



NAME(S) AND ADDRESS OF REGISTERED SHAREHOLDER(S)
登記股東之姓名及地址

vanke

CHINA VANKE CO., LTD.*

萬科企業股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)
(於中華人民共和國註冊成立的股份有限公司)
(Stock Code 股份代號: 2202)

DIVIDEND CURRENCY ELECTION FORM

FOR 2022 FINAL DIVIDEND OF RMB0.68 PER ORDINARY SHARE ("2022 FINAL DIVIDEND")

二零二二年末期股息每股普通股人民幣0.68元(「二零二二年末期股息」)

股息貨幣選擇表格

Registered shareholders will automatically receive their cash dividends in Hong Kong dollars unless they elect to receive them in Renminbi. No action is required if you wish to receive your cash dividends in Hong Kong dollars.

登記股東將自動以港元收取現金股息，除非選擇以人民幣收取現金股息。如果閣下希望以港元收取現金股息，則無需採取任何行動。

If you wish to elect to receive the 2022 Final Dividend in Renminbi, please complete this form in accordance with the instruction below and return it to Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong **no later than 4:30 p.m. on Wednesday, 9 August 2023.**

如果閣下希望選擇以人民幣收取二零二二年末期股息，請按照以下指示填寫此表格，並**最遲須於2023年8月9日星期三下午4時30分**將其交回香港中央證券登記有限公司，地址為香港灣仔皇后大道東183號合和中心17M樓。

DIVIDEND CURRENCY ELECTION

股息貨幣選擇

This section needs only be completed if you wish to receive the 2022 Final Dividend in Renminbi. If you wish to receive the 2022 Final Dividend in Hong Kong dollars, you are not required to complete and return this election form.

如閣下欲以人民幣收取二零二二年末期股息，請填寫此部分。倘閣下欲以港元收取二零二二年末期股息，則毋須填寫及交回本選擇表格。

I/we hereby elect to receive the 2022 Final Dividend in Renminbi. (Please insert 'X' in the box.)

本人／吾等謹此選擇以人民幣收取二零二二年末期股息。(請在以下方格填上「X」號。)

☐ **RENMINBI 人民幣**

Compliance by the Company with the authorization as set out in this Dividend Currency Election Form will discharge it from all liabilities in respect of dividends so paid. For the avoidance of doubt, the Company does not accept any special instructions written on this form.

本公司按照本股息貨幣選擇表格載列之授權行事將會免除其一切與支付該等股息有關之責任。為免存疑，任何在本表格上的特別手寫指示，本公司將不予處理。

Signature(s) of shareholder(s)^{Note} 股東簽署^{附註}

(1) _____ (2) _____ (3) _____ (4) _____

Date 日期 _____

Note:
附註：
Joint holder:
聯名持有人：
Corporation:
公司：

Deceased holder:
已故股東：

The signatures of all joint holders are required. If the holder is under 18, a parent or legal guardian must sign and state their capacity.
所有聯名持有人均須簽署。倘持有人未滿18歲，則須由父母或法定監護人簽署並列明其身份。
In the case of a corporation, this form should be signed by two authorized signatories stating their capacity. Alternatively, this form can be signed by a director of the company in the presence of a witness who attests the signature or under its common seal.
倘持有人為一家公司，則本表格須由兩名列明其職位的獲授權簽署人士簽署。否則，本表格須由公司董事於見證人簽名見證下簽署，或由公司董事簽署並蓋上公司印章。
Where the shares are in the name of a deceased holder, this form should be signed by the executors or administrators and should indicate the name of the deceased holder.
倘股份乃以一名已故股東的名義持有，則本表格須由遺囑執行人或財產管理人簽署並註明已故股東的姓名。

Any personal information provided will only be used for the purpose of processing your dividend instruction request and updating our records.
提供的個人資料只會用作處理閣下股息指示的要求及更新我們的記錄。

IMPORTANT NOTES: 重要提示：

- Reference is made to the announcement of China Vanke Co., Ltd.* dated 3 July 2023 with respect to (a) the payment of final dividend of RMB0.68 per Share (equivalent to HK0.738608 per Share) for the year ended 31 December 2022 ("2022 Final Dividend") and (b) the option given to the H shareholders to elect to receive all (but not part, save in the case of HKSCC Nominees Limited, which may elect to receive part of its entitlement in RMB) of their dividend for H shares in RMB.

茲提述萬科企業股份有限公司於2023年7月3日刊發的公告內容有關(a)派付截至2022年12月31日止年度的末期股息(「二零二二年末期股息」)每股人民幣0.68元(相等於每股0.738608港元)；及(b)給予H股股東以人民幣收取全部(惟非部分，惟香港中央結算(代理人)有限公司除外，其可選擇以人民幣收取其部分權益)H股股息的選擇權。

- If you are minded to elect to receive the 2022 Final Dividend in RMB, you should note that (i) you should ensure that you have an appropriate bank account to which the RMB cheques for dividend can be presented for payment; and (ii) there is no assurance that RMB cheques can be cleared without handling charges or delay in Hong Kong or that RMB cheque will be honoured for payment upon presentation outside Hong Kong.

倘閣下擬選擇以人民幣收取二零二二年末期股息，閣下須注意：(i)請確保閣下擁有適當的銀行賬戶以使收取股息的人民幣支票可兌現；及(ii)概不保證人民幣支票在香港結算並無手續費或會有所延誤，或人民幣支票能夠於香港境外兌現時過戶。