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(A joint stock limited company incorporated in the People's Republic of China with limited liability) (Stock code: 0576)

# CONTINUING CONNECTED TRANSACTION ENTRUSTED MANAGEMENT AGREEMENT

#### ENTRUSTED MANAGEMENT AGREEMENT

On August 23, 2023 (after trading hours), the Company entered into the Entrusted Management Agreement with HangNing Co, pursuant to which HangNing Co shall entrust the Company to take over the operation and management of the Zhejiang Section of HangNing Expressway.

# LISTING RULES IMPLICATIONS

As at the date of this announcement, Communications Group holds approximately 67% of the issued share capital of the Company and is a controlling shareholder of the Company. As at the date of this announcement, HangNing Co is a non-wholly owned subsidiary of Communications Group. Therefore, HangNing Co is a connected person of the Company and as a result, the transaction contemplated under the Entrusted Management Agreement constitutes continuing connected transaction for the Company under Chapter 14A of the Listing Rules.

Pursuant to Rule 14A.81 and Rule 14A.83 of the Listing Rules, the transaction contemplated under the Entrusted Management Agreement is conducted with the associate of the same connected person (i.e. the Communications Group) and is thus required to be aggregated with the respective transactions carried out on a continuing basis under the Previous Agreements.

As the highest applicable percentage ratio in respect of the aggregated annual cap for transaction contemplated under the Entrusted Management Agreement and the respective transactions carried out on a continuing basis under the Previous Agreements is more than 0.1% but less than 5%, the transaction contemplated under the Entrusted Management Agreement will be subject to the reporting, announcement and annual review requirements but exempt from the independent Shareholders' approval requirement under Chapter 14A of the Listing Rules.

#### THE ENTRUSTED MANAGEMENT AGREEMENT

Principal terms of the Entrusted Management Agreement are summarized as below:

Date: August 23, 2023 (after trading hours)

Parties: (1) HangNing Co (as the principal); and

(2) the Company (as the entrustee)

Scope of entrusted operation and management:

The Company is entrusted to take charge of the management of the assets, interests, rights and obligations of the Zhejiang Section of HangNing Expressway and related structures, attachments and corresponding toll road rights, including but not limited to: (i) the daily management of the party, work union and youth league organizations, (ii) operation management, maintenance management and financial management, (iii) road property and road rights maintenance, (iv) wrecker and rescue, safety management, (v) the civilization awareness campaigns, (vi) organizational management, personnel management, performance appraisal and overall management, (vi) preservation and appreciation of the value of state-owned assets, (vii) other operation and management related matters.

Term of entrusted management:

Three years ending August 13, 2026.

The term of entrusted management may be terminated in advance upon agreement by the parties. Parties shall negotiate whether to extend the term three months before the Entrusted Management Agreement expires and shall execute a separate agreement to effect the extension if necessary.

Entrusted management service fee and payment method

It is expected that the annual entrusted management service fee receivable under the Entrusted Management Agreement would not exceed the cap amount of RMB5,400,000.

The annual entrusted management service fee shall be paid within one month after the receipt and acknowledgement of the settlement notice issued by the Company, pursuant to the terms of the Entrusted Management Agreement.

Pricing policy

The entrusted management service fee shall be calculated in accordance with the following formula:

$$(\frac{1}{2} \times \frac{\text{HangNing Expressway}}{\text{Toll revenue of}} + \frac{1}{2} \times \frac{\text{Expressway}}{\text{Length of Expressway}} \times \frac{\text{Cost for toll road operations of the expressways managed by the Company}}{\text{Company}} \times \frac{\text{Company}}{\text{Company}}$$

The maximum annual entrusted management service fee payable is determined after arm's length negotiations between the parties with reference to the Company's operation and management experience of toll expressways and estimation of potential revenue, cost and expenses arising from operation and management of the Zhejiang Section of the HangNing Expressway and all the other expressways which are operated and managed by the Company. Same standards have been applied with respect to the estimations for other expressways operated and managed by the Company.

Governing Law:

The laws of the PRC.

#### PROPOSED ANNUAL CAP AND BASIS OF DETERMINATION

In accordance with Rule 14A.53 of the Listing Rules, the Company is required to set annual cap on the total amount of the entrusted management service fee receivable by the Company under the Entrusted Management Agreement.

The proposed annual cap on the entrusted management service fee of the Entrusted Management Agreement for the each of the three years ending August 13, 2026 shall not exceed RMB5,400,000.

The proposed annual cap on the entrusted management service fee of the Entrusted Management Agreement is determined based on: (i) the Company's operation and management experience of toll expressways; (ii) entrusted management service fees charged by the Company in relation to the Company's operation and management of other expressways; and (iii) the length of the Zhejiang Section of HangNing Expressway and estimation of potential revenue arising from operation of the Zhejiang Section of HangNing Expressway.

# REASONS FOR AND BENEFITS OF THE TRANSACTION

The Company has accumulated relatively mature management experience and possessed competent management skill in the aspects of the management business in relation to toll, road maintenance, and road property safety. Entering into the Entrusted Management Agreement shall further expand the road property portfolio managed by the Company. It will also facilitate the Company to pool its resources for professional management, reduce management cost, and improve performance and competitiveness of the Company in the expressway management and maintenance market.

The Directors (including independent non-executive Directors) are of the opinion that, the Entrusted Management Agreement is entered in the usual and ordinary course of business of the Company on normal commercial terms, the terms of which are fair and reasonable and in the interests of the Company and its Shareholders as a whole.

# INFORMATION ON THE PARTIES

The Company is a joint stock company established under the laws of the PRC with limited liability on March 1, 1997, the H Shares of which are listed on the Main Board of the Stock Exchange. It is principally engaged in investing in, developing and operating high-grade roads in the PRC. The Group also carries on certain other businesses such as securities brokerage, investment banking, asset management, margin financing and securities lending through Zheshang Securities Co., Ltd..

HangNing Co was established under the laws of the PRC, a company which is owned as to 35.7% by Communications Group, 30% by the Company, 21.753% by Huzhou Communications Investment Group Co., Ltd.\* (湖州市交通投資集團有限公司) and 12.547% by Changxing Communications Investment Group Co., Ltd.\* (長興交通投資集團有限公司) as at the time of this announcement. HangNing Co is principally engaged in the operation and management of toll rights of the Zhejiang Section of HangNing Expressway with a total length of 99 kilometers.

# LISTING RULES IMPLICATIONS

As at the date of this announcement, Communications Group holds approximately 67% of the issued share capital of the Company and is a controlling shareholder of the Company. As at the date of this announcement, HangNing Co is a non-wholly owned subsidiary of Communications Group. Therefore, HangNing Co is a connected person of the Company and as a result, the transaction contemplated under the Entrusted Management Agreement constitutes continuing connected transaction for the Company under Chapter 14A of the Listing Rules.

Pursuant to Rule 14A.81 and Rule 14A.83 of the Listing Rules, the transaction contemplated under the Entrusted Management Agreement is conducted with the associate of the same connected person (i.e. Communications Group) and is thus required to be aggregated with the respective transactions carried out on a continuing basis under the Previous Agreements.

The Previous Agreements refer to a total of seven transactions entered into or completed within 12-month period prior to the date of this announcement between the Company and the associates of Communications Group in relation to the provision of entrusted management services of expressways, which consist of the entrusted management agreements entered into with Hangxuan Co (as defined and disclosed in the announcement of the Company dated December 29, 2022), North Channel Co and Jiaxiao Co (as defined and disclosed in the announcement of the Company dated September 21, 2022), Shensuzhewan Branch, Ningbo Yongtaiwen Co and Santongdao South Connection Co (as defined and disclosed in the announcement of the Company dated December 13, 2021) and one other continuing connected transaction which fell below the de minimis thresholds and were fully exempt from all reporting, announcement, circular and independent shareholders' approval requirements under Chapter 14A of the Listing Rules until the transactions set out in the announcement of the Company dated December 13, 2021. The key terms of those transactions, including nature of transaction, basis of consideration and terms of payment, largely resemble those of the Entrusted Management Agreement.

The Previous Agreements primarily relate to the provision of entrusted management of expressways by Group. The individual entrusted management service fee receivable by the Group ranges from RMB1,000,000 to RMB4,500,000 and the aggregate amount of the entrusted management service fees receivable by the Group under the Previous Agreements amounts to RMB18,000,000.

As the highest applicable percentage ratio in respect of the aggregated annual cap for transaction contemplated under the Entrusted Management Agreement and the transactions carried out on a continuing basis under the Previous Agreements is more than 0.1% but less than 5%, the transaction contemplated under the Entrusted Management Agreement will be subject to the reporting, announcement and annual review requirements but exempt from the independent Shareholders' approval requirement under Chapter 14A of the Listing Rules.

Mr. Yuan Yingjie, Mr. Yu Zhihong, Mr. Fan Ye and Mr. Huang Jianzhang, being Directors, are deemed to have material interests in the Entrusted Management Agreement as they are currently also employed by Communications Group and have abstained from voting on the relevant Board resolution. Other than the Directors mentioned above, none of the Directors have a material interest in the transaction contemplated under the Entrusted Management Agreement, and none are required to abstain from voting on the relevant resolution of the Board.

# **DEFINITIONS**

In this announcement, unless the context specifies otherwise, the following defined expressions have the following meanings:

"associate"	has the meaning ascribed to it under the Listing Rules
"Board"	the board of Directors of the Company
"Communications Group"	Zhejiang Communications Investment Group Co., Ltd.* (浙江省交通投資集團有限公司), a state-controlled enterprise established in the PRC on December 29, 2001 and the controlling shareholder of the Company
"Company"	Zhejiang Expressway Co., Ltd. (浙江滬杭甬高速公路股份有限公司), a joint stock limited company established in the PRC on March 1, 1997, whose shares are listed on the main board of the Stock Exchange
"connected person(s)"	has the meaning ascribed to it under the Listing Rules
"continuing connected transaction(s)"	has the meaning ascribed to it under the Listing Rules
"controlling shareholder"	has the meaning ascribed to it under the Listing Rules
"Director(s)"	the director(s) of the Company
"Entrusted Management Agreement"	The agreement dated August 23, 2023 between the Company and HangNing Co in relation to the management of the Zhejiang Section of HangNing Expressway
"Group"	The Company and its subsidiaries
"H Shares"	the overseas listed foreign shares of RMB1.00 each in the share capital of the Company which are primarily listed on the Stock Exchange and traded in Hong Kong dollars since May 15, 1997
"HangNing Co"	Zhejiang Hangning Expressway Co., Ltd.* (浙江杭寧高速公路有限責任公司), a non-wholly owned subsidiary of Communications Group as at the date of this announcement
"HangNing Expressway"	the 99 kilometers HangNing Expressway* (杭寧高速公路) which is owned by HangNing Co

"Hong Kong"	The Hong Kong Special Administrative Region of the PRC
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited, as amended, supplemented or otherwise modified from time to time
"percentage ratio"	has the meaning ascribed to it under Rule 14.04(9) of the Listing Rules
"PRC"	the People's Republic of China which, for the purpose of this announcement only, excludes Hong Kong, the Macau Special Administrative Region of the PRC and Taiwan
"Previous Agreements"	collectively, the agreements with respect to seven transactions entered into between the Company and the associates of the same connected person (i.e. the Communications Group) in relation to the provision of entrusted management services of expressways
"RMB"	Renminbi, the lawful currency of the PRC
"Shareholder(s)"	holder(s) of the share(s) of the Company
"Stock Exchange"	The Stock Exchange of Hong Kong Limited

per cent

"subsidiary(ies)"

"%"

On behalf of the Board of Directors

Zhejiang Expressway Co., Ltd.

YUAN Yingjie

Chairman

has the meaning ascribed to it under the Listing Rules

Hangzhou, the PRC, August 23, 2023

As at the date of this announcement, the executive Directors of the Company are: Mr. YUAN Yingjie and Mr. CHEN Ninghui; the other non-executive Directors of the Company are: Mr. YU Zhihong, Mr. YANG Xudong, Mr. FAN Ye and Mr. HUANG Jianzhang; and the independent non-executive Directors of the Company are: Mr. PEI Ker-Wei, Ms. LEE Wai Tsang, Rosa and Mr. CHEN Bin.

<sup>\*</sup> For identification purposes only