately RMB470.7 million for the Period as compared to the corresponding period in last year. As a result of the continuous competition in the industry during the Period, the gross profit margin decreased by 2.0 percentage points to approximately 10.8% as compared to the corresponding period in last year.

#### Optical Fibre Cable Series and Related Products — Approximately 6.7% of the Total Turnover

The turnover of optical fibre cable series and related products decreased by approximately 20.0% to approximately RMB83.7 million as compared to the corresponding period in last year. Sales volume of optical fibre increased by approximately 50,000 fibre kilometres to approximately 1,345,000 fibre kilometres as compared to the corresponding period in last year. The gross profit margin decreased by approximately 1.6 percentage points to approximately 13.5% as a result of the continuous competition in the industry.

#### **Major Customers and Sales Network**

The Group has long been a major supplier to the three major telecommunications operators, namely China Mobile Communications Corporation\* (中國移動通信集團公司) ("China Mobile"), China United Network Communications Limited\* (中國聯合網絡通信股份有限公司) ("China Unicom") and China Telecommunications Corporation\* (中國電信集團公司) ("China Telecom"), and also telecommunications equipment manufacturers such as Huawei, ZTE in the PRC and maintained a good relationship with them leveraging on its reputation in the industry for its diverse products portfolio, excellent product quality, comprehensive and efficient aftersales services, and regional network extensive coverage. During the Period, the overall turnover of the Group derived from China Mobile, China Unicom and China Telecom accounted for approximately 39.2%, 36.9% and 14.0%, respectively, of the total turnover of the Group. In addition to the close cooperation with the three major telecommunication operators in the PRC, the Group also maintained a sound business relationship with China Tower. As at 30 June 2023, the Group was a supplier to 30 out of the 31 provincial subsidiaries of China Tower.

#### **Marketing Strategy**

Leveraging on finance cost advantages to actively support the development of China's telecommunications industry; focusing on expansion of telecommunications business through scientific research capability and winning customer trust with quality

Since the inception of the Group, overall around 90% of its annual sales have been made to the three major telecommunications operators in China and (the subsequently established) China Tower. From the 3G and 4G eras to the official kick-off of the era of 5G commercialisation in China in 2019, the Group, as a supplier of base station and communication network construction products including feeder cable, optical and electrical hybrid cables and flame-retardant flexible cables, has been benefiting from China's rapid development of the network construction and is one of the key beneficiary enterprises in the industry. To promote the efficiency and effectiveness of telecommunications infrastructure construction as well as to provide strong support to the high-quality development of China's telecommunications industry, as part of its marketing strategies, so as to gain market share and maintain a long-term sound cooperative relationship with the customers, there had been long repayment period from the key customers of the Group, being China's three major telecommunications operators and China Tower, in line with the high growth of their network construction. Since the establishment of the Company and up to date, as part of its marketing strategies, the Group generally grants its customers a credit period ranging from 180 days to 360 days, leading to Group's relatively longer period of turnover days of accounts receivables. In recent years, the turnover days for trade and bills receivables is more than one year. Meanwhile, the proportion of trade receivables in the total assets of the Group is relatively high as a result of the said marketing strategy for supporting the network investment of China's three major telecommunications operators and China Tower. With an emphasis on scientific research and development in the telecommunications industry, the Group makes significant annual investment in research and development, and focuses on the sales of telecommunications equipment to improve the competitiveness of the Group. In terms of overseas sales, the Group strives to win the trust of customers with quality, and is highly cautious in handling accounts receivable from overseas customers. It is expected that the Group will maintain the relevant policies in the 5G era, while expanding sales channels of the Group and seeking growth opportunities for business development.

#### **Patents, Awards and Recognition**

As at 30 June 2023, the Group has obtained 209 patents, including 71 invention patents and 138 utility model patents in the PRC. The Group received various awards and honours which included the following:

- according to the statistics from the Optical Fiber and Electric Cable Sub-association of the China Electronic Components Association (中國電子元件行業協會光電線纜分會), Trigiant Technology ranked first in terms of sales volume of feeder cable among the feeder cable manufacturers in the PRC for several consecutive years since 2010;
- Trigiant Technology was awarded the National Enterprise Technology Center and the Jiangsu Outstanding Contribution Manufacturer Award;
- Trigiant Optic-Electric was awarded as Jiangsu Enterprise Technology Center; and
- Trigiant Technology and Trigiant Optic-Electric have been rated AAA (Integrated Credit) by China's Lianhe Credit Information Service Co., Ltd, Jiangsu Branch in September 2022.

#### **Prospects and Future Plans**

Looking ahead to the second half of 2023, the worlds's economy still faces many challenges. The interest rate hike policies of major central banks in Europe and the United States will amplify global financial risks. Trade frictions and shrinking external demand will put pressure on the domestic economy. The Chinese government has recently rolled out a package of economic stimulus measures to expand domestic demand and stimulate overall economic growth. The value of 5G is increasing, and many industries are actively embracing 5G. The upgrading of personal digital applications and the digital transformation in various vertical industries have put forward higher requirements for the development of 5G. As 5G continues to maintain rapid development, there is still a need for large-scale deployment of 5G base stations. CICT Mobile estimates that there will be approximately 1.8 million low-band 5G base stations, 5 million mid-band 5G base stations, and 1 million high-band 5G base stations in China in the future. According to the GSMA's Mobile Economy China 2023, 5G is expected to overtake 4G to become the dominant mobile technology in China by 2024, and China will be the first market with 1 billion 5G connections by 2025. The Group, as a core product supplier for the construction of 5G base stations, will continue to benefit from the in-depth development of 5G. We will actively invest in the innovation and R&D of related products, including optical-electrical hybrid cable components for 5G base stations and NEX10 connectors with broadband and low insertion loss for 5G communications.

The Third Generation Partnership Project (3GPP) officially confirmed in 2021 5G-Advanced (5G-A) as the official name for the next stage of 5G evolution. 5.5G is regarded as a bridge between 5G and 6G. Recently, Huawei announced that it will launch a complete set of commercial 5.5G network equipment in 2024, marking the beginning of the 5.5G era for the industry. In addition, China is working hard to explore potential key technologies for 6G and promote the R&D of 6G technology. The Group has been keeping a close eye on the development progress of the industry and has been actively conducting pre-studies on 6G products to prepare for the arrival of 6G.

### Seizing opportunities of mmWave development, and accelerating the investment in R&D of related products

At present, mmWave has been fully applied in military fields such as radar detection and satellite remote sensing, as well as in civilian fields such as vehicle and spaceborne telemetry and 5G. The mmWave industry chain is expected to see explosive growth. It is predicted that the critical bottlenecks in mmWave technology will be overcame in the 5.5G era. In addition, baseband manufacturers have already released commercial 5G mmWave chips, and mmWave is becoming commercially available. In its Study on Socio-Economic Benefits of 5G Services Provided in mmWave Bands, the GSMA predicts that the contribution of mmWave 5G to global GDP will grow exponentially over the 2020–2034 period and it will contribute US\$565 billion to global GDP by 2034. Relying on its technological advantages and in response to market needs, the Group has been actively promoting the R&D of 75–110 GHz products. Currently, Trigiant MMWave has the capability of researching, developing and testing the full frequency band of 75–110 GHz, and will increase its investment in the R&D of 75–110 GHz products in the future. The Group has also strengthened its R&D and production of various products in the DC-50 GHz frequency range as well as the R&D of 5G mmWave Q-band point-to-point communications product technologies. In terms of market development, the Group actively participates in various exhibitions in the industry to increase it popularity and at the same time serves customers in domestic and overseas markets to continuously expand its business territory. It is expected that the mmWave business will make a more significant contribution to the Group's revenue in the next two years.

#### Continuously making presence in IoT business

With the increasingly urgent digital transformation of the economy and society, the IoT becomes one of the key technologies in the development of digital economy, and the industry demand shows a rapid growth trend. With the release of the Three-Year Action Plan for the Construction of New IoT Infrastructure (2021–2023), the IoT industry wins great support for development from the government. The International Data Corporation (IDC) forecasts that China's spending on IoT will reach US\$300 billion by 2027, ranking first in the world and accounting for approximately a quarter of the world's total IoT investment. The national innovation alliance for IoT and AI applications in forestry and grassland that the Group has joined is currently working in an orderly manner. The Group is actively seeking suitable investment opportunities for the development of its IoT business.

#### Identifying new customers and actively expanding overseas markets

China has emerged as one of the most aggressive countries promoting 5G and is predicted to be one of the top four markets that will drive the growth of 5G in Asia. It is projected to become the world's largest 5G market by 2025. As the fourth largest operator in China, China Broadcasting had more than 13 million 5G package subscribers as at the end of June 2023, with more than 1 million new subscribers every month. Constant efforts were made to push ahead with its 5G deployment. The Group's cooperation with China Broadcasting is in progress and it has been actively participating in tenders in various provinces. Meanwhile, the Group will continue to maintain long-term partnerships with the three major telecom operators, China Tower, ZTE, Huawei and other partners, closely follow up the relevant tender projects, and deepen the cooperation with universities and colleges, in order to seek different cooperation opportunities from various angles. In terms of overseas market development, the Group plans to attend exhibitions and visit customers in overseas countries such as the US and South Korea to promote customised products with high profit margins and strong demand from customers, so as to further strengthen its market share and cultivate a wider and more diversified customer base.

#### **FINANCIAL REVIEW**

#### **Turnover**

In the first half of 2023, turnover increased slightly by approximately RMB5.8 million, or 0.5%, from approximately RMB1,244.8 million for 2022H1 to approximately RMB1,250.6 million for the first half of 2023. The increase in turnover was mainly contributed by the increase in turnover of feeder cable series of approximately RMB66.5 million but offset by the decrease in turnover of new-type electronic components, optical fibre cable series and related products and flame-retardant flexible cable series, of approximately RMB29.8 million, RMB20.9 million and RMB10.6 million respectively.

#### Cost of goods sold

For both periods, cost of materials consumed remained the major component of the cost of goods sold. Cost of goods sold increased slightly generally in line with the slight increase in turnover by approximately RMB26.9 million, or 2.5%, from approximately RMB1,066.3 million for 2022H1 to approximately RMB1,093.2 million for 2023H1.

Metal raw materials during the Period such as copper, being the main raw materials for the Group's feeder cable series and flame-retardant flexible cable series decreased by 5.3% as compared to 2022H1 and the average selling price decreased generally in line with the copper price. The Group adopted the cost-plus-pricing-model for its feeder cable series products to control the price risk of raw materials and maintained good relationship with its customers and suppliers.

#### **Gross profit and gross profit margin**

Gross profit decreased by approximately RMB21.1 million, or 11.8%, from approximately RMB178.5 million for 2022H1 to approximately RMB157.4 million for the first half of 2023. Overall gross profit margin decreased from approximately 14.3% for 2022H1 to approximately 12.6% for the first half of 2023. The decrease in overall gross profit margin is mainly a result of the impact from the continuous competition in the industry during the Period.

#### Other income

Other income decreased by approximately RMB0.5 million, or 5.3%, from approximately RMB8.9 million for 2022H1 to approximately RMB8.4 million for 2023H1 primarily due to the decrease in resale of optical fibre.

#### **Impairment losses**

Impairment losses under expected credit loss model net of reversal, on trade receivables, increased by approximately RMB11.1 million, or approximately 87.8% from a loss of approximately RMB12.7 million for 2022H1 to a loss of approximately RMB23.8 million for 2023H1, as the aging of trade receivables as of 30 June 2023 has increased.

#### Other gains and losses

Other gains were recorded of approximately RMB2.1 million for 2022H1 as compared to other gains of approximately RMB0.9 million in 2023H1, mainly attributable to an exchange gain of approximately RMB2.1 million recorded in 2022H1 as compared to an exchange gain of approximately RMB0.9 million in 2023H1.

#### **Selling and distribution costs**

Selling and distribution costs decreased by approximately RMB0.7 million, or 2.6%, from approximately RMB26.4 million for 2022H1 to approximately RMB25.7 million for 2023H1 mainly due to the decrease in local travelling expense.

#### **Administrative expenses**

Administrative expenses increased by approximately RMB2.6 million, or 12.9%, from approximately RMB19.9 million for 2022H1 to approximately RMB22.4 million for 2023H1 mainly due to the increase in legal and professional fee and office expense.

#### **Research and development costs**

Research and development costs increased by approximately RMB0.8 million, or 3.7%, from approximately RMB22.9 million for 2022H1 to approximately RMB23.7 million for 2023H1 primarily affected by the progress of research projects.

#### **Finance costs**

Finance costs decreased by approximately RMB4.1 million, or 13.0%, from approximately RMB31.6 million for 2022H1 to approximately RMB27.5 million for 2023H1 primarily due to the decrease in the average interest rate of borrowings. As compared with 2022H1, the overall bank borrowings interest rate has decreased in 2023H1.

#### **Taxation**

Taxation charge decreased by approximately RMB17.3 million, or 65.8%, from approximately RMB26.3 million for 2022H1 to approximately RMB9.0 million for 2023H1. The decrease in taxation charge for 2023H1 is primarily attributable to the one-off withholding tax charged for the re-organisation plan which took place during 2022H1 with no related tax charge in 2023H1.

#### **Profit for the period**

As a combined result of the foregoing, the profit for the period of the Group decreased by approximately RMB15.2 million, or approximately 30.6%, from approximately RMB49.7 million in 2022H1 to approximately RMB34.5 million in 2023H1. The net profit margin decreased from approximately 4.0% for 2022H1 to approximately 2.8% for 2023H1.

#### LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE

The operation of the Group is generally financed through a combination of shareholders' equity, internally generated cash flows and borrowings. In the long term, the operation of the Group will be funded by internally generated cash flows and, if necessary, by additional equity financing and borrowings.

The following table summarises the cash flows for the six months ended 30 June 2023 and 2022:

	Six months ended 30 June	
	2023	
	RMB'000	RMB'000
Net cash from operating activities	255,673	14,154
Net cash from (used in) investing activities	25,326	(31,079)
Net cash (used in) from financing activities	(277,756)	37,108

As at 30 June 2023, the Group had bank balances and cash and pledged bank deposits of approximately RMB709.4 million, the majority of which were denominated in Renminbi. As at 30 June 2023, the Group had net borrowings of approximately RMB1,665.9 million which included bank borrowings of RMB1,205.0 million, borrowings under bills payables financing arrangements of RMB466.1 million, which are repayable within one year and prepaid interest of approximately RMB5.2 million partially offset the borrowings. As at 30 June 2023, RMB675.0 million of the total bank borrowings were fixed rate borrowings, approximately RMB530.0 million were variable rate borrowings and approximately RMB466.1 million were fixed rate discounted bills payables classified as borrowings. As at 30 June 2023, borrowings of approximately RMB1,665.9 million were denominated in Renminbi.

The majority of the Group's transactions are denominated in Renminbi and, accordingly, the Group has not entered into any financial instrument for hedging foreign currency exposure. The Group currently does not have any foreign currency hedging policy but will consider hedging its foreign currency exposure should the need arise.

#### **GEARING RATIO**

Gearing ratio decreased slightly from approximately 27.0% as at 31 December 2022 to approximately 26.7% as at 30 June 2023. Such decrease was primarily resulted from the impact of slight decrease in borrowings in 2023H1. Gearing ratio is calculated by dividing total borrowings net of pledged bank deposits and bank balances and cash over total equity.

#### **PLEDGE OF ASSETS**

As at 30 June 2023, the Group pledged certain bank deposits with carrying value of approximately RMB169.4 million (31 December 2022: approximately RMB191.6 million) to certain banks to secure credit facilities granted to the Group and performance bond.

#### **CONTINGENT LIABILITIES**

The Group had no material contingent liabilities as at 30 June 2023.

#### **EMPLOYEE INFORMATION**

As at 30 June 2023, the Group had approximately 743 (31 December 2022: 748) employees. In order to enhance the morale and productivity of employees, employees are remunerated based on their performance, experience and prevailing industry practices. Compensation policies and packages of management staff and functional heads are being reviewed on a yearly basis. In addition to basic salary, performance related salary may also be awarded to employees based on internal performance evaluation. Moreover, the Company adopted a share option scheme in May 2014 which allows the Company to grant share options to, among other persons, its directors and employees in order to retain elite personnel to stay with the Group and to provide incentives for their contribution to the Group.

The Group also invests in continuing education and training programmes for management staff and other employees with a view to upgrading their skills and knowledge. These training courses comprise internal courses run by the management of the Group and external courses provided by professional trainers and range from technical training for production staff to financial and administrative trainings for management staff.

#### **INTERIM DIVIDEND**

The Board does not recommend the declaration of payment of interim dividend for the six months ended 30 June 2023 (2022H1: Nil).

#### **CORPORATE GOVERNANCE**

The Company adopted the Corporate Governance Code as set out in Part 2 of Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange ("Listing Rules") ("Corporate Governance Code") as its own code of corporate governance. The Directors consider that save for the deviation from code provision C.2.1 of the Corporate Governance Code which requires the segregation of the roles of the chairman of the board and chief executive officer, both of which are currently taken up by Mr. Qian Lirong, further details of which are set out in the section headed "Corporate governance report" of the 2022 annual report of the Company, the Company has complied, to the extent applicable and permissible, with the code provisions as set out in the Corporate Governance Code during the six months ended 30 June 2023 and the Directors will use their best endeavours to procure the Company to comply with such code and make disclosure of deviation from such code in accordance with the Listing Rules.

#### **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities for the six months ended 30 June 2023.

#### **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") as set out in Appendix 10 to the Listing Rules as the code of conduct for Directors in their dealings in the Company's securities. Having made specific enquiry to all the Directors, all the Directors confirmed that they had complied with the required standard of dealings as set out in the Model Code during the six months ended 30 June 2023.

### MATERIAL ACQUISITION AND DISPOSALS OF SUBSIDIARIES OR ASSOCIATED COMPANIES

The Group had no material acquisition or disposal of subsidiaries or associated companies during the six months ended 30 June 2023. In addition, the Group had no significant investments held during the six months ended 30 June 2023.

#### **SHARE OPTION SCHEME**

Pursuant to a resolution passed by the shareholders of the Company at the annual general meeting of the Company held on 27 May 2014, the Company adopted the Scheme to allow the Group to grant options to eligible participants to entitle them to subscribe for new shares as incentives or rewards for their contribution to the Group.

Further details of the Scheme and the share options granted are disclosed in Note 15 of the Notes to the condensed consolidated financial statements.

The number of share options available for grant under the existing scheme mandate of the Scheme as at 1 January 2023 and 30 June 2023 was 37,100,000 Shares.

During the six months ended 30 June 2023 there were no options and awards granted under all schemes of the Company (i.e. the Scheme), and divided by the weighted average number of shares of the Company of 1,791,500,000 Shares for the six months ended 30 June 2023, is nil.

### DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

As at 30 June 2023, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares or debentures of the Company and associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO"), Chapter 571 of the Laws of Hong Kong) of the Company as recorded in the register required to be kept under section 352 of the SFO, or which otherwise notified to the Company and the Stock Exchange pursuant to the Model Code contained in the Listing Rules, were as follows:

### Long Positions Interests in the shares and underlying shares of the Company

Name of Director	Nature of interest	Interest in ordinary shares		Total of shares and underlying shares	Approximate percentage of interest (Note b)
Mr. Qian Lirong	Interest in controlled corporation	523,521,750 (Note a)	-	523,521,750	29.22%

#### Notes:

- (a) These shares are registered in the name of Trigiant Investments Limited ("Trigiant Investments"), a company wholly owned by Abraholme International Limited ("Abraholme") which is in turn wholly owned by Mr. Qian Lirong. By virtue of the provisions in Part XV of the SFO, Mr. Qian Lirong is deemed to be interested in all the shares held by Trigiant Investments and Abraholme. Mr. Qian Lirong is a director of each of Trigiant Investments and Abraholme.
- (b) The total number of 1,791,500,000 shares of the Company in issue as at 30 June 2023 has been used for the calculation of the approximate percentage.

Save as disclosed above, as at 30 June 2023, none of the Directors and chief executives of the Company, or any of their associates had any interests or short positions in the shares, underlying shares and debentures of the Company and associated corporations.

#### **SUBSTANTIAL SHAREHOLDERS**

As at 30 June 2023, the register of substantial shareholders maintained by the Company under section 336 of the SFO recorded that the following persons/entities, other than the Directors or the chief executive of the Company, had an interest or a short position in the shares or underlying shares of the Company:

#### **Long Positions**

Name of shareholder	Nature of interest	Total of shares and underlying shares	Approximate percentage of interest (Note g)
Trigiant Investments	Beneficial owner	523,521,750	29.22%
Abraholme	Interest in controlled corporation	523,521,750 (Note a)	29.22%
Madam Qian Jindi	Interest of spouse	523,521,750 (Note b)	29.22%
Eternal Asia (HK) Limited	Beneficial owner	292,876,000 (Note c)	16.35%
Shenzhen Eternal Asia Supply Chain Management Ltd. ("Eternal Asia")* 深圳市恰亞通供應鏈股份有限公司	Interest in controlled corporation	292,876,000 (Note c)	16.35%
Shenzhen Investment Holding Limited ("Shenzhen Holding")* 深圳市投資控股有限公司	Interest in controlled corporation	292,876,000 (Note c)	16.35%
State-owned Assets Supervision and Administration Commission of the People's Government of Shenzhen Municipal* 深圳市人民政府國有資產監督管理委員會	Interest in controlled corporation	292,876,000 (Note c)	16.35%
People's Bank of China	Interest in controlled corporation	261,000,000 (Note d)	14.57%
中國進出口銀行深圳分行	Person having a security interest in shares	261,000,000 (Note e)	14.57%
Easy Beauty Limited	Beneficial owner	340,000,000 (Note f)	18.98%

Name of shareholder	Nature of interest	Total of shares and underlying shares	Approximate percentage of interest (Note g)
Artemis Delight Limited	Interest in controlled corporation	340,000,000 (Note f)	18.98%
Mr. Dai Xiaolin	Interest in controlled corporation	340,000,000 (Note f)	18.98%

#### Notes:

- (a) These shares are registered in the name of Trigiant Investments, a company wholly owned by Abraholme, which is wholly owned by Mr. Qian Lirong. Under the SFO, each of Mr. Qian Lirong and Abraholme is deemed to be interested in all the shares held by Trigiant Investments. Mr. Qian Lirong is a director of each of Trigiant Investments and Abraholme.
- (b) Madam Qian Jindi is the spouse of Mr. Qian Lirong and under the SFO, she is deemed to be interested in all the shares in which Mr. Qian Lirong is interested or deemed to be interested.
- (c) Pursuant to notice of disclosure of interest of State-owned Assets Supervision and Administration Commission of the People's Government of Shenzhen Municipal filed on 14 May 2021, the controlled corporation of State-owned Assets Supervision and Administration Commission of the People's Government of Shenzhen Municipal (namely Shenzhen Holding) increased its interests in Eternal Asia (a corporation, indirectly holding 292,876,000 shares in the listed corporation) to 18.30% after completion of share transfers on 22 August 2018 and 18 October 2018 respectively. On 24 December 2018, Eternal Asia became a controlled corporation of Shenzhen Holding as Eternal Asia and its directors were accustomed to act in accordance with Shenzhen Holding's directions. Eternal Asia (HK) Limited is wholly owned by Eternal Asia and, Shenzhen Holding is wholly owned by State-owned Assets Supervision and Administration Commission of the People's Government of Shenzhen Municipal
- (d) Based on the notice of disclosure of interests dated 31 March 2016 of the People's Bank of China filed with the Stock Exchange, these interests in shares are registered in the name of 中國進出口銀行, a company owned by the People's Bank of China as to 98%.
- (e) Based on the notices of disclosure of interests dated 25 February 2019 of 中國進出口銀行深圳分行 filed with the Stock Exchange, these interests in shares are registered in the name of 中國進出口銀行深圳分行.
- (f) Based on the notices of disclosure of interests dated 30 March 2023 of Easy Beauty Limited, Artemis Delight Limited and Mr. Dai Xiaolin each filed with the Stock Exchange, these interests in shares are registered in the name of Easy Beauty Limited, a company owned as to 70% by Artemis Delight Limited, which in turn is wholly owned by Mr. Dai Xiaolin.
- (g) The total number of 1,791,500,000 shares of the Company in issue as at 30 June 2023 has been used for the calculation of the approximate percentage.

#### **DISCLOSURE PURSUANT TO RULE 13.51B(1) OF THE LISTING RULES**

There were no changes to the Directors' information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules since the date of the 2022 annual report of the Company.

#### **AUDIT COMMITTEE**

An audit committee of the Board ("Audit Committee") has been established with written terms of reference to, among other matters, review and supervise the financial reporting process, internal control and risk management systems of the Group. As at the date of this report, the Audit Committee comprises all independent non-executive Directors, namely Mr. Chan Fan Shing, Professor Jin Xiaofeng and Mr. Zhao Huanqi. Mr. Chan Fan Shing is the chairman of the Audit Committee. The interim results of the Group for the first half of 2023 have been reviewed by the Audit Committee.

The Company's independent auditor, Deloitte Touche Tohmatsu, has conducted a review of the interim financial information of the Group for the first half of 2023 in accordance with Hong Kong standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA.

On behalf of the Board **Qian Lirong** *Chairman* 

Hong Kong, 29 August 2023