



東風汽車集團股份有限公司  
DONGFENG MOTOR GROUP COMPANY LIMITED\*

Stock Code: 489



# 2022 ANNUAL REPORT

\* For identification purposes only

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# Corporate Profile and Summary of Business

## I. CORPORATE INFORMATION

### **COMPANY NAME**

Dongfeng Motor Group Company Limited

### **REGISTERED ADDRESS**

Special No. 1 Dongfeng Road  
Wuhan Economic and Technology Development Zone  
Wuhan, Hubei  
PRC

### **PRINCIPAL PLACE OF BUSINESS IN THE PRC**

Special No. 1 Dongfeng Road  
Wuhan Economic and Technology Development Zone  
Wuhan, Hubei  
PRC

### **PRINCIPAL PLACE OF BUSINESS IN HONG KONG**

5/F, Manulife Place  
348 Kwun Tong Road  
Kowloon  
Hong Kong  
Hong Kong SAR

### **AUDITOR**

PricewaterhouseCoopers  
*Certified Public Accountants and  
Registered Public Interest Entity Auditor*

# Corporate Profile and Summary of Business (Continued)

## II. STOCK PROFILE OF THE COMPANY

### LISTING DATE

7 December 2005

### PLACE OF LISTING

The Stock Exchange of Hong Kong Limited (the “Stock Exchange”)

### STOCK CODE

00489

### TOTAL SHARE CAPITAL

RMB8,616,120,000 (as of 31 December 2022)

## III. OTHER RELATED INFORMATION

### COMPANY WEBSITE

[www.dfmfg.com.cn](http://www.dfmfg.com.cn)

### JOINT COMPANY SECRETARIES

Yin Yaoliang  
Yuen Wing Yan, Winnie (FCG, HKFCG)

### HONG KONG H SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited  
Shops 1712–1716, 17th Floor  
Hopewell Centre  
183 Queen’s Road East  
Wan Chai  
Hong Kong SAR

# Corporate Profile and Summary of Business (Continued)

## IV. SUMMARY OF BUSINESS

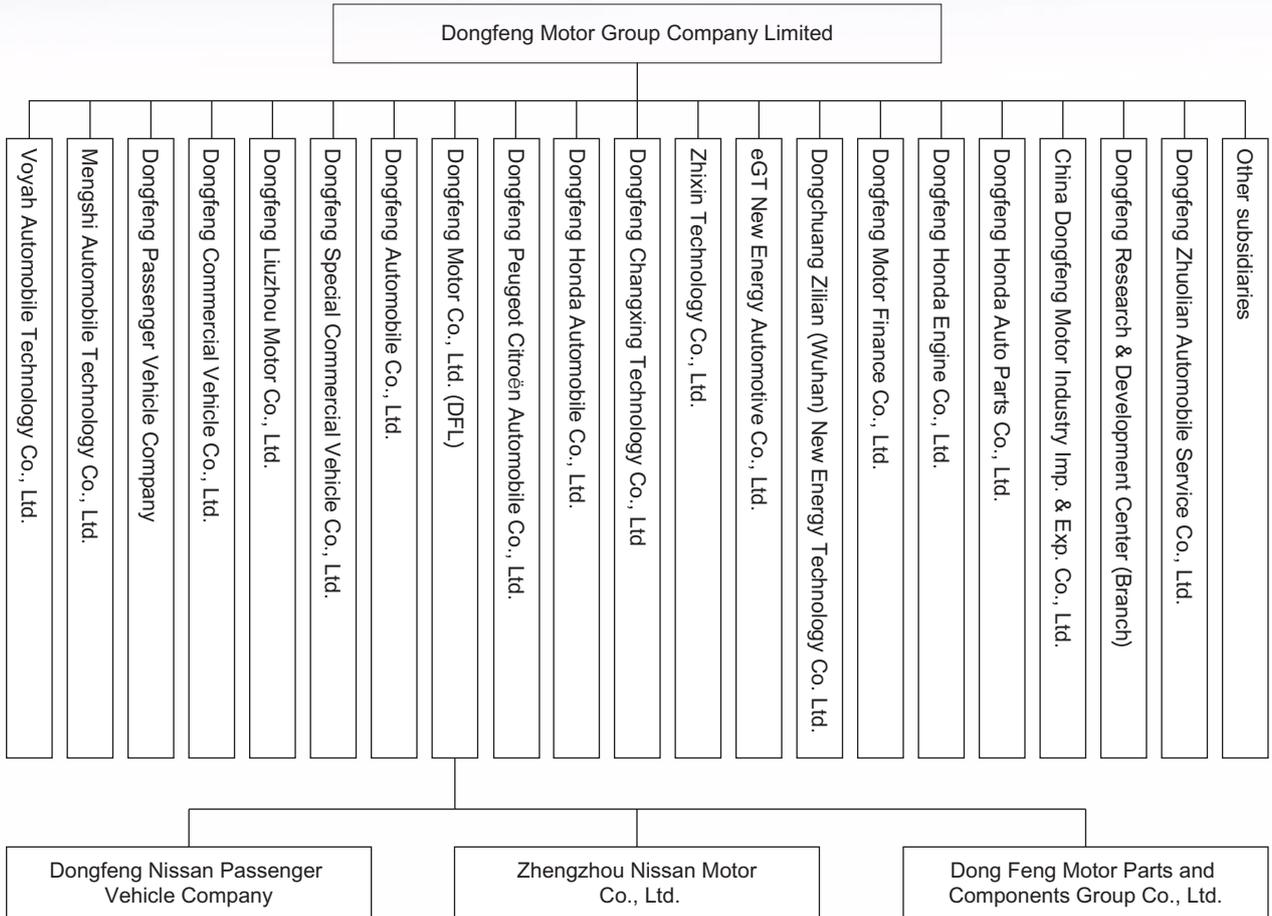
Dongfeng Motor Group Company Limited (hereinafter referred to as “Dongfeng Motor Group”) was listed on the Stock Exchange on 7 December 2005. Dongfeng Motor Group has a full range of commercial vehicles, passenger cars, military vehicles, new energy vehicles, key automotive components and parts, automotive equipment, travel services, and vehicle finance. The domestic business is mainly located in more than 20 cities in China, including Wuhan, Shiyan, Xiangyang, Guangzhou, Liuzhou, Zhengzhou, Chengdu, Chongqing and Dalian. Dongfeng Motor Group has built an overseas research and development base in Sweden, has acquired a stake in Stellantis Group, and has developed global cooperation and synergy with more than 10 international vehicle and parts enterprises, and its products are sold to more than 80 countries worldwide. In 2022, the total vehicle sales of the Group reached 2.4645 million units, ranking third among domestic automobile manufacturers, with a market share of 9.17%. As of December 31, 2022, Dongfeng Motor Group has a vehicle production capacity of approximately 3.850 million, occupying a leading position in the industry.

Dongfeng Motor Group is a leading commercial vehicle manufacturer with complete commercial vehicle industry chain layout and excellent product characteristics. The Company carries out commercial vehicle businesses through its holding subsidiaries, such as Dongfeng Commercial Vehicle Co., Ltd., Dongfeng Special Commercial Vehicle Co., Ltd. and Dongfeng Liuzhou Motor Co., Ltd.. Dongfeng Motor Group’s passenger vehicle product line is complete, and has long been a leader in the domestic automobile industry with a wide range of market influence and high brand awareness. It mainly carries out passenger vehicle business through its branch Dongfeng Passenger Vehicle Company, holding subsidiary Dongfeng Liuzhou Motor Co., Ltd., joint ventures Dongfeng Motor Co., Ltd., Dongfeng Honda Co., Ltd. and Dongfeng Peugeot Citroën Automobile Co., Ltd.. Dongfeng Motor Group has completed the strategic layout of new energy vehicle brands, platforms, products, key components and core technology resources in the field of automatic new energy vehicles, forming a brand layout covering the luxury (M HERO brand), high-end (VOYAH brand), mid-range (AEOLUS band), economical (Nano Box) and various sectors.

Dongfeng Motor Group’s auto finance business has a good development momentum in recent years. It has realized the online operation of the whole business process, and its supporting role for the vehicle business is increasingly strengthened. It mainly carries out retail financial business, dealer inventory financing business, corporate financial business and aftermarket service through its holding subsidiaries Dongfeng Motor Finance Co., Ltd. and Dongfeng Motor Financing Co., Ltd., Dongfeng Nissan Auto Finance Co., Ltd. and Wuhan Dongfeng Insurance Brokerage Co., Ltd.

In recent years, the Group has been creating a “source of original technology” around new energy power systems and smart vehicles, further improve in-depth technological innovation that enables to make new breakthrough in the fields of automobile chips, battery and software engineering, and enhance the capability of industry chains that is independent, safe and controllable. The Group will promote the rapid development of the independent business and the upward of the Dongfeng brand.

## Corporate Profile and Summary of Business (Continued)



# Chairman's Statement

Dear Shareholders,

On behalf of the Board of Directors, I hereby present the 2022 annual report of Dongfeng Motor Group for your review.

The year 2022 was an extraordinary year in the history of automobile industry, when the domestic automobile market was subject to greater challenges because unfavourable factors were worse than expected, as the automobile industry was weighted down from three dimensions: contracted demands of the macro economy, supply shock and weak expectations, the industry chain, the supply chain and the distribution chain were away from the track of normal operation, and the new energy vehicle segment saw significant rise of battery prices. The market was undergoing profound structural changes, with luxury brands growing continuously, independent brand passenger vehicles witnessing further improvement in sales volume, the new energy vehicle market developing rapidly and the export to overseas automobile markets maintaining strong growth, but joint-invested non-luxury vehicles registering year-on-year decrease of market share and the commercial vehicle market experiencing continuous decline, which indicated that brand differentiation was growing distinct.

Faced with the severe and complex situation and the arduous missions, the Group remained committed to high-quality development and devoted every effort to maintain business stability and health. The sales volume of vehicles registered 2,464,500 units for the year, representing year-on-year decrease of 11.2% but still remaining among the top three in the industry. The independent brand passenger vehicle business showed a good momentum of accelerated development and recorded sales volume of 497,900 units, representing year-on-year increase of 39.6%, which was 30.1 percentage points higher than the average industry growth. Affected by the sluggish overall commercial vehicle market, the Group's commercial vehicle business reported sales volume of 311,300 units, representing year-on-year decrease of 40.4%. The new energy business of the Group maintained rapid growth, with the sales volume of new energy vehicles reaching approximately 346,100 units for the year, representing year-on-year increase of 115.5%, which was 22.1 percentage points higher than the average industry growth, being the fourth in the industry. The high-end brand VOYAH achieved the product layout of "Three-Year Plan for Three Classes", as the flagship electric luxury MPV VOYAH Dreamer was launched, the flagship luxury electric sedan Halo ("Zhuiguang") debuted and Aeolus E70 secured the first place in the operating-purpose vehicle market with year-on-year growth of 2 times in the sales volume. The joint venture passenger vehicle business remained stable overall and recorded sales volume of 1,655,300 units. In particular, Dongfeng Peugeot Citroen Automobile Company Ltd. witnessed continuous growth in the sales volume, registering year-on-year increase of 24.5%.

## Chairman's Statement (Continued)

The Group recorded sound performance in all key financial indicators. The sales revenue of the year reached RMB92.663 billion, and the net profit attributable to equity holders of the Company amounted to RMB10.265 billion, with a net profit margin of 11.1%, which was the best performance in the recent three years. As the Group further adjusted the asset structure and improved operation efficiency, the gearing ratio decreased by 2.6 percentage points year on year.

Acting in line with the overall objectives of the “14th Five-Year Plan” and the “One Body with Two Wings” business layout, the Group further advanced the transformation to a preeminent technology-driven enterprise and achieved new progress in development of independent brand new energy vehicles and core technologies and in deepening reform.

In the independent brand new energy vehicle segment, the Group focused on expanding new fields and further consolidating new advantages to promote the development of new energy and intelligent networked vehicles; achieved the strategic deployment of brand, platform, products, key components and core technological resources for new energy vehicles, and built the brand portfolio covering luxury (M HERO), high end (VOYAH), medium end (Aeolus) and economical (Nano Box). The independent brand passenger vehicle segment created the “1+2” platform framework, represented by one hybrid and energy conserving framework and the two special-purpose new energy frameworks, and built the green power brand “Mach”, the 1.5T hybrid engine of which had effective heat efficiency up to 45.18%, being the first of its kind with heat efficiency of over 45% recognised in China's automobile industry. The project “Development and Application of Key Technologies for Full-power Fuel-cell Vehicles and Systems” was honoured with the first prize of “China-SAE Science and Technology Award”; Dongfeng Hydrogen Boat, the first high-end full-power fuel-cell vehicle in China, was put into mass production. The development of driverless passenger vehicles, namely Robotaxi and Sharing-Van, and driverless trucks have reached the L4 standard. Products of Dongfeng Unmanned Driving Platform have been applied in more than 30 cities in China by demonstration programmes; the Company is the only enterprise of the industry that provides driverless and smart buses to Xiong'an New Area and participates in the initiative of smart city construction. In the commercial vehicle field, the Group built four electrification platforms for medium and heavy trucks, light trucks, vans and pickup trucks, developed the green power brand “Dragon Engine” and made contribution to the construction of “China's Power Chain”.

## Chairman's Statement (Continued)

In field of core technologies, the mastery rate of core technologies identified by Dongfeng has reached 82.1%. With intensified efforts in the fields of electrical and electronic architecture, automotive-grade chips, autonomous controllers, automotive operating systems and intelligent driving, the Group harvested achievements that deserved the title of industry leader, which included building the new-generation centralised, service-oriented SOA electrical and electronic architecture featuring software and hardware decoupling, which was the first of its kind in the industry, achieving industrialisation of IGBT (Insulated Gate Bipolar Transistor) and realising mass production of silicon carbide power module and large-scale application in vehicles in 2023. As the Group accelerated the development and application of independent-brand automotive-grade MCU chips, the first three chip products have entered the stage of trial production for testing. Independent-brand chip-carrying parts under the Aeolus brand recorded 80% of backup rate. The Group maintained the first place in the industry in terms of invention patent disclosure.

Deepening reform and accomplishing the tasks under the three-year action for reform of state-owned enterprises, the Group reaped greater efficiency and benefits. It announced and implemented the Sailing Programme to improve the corporate governance system of subsidiaries, and fully finished the third round of tenure-based and contract-based appointment; accelerated strategic restructuring and adjustment, and completed the “three-in-one” specialisation integration of Zhixin Technology, Dingxin Power and Dongfeng (Wuhan), thus further acquiring core resources; completed the acquisition of controlling interest of the listed company specialised in light vehicles, thereby further improving the structure of commercial vehicle segment; further deepened reform of all business units, therefore laying solid foundation for improvement of overall competitiveness and operation efficiency.

In the future, the automobile market is expected to face severe and complex situation and much fiercer competition. The Group will unswervingly promote high-quality development, accelerate the transformation and upgrading in alignment with the 14th Five-Year Plan, and vigorously advance the “Dongfeng Advance” plan and the “Transition Action of technological innovation” plan. It will improve the capability and consolidate the foundation, keep a firm determination and strengthen independent development, enhance abilities to boost transformation, gather strength to improve the system, reinforce execution to promote effective plan implementation, so as to achieve real improvement in quality and reasonable increase in quantity and to accelerate the construction of Preeminent Dongfeng and world-class enterprise.

## Chairman's Statement (Continued)

Dongfeng Motor Group will continue to increase its dividend payments to earnestly return to shareholders. Considering the Group's profitability and future development, the Board proposed to distribute a final dividend of RMB 0.30 per share (tax included) from the profit of 2022.

Finally, on behalf of the Board, I would like to express my sincere gratitude to all shareholders for their continued support and dedication.

**Zhu Yanfeng**

Wuhan, the PRC

29 March 2023

# Director Report

## BUSINESS OVERVIEW

### I. Business Operations during the Year under Review

#### 1. Sales volume and market share for whole vehicles of Dongfeng Motor Group in 2022

For the year ended 31 December 2022, the sales volume for whole vehicles of Dongfeng Motor Group were approximately 2,464,500 units. According to the statistics published by China Association of Automobile Manufacturers, Dongfeng Motor Group had a market share of approximately 9.17% in terms of total sales volume of commercial and passenger vehicles made by domestic manufacturers in 2022. The following table sets out the market shares in terms of sales volume of commercial vehicles and passenger vehicles of Dongfeng Motor Group in 2022:

|                            | <b>Sales<br/>Volume</b><br><i>(Units)</i> | <b>Market share in<br/>terms of sales<br/>volume</b><br><i>(%)</i> <sup>1</sup> |
|----------------------------|---|---|
| <b>Commercial Vehicles</b> | <b>311,284</b>                            | <b>9.5</b>  |
| Trucks                     | 298,543                                   | 10.3  |
| Buses                      | 12,741                                    | 3.1   |
| <b>Passenger Vehicles</b>  | <b>2,153,218</b>                          | <b>9.1</b>  |
| Basic passenger cars       | 1,215,146                                 | 10.9  |
| MPV                        | 95,668                                    | 10.2  |
| SUV                        | 842,404                                   | 7.5   |
| <b>Total</b>               | <b>2,464,502</b>                          | <b>9.2</b>  |

<sup>1</sup> Calculated based on the statistics published by the China Association of Automobile Manufacturers.

## Director Report (Continued)

### 2. Sales revenue of Dongfeng Motor Group in 2022

The sales revenue of Dongfeng Motor Group for the year ended 31 December 2022:

|                      | <b>2022</b>          | 2021          |
|----------------------|----------------------|---------------|
|                      | <b>Sales revenue</b> | Sales revenue |
|                      | <b>RMB millions</b>  | RMB millions  |
|                      |                      | (Restated)    |
| Passenger vehicles   | <b>46,732</b>        | 32,548        |
| Commercial vehicles  | <b>38,665</b>        | 71,420        |
| Financing service    | <b>6,438</b>         | 8,576         |
| Corporate and others | <b>1,222</b>         | 1,092         |
| Elimination          | <b>(394)</b>         | (468)         |
| <b>Total</b>         | <b>92,663</b>        | 113,168       |

### 3. Sales and service networks

As at the end of 2022, the sales and after-sales services of motor vehicles of Dongfeng Motor Group were mainly provided through 15 sales and service networks in China. Each of these 15 sales and service networks provided sales and after-sales services of vehicles of a particular whole vehicle manufacturing unit and was independently managed by the relevant whole vehicle manufacturing units, which were not connected with any other members of Dongfeng Motor Group.

## Director Report (Continued)

Distribution and after-sales services of commercial vehicles are mainly provided through 5 major sales and service networks.

|   | <b>Brand names</b>                 | <b>No. of Sales outlets</b> | <b>No. of after-sales service outlets</b> | <b>No. of provinces covered</b> |
|---|------------------------------------|-----------------------------|---|---------------------------------|
| Dongfeng Commercial Vehicle Co., Ltd.         | Dongfeng (heavy and medium truck)  | 247                         | 944                                       | 31                              |
| Dongfeng Liuzhou Motor Co., Ltd.              | Chenglong (heavy and medium truck) | 427                         | 789                                       | 31                              |
| Dongfeng Automobile Co., Ltd.                 | Dongfeng (light truck, bus)        | 918                         | 1,172                                     | 31                              |
| Zhengzhou Nissan Motor Co., Ltd.              | Pickup truck                       | 246                         | 438                                       | 31                              |
| Dongfeng Special Commercial Vehicle Co., Ltd. | Dongfeng/Huashen                   | 135                         | 742                                       | 26                              |

## Director Report (Continued)

Sales and after-sales services of passenger vehicles are mainly provided through 10 major sales and service networks.

|   | <b>Brand names</b> | <b>No. of Sales outlets</b> | <b>No. of after-sales service outlets</b> | <b>No. of provinces covered</b> |
|---|--------------------|-----------------------------|---|---------------------------------|
| Dongfeng Motor Co., Ltd.                      | Dongfeng Nissan    | 1,068                       | 997                                       | 31                              |
| Dongfeng Motor Co., Ltd.                      | Dongfeng Infiniti  | 88                          | 84  | 27                              |
| Dongfeng Motor Co., Ltd.                      | Venucia            | 510                         | 399                                       | 30                              |
| Dongfeng Honda Automobile Co., Ltd.           | Dongfeng Honda     | 717                         | 729                                       | 31                              |
| Dongfeng Peugeot Citroën Automobile Co., Ltd. | Dongfeng Citroën   | 328                         | 367                                       | 31                              |
| Dongfeng Peugeot Citroën Automobile Co., Ltd. | Dongfeng Peugeot   | 292                         | 362                                       | 31                              |
| Dongfeng Passenger Vehicle Company            | Dongfeng Fengshen  | 945                         | 514                                       | 31                              |
| VOYAH Automobile Technology Co., Ltd.         | VOYAH              | 254                         | 150                                       | 31                              |
| Dongfeng Liuzhou Motor Co., Ltd.              | Dongfeng Future    | 378                         | 799                                       | 31                              |
| Dongfeng NAMMI Automotive Technology Co., Ltd | Dongfeng Nano      | 360                         | 307                                       | 28                              |

## Director Report (Continued)

#### 4. **Production capacity, production capacity distribution and future expansion plans**

As at 31 December 2022, the total whole vehicle production capacity of Dongfeng Motor Group was approximately 3,850,000 units, among which the production capacity of commercial vehicles and passenger vehicles was approximately 620,000 units and 3,230,000 units, respectively.

The following table shows the production capacity distribution of vehicles of Dongfeng Motor Group as at 31 December 2022.

(1) *Production capacity of the whole commercial vehicles*

| <b>Company</b>                                | <b>Production capacity</b><br>(0'000 units) |
|---|---|
| Dongfeng Commercial Vehicle Co., Ltd.         | 18  |
| Dongfeng Liuzhou Motor Co., Ltd.              | 7.5   |
| Dongfeng Automobile Co., Ltd.                 | 23  |
| Zhengzhou Nissan Motor Co., Ltd.              | 11  |
| Dongfeng Special Commercial Vehicle Co., Ltd. | 2.5   |

(2) *Production capacity of the whole passenger vehicles*

| <b>Company</b>                                | <b>Production capacity</b><br>(0'000 units) |
|---|---|
| Dongfeng Motor Co., Ltd.                      | 150   |
| Dongfeng Honda Automobile Co., Ltd.           | 79  |
| Dongfeng Peugeot Citroën Automobile Co., Ltd. | 36  |
| Dongfeng Passenger Vehicle Company            | 21  |
| Dongfeng Liuzhou Motor Co., Ltd.              | 17  |
| VOYAH Technology Co., Ltd.                    | 9   |
| eGT New Energy Automotive Co., LTD            | 11  |

On the premise of ensuring a reasonable capacity utilization rate, due to the construction and commissioning of the Yunfeng Plant and the capacity upgrade of eGT New Energy Automotive Co., Ltd., Dongfeng Motor Group will expand its production capacity to meet the demand of its products gradually. By the end of 2023, it is expected that the production capacity of whole vehicles will be 3,870,000 units.

## Director Report (Continued)

### 5. *Capital expenditure*

In 2022, Dongfeng Motor Group adhered to its strategic leading, market-driven, lean and efficient investment strategies, and completed a total investment of RMB9,492 million for the year, with focus on work such as the construction of core R&D capacities, upgrading of manufacturing capacity, new energy strategic commodity layout, new energy industrial chain and core resources layout.

- i. Focus on the construction of core R&D capabilities. Targeting at new product functions and new technological trends, combined with relevant national laws and policies, the Group promoted the capacity construction of new energy vehicles and core components testing, hydrogen fuel cell testing, intelligent network platform development and verification, and further improved the commodity development and forward-looking technology research and verification system.
- ii. Reasonably arrange investment in new products and strengthen the collaborative development and launch of new products. Keep up with the trend of new energy transformation in the automobile industry. The Group intensified the construction of new product platform of new energy vehicles, combined advantageous resources for the development of common technology and the establishment of common resource, reduced repeated investment of resources, shorten the cycle of commodity development, and accelerate the improvement of the layout of new energy commodities.
- iii. Implement the concept of high-quality development and promote the intelligent upgrade of existing manufacturing capacity. The Group has completed the layout of production capacity to meet the requirements of the 14th Five-Year Plan and the commodity plan. Since 2022, the Group has started to pool its advantageous resources to carry out the electric transition and intelligent and green transformation of the Group's existing production capacity on an ongoing basis, promoting management improvement and manufacturing technology upgrade.
- iv. Continue investing in core technologies and resources in the industry chain to provide new momentum for the transformation and upgrading of the Group. The Group accelerated the construction of the design and development system for new-energy vehicles, and strengthen core component technologies and resource reserves. The Group made advance in the constructions of automatic packaging and production line for automotive grading IGBT modules and Dongfeng-Sunwoda Cell joint venture. The Group also conducted strategic research and investment in intelligent networking and travel services.

In the next two years, Dongfeng Motor Group will optimize resource allocation according to the "14th Five-Year Plan", focus on promoting independent business development, enhancing core innovation capabilities, deepening efforts in joint ventures and cooperation, seizing the commanding heights of new energy vehicles, and creating comprehensive competitive advantages under the new situation.

## Director Report (Continued)

### II. Business Outlook

In 2023, the automotive industry faces challenges and uncertainties, and the automotive market is expected to maintain a slight growth trend. According to the development plan of Dongfeng Motor Group, the sales target in 2023 is 3 million units, with a year-on-year growth of 21.7%, among which the new energy target is 600,000 units, with a year-on-year growth of 73%, and the export of 190,000 units, with a continuous year-on-year increase of 28% after high-speed growth in 2022. With the continuous advancement of independent development and new energy transformation, Dongfeng Motor Group's market competitiveness will be rapidly improved in the next two years. Centering on the 14th Five-Year Plan, we will speed up transformation and upgrading, vigorously promote the "Dongfeng Advance" plan and the "Transition Action of technological innovation" plan and improve our capacity to lay a solid foundation. New energy commodities of passenger vehicles based on the "1+2" platform framework of the group will continue to be put into the market, and the competitiveness of commodities vehicles of national VI emission standard will also continue to improve. Strong luxury electric off-road brand, Dongfeng M Hero and Nano brands will officially operate. A number of industry-leading technological achievements will be industrialized. The strategic layout of overseas markets will also enhance Dongfeng Motor Group overseas export scale. Dongfeng Motor Group's joint venture is speeding up its electrification transformation. It is expected that Dongfeng Motor Group will maintain its high quality development and continue to consolidate its position in China's automobile industry.

### III. Significant Events

#### ***Proposed Final Dividends***

The Board proposed to distribute a final dividend of RMB0.30 per share based on the annual profit for 2022.

The proposed final dividend for the year is subject to the approval of the Company's shareholders at the forthcoming annual general meeting. The register of members of the Company will be closed from Tuesday, 27 June 2023 to Monday, 3 July 2023 (both days inclusive). In order to be entitled to the final dividend, H shares shareholders who have not registered the transfer documents are required to deposit the documents together with the relevant share certificates at Computershare Hong Kong Investor Services Limited, at shop 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong at or before 4:30 p.m. on Monday, 26 June 2023 (Hong Kong time), being the last share registration date.

#### ***Material legal proceedings***

For the year ended 31 December 2022, Dongfeng Motor Group was not involved in any material litigation or arbitration and no material litigation or claim was pending or threatened or made against Dongfeng Motor Group as far as Dongfeng Motor Group was aware.

## Director Report (Continued)

### ***Dividend distribution by the Company's jointly controlled entities (JCEs)***

In 2022, the Company's JCEs, in total, declared and distributed aggregate dividends of approximately RMB13,435 million to the Company. Although the exact amounts of dividend distributions are not set each year, pursuant to each of the joint venture agreements, distributions are required to be paid out of the profit made by the relevant JCEs (after payments of income tax) in accordance with the relevant PRC law as determined at the meetings of the Board of Directors of each JCE as being appropriate dividend distributions on the circumstances of each JCE. When determining dividend distributions, the Board of Directors of each JCE will offset losses of previous years and deduct from the profit made by the relevant JCE the portion of profit to be allocated for applicable legal reserves as required under the PRC laws and regulations and company reserve (including but not limited to amounts allocated to cover the relevant JCE's working capital or to increase capital or expand production), employee bonus and welfare and company development. Pursuant to each of the joint venture agreements, distributions of profit will be made in proportion to the capital contributions paid by the relevant joint venture party and the Company respectively in accordance with the PRC laws.

None of the JCEs has any specific dividend policies other than those disclosed above. However, if both the Company and the joint venture partners agree, the JCEs can declare dividends when there are distributable profits. Since dividend distribution is the primary channel for return of investment to the Company and the relevant joint venture partner in respect of each JCE, in the past, the JCEs have fully paid out all profits for each year after offsetting losses of previous years, after deducting applicable legal reserves as required under the PRC laws and regulations and after allocations were made by each relevant JCE for company reserve (including but not limited to amounts allocated to cover working capital or to increase capital or expand production). In the future, it is the intention of the Company and the relevant joint venture partner to continue to declare dividends when there are distributable profits for the relevant JCE, subject to agreement between the Company and the relevant joint venture partner on the appropriate dividend distributions based on the circumstances of each JCE and pursuant to the provisions of the relevant joint venture agreement and the applicable PRC laws and regulations.

### ***Financial summary***

A summary of the Group's operating results, for the last five years ended 31 December 2022 and the assets and the liabilities of are set out on pages 225 in this annual report.

### ***Bank loans and other borrowings***

Details of the bank loans and other borrowings of the Group are set out in note 32 to the audited financial statements.

## Director Report (Continued)

### ***Property, plant and equipment***

Changes in property, plant and equipment of the Group for the year ended 31 December 2022 are set out in note 15 to the audited financial statements.

### ***Designated deposits and overdue term deposits***

As at 31 December 2022, the Group had no designated deposits and overdue term deposits in any financial or other authorities.

### ***Reserves***

Details of movements in reserves of the Company and the Group for the year ended 31 December 2022 are set out in note 44 to the audited financial statements and the consolidated statement of changes in equity on page 102, respectively. Pursuant to Article 155 of the Articles of Association of the Company, if there are material discrepancies between the financial statements prepared in accordance with the accounting standards and regulations in the PRC and the financial statements prepared in accordance with International Financial Reporting Standards or the accounting standards in other place(s) where the Company is listed, the after-tax profit to be allocated for the relevant accounting period shall be the lower of the after-tax profits in these financial statements. The Board of Directors recommends allocation of 10% of total profit to the statutory surplus reserve and no allocation to the discretionary surplus reserve under the laws and the Articles of Association, subject to consideration and approval at the annual general meeting to be held on 20 June 2023.

### ***Donations***

The Group has made total donations of approximately RMB6 million for the year ended 31 December 2022.

### ***Major customers and suppliers***

During the year ended 31 December 2022, the revenue attributable to the five largest customers accounted for no more than 30% of the Group's revenue for the year.

During the year ended 31 December 2022, the purchases (other than these of a capital nature) from the five largest suppliers accounted for no more than 30% of the Group's total purchase for the year.

## Director Report (Continued)

### ***Subsidiaries, JCEs and other companies in which the company has direct equity interests***

As at 31 December 2022, details of the subsidiaries and JCEs as well as other companies in which the Company has direct equity interests are set out in notes 19, 20 and 21 to the audited financial statements for the year respectively.

### ***Share capital***

As at 31 December 2022, the aggregate share capital of the Company was RMB8,616,120,000, divided into 8,616,120,000 ordinary shares with a nominal value of RMB1 each, of which 5,760,388,000 were Domestic Shares representing approximately 66.86% of the aggregate number of shares in issue, and 2,855,732,000 were H Shares representing approximately 33.14% of the aggregate number of shares in issue. During the year ended 31 December 2022, there is no change in the aggregate share capital of the Company.

### ***Pre-emptive rights***

There are no provisions for pre-emptive rights under the Company's Articles of Association or the laws of the PRC.

### ***Purchase, sale or redemption of securities of the Company***

Reference is made to the announcement of the Company dated 29 August 2022 in respect of proposed grant of the H Share Repurchase Mandate and the circular dated 14 September 2022, the Directors believe that the reason to repurchase of the Company's H Shares is based on the full confidence in the future development of the Company, helps maintain the Company's investment value and the Company's reputation in the capital market, and is also in line with the Company's future development strategy. The Directors are of the view that the flexibility afforded by the H Share Repurchase Mandate would be beneficial to and in the best interest of the Company and its Shareholders. The relevant resolution had been passed at Extraordinary General Meeting held on 29 September 2022.

During December 2022, the Company bought back a total of 22,950,000 H Shares on The Stock Exchange of Hong Kong Limited. As at 31 December 2022, the total number of issued H Shares was 2,855,732,000.

Details of Share purchases are as follows:

| Month         | Number of<br>Shares bought<br>back | Buy-back price<br>per Share (HKD) |        | Total<br>consideration<br>(before<br>expenses)<br>HKD |
|---------------|------------------------------------|-----------------------------------|--------|---|
|               |                                    | Highest                           | Lowest |   |
| December 2022 | 22,950,000                         | 4.67                              | 4.33   | 103,640,320   |

Save as disclosed above, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the year ended 31 December 2022.

## Director Report (Continued)

### **Interests of substantial shareholders**

As at 31 December 2022, the name of the persons (other than directors and supervisors) entitled to exercise 5% or more (class of shares categorized into domestic shares and H shares) of the voting rights at any general meeting of the Company and the number of underlying shares, as recorded in the register required to be kept by the Company pursuant to Section 336 of the Securities and Futures Ordinance are set out below:

\* Notes: (L) – Long Position, (S) – Short Position, (P) – Lending Pool

| Name   | Class of Shares | Number of shares held | Percentage in                     | Percentage                 |
|--|-----------------|-----------------------|-----------------------------------|----------------------------|
|  |                 |                       | the class of issued share capital | in the total share capital |
|  |                 |                       | %                                 | %                          |
| DONGFENG MOTOR CORPORATION                         | Domestic shares | 5,760,388,000 (L)     | 100.00 (L)                        | 66.86                      |
| Westwood Global Investments, LLC ( <i>note 1</i> ) | H shares        | 227,596,654 (L)       | 7.97 (L)                          | 2.64                       |
| Citigroup Inc.                                     | H shares        | 206,127,711 (L)       | 7.22 (L)                          | 2.39                       |
|  |                 | 5,738,002 (S)         | 0.20 (S)                          | 0.07                       |
|  |                 | 198,736,005 (P)       | 6.96 (P)                          | 2.31                       |
| Dongfeng Motor Corporation                         | H shares        | 173,170,000 (L)       | 6.06 (L)                          | 2.01                       |
| Invesco Asset Management Limited                   | H shares        | 172,598,867 (L)       | 6.04 (L)                          | 2.00                       |
| BlackRock, Inc.                                    | H shares        | 169,142,895 (L)       | 5.92 (L)                          | 1.96                       |
|  |                 | 2,970,000 (S)         | 0.10 (S)                          | 0.03                       |
| The Bank of New York Mellon Corporation            | H shares        | 143,508,455 (L)       | 5.03 (L)                          | 1.67                       |
|  |                 | 139,215,034(P)        | 4.87(P)                           | 1.62                       |

*Note 1:* As per Corporate Substantial Shareholder Notice (Form 2) and Individual Substantial Shareholder Notice (Form 1) filed on 28 March 2022, Westwood Global Investments, LLC is the investment manager equally controlled by Margaret (Meg) Reynolds and Bryan Ward.

## Director Report (Continued)

### ***Directors, supervisors and senior management of the Company***

The directors and senior management of the Company during the year were:

#### ***Directors***

|                       |                                    |
|-----------------------|------------------------------------|
| Zhu Yanfeng           | Executive Director and Chairman    |
| Yang Qing             | Executive Director and President   |
| You Zheng             | Executive Director                 |
| Huang Wei             | Non-executive Director             |
| Zong Qingsheng        | Independent Non-executive Director |
| Leung Wai Lap, Philip | Independent Non-executive Director |
| Hu Yiguang            | Independent Non-executive Director |

#### ***Senior Management***

|               |                                     |
|---------------|-------------------------------------|
| Qiao Yang     | Vice President                      |
| Feng Changjun | Vice President                      |
| Li Jun        | Secretary of the Board of Directors |
| Yin Yaoliang  | Joint Company Secretary             |

Brief biographies of each of the directors and senior management are set out on pages 53 to 55 and 57 to 59 in this annual report.

#### ***Supervisors***

|               |                                       |
|---------------|---------------------------------------|
| He Wei        | Chairman of the Supervisory Committee |
| Bao Hongxiang | Supervisor                            |
| Jin Jun       | Employee Supervisor                   |

Brief biographies of each supervisor are set out on pages 56 to 57 in this annual report.

## Director Report (Continued)

### ***Directors' and supervisors' interests in the share capital of the Company***

As at 31 December 2022, the interests of Directors, supervisors and chief executives of the Company and their associates in the equity or debt securities of the Company or any associated corporation (within the meaning of the Securities and Futures Ordinance ("SFO")) which (a) were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO); or (b) were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) were required, pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") of the Rules Governing the Listing of Securities on the Stock Exchange to be notified to the Company and the Stock Exchange were as follows:

Long positions in shares and underlying shares of the associated corporations of the Company:

| Name    | Position                              | Class of share         | Capacity in which shares were/are held | Number of shares bought/sold or involved | Percentage                | Percentage                 |
|---------|---------------------------------------|------------------------|--|--|---------------------------|----------------------------|
|         |                                       |                        |  |  | of issued shares in class | in the total share capital |
|         |                                       |                        |  |  | %                         | %                          |
| He Wei  | Chairman of the Supervisory Committee | H share of the Company | Beneficial owner                       | 100,000 (Long Position)                  | 0.00                      | 0.00                       |
| Jin Jun | Employee supervisor                   | H share of the Company | Beneficial owner                       | 60,000 (Long Position)                   | 0.00                      | 0.00                       |

### ***Confirmations of independence from independent non-executive directors***

The Company has received the annual written confirmations of independence from all independent non-executive directors in 2022, namely Mr. Zong Qingsheng, Mr. Leung Wai Lap, Philip, and Mr. Hu Yiguang. They are independent in the view of the Company.

### ***Directors' and supervisors' service contracts***

None of directors nor supervisors proposed to be re-elected at the forthcoming annual general meeting have entered into a service contract with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

### ***Directors' and supervisors' interests in contracts***

Except for service contract, none of the directors or supervisors of the Company has direct or indirect material interests in any important contract entered into by the Company or any of its subsidiaries and JCEs during the year ended 31 December 2022.

## Director Report (Continued)

### **Remunerations of directors and supervisors**

Details of the remunerations of the directors and supervisors of the Company are set out in note 9 to the audited financial statements.

### **Five highest-paid individuals**

Information on the five highest-paid individuals of the Company is set out in note 10 to the audited financial statements.

### **Employees**

As at 31 December 2022, Dongfeng Motor Group had a total of 119,420 full-time employees. The number of employees in various divisions and their percentage of the total number of employees are as follows:

| <b>Division</b>            | <b>No. of<br/>Employees</b> | <b>Percentage<br/>of Total</b> |
|----------------------------|-----------------------------|--------------------------------|
| Manufacturing workers      | 71,443                      | 59.82%                         |
| Engineering and technology | 18,422                      | 15.43%                         |
| Management                 | 29,035                      | 24.31%                         |
| Services                   | 520                         | 0.44%                          |
| Total                      | <u>119,420</u>              | <u>100%</u>                    |

The remuneration package of Dongfeng Motor Group's employees includes salary, bonuses and allowances. In accordance with the relevant national and local laws and regulations on labour and social welfare, each member of Dongfeng Motor Group is required to pay in respect of each of its relevant employees a monthly social insurance premium covering pension insurance, medical insurance, unemployment insurance, occupational injury insurance and maternity insurance.

## Director Report (Continued)

### ***Retirement benefits***

Details of the retirement benefits provided by the Group are set out in note 7 to the audited financial statements for the year.

### ***Management contracts***

No contracts concerning the management or administration of the whole or any substantial part of the business of the Company were entered into with any person, firm or legal person during the year ended 31 December 2022.

### ***Directors' and supervisors' interests in competing businesses***

None of the directors of the Company or their associates own any interests in businesses which compete or are likely to compete with the businesses of the Group nor have other interest conflicts with the Group.

### ***Compliance with non-competition agreement***

The Company has received from Dongfeng Motor Corporation a written confirmation confirming that during the year ended 31 December 2022, it had complied with Non-competition Agreement signed with the Company.

### ***Public float***

As at the date of this report, on the basis of publicly available information and to the best knowledge of the Company and its directors, more than 25% of the Company's total issued share capital is held by the public (as defined in the Listing Rules of the Stock Exchange of Hong Kong).

### IV. Connected Transactions

For the year ended 31 December 2022, the continuing connected transactions between Dongfeng Motor Group and Dongfeng Motor Corporation and its associates (as defined under the Listing Rules) were as follows (together with the highest annual caps exempted subject to the Listing Rules):

(Unless otherwise specified, the following connected transaction amounts of Dongfeng Motor Group (including joint ventures) are prepared on a full consolidated basis (before adjustment on a proportionate consolidated basis))

#### 1. *Trademarks Licensing*

|            |   |
|------------|---|
| Date:      | 29 October 2005   |
| Parties:   | (1) Dongfeng Motor Group<br>(2) Dongfeng Motor Corporation  |
| Objective: | Dongfeng Motor Corporation granted to Dongfeng Motor Group a non-exclusive right to use certain trademarks owned by and registered in the name of Dongfeng Motor Corporation in order to ensure the commercial activities of the Company, including sales of products, are in compliance with the applicable laws and regulations |
| Term:      | Ten years from 7 December 2005 to 6 December 2015 (the agreement has been automatically renewed for another ten years upon its expiration of the ten-year term)   |
| Pricing:   | Nil   |

#### 2. *Social Insurance Funds*

For the year ended 31 December 2022, Dongfeng Motor Group made payments to the following funds or schemes through the accounts of Dongfeng Motor Corporation according to the applicable laws and regulations in the PRC: (1) basic pension fund; (2) supplementary pension fund; (3) medical insurance; (4) unemployment insurance; and (5) housing provident fund (collectively called “Social Insurance Funds”).

## Director Report (Continued)

### **3. Master Auto Parts Sales Agreement**

On 28 December 2019, Dongfeng Motor Group and Dongfeng Motor Corporation entered into a master agreement (the “Master Auto Parts Sales Agreement”) in relation to sales of auto parts and other products, the principal terms of which are set out below.

Date: 28 December 2019

Parties: (1) Dongfeng Motor Group  
(2) Dongfeng Motor Corporation

Objective: Pursuant to the Master Auto Parts Sales Agreement, Dongfeng Motor Group agreed to sell and procure its subsidiaries to sell auto parts and other products (including, amongst others, fuel tank, exhaust pipes, mounting and other auto parts of commercial vehicles) to Dongfeng Motor Corporation and its subsidiaries. During the term of the Master Auto Parts Sales Agreement, Dongfeng Motor Group may from time to time enter into definitive written agreement(s) with Dongfeng Motor Corporation and/or its subsidiaries in relation to sales of auto parts and other products (including, amongst others, fuel tank, exhaust pipes, mounting and other auto parts of commercial vehicles) to Dongfeng Motor Corporation and/or its subsidiaries, based on both parties’ production plan and actual needs

Term: Three years from 1 January 2020 to 31 December 2022 (both days inclusive)

Pricing: The transactions under the Master Auto Parts Sales Agreement will be conducted in the ordinary and usual course of business and on normal commercial terms and such terms and conditions will be negotiated on an arm’s length basis and will be no less favourable than those available from independent third parties of the Company

The proposed annual caps for sales of auto parts to Dongfeng Motor Corporation and its subsidiaries for the year 2022 was approximately RMB2,000 million. For the year ended 31 December 2022, the annual actual amount for Dongfeng Motor Corporation and its subsidiaries’ purchase of auto parts was approximately RMB219 million.

## Director Report (Continued)

### 4. **Master Auto Parts Procurement Agreement**

On 28 December 2019, Dongfeng Motor Group and Dongfeng Motor Corporation entered into a master agreement (the “Master Auto Parts Procurement Agreement”) regarding the procurement of auto parts and other products for the Group, the principal terms of which are set out below.

Date: 28 December 2019

Parties: (1) Dongfeng Motor Group  
(2) Dongfeng Motor Corporation

Objective: Pursuant to the Master Auto Parts Procurement Agreement, Dongfeng Motor Corporation agreed to provide and procure its subsidiaries to provide auto parts and other products (including, amongst others, event data recorders, electronic products and other customised auto parts) to the Group based on the production plan and actual needs of the Group. During the term of the Master Auto Parts Procurement Agreement, the Group may from time to time enter into definitive agreement(s) with Dongfeng Motor Corporation and/or its subsidiaries in relation to procurement of auto parts and other products (including, amongst others, event data recorders, electronic products and other customised auto parts) for the Group

Term: Three years from 1 January 2020 to 31 December 2022 (both days inclusive)

Pricing: The purchase prices to be payable by Dongfeng Motor Group under the Master Auto Parts Procurement Agreement are determined with reference to the market price of comparable products which are available on an arm’s length basis and on terms no less favourable than those provided by at least two independent suppliers for comparable products

The proposed annual caps for procurement of auto parts from Dongfeng Motor Corporation and its subsidiaries for the year 2022 was approximately RMB600 million. For the year ended 31 December 2022, the annual actual amount of procurement of auto parts from Dongfeng Motor Corporation and its subsidiaries was approximately RMB128 million.

## Director Report (Continued)

### 5. **Master Logistics Services Agreement**

On 28 December 2019, Dongfeng Motor Group and Dongfeng Motor Corporation entered into a master agreement in relation to provision of logistics services (the “Master Logistics Services Agreement”), the principal terms of which are set out below.

Date: 28 December 2019

Parties: (1) Dongfeng Motor Group  
(2) Dongfeng Motor Corporation

Objective: Pursuant to the Master Logistics Services Agreement, Dongfeng Motor Corporation agreed to provide and procure its subsidiaries to provide logistics services to the Group. During the term of the Master Logistics Services Agreement, Dongfeng Motor Group may from time to time enter into individual agreement(s) or sales orders with Dongfeng Motor Corporation and its subsidiaries in relation to provision of logistics services to the Group

Term: Three years from 1 January 2020 to 31 December 2022 (both days inclusive)

Pricing: The price under the Master Logistics Services Agreement will be agreed within the range of the government-guided price (if any) prescribed or approved by state or local price control department and where there is no government-guided price, at market price

The proposed annual caps for the logistics services provided by Dongfeng Motor Corporation and its subsidiaries to Dongfeng Motor Group for the year 2022 is approximately RMB9,000 million. For the year ended 31 December 2022, the annual actual amount for Logistics Service provided by Dongfeng Motor Corporation and its subsidiaries to Dongfeng Motor Group was approximately RMB5,654 million.

## Director Report (Continued)

### **6. Master Automobile Inspection Services Agreement**

On 28 December 2019, Dongfeng Motor Group and Dongfeng Motor Corporation entered into the master technology consultancy and automobile inspection services agreement (the “Master Automobile Inspection Services Agreement”), the principal terms of which are set out below.

|            |   |
|------------|---|
| Date:      | 28 December 2019  |
| Parties:   | (1) Dongfeng Motor Group<br>(2) Dongfeng Motor Corporation  |
| Objective: | Pursuant to the Master Automobile Inspection Services Agreement, Dongfeng Motor Group agrees to engage Dongfeng Motor Corporation and its subsidiaries for provision of technology consultancy and vehicle inspection services. During the term of the Master Automobile Inspection Services Agreement, Dongfeng Motor Group may from time to time enter into definitive written agreement(s) with Dongfeng Motor Corporation and its subsidiaries in relation to the provision of technology consultancy and vehicle inspection services to the Group, subject to the terms and conditions of and in compliance with the Master Automobile Inspection Services Agreement |
| Term:      | Three years from 1 January 2020 to 31 December 2022 (both days inclusive)   |
| Pricing:   | The price will be determined with reference to the market prices for comparable services which are available on an arm’s length basis and on terms no less favourable than those provided by at least two independent service providers for services of the same type and comparable quality  |

The annual caps of payment by Dongfeng Motor Group to Dongfeng Motor Corporation and its subsidiaries for the provision of vehicle inspection services by Dongfeng Motor Corporation and its subsidiaries are approximately RMB600 million for the year 2022. For the year ended 31 December 2022, the annual actual amount for vehicle inspection services provided by Dongfeng Motor Corporation and its subsidiaries to Dongfeng Motor Group was approximately RMB555 million.

## Director Report (Continued)

### 7. **Financial Services Master Agreement**

On 28 December 2019, Dongfeng Motor Group and Dongfeng Motor Corporation entered into a financial services master agreement (the “Financial Services Master Agreement”), the principal terms of which are set out below.

|            |   |
|------------|---|
| Date:      | 20 December 2019  |
| Parties:   | (1) Dongfeng Motor Group<br>(2) Dongfeng Motor Corporation  |
| Objective: | Pursuant to the Financial Services Master Agreement, Dongfeng Motor Group agreed to provide and procure its subsidiaries to provide financial services to Dongfeng Motor Corporation and its subsidiaries. The parties may from time to time enter into individual financial services agreement in compliance with the principles set out in the Financial Services Master Agreement. Services to be provided by Dongfeng Motor Group to Dongfeng Motor Corporation and its subsidiaries include (i) treasury services, including budget management, settlement, fund allocation and depository; (ii) financing services, including lending, discount, acceptance and factoring; and (iii) financial services in relation to the automobile products of Dongfeng Motor Corporation, including consumer facilities, buyer facilities and leasing |
| Term:      | Three years from 1 January 2020 to 31 December 2022 (both days inclusive)   |
| Pricing:   | Financial services to be provided under the Financial Services Master Agreement will be charged at (i) the government-prescribed prices approved by the state or local government; (ii) where there is no government prescribed price but where there is a government guidance price, the government-guidance prices; and (iii) where there is neither a government prescribed price nor a government-guidance price, the market prices; and/or (iv) at rates determined on an arm’s length and reasonable basis and comply with the applicable policies and requirements stipulated by the relevant financial regulatory authorities from time to time and other applicable laws, rules and regulations of the PRC   |

The proposed annual cap for the outstanding loans (excluding entrust loans) to be provided by Dongfeng Motor Corporation and its subsidiaries to the Company of the year 2022 was RMB1,000 million. As at 31 December 2022, the outstanding loans (excluding entrust loans) to be provided by Dongfeng Motor Corporation and its subsidiaries to Dongfeng Motor Group were approximately RMB485 million.

## Director Report (Continued)

### 8. **Deposit Agreement**

On 28 December 2019, Dongfeng Motor Group has entered into the deposit agreement (the “Deposit Agreement”) with Dongfeng Nissan Auto Finance Co., Ltd. regarding the procurement of financial services from Dongfeng Nissan Auto Finance, the principal terms of which are set out below.

|            |   |
|------------|---|
| Date:      | 28 December 2019  |
| Parties:   | (1) Dongfeng Motor Group<br>(2) Dongfeng Nissan Auto Finance Co., Ltd.  |
| Objective: | Pursuant to the Deposit Agreement, Dongfeng Motor Group agreed to purchase and Dongfeng Nissan Auto Finance agreed to provide financial services to the Company and its subsidiaries. The parties may from time to time enter into individual financial services agreement in compliance with the principles set out in the Financial Services Master Agreement. Services to be provided by Dongfeng Motor Group to Dongfeng Nissan Auto Finance Co., Ltd. and its subsidiaries include (i) placing deposit; (ii) treasury services, including budget management, settlement, fund allocation and depository; (iii) financing services, including lending, discount, acceptance and factoring; and financial services in relation to the automobile products of Dongfeng Nissan Auto Finance Co., Ltd., including consumer facilities, buyer facilities and leasing |
| Term:      | Three years from 1 January 2020 to 31 December 2022 (both days inclusive)   |
| Pricing:   | Financial services to be provided under the Deposit Agreement will be charged at (i) the government prescribed prices approved by the state or local government; (ii) where there is no government-prescribed price but where there is a government guidance price, the government-guidance prices; and (iii) where there is neither a government prescribed price nor a government guidance price, the market prices; and/or (iv) at rates determined on an arm’s length and reasonable basis and comply with the applicable policies and requirements stipulated by the relevant financial regulatory authorities from time to time and other applicable laws, rules and regulations of the PRC.  |

The maximum balance of Deposits maintained by Dongfeng Motor Group with Dongfeng Nissan Auto Finance Co., Ltd. shall not exceed RMB2,800 million on any given day for the year 2022. As at 31 December 2022, the outstanding amount of the deposits placed by Dongfeng Motor Group with Dongfeng Nissan Auto Finance Co., Ltd. was RMB1,000 million.

## Director Report (Continued)

### 9. Master Land Lease

- (1) *On 28 December 2019, Dongfeng Motor Group and Dongfeng Motor Corporation entered into a master land lease (the “Master Land Lease”), the principal terms of which are set out below.*

Date: 28 December 2019

Parties: (1) Dongfeng Motor Group (excluding Dongfeng Motor Co., Ltd.)  
(2) Dongfeng Motor Corporation

Subject matter: Pursuant to the Master Land Lease, Dongfeng Motor Corporation agreed to lease and procure its subsidiaries to lease the land located in Hubei Province (the “Land”) to Dongfeng Motor Group and Dongfeng Motor Group agreed to lease the Land from Dongfeng Motor Corporation and its subsidiaries to meet its production and operational needs. The parties will enter into individual land lease for each leased Land pursuant to the terms and conditions of the Master Land Lease. The transactions contemplated under the Master Land Lease and the individual land leases will at all times be conducted subject to and in accordance with the Listing Rules and the applicable guidelines, rules and regulations of the Stock Exchange

Lease term: Three years from 1 January 2020 to 31 December 2022 (both days inclusive); and three months before the lease term expires, the parties may negotiate to extend or renew the Master Land Lease

Rental: The annual rental amount paid by Dongfeng Motor Group will not exceed the Proposed Cap. The rental amounts for the Master Land Lease were determined by the parties to the individual land lease on arm’s length basis. During the term of the Master Land Lease (as extended or renewed thereafter), the rental amount may be adjusted every three years since the relevant dates of the individual land lease subject to negotiation and agreement between the parties, which will be no more than the fair market value of the leased land as determined by an independent valuer jointly engaged by both parties. During the term of the Master Land Lease, rental payments shall be made semi-annually and within 10 days after half of or the whole calendar year (i.e. 30 June or 31 December). If Dongfeng Motor Group fails to meet their payment obligations under the Master Land Lease, it will pay to Dongfeng Motor Corporation or its subsidiaries a fine on a daily basis at the rate of 5% until the outstanding payment has been made

Sublet: Without written consent from Dongfeng Motor Corporation or its subsidiaries, Dongfeng Motor Group shall not sublet the land or assign any rights or obligations under the Master Land Lease. And the land shall be used according to the purpose as set out in the Master Land Lease

## Director Report (Continued)

The annual cap of the net value of right-of-use assets arised from leasing by Dongfeng Motor Group from Dongfeng Motor Corporation was approximately RMB2,500 million in 2022. For the year ended 31 December 2022, the net value of right-of-use assets arised from leasing by Dongfeng Motor Group (excluding Dongfeng Motor Co., Ltd.) to Dongfeng Motor Corporation was approximately RMB1,320 million.

(2) *Lease land between Dongfeng Motor Co., Ltd. and Dongfeng Motor Corporation*

Date: From 2003 to 2053

Parties: (1) Dongfeng Motor Co., Ltd.  
(2) Dongfeng Motor Corporation

Lease Term: 50 years

Pricing: Dongfeng Motor Co., Ltd. leases land parcels from Dongfeng Motor Corporation for ordinary production and operation

Pricing: At fair market rate

The Company and the Stock Exchange have agreed that the abovementioned transactions will comply with the annual reporting requirements under Rule 14A.71 of the Listing Rules, and the Company will only disclose annual total amounts of transactions pursuant to waivers stated in the following paragraphs (i) and (iv). It was due to the fact that disclosure of consideration for each transaction of each joint venture may constitute a disclosure of commercial sensitive information of the joint ventures and is not in the interests of the Company nor the joint ventures.

In addition, with respect to transactions mentioned in the following paragraphs (ii) and (iii), disclosing total consideration and additional terms in compliance with Rule 14A.71(4) of the Listing Rules will constitute a disclosure of commercial sensitive information of the joint ventures and is not in the interests of the Company nor the joint ventures. In this regard, the Company has applied to the Stock Exchange for, and has been granted with, a waiver from strict compliance with the requirements under Rule 14A.71(4) of the Listing Rules during each of the transaction periods.

Annual caps of the abovementioned transactions determined in accordance with the requirements stipulated in Rule 14A.53(2) of the Listing Rules will not be in the interests of the Company and relevant joint ventures. In this regard, the Company has applied to the Stock Exchange for, and has been granted with, a waiver from strict compliance with the requirements under Rule 14A.53(2) of the Listing Rules during each of the transaction periods.

For the year ended 31 December 2022, the total net value of right-of-use assets arising from leasing by Dongfeng Motor Co., Ltd. to Dongfeng Motor Corporation was approximately RMB523 million.

## Director Report (Continued)

### **10. Mutual Supply between Dongfeng Motor Group and Dongfeng Hongtai Wuhan Holdings Group Limited**

|            |  |
|------------|--|
| Date:      | 28 November 2006   |
| Parties:   | Dongfeng Motor Group<br>Dongfeng Hongtai Holdings Group Limited  |
| Term:      | Agreement has been effective from 28 November 2006 and is a continuing contract terminable by agreement between the parties on the occurrence of certain events such as the bankruptcy or reorganisation of a party                                |
| Objective: | Dongfeng Motor Group sells whole vehicles and purchases auto parts such as seats for assembly through the whole vehicles selling network of Dongfeng Hongtai. Dongfeng Hongtai purchases related auto parts for assembly from Dongfeng Motor Group |
| Pricing:   | The consideration shall be determined on the following basis:<br><br>(a) at market price<br>(b) on normal commercial terms   |

On 22 December 2008, Dongfeng Motor Group was informed by Dongfeng Motor Corporation that Dongfeng Motor Corporation acquired 91.25% interest in Dongfeng Hongtai. As of 31 December 2022, Dongfeng Motor Corporation still owned 87.24% interests in Dongfeng Hongtai. Dongfeng Motor Corporation, being a substantial shareholder of Dongfeng Motor Group. Dongfeng Hongtai, having become a non-wholly-owned subsidiary of Dongfeng Motor Corporation, has also become a connected person and the associate of a connected person of the Company within the meaning of the Listing Rules. As a result, the ongoing transactions contemplated under the Mutual Supply Agreement between Dongfeng Motor Group and Dongfeng Hongtai have become continuing connected transactions of the Company.

As of 31 December 2022, the total consideration paid by Dongfeng Motor Group to Dongfeng Hongtai for purchases of vehicle and auto parts from Dongfeng Hongtai was RMB2,975 million and the total amount paid by Dongfeng Hongtai to Dongfeng Motor Group for purchases of vehicle and auto parts from Dongfeng Motor Group was RMB439 million.

## Director Report (Continued)

### 11. **Whole Vehicle Sales Agreement**

|            |  |
|------------|--|
| Date:      | 1 February 2021  |
| Parties:   | Dongfeng Motor Group<br>Dongfeng Nissan Financial Leasing Co., Ltd.  |
| Term:      | Three years from 1 February 2021 to 31 December 2023 (both days inclusive)   |
| Objective: | Dongfeng Motor Group and its subsidiaries sell whole vehicles to Dongfeng Nissan Financial Leasing Co., Ltd. in accordance with the conditions and methods agreed in this agreement.   |
| Pricing:   | The prices of the whole vehicles are determined based on the market price and on an arm's length and reasonable basis. The payment period (such as monthly payment or quarterly payment, etc.) shall be agreed on in the specific supply agreement in accordance with the principle of fairness and reasonableness and the ordinary commercial practice. For Dongfeng Motor Group, the terms of the specific supply agreement shall not be inferior to those received from an independent third party. |

As of 31 December 2022, Nissan (China) Investment Co., Ltd. holds 50% equity of Dongfeng Motor Co., Ltd., which is a jointly controlled entity of Dongfeng Motor Group and is also regarded as a subsidiary of the Company. Dongfeng Nissan Financial Leasing Co., Ltd. is a subsidiary of Nissan (China) Investment Co., Ltd., and is the associate of the major shareholders of the subsidiary of Dongfeng Motor Group, and therefore constitutes a connected person at the subsidiary level of the Company in accordance with the Listing Rules. Therefore, the transactions involved in the Supply and Entrusted Loans Agreement between Dongfeng Motor Group and Dongfeng Nissan Financial Leasing is the continuing related party transactions of the Company.

In 2022, the annual caps for the sale of whole vehicles by Dongfeng Motor Group and its subsidiaries to Dongfeng Nissan Financial Leasing Co., Ltd. amounted to RMB2.6 billion. As of 31 December 2022, Dongfeng Nissan Financial Leasing Co., Ltd. purchased whole vehicles from Dongfeng Motor Group and its subsidiaries with the amount of RMB0 billion.

## Director Report (Continued)

### **12. The purchase of whole vehicles and chassis**

On 17 June 2022, Dongfeng Motor Group and Dongfeng Motor Group Co., Ltd. entered into a master agreement in relation to the purchase of the Group's complete vehicles and chassis (the "Complete Vehicle and Chassis Purchase Master Agreement"), the principal terms of which are set out below.

|            |   |
|------------|---|
| Date:      | 17 June 2022  |
| Parties:   | (1) Dongfeng Motor Group<br>(2) Dongfeng Motor Corporation  |
| Objective: | Dongfeng Motor Group shall provide the Company and its subsidiaries with whole vehicles and chassis in accordance with the demand of the Group. The quantities of whole vehicles and chassis shall be determined based on the production plans of both parties and/or specific purchase agreements entered into by both parties.  |
| Term:      | Three years from 17 June 2022 to 31 December 2024 (both days inclusive)   |
| Pricing:   | The prices of the whole vehicles and chassis shall be determined based on the market price, and/or on an arm's length and reasonable basis. The Group shall pay the price to the Dongfeng Motor Group using the payment method agreed upon by both parties at the specific time. Under normal circumstances, the specific purchase agreement signed by the Group and the Dongfeng Motor Group shall specify the payment period (such as monthly payment or quarterly payment, etc.) in accordance with the principle of fairness and reasonableness and ordinary commercial practice. The terms of the specific purchase agreement shall not be inferior to those that the Company may receive from an independent third party. |

In 2022, the annual caps for the Dongfeng Motor Group's purchase of whole vehicles and chassis from Dongfeng Motor Corporation amounted to RMB100 million. As of 31 December 2022, Dongfeng Motor Group purchased whole vehicles and chassis from Dongfeng Motor Corporation with the actual amount of RMB3.9532 million.

## Director Report (Continued)

### **13. Provision of Entrusted Loans Agreement**

|            |   |
|------------|---|
| Date:      | 1 February 2021   |
| Parties:   | Dongfeng Motor Group<br>Dongfeng Nissan Financial Leasing Co., Ltd.   |
| Term:      | Three years from 1 February 2021 to 31 December 2023 (both days inclusive)  |
| Objective: | Dongfeng Motor Group and its subsidiaries provide entrusted loans to Dongfeng Nissan Financial Leasing Co., Ltd. in accordance with the conditions and methods agreed in this agreement.  |
| Pricing:   | Entrusted loans shall be priced based on market rates (government-prescribed rate or government-guidance rate shall prevail if there is any), an arm's length and reasonable basis and in compliance with the applicable policies and requirements stipulated by the relevant financial regulatory authorities from time to time and other applicable laws, rules and policies of the PRC. For Dongfeng Motor Group, the terms of each specific entrusted loan agreement shall not be inferior to those received from an independent third party. |

As of 31 December 2022, Nissan (China) Investment Co., Ltd. holds 50% equity of Dongfeng Motor Co., Ltd., which is a jointly controlled entity of Dongfeng Motor Group and is also regarded as a subsidiary of the Company. Dongfeng Nissan Financial Leasing Co., Ltd. is a subsidiary of Nissan (China) Investment Co., Ltd., and it is the associate of the major shareholders of the subsidiary of Dongfeng Motor Group, and therefore constitutes a connected person at the subsidiary level of the Company in accordance with the Listing Rules. Therefore, the transactions involved in the Supply and Entrusted Loans Agreement between Dongfeng Motor Group and Dongfeng Nissan Financial Leasing is the continuing related party transactions of the Company.

In 2022, the annual caps for the provision of entrusted loans by Dongfeng Motor Group and its subsidiaries to Dongfeng Nissan Financial Leasing Co., Ltd. amounted to RMB2,800 million. As of 31 December 2022, the total amount of entrusted loans provided by Dongfeng Motor Group and its subsidiaries to Dongfeng Nissan Financial Leasing Co., Ltd. was RMB950 million.

## Director Report (Continued)

### **14. Whole Vehicle and Chassis Master Sales Agreement**

On 18 June 2021, Dongfeng Motor Group entered into the master agreement on the sales of whole vehicles and chassis (the “Whole Vehicle and Chassis Master Sales Agreement”) with Dongfeng Motor Corporation. The principal terms are set out below.

Date: 18 June 2021

Parties: (1) Dongfeng Motor Group  
(2) Dongfeng Motor Corporation

Objective: According to the Whole Vehicle and Chassis Master Sales Agreement, during the validity period of this agreement, Dongfeng Motor Group and its subsidiaries should provide Dongfeng Motor Corporation and its subsidiaries with whole vehicles and/or chassis in accordance with the conditions agreed in this agreement.

Term: From 18 June 2021 to 31 December 2023 (both days inclusive)

Pricing: The prices of the whole vehicles and/or chassis are determined based on the market price or/and on an arm’s length and reasonable basis. The payment period (such as monthly payment or quarterly payment, etc.) shall be agreed on in the specific supply agreement in accordance with the principle of fairness and reasonableness and the ordinary commercial practice, and ensure that for Dongfeng Motor Group, the terms of the specific supply agreement shall not be inferior to those received from an independent third party.

In 2022, the proposed annual caps for the sales of whole vehicles and chassis to Dongfeng Motor Corporation and its subsidiaries amounted to approximately RMB2,100 million. As of 31 December 2022, the actual amount paid by Dongfeng Motor Corporation and its subsidiaries for purchasing whole vehicles and chassis was approximately RMB350 million.

## Director Report (Continued)

**15. For the year ended 31 December 2022, the continuing connected transactions relating to the joint ventures include:**

The following are additional continuing connected transactions of Dongfeng Motor Group as a result of the Stock Exchange's requirement that its existing and future joint ventures be regulated in a manner consistent with the regulation of subsidiaries of a listed group.

- (i) *Purchases of auto parts and production facilities by the Company's joint ventures (including subsidiaries, joint ventures and associates) from their joint venture partners (including their subsidiaries and associates)*

During the year ended 31 December 2022, each of Dongfeng Motor Co., Ltd., Dongfeng Peugeot Citroën Automobile Co., Ltd., Dongfeng Honda Automobile Co., Ltd, Dongfeng Honda Engine Co., Ltd. and Dongfeng Honda Auto Parts Co., Ltd. (including each of these companies' subsidiaries, joint ventures and associates) regularly purchased auto parts or production facilities from the joint venture partners of the Company in the manner described below and such purchases will continue for the duration of the joint venture term.

Once the joint venture partners have agreed that a joint venture will commence the manufacturing of a new vehicle model, representatives of the joint venture will enter into negotiations with the foreign joint venture partner to determine an agreed price list for each component needed to manufacture that model. Pursuant to the contractual provisions of the applicable joint venture agreement, the negotiations between the relevant representatives of the joint venture and the relevant joint venture partners to determine the agreed price list will always be conducted either directly by the Company, as a joint venture partner, or by the relevant joint venture officers nominated by the Company to do so on behalf of the Company. The Company and its joint venture partners are independent from each other for this purpose; no joint venture partner is in a position to influence the Company to agree to terms which may not be in the joint ventures' and the Company's interest. Pursuant to the operating procedures of the Company, the representatives nominated by the Company have been delegated with the power to approve transactions within the ordinary course of business of a joint venture. However, transactions which are outside the ordinary course of business, material or complex must be reported to and approved by the relevant department of the Company. As such, such negotiations are carried out on arm's length commercial terms.

In respect of such transactions, it will be in the interest of the Company and the joint ventures if there is any alternative that can be obtained from local suppliers on better terms since the purchases of components or production equipment from the Company's joint venture partners involve additional freight costs and taxations.

## Director Report (Continued)

In respect of such transactions, the joint venture will obtain quotes for equivalent components and production equipment that may be available from local PRC suppliers in order to determine whether viable alternatives can be obtained (1) with the highest quality; (2) in a timely manner; (3) at the most competitive prices. If related products are available, the joint venture will carry out a tender before selecting a supplier. During the process of the tender, the joint venture shall treat the partner and other third party suppliers equally.

As a result, the Company will not purchase any auto parts and production equipment from the joint venture partner if the Company can obtain better terms from other suppliers. After a certain period, fewer auto parts and production equipment will be purchased from the joint venture partner since many alternatives with competitive pricing and quality are available in the PRC. The process described above, known as “localisation”, is a stated priority of the joint ventures provided in the relevant joint venture contracts.

The joint ventures (including their subsidiaries, joint ventures and associates) may only purchase auto parts and production equipment from the joint venture partners (including their subsidiaries and associates) if it is unable to obtain auto parts of equivalent quality or of the required specifications at a more favourable price (or otherwise on more favourable terms) from a local supplier. The contracts regarding the purchases of auto parts and production equipment by the joint ventures (including their subsidiaries, joint ventures and associates) from the joint venture partners (including their subsidiaries and associates) must be pre-approved by the Company to ensure that the joint venture only enters into transactions on normal commercial terms or terms which are more favourable to the joint venture.

Therefore, purchases of auto parts and production facilities by the joint ventures (including their subsidiaries, joint ventures and associates) from their joint venture partners (including their subsidiary and associates) constitute continuing connected transactions and were made according to fair and reasonable terms. All of these parameters are set out in the joint venture contracts and will remain in place for the duration of the joint venture term.

For the year ended 31 December 2022, the total consideration paid by the joint ventures (including their subsidiaries, joint ventures and associates) in respect of purchases of auto parts and production facilities from the joint venture partners (including their subsidiaries and associates) was RMB49,549 million.

## Director Report (Continued)

- (ii) *Sales of auto parts by Dongfeng Honda Auto Parts Co., Ltd. to Honda Trading (China) Co., Ltd. and Honda Motor (China) Co., Ltd.*

Honda Trading (China) Co., Ltd. and Honda Motor (China) Co., Ltd., both of which are based in Hong Kong and engaged primarily in the import and export of Honda products, are subsidiaries of Honda Motor Co., Ltd.. The sales of auto parts by Dongfeng Honda Auto Parts Co., Ltd. to Honda Trading (China) Co., Ltd. constitute continuing connected transactions. One of the primary reasons for the formation of Dongfeng Honda Auto Parts Co., Ltd. was to manufacture auto parts for sales within the PRC and for export to the companies of Honda group overseas, with the corresponding benefits to such companies due to the economies of scale.

Consequently, Dongfeng Honda Auto Parts Co., Ltd. regularly sells auto parts to Honda Trading (China) Co., Ltd. and Honda Motor (China) Co., Ltd.. Such auto parts are then exported by Honda Trading (China) Co., Ltd. and Honda Motor (China) Co., Ltd. to Honda Motor Co., Ltd..

Dongfeng Honda Auto Parts Co., Ltd. continued to sell auto parts to Honda Trading (China) Co., Ltd. and Honda Motor (China) Co., Ltd. as at 31 December 2022.

All existing and future negotiations regarding the sales to Honda Trading (China) Co., Ltd. and Honda Motor (China) Co., Ltd. were conducted by a Company representative on behalf of Dongfeng Honda Auto Parts Co., Ltd.. Pursuant to the operating procedures of the Company, the representatives nominated by the Company have been delegated with the power to approve transactions within the ordinary course of business of a joint venture. However, transactions which are outside of the ordinary course of business, material or complex must be reported to and approved by the relevant department of the Company. Therefore, such sales were and will be negotiated on arm's length commercial terms and the consideration for sales of auto parts are based on normal market and commercial terms as agreed on a batch basis and without subject to a framework agreement.

## Director Report (Continued)

- (iii) *Sales of passenger vehicle engines and related auto parts from Dongfeng Honda Engine Co., Ltd. to GAC Honda Automobile Co., Ltd. pursuant to the arrangements among Dongfeng Motor Corporation, Honda Motor Co., Ltd. and Guangzhou Automobile Group Co., Ltd.*

The establishment of Dongfeng Honda Engine Co., Ltd. formed part of the arrangements between Dongfeng Motor Corporation, Honda Motor Co., Ltd. and Guangzhou Automobile Group Co., Ltd.. The primary reason for the formation of Dongfeng Honda Engine Co., Ltd. was to manufacture engines and other related auto parts for sale to GAC Honda Automobile Co., Ltd., Honda Motor Co., Ltd.'s another main automotive manufacturing joint venture in the PRC. Dongfeng Motor Corporation's interests in Dongfeng Honda Engine were subsequently transferred to the Company.

Pursuant to the arrangements among Dongfeng Motor Corporation, Honda Motor Co., Ltd. and Guangzhou Automobile Group Co., Ltd., GAC Honda Automobile Co., Ltd. would only purchase from Dongfeng Honda Engine Co., Ltd. engines and other related auto parts necessary for manufacturing of passenger vehicles for the duration of the joint venture term at such prices as would enable the respective investment returns on Dongfeng Honda Engine Co., Ltd. and on GAC Honda Automobile Co., Ltd. to be proportionate to the initial investment in these two companies (US\$60,060,000 in the case of Dongfeng Honda Engine Co., Ltd. and US\$139,940,000 in the case of GAC Honda Automobile Co., Ltd.). The equity interests of GAC Honda Automobile Co., Ltd. are equally held between Honda Motor Co., Ltd. and Guangzhou Automobile Group Co. Ltd.. As such, GAC Honda Automobile Co., Ltd. is a connected person of the Company under Rule 14A.07 of the Listing Rules and the sales of related auto parts from Dongfeng Honda Engine Co., Ltd. to GAC Honda Automobile Co., Ltd. constitute continuing connected transactions.

Pursuant to the contractual provisions of the relevant joint venture agreement, the negotiations for the sale of engines and other auto parts between Dongfeng Honda Engine Co., Ltd. and GAC Honda Automobile Co., Ltd. will always be conducted by the joint ventures' officers nominated by the Company on behalf of Dongfeng Honda Engine Co., Ltd.. The Company and its joint venture partner are independent from each other for this purpose, so that no joint venture partner is in a position to influence the Company to agree to terms which may not be in the joint ventures' (and therefore the Company's) interests. Pursuant to the operating procedures of the Company, the representatives nominated by the Company have been delegated with the power to approve transactions within the ordinary course of business of a joint venture. However, transactions which are outside the ordinary course of business, material or complex, must be reported to and approved by the relevant department of the Company. As such, negotiations carried out are on arm's length commercial terms.

As of 31 December 2022, GAC Honda Automobile Co., Ltd. continued to purchase from Dongfeng Honda Engine Co., Ltd. engines and auto parts needed by it.

## Director Report (Continued)

- (iv) *Technology licence and technical assistance between the joint ventures and their subsidiaries on the one hand and their joint venture partners (including their subsidiaries) on the other hand*

The joint ventures make periodic payments of royalties to the foreign joint venture partners pursuant to the technology licence and technical assistance agreements entered into with the foreign joint venture partners of the Company in respect of existing vehicle models manufactured by the joint ventures. The terms of the agreements relating to technology licences and technical assistance are fixed with reference to the expected life cycle of vehicle models. Technology licence and technical assistance fees are negotiated on arm's length commercial terms. Technology licence and technical assistance between the joint ventures and their subsidiaries on the one hand and their joint venture partners on the other hand constitute a continuing connected transaction.

The terms of all technology licence and technical assistance between the joint ventures, their subsidiaries and their joint venture partners are either governed by an umbrella agreement or separately entered into prior to the introduction of a new vehicle model. For one of the joint ventures, the terms of all technology licence and technical assistance which have been entered into, and which in future will be entered into, between joint venture and its foreign joint venture partners are governed by an umbrella agreement, the agreed form of which was negotiated between the Company and the joint venture partner before the parties established the joint venture and agreed by the time the joint venture contract relating to the joint venture was signed. Therefore, the terms of the umbrella agreement were negotiated on an arm's length basis between independent third parties. The umbrella agreement contains detailed terms which govern the determination of consideration for each technology licence to be entered into between the Company and the joint venture partners. The umbrella agreement also provides provisions in relation to the consideration for the technology licensed, which is in the form of a royalty determined in accordance with a fixed formula.

The term of the agreements relating to technology licence and technical assistance are fixed with reference to the expected life cycle of vehicle models.

## Director Report (Continued)

Pursuant to the contractual provisions of the applicable joint venture agreement, all negotiations relating to technology license and technical assistance between the joint ventures, their subsidiaries and their joint venture partners (including their subsidiaries) will only be either done directly by the Company as a joint venture partner, or by the relevant joint ventures' officers delegated by the Company to do so on behalf of the Company. Pursuant to the operating procedures of the Company, the representatives nominated by the Company have been delegated with the power to approve transactions in the ordinary course of business of a joint venture. However, transactions which are outside the ordinary course of business, material or complex must be reported to and approved by the relevant department of the Company. Therefore, such technology license and technical assistance between the joint ventures, their subsidiaries and their joint venture partners (including their subsidiaries) were negotiated on arm's length commercial terms.

Generally, the pricing principle for technology license and technical assistance between the joint ventures, their subsidiaries and their joint venture partners (including their subsidiaries) and their subsidiaries and associates is that the party providing the technology should be fairly reimbursed for its research and development costs incurred in respect of a particular vehicle model. Furthermore, such research and development costs should be spread evenly over the entire operations of the party providing the technology, and the PRC automotive joint venture should only bear its fair share of such costs.

For the year ended 31 December 2022, the total consideration paid by the joint ventures in respect of purchases of technology license and technical assistance stated above was RMB4,806 million.

In future joint operating periods, such technology license and technical assistance fees will continue to be paid to foreign joint venture partners in accordance with existing umbrella agreements and contracts signed from time to time.

# Management Discussion and Analysis

## I. OPERATING ENVIRONMENT

In 2022, China's economy has been developing steadily and the national economy continued to grow despite the pressure, with GDP growth increasing by 3.0% year on year and economic aggregate reaching a new level, ranking the second in the world.

In 2022, the automotive industry was affected by many unfavourable external factors, and the production and sales for the year were 27,020,600 units and 26,863,700 units, respectively, representing a slight year-on-year increase of 3.4% and 2.1%, and demonstrating the strong resilience of the development of China's automobile market, with production and sales volumes remaining the highest in the world.

The passenger vehicles market maintained growth, with sales of 23,563,300 units throughout the year, a year-on-year increase of 9.5%. Among which, the sales volume of SUV increased by 10.8% year on year, the sales volume of basic vehicles increased by 11.5% year on year, and the sales volume of MPV decreased by 11.2% year on year.

Affected by multiple adverse factors, the demand remained sluggish, and the commercial vehicles sales throughout the year were 3,300,500 units, representing a year-on-year decrease of 31.2%. In terms of the production and sales of different models, the sales of buses represented a year-on-year decrease of 19.2%, and the sales of trucks represented a year-on-year decrease of 32.6%.

The new energy vehicle market continued to grow strongly, with sales of 6,886,600 units of new energy vehicles throughout the year, representing a year-on-year increase of 93.5%, among which, the sales of new energy passenger vehicles were 6,548,500 units, with a year-on-year increase of 94.3%, accounting for 27.8% of total passenger vehicle sales volume. A total of 338,200 units of new energy commercial vehicles were sold in the year, representing a year-on-year increase of 78.9%, accounting for 10.2% of the total commercial vehicle sales volume.

# Management Discussion and Analysis (Continued)

## II. OPERATION ANALYSIS

In 2022, China's automobile market faced significantly increasing challenges, with profound changes in market structure and distinct brand differentiation. In particular, luxury brands continued to grow, the market share of non-luxury vehicles of joint ventures declined year on year, the commercial vehicle market declined continuously, the sales of own-brand passenger vehicles continued to increase, and the new energy vehicle market developed at a rapid pace. The Group comprehensively promoted independent development, implemented the new energy "transition" strategy, and continued to promote the improvement of marketing capability and profitability in depth. The Group achieved sales volume of approximately 2,464,500 units, sales revenue of approximately RMB92,663 million and profit attributable to shareholders of approximately RMB10,265 million for the period, and net profit margin of 11.1%, the highest level in the past three years.

Affected by the combination of adverse factors, the sales volume of the passenger vehicle of the Company was approximately 2,153,200 units, representing a year-on-year decrease of approximately 4.4%. In particular, the own-brand passenger vehicle business of the Group maintained growth, with sales volume of approximately 497,900 units, representing a year-on-year increase of approximately 39.6%; affected by chip supply constraints and a decline in segmented market share, the sales volume of passenger vehicle business of joint ventures was approximately 1,655,300 units, representing a year-on-year decrease of approximately 12.7%.

Affected by the combination of factors such as overcapacity and rising oil prices in the domestic market and the significant decline in market demand, the commercial vehicle business as a whole presented a downward trend; the sales volume of commercial vehicles of the Group was approximately 311,300 units, representing a year-on-year decrease of approximately 40.4%. The commercial vehicle business of the Group has the core independent research and development capabilities of the entire product chain, and the brand of "Longqing" powertrain in commercial vehicles leads the industry in terms of technical performance, in particular, the Longqing DDi90 engine and the Longqing DT14 gearbox won two industry honours for their reliable quality and low fuel consumption and maintenance costs.

The Group actively seized the growth opportunities in the market for its new energy business, with sales volume of new energy vehicles of approximately 346,100 units in the current period, representing a year-on-year increase of approximately 115.5%, higher than the industry by nearly 22 percentage points, with the first B-end new energy market share and overall sales ranking among the top four in the new energy industry. In particular, the sales volume of new energy passenger vehicles was approximately 320,400 units, representing a year-on-year increase of approximately 123.5%; and the sales volume of new energy commercial vehicles was approximately 25,800 units, representing a year-on-year increase of approximately 48.7%.

## Management Discussion and Analysis (Continued)

### III. FINANCIAL ANALYSIS

#### 1. Revenue

The revenue of the Group for 2022 was approximately RMB92,663 million, representing a decrease of approximately RMB20,505 million, or approximately 18.1%, as compared with approximately RMB113,168 million for the corresponding period of last year. The change in revenue was mainly from Dongfeng Commercial Vehicle Co., Ltd., Dongfeng Liuzhou Motor Co., Ltd., Dongfeng Special Commercial Vehicle Co., Ltd., Dongfeng Passenger Vehicle Company, VOYAH Automobile Technology Co., Ltd. and Dongfeng Peugeot Citroën Automobile Sales Co., Ltd..

|                      | <b>2022</b>          | 2021          |
|----------------------|----------------------|---------------|
|                      | <b>Sales Revenue</b> | Sales Revenue |
|                      | <b>RMB million</b>   | RMB million   |
|                      |                      | (Restated)    |
| Passenger vehicles   | <b>46,732</b>        | 32,548        |
| Commercial vehicles  | <b>38,665</b>        | 71,420        |
| Financing service    | <b>6,438</b>         | 8,576         |
| Corporate and others | <b>1,222</b>         | 1,092         |
| Elimination          | <b>(394)</b>         | (468)         |
|                      | <hr/>                | <hr/>         |
| <b>Total</b>         | <b>92,663</b>        | 113,168       |
|                      | <hr/> <hr/>          | <hr/> <hr/>   |

#### 1.1 Passenger Vehicle Business

The sales revenue of passenger vehicles of the Group for 2022 increased by approximately RMB14,184 million, or approximately 43.6%, to approximately RMB46,732 million from approximately RMB32,548 million for the corresponding period of last year. The increase in revenue was mainly from the passenger vehicles business of Dongfeng Passenger Vehicle Company, VOYAH Automobile Technology Co., Ltd. and Dongfeng Liuzhou Motor Co., Ltd..

#### 1.2 Commercial Vehicle Business

Affected by the decline in industry demand, the sales revenue of commercial vehicle business of the Group for 2022 was approximately RMB38,665 million, representing a decrease of approximately RMB32,755 million or a decrease of approximately 45.9% from approximately RMB71,420 million for the corresponding period of last year. The decrease in revenue was mainly from the commercial vehicle business of Dongfeng Commercial Vehicle Co., Ltd., Dongfeng Liuzhou Motor Co., Ltd. and Dongfeng Special Commercial Vehicle Co., Ltd..

# Management Discussion and Analysis (Continued)

## **1.3 Auto Financing Service Business**

Affected by the decline in sales volume, the revenue from financial business of the Group was on a downward trend.

The revenue of auto financing service business of the Group for 2022 decreased by approximately RMB2,138 million, or approximately 24.9%, to approximately RMB6,438 million from approximately RMB8,576 million of the corresponding period of last year.

## **2. Cost of Sales and Gross Profit**

The total cost of sales of the Group for 2022 was approximately RMB83,836 million, representing a decrease of approximately RMB15,093 million, or approximately 15.3%, as compared with approximately RMB98,929 million of the corresponding period of last year. The total gross profit was approximately RMB8,827 million, representing a decrease of approximately RMB5,412 million, or approximately 38.0%, as compared with approximately RMB14,239 million of the corresponding period of last year. The comprehensive gross profit margin for current period was approximately 9.5%.

The decrease in gross profit was mainly due to the decline in the commercial vehicle industry and the slowdown in overall demand. The gross profit of the commercial vehicle business of the Group decreased by RMB4,796 million, of which: the gross profit of Dongfeng Automobile Co., Ltd. increased by RMB396 million due to the change in its shareholding control; the gross profit of the financial business decreased by RMB1,845 million; and the gross profit of the passenger vehicle business increased by RMB1,270 million.

## **3. Other Income**

The total other income of the Group for 2022 amounted to approximately RMB6,031 million, representing an increase of approximately RMB951 million compared with approximately RMB5,080 million of the corresponding period of last year.

The increase in other income was mainly due to: 1. the disposal of Chongqing Xiaokang shares; 2. the increase in industrial support fund and operating subsidies; 3. the recovery of entrusted loans by Dongfeng Special Commercial Vehicle Co., Ltd. from its subsidiary, Dongfeng Special Purpose Vehicle Co., Ltd.; and 4. the holding of shares of China Railway Special Cargo.

## **4. Selling and Distribution Expenses**

The selling and distribution expenses of the Group for 2022 increased by approximately RMB812 million to approximately RMB6,569 million from approximately RMB5,757 million of the corresponding period of last year.

The increase in selling and distribution expenses was mainly due to: 1. an increase in advertising expenses for the launch of new models such as VOYAH Dreamer and Haoji; 2. an increase in market development expenses for the VOYAH brand adopting the direct marketing model; 3. an increase in staff salaries corresponding to the increase in VOYAH sales and direct-sale stores.

## Management Discussion and Analysis (Continued)

### 5. Administrative Expenses

The administrative expenses of the Group for 2022 decreased by approximately RMB98 million to approximately RMB5,126 million from approximately RMB5,224 million of the corresponding period of last year.

The decrease in administrative expenses was mainly due to the decrease in the sales volume of the commercial vehicle business of the Group as a result of the decline in industry demand and the corresponding decrease in staff salaries.

### 6. Impairment Losses on Financial Assets

The impairment losses on financial assets of the Group for 2022 decreased by approximately RMB699 million to approximately RMB1,209 million from approximately RMB1,908 million in the corresponding period last year.

The changes in impairment losses on financial assets were mainly due to: 1. with the decrease in sales volume in the current period, the base of loan size correspondingly decreased; 2. the collection of certain trade receivables in the current period and the corresponding reversal of impairment fully provided in the previous period.

### 7. Other Expenses

The other expenses of the Group for 2022 amounted to approximately RMB5,287 million, representing a decrease of approximately RMB1,712 million as compared with approximately RMB6,999 million of the corresponding period of last year.

The change in net of other expenses in the current period was mainly due to: 1. a decrease in assets impairment loss in the current period of approximately RMB512 million; 2. the capitalisation of research and development expenses for certain projects as the revenue of passenger vehicle business of the Group improved significantly as compared with the corresponding period, with revenue from major models turning from negative to positive, and the qualification of the Group's S2 platform for capitalisation.

The Group attached great importance to the development trend of new energy, digitalisation and intelligence in the automotive field, and has been increasing its investment in research and development in strategic fields and key core technologies. In 2022, the investment in research and development amounted to RMB8,078 million, representing an increase of RMB849 million, or 11.74%, as compared with RMB7,229 million of the corresponding period of last year, of which: the investment in research and development of new energy amounted to RMB3,784 million, representing an increase of RMB2,019 million, or 114.4%, as compared with RMB1,765 million of the corresponding period of last year.

## Management Discussion and Analysis (Continued)

### 8. Finance Expenses

The finance expenses of the Group for 2022 amounted to approximately RMB1,029 million, representing an increase of approximately RMB760 million as compared with approximately RMB269 million of the corresponding period of last year.

The increase in finance expenses in current period was mainly due to the increase in foreign exchange losses as compared with the corresponding period as a result of fluctuations in the Euro bonds and RMB exchange rate.

### 9. Share of Profits and Losses of Joint Ventures

Share of profits and losses of joint ventures of the Group for 2022 increased by approximately RMB84 million to approximately RMB11,884 million, from approximately RMB11,800 million of the corresponding period of last year. The change was mainly due to: 1. an increase of approximately RMB705 million in respect of the acquisition of equity interest in Dongfeng Automobile Co., Ltd. by the Group; 2. an increase of approximately RMB185 million in respect of Dongfeng Peugeot Citroën Automobile Co., Ltd. over the corresponding period; 3. an increase of approximately RMB114 million in respect of Dongfeng Honda Series over the corresponding period; 4. a decrease of approximately RMB710 million in respect of Dongfeng Motor Co., Ltd. over the corresponding period.

### 10. Share of Profits and Losses of Associates

Share of profits and losses of associates of the Group for 2022 amounted to approximately RMB862 million, representing a decrease of approximately RMB942 million as compared with that of approximately RMB1,804 million of the corresponding period of last year. The change was mainly due to: 1. the investment income of T3 Fund held by the Group of approximately RMB142 million in the current year, representing a decrease of RMB538 million over the corresponding period; 2. a decrease of RMB404 million in other investment income.

### 11. Income Tax Expense

The income tax expense of the Group for 2022 decreased by approximately RMB2,312 million to approximately RMB-929 million from approximately RMB1,383 million in the corresponding period of last year.

### 12. Profit Attributable to Equity Holders of the Company for the Year

The profit attributable to the equity holders of the Group for 2022 was approximately RMB10,265 million, representing a decrease of approximately RMB1,128 million, or approximately 9.9% as compared with that of approximately RMB11,393 million of the corresponding period of last year. The net profit margin (a percentage of profit attributable to the equity holders of the Company to total revenue) was approximately 11.1%, representing an increase of approximately 1.0 percentage point as compared with approximately 10.1% of the corresponding period of last year. The return on net assets (a percentage of profit attributable to equity holders of the Company to average equity attributable to equity holders of the Company) was approximately 6.77%.

## Management Discussion and Analysis (Continued)

### 13. Total Assets

Total assets of the Group for 2022 amounted to approximately RMB330,036 million, representing an increase of approximately RMB9,963 million, or 3.1%, as compared with RMB320,073 million as at the end of the last year. This was mainly due to: 1. an increase of RMB17,797 million in cash and cash equivalents, pledged bank balances and deposits and financial assets at fair value through profit or loss; 2. an increase of RMB6,082 million in property, plant and equipment, right-of-use assets and intangible assets; 3. an increase of RMB3,410 million in trade receivables; 4. an increase of RMB1,893 million in deferred income tax assets; 5. an increase of RMB1,511 million in inventories; 6. a decrease of RMB11,200 million in loans granted by financial businesses; 7. a decrease of RMB7,582 million in disposal of 40 million Stellantis shares and the decline in share price.

### 14. Total Liabilities

Total liabilities of the Group for 2022 amounted to approximately RMB164,500 million, representing a decrease of approximately RMB3,395 million, or 2.0% as compared with approximately RMB167,895 million at the end of the last year. The decrease was mainly due to: 1. an increase of RMB7,554 million in interest-bearing borrowings; 2. a decrease of RMB6,194 million in bills payable; 3. a decrease of RMB1,819 million in contract liabilities; 4. a decrease of RMB1,261 million in deferred income tax liabilities; 5. a decrease of RMB751 million in trade payables.

### 15. Total Equity

Total equity for the end of 2022 amounted to approximately RMB165,536 million, representing an increase of RMB13,358 million or 8.8% as compared with RMB152,178 million as at the end of last year. Equity attributable to equity holders of the Company amounted to RMB155,852 million, representing an increase of RMB8,423 million as compared with RMB147,429 million as at the end of last year. Non-controlling interests amounted to RMB9,684 million, representing an increase of RMB4,935 million as compared with RMB4,749 million as at the end of last year.

### 16. Liquidity and Sources of Capital

Net inflow of cash and cash equivalents in 2022 was RMB16,061 million, representing an increase of RMB13,114 million over 2021. This includes a net cash inflow from operating activities of RMB6,562 million, a net cash inflow from investing activities of RMB8,369 million and a net cash inflow from financing activities of RMB1,130 million.

Net cash inflow from operating activities amounted to RMB6,562 million. The amount mainly consisted of: 1. profit before taxation amounted to RMB8,384 million; 2. a deduction of share of profits and losses of joint ventures and associates and depreciation, impairment and other non-cash items of RMB-6,932 million; 3. increase in cash flow of RMB19,306 million due to decrease in loans granted by financial businesses, and increase in cash flow of RMB3,339 million due to deposit taking; 4. increase in cash flow of RMB867 million due to decrease in trade receivables and prepaid deposits; 5. decrease in cash flow of RMB1,022 million due to increase in inventories; 6. decrease in cash flow of RMB14,557 million due to decrease of trade payables, bills payable and other payables and accruals; 7. decrease in cash flow of RMB1,612 million due to income tax payment.

## Management Discussion and Analysis (Continued)

Net cash inflow from investing activities amounted to RMB8,369 million. The amount mainly consisted of: 1. increase of RMB14,152 million due to the receipt of dividend from joint ventures and associates; 2. increase of RMB5,230 million due to the disposal of 40 million shares of Stellantis and increase of RMB2,478 million due to the disposal of Chongqing Xiaokang shares; 3. increase of RMB981 million due to the disposal of property, plant and equipment; 4. expense of RMB8,324 million for the purchase of fixed assets and intangible assets; 5. net expense of RMB700 million for the acquisition of equity interest in Dongfeng Automobile Co., Ltd. and net expense of RMB3,101 million for the acquisition of equity interest in Dongfeng Motor Finance.

Net cash outflow from financing activities amounted to RMB1,130 million. This amount mainly reflected: 1. increase of bank borrowings and bonds, resulting in a cash inflow of RMB18,146 million; 2. repayment of bank borrowings and bonds, resulting in a cash outflow of RMB17,706 million; 3. receipt of capital contribution from non-controlling shareholders of RMB3,713 million; 4. distribution of dividends of RMB2,585 million.

As a result of the above, the Group's cash and cash equivalents (excluding non-pledged time deposits with original maturity of three months or more when acquired) amounted to RMB65,244 million as at 31 December 2022, representing an increase of RMB16,214 million as compared with RMB49,030 million as at the end of the previous period. Cash and bank balances (including non-pledged time deposits with original maturity of three months or more when acquired) amounted to RMB68,046 million, representing an increase of RMB17,776 million as compared with approximately RMB50,270 million as at the end of the previous period.

### **17. Major Financial Figures Based on Proportionate Consolidation**

Based on proportionate consolidation, the revenue of the Group for 2022 was approximately RMB217,917 million, representing a decrease of approximately RMB38,258 million, or approximately 14.9%, as compared with approximately RMB256,175 million of the corresponding period of last year. Profit before income tax was approximately RMB12,607 million, representing a decrease of approximately RMB4,994 million, or approximately 28.4%, as compared with approximately RMB17,601 million of the corresponding period of last year. Total assets were approximately RMB370,123 million, representing a decrease of RMB15,491 million, or approximately 4.0%, as compared with approximately RMB385,614 million as at the end of last year.

# Main Work Experience of Directors, Supervisors and Senior Managers of the Issuer

## DIRECTORS

### **Zhu Yanfeng, Executive Director, Chairman**

**Mr. Zhu Yanfeng**, born in 1961, is a researcher-level senior engineer. He is currently the executive director, Chairman of the Company. Mr. Zhu graduated from Zhejiang University in 1983 with a Bachelor of Engineering degree in Chemical Automation and Instrumentation. From 1999 to 2002, he studied in Harbin University of Technology and obtained the master's degree in Engineering. He has been working in China No.1 Automobile Manufacturing Plant since 1983, acted as general manager of China No.1 Automobile Group Corporation from 1999 to 2007. He was a member of standing committee and executive vice-governor of Jilin provincial Party committee from 2007 to 2012, the deputy secretary of Jilin Provincial Party Committee from 2012 to 2015, executive director and Chairman of the Company since May 2015. Mr. Zhu is an alternate member of the 16th, 17th and 18th CPC Central Committee and a member of the 13th CPPCC Economic Committee.

### **Yang Qing, Executive Director and President**

**Mr. Yang Qing**, born in 1966, is a senior engineer with a bachelor's degree in engineering. He is currently the executive director, president of the Company. He has worked at the second steam piston bearing factory since 1988. He has served successively as the deputy section chief and deputy chief engineer of the inspection department, the director, branch secretary of the Party Committee, the duty officer of the department of the steel pipe ring of the piston bearing factory of Dongfeng Motor Corporation, the deputy general manager of Dongfeng Motor Piston Bearing Co., Ltd., the general manager of Dongfeng Auto Fasteners Co., Ltd., general manager of Dongfeng Axle Co., Ltd., executive deputy general manager of Dongfeng Dana Axle Co., Ltd., deputy general manager of Dongfeng Motor Co., Ltd. and Dongfeng Commercial Vehicle Co., Ltd., general manager of Dongfeng Automobile Co., Ltd., general manager of Dongfeng Commercial Vehicle Co., Ltd., deputy president of Dongfeng Motor Group Co., Ltd. and general manager of Dongfeng Commercial Vehicle Co., Ltd.

### **You Zheng, Executive Director and Vice President**

**Mr. You Zheng**, born in 1968, and is currently the executive director, vice president of the Company. Mr. You graduated from Jilin Institute of technology in 1990 with a Bachelor of Engineering Degree in Metal Materials and Welding. From 2010 to 2012, he studied in-service in the major of Business Administration for senior managers of Business School of Jilin University and obtained a master's degree in Business Administration. Since 1990, he has been working in an automobile body factory, successively as the head of the manufacturing technology department of First Automobile Works Sedan Company and the director of the second factory of First Automobile Works Volkswagen Sedan Company. From April 2009 to July 2015, he served as deputy director of Planning Department of First Automobile Works. From July 2015 to May 2018, served as the director of product planning and project Department of China First Automobile Group Corporation and the assistant to the general manager of China First Automobile Co., Ltd. Since 29 November 2019, he has been serving as the executive director and vice president of the Company.

## Main Work Experience of Directors, Supervisors and Senior Managers of the Issuer (Continued)

### Huang Wei, Non-Executive Director

**Mr. Huang wei**, born in 1965, is a senior engineer of researcher level. He is currently the non-executive director of the Company. Mr. Huang graduated from Shanghai Jiaotong University in July 1986 with a bachelor's degree in marine power machinery, and graduated from Chongqing University in January 1989 with a master's degree in thermal engineering, majoring in thermal engineering. From September 2002 to June 2006, he received on-the-job education in the International Business School of Southwest University of Finance and Economics and obtained a doctorate degree in economics. From January 1989 to April 1991, he worked in the complete set design department of the Dongfang Power Equipment Union Company Limited. From April 1991 to October 1995, he worked in the thermal power department of the import and export company of Dongfang Electric Corporation; from October 1995 to June 2000, he served as deputy general manager and general manager of the import and export company of Dongfang Electric Corporation; from June 2000 to February 2007, he served as deputy general manager of Dongfang Electric Corporation; from February 2007 to September 2008, he served as deputy general manager of State Nuclear Power Technology Corporation; from September 2008 to February 2019, he served as deputy general manager of Dongfang Electric Corporation Limited; from February 2019 to April 2021, he served as director of Dongfang Electric Group Corporation (from June 2009 to April 2021, he concurrently served as director of Dongfang Electric Corporation Ltd.; from June 2017 to May 2019, he concurrently served as senior vice president of Dongfang Electric Corporation Limited), and since June 2021, he has been serving as the non-executive director of the Company.

### Zong Qingsheng, Independent Non-Executive Director

**Mr. Zong Qingsheng**, born in 1959, currently serves as an independent non-executive director of the Company, and is a senior international business engineer. Mr. Zong graduated from Nanjing University in January 1982 with a Bachelor's degree in Chinese Language and Literature, and studied Business Administration at the HEC (Hautes Etudes Commerciales) Paris from August 2006 to October 2007 with a Master's degree. Mr. Zong has successively served as a cadre, chief officer and deputy director of the Ministry of Foreign Economic Relations of the People's Republic of China, personnel bureau and personnel education department of Ministry of Foreign Economic Trade of the People's Republic of China from February 1982 to May 1992; the director of the organization division and the director of the labour and salary division of the personnel education and labour department of the Ministry of Foreign Economic Cooperation of the People's Republic of China from August 1995 to March 1999; the director of the president's office of China National Metals and Minerals Import and Export Corporation (中國五金礦產進出口總公司) from March 1999 to March 2002, the general manager of Minmetals Investment & Development Co. Ltd. (五礦投資發展有限責任公司), the general manager, assistant to the president of the investment management department, general manager of the human resources department of China Minmetals Corporation (中國五礦集團公司), whose Chinese name was later renamed as “中國五礦集團有限公司” from March 2002 to November 2019, and secretary of the board of directors of China Minmetals Corporation from November 2016 to January 2020. Mr. Zong has been an external director of China Reform Holdings Corporation Ltd. since October 2020 and has been an independent non-executive director of the Company since September 2020.

## Main Work Experience of Directors, Supervisors and Senior Managers of the Issuer (Continued)

### **Mr. Leung Wai Lap, Philip, Independent Non-Executive Director**

**Mr. Leung Wai Lap**, Philip, born in 1959, is currently an independent non-executive director of the Company. Mr. Leung is a member of the Hong Kong Institute of Certified Public Accountants. He graduated from the Hong Kong Polytechnic in 1982, joined Ernst & Young in the same year, became a partner in 1994, and retired from the firm in June 2020. From 1994 to 2019, Mr. Leung served a variety of management positions in Ernst & Young, including Managing Partner of Greater China Markets and Managing Partner of Eastern China Region. He currently serves as independent non-executive directors of Dingdong (Cayman) Limited, Zhejiang E-Commerce Bank Co., Ltd., Shanghai Chemical Industry Park Industrial Gases Co., Ltd and China World Trade Center Co., Ltd. Mr. Leung has extensive experience in corporate restructuring and initial public offerings.

### **Hu Yiguang, Independent Non-Executive Director**

**Mr. Hu Yiguang**, born in 1971, currently serves as an independent non-executive director of the Company, he graduated from the school of Law of Renmin University of China and obtained a master's degree in civil law. He is currently a senior partner and managing partner of Beijing Lifang & Partners Law Firm. He served as the legal adviser to the National Railway Administration (國家鐵路局), the Ministry of Human Resources and Social Security of the People's Republic of China, the former Ministry of Railways of the People's Republic of China, China Minsheng Bank Co., Ltd. (中國民生銀行股份有限公司), China Everbright Bank Co., Ltd. (中國光大銀行股份有限公司), China National Commercial Foreign Trade Corporation (中國商業對外貿易總公司) and other government departments as well as large-scale state-owned enterprises, providing them with daily and special legal services. Mr. Hu also serves as an independent director of China Three Gorges Renewables (Group) Co., Ltd. and an external director of Sinosteel Group Co., Ltd.

## Main Work Experience of Directors, Supervisors and Senior Managers of the Issuer (Continued)

### SUPERVISORS

#### **He Wei, Chairman of the Supervisory Committee**

**Mr. He Wei**, born in 1963, he is currently Chairman of the Supervisory Committee of the Company. Mr. He took part in the work in 1982. From 2002 to 2004, he studied in-service in the Business Administration major of the School of Management of Huazhong University of Science and Technology and obtained a master's degree in Business Administration for senior managers. He has successively served as the director and Deputy Secretary of the Youth League Committee of the Second Automobile Equipment Factory, the secretary of the Secretary Office, deputy-level secretary and general-level Secretary of the Party Committee Office of the Second Automobile Equipment Factory, the director, deputy secretary and secretary of the Youth League Committee of Dongfeng Motor Corporation, the secretary of the Party committee and Discipline Inspection Committee of Dongfeng Motor Fastener Co., Ltd., the general manager of Dongfeng Motor Fastener Co., Ltd., and the deputy general manager of Dongfeng Motor parts business department, deputy secretary of the Party committee, Secretary of the Discipline Inspection Commission, Chairman of the labor union, Secretary of the Party committee, deputy general manager, Secretary of the Discipline Inspection Commission, Chairman of the labor union of the parts business department of Dongfeng Motor Co., Ltd., director of Dongfeng Motor Office (Party Committee Office), director of Dongfeng Motor military products business platform, and director of Dongfeng Motor personnel (cadre) department.

#### **Jin Jun, Employee Supervisor**

**Mr. Jin Jun**, born in 1967. He is current the employee supervisor of the Company. Mr. Jin obtained a bachelor of engineering degree in machinery manufacturing, technology equipment and automation from Xi'an Jiaotong University. He subsequently took an automotive engineering course at Wuhan University of Technology through on-the-job learning, and obtained a master's degree in engineering. He is a senior engineer. From 1988 to 2002, Mr. Jin served as an equipment technician in the repair workshop of Xinjiang Automobile Factory (新疆汽車廠), deputy head of the chief engineer office, deputy division manager and division manager at the design division, manager of Dongte Company (東特公司), and manager of Urumqi Dongfeng Special Vehicle Co., Ltd. (烏魯木齊市東風特種汽車公司). From 2002 to 2018, Mr. Jin served as deputy secretary of the Party Committee and secretary of the Disciplinary Inspection Committee, chairman of the Labor Union and general manager of Dongfeng Xinjiang Automobile Co., Ltd. (東風新疆汽車有限公司). From 2018 to 2019, Mr. Jin served as the director of the Xinjiang Factory of Dongfeng Commercial Vehicle (Xinjiang) Co., Ltd. (東風商用車新疆有限公司). From 2019 to April 2021, Mr. Jin served as deputy general manager of the personnel (cadres) department, deputy general manager of the human resources department, and deputy head (in charge of work) of the work department of the Party Committee of the Company. Since April 2021, Mr. Jin has served as the head of the work department of the Party Committee and the head of the corporate culture department of the Company.

## Main Work Experience of Directors, Supervisors and Senior Managers of the Issuer (Continued)

### **Bao Hongxiang, Supervisor**

**Mr. Bao Hongxiang**, born in 1959. He is currently the supervisor of the Company. He graduated from the Infrastructure Economics Department of Liaoning University of Finance and Economics with a bachelor's degree in economics, and then graduated from the Open University of Hong Kong with a master's degree in business administration. From 1984 to 1994, Mr. Bao served as a clerk, section member, chief section member and deputy director of the Adult Education Division of the Personnel and Education Department of the Ministry of Finance. From 1994 to 1999, he served as deputy director of the Comprehensive System Division, director and office director of the Administrative Retirement Division of the Social Security Department of the Ministry of Finance. From 1999 to 2000, he served as the assistant to the special inspector of the General Office of the State Council. From 2000 to 2018, he served as a full-time supervisor of the board of supervisors of key state owned large-scale enterprises. From 2018 to January 2020, he served as director of the United Front Audit Bureau of the National Audit Office.

## **SENIOR MANAGEMENT**

### **Qiao Yang, Vice President and Finance Director**

**Mr. Qiao Yang**, born in 1962 with a college degree, is currently the vice president of the Company. Mr. Qiao took part in the work in 1982. He has successively held the assistant director and deputy director of Dongfeng Automobile Finance and Accounting Department, general director and secretary of the Party Committee of DFM Finance and Accounting Headquarters, and assistant general manager of Dongfeng Motor Co., Ltd. From December 2008 to January 2018, he was the general manager of the Financial Accounting Department of the Company. And since August 2016, he has been the vice president of the Company. Mr. Qiao concurrently serves as the Standing Committee member and deputy general manager of Dongfeng Motor Group Co., Ltd.

### **Feng Changjun, Vice President**

**Mr. Feng Changjun**, born in 1978, professor senior accountant, is currently the vice president of the Company. From July 2001 to January 2007, Mr. Feng served as deputy director of the budget office of the finance and audit department and deputy director of the budget office of the finance department of China South Industries Group Corporation. From January 2007 to March 2010, he served as deputy financial officer, director and deputy general manager of Jinan Qingqi Motorcycle Co., Ltd. From March 2010 to February 2016, he served as deputy director and deputy general manager of the finance department of China South Industries Group Corporation. From February 2016 to June 2020, he served as director, general manager and chairman of Chang'an Automobile Finance Co., Ltd. Since August 2020, Mr. Feng has been serving as the vice president of the Company.

## Main Work Experience of Directors, Supervisors and Senior Managers of the Issuer (Continued)

### **Li Jun, Secretary to the Board**

**Mr. Li Jun**, born in 1969, is a senior economist and is currently the secretary of the Board of the Company. From November 2003 to March 2009, Mr. Li was the Deputy Director of the Management Department and the Director of the General Affairs Department of the Passenger Car Company of Dongfeng Motor Co., Ltd., the Director of the General Manager's Office, the Deputy Head of the Operation and Management Department and the Director of the General Manager's Office of Dongfeng Nissan Passenger Vehicle Company of Dongfeng Motor Co., Ltd. from March 2009 to February 2014, the General Manager of Shenzhen DFS Industrial Group Co., Ltd. from February 2014 to October 2018. From October 2018 to August 2020, he served as Executive Vice President and Deputy Party Secretary, Executive Vice President and Party Secretary of Dongfeng Peugeot Citroën Automobile Co., Ltd., Deputy Director of the Office of the Company (Party Committee Board) from August 2020. Since April 2022, he has been serving as the Secretary to the Board of the Company from April 2022.

### **Yin Yaoliang, Joint Secretary of Company**

**Mr. Yin Yaoliang**, born in 1964, and currently is the Joint Secretary of Company. He joined the Group since 1987, and has been engaged in accounting, financial management, operation management positions and management positions. He has more than 30 years of experience in the daily operations and financial management of the Group.

### **Yuen Wing Yan, Winnie, Joint Company Secretary**

**Ms. Yuen Wing Yan, Winnie**, has been appointed as a joint company secretary of the Company since 31 December 2019 and is responsible for the company secretary services of the Group. Ms. Yuen is currently a director of the corporate services division of Tricor Services Limited ("Tricor"), which is a global professional provider of integrated business, corporate and investor services. Ms. Yuen has over 25 year of experience in corporate services and has provided professional corporate services for listed companies in Hong Kong and multi-national companies, private companies and offshore companies. Ms. Yuen graduated from Lingnan College (currently known as Lingnan University). Ms. Yuen is a Chartered Secretary and a fellow of both of The Hong Kong Chartered Governance Institute (the "HKCGI") formerly known as the Hong Kong Institute of Chartered Secretaries (the "HKICS") and the Chartered Governance Institute UK & Ireland formerly known as the Institute of Chartered Secretaries in the United Kingdom.

# Main Work Experience of Directors, Supervisors and Senior Managers of the Issuer (Continued)

## HEADS OF DEPARTMENTS

The general manager of Strategic Planning Department and the Technical Development Department of the Company is Mr. Zhou Feng

The deputy director of the President's Office of the Company (Party Committee Office) is Mr. Li Jun and Mr. Mao Jing

The general manager of the Strategic Planning Department of the Company is Mr. Zhang Jun

The head of the Human Resources Department of the Company is Mr. Zheng Hongyi

The head of the Governance Department (the office of deepening reform and promoting of the Company) is Mr. Guo Tao

The deputy general manager of the International Business Department of the Company (responsible for daily operations) is Mr. Ma Lei

The head of the Audit Department of the Company is Mr. Zhou Changling

The head of the Legal and Compliance Department of the Company is Mr. Chen Feng

The head of the Corporate Culture Department of the Company is Mr. Jin Jun

The deputy director of the Supervisory Department of the Company (Discipline Inspection Committee) is Mr. Chen Tao

The head of the Communist Party Committee Inspection Leading Group Office of the Company is Ms. Xu Liuning

The deputy director of the Staff Relation Department of the Company (responsible for daily operations) is Mr. Sun Sanbao

The Secretary for the Communist Youth League of the Company is Mr. Ge Zhe

# Report of the Supervisory Committee

Dear shareholders,

In 2022, the Supervisory Committee has carried out its supervisory and other duties in accordance with the Company's Articles of Association to ensure the sound, stable and sustainable development of the Company as well as to safeguard the legal interests of all shareholders. It has performed effective supervision, through the inspection of relevant documents and information of the Company, financial reports, and attending meetings of the Board of Directors and the shareholders' general meetings, on the operation status, financial positions, connected transactions and internal control of the Company. The Supervisory Committee expressed the following independent opinion of such matters of the Company during the reporting period:

## **I. PERFORMANCE OF THE SUPERVISORY COMMITTEE**

In 2022, the Supervisory Committee held two meetings, among which one meeting was held in the form of on-site meetings and one meeting was held in the form of video. The number of attended supervisors formed quorums of the meetings as stipulated by the Company Law.

In 2022, the Supervisory Committee has reviewed and approved: the 2021 report of the Supervisory Committee of the Company; the 2021 financial report of the Company, which was audited by PricewaterhouseCoopers Zhong Tian LLP and the 2021 auditor's report of the Company, which was audited by PricewaterhouseCoopers and reviewed and approved by the Audit and Risk Management Committee; the 2021 annual report and preliminary results announcement of the Company; the 2021 profit distribution and payment of dividend proposal of the Company; the 2022 supervisor remuneration scheme of the Company; the 2022 interim report and results announcement of the Company; the 2021 interim dividend distribution proposal of the Company.

## Report of the Supervisory Committee (Continued)

### II. THE INDEPENDENT OPINION OF THE SUPERVISORY COMMITTEE ON THE LAWFUL OPERATION OF THE COMPANY

During the reporting period, the Supervisory Committee has supervised the convening procedures and resolutions of shareholders' general meetings and meetings of the Board of Directors, the implementation of the resolutions of the shareholders' general meetings by the Board of Directors, the legality and compliance of rules and regulations by the senior management during their performance of duty, and the performance of all control systems of the Company in accordance with relevant laws and regulations of the PRC and listing rules of Stock Exchange and normative documents of the Company for governing legally.

After the supervision on the directors and senior management of the Company, the Supervisory Committee is of the view that the Board of Directors was in compliance with the Company Law, the Securities Law, the Listing Rules of the Stock Exchange of Hong Kong, the Articles of Association of the Company and other relevant laws, rules and regulations and all Directors diligently performed their duties in 2022. The Supervisory Committee also considers that through scientific and democratic decision making of the Board of Directors, the internal management and internal control system of the Company have been further improved and a better internal control mechanism was established. The major decision of the Company was reasonable and procedures of decision-making were in compliance with laws and valid. Most of the Directors and the senior management of the Company complied with the laws, regulations, the Article of Association of the Company and the resolutions passed at the Shareholders' General Meeting and Board Meeting during their performance of duty. They were devoted to performing their duties diligently and precisely and performed their duties cautiously and aggressively.

## Report of the Supervisory Committee (Continued)

### III. THE INDEPENDENT OPINION OF THE SUPERVISORY COMMITTEE OF THE FINANCIAL POSITION OF THE COMPANY

The members of the Supervisory Committee have attended all meetings of the Board during the reporting period, examined the financial system, financial position and internal audit of the Company and reviewed the 2021 annual financial report and 2022 interim financial report of the Company. The Supervisory Committee considers that the financial statements of the Company were prepared in accordance with the Listing Rules, Company Ordinance and International Accounting Principles and Standards. The financial system of the Company was sound and the management measures and internal control system were effective and could ensure the smooth operation and production of the Company. The Supervisory Committee also considers that the 2022 annual financial report gives a full, true and fair view of the operating results and financial position of the Company for the year and that the unqualified opinion in the financial report issued by PricewaterhouseCoopers, the auditors of the Company, are objective and fair.

The Supervisory Committee is of the opinion that the connected transactions between the Company and its connected persons have been conducted at fair market price and on transaction terms, and is not aware of any circumstances prejudicial to the interests of the Company and the shareholders.

In 2022, under the influence of uncertainties such as frequent outbreaks of pandemic, chips shortages and battery price increases, the Company has risen to the challenge and made every effort to stabilize its operating market, which the Supervisory Committee acknowledged. In 2023, the Supervisory Committee will strictly follow the relevant provisions, such as the Company Law, Securities Law and the Articles of Association of the Company and carry out supervision on the performance and conduct of the Board of Directors and senior management in accordance with laws. The Supervisory Committee will also supervise the Company to refine the corporate governance structure based on the requirements of modern enterprise system, in order to enhance the corporate governance level. In addition, the Supervisory Committee will carry out supervision and perform their duties diligently and attend meetings of the Board of Directors according to the law, so as to ensure the decision-making procedures of material matters of the Company to be in compliance with laws and protect the interests of our shareholders. Besides, the Supervisory Committee will continue to enhance its supervision and inspection on the Company through supervising on the financial situation of the Company and maintaining the communication with the internal audit department and external audit institution, etc., facilitate the Company to enhance its internal control to prevent operational risk, and further protect the interests of the Company and our shareholders, in order to consolidate its solid foundation for steady and sustainable development.

By Order of the Supervisory Committee

**He We**

*Chairman of the Supervisory Committee*

Wuhan, the PRC

29 March 2023

# Corporate Governance Report

## 1. OVERVIEW OF CORPORATE GOVERNANCE

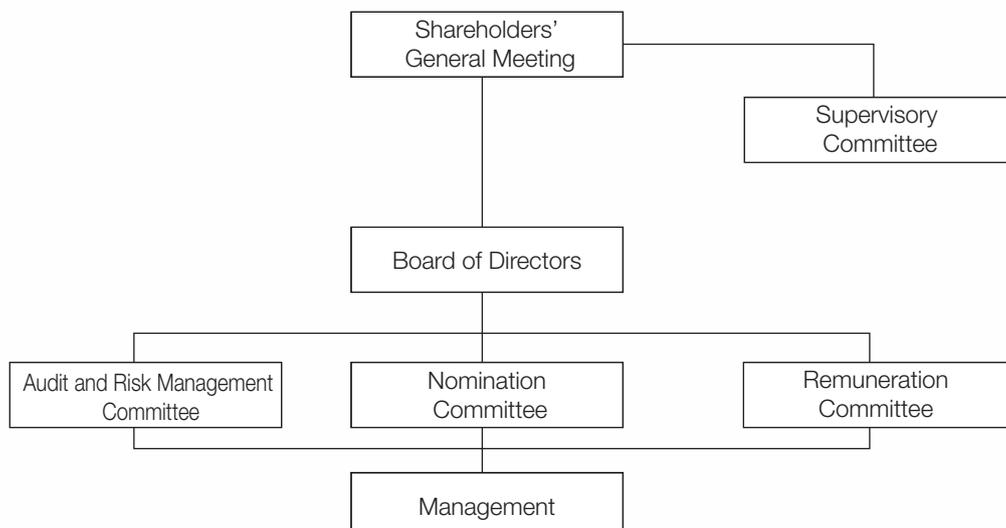
The Company has been in compliance with the Company Law of the People’s Republic of China (the “Company Law”), the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”), Corporate Governance Code of the Stock Exchange of Hong Kong and the Articles of the Association of the Company, in order to improve its corporate value and bring good return to shareholders. Under the principles of integrity, transparency, openness and efficiency for corporate governance, the Company is dedicated to maintaining a high level of corporate governance so as to ensure its sustainable development in the long run.

The Board of Directors has reviewed the corporate governance practices of the Company and adopted a number of improved practices, details of which are set out in this report. During the financial year ended 31 December 2022, the Company had been in compliance with all Code provisions of the revised Corporate Governance Code as set out in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

## 2. STRUCTURE OF CORPORATE GOVERNANCE

### 1. General Structure of Corporate Governance

The highest authority of the Company is the shareholders’ general meeting. The Board of Directors and the Supervisory Committee are under the supervision of the shareholders’ general meeting. The Board of Directors has its Audit and Risk Management Committee (the “Audit Committee”), Nomination Committee and Remuneration Committee. As authorised by the Articles of Association, the Board of Directors is responsible for major business decision and the supervision on daily operation and management of the senior management. The Supervisory Committee is mainly responsible for the supervision on the performance of the Board of Directors and senior management. The Board of Directors and the Supervisory Committee are independently accountable to the shareholders’ general meeting.



# Corporate Governance Report (Continued)

## 2. Shareholders and Shareholders' General Meeting

### (1) Shareholders

As at 31 December 2022, Dongfeng Motor Group Company Limited, the controlling shareholder of the Company, held approximately 69.05% equity interest in the Company both directly and indirectly. The remaining approximately 30.95% equity interest in the Company was held by public shareholders.

Information of other shareholders and persons who are entitled to exercise 5% or more (class of shares classified into domestic shares and H shares) of the voting power at shareholders' general meeting during the reporting period is set out on page 20 in this annual report.

Dongfeng Motor Corporation, a controlling shareholder of the Company, has exercised its rights and fulfilled its obligations in accordance with laws, and has never, directly or indirectly, interfered with the Company's operations beyond the authorisation of the shareholders' general meetings. The Board of Directors, Supervisory Committee and internal organisations of the Company can operate independently.

### (2) Rights of Shareholders

The Company treats all shareholders equally and ensures that shareholders can fully exercise their rights to protect their legal interests. The Company has convened shareholders' general meetings strictly in accordance with laws and regulations. The governance structure of the Company ensures that all shareholders, particularly minority shareholders, enjoy equal rights and bear corresponding obligations.

In addition to the rights provided in the Articles of Association of the Company, pursuant to the Rules of Procedures of Shareholders' General Meeting, our shareholders shall also enjoy the following rights:

- 1) Two or more shareholders holding in aggregate more than 10% (inclusive) of the shares carrying voting rights at the proposed meeting may sign one or several written requests in the same form requesting the Board of Directors to convene an extraordinary general meeting or a class shareholders' meeting, specifying the matters to be considered at the meeting;

## Corporate Governance Report (Continued)

- 2) Where the Board of Directors fails to issue notice to convene the meeting within 30 days upon the receipt of the written request, the requisitionists may convene a meeting within 4 months from the date of the receipt of the requisitionists by the Board of Directors. The meeting shall be convened by the requisitionists in accordance with the same procedures, as nearly as possible, as that to be followed by the Board of Directors for convening meetings;
- 3) Where the shareholders decide to convene shareholders' general meeting on their own, they should inform the Board of Directors in writing, and the Board of Directors and the secretary to the Board of Directors shall be cooperative for the purpose of the meeting;
- 4) When the Company convenes an annual general meeting, shareholder(s) holding more than 5% (inclusive) of the total number of shares of the Company carrying voting rights shall be entitled to propose new motions in writing and explanations to the Board of Directors;
- 5) Shareholders may raise enquiries about the Company at shareholders' general meeting and, except for trade secrets of the Company which may not be disclosed at the meeting, the chairman of the meeting shall instruct the directors, supervisors or other attendees to answer such enquiries;
- 6) A shareholder or shareholders present in person or by proxy holding shares, severally or jointly, of more than 10% (inclusive) conferring the right to attend and vote at shareholders' general meeting may demand a poll.

### **(3) *Communication with Shareholders/Investor Relations***

The Company strengthens its communication with investors through active investor relationship management. Investors will be informed of the results and operation of the Company promptly and will also be invited to have meetings with investment analysts, to attend press meeting and non-deal roadshows, to visit the Company and to attend reverse roadshows. Through these arrangements, shareholders, investors and general public are introduced of the operation of the Company and have the chances to raise their questions for answers. Meanwhile, the Company submits monthly return on movements in its shareholdings in accordance with the regulatory requirement of the Stock Exchange; In addition, due to the issuance of super & short-term commercial paper the Company regularly discloses quarterly reports within the duration in accordance with the regulatory requirements of National Association of Financial Market Institutional Investors.

## Corporate Governance Report (Continued)

Shareholders may also inquire about any information of the Company within the scope of their rights. The H share registrar of the Company is Computershare Hong Kong Investor Services Limited, the address and contact details are as follows:

Correspondence address: Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong

Telephone No.: (+852) 2862 8628

The Company provides information about the Group to shareholders and investors and answers shareholders' questions mainly through the publication of notices, announcements and circulars on the websites of the Company and the Stock Exchange, the dispatch of interim reports, annual reports and circulars to shareholders, as well as results presentations, investor surveys, routine mailings and telephone enquiries. The Company holds general meetings in compliance with the Listing Rules to ensure communication and interaction with shareholders.

The Board reviews the investor relations policy annually and makes any changes it considers necessary to ensure that the policy is effective and that the legitimate interests of shareholders and investors are adequately protected. The Board has reviewed the implementation and effectiveness of the Company's investor relations policy. Having considered the implementation of diversified communication channels, the Board is satisfied that an effective investor relations policy has been properly implemented for the year ended 31 December 2022.

## Corporate Governance Report (Continued)

### (4) Shareholders' General Meeting

The Company attaches great importance to the communication between our directors and shareholders. The Chairman of the Board of Directors, convenors of all committees, representative of auditors and management representatives shall attend all annual general meetings and give detailed answers and explanations to shareholders' questions.

During the reporting year, the Company convened four general meetings, including one annual general meeting and three extraordinary general meetings. The date, time and venue of the general meetings and the poll results in respect of the resolutions proposed at the general meetings are as follows.

The 2021 Annual General Meeting was held at Special No. 1 Dongfeng Road, Wuhan Economic and Technology Development Zone, Wuhan, Hubei, the People's Republic of China, at 9:00 a.m. on Friday, 17 June 2022. The matters considered at the meeting and the percentages of voters for and against the relevant resolutions are as follows:

| Resolutions  |   | For           | Percentages (%) | Against    | Percentages (%) |
|--|---|---------------|-----------------|------------|-----------------|
| I. As more than half (1/2) of the votes from the shareholders who attended and voted at the annual general meeting were cast in favour of the following resolutions, the resolutions were duly passed as ordinary resolutions: |   |               |                 |            |                 |
| 1  | To consider and approve the report of the Board of Directors of the Company for the year ended 31 December 2021.    | 7,577,383,074 | 99.78%          | 16,454,900 | 0.22%           |
| 2  | To consider and approve the report of the Supervisory Committee of the Company for the year ended 31 December 2021. | 7,577,383,074 | 99.78%          | 16,454,900 | 0.22%           |

## Corporate Governance Report (Continued)

|  | Resolutions  | For           | Percentages (%) | Against       | Percentages (%) |
|--|--|---------------|-----------------|---------------|-----------------|
| 3  | To consider and approve the international auditor's report and audited financial statements of the Company for the year ended 31 December 2021.  | 7,575,905,814 | 99.76%          | 17,932,160    | 0.24%           |
| 4  | To consider and approve the profit distribution proposal of the Company for the year ended 31 December 2021 and to authorise the Board to deal with issues in relation to the Company's distribution of final dividend for the year 2021.  | 7,593,837,974 | 100%            | 0             | 0               |
| 5  | To consider and approve the authorisation to the Board to deal with all issues in relation to the Company's distribution of interim dividend for the year 2022 in its absolute discretion (including, but not limited to determine whether to distribute interim dividend for the year 2022).  | 7,593,837,974 | 100%            | 0             | 0               |
| 6  | To consider and approve the re-appointments of PricewaterhouseCoopers as the overseas auditor of the Company and PricewaterhouseCoopers Zhong Tian LLP as the domestic auditor of the Company for the year 2022 to hold office until the conclusion of the annual general meeting for the year 2022 and to authorise the Board to determine the remuneration of chief auditor. | 7,442,363,273 | 98.01%          | 151,474,701   | 1.99%           |
| 7  | To consider and approve the remuneration of the directors and the supervisors of the Company determined by the Board for the year 2022.  | 7,582,092,297 | 99.85%          | 11,745,677    | 0.15%           |
| II. As more than two-thirds (2/3) of the votes from the shareholders who attended and voted at the annual general meeting were cast in favour of the each of the following resolutions, respectively, the resolutions were duly passed as special resolutions: |  |               |                 |               |                 |
| 8  | To grant a general mandate to the Board to issue, allocate and deal with additional Domestic Shares not exceeding 20% of the issued Domestic Shares of the Company and additional H Shares not exceeding 20% of the issued H Shares.   | 6,172,437,444 | 81.28%          | 1,421,400,530 | 18.72%          |

## Corporate Governance Report (Continued)

The 2022 First Extraordinary General Meeting was held at Special No. 1 Dongfeng Road, Wuhan Economic and Technology Development Zone, Wuhan, Hubei, at 9:00 a.m. on Thursday, 29 September 2022. The matters considered at the meeting and the percentages of voters for and against the relevant resolutions are as follows:

|   | Resolutions   | For           | Percentages (%) | Against    | Percentages (%) |
|---|---|---------------|-----------------|------------|-----------------|
| As the number of votes cast in favour of each of the following resolutions exceeded two-thirds of the voting rights of the shareholders attending at the 2022 First Extraordinary General Meeting and who were entitled to vote on each of the resolutions, the following resolutions were approved as ordinary resolution and special resolutions, respectively: |   |               |                 |            |                 |
| 1.  | To consider and approve the annual financing plan for 2022.   | 7,544,868,490 | 99.97%          | 1,970,000  | 0.03%           |
| 2.  | To consider and, if thought fit, approve a general mandate for the repurchase of H shares of the Company by the Board and or persons authorized by the Board. | 7,519,218,490 | 99.63%          | 27,620,000 | 0.37%           |

The 2022 First Domestic Shareholders Class Meeting was held at Special No. 1 Dongfeng Road, Wuhan Economic and Technology Development Zone, Wuhan, Hubei, at 9:00 a.m. on Thursday, 29 September 2022. The matters considered at the meeting and the percentages of voters for and against the relevant resolution are as follows:

|  | Resolution  | For           | Percentages (%) | Against | Percentages (%) |
|--|---|---------------|-----------------|---------|-----------------|
| As the number of votes cast in favour of the following resolution exceeded two-thirds of the voting rights of the shareholders attending at the 2022 First Domestic Shareholders Class Meeting and who were entitled to vote on the following resolution, the following resolution was approved as special resolution: |   |               |                 |         |                 |
| 1.   | To consider and, if thought fit, approve a general mandate for the repurchase of H shares of the Company by the Board and or persons authorized by the Board. | 5,760,388,000 | 100%            | 0       | 0               |

## Corporate Governance Report (Continued)

The 2022 First H Shareholders Class Meeting was held at Special No. 1 Dongfeng Road, Wuhan Economic and Technology Development Zone, Wuhan, Hubei, at 9:00 a.m. on Thursday, 29 September 2022. The matters considered at the meeting and the percentages of voters for and against the relevant resolution is as follows:

|  | Resolutions   | For           | Percentages (%) | Against    | Percentages (%) |
|--|---|---------------|-----------------|------------|-----------------|
| (As the number of votes cast in favour of each of the following resolutions exceeded two-thirds of the voting rights of the shareholders attending at the 2022 First H Shareholders Class Meeting and who were entitled to vote on each of the resolutions, the following resolution was approved as special resolution: |   |               |                 |            |                 |
| 1.   | To consider and, if thought fit, approve a general mandate for the repurchase of H shares of the Company by the Board and or persons authorized by the Board. | 1,758,824,490 | 98.46%          | 27,520,000 | 1.54%           |

All the resolutions proposed at the 2021 Annual General Meeting, the 2022 First Extraordinary Annual General Meeting, the 2022 First Domestic Shareholders Class Meeting and the 2022 First H Shareholders Class Meeting were approved. There was no restriction on shareholders to cast votes on the resolutions proposed at the 2021 Annual General Meeting, the 2022 First Extraordinary Annual General Meeting, the 2022 First Domestic Shareholders Class Meeting and the 2022 First H Shareholders Class Meeting.

Computershare Hong Kong Investor Services Limited, the share registrar of the Company, retained lawyer Tong Hao from Computershare Hong Kong Investor Services Limited as the scrutineer for the vote-taking at the 2021 Annual General Meeting, the 2022 First Extraordinary Annual General Meeting, the 2022 First Domestic Shareholders Class Meeting and the 2022 First H Shareholders Class Meeting. Poll results were announced at the meeting and on the websites of the Company and the Hong Kong Stock Exchange on the day of the meeting.

## Corporate Governance Report (Continued)

### (5) *Shareholders' Calendar*

The following table sets out the tentative key dates for shareholders for the financial year ending 31 December 2023. The dates are subject to changes in situation. Shareholders should refer to our announcements issued from time to time.

#### *2023 Shareholders' Calendar*

| <b>Date</b> | <b>Events</b>  |
|-------------|--|
| 29 March    | Announcement of final results and final dividend for the year ended 31 December 2022                 |
| Late April  | Upload of the 2022 annual report on the websites of the Company and the Hong Kong Stock Exchange     |
| Late April  | Dispatch of the 2022 annual report to shareholders   |
| 20 June     | 2022 Annual General Meeting  |
| Late August | Payment of final dividends for the year ended 31 December 2022                                       |
| 28 August   | Announcement of interim results and interim dividends for the six months ending 30 June 2023, if any |
| Mid-October | Payment of interim dividends for the six months ending 30 June 2023, if any                          |

### 3. **Directors and Board of Directors**

#### (1) *Directors*

##### 1) *Composition and Term of Office of Directors*

Pursuant to the Articles of Association, directors shall be elected at shareholders' general meeting for a term of three years and shall be eligible for re-election upon expiry of their terms.

The current session of the Board of Directors is the fifth session since the establishment of the Company and the fourth session of the Board of Directors was re-elected on 25 September 2020. The current fifth session of the Board of Directors consists of seven directors, including Mr. Zhu Yanfeng, Mr. Yang Qing and Mr. You Zheng as executive directors, Mr. Huang Wei as non-executive director, Mr. Zong Qingsheng, Mr. Leung Wai Lap, Philip and Mr. Hu Yiguang as independent non-executive directors. The term of the fifth session of the Board of Directors will expire on 25 September 2023. Prior to the re-election of the new session of the Board of Directors, the above directors shall perform their duty in good faith. In addition, independent non-executive directors are all independent parties who do not have any related-party relationship with the Company and substantial shareholders and their term of office does not exceed nine years.

## Corporate Governance Report (Continued)

There are no financial, business, family or other material relationships among members of the Board of Directors of the Company. The Company has purchased liability insurance for all directors and senior management.

Members of the Board of Directors of the Company have different industry backgrounds, having expertise and extensive experience in areas of corporate management, financial accounting, laws and investment. The Board of Directors has formulated the Board Diversification Policy and reviews its composition at least once a year. Brief biographies of each of the directors are set out on pages 53 to 55 in this annual report.

### 2) *Chairman and President*

The Chairman and President of the Company are acted by different persons with a clear division of duties. In particular, the Chairman is responsible for supervising the daily operation of the Board of Directors, examining the execution of the Board resolutions and other duties, while the President is responsible for the daily operation management of the Company and implementing the resolutions of the Board of Directors under the Chairman's leadership. Details of the senior management of the Company are set out on pages 57 to 58 in this annual report.

### 3) *Independent non-executive directors*

Currently, the Company has three independent non-executive directors, representing more than one-third of the total members of the Board of Directors. The Company complied with the requirements of the Listing Rules relating to the appointment of at least three independent non-executive directors (accounting for at least one-third of the Board), at least one of which possessing appropriate professional qualifications or accounting or related financial management expertise.

All the independent non-executive directors of the Company are familiar with the rights and obligations of directors and independent non-executive directors of listed companies. During the reporting period, the independent non-executive directors performed their duties in accordance with the Articles of Association of the Company and Rules of Procedures of the Board of Directors in a faithful and diligent manner, exercised the rights as independent non-executive directors in a discreet, careful and proper manner and attended board meetings and shareholders' general meetings in a proactive and responsible manner. They made extensive efforts to improve the Company's corporate governance and material decision-making, and expressed impartial and objective opinions to effectively safeguard the interests of shareholders. All of the three independent non-executive directors of the Company were members of the committees under the Board of Directors.

## Corporate Governance Report (Continued)

During the reporting period, the independent non-executive directors of the Company expressed their independent views on connected transactions during the reporting period and discharged their duties as independent non-executive directors seriously.

During the reporting period, the independent non-executive directors of the Company expressed no dissenting views to the resolutions of the Board of Directors and other matters other than such resolutions.

The Board of Directors confirmed the receipt from each of the independent non-executive directors a confirmation in respect of their independence pursuant to Rule 3.13 of the Listing Rules of the Hong Kong Stock Exchange. The Board considered the existing independent non-executive directors are independent persons as defined in Rule 3.13 of the Listing Rules of the Hong Kong Stock Exchange.

#### 4) *Non-executive directors*

The term of office of Mr. Huang Wei, a non-executive director of the Company, is identical to the term of the fifth session of Board of Directors of the Company, shall expire and be subject to re-election.

#### 5) *Board independence mechanism*

The Company adopts a number of approaches and methods to ensure that the Board has access to independent advice and recommendations. For instance, pursuant to Code Provisions C.5.6 and C.5.9 of Appendix 14 of the Listing Rules, the Board and its members are provided with sufficient information and have separate and independent access to the Company's senior management to make informed decisions. In particular, all members of the Board have the right to obtain timely information about the Group (including but not limited to management accounts, results of operations and statistics, audit results and other industry and market related information and forecasts), to seek the assistance of the Company Secretary and professional advice, if any, at the Company's expense. In addition, the Company's Audit Committee is entitled to liaise and discuss annually with the Company's external auditors in discharging its duties and Board members are encouraged to seek the views of other members, employees, other stakeholders and investors (through investor relations channels) where appropriate to ensure that a full range of perspectives are taken into account in the decision-making process.

The Board reviews the implementation and effectiveness of the approach and methodology annually. The Board is satisfied that it has effective and adequate formal or informal channels, which ensure that independent advice and recommendations are reached at Board level.

## Corporate Governance Report (Continued)

### 6) *Training and Continuous Professional Development*

Directors shall participate in appropriate continuous professional development program to develop and refresh their knowledge and skills, in order to ensure that they understand the business and operation of the Company and are fully aware of their responsibilities and obligations under the Listing Rules and relevant statutory requirements.

During the reporting year, all directors regularly reviewed the Fortnightly of Dongfeng Company Industrial Information, Monthly Business Analysis Report, Monthly Financial Bulletin and other information to understand the industry development, current operation, financial condition and relevant information of the Company. The records are as follows:

| <b>Directors</b>                                  | <b>Information Reviewed</b> |
|---|-----------------------------|
| <b><i>Executive directors</i></b>                 |                             |
| Mr. Zhu Yanfeng                                   | 36 issues                   |
| Mr. Yang Qing                                     | 36 issues                   |
| Mr. You Zheng                                     | 36 issues                   |
| <b><i>Non-executive directors</i></b>             |                             |
| Mr. Huang Wei                                     | 36 issues                   |
| <b><i>Independent non-executive directors</i></b> |                             |
| Mr. Zong Qingsheng                                | 36 issues                   |
| Mr. Leung Wai Lap, Philip                         | 36 issues                   |
| Mr. Hu Yiguang                                    | 36 issues                   |

### 7) *Securities Transactions by Directors*

The Company has adopted the “Model Code for Securities Transactions by Directors of Listed Issuers” set out in Appendix 10 to the Hong Kong Listing Rules (the “Model Code”) to regulate the directors’ securities transactions. During the reporting year, none of the directors had any other interest in the shares of the Company. All directors have confirmed, following enquiry by the Company that they fully complied with the Model Code during 2022.

## Corporate Governance Report (Continued)

### 8) *Remuneration of Directors*

The fifth session of the Remuneration Committee of the Company is responsible for giving suggestion on the remuneration of individual executive directors and senior management.

Other than the independent non-executive directors of the Company who received remuneration of directors, all other directors did not receive any remuneration of directors from the Company. The executive directors receive remuneration in their capacities of employers of the Company; non-executive directors receive corresponding remuneration from the Company; the remuneration of the independent non-executive directors is determined with reference to the average market level and the actual condition of the Company.

During the reporting year, the Company paid remuneration of RMB80,000 (before tax) to the independent non-executive directors of the fifth session of the Board of Directors, namely Mr. Zong Qingsheng; Mr. Hu Yiguang was paid remuneration of RMB184,368 and 44 cents (before tax); Mr. Leung Wai Lap, Philip was paid remuneration of RMB186,368 and 44 cents (before tax).

### 9) *Board Diversity Policy*

On 27 March 2019, the Company passed the Board diversity policy at the Board meeting. This Board diversity policy aims to set out the approach adopted for achieving the diversity of the Board of the Company. The Nomination Committee will review annually the structure, size and composition of the Board and advise on any changes proposed to be made to the Board to correspond with the Company's corporate strategy.

In reviewing and assessing the Board composition and nomination of directors, a number of factors has to be considered for Board diversity, including but not limited to gender, age, cultural and educational background, professional experience, skills, knowledge and industry and regional experience. The Company aims at maintaining an appropriate balance of diversity perspectives of the Board that are relevant to the Company's business growth. The Nomination Committee will discuss and agree on the measurable objectives for achieving the Board diversity and make recommendations to the Board.

In compliance with Rule 13.92 of the Listing Rules, the Company is considering adding new female directors to the Board by 31 December 2024 through various channels such as engaging human resources agencies to identify potential successors to the Board and increasing gender diversity (where applicable) in the coming years, with an emphasis on gender as one of the factors to be taken into account by the Company in achieving diversity on the Board. The Company is committed to promoting gender diversity on the Board and in the workforce as a whole.

## Corporate Governance Report (Continued)

As at the date of this report, the number of female employees of the Group accounted for approximately 18.11% of the total number of employees. The Board considers that the Group's workforce is now progressively diversifying in terms of gender. The Group's recruitment strategy is to recruit the right people for the right positions and to achieve diversity among all staff, including senior management, in terms of gender, age, culture, and educational background, professional experience, skills and knowledge.

### **(2) The Board**

The Board is the decision-making body of the Company. The Board is responsible for the operation and management of properties of the Company as authorised by the general meeting. The Board is also responsible for performing the functions set out in the relevant code provision of the Corporate Governance Code. The Board is accountable to the shareholders in general meeting. The operators of the Company is responsible for the daily operation and management.

The Board is accountable to the shareholders' general meeting and exercises the following functions and powers:

- to be responsible for the convening of the shareholders' general meeting and to report on its work to the shareholders in general meetings;
- to implement the resolutions passed by the shareholders in general meetings;
- to determine the business plans and investment proposals of the Company;
- to formulate the preliminary and final annual financial budgets of the Company;
- to formulate the profit distribution proposal and loss recovery proposal of the Company;
- to formulate the debt and financial policies, proposals for the increase or reduction of the registered capital of the Company and for the issuance of debentures;
- to draw up the material acquisition or disposal proposals and plans for the merger, division or dissolution of the Company;
- to determine the establishment of the internal management structure of the Company;
- to appoint or remove the president of the Company, to appoint or remove the vice president and the finance director of the Company based on the nominations of the president, and to decide on their remuneration;

## Corporate Governance Report (Continued)

- to decide on the establishment of the branch organizations of the Company;
- to set up the basic management system of the Company, including the financial management and human resources management systems;
- to formulate proposals for any amendment of the Articles of Association;
- to submit the proposals for application of bankruptcy of the Company;
- to determine the external guarantees of the Company under the authorisation of general meetings;
- except for the matters that the Company Law and the Articles of Association require to be resolved by the shareholders in general meeting, to decide on other important and administrative matters of the Company and to execute other important agreements;
- to exercise such other authorities as conferred at general meetings and the Articles of Association.

The Board shall exercise the above powers by passing resolutions at Board Meetings.

The directors could also seek independent professional advice when performing their duties.

## Corporate Governance Report (Continued)

### 1) *The Board Meeting*

The Board shall convene at least four meetings every year at an interval of approximately once a quarter. During the reporting year, the Board held 9 meetings, including four regular meetings and five extraordinary board meetings. The attendance of Directors in person was set out below (Directors failed to attend had appointed their proxies):

| Directors   | The Board   | Audit and Risk       |                        |                      | General Meeting |
|---|-------------|----------------------|------------------------|----------------------|-----------------|
|   |             | Management Committee | Remuneration Committee | Nomination Committee |                 |
| <b><i>Executive directors</i></b>                 |             |                      |                        |                      |                 |
| Mr. Zhu Yanfeng                                   | 8/9(88.88%) |                      |                        |                      | 3/4(75%)        |
| Mr. Yang Qing                                     | 9/9(100%)   |                      | 1/1(100%)              |                      | 4/4(100%)       |
| Mr. You Zheng                                     | 8/9(88.88%) |                      |                        |                      | 4/4(100%)       |
| <b><i>Non-executive directors</i></b>             |             |                      |                        |                      |                 |
| Mr. Huang Wei                                     | 9/9(100%)   |                      |                        |                      | 4/4(100%)       |
| <b><i>Independent non-executive directors</i></b> |             |                      |                        |                      |                 |
| Mr. Zong Qingsheng                                | 9/9(100%)   | 4/4(100%)            | 1/1(100%)              | 2/2(100%)            | 4/4(100%)       |
| Mr. Leung Wai Lap, Philip                         | 9/9(100%)   | 4/4(100%)            |                        | 2/2(100%)            | 4/4(100%)       |
| Mr. Hu Yiguang                                    | 9/9(100%)   | 4/4(100%)            | 1/1(100%)              | 2/2(100%)            | 4/4(100%)       |

In addition, the Chairman of the Board of Directors has held meetings with non-executive directors (including independent non-executive directors) annually without attendance of executive directors.

## Corporate Governance Report (Continued)

### 2) *Committees under the Board*

The Company has established three committees under the Board, including Audit and Risk Management Committee, Remuneration Committee and Nomination Committee. The members of these committees are mainly Independent Non-executive Directors. Each of the committees carries out its duties in accordance with its term of reference. The full texts of the rules of procedures of the three committees were posted on the websites of the Company and the Hong Kong Stock Exchange.

#### Members of the Audit and Risk Management Committee

The majority of the members of the Audit and Risk Management Committee are independent non-executive directors, including Mr. Leung Wai Lap, Philip (the convenor), Mr. Zong Qingsheng and Mr. Hu Yiguang.

#### Major duties

- advising the Board on the appointment or replacement of intermediary firms such as auditor and their remuneration;
- reviewing the financial reports of the Company, accounting policy of the Company and its changes, and other financial documents that required approval of the Board, and making suggestions to the Board;
- reviewing and monitoring the external auditor's independence and objectivity and the effectiveness of the audit process in accordance with applicable standard;
- meeting with the auditor, in the absence of the management, at least twice a year to discuss about the auditing fee, issues arising from the auditing work and other matters suggested by the auditor;
- reviewing the systems for financial control, internal control and risk management of the Company, and discussing the internal control system with the management to ensure the management has performed their duties to establish an effective internal control system;

## Corporate Governance Report (Continued)

- coordinating the communication and work of internal and external auditors;
- ensuring sufficient resources provided to and appropriate standing for the internal auditing department within the Company, and reviewing and monitoring the efficiency of the internal auditing department;
- reviewing the following arrangements of the Company which the employees may, in confidence, raise concerns about possible improprieties in financial reporting, internal control or other matters. The Audit and Risk Management Committee shall ensure that proper arrangements are in place for a fair and independent investigation of such matters and for appropriate follow-up actions;
- to comply with any new requirements on the duties and authorities of the Audit and Risk Management Committee under the listing rules of the places where the Company is located and where the shares of the Company are listed;
- other duties as authorized by the Board.

The major works in 2022

The Audit and Risk Management Committee held four meetings in 2022 and the attendance of its members was set out in this report.

The major works of the Audit and Risk Management Committee in 2022 includes:

- reviewing the annual financial position report of the Company for 2021
- reviewing the engagement of chief auditor of the Company for 2022
- reviewing the interim financial report of the Company for 2022
- reviewing the 2023 annual work plan of Audit and Risk Management Committee

## Corporate Governance Report (Continued)

### Members of the Remuneration Committee

The members of the Remuneration Committee are mainly independent non-executive directors, including Mr. Zong Qingsheng (the convenor), Mr. Yang Qing and Mr. Hu Yiguang.

### Major duties

- to formulate the remuneration structure and strategy of senior management, and submit the same to the Board for approval;
- to formulate the remuneration proposal of Directors, Supervisors and senior management and medium and long-term incentive schemes and submit it to the Board for approval, and conduct performance appraisal for senior management;
- to make suggestion on the remuneration of particular Executive Directors and senior management to the Board;
- to review and approve the compensation (if any) payable to the Executive Directors and senior management in connection with any loss or termination of their office or appointment to ensure that such compensation is determined in accordance with relevant contractual terms and is also fair and reasonable and not excessive for the Company;
- to review and approve compensation arrangements (if any) relating to the dismissal or removal of the Directors for misconduct to ensure that such arrangements are determined in accordance with relevant contractual terms and compensation payment is reasonable and appropriate;
- to ensure that no Director or any of his/her associates are involved in determining his/her own remuneration. The remuneration of a non-executive director who is a member of the Remuneration Committee shall be determined by other committee members;
- to comply with any new requirements on the duties and authorities of the Remuneration Committee under the listing rules of the places where the Company is located and where the shares of the Company are listed;
- other duties authorised by the Board.

## Corporate Governance Report (Continued)

The major works in 2022

The Remuneration Committee held one meetings in 2022 and the attendance of its members was set out in this report.

The major works of the Remuneration Committee in 2022 included:

- reviewing the Remuneration Scheme of the Directors of the Company

Members of the Nomination Committee

The members of the Nomination Committee are mainly independent non-executive directors, including Mr. Zong Qingsheng (the convenor), Mr. Zhu Yanfeng and Mr. Leung Wai Lap, Philip.

Major duties

- to advise the Board on the composition of the Board based on the operation, asset scale and equity structure of the Company;
- to advise the Board on the selection criteria and procedures of Directors;
- to identify and select qualified candidates to be nominated as Directors;
- to review the qualifications of Director candidates and make recommendations to the Board;
- to offer recommendations on the composition of other professional committees under the Board;
- to review the independence of independent non-executive directors. If the Board intends to propose a resolution to elect an individual as an independent non-executive director at the shareholders' general meeting, a circular and/or explanatory statement shall be given together with the notice of the relevant shareholders' general meeting to shareholders to provide the reasons for such individual being considered independent;

## Corporate Governance Report (Continued)

- to give recommendations on candidates of president, vice president, secretary to the Board and person-in-charge of the finance department and other senior officers for appointment by the Board;
- to review the structure, size and composition of the Board (including skills, knowledge and experiences) at least once a year, to satisfy the diversification policy of the Board of Directors, and to make recommendations on any proposed changes to the Board to complement the Company's corporate strategy so as to facilitate the implementation of the strategy of the Company;
- to offer recommendations to the Board on the appointment, re-appointment or replacement of Directors and senior management;
- to comply with any new requirements on the duties and authorities of the Nomination Committee under the listing rules of the places where the Company is located and where the shares of the Company are listed;
- other duties as authorized by the Board.

The major works in 2022

The Nomination Committee held two meetings in 2022 and the attendance of its members was set out in this report.

The major works of the Nomination Committee in 2022 included:

- assessing the independence of the independent non-executive directors of the Company;
- considering the adjustment to the secretary to the Board of the Company.

## Corporate Governance Report (Continued)

### 4. Supervisors and the Supervisory Committee

#### (I) Supervisors

According to the Articles of Association, Supervisors shall include Supervisors representing the shareholders and one Supervisor representing employees. Supervisors representing the shareholders shall be elected and removed by shareholders' general meetings, and the Supervisors representing employees shall be elected and removed by the employees in a democratic way.

The current Supervisory Committee is the fifth session of Supervisory Committee since the establishment of the Company and currently comprises three Supervisors, namely Mr. He Wei (the Chairman of the Supervision Committee), Mr. Jin Jun (Employee Supervisor) and Mr. Bao Hongxiang (Independent Supervisor).

#### (II) Supervisory Committee

During the reporting year, the Supervisory Committee held two regular meetings. The attendance of supervisors in person was set out below (supervisors who failed to attend had appointed their proxies):

| Supervisor                                   | The Supervisory Committee | The regular meeting of the Board | Shareholders' General Meeting |
|--|---------------------------|----------------------------------|-------------------------------|
| <b>Chairman of the Supervision Committee</b> |                           |                                  |                               |
| Mr. He Wei                                   | 2/2(100%)                 | 4/4(100%)                        | 4/4(100%)                     |
| <b>Independent Supervisor</b>                |                           |                                  |                               |
| Mr. Bao Hongxiang                            | 2/2(100%)                 | 4/4(100%)                        | 4/4(100%)                     |
| <b>Employee Supervisor</b>                   |                           |                                  |                               |
| Mr. Jin Jun                                  | 2/2(100%)                 | 4/4(100%)                        | 4/4(100%)                     |

## Corporate Governance Report (Continued)

The Supervisory Committee has supervised on the convening and resolutions of shareholders' general meetings of the Company and Board meetings and the implementation of resolutions of shareholders' general meetings by the Board. The Supervisory Committee did not hold a dissenting view regarding the reports and resolutions proposed to shareholders' general meeting by the Board. The Supervisory Committee is of the view that the Company has been strictly compliance with the Company Law, the Listing Rules, the Articles of Association and other relevant laws, rules and regulations and diligently implemented all resolutions of shareholders' general meetings during the reporting year. The Supervisory Committee is of the view that the Company continuously refined its internal management and internal control system and the internal management system was well-established.

The Supervisory Committee reviewed the annual and interim financial reports and relevant information of the Company. Upon the audit, the certified public accountant has issued unqualified auditors' reports on the 2021 annual financial report and 2022 interim financial report of the Company, confirmed that the consolidated financial statements give an objective, true and fair view of the financial position and the financial performance of the Company.

### **5. Accountability and Auditing**

#### ***(I) Financial Reporting***

The Directors are responsible for the preparation of the information and representations in the financial statements of the Company for the year. The Directors consider that the financial statements of the Company have been prepared in accordance with the Listing Rules, the Company Ordinance and international accounting standards and code. The Directors have applied appropriate accounting policies and have made prudent and reasonable judgments and estimates. The Directors, having made appropriate enquiries, are not aware of any material uncertain events or conditions which may cast significant doubt upon the Company's ability to continue as a going concern.

The statement of the auditor of the Company regarding their responsibilities on the financial statements is set out in the Independent Auditors' Report on pages 95 to 96 of this annual report.

## Corporate Governance Report (Continued)

### **(II) Auditor and Remuneration**

The Audit and Risk Management Committee is responsible for providing recommendation on the appointment and replacement of accounting firms and other intermediary institutions and their remuneration to the Board.

During the reporting year, the Company engaged PricewaterhouseCoopers as the overseas auditor of the Company in 2022 and PricewaterhouseCoopers Zhong Tian LLP as the domestic auditor of the Company in 2022, whose work contents are review of the interim report and audit of the annual report, and the term of office is until the conclusion of the annual general meeting of shareholders in 2022. With the authorisation at the general meeting, the Board determined that the total remuneration of the chief auditor to be RMB12.35 million.

The Audit and Risk Management Committee has discussed and evaluated the professional qualification and the audit works of PricewaterhouseCoopers and PricewaterhouseCoopers Zhong Tian for 2022.

### **(III) Risk Management and Internal Control**

The Board reviews the effectiveness of the risk management and internal control of the Group regularly, including financial control, operation control and compliance control, to ensure that the operation of the Company is in compliance with laws and its assets are protected and the financial information used in its operation and disclosed to the public is accurate and reliable.

In accordance with the Corporate Governance Code of the Stock Exchange, the Company has set up a comprehensive set of risk management and internal control systems, including systems for mechanisms and procedures, systems for organizations and bodies and the supervision and control system, and has optimized the standardized risk management and internal control and management system.

Under the philosophy of “central planning, division of responsibilities, prioritisation and comprehensive implementation”, the Company has established a risk management and internal control system involving the Board, the Audit and Risk Management Committee and other relevant units and branches with clear division of duties.

The Audit and Risk Management Committee of the Board was established to supervise the financial reporting procedures, internal control and risk management of the Company. The Audit and Risk Management Committee receives annual reports on the annual review of risk management and work on management and control, development and operation of internal control system as well as internal audit from the Company and provides guidance and supervision to the Company.

## Corporate Governance Report (Continued)

During the reporting year, the Company focused on the synergy of risk management with internal control and internal audit, located and rectified defects in the internal control and identified potential risks by reviewing the internal control process, so as to promote the risk control capabilities. Also, the Company bettered the risk management by performing an audit on its businesses, in turn optimising the internal control and eliminating the risks in an effective manner.

Under the authorisation of the Board and the Audit and Risk Management Committee, the Audit Department of the Company carried out self-evaluation on the validity of the structure and operation of internal control in respects of the comprehensiveness, significance, control, adaptability and cost effectiveness to ensure the operation of the Company is in compliance with laws, to prevent risks and to enhance the management of the Company. The Company further refined and improved risk prevention mechanism and internal control system so as to ensure the sound operation of the Company. The principal businesses and issues under the internal control assessment cover all the businesses and management issues of the five elements of internal control. Key emphasis has been placed on the high-risk areas, including safety management, quality management, fund management, procurement management, sales management, production management, logistics management, inventory management, contract management and other businesses. During the reporting period, the Company has established an internal control system for all businesses and issues which were included in the evaluation and the system was implemented effectively, meeting the objectives of internal control of the Company. The internal control of the Company did not have any material deficiencies. As such, reasonable assurance has been given to the fulfillment of the objectives of internal control of the Company.

With the foundation of the annual risk assessment and improvement in specific risk management and control, the focus of the risk management tasks of the Company has been laid on the principle of “integration, innovation and promotion” to endeavor to integrate risks with businesses, innovative approaches with means and promotional templates and results, to augment risk control mechanisms and systems and to enhance the management and control of major risks. The Company has placed great emphasis on the implementation of risk control and management while constantly elevating the effectiveness of risk management and control to ensure the progressive and accelerated development via risk management. During the reporting period, there were no material events in relation to risks of the Company.

## Corporate Governance Report (Continued)

The internal audit of the Company is mainly focused on the communication and coordination with external auditors. Being oriented towards issues and risks, the internal audit is also integrated into the internal control and holistic risk management of the Company, which has enhanced the functions of internal audit as “radar warning” and an “immune system”. The priority of the audit is placed on the prevention of operating and financial risks associated with the decision-making procedures of “three major issues and one substantial matter” (“三重一大”), the quality of accounting information and accountability of management during the tenure, which has enhanced the rectification of issues identified in the audit and promoted the continuous optimisation of internal control.

### 6. Company Secretaries

Mr. Yin Yaoliang serves as the joint company secretary, and Ms. Yuen Wing Yan, Winnie of Tricor Services Limited has also been engaged by the Company as one of its external joint company secretary. The Company’s primary internal contact person is Mr. Yin Yaoliang.

Mr. Yin Yaoliang and Ms. Yuen Wing Yan, Winnie have complied with Rule 3.29 of the Listing Rules by taking no less than 15 hours of the relevant professional training during the year.

### 7. Other Stakeholders

The Company respects and protects the legal interests of its stakeholders. The interests of shareholders, employees, the community and other parties are also taken care of. The Company also pays attention to environment protection and charity aiming to maintain its sustainable and healthy growth in economy activities.

### 8. Strengthening of Corporate Governance

The Board will continuously review its current practices for improvement based on the changes and development of regulatory requirements, in order to strengthen its corporate governance. The Company encourages shareholders to provide advice and recommendation to enhance and improve the transparency of the Company.

### 9. Constitutional Documents

During the reporting period, the Company has not made any amendments to its Articles of Association. On 29 March 2023, the directors of the Company proposed to amend the existing articles of association of the Company and adopt a new set of revised articles of association to replace and discard the existing articles of association in their entirety. Details of the proposed amendments together with a circular containing the notice of the AGM will be despatched to shareholders in due course.

The latest version of the Articles of Association of the Company is also available on the websites of the Company and the Stock Exchange.

# Independent Auditor's Report

## To the Shareholders of Dongfeng Motor Group Company Limited

*(incorporated in the People's Republic of China with limited liability)*

## OPINION

### What we have audited

The consolidated financial statements of Dongfeng Motor Group Company Limited (the "Company") and its subsidiaries (the "Group"), which are set out on pages 97 to 224, comprise:

- the consolidated statement of financial position as at 31 December 2022;
- the consolidated income statement for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include significant accounting policies and other explanatory information.

### Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2022, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

# Independent Auditor's Report (Continued)

## BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing (“HKASAs”) issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Group in accordance with the HKICPA’s Code of Ethics for Professional Accountants (“the Code”), and we have fulfilled our other ethical responsibilities in accordance with the Code.

## KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

- Warranty provisions
- Impairment assessment of property, plant and equipment (“PP&E”) and intangible assets

# Independent Auditor's Report (Continued)

## KEY AUDIT MATTERS (CONTINUED)

### Key Audit Matter

### How our audit addressed the Key Audit Matter

#### Warranty provisions

Refer to Note 3 “Significant Accounting Estimates and Judgements”, Note 7 “Profit Before Income Tax”, Note 20 “Investments in Joint Ventures” and Note 33 “Provisions” to the consolidated financial statements.

As at 31 December 2022, the balance of warranty provisions in the consolidated statement of financial position of the Group amounted to RMB2,852 million, and warranty provisions made for the year of RMB734 million were recorded in the consolidated income statement of the Group.

Meanwhile, the Group's share of profits of joint ventures (“JVs”) for the year ended 31 December 2022 which were accounted for using the equity method amounted to RMB11,884 million. The warranty provisions made by JVs during the year were significant to the JVs' profit, therefore it had significant impact on the consolidated income statement of the Group.

Provisions for warranties granted by the Group and its JVs for the passenger and commercial vehicles sold are recognized based on sales volume and past experience of the cost of repair and replacement. The key judgement adopted by management as part of the process includes determining the estimated unit cost of warranty provisions of passenger and commercial vehicles sold.

We focused on this area because of the magnitude of the amount of warranty provisions and the significant involvement of management's judgement and assumptions applied in estimating of costs in respect of future warranty claims.

Our audit procedures performed on warranty provisions of the Group's components, including the Company and its subsidiaries and JVs (“the Components”) included:

- We understood, evaluated and validated the key controls over the estimation of the warranty provisions. These include the information technology general controls and the specific automatic controls related to the maintenance of data which were used to calculate the warranty provisions of the Components.
- We assessed management's warranty provision models using our knowledge of the Components and experience of the passenger and commercial vehicles industry. We also tested the mathematical accuracy of calculations therein by re-performing the calculations.
- We compared management's estimation on the warranty cost per unit with the historical actual claims on a sample basis and checked the selected historical actual claims to supporting documents.
- We compared the sales volume of different vehicle models to supporting documents on a sample basis.
- In addition, we assessed management's estimation on the warranty cost per unit by discussing with management and performing analysis on actual claims during the year and subsequent to the year-end to identify any indicators of significant quality defect, significant changes of labour and parts costs, and significant changes of expected occurrence of repair or replacement that would significantly affect the estimates of the year end warranty provisions.

According to the audit procedures performed, we found that management's judgement and estimates applied in estimating the Group's warranty provisions including the JVs' respective warranty provisions noted in respect of the Group's share of the profit and net assets of JVs were supported by available evidence.

# Independent Auditor's Report (Continued)

## KEY AUDIT MATTERS (CONTINUED)

### Key Audit Matter (Continued)

### How our audit addressed the Key Audit Matter (Continued)

#### Impairment assessment of property, plant and equipment and intangible assets

Refer to Note 3 “Significant Accounting Estimates and Judgements”, Note 7 “Profit Before Income Tax”, Note 20 “Investments in Joint Ventures”, Note 15 “Property, plant and equipment” and Note 17 “Intangible assets” to the consolidated financial statements.

The Group recorded a total impairment provision charge of RMB157 million against PP&E and intangible assets to the consolidated income statement of the Group for the year ended 31 December 2022.

Meanwhile, the Group's share of profits of the JVs for the year ended 31 December 2022 which were accounted for using the equity method amounted to RMB11,884 million. The impairment charged over PP&E and intangible assets made by JVs during the year was significant to the JVs' profit, therefore it had significant impact on the consolidated income statement of the Group.

Due to the fierce competition in the domestic automobile market, the sales volume and profit of the Group and JVs had declined, certain PP&E and intangible assets had impairment indicators.

Management of the Group and the JVs identified the relevant cash generation units (“CGU”) to which these PP&E and intangible assets belong, respectively, and estimated the recoverable amounts of these CGUs based on the higher of their value in use (“VIU”) and fair value less costs of disposal (“FVLCOD”) calculation.

Our audit procedures performed on impairment assessment of PP&E and intangible assets of the Components included:

- We understood, evaluated and validated the key controls over impairment assessment of PP&E and intangible assets.

#### VIU

We evaluated the appropriateness of management's grouping of these PP&E and intangible assets with the relevant CGUs.

We assessed the discounted cash flow method used by management to determine the VIU with the assistance of in-house valuation experts and by reference to industry practices, and tested the mathematical accuracy of the VIU calculations.

We compared the input revenue, cost of sales and expenses used in the cash flow forecasts against the historical figures and the approved budget and business plans figures.

We challenged management's key assumptions by:

- Comparing the revenue growth rates within the budget period with the relevant CGU's historical growth rates;
- Comparing the revenue growth rates beyond the budget period with our independent expectation based on economic data;
- Comparing the gross margin with the relevant CGU's past performance, taking into consideration of market trends; and

# Independent Auditor's Report (Continued)

## KEY AUDIT MATTERS (CONTINUED)

### Key Audit Matter (Continued)

### How our audit addressed the Key Audit Matter (Continued)

#### Impairment assessment of property, plant and equipment and intangible assets (Continued)

##### VIU

Management used VIU to assess the recoverability of the CGUs and applied significant estimations in determining the VIU calculation. The estimations included: growth rates to extrapolate revenue within the budget period, growth rates to extrapolate revenue beyond the budget period, gross margin and discount rate.

##### FVLCOD

In determining the FVLCOD, management leveraged their knowledge of subject assets and considered available information and information from an independent third party valuer.

We focused on this area due to the magnitude of the impairment provision, the significance of management judgements adopted in identifying the relevant CGU to which these PP&E and intangible assets belong and the significance of management estimations in assessing the recoverable amount.

- Evaluating the discount rate by considering and recalculating the weighted average cost of capital for the CGU and comparable companies in the relevant industry, as well as considering territory specific factors, such as risk free interest rate and debt ratio prevailing in China market as a base with the assistance of in-house valuation experts.

##### FVLCOD

We evaluated the competency, qualifications, experience and objectivity of management's independent third party valuer.

We evaluated management's judgement, including the judgement and methodology used in the third party valuer's report, with the assistance from our in-house valuation experts. We checked the third party evidence and market data to corroborate with management's information.

According to the audit procedures performed, we found that management's judgements and estimations applied in the Group's impairment assessment of PP&E and intangible assets including the JVs' impairment assessment of PP&E and intangible assets noted in respect of the Group's share of the profit and net assets of JVs were supported by available evidence.

## Independent Auditor's Report (Continued)

### OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## Independent Auditor's Report (Continued)

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSA's, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the management override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

## Independent Auditor's Report (Continued)

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Esmond S.C. Kwan.

**PricewaterhouseCoopers**

*Certified Public Accountants*

Hong Kong, 29 March 2023

# Consolidated Income Statement

For the year ended 31 December 2022

|  | Notes | Year ended 31 December |   |
|--|-------|------------------------|---|
|  |       | 2022<br>RMB million    | 2021<br>RMB million<br>(Restated)<br>(Note 4) |
| Revenue  | 5     | 92,663                 | 113,168                                       |
| Cost of sales  |       | (83,836)               | (98,929)                                      |
| Gross profit   |       | 8,827                  | 14,239  |
| Other income   | 6     | 6,031                  | 5,080   |
| Selling and distribution expenses  |       | (6,569)                | (5,757)                                       |
| Administrative expenses  |       | (5,126)                | (5,224)                                       |
| Net impairment losses on financial assets                                  | 11    | (1,209)                | (1,908)                                       |
| Other expenses   | 7     | (5,287)                | (6,999)                                       |
| Finance expenses   | 8     | (1,029)                | (269)   |
| Share of profits and losses of:  |       |                        |   |
| Joint ventures   |       | 11,884                 | 11,800  |
| Associates   | 21    | 862                    | 1,804   |
| <b>PROFIT BEFORE INCOME TAX</b>  | 7     | <b>8,384</b>           | 12,766  |
| Income tax expense   | 12    | 929                    | (1,383)                                       |
| <b>PROFIT FOR THE YEAR</b>   |       | <b>9,313</b>           | 11,383  |
| Profit attributable to:  |       |                        |   |
| Equity holders of the Company  |       | 10,265                 | 11,393  |
| Non-controlling interests  |       | (952)                  | (10)  |
|  |       | <b>9,313</b>           | 11,383  |
| Earnings per share attributable to ordinary equity holders of the Company: | 14    |                        |   |
| Basic for the year   |       | 119.14 cents           | 132.23 cents                                  |
| Diluted for the year   |       | 119.14 cents           | 132.23 cents                                  |

The notes on pages 108 to 224 form an integral part of the consolidated financial information.

# Consolidated Statement of Comprehensive Income

For the year ended 31 December 2022

|  | Year ended 31 December     |  |
|--|----------------------------|--|
|  | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated)<br>(Note 4) |
| <b>PROFIT FOR THE YEAR</b>   | <b>9,313</b>               | 11,383   |
| <b>OTHER COMPREHENSIVE INCOME</b>  |                            |  |
| <i>Items that will not be reclassified subsequently to profit or loss</i>                      |                            |  |
| Share of other comprehensive income of investments accounted for using the equity method       | (24)                       | (8)  |
| Remeasurements of post-employment benefit obligations  | 12                         | (37)   |
| Changes in the fair value of financial assets at fair value through other comprehensive income | (2,450)                    | 3,947  |
|  | <u>(2,462)</u>             | <u>3,902</u>   |
| <i>Items that may be reclassified to profit or loss</i>  |                            |  |
| Currency translation differences   | (16)                       | (248)  |
| Share of other comprehensive income of investments accounted for using the equity method       | -                          | 705  |
|  | <u>(16)</u>                | <u>457</u>   |
| Income tax effect  |                            |  |
| Item that will not be reclassified subsequently to profit or loss                              | 606                        | (971)  |
| <b>OTHER COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX</b>                                     | <b>(1,872)</b>             | 3,388  |
| <b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>   | <b>7,441</b>               | 14,771   |
| Total comprehensive income attributable to:  |                            |  |
| Equity holders of the Company  | 8,391                      | 14,793   |
| Non-controlling interests  | (950)                      | (2)  |
|  | <u>7,441</u>               | <u>14,771</u>  |

The notes on pages 108 to 224 form an integral part of the consolidated financial information.

# Consolidated Statement of Financial Position

As at 31 December 2022

|   | Notes | 31 December                |  |
|---|-------|----------------------------|--|
|   |       | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated)<br>(Note 4) |
| <b>ASSETS</b>   |       |                            |  |
| <b>Non-current assets</b>   |       |                            |  |
| Property, plant and equipment                                     | 15    | 21,672                     | 18,851   |
| Right-of-use assets   | 16    | 4,799                      | 4,247  |
| Investment properties   |       | 2,698                      | 2,215  |
| Intangible assets   | 17    | 8,553                      | 5,844  |
| Goodwill  | 18    | 3,155                      | 1,733  |
| Investments in joint ventures                                     | 20    | 40,880                     | 41,986   |
| Investments in associates   | 21    | 15,714                     | 14,528   |
| Financial assets at fair value through other comprehensive income | 28    | 10,384                     | 17,871   |
| Other non-current assets  | 22    | 34,350                     | 34,740   |
| Deferred income tax assets  | 12    | 4,827                      | 2,934  |
| Total non-current assets  |       | 147,032                    | 144,949  |
| <b>Current assets</b>   |       |                            |  |
| Inventories   | 23    | 13,132                     | 11,621   |
| Trade receivables   | 24    | 10,398                     | 6,988  |
| Bills receivable  | 25    | 5,311                      | 731  |
| Prepayments, deposits and other receivables                       | 26    | 50,776                     | 64,218   |
| Financial assets at fair value through other comprehensive income | 28    | 6,777                      | 12,293   |
| Due from joint ventures   | 27    | 10,867                     | 11,327   |
| Financial assets at fair value through profit or loss             | 30    | 15,743                     | 14,033   |
| Pledged bank balances and time deposits                           | 29    | 1,954                      | 3,643  |
| Cash and cash in bank   | 29    | 68,046                     | 50,270   |
| Total current assets  |       | 183,004                    | 175,124  |
| <b>TOTAL ASSETS</b>   |       | <b>330,036</b>             | <b>320,073</b>                                       |

The notes on pages 108 to 224 form an integral part of the consolidated financial information.

# Consolidated Statement of Financial Position (Continued)

As at 31 December 2022

|   | Notes | 31 December                |  |
|---|-------|----------------------------|--|
|   |       | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated)<br>(Note 4) |
| <b>EQUITY AND LIABILITIES</b>                               |       |                            |  |
| <b>Equity attributable to equity holders of the Company</b> |       |                            |  |
| Issued capital  | 31    | 8,616                      | 8,616  |
| Reserves  |       | 25,082                     | 23,904   |
| Treasury shares   |       | (93)                       | –  |
| Retained profits  |       | 122,247                    | 114,909  |
|   |       | 155,852                    | 147,429  |
| Non-controlling interests                                   |       | 9,684                      | 4,749  |
| <b>TOTAL EQUITY</b>   |       | <b>165,536</b>             | <b>152,178</b>                                       |
| <b>Non-current liabilities</b>                              |       |                            |  |
| Interest-bearing borrowings                                 | 32    | 24,344                     | 16,652   |
| Lease liabilities   | 16    | 1,928                      | 2,181  |
| Other long-term liabilities                                 |       | 2,285                      | 2,879  |
| Government grants   | 34    | 2,499                      | 2,496  |
| Deferred income tax liabilities                             | 12    | 1,621                      | 2,882  |
| Provisions  | 33    | 1,754                      | 1,025  |
| Total non-current liabilities                               |       | 34,431                     | 28,115   |

The notes on pages 108 to 224 form an integral part of the consolidated financial information.

# Consolidated Statement of Financial Position (Continued)

As at 31 December 2022

|                                     | Notes | 31 December                |  |
|-------------------------------------|-------|----------------------------|--|
|                                     |       | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated)<br>(Note 4) |
| <b>Current liabilities</b>          |       |                            |  |
| Trade payables                      | 35    | 18,568                     | 19,319   |
| Lease liabilities                   | 16    | 300                        | 301  |
| Bills payable                       | 36    | 22,839                     | 29,033   |
| Other payables and accruals         | 37    | 18,168                     | 17,649   |
| Contract liabilities                |       | 3,810                      | 5,629  |
| Due to joint ventures               | 27    | 36,034                     | 36,797   |
| Interest-bearing borrowings         | 32    | 28,082                     | 28,220   |
| Income tax payable                  |       | 1,139                      | 1,545  |
| Provisions                          | 33    | 1,129                      | 1,287  |
| Total current liabilities           |       | 130,069                    | 139,780  |
| <b>TOTAL LIABILITIES</b>            |       | 164,500                    | 167,895  |
| <b>TOTAL EQUITY AND LIABILITIES</b> |       | 330,036                    | 320,073  |

The notes on pages 108 to 224 form an integral part of the consolidated financial information.

**Zhu Yanfeng**  
Director

**Yang Qing**  
Director

# Consolidated Statement of Changes In Equity

For the year ended 31 December 2022

|   | Attributable to equity holders of the Company |                 |                 |                    |                  |                | Non-controlling interests | Total equity   |
|---|---|-----------------|-----------------|--------------------|------------------|----------------|---------------------------|----------------|
|   | Issued capital                                | Capital reserve | Treasury shares | Statutory Reserves | Retained profits | Total          |                           |                |
|   | RMB million                                   | RMB million     | RMB million     | RMB million        | RMB million      | RMB million    |                           |                |
| <b>Year ended 31 December 2022</b>  |   |                 |                 |                    |                  |                |                           |                |
| As at 1 January 2022  |   |                 |                 |                    |                  |                |                           |                |
| As previously reported  | 8,616   | 5,436           | -               | 18,387             | 114,903          | 147,342        | 4,722                     | 152,064        |
| Business combination involving enterprises under common control (Note 4)      | -   | 77              | -               | 4                  | 6                | 87             | 27                        | 114            |
| As restated   | 8,616   | 5,513*          | -               | 18,391*            | 114,909          | 147,429        | 4,749                     | 152,178        |
| Profit for the year   | -   | -               | -               | -                  | 10,265           | 10,265         | (952)                     | 9,313          |
| Other comprehensive income for the year                                       | -   | (1,874)         | -               | -                  | -                | (1,874)        | 2                         | (1,872)        |
| Total comprehensive income for the year                                       | -   | (1,874)         | -               | -                  | 10,265           | 8,391          | (950)                     | 7,441          |
| Transfer to reserves  | -   | -               | -               | 1,332              | (1,332)          | -              | -                         | -              |
| Repurchase of treasury shares   | -   | -               | (93)            | -                  | -                | (93)           | -                         | (93)           |
| Share of capital reserve of investments accounted for using the equity method | -   | 48              | -               | -                  | -                | 48             | -                         | 48             |
| Final 2021 and interim 2022 dividend declared and paid                        | -   | -               | -               | -                  | (2,585)          | (2,585)        | (13)                      | (2,598)        |
| Transactions with non-controlling equity capital                              | -   | 2,652           | -               | -                  | -                | 2,652          | 1,061                     | 3,713          |
| Business combination under common control                                     | -   | (89)            | -               | -                  | -                | (89)           | -                         | (89)           |
| Business combinations not under common control                                | -   | -               | -               | -                  | -                | -              | 4,837                     | 4,837          |
| Others  | -   | (891)           | -               | -                  | 990              | 99             | -                         | 99             |
| As at 31 December 2022  | <u>8,616</u>                                  | <u>5,359*</u>   | <u>(93)</u>     | <u>19,723*</u>     | <u>122,247</u>   | <u>155,852</u> | <u>9,684</u>              | <u>165,536</u> |

\* These reserve accounts comprise the consolidated reserves of RMB25,082 million (2021: RMB23,904 million) in the consolidated statement of financial position.

The notes on pages 108 to 224 form an integral part of the consolidated financial information.

## Consolidated Statement of Changes In Equity (Continued)

For the year ended 31 December 2022

|   | Attributable to equity holders of the Company |                    |                    |                    |                    | Non-controlling interests | Total equity   |
|---|---|--------------------|--------------------|--------------------|--------------------|---------------------------|----------------|
|   | Issued capital                                | Capital reserve    | Statutory reserves | Retained profits   | Total              |                           |                |
|   | <i>RMB million</i>                            | <i>RMB million</i> | <i>RMB million</i> | <i>RMB million</i> | <i>RMB million</i> |                           |                |
| <b>Year ended 31 December 2021(Restated)</b>                                      |   |                    |                    |                    |                    |                           |                |
| As at 1 January 2021  |   |                    |                    |                    |                    |                           |                |
| As previously reported  | 8,616   | 2,931              | 17,362             | 106,899            | 135,808            | 5,318                     | 141,126        |
| Business combination involving enterprises under common control ( <i>Note 4</i> ) | -   | 195                | 10                 | (25)               | 180                | 43                        | 223            |
| As restated   | 8,616   | 3,126*             | 17,372*            | 106,874            | 135,988            | 5,361                     | 141,349        |
| Profit for the year   | -   | -                  | -                  | 11,393             | 11,393             | (10)                      | 11,383         |
| Other comprehensive income for the year   | -   | 3,400              | -                  | -                  | 3,400              | (12)                      | 3,388          |
| Total comprehensive income for the year   | -   | 3,400              | -                  | 11,393             | 14,793             | (22)                      | 14,771         |
| Transfer to reserves  | -   | -                  | 1,019              | (1,019)            | -                  | -                         | -              |
| Capital contribution from non-controlling shareholders                            | -   | -                  | -                  | -                  | -                  | 295                       | 295            |
| Share of capital reserve of investments accounted for using the equity method     | -   | 169                | -                  | -                  | 169                | -                         | 169            |
| Final 2020 and interim 2021 dividend declared and paid                            | -   | -                  | -                  | (3,471)            | (3,471)            | (604)                     | (4,075)        |
| Transactions with non-controlling equity capital                                  | -   | 28                 | -                  | -                  | 28                 | (28)                      | -              |
| Business combination under common control   | -   | (127)              | -                  | -                  | (127)              | -                         | (127)          |
| Others  | -   | (1,083)            | -                  | 1,132              | 49                 | (253)                     | (204)          |
| As at 31 December 2021  | <u>8,616</u>                                  | <u>5,513*</u>      | <u>18,391*</u>     | <u>114,909</u>     | <u>147,429</u>     | <u>4,749</u>              | <u>152,178</u> |

\* These reserve accounts comprise the consolidated reserves of RMB23,904 million (2021: RMB20,498 million) in the consolidated statement of financial position.

The notes on pages 108 to 224 form an integral part of the consolidated financial information.

# Consolidated Statement of Cash Flows

For the year ended 31 December 2022

|   | Notes | Year ended 31 December |                                   |
|---|-------|------------------------|-----------------------------------|
|   |       | 2022<br>RMB million    | 2021<br>RMB million<br>(Restated) |
| <b>Cash flows from operating activities</b>   |       |                        |                                   |
| Profit before income tax  |       | 8,384                  | 12,766                            |
| Adjustments for:  |       |                        |                                   |
| Share of profits and losses of joint ventures and associates                                  |       | (12,746)               | (13,604)                          |
| Gain on disposal of items of property, plant and equipment and intangible assets, net         | 7     | (319)                  | (295)                             |
| Loss/(Gain) on changes in fair value of financial assets at fair value through profit or loss |       | 397                    | (571)                             |
| Depreciation of right-of-use assets   | 7     | 353                    | 305                               |
| Provision against inventories   | 7     | 189                    | 280                               |
| Impairment losses on financial assets   | 7     | 1,209                  | 1,908                             |
| Impairment losses on investment property  |       | 12                     | –                                 |
| Exchange (gain)/loss net  | 7     | (187)                  | 282                               |
| Depreciation of property, plant and equipment   | 7     | 2,816                  | 2,453                             |
| Depreciation of Investment properties   | 7     | 78                     | 12                                |
| Impairment of items of property, plant and equipment  | 7     | 82                     | 451                               |
| Impairment of intangible assets   | 7     | 75                     | 230                               |
| Amortisation of intangible assets   | 7     | 1,194                  | 1,166                             |
| Interest expenses of lease liabilities  | 16    | 115                    | 127                               |
| Finance expenses  | 8     | 914                    | 142                               |
| Interest income   | 6     | (746)                  | (896)                             |
| Government grants   | 34    | (368)                  | (180)                             |
|   |       | <u>1,452</u>           | <u>4,576</u>                      |

The notes on pages 108 to 224 form an integral part of the consolidated financial information.

## Consolidated Statement of Cash Flows (Continued)

For the year ended 31 December 2022

|  | Notes | Year ended 31 December |   |
|--|-------|------------------------|---|
|  |       | 2022<br>RMB million    | 2021<br>RMB million<br>(Restated)<br>(Note 4) |
| Decrease in trade and bills receivables and prepayments, deposits and other receivables    |       | 867                    | 9,663   |
| (Increase)/Decrease in inventories   |       | (1,022)                | 1,050   |
| Decrease/(Increase) in amounts due from joint ventures                                     |       | 348                    | (2,333)                                       |
| Decrease in trade and bills payables, contract liabilities and other payables and accruals |       | (14,557)               | (10,840)                                      |
| Decrease/(Increase) in loans and receivables from financing services                       |       | 19,306                 | (1,692)                                       |
| Increase/(Decrease) in cash deposits received from financing services                      |       | 3,339                  | (3,319)                                       |
| Increase in a mandatory reserve with the People's Bank of China                            |       | (487)                  | (33)  |
| (Decrease)/Increase in amounts due to joint ventures                                       |       | (763)                  | 14,823  |
| Increase in provisions   |       | 207                    | 264   |
|  |       | <hr/>                  | <hr/>   |
| Cash from operations   |       | 8,690                  | 12,159  |
| Interest paid  |       | (516)                  | (901)   |
| Income tax paid  |       | (1,612)                | (2,365)                                       |
|  |       | <hr/>                  | <hr/>   |
| <b>Net cash flows from operating activities</b>  |       | <b>6,562</b>           | <b>8,893</b>                                  |

The notes on pages 108 to 224 form an integral part of the consolidated financial information.

## Consolidated Statement of Cash Flows (Continued)

For the year ended 31 December 2022

|  | Notes | Year ended 31 December |   |
|--|-------|------------------------|---|
|  |       | 2022<br>RMB million    | 2021<br>RMB million<br>(Restated)<br>(Note 4) |
| <b>Cash flows from investing activities</b>  |       |                        |   |
| Purchases of items of property, plant and equipment  |       | (4,168)                | (4,614)                                       |
| Increase in right-of-use assets and other long-term assets   |       | (272)                  | (53)  |
| Purchases of intangible assets   |       | (3,884)                | (2,062)                                       |
| Purchases of other equity instruments  |       | (98)                   | –   |
| Investments in joint ventures and associates   |       | (481)                  | (2,046)                                       |
| Proceeds from disposal of items of property, plant and equipment and intangible assets, investment property              |       | 981                    | 951   |
| Proceeds from sale of financial assets at fair value through other comprehensive income                                  |       | 5,247                  | 4,581   |
| Proceeds from sale of subsidiaries and associates  |       | 938                    | 2,086   |
| Dividends from joint ventures and associates   |       | 14,152                 | 9,568   |
| Dividends from financial assets at fair value through other comprehensive income   |       | 719                    | 593   |
| Government grants received   |       | 372                    | 367   |
| Interest received  |       | 799                    | 976   |
| Decrease/(Increase) in pledged bank balances and time deposits and financial assets at fair value through profit or loss | 29    | 132                    | (89)  |
| (Increase)/Decrease in non-pledged time deposits with original maturity of three months or more when acquired            | 29    | (1,563)                | 23  |
| Cash decreased relating to acquisition of subsidiary   |       | (3,802)                | (158)   |
| Cash paid relating to other investing activities   |       | (703)                  | (4,809)                                       |
| <b>Net cash flows from investing activities</b>  |       | <b>8,369</b>           | <b>5,314</b>                                  |

The notes on pages 108 to 224 form an integral part of the consolidated financial information.

## Consolidated Statement of Cash Flows (Continued)

For the year ended 31 December 2022

|   | Notes | Year ended 31 December |   |
|---|-------|------------------------|---|
|   |       | 2022<br>RMB million    | 2021<br>RMB million<br>(Restated)<br>(Note 4) |
| <b>Cash flows from financing activities</b>                   |       |                        |   |
| Proceeds from borrowings                                      |       | 18,146                 | 23,027  |
| Repayment of borrowings                                       |       | (17,706)               | (29,882)                                      |
| Capital contribution from non-controlling shareholders        |       | 3,713                  | 295   |
| Dividends paid to non-controlling shareholders                |       | (24)                   | (986)   |
| Dividends paid to the equity holders of the Company           |       | (2,585)                | (3,467)                                       |
| Other payments related to financing activities                |       | (414)                  | (247)   |
| <b>Net cash from financing activities</b>                     |       | <b>1,130</b>           | (11,260)                                      |
| <b>Net increase in cash and cash equivalents</b>              |       |                        |   |
| Effects of exchange rate changes on cash and cash equivalents |       | 153                    | (318)   |
| Cash and cash equivalents at beginning of year                |       | 49,030                 | 46,401  |
| <b>Cash and cash equivalents at end of year</b>               | 29    | <b>65,244</b>          | 49,030  |

The notes on pages 108 to 224 form an integral part of the consolidated financial information.

# Notes to the Financial Statements

For the year ended 31 December 2022

## 1. GENERAL INFORMATION

Dongfeng Motor Group Company Limited (the “Company”) is a joint stock limited liability company incorporated in the People’s Republic of China (the “PRC”). The registered office of the Company is located at Special No. 1 Dongfeng Road, Wuhan Economic and Technology Development Zone, Wuhan, Hubei, the PRC.

During the year, the Company and its subsidiaries (collectively referred to as the “Group”) were principally engaged in the manufacture and sale of automobiles, engines and other automotive parts and rendering of financing services.

In the opinion of the directors, the holding company and the ultimate holding company of the Company is Dongfeng Motor Corporation (“DMC”), a state-owned enterprise established in the PRC.

## 2.1 BASIS OF PREPARATION

The consolidated financial statements of the Group have been prepared in accordance with all applicable International Financial Reporting Standards (“IFRS”) and the disclosure requirements of the Hong Kong Companies Ordinance Cap. 622. The consolidated financial statements have been prepared under the historical cost convention, except for certain financial assets and liabilities measured at fair value. These financial statements are presented in Renminbi (“RMB”) and all values are rounded to the nearest million except when otherwise indicated.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group’s accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 3.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.1 BASIS OF PREPARATION (CONTINUED)

### **Basis of consolidation**

The consolidated financial statements include the financial statements of the Company and its subsidiaries for the year ended 31 December 2022. The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies.

The results of the subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the equity holders of the Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described in the accounting policy for subsidiaries below. A change in ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognizes (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) cumulative translation differences recorded in equity; and recognizes (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group's share of components previously recognized in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

Adjustments are made to bring into line any dissimilar accounting policies that may exist.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.2 CHANGE IN ACCOUNTING POLICIES AND DISCLOSURES

### (i) New and amended standards adopted by the Group

The Group has applied the following standards and amendments for the first time for their annual reporting period commencing 1 January 2022:

|                      |  | <b>Effective for annual<br/>periods beginning<br/>on or after</b> |
|----------------------|--|---|
| Amendments to IAS 16 | Property, Plant and Equipment:<br>Proceeds before intended use | 1 January 2022  |
| Amendments to IFRS 3 | Reference to the conceptual framework                          | 1 January 2022  |
| Amendments to IAS 37 | Onerous contracts – costs of fulfilling a<br>contract          | 1 January 2022  |
| Annual Improvements  | Annual Improvements to IFRS<br>Standards 2018–2020             | 1 January 2022  |

The adoption of those amendments did not have any significant impact on the Group's financial information and did not require retrospective adjustments.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.2 CHANGE IN ACCOUNTING POLICIES AND DISCLOSURES (CONTINUED)

### (ii) New standards and interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2022 reporting periods and have not been early adopted by the Group. These standards are not expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

|  |  | <b>Effective for annual<br/>periods beginning<br/>on or after</b> |
|--|--|---|
| IFRS 17  | Insurance contracts  | 1 January 2023  |
| Amendments to IAS 1 and IFRS<br>Practice Statement 2 | Disclosure of Accounting Policies  | 1 January 2023  |
| Amendments to IAS 8                                  | Definition of Accounting Estimates   | 1 January 2023  |
| Amendments to IAS 12                                 | Deferred Tax Related to Assets and<br>Liabilities Arising From a Single<br>Transaction | 1 January 2023  |
| Amendments to IFRS 16                                | Lease liability in a sale and leaseback  | 1 January 2023  |
| Amendments to IAS 1                                  | Non-current Liabilities with Covenants   | 1 January 2024  |

The Group is assessing the full impact of the new standards, new interpretations and amendments to standards and interpretations.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Subsidiaries**

A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (i) the contractual arrangement with the other vote holders of the investee;
- (ii) rights arising from other contractual arrangements; and
- (iii) the Group's voting rights and potential voting rights.

The results of subsidiaries are included in the Company's income statement to the extent of dividends received and receivable. The Company's investments in subsidiaries are stated at cost less any impairment losses in the Company's statement of financial position.

### **Investments in associates and joint ventures**

An associate is an entity in which the Group has a long-term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence. If the Group holds less than 20% of the equity voting rights of the investee but can clearly demonstrate it has significant influence over the investee, the Group accounts such investees as associates. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control, is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

The Group's investments in associates and joint ventures are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses. The Group's investments in associates and joint ventures include goodwill identified on acquisition. Upon the acquisition, any difference between the cost of the associates and joint ventures and the Group's share of the net fair value of the associates and joint ventures, identifiable assets and liabilities are accounted for as goodwill or share of profit of associates and joint ventures.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Investments in associates and joint ventures (Continued)

Adjustments are made to bring into line any dissimilar accounting policies that may exist.

The Group's share of the post-acquisition results and other comprehensive income of associates and joint ventures is included in the consolidated income statement and consolidated other comprehensive income, respectively. In addition, when there has been a change recognized directly in the equity of the associate or joint venture, the Group recognizes its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealized gains and losses resulting from transactions between the Group and its associates or joint ventures are eliminated to the extent of the Group's investments in the associates or joint ventures, except where unrealized losses provide evidence of an impairment of the asset transferred. Goodwill arising from the acquisition of associates and joint ventures is included as part of the Group's investments in associates or joint ventures.

Where the non-monetary assets constitute a business, the investor will recognise the full gain or loss on the sale or contribution of assets. If the assets do not meet the definition of a business, the gain or loss is recognised by the investor only to the extent of the other investor's interests in the associate or joint venture.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, upon loss of significant influence over the associate or joint control over the joint venture, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

The results of associates and joint ventures are included in the Company's income statement to the extent of dividends received and receivable. The Company's investments in associates and joint ventures are treated as non-current assets and stated at cost less any impairment losses.

When an investment in an associate or a joint venture is classified as held for sale, it is accounted for in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Business combinations and goodwill**

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange of control of the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation either at face value or at the proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at fair value. Acquisition-related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognized in profit or loss.

Any contingent consideration to be transferred by the acquirer is recognized at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IFRS 9 is measured at fair value with changes in fair value recognized in profit or loss. If the contingent consideration is not fall within the scope of IFRS 9, it is measured in accordance with the appropriate IFRS. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred, the amount recognized for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after assessment, recognized in profit or loss as a gain on bargain purchase.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or Groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or Groups of units.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Business combinations and goodwill (Continued)**

Impairment is determined by assessing the recoverable amount of the cash-generating unit (Group of cash-generating units), to which the goodwill relates. Where the recoverable amount of the cash-generating unit (Group of cash-generating units) is less than the carrying amount, an impairment loss is recognized. An impairment loss recognized for goodwill is not reversed in a subsequent period.

Where goodwill has been allocated to a cash-generating unit (or Group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on the disposal. Goodwill disposed of in these circumstances is measured on the basis of the relative value of the operation disposed of and the portion of the cash-generating unit retained.

Where an indication of impairment exists, or when annual impairment testing for an asset is required, the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's fair value less costs of disposal and its value in use, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or Groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognized only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the income statement in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognized impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognized impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of depreciation/amortization) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to the income statement in the period in which it arises.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Merger accounting for business combination involving businesses under common control**

The consolidated financial statements incorporate the financial statements items of the combining businesses in which the common control combination occurs as if they had been combined from the date when the combining businesses first came under the control of the controlling party.

The net assets of the combining businesses are consolidated using the existing book values from the controlling party's perspective. No amount is recognised in respect of goodwill or bargain purchase gain at the time of common control combination.

The consolidated income statement includes the results of each of the combining businesses from the earliest date presented or since the date when the combining businesses first came under the common control, where this is a shorter period.

The comparative amounts in the consolidated financial statements are presented as if the businesses had been combined at the beginning of the previous reporting period or when they first came under common control, whichever is shorter.

### **Related parties**

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

Or

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Related parties (Continued)

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same Group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a); and
  - (vii) a person identified in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. When an item of property, plant and equipment is classified as held for sale or when it is part of a disposal Group classified as held for sale, it is not depreciated and is accounted for in accordance with IFRS 5, as further explained in the accounting policy for “Non-current assets and disposal Groups held for sale”. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Cost may also include transfers from equity of any gains or losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Expenditure incurred after property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to the income statement in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalized in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognizes such parts as individual assets with specific useful lives and depreciates them accordingly.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment over its estimated useful life after taking into account its estimated residual value as follows:

|           | <b>Estimated useful life</b> |
|-----------|------------------------------|
| Buildings | Over 5 to 40 years           |
| Equipment | Over 3 to 20 years           |

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognized in the income statement in the year the asset is derecognized is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents property, plant and equipment under construction, which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction and capitalized borrowing costs on related borrowed funds during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Investment properties

Properties that are held for long-term rental yields or for capital appreciation or both, and that are not occupied by the companies of the Group, are classified as investment properties. The Group applies cost model for recognition of investment properties. Investment properties are measured initially at its cost, including related transaction costs. After initial recognition, investment properties are stated at historical cost less accumulated depreciation and impairment losses. Subsequent expenditure is charged to the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are expensed in the consolidated statement of comprehensive income during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate their costs to their residual values of 0% over their estimated useful lives as follows:

|                 | <b>Estimated useful lives</b> |
|-----------------|-------------------------------|
| Buildings       | Over 10 to 40 years           |
| Land use rights | 50 years                      |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

### Intangible assets (other than goodwill)

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value as at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Intangible assets (other than goodwill) (Continued)

**(i) Patents and licenses**

Purchased patents and licenses are stated at cost less any impairment losses and are amortized on the straight-line basis over their estimated useful lives of 5 to 15 years.

**(ii) Research and development costs**

Research costs that do not meet the criteria below are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period. An intangible asset arising from development expenditure on an individual project is recognized only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete and the ability to measure reliably the expenditure during the development. Following the initial recognition of the development expenditure, the cost model is applied requiring the asset to be carried at cost less any accumulated amortization and accumulated impairment losses. Any expenditure capitalized is amortized over the period of expected future sales from the related project.

The carrying value of development costs is reviewed for impairment annually when the asset is not yet in use, or more frequently when an indication of impairment arises during the year.

**(iii) Customer relationships**

Customer relationships are stated at cost less any impairment losses and are amortised on the straight-line basis over their estimated useful lives of 17 years.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Impairment of non-financial assets**

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

### **Non-current assets (or disposal groups) held for sale**

Non-current assets (or disposal groups) are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use and a sale is considered highly probable. They are measured at the lower of their carrying amount and fair value less costs to sell, except for assets such as deferred tax assets, assets arising from employee benefits, financial assets and investment property that are carried at fair value and contractual rights under insurance contracts, which are specifically exempt from this requirement.

An impairment loss is recognised for any initial or subsequent write-down of the asset (or disposal group) to fair value less costs to sell. A gain is recognised for any subsequent increases in fair value less costs to sell of an asset (or disposal group), but not in excess of any cumulative impairment loss previously recognised. A gain or loss not previously recognised by the date of the sale of the non-current asset (or disposal group) is recognised at the date of derecognition.

Non-current assets (including those that are part of a disposal group) are not depreciated or amortised while they are classified as held for sale. Interest and other expenses attributable to the liabilities of a disposal group classified as held for sale continue to be recognised.

Non-current assets held for sale and the assets of a disposal group classified as held for sale are presented separately from the other assets in the balance sheet. The liabilities of a disposal group classified as held for sale are presented separately from other liabilities in the balance sheet.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Financial assets

#### (i) *Classification*

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through OCI, or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income (FVOCI).

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### (ii) *Recognition and derecognition*

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the group has transferred substantially all the risks and rewards of ownership.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Financial assets (Continued)

#### (iii) *Measurement*

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### *Debt instruments*

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- **Amortised cost:** Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains/(losses), together with foreign exchange gains and losses. Impairment losses are presented as a separate line item in the statement of profit or loss.
- **FVOCI:** Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains/(losses). Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in other gains/(losses) and impairment expenses are presented as a separate line item in the statement of profit or loss.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Financial assets (Continued)

#### (iii) Measurement (Continued)

##### *Debt instruments (Continued)*

- FVPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or loss and presented net within other gains/(losses) in the period in which it arises.

##### *Equity instruments*

The group subsequently measures all equity investments at fair value. Where the group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in profit or loss as other income when the group's right to receive payments is established.

#### (iv) Impairment

The Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables, the Group applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised. For loans and receivables from financing service, bills receivable classified as FVOCI and other financial assets at amortised cost, the Group applies the general approach under IFRS 9, which use three stage classification approach based on the different degree of credit risk to determine the use of 12-month expected credit losses or lifetime expected credit loss to calculate the loss allowance.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Loans and borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in profit or loss over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are removed from the statements of financial position when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss as finance costs.

Where the terms of a financial liability are renegotiated and the entity issues equity instruments to a creditor to extinguish all or part of the liability (debt for equity swap), a gain or loss is recognised in profit or loss, which is measured as the difference between the carrying amount of the financial liability and the fair value of the equity instruments issued.

Borrowings are classified as current liabilities unless the group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

### Borrowing costs

General and specific borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the period of time that is required to complete and prepare the asset for its intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

Other borrowing costs are expensed in the period in which they are incurred.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Derecognition of financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognized in the income statement.

### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or the counterparty.

### Inventories

Inventories are valued at the lower of cost and net realizable value.

Costs incurred in bringing each product to its present location and condition are accounted for as follows:

|                                     |   |
|-------------------------------------|---|
| Raw materials                       | Purchase cost on the weighted average basis   |
| Finished goods and work in progress | Cost of direct materials and labor and a proportion of manufacturing overheads based on the normal operating capacity but excluding borrowing costs |

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

### Trade and other receivables

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. They are generally due for settlement within 12 months and therefore are all classified as current.

Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The group holds the trade receivables with the objective of collecting the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Cash and cash equivalents**

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the cash management of the Group.

For the purpose of the statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash, which are not restricted as to use.

### **Provisions**

A provision is recognized when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources embodying economic benefits will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in "Finance costs" in the income statement.

### **Treasury Shares**

Treasury shares must be deducted from equity and that no gain or loss shall be recognised on the purchase, sale, issue or cancellation of such shares.

### **Revenue recognition**

#### ***Sale of goods***

The Group manufactures and sells a range of passenger and commercial vehicles and related key parts and components, including engines, cabins, axles, steel frames and gearboxes in the market. Depending on the contractual arrangement with customers, sales are recognised when control of the products has transferred, being when the risk and rewards have been transferred, and the customer has full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the customer's acceptance of the products.

Vehicles are often sold with discounts. Revenue from these sales is recognised based on the price specified in the contract, net of the estimated volume discounts.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Revenue recognition (Continued)

#### *Rendering of services*

Revenue from providing services is recognised in the accounting period in which the services are rendered.

#### *Financing components*

The group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the group does not adjust any of the transaction prices for the time value of money.

### Interest income

Interest income on financial assets at amortised cost calculated using the effective interest method is recognised in profit or loss as part of revenue.

The effective interest method is used in the calculation of the amortised cost of a financial asset (including a set of financial assets) and the interest income over the relevant period.

The effective interest rate is the interest rate which discounts the future cash flows of a financial asset over the expected life or a shorter period where available to the present carrying amount.

When determining the effective interest rate, the Group estimates the expected cash flows by considering all contractual terms of the financial instrument but does not consider expected credit losses.

The calculation includes all amounts paid or received by the Group that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. When the future cash flows or the expected life of a financial asset or a financial liability are not able to be reliably predicted, the Group adopts the contractual cash flows of the financial asset or financial liability in the whole contract period.

For credit-impaired financial assets the effective interest rate is the discount rate of future cash flows used when recognizing impairment losses.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the group.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- amounts expected to be payable by the group under residual value guarantees
- the exercise price of a purchase option if the group is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the group exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received.

Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Leases (Continued)

Right-of-use assets are measured at cost comprising the amount of the initial measurement of lease liability and any lease payments made at or before the commencement date less any lease incentives received.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise offices and warehouses.

Lease income from operating leases where the group is a lessor is recognised in income on a straight-line basis over the lease term. Initial direct costs incurred in obtaining an operating lease are added to the carrying amount of the underlying asset and recognised as expense over the lease term on the same basis as lease income. The respective leased assets are included in the balance sheet based on their nature. The group did not need to make any adjustments to the accounting for assets held as lessor as a result of adopting the new leasing standard.

### Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognized outside profit or loss is recognized outside profit or loss, either in other comprehensive income or directly in equity.

#### (i) **Current income tax**

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

#### (ii) **Deferred income tax**

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Income tax (Continued)

#### (ii) *Deferred income tax (Continued)*

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilized, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- deferred income tax assets are recognized on deductible temporary differences arising from investments in subsidiaries, associates and joint arrangements only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of the reporting period.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Income tax (Continued)

#### (ii) *Deferred income tax (Continued)*

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

### Government grants

Government grants are recognized at their fair values where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognized as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed. Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the income statement over the expected useful life of the relevant asset by equal instalments or deducted from the carrying amount of the asset and released to the income statement by way of a reduced depreciation charge.

### Employee benefits

#### (i) *Retirement benefits*

The Group's contributions to various defined contribution pension schemes regulated by the relevant municipal and provincial governments in the PRC and a supplemental pension scheme regulated by DMC are expensed as incurred. Further details of the defined contribution pension schemes and the supplemental pension scheme are set out in note 7(a) below.

#### (ii) *Medical benefits*

The Group's contributions to various defined contribution medical benefit plans organized by the relevant municipal and provincial governments in the PRC and a supplemental medical benefit plan organized by DMC are expensed as incurred. Further details of the defined contribution medical benefit plans and the supplemental medical benefit plan are set out in note 7(b) below.

#### (iii) *Cash housing subsidies*

Cash housing subsidies represented payments to the housing subsidy plans implemented by the Group in 2000. Cash housing subsidies related to past services of employees were fully recognized in the income statement on a one-off basis in the year of implementation of 2000. Cash housing subsidies related to present services of employees are recognized in the income statement when incurred. Further details of the housing subsidy plans are set out in note 7(c) below.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Employee benefits (Continued)

#### *(iv) Termination and early retirement benefits*

Termination and early retirement benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination and early retirement benefits when it is demonstrably committed either to terminating the employment of current employees according to a detailed formal plan without the possibility of withdrawal or to providing termination benefits as a result of an offer made to encourage voluntary redundancy. Further details of the termination and early retirement benefit plan are set out in note 7(d) below.

### Dividends

Final dividends proposed by the directors are classified as a separate allocation of retained profits within the equity section of the statement of financial position, until they have been approved by the shareholders in a general meeting. When these dividends have been approved by the shareholders and declared, they are recognized as a liability.

### Foreign currencies

#### *(i) Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Renminbi ("RMB"), which is the Company's functional and the Group's presentation currency.

#### *(ii) Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement, except when deferred in other comprehensive income as qualifying cash flow hedges and qualifying net investment hedges.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Foreign currencies (Continued)

#### *(ii) Transactions and balances (Continued)*

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognized in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets, such as equities classified as available for sale, are included in other comprehensive income.

#### *(iii) Group companies*

The results and financial position of all the Group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- all resulting currency translation differences are recognised in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Currency translation differences arising are recognized in other comprehensive income.

#### *(iv) Disposal of foreign operation and partial disposal*

On the disposal of a foreign operation (that is, a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, a disposal involving loss of joint control over a joint venture that includes a foreign operation, or a disposal involving loss of significant influence over an associate that includes a foreign operation), all of the currency translation differences accumulated in equity in respect of that operation attributable to the owners of the company are reclassified to profit or loss.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Foreign currencies (Continued)

#### *(iv) Disposal of foreign operation and partial disposal (Continued)*

In the case of a partial disposal that does not result in the Group losing control over a subsidiary that includes a foreign operation, the proportionate share of accumulated currency translation differences are re-attributed to non-controlling interests and are not recognised in profit or loss. For all other partial disposals (that is, reductions in the Group's ownership interest in associates or joint ventures that do not result in the Group losing significant influence or joint control), the proportionate share of the accumulated exchange difference is reclassified to profit or loss.

## 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

### **(i) Warranty provisions**

Provisions for warranties granted by the Group and its JVs for the passenger and commercial vehicles sold are recognized based on sales volume and past experience of the cost of repair and replacement. The key judgement adopted by management as part of the process includes determining the estimated unit cost of warranty provisions of passenger and commercial vehicles sold.

### **(ii) Deferred tax assets**

Significant management judgement is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

#### (iii) Income tax

The Group need to pay the income tax in several jurisdiction. Significant judgement is required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made.

#### (iv) Impairment assessment of Property, plant and equipment and Intangible assets

Due to the fierce competition in the domestic automobile market, the sales volume and profit of the Group and JVs have declined, certain PP&E and intangible assets had impairment indicators. Management of the Group and the JVs identified the relevant cash generation units (“CGU”) to which these PP&E and intangibles assets belong, respectively, and estimated the recoverable amounts of these CGUs based on the higher of their value in use (“VIU”) and fair value less costs of disposal (“FVLCOD”) calculation. Management used VIU to assess the recoverability of the CGUs and applied significant estimations in determining the VIU calculation. The estimations included: growth rates to extrapolate revenue within the budget period, growth rates to extrapolate revenue beyond the budget period, gross margin; and discount rate. In determining the FVLCOD, the FVLCOD is determined by management based on their knowledge of subject assets and via considering available information and information from an independent third party valuer.

#### (v) Impairment of financial assets

The loss allowances for financial assets are based on assumptions about risk of default and expected loss rates. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Group’s past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

### (vi) Measurement of expected credit loss

The Group calculates expected credit losses through default risk exposure and expected credit loss rate, and determines the expected credit loss rate based on default probability and default loss rate. In determining the expected credit loss rate, the Group uses data such as internal historical credit loss experience, etc., and adjusts historical data based on current conditions and forward-looking information. When considering forward-looking information, the indicators used by the Group include the risk of economic downturn, the expected increase in unemployment rate, external market environment, technological environment and changes in customer situations. The Group regularly monitors and reviews assumptions related to the calculation of expected credit losses. In 2022, there was no significant change in the above estimation techniques and key assumptions.

### (vii) Impairment of goodwill

Goodwill is tested for impairment annually by the Group. The recoverable amount of the cash-generating unit (Group of cash-generating units) to which the goodwill relates is the present value of predicted future cash flows of which the calculation involves accounting estimates.

If the management revises the gross profit rate adopted in calculation of future cash flows of the cash-generating unit (Group of cash-generating units) and the revised gross profit rate is lower than the current gross profit rate, the Group needs to recognize an impairment loss of goodwill.

If the management revises the pre-tax discount rate adopted in discounting cash flows and the revised pre-tax discount rate is higher than the current discount rate, the Group needs to recognize an impairment loss of goodwill.

If the actual gross profit rate or pre-tax discount rate is higher or lower than that estimated by the management, the Group cannot reverse the impairment loss of goodwill that has been recognized.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

### (viii) Impairment of inventory

Inventories are valued at the lower of cost and net realizable value as at the date of balance sheet. If cost is higher than net realizable value, impairment against inventories is recognized and presented in profit or loss during the current period. If the influencing factors of previous recognition of the impairment of inventory disappear, which makes net realizable value higher than book value, the amount written off previously will be reversed within the amount of inventory provision and the reversed amount will be presented in profit or loss during the current period.

The net realisable value is the estimated selling price in the current course of business, less applicable costs, variable selling expenses and tax charges. Impairment of inventory is recognized by single inventory item or category.

## 4. CHANGES WITHIN THE SCOPE OF MERGER

### Business combination under common control

In December 2022, the Group acquired 75.87% equity interest of Nandou Liuxing System Integration Co., Ltd. ("Nandou Liuxing") from DMC. The consideration of this business combination under common control was RMB89 million. For this business combination under common control, the financial information of the Group and that of Nandou Liuxing has been combined, by using the pooling of interests method, as if the Group had acquired Nandou Liuxing from the beginning of the earliest financial period presented. The net assets of the Group, Nandou Liuxing are combined using the existing book values from the controlling party's perspective. No amount is recognised in consideration for goodwill or excess of the Group's interest in the net fair value of Nandou Liuxing's identifiable assets, liabilities and contingent liabilities over the cost of acquisition at the time of common control combination. The difference between the consolidation and book value of Nandou Liuxing at the time of common control combination is taken to the reserves of the Group. Accordingly, the comparative figures of this consolidated financial information have been restated.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 5. REVENUE AND SEGMENT INFORMATION

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is responsible for allocating resources and assessing performance of the operating segments.

Revenue on sale of goods represents the invoiced value of goods sold, net of value added tax, consumption tax and other sales taxes, after allowances for goods returns and trade discounts, and after eliminations of all significant intra-group transactions.

For management purposes, the Group is organised into business units based on their products and services, and has four reportable operating segments as follows:

- The commercial vehicles segment mainly manufactures and sales of commercial vehicles, and its related engines and other automotive parts
- The passenger vehicles segment mainly manufactures and sales of passenger vehicles, and its related engines and other automotive parts
- The financing service segment mainly provides financing services to external customers and companies within the Group. Revenue from financing service is mainly interest revenue from loan.
- The corporate and others segment mainly manufactures and sales of other automobile related products

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating segment profit or loss and is measured consistently with profit or loss in the consolidated financial statements. However, Group financing (including finance costs) and income taxes are managed on a Group basis and are not allocated to operating segments.

As the chief operating decision maker of the Group considers that most of the Group's consolidated revenue and results are attributable to the market in the PRC, the Group's consolidated assets are mainly located inside the PRC, no geographical information is presented.

During the year ended 31 December 2022, no revenue from transactions with a single external customer amounted to 10% or more of the Group's total revenue.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 5. REVENUE AND SEGMENT INFORMATION (CONTINUED)

Year ended 31 December 2022

|                                 | Commercial<br>vehicles<br><i>RMB million</i> | Passenger<br>vehicles<br><i>RMB million</i> | Financing<br>service<br><i>RMB million</i> | Corporate<br>and others<br><i>RMB million</i> | Elimination<br><i>RMB million</i> | Total<br><i>RMB million</i> |
|---------------------------------|--|---|--|---|-----------------------------------|-----------------------------|
| <b>Segment revenue</b>          |  |   |  |   |                                   |                             |
| Sales to external customers     | 38,644                                       | 46,444                                      | 6,403                                      | 1,172   | -                                 | 92,663                      |
| Sales to internal customers     | 21   | 288   | 35   | 50  | (394)                             | -                           |
|                                 | <u>38,665</u>                                | <u>46,732</u>                               | <u>6,438</u>                               | <u>1,222</u>                                  | <u>(394)</u>                      | <u>92,663</u>               |
| <b>Results</b>                  |  |   |  |   |                                   |                             |
| Segment results                 | <u>(2,866)</u>                               | <u>(6,437)</u>                              | <u>1,884</u>                               | <u>1,236</u>                                  | <u>2,104</u>                      | <u>(4,079)</u>              |
| Interest income                 | 579  | 277   | -  | 2,027   | (2,137)                           | 746                         |
| Finance expenses                | (203)  | 13  | -  | (881)   | 42                                | (1,029)                     |
| Share of profits and losses of: |  |   |  |   |                                   |                             |
| Joint ventures                  | 541  | 11,190                                      | 87   | 66  | -                                 | 11,884                      |
| Associates                      | 41   | 104   | 1,000                                      | (283)   | -                                 | 862                         |
| Profit before income tax        |  |   |  |   |                                   | 8,384                       |
| Income tax expense              |  |   |  |   |                                   | <u>929</u>                  |
| Profit for the year             |  |   |  |   |                                   | <u>9,313</u>                |

The Group derives revenue from the transfer of goods are mainly recognized at a point in time.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 5. REVENUE AND SEGMENT INFORMATION (CONTINUED)

#### Year ended 31 December 2022 (Continued)

|  | Commercial<br>vehicles | Passenger<br>vehicles | Financing<br>service | Corporate<br>and others | Elimination        | Total              |
|--|------------------------|-----------------------|----------------------|-------------------------|--------------------|--------------------|
|  | <i>RMB million</i>     | <i>RMB million</i>    | <i>RMB million</i>   | <i>RMB million</i>      | <i>RMB million</i> | <i>RMB million</i> |
| <b>Other segment information</b>   |                        |                       |                      |                         |                    |                    |
| Capital expenditure:   |                        |                       |                      |                         |                    |                    |
| – Property, plant and equipment  | 839                    | 2,144                 | 317                  | 868                     | –                  | 4,168              |
| – Intangible assets  | 662                    | 3,117                 | 39                   | 66                      | –                  | 3,884              |
| – Right-of-use assets and other non-current assets                       | 9                      | 257                   | –                    | 6                       | –                  | 272                |
| Depreciation of property, plant and equipment                            | 988                    | 1,092                 | 13                   | 723                     | –                  | 2,816              |
| Amortisation of intangible assets  | 736                    | 233                   | 14                   | 211                     | –                  | 1,194              |
| Depreciation of right-of-use assets                                      | 110                    | 237                   | 1                    | 5                       | –                  | 353                |
| Provision against inventories  | 207                    | (19)                  | –                    | 1                       | –                  | 189                |
| Impairment losses of financial assets                                    | 300                    | 146                   | 993                  | (230)                   | –                  | 1,209              |
| Impairment losses of property, plant and equipment and intangible assets | 6                      | 121                   | –                    | 30                      | –                  | 157                |
| Warranty provisions  | 230                    | 499                   | –                    | 5                       | –                  | 734                |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 5. REVENUE AND SEGMENT INFORMATION (CONTINUED)

Year ended 31 December 2021

|                                 | Commercial<br>vehicles<br><i>RMB million</i><br>(Restated) | Passenger<br>vehicles<br><i>RMB million</i><br>(Restated) | Financing<br>service<br><i>RMB million</i><br>(Restated) | Corporate<br>and others<br><i>RMB million</i><br>(Restated) | Elimination<br><i>RMB million</i><br>(Restated) | Total<br><i>RMB million</i><br>(Restated) |
|---------------------------------|--|---|--|---|---|---|
| <b>Segment revenue</b>          |  |   |  |   |   |   |
| Sales to external customers     | 71,360   | 32,254  | 8,557  | 997   | –   | 113,168                                   |
| Sales to internal customers     | 60   | 294   | 19   | 95  | (468)   | –   |
|                                 | <u>71,420</u>  | <u>32,548</u>   | <u>8,576</u>   | <u>1,092</u>  | <u>(468)</u>                                    | <u>113,168</u>                            |
| <b>Results</b>                  |  |   |  |   |   |   |
| Segment results                 | <u>646</u>   | <u>(6,387)</u>  | <u>3,657</u>   | <u>(1,276)</u>  | <u>1,895</u>                                    | <u>(1,465)</u>                            |
| Interest income                 | 865  | 312   | 7  | 1,957   | (2,245)   | 896                                       |
| Finance expenses                | (119)  | (65)  | (29)   | (98)  | 42  | (269)                                     |
| Share of profits and losses of: |  |   |  |   |   |   |
| Joint ventures                  | 477  | 11,271  | 153  | (101)   | –   | 11,800                                    |
| Associates                      | <u>44</u>  | <u>648</u>  | <u>1,077</u>   | <u>35</u>   | <u>–</u>  | <u>1,804</u>                              |
| Profit before income tax        |  |   |  |   |   | 12,766                                    |
| Income tax expense              |  |   |  |   |   | <u>(1,383)</u>                            |
| Profit for the year             |  |   |  |   |   | <u>11,383</u>                             |

The Group derives revenue from the transfer of goods are mainly recognized at a point in time.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 5. REVENUE AND SEGMENT INFORMATION (CONTINUED)

Year ended 31 December 2021(Continued)

|   | Commercial<br>vehicles<br><i>RMB million</i><br>(Restated) | Passenger<br>vehicles<br><i>RMB million</i><br>(Restated) | Financing<br>service<br><i>RMB million</i><br>(Restated) | Corporate<br>and others<br><i>RMB million</i><br>(Restated) | Elimination<br><i>RMB million</i><br>(Restated) | Total<br><i>RMB million</i><br>(Restated) |
|---|--|---|--|---|---|---|
| <b>Other segment information</b>                      |  |   |  |   |   |   |
| Capital expenditure:                                  |  |   |  |   |   |   |
| – Property, plant and<br>equipment                    | 1,052  | 2,315   | 446  | 801   | –   | 4,614                                     |
| – Intangible assets                                   | 410  | 1,588   | 22   | 42  | –   | 2,062                                     |
| – Right-of-use assets and<br>other non-current assets | 8  | 25  | 19   | 1   | –   | 53  |
| Depreciation of property, plant<br>and equipment      | 1,130  | 955   | 29   | 339   | –   | 2,453                                     |
| Amortisation of intangible assets                     | 764  | 98  | 12   | 292   | –   | 1,166                                     |
| Depreciation of right-of-use<br>assets                | 145  | 146   | 5  | 9   | –   | 305                                       |
| Provision against inventories                         | 227  | 51  | –  | 2   | –   | 280                                       |
| Impairment losses of financial<br>assets              | 84   | 323   | 1,038  | 130   | 333   | 1,908                                     |
| Impairment losses of non-<br>current assets           | 57   | 540   | –  | 84  | –   | 681                                       |
| Warranty provisions                                   | 699  | 245   | –  | –   | –   | 944                                       |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 6. OTHER INCOME

An analysis of the Group's other income is as follows:

|  | <i>Note</i> | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|--|-------------|-----------------------------------|--|
| Net income from disposal of other materials          |             | <b>68</b>                         | 115                                      |
| Government grants and subsidies                      |             | <b>960</b>                        | 579                                      |
| Dividends  |             | <b>719</b>                        | 1,688                                    |
| Interest income                                      |             | <b>746</b>                        | 896                                      |
| Management dispatch fee received from joint ventures |             | <b>220</b>                        | 219                                      |
| Gains on debt reconstruction                         |             | <b>–</b>                          | 20                                       |
| Gains on disposal of long-term investment            | 21          | <b>1,945</b>                      | 511                                      |
| Others   |             | <b>1,373</b>                      | 1,052                                    |
|  |             | <b>6,031</b>                      | 5,080                                    |

The company disposed of 51.27 million Seres shares during 2022, generating cash inflow of 2,478 million and gain on disposal of 1,945 million (In 2021, the gain on disposal of Seres shares was 511 million).

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 7. PROFIT BEFORE INCOME TAX

The Group's profit before income tax is arrived at after charging/(crediting):

|   | <i>Notes</i> | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|---|--------------|-----------------------------------|--|
| Cost of inventories recognized as expense   |              | <b>77,546</b>                     | 91,936                                   |
| Interest expense for financing services<br>(included in cost of sales)              |              | <b>697</b>                        | 370                                      |
| Provision against inventories   |              | <b>189</b>                        | 280                                      |
| Depreciation of property, plant and equipment                                       | 15           | <b>2,816</b>                      | 2,453                                    |
| Amortization of intangible assets   | 17           | <b>1,194</b>                      | 1,166                                    |
| Depreciation of right-of-use assets   | 16           | <b>353</b>                        | 305                                      |
| Depreciation of Investment properties   |              | <b>78</b>                         | 12                                       |
| Auditors' remuneration*   |              | <b>21</b>                         | 22                                       |
| Net impairment losses on financial assets   | 11           | <b>1,209</b>                      | 1,908                                    |
| Staff costs (excluding directors' and supervisors' remuneration ( <i>Note 9</i> )): |              |                                   |  |
| – Wages and salaries  |              | <b>8,332</b>                      | 8,522                                    |
| – Pension scheme costs  | (a)          | <b>835</b>                        | 766                                      |
| – Medical benefit costs   | (b)          | <b>504</b>                        | 492                                      |
| – Cash housing subsidy costs  | (c)          | <b>–</b>                          | 1  |
|   |              | <b>9,671</b>                      | 9,781                                    |
| Included in other expenses:   |              |                                   |  |
| Gains on disposal of items of property, plant and equipment and intangible assets   |              | <b>(319)</b>                      | (295)                                    |
| Impairment of items of property, plant and equipment                                | 15           | <b>82</b>                         | 451                                      |
| Impairment of intangible assets   | 17           | <b>75</b>                         | 230                                      |
| Impairment of investment property   |              | <b>12</b>                         | –  |
| Warranty provisions   | 33           | <b>734</b>                        | 944                                      |
| Research costs  |              | <b>4,393</b>                      | 5,569                                    |
| Royalty fee   |              | <b>22</b>                         | 66                                       |
| Exchange (gains)/losses net   |              | <b>(187)</b>                      | 282                                      |

\* Non-audit fee included in auditors' remuneration is less than 1 million this year.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 7. PROFIT BEFORE INCOME TAX (CONTINUED)

### (a) Retirement benefits

The Group's employees in the PRC are covered by various defined contribution pension schemes regulated by the relevant municipal and provincial governments in the PRC pursuant to which the municipal and provincial governments undertake to assume the retirement benefit obligations payable to all existing and retired employees.

In addition to the defined contribution pension schemes regulated by the relevant municipal and provincial governments in the PRC, the Company and most of its subsidiaries and joint ventures located in the Hubei Province (collectively referred to as the "Hubei Entities") also participate in a supplemental pension scheme regulated by DMC (the "Scheme"), pursuant to which the Hubei Entities are required to make contributions based on certain percentages of the wages of the employees to the Scheme on a monthly basis, whereas DMC undertakes to assume the supplemental pension obligations and other pension benefits payable to the employees of the Hubei Entities. The Group has no further obligations for the supplemental pension obligations and other pension benefits beyond the contributions made. The contributions to the Scheme made by the Hubei Entities are expensed as incurred.

In accordance with the arrangement in place and for administrative reasons, the contributions to the Scheme are settled directly by each of the Hubei Entities based on the amounts of their respective contributions required to be borne.

DMC has agreed with the Company that it shall continue to assume the supplemental pension obligations and other pension benefits payable to the employees of the Hubei Entities and the Hubei Entities shall continue to make contributions to the Scheme, on a monthly basis, based on certain percentages of the wages of their employees. DMC has also agreed to indemnify the Company against any losses which may arise if the employees of the Hubei Entities claim against the Hubei Entities for their supplemental pension obligations and other pension benefits under the Scheme.

### (b) Medical benefits

The Group contributes on a monthly basis to various defined contribution medical benefit plans organised by the relevant municipal and provincial governments in the PRC. The municipal and provincial governments undertake to assume the medical benefit obligations of all existing and retired employees under these plans.

In addition, the Hubei Entities also participate in a supplemental medical benefit plan regulated by DMC pursuant to which the Hubei Entities are required to contribute certain percentages of the wages of their qualified employees to the plan, on a monthly basis, and DMC undertakes to assume the supplemental medical benefit obligations payable to the qualified employees of the Hubei Entities. The Group has no further obligations for supplemental medical benefits beyond the contributions made. The contributions made by the Hubei Entities are expensed as incurred.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 7. PROFIT BEFORE INCOME TAX (CONTINUED)

### (b) Medical benefits (Continued)

DMC has agreed with the Company that it shall continue to assume the supplemental medical benefit obligations payable to the qualified employees of the Hubei Entities and such companies shall continue to make monthly contributions to the supplemental medical benefit plan based on certain percentages of the wages of their qualified employees. DMC has also agreed to indemnify the Company against any losses which may arise if the employees of the Hubei Entities claim against the Hubei Entities for their supplemental medical benefits.

### (c) Cash housing subsidies

In 2000, the Group implemented cash housing subsidy plans, pursuant to which the Group undertook the obligation to pay cash housing subsidies to its eligible employees who had not been allocated housing quarters or who had not been allocated housing quarters up to the prescribed standards. Retired employees of the Group existed at the time of the implementation of the cash housing subsidy plans were entitled to the benefits under these plans. Employees who joined the subsidiaries and joint ventures from 1 January 2003 onwards and the retired employees of these subsidiaries and joint ventures were not entitled to any benefits under the cash housing subsidy plans.

For cash housing subsidies related to service periods before 1 January 2000, they were fully recognised as expenses upon implementation of the plans in year 2000. For cash housing subsidies related to service periods starting from 1 January 2000, the payments are made on a monthly basis commencing from January 2000 for a period of up to 20 years for employees without being allocated housing quarters and for a period of 15 years for employees being allocated housing quarters which are not up to the prescribed standards. The monthly payments are recognised in the income statement when incurred and are in line with the service periods of these employees.

### (d) Termination and early retirement benefits

The Group implemented termination and early retirement plans for certain qualified employees, pursuant to which the Group has the obligations to pay early retirement benefits on a monthly basis to the relevant early retired employees until these employees reach their normal retirement age at which time they can draw their pension from the governmental regulated pension schemes and the DMC regulated supplemental pension scheme.

The early retirement benefit obligations estimated by the directors were fully accrued and recognised in the respective years' income statements when the formal early retirement plan was demonstrably committed.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 8. FINANCE EXPENSES

|   | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|---|-----------------------------------|--|
| Interest expenses on bank loans and other borrowings      | <b>795</b>                        | 882                                      |
| Interest expenses on lease liabilities ( <i>Note 16</i> ) | <b>115</b>                        | 127                                      |
| Exchange net losses/(gains) of financing activities       | <b>119</b>                        | (740)                                    |
|   | <hr/> <b>1,029</b> <hr/>          | <hr/> 269 <hr/>                          |
| Finance expenses  | <b>1,029</b>                      | 269                                      |

### 9. DIRECTORS' AND SUPERVISORS' REMUNERATION

Details of the directors' and supervisors' remuneration for the year, disclosed pursuant to Section 383 of the Hong Kong Companies Ordinance (Cap. 622), Companies (Disclosure of Information about Benefits of Directors) Regulation (Cap. 622G) and HK Listing Rules, are as follows:

|  | <b>Directors</b>              |                        | <b>Supervisors</b>            |                        |
|--|-------------------------------|------------------------|-------------------------------|------------------------|
|  | <b>2022</b><br><i>RMB'000</i> | 2021<br><i>RMB'000</i> | <b>2022</b><br><i>RMB'000</i> | 2021<br><i>RMB'000</i> |
| Fees   | <b>486</b>                    | 468                    | –                             | 3                      |
| Other emoluments:  |                               |                        |                               |                        |
| – Salaries   | <b>972</b>                    | 858                    | <b>747</b>                    | 611                    |
| – Discretionary bonuses                                  | <b>4,659</b>                  | 2,419                  | <b>2,679</b>                  | 1,844                  |
| – Estimated money value of other benefits                | <b>248</b>                    | 223                    | <b>126</b>                    | 117                    |
| – Employer's contribution to a retirement benefit scheme | <b>298</b>                    | 274                    | <b>148</b>                    | 137                    |
|  | <hr/> <b>6,663</b> <hr/>      | <hr/> 4,242 <hr/>      | <hr/> <b>3,700</b> <hr/>      | <hr/> 2,712 <hr/>      |
| Total charged to the income statement                    | <b>6,663</b>                  | 4,242                  | <b>3,700</b>                  | 2,712                  |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 9. DIRECTORS' AND SUPERVISORS' REMUNERATION (CONTINUED)

The remuneration of every director and the chief executive is set out below:

For the year ended 31 December 2022:

| Name  | Fees<br>RMB'000 | Salary<br>RMB'000 | Discretionary<br>bonuses<br>RMB'000 | Estimated<br>money value of<br>other benefits<br>RMB'000 | Employer's<br>contribution to<br>a retirement<br>benefit scheme<br>RMB'000 | Total<br>RMB'000 |
|---|-----------------|-------------------|-------------------------------------|--|--|------------------|
| <b>Executive directors:</b>                       |                 |                   |                                     |  |  |                  |
| Zhu Yanfeng                                       | -               | 234               | 1,207                               | 63   | 74   | 1,578            |
| Yang Qing   | -               | 234               | 1,070                               | 64   | 74   | 1,442            |
| You Zheng   | -               | 250               | 1,294                               | 60   | 76   | 1,680            |
|   | -               | 718               | 3,571                               | 187  | 224  | 4,700            |
| <b>Non-executive directors:</b>                   |                 |                   |                                     |  |  |                  |
| Huang Wei   | -               | 254               | 1,088                               | 61   | 74   | 1,477            |
|   | -               | 254               | 1,088                               | 61   | 74   | 1,477            |
| <b>Independent non-executive directors:</b>       |                 |                   |                                     |  |  |                  |
| Leung Wai Lap, Philip                             | 184             | -                 | -                                   | -  | -  | 184              |
| Zong Qingsheng                                    | 120             | -                 | -                                   | -  | -  | 120              |
| Hu Yiguang  | 182             | -                 | -                                   | -  | -  | 182              |
|   | 486             | -                 | -                                   | -  | -  | 486              |
|   | <u>486</u>      | <u>972</u>        | <u>4,659</u>                        | <u>248</u>   | <u>298</u>   | <u>6,663</u>     |
| <b>Supervisors:</b>                               |                 |                   |                                     |  |  |                  |
| He Wei (Chairman of the Supervisory<br>Committee) | -               | 429               | 1,716                               | 63   | 74   | 2,282            |
| Jin Jun (appointed on 26 August 2021)             | -               | 318               | 963                                 | 63   | 74   | 1,418            |
|   | -               | 747               | 2,679                               | 126  | 148  | 3,700            |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 9. DIRECTORS' AND SUPERVISORS' REMUNERATION (CONTINUED)

The remuneration of every director and the chief executive is set out below (Continued):

For the year ended 31 December 2021:

| Name  | Fees<br>RMB'000 | Salary<br>RMB'000 | Discretionary<br>bonuses<br>RMB'000 | Estimated money<br>value of other<br>benefits<br>RMB'000 | Employer's<br>contribution to a<br>retirement<br>benefit scheme<br>RMB'000 | Total<br>RMB'000 |
|---|-----------------|-------------------|-------------------------------------|--|--|------------------|
| <b>Executive directors:</b>   |                 |                   |                                     |  |  |                  |
| Zhu Yanfeng   | -               | 234               | 696                                 | 58   | 69   | 1,057            |
| Yang Qing (Executive Director<br>and President, appointed<br>on 18 June 2021) | -               | 124               | 299                                 | 30   | 35   | 488              |
| Li Shaozhu (Executive Director and<br>President, resigned on 18 June 2021)    | -               | 55                | 379                                 | 14   | 17   | 465              |
| You Zheng   | -               | 202               | 475                                 | 55   | 73   | 805              |
|   | -               | 615               | 1,849                               | 157  | 194  | 2,815            |
| <b>Non-executive directors:</b>   |                 |                   |                                     |  |  |                  |
| Yang Qing (resigned on 18 June 2021)  | -               | 105               | 402                                 | 28   | 34   | 569              |
| Huang Wei (appointed on 18 June 2021)   | -               | 138               | 168                                 | 38   | 46   | 390              |
|   | -               | 243               | 570                                 | 66   | 80   | 959              |
| <b>Independent non-executive directors:</b>                                   |                 |                   |                                     |  |  |                  |
| Leung Wai Lap, Philip   | 206             | -                 | -                                   | -  | -  | 206              |
| Zong Qingsheng  | 63              | -                 | -                                   | -  | -  | 63               |
| Hu Yiguang  | 198             | -                 | -                                   | -  | -  | 198              |
|   | 467             | -                 | -                                   | -  | -  | 467              |
|   | <u>467</u>      | <u>858</u>        | <u>2,419</u>                        | <u>223</u>   | <u>274</u>   | <u>4,241</u>     |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 9. DIRECTORS' AND SUPERVISORS' REMUNERATION (CONTINUED)

The remuneration of every director and the chief executive is set out below (Continued):

For the year ended 31 December 2021: (Continued):

| Name  | Fees<br><i>RMB'000</i> | Salary<br><i>RMB'000</i> | Discretionary<br>bonuses<br><i>RMB'000</i> | Estimated money<br>value of other<br>benefits<br><i>RMB'000</i> | Employer's<br>contribution to a<br>retirement<br>benefit scheme<br><i>RMB'000</i> | Total<br><i>RMB'000</i> |
|---|------------------------|--------------------------|--|---|---|-------------------------|
| <b>Supervisors:</b>                               |                        |                          |  |   |   |                         |
| He Wei (Chairman of the Supervisory<br>Committee) | -                      | 350                      | 1,156                                      | 58  | 69  | 1,633                   |
| Zheng Hongyi (appointed on 25<br>September 2020)  | -                      | 90                       | 247  | 20  | 23  | 380                     |
| Li Pingan (resigned on 25 September<br>2020)      | -                      | 171                      | 441  | 39  | 45  | 696                     |
|   | -                      | 611                      | 1,844                                      | 117   | 137   | 2,709                   |
| <b>Independent supervisors:</b>                   |                        |                          |  |   |   |                         |
| Bao Hongxiang                                     | 3                      | -                        | -  | -   | -   | 3                       |
|   | 3                      | 611                      | 1,844                                      | 117   | 137   | 2,712                   |

No retirement benefits or termination benefits were paid to directors or supervisors during the year ended 31 December 2022. No considerations were provided to third parties for making available directors' services (2021: same).

During the year, no loans, quasi-loans or other dealings were entered into by the company in favor of directors or supervisors (2021: same).

No significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 10. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees during the year did not include directors (2021: nil directors), details of whose remuneration are set out in note 9 above. Details of the remuneration for the year of the five (2021: five) highest paid employees who are neither a director nor a supervisor of the Company are as follows:

|   | <b>2022</b>    | 2021    |
|---|----------------|---------|
|   | <b>RMB'000</b> | RMB'000 |
| Salaries, allowances and benefits in kind | <b>3,120</b>   | 2,976   |
| Bonuses                                   | <b>10,572</b>  | 11,740  |
| Pension scheme contributions              | <b>992</b>     | 888     |
|   | <b>14,684</b>  | 15,604  |

The number of these non-director and non-supervisor, highest paid employees whose remuneration fell within the following bands is as follows:

|                             | <b>Number of employees</b> |      |
|-----------------------------|----------------------------|------|
|                             | <b>2022</b>                | 2021 |
| HKD2,500,001 – HKD3,000,000 | <b>3</b>                   | –    |
| HKD3,000,001 – HKD3,500,000 | <b>2</b>                   | 2    |
| HKD3,500,001 – HKD4,000,000 | <b>–</b>                   | 3    |
|                             | <b>5</b>                   | 5    |

### 11. NET IMPAIRMENT LOSSES ON FINANCIAL ASSETS

|  | <b>2022</b>        | 2021                      |
|--|--------------------|---------------------------|
|  | <b>RMB million</b> | RMB million<br>(Restated) |
| Impairment losses of trade receivables                             | <b>96</b>          | 488                       |
| Impairment losses of other receivables                             | <b>105</b>         | 59                        |
| Impairment losses of loans and receivables from financing services | <b>993</b>         | 1,354                     |
| Others   | <b>15</b>          | 7                         |
|  | <b>1,209</b>       | 1,908                     |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 12. INCOME TAX EXPENSE AND DEFERRED INCOME TAX

|                                 | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|---------------------------------|----------------------------|--|
| Current income tax              | 965                        | 1,963                                    |
| Deferred income tax             | <u>(1,894)</u>             | <u>(580)</u>                             |
| Income tax expense for the year | <u><u>(929)</u></u>        | <u><u>1,383</u></u>                      |

#### (a) Corporate income tax

Under the PRC Corporate Income Tax Law and the respective regulations, the corporate income tax for the Company and its subsidiaries and joint ventures is calculated at rates 15% or 25%, on their estimated assessable profits for the year based on the existing legislation, interpretations and practices in respect thereof.

#### (b) Hong Kong profits tax

No provision for Hong Kong profits tax (tax rate: 16.5%) has been made as the Group had no assessable profits arising in Hong Kong during the year.

#### (c) Deferred income tax

Deferred tax assets are mainly recognized in respect of temporary differences relating to certain future deductible expenses for the purpose of corporate income tax.

According to IAS 12 *Income Taxes*, deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the assets are realized or the liabilities are settled.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 12. INCOME TAX EXPENSE AND DEFERRED INCOME TAX (CONTINUED)

A reconciliation of the income tax expense applicable to profit before income tax at the statutory corporate income tax rate in the PRC in which the Group is domiciled to the income tax expense at the Group's effective income tax rate, and a reconciliation of the applicable rate (i.e., the statutory corporate income tax rate) to the effective income tax rate, are as follows:

|   | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|---|-----------------------------------|--|
| Profit before income tax  | <b>8,384</b>                      | 12,766                                   |
| At the PRC statutory corporate income tax rate of 25% (2021: 25%)       | <b>2,096</b>                      | 3,192                                    |
| Tax concessions and lower tax rates for specific provinces or locations | <b>246</b>                        | (119)                                    |
| Share of profits and losses of Joint ventures and Associates            | <b>(3,256)</b>                    | (3,231)                                  |
| Expenses not deductible for corporate income tax                        | <b>35</b>                         | 15                                       |
| Tax losses not recognized   | <b>854</b>                        | 1,884                                    |
| Others  | <b>(904)</b>                      | (358)                                    |
| Income tax expense at the Group's effective income tax rate             | <b>(929)</b>                      | 1,383                                    |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 12. INCOME TAX EXPENSE AND DEFERRED INCOME TAX (CONTINUED)

The Group's deferred income tax is analyzed as follows:

|   | Consolidated<br>statement of<br>financial position<br>As at 31 December |  | Consolidated income<br>statement and statement of<br>comprehensive income<br>Year ended 31 December |  |
|---|---|--|---|--|
|   | 2022<br><i>RMB million</i>  | 2021<br><i>RMB million</i><br>(Restated) | 2022<br><i>RMB million</i>  | 2021<br><i>RMB million</i><br>(Restated) |
| Deferred tax assets:  |   |  |   |  |
| Assets impairment   | 1,550   | 928                                      | (55)  | (146)                                    |
| Accrued expenses  | 588   | 468                                      | (120)   | 135                                      |
| Warranty provisions   | 282   | 214                                      | (68)  | 80                                       |
| Wages payable   | 126   | 104                                      | (22)  | (6)                                      |
| Losses are deductible for carry-forwards in subsequent years                                      | 1,486   | 282                                      | (1,204)   | (277)                                    |
| Interest received in advance  | 455   | 724                                      | 269   | 155                                      |
| Others  | 340   | 214                                      | (126)   | 5  |
| Gross deferred tax assets   | <u>4,827</u>  | <u>2,934</u>                             | <u>(1,326)</u>  | <u>(54)</u>                              |
| Deferred tax liabilities:   |   |  |   |  |
| Fair value adjustments  |   |  |   |  |
| arising from acquisition of subsidiaries  | (218)   | (29)                                     | (54)  | (20)                                     |
| Reallocation subsidy received from government   | (47)  | (55)                                     | (8)   | (8)                                      |
| Changes in the fair value of financial assets at fair value<br>through other comprehensive income | 154   | (743)                                    | (567)   | 973                                      |
| Unremitted earnings of oversea businesses   | <u>(1,510)</u>  | <u>(2,055)</u>                           | <u>(545)</u>  | <u>(500)</u>                             |
| Gross deferred tax liabilities  | <u>(1,621)</u>  | <u>(2,882)</u>                           | <u>(1,174)</u>  | <u>445</u>                               |
| Represented by:   |   |  |   |  |
| Deferred tax credited to consolidated income statement  |   |  | (1,894)   | (580)                                    |
| Deferred tax credited to consolidated other comprehensive<br>income                               |   |  | <u>(606)</u>  | <u>971</u>                               |
|   |   |  | <u>(2,500)</u>  | <u>391</u>                               |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 12. INCOME TAX EXPENSE AND DEFERRED INCOME TAX (CONTINUED)

Deferred income tax assets and deferred income tax liabilities are analysed as follows :

|   | <b>2022</b><br><i>RMB million</i> | <b>2021</b><br><i>RMB million</i><br>(Restated) |
|---|-----------------------------------|---|
| Deferred income tax assets :                                |                                   |   |
| Deferred income tax assets to be recovered over 12 months   | 2,424                             | 1,901   |
| Deferred income tax assets to be recovered within 12 months | <u>2,403</u>                      | <u>1,033</u>                                    |
|   | <u>4,827</u>                      | <u>2,934</u>                                    |
| Deferred income tax liabilities :                           |                                   |   |
| Deferred income tax liabilities settled over 12 months      | (10)                              | (823)   |
| Deferred income tax liabilities settled within 12 months    | <u>(1,611)</u>                    | <u>(2,059)</u>                                  |
|   | <u>(1,621)</u>                    | <u>(2,882)</u>                                  |
|   | <u><u>3,206</u></u>               | <u><u>52</u></u>                                |

### 13. DIVIDEND

|   | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i> |
|---|-----------------------------------|----------------------------|
| Proposed final – RMB0.30 (2021: RMB0.30) per ordinary share | <u>2,577</u>                      | <u>2,585</u>               |

The total dividends paid in 2022 amounted to RMB2,585 million, being RMB0.30 per share (2021: RMB3,446 million, being RMB0.40 per share).

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 13. DIVIDEND (CONTINUED)

In accordance with the articles of association of the Company, the net profit after income tax of the Company for the purpose of profit distribution will be deemed to be the lesser of (i) the net profit determined in accordance with Accounting Standards for Business Enterprises (“PRC GAAP”) and (ii) the net profit determined in accordance with IFRSs. Under the PRC Company Law and the Company’s articles of association, the net profit after tax can only be distributed as dividends after an allowance has been made for the following:

- (i) Making up prior years’ cumulative losses, if any.
- (ii) Allocations to the statutory surplus reserves of at least 10% of after-tax profit, until the reserve reaches 50% of the Company’s share capital in aggregate. For the purpose of calculating the transfer to the reserve, the profit after tax shall be the amount determined under PRC GAAP. The transfer to this reserve must be made before any distribution of dividends to shareholders.

The statutory surplus reserves can be used to offset previous years’ losses, if any, and part of the statutory surplus reserves can be capitalized as the Company’s share capital provided that the amount of such reserve remaining after the capitalization shall not be less than 25% of the share capital of the Company.

- (iii) Allocations to the discretionary common reserve if approved by the shareholders.

The abovementioned reserves cannot be used for purposes other than those for which they are created and are not distributable as cash dividends.

For dividend distribution purposes, the amounts that the Company’s subsidiaries and joint ventures can legally distribute by way of a dividend are determined by reference to the profits as reflected in their financial statements prepared in accordance with PRC GAAP. These profits may differ from those dealt with in these financial statements, which are prepared in accordance with IFRSs.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 14. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE COMPANY

The calculation of basic earnings per share is based on the profit for the year attributable to ordinary equity holders of the Company, and the weighted average number of ordinary shares in issue during the year.

The calculation of basic earnings per share is based on:

|  | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|--|-----------------------------------|--|
| Earnings:  |                                   |  |
| Profit for the year attributable to ordinary equity holders of the Company | <u><u>10,265</u></u>              | <u><u>11,393</u></u>                     |
|  | <u>Number of shares</u>           |  |
|  | <i>million</i>                    | <i>million</i>                           |
| Shares:  |                                   |  |
| Weighted average number of ordinary shares in issue during the year        | <u><u>8,616</u></u>               | <u><u>8,616</u></u>                      |
| Earnings per share (RMB)   | <u><u>119.14 cents</u></u>        | <u><u>132.23 cents</u></u>               |

The Group had no potentially dilutive ordinary shares in issue during these years, so the diluted earnings per share equals the basic earnings per share.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 15. PROPERTY, PLANT AND EQUIPMENT

|   | <i>Note</i> | <b>Buildings</b><br><i>RMB million</i> | <b>Equipment</b><br><i>RMB million</i> | <b>Construction in<br/>progress</b><br><i>RMB million</i> | <b>Total</b><br><i>RMB million</i> |
|---|-------------|--|--|---|------------------------------------|
| At 31 December 2021 and<br>1 January 2022 (Restated): |             |  |  |   |                                    |
| Cost  |             | 9,075                                  | 25,264                                 | 1,895   | 36,234                             |
| Accumulated depreciation and<br>impairment            |             | <u>(2,885)</u>                         | <u>(14,487)</u>                        | <u>(11)</u>   | <u>(17,383)</u>                    |
| Net carrying amount                                   |             | <u><u>6,190</u></u>                    | <u><u>10,777</u></u>                   | <u><u>1,884</u></u>                                       | <u><u>18,851</u></u>               |
| At 1 January 2022,                                    |             |  |  |   |                                    |
| Net of accumulated depreciation<br>and impairment     |             | 6,190                                  | 10,777                                 | 1,884   | 18,851                             |
| Additions   |             | 245                                    | 1,306                                  | 3,626   | 5,177                              |
| Acquisition of subsidiaries                           |             | 1,096                                  | 1,001                                  | 95  | 2,192                              |
| Disposals   |             | (275)                                  | (536)                                  | –   | (811)                              |
| Disposal of subsidiaries                              |             | (135)                                  | (112)                                  | (49)  | (296)                              |
| Reclassification                                      |             | 379                                    | 2,170                                  | (2,549)   | –                                  |
| Other transfer  |             | (459)                                  | –                                      | (84)  | (543)                              |
| Impairment  | (a)         | (4)                                    | (77)                                   | (1)   | (82)                               |
| Depreciation during the year                          |             | <u>(288)</u>                           | <u>(2,528)</u>                         | <u>–</u>  | <u>(2,816)</u>                     |
| At 31 December 2022,                                  |             |  |  |   |                                    |
| Net of accumulated depreciation<br>and impairment     |             | <u><u>6,749</u></u>                    | <u><u>12,001</u></u>                   | <u><u>2,922</u></u>                                       | <u><u>21,672</u></u>               |
| At 31 December 2022:                                  |             |  |  |   |                                    |
| Cost  |             | 10,093                                 | 30,202                                 | 2,923   | 43,218                             |
| Accumulated depreciation and<br>impairment            |             | <u>(3,344)</u>                         | <u>(18,201)</u>                        | <u>(1)</u>  | <u>(21,546)</u>                    |
| Net carrying amount                                   |             | <u><u>6,749</u></u>                    | <u><u>12,001</u></u>                   | <u><u>2,922</u></u>                                       | <u><u>21,672</u></u>               |

- (a) Due to the fierce competition in the domestic automobile market, the sales volume and profit of the Group and JVs have declined, certain PP&E assets had impairment indicators. As a result, the Group recorded a total impairment provision charge of RMB82 million against PP&E assets to the consolidated income statement of the Group for the year.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 15. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

|  | <i>Note</i> | <i>Buildings<br/>RMB million</i> | <i>Equipment<br/>RMB million</i> | <i>Construction in<br/>progress<br/>RMB million</i> | <i>Total<br/>RMB million</i> |
|--|-------------|----------------------------------|----------------------------------|---|------------------------------|
| At 31 December 2020 and<br>1 January 2021(Restated): |             |                                  |                                  |   |                              |
| Cost   |             | 9,757                            | 21,505                           | 6,176   | 37,438                       |
| Accumulated depreciation and<br>impairment           |             | <u>(3,090)</u>                   | <u>(14,074)</u>                  | <u>(139)</u>  | <u>(17,303)</u>              |
| Net carrying amount                                  |             | <u><u>6,667</u></u>              | <u><u>7,431</u></u>              | <u><u>6,037</u></u>                                 | <u><u>20,135</u></u>         |
| At 1 January 2021                                    |             |                                  |                                  |   |                              |
| Net of accumulated depreciation<br>and impairment    |             | 6,667                            | 7,431                            | 6,037   | 20,135                       |
| Additions  |             | 51                               | 1,243                            | 3,164   | 4,458                        |
| Acquisition of subsidiaries                          |             | (68)                             | (138)                            | (1)   | (207)                        |
| Disposals  |             | (310)                            | (82)                             | –   | (392)                        |
| Reclassification                                     |             | 1,521                            | 4,802                            | (6,323)   | –                            |
| Other transfer                                       |             | (1,257)                          | –                                | (982)   | (2,239)                      |
| Impairment   | (a)         | (2)                              | (438)                            | (11)  | (451)                        |
| Depreciation during the year                         |             | <u>(412)</u>                     | <u>(2,041)</u>                   | <u>–</u>  | <u>(2,453)</u>               |
| At 31 December 2021,                                 |             |                                  |                                  |   |                              |
| Net of accumulated depreciation<br>and impairment    |             | <u><u>6,190</u></u>              | <u><u>10,777</u></u>             | <u><u>1,884</u></u>                                 | <u><u>18,851</u></u>         |
| At 31 December 2021:                                 |             |                                  |                                  |   |                              |
| Cost   |             | 9,075                            | 25,264                           | 1,895   | 36,234                       |
| Accumulated depreciation and<br>impairment           |             | <u>(2,885)</u>                   | <u>(14,487)</u>                  | <u>(11)</u>   | <u>(17,383)</u>              |
| Net carrying amount                                  |             | <u><u>6,190</u></u>              | <u><u>10,777</u></u>             | <u><u>1,884</u></u>                                 | <u><u>18,851</u></u>         |

- (a) Due to the fierce competition in the domestic automobile market, the sales volume and profit of the Group and JVs have declined, certain PP&E assets had impairment indicators. As a result, the Group recorded a total impairment provision charge of RMB451 million against PP&E assets to the consolidated income statement of the Group for the year.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 16. LEASES

|                                     | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|-------------------------------------|-----------------------------------|--|
| Leasehold land and land use rights* | <b>4,183</b>                      | 3,573                                    |
| Buildings                           | <b>613</b>                        | 672                                      |
| Equipment and vehicles              | <b>3</b>                          | 2  |
|                                     | <hr/>                             | <hr/>                                    |
| Total right-of-use assets           | <b>4,799</b>                      | 4,247                                    |
|                                     | <hr/> <hr/>                       | <hr/> <hr/>                              |
| Current lease liabilities           | <b>300</b>                        | 301                                      |
| Non-current lease liabilities       | <b>1,928</b>                      | 2,181                                    |
|                                     | <hr/>                             | <hr/>                                    |
| Total lease liabilities             | <b>2,228</b>                      | 2,482                                    |
|                                     | <hr/> <hr/>                       | <hr/> <hr/>                              |

\* The Group has land lease arrangement with mainland China government.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 16. LEASES (CONTINUED)

Expenses have been charged to the consolidated statement of comprehensive income as follows:

The statement of profit or loss shows the following amounts relating to leases:

|   | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|---|-----------------------------------|--|
| Leasehold land and land use rights                          | <b>146</b>                        | 155                                      |
| Buildings   | <b>207</b>                        | 150                                      |
| Total depreciation of right-of-use assets ( <i>Note 7</i> ) | <b>353</b>                        | 305                                      |
| Interest expense ( <i>Note 8</i> )                          | <b>115</b>                        | 127                                      |
| Expense relating to short-term leases                       | <b>179</b>                        | 160                                      |
| Expense relating to leases of low-value assets              | <b>55</b>                         | 46                                       |

The total cash outflow for leases in 2022 was RMB321 Million (2021: 247 Million).

Included in the right-of-use assets and lease liabilities are the following balances with related parties:

|  | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|--|-----------------------------------|--|
| Lease liabilities:                                     |                                   |  |
| – DMC, its subsidiaries, associates and joint ventures | <b>1,570</b>                      | 1,779                                    |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 17. INTANGIBLE ASSETS

|                             | Patents and<br>licenses<br><i>RMB million</i> | Customer<br>relationships<br><i>RMB million</i> | Research<br>and<br>development<br>costs<br><i>RMB million</i> | Others<br><i>RMB million</i> | Total<br><i>RMB million</i> |
|-----------------------------|---|---|---|------------------------------|-----------------------------|
| For the year ended          |   |   |   |                              |                             |
| 31 December 2022            |   |   |   |                              |                             |
| (Restated)                  |   |   |   |                              |                             |
| Cost:                       |   |   |   |                              |                             |
| At 1 January 2022           | 6,431   | 1,336   | 1,665   | 1,955                        | 11,387                      |
| Additions                   | 12  | –   | 3,685   | 272                          | 3,969                       |
| Acquisition of subsidiaries | 258   | 52  | –   | 113                          | 423                         |
| Reclassification            | 1,371   | –   | (1,371)   | –                            | –                           |
| Disposal of subsidiaries    | (313)   | –   | (164)   | (77)                         | (554)                       |
| At 31 December 2022         | <u>7,759</u>                                  | <u>1,388</u>                                    | <u>3,815</u>  | <u>2,263</u>                 | <u>15,225</u>               |
| Accumulated amortization:   |   |   |   |                              |                             |
| At 1 January 2022           | 3,106   | 669   | –   | 1,211                        | 4,986                       |
| Amortization                | 908   | 80  | –   | 206                          | 1,194                       |
| Disposal of subsidiaries    | (110)   | –   | –   | (30)                         | (140)                       |
| At 31 December 2022         | <u>3,904</u>                                  | <u>749</u>                                      | <u>–</u>  | <u>1,387</u>                 | <u>6,040</u>                |
| Impairment:                 |   |   |   |                              |                             |
| At 1 January 2022           | 545   | –   | –   | 12                           | 557                         |
| Additions                   | 73  | –   | –   | 2                            | 75                          |
| At 31 December 2022         | <u>618</u>                                    | <u>–</u>  | <u>–</u>  | <u>14</u>                    | <u>632</u>                  |
| Net carrying amount:        |   |   |   |                              |                             |
| At 1 January 2022           | <u>2,780</u>                                  | <u>667</u>                                      | <u>1,665</u>  | <u>732</u>                   | <u>5,844</u>                |
| At 31 December 2022         | <u>3,237</u>                                  | <u>639</u>                                      | <u>3,815</u>  | <u>862</u>                   | <u>8,553</u>                |

Amortisation expenses are included in cost of sales (RMB73 Million; 2021 – RMB59 Million), research costs (RMB791 Million; 2021 – RMB728 Million;), selling and distribution expenses (RMB2 Million; 2021 – RMB8 Million;), and administration expenses (RMB328 Million; 2021 – RMB371 Million;).

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 17. INTANGIBLE ASSETS (CONTINUED)

|                              | Patents and<br>licenses<br><i>RMB million</i><br>(Restated) | Customer<br>relationships<br><i>RMB million</i><br>(Restated) | Research<br>and<br>development<br>costs<br><i>RMB million</i><br>(Restated) | Others<br><i>RMB million</i><br>(Restated) | Total<br><i>RMB million</i><br>(Restated) |
|------------------------------|---|---|---|--|---|
| For the year ended           |   |   |   |  |   |
| 31 December 2021             |   |   |   |  |   |
| (Restated)                   |   |   |   |  |   |
| Cost:                        |   |   |   |  |   |
| At 1 January 2021            | 5,017   | 1,336   | 1,153   | 1,709                                      | 9,215                                     |
| Additions                    | 208   | –   | 1,718   | 268  | 2,194                                     |
| Disposal of<br>subsidiaries  | –   | –   | –   | (23)                                       | (23)                                      |
| Reclassification             | 1,206   | –   | (1,206)   | –  | –   |
| At 31 December 2021          | <u>6,431</u>  | <u>1,336</u>  | <u>1,665</u>  | <u>1,954</u>                               | <u>11,386</u>                             |
| Accumulated<br>amortization: |   |   |   |  |   |
| At 1 January 2021            | 2,228   | 590   | –   | 1,001                                      | 3,819                                     |
| Amortization                 | 878   | 79  | –   | 209  | 1,166                                     |
| At 31 December 2021          | <u>3,106</u>  | <u>669</u>  | <u>–</u>  | <u>1,210</u>                               | <u>4,985</u>                              |
| Impairment:                  |   |   |   |  |   |
| At 1 January 2021            | 327   | –   | –   | –  | 327                                       |
| Additions                    | 218   | –   | –   | 12   | 230                                       |
| At 31 December 2021          | <u>545</u>  | <u>–</u>  | <u>–</u>  | <u>12</u>                                  | <u>557</u>                                |
| Net carrying amount:         |   |   |   |  |   |
| At 1 January 2021            | <u>2,462</u>  | <u>746</u>  | <u>1,153</u>  | <u>708</u>                                 | <u>5,069</u>                              |
| At 31 December 2021          | <u>2,780</u>  | <u>667</u>  | <u>1,665</u>  | <u>732</u>                                 | <u>5,844</u>                              |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 18. GOODWILL

|                      | <b>31 December</b>                |  |
|----------------------|-----------------------------------|--|
|                      | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
| Cost:                |                                   |  |
| At 1 January         | 1,747                             | 1,747                                    |
| Additions            | 1,634                             | –  |
| Disposal             | (212)                             | –  |
| At 31 December       | <b>3,169</b>                      | 1,747                                    |
| Impairment:          |                                   |  |
| At 1 January         | 14                                | 14                                       |
| At 31 December       | <b>14</b>                         | 14                                       |
| Net carrying amount: |                                   |  |
| At 1 January         | <b>1,733</b>                      | 1,733                                    |
| At 31 December       | <b>3,155</b>                      | 1,733                                    |

The recoverable amounts of the cash-generating units, to which the goodwill is allocated, have been determined based on a value in use calculation using cash flow projections based on financial budgets covering a five-year period.

Main assumptions using cash flow projections for CGU with goodwill are:

|                          | <b>2022</b>    | 2021      |
|--------------------------|----------------|-----------|
| Growth rate              | <b>3%</b>      | 2%-4%     |
| Gross rate               | <b>13%-62%</b> | 16.5%-20% |
| Discount rate before tax | <b>14%-16%</b> | 15%-17.5% |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 19. INVESTMENTS IN SUBSIDIARIES

Particulars of the principal subsidiaries of the Company as at 31 December 2022 were as follows:

| Name   | Place of establishment and business | Paid-up and registered capital | Percentage of equity interest attributable to the Company |          | Principal activities  |
|--|-------------------------------------|--------------------------------|---|----------|---|
|  |                                     |                                | Direct  | Indirect |   |
| Dongfeng Commercial Vehicle Co., Ltd. ("DFCV")               | PRC                                 | RMB9,200,000,000               | 55.00   | –        | Manufacturing and sales of commercial vehicles                              |
| Dongfeng Liuzhou Motor Co., Ltd. ("Dongfeng Liuqi")          | PRC                                 | RMB1,224,700,000               | 75.00   | –        | Manufacturing and sale of automobiles, automotive parts and components      |
| Dongfeng Motor Finance Co., Ltd.                             | PRC                                 | RMB9,000,000,000               | 100.00  | –        | Provision of finance services   |
| China Dongfeng Motor Industry Import and Export Co., Ltd.    | PRC                                 | RMB200,000,000                 | 95.00   | –        | Marketing and sale of automobiles   |
| Dongfeng Changxing Technology Co., Ltd.                      | PRC                                 | RMB1,306,816,200               | 98.21   | –        | Manufacturing and sale of electric vehicles, parts and components           |
| Zhixin Technology Co., Ltd.                                  | PRC                                 | RMB1,769,230,000               | 89.91   | –        | Manufacturing and sale of electric vehicles, parts and components           |
| Dongfeng Special Commercial Vehicle Co., Ltd.                | PRC                                 | RMB343,314,200                 | 75.08   | –        | Manufacturing and sale of special commercial vehicles, parts and components |
| Dongfeng Peugeot Citroën Automobile Sales Co., Ltd. ("DPCS") | PRC                                 | RMB100,000,000                 | 50.00   | –        | Marketing and sale of automobiles   |
| Dongfeng Motor Investment (Wuhan) Co., Ltd.                  | PRC                                 | RMB10,000,000                  | 100.00  | –        | Provide investment and advisory services                                    |
| Dongfeng Nengdi (Hangzhou) Motor Co., Ltd.                   | PRC                                 | RMB359,900,700                 | 59.72   | 40.28    | Manufacture and sale of automotive parts and components                     |
| Dongfeng Automobile Trade Co., Ltd.                          | PRC                                 | RMB220,000,000                 | 100.00  | –        | Marketing and sale of automobiles   |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 19. INVESTMENTS IN SUBSIDIARIES (CONTINUED)

Particulars of the principal subsidiaries of the Company as at 31 December 2022 were as follows (continued):

| Name   | Place of establishment and business | Paid-up and registered capital | Percentage of equity interest attributable to the Company |          | Principal activities   |
|--|-------------------------------------|--------------------------------|---|----------|--|
|  |                                     |                                | Direct  | Indirect |  |
| Dongfeng Motor (Wuhan) Co., Ltd. (originally "Dongfeng Renault Automotive Co., Ltd.")                                  | PRC                                 | RMB4,706,303,400               | 100.00  | –        | Manufacturing and sale of automobiles, automotive parts and components                                 |
| Dongfeng Zhuolian Automobile Service Co., Ltd.   | PRC                                 | RMB150,000,000                 | 100.00  | –        | Sales of auto parts, car maintenance and repair services, etc  |
| VOYAH Automobile Technology Co., Ltd.  | PRC                                 | RMB3,085,444,090               | 78.88   | –        | Automotive technology development and service, production and sales of automobiles and auto parts, etc |
| Dongfeng USharing Technology Co., Ltd  | PRC                                 | RMB1,000,000,000               | 70.00   | –        | Manufacture and sale of auto parts   |
| DongFeng Automobile Co., Ltd.  | PRC                                 | RMB2,000,000,000               | 55.00   | –        | Manufacturing and sales of commercial vehicles   |
| Dongfeng Auto Finance Co., Ltd.  | PRC                                 | RMB1,000,000,000               | 100.00  | –        | Provision of finance services  |
| Nandou Liuxing System Integration Co., Ltd.  | PRC                                 | RMB100,000,000                 | 75.87   | –        | Automotive information technology development and system integration                                   |
| Dongfeng Automobile Nano Technology Co., Ltd. (originally "Dongchuang Zilian (Wuhan) New Energy Technology Co., Ltd.") | PRC                                 | RMB1,800,000,000               | 100.00  | –        | Production and sales of new energy vehicles and auto parts   |

The above table lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 19. INVESTMENTS IN SUBSIDIARIES (CONTINUED)

#### Summarized financial information on subsidiaries with non-controlling interests:

There are subsidiaries with individually material non-controlling interest within the Group. The summarized financial information for these subsidiaries are set out below:

#### Summarized statement of financial position

|                | 31 December 2022   |                    |                    |                     |                         |                    |
|----------------|--------------------|--------------------|--------------------|---------------------|-------------------------|--------------------|
|                | Current assets     | Non-current assets | Total assets       | Current liabilities | Non-current liabilities | Total liabilities  |
|                | <i>RMB million</i> | <i>RMB million</i> | <i>RMB million</i> | <i>RMB million</i>  | <i>RMB million</i>      | <i>RMB million</i> |
| DFCV           | 20,521             | 12,617             | 33,138             | 18,626              | 2,392                   | 21,018             |
| Dongfeng Liuqi | 12,669             | 4,636              | 17,305             | 10,476              | 712                     | 11,188             |
| DPCS           | 1,112              | 1                  | 1,113              | 8,078               | 186                     | 8,264              |

|                | 31 December 2021   |                    |                    |                     |                         |                    |
|----------------|--------------------|--------------------|--------------------|---------------------|-------------------------|--------------------|
|                | Current assets     | Non-current assets | Total assets       | Current liabilities | Non-current liabilities | Total liabilities  |
|                | <i>RMB million</i> | <i>RMB million</i> | <i>RMB million</i> | <i>RMB million</i>  | <i>RMB million</i>      | <i>RMB million</i> |
| DFCV           | 30,952             | 12,625             | 43,577             | 27,632              | 2,638                   | 30,270             |
| Dongfeng Liuqi | 18,100             | 4,143              | 22,243             | 14,766              | 744                     | 15,510             |
| DPCS           | 1,109              | 4                  | 1,113              | 7,905               | 52                      | 7,957              |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 19. INVESTMENTS IN SUBSIDIARIES (CONTINUED)

Summarized financial information on subsidiaries with non-controlling interests (continued):

*Summarized statement of comprehensive income*

|                | For the year ended 31 December 2022 |  |  |   |
|----------------|-------------------------------------|--|--|---|
|                | Revenue<br><i>RMB million</i>       | Loss for<br>the year<br><i>RMB million</i> | Total<br>comprehensive<br>loss for<br>the year<br><i>RMB million</i> | Net cash flows<br>from/(used in)<br>operating<br>activities<br><i>RMB million</i> |
| DFCV           | 22,266                              | (1,175)                                    | (1,183)  | (3,474)   |
| Dongfeng Liuqi | 16,813                              | (622)                                      | (608)  | (5,122)   |
| DPCS           | 9,723                               | (305)                                      | (305)  | 22  |

|                | For the year ended 31 December 2021 |   |   |   |
|----------------|-------------------------------------|---|---|---|
|                | Revenue<br><i>RMB million</i>       | Profit/(Loss)<br>for the year<br><i>RMB million</i> | Total<br>comprehensive<br>loss/(profit)<br>for the year<br><i>RMB million</i> | Net cash flows<br>from/(used in)<br>operating<br>activities<br><i>RMB million</i> |
| DFCV           | 43,009                              | 629   | 597   | (3,160)   |
| Dongfeng Liuqi | 25,059                              | 348   | 348   | (2,461)   |
| DPCS           | 10,270                              | (686)   | (686)   | (7)   |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 20. INVESTMENTS IN JOINT VENTURES

The amounts recognised in the consolidated statement of financial position are as follows:

|                                   | 31 December        |                                  |
|-----------------------------------|--------------------|----------------------------------|
|                                   | 2022               | 2021                             |
|                                   | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Joint ventures, at carrying value | <b>40,880</b>      | 41,986                           |

The movements in investments in joint ventures are as follows:

|                               | 2022               | 2021                             |
|-------------------------------|--------------------|----------------------------------|
|                               | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| At 1 January                  | <b>41,986</b>      | 39,596                           |
| New Investment                | <b>1,755</b>       | 9                                |
| Share of profits              | <b>11,884</b>      | 11,822                           |
| Other comprehensive income    | <b>(24)</b>        | 34                               |
| Other changes in equity       | <b>23</b>          | 169                              |
| Decreased this year           | <b>(1,309)</b>     | (6)                              |
| Dividends from joint ventures | <b>(13,435)</b>    | (9,638)                          |
| At 31 December                | <b>40,880</b>      | 41,986                           |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 20. INVESTMENTS IN JOINT VENTURES (CONTINUED)

Particulars of the principal joint ventures of the Group as at 31 December 2022 were as follows:

| Name   | Place of establishment and business | Paid-up Registered capital | Percentage of equity interest attributable to the Company | Principal activities                                    |
|--|-------------------------------------|----------------------------|---|---|
| Dongfeng Motor Co., Ltd. ("DFL")                       | PRC                                 | RMB16,700,000,000          | 50.00   | Manufacture and sale of automotive parts and components |
| Dongfeng Peugeot Citroën Automobile Co., Ltd. ("DPCA") | PRC                                 | RMB7,000,000,000           | 50.00   | Manufacture and sale of automotive parts and components |
| Dongfeng Honda Automobile Co., Ltd. ("DHAC")           | PRC                                 | USD560,000,000             | 50.00   | Manufacture and sale of automotive parts and components |
| Dongfeng Honda Engine Co., Ltd.                        | PRC                                 | USD121,583,517             | 50.00   | Manufacture and sale of automotive parts and components |
| Dongfeng Honda Auto Parts Co., Ltd.                    | PRC                                 | USD62,500,000              | 44.00   | Manufacture and sale of automotive parts and components |
| eGT New Energy Automotive Co., Ltd.                    | PRC                                 | RMB140,000,000             | 50.00   | Manufacture and sale of automotive parts and components |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 20. INVESTMENTS IN JOINT VENTURES (CONTINUED)

#### The financial information of material joint ventures

The following tables illustrate the financial information of the material joint ventures including DFL, DPCA and DHAC, adjusted for differences in accounting policies between the Group and the joint ventures, and before equity method was applied to account for the Group's share of those amounts.

#### (i) Statement of financial position of material joint ventures

|   | DFL         |             | DPCA        |             | DHAC        |             |
|---|-------------|-------------|-------------|-------------|-------------|-------------|
|   | 31 December |             | 31 December |             | 31 December |             |
|   | 2022        | 2021        | 2022        | 2021        | 2022        | 2021        |
|   | RMB million |
| Cash and cash in bank   | 24,273      | 33,112      | 1,698       | 1,117       | 16,953      | 26,781      |
| Other current assets (excluding cash and cash in bank)        | 47,651      | 75,957      | 9,520       | 9,263       | 21,937      | 20,391      |
| Total current assets  | 71,924      | 109,069     | 11,218      | 10,380      | 38,890      | 47,172      |
| Total non-current assets                                      | 40,646      | 48,658      | 8,310       | 11,043      | 14,245      | 13,333      |
| Total assets  | 112,570     | 157,727     | 19,528      | 21,423      | 53,135      | 60,505      |
| Current financial liabilities (excluding account payable)     | (1,272)     | (1,006)     | (4,322)     | (4,275)     | -           | -           |
| Other current liabilities (including account payable)         | (46,026)    | (80,215)    | (7,456)     | (9,085)     | (34,949)    | (44,176)    |
| Provisions  | (1,091)     | (1,245)     | (112)       | (165)       | (390)       | (443)       |
| Total current liabilities                                     | (47,298)    | (81,221)    | (11,778)    | (13,360)    | (34,949)    | (44,176)    |
| Non-current financial liabilities (excluding account payable) | (375)       | (133)       | (240)       | (105)       | -           | -           |
| Other non-current liabilities (including account payable)     | (11,045)    | (14,358)    | (2,000)     | (2,143)     | (1,768)     | (1,861)     |
| Provisions  | (1,402)     | (2,091)     | (645)       | (706)       | (393)       | (458)       |
| Total non-current liabilities                                 | (11,420)    | (14,491)    | (2,240)     | (2,248)     | (1,768)     | (1,861)     |
| Total liabilities   | (58,718)    | (95,712)    | (14,018)    | (15,608)    | (36,717)    | (46,037)    |
| Non-controlling interests                                     | (6,729)     | (9,909)     | -           | -           | -           | -           |
| Net assets  | 47,123      | 52,106      | 5,510       | 5,815       | 16,418      | 14,468      |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 20. INVESTMENTS IN JOINT VENTURES (CONTINUED)

#### The financial information of material joint ventures (Continued)

##### (ii) Statement of comprehensive income of material joint ventures

|                                 | DFL                 |                     | DPCA                |                     | DHAC                |                     |
|---------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
|                                 | 2022<br>RMB million | 2021<br>RMB million | 2022<br>RMB million | 2021<br>RMB million | 2022<br>RMB million | 2021<br>RMB million |
| Revenue                         | 127,172             | 162,571             | 13,684              | 11,475              | 100,267             | 109,295             |
| Depreciation and amortization   | (5,427)             | (5,194)             | (1,189)             | (1,272)             | (1,503)             | (1,502)             |
| Interest income                 | 1,722               | 1,930               | 9                   | 9                   | 405                 | 473                 |
| Interest expenses               | (148)               | (182)               | (259)               | (264)               | -                   | -                   |
| Profit/(loss) before income tax | 14,710              | 14,818              | (305)               | (684)               | 13,562              | 13,906              |
| Income tax expenses             | (3,913)             | (3,545)             | -                   | 10                  | (2,910)             | (3,457)             |
| Profit/(loss) after tax         | 10,797              | 11,273              | (305)               | (674)               | 10,652              | 10,449              |
| Non-controlling interests       | (1,034)             | (1,396)             | -                   | -                   | -                   | -                   |
| Other comprehensive income      | (46)                | 82                  | -                   | -                   | -                   | -                   |
| Total comprehensive income      | 10,751              | 11,355              | (305)               | (674)               | 10,652              | 10,449              |
| Dividend received               | 7,371               | 3,774               | -                   | -                   | 4,351               | 4,361               |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 20. INVESTMENTS IN JOINT VENTURES (CONTINUED)

#### Reconciliation of financial information

The following table illustrates the reconciliation of share of net assets to carrying amounts of material joint ventures:

|   | DFL                        |                            | DPCA                       |                            | DHAC                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
|   | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i> | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i> | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i> |
| Opening net assets at 1 January                           | 52,106                     | 49,748                     | 5,815                      | 6,099                      | 14,468                     | 12,921                     |
| Profit after tax  | 10,797                     | 11,273                     | (305)                      | (674)                      | 10,652                     | 10,449                     |
| Other comprehensive income                                | (46)                       | 82                         | -                          | -                          | -                          | -                          |
| Dividend  | (14,742)                   | (7,548)                    | -                          | -                          | (8,702)                    | (8,902)                    |
| Non-controlling interests                                 | (1,034)                    | (1,396)                    | -                          | -                          | -                          | -                          |
| Other equity movement                                     | 42                         | (53)                       | -                          | 390                        | -                          | -                          |
| Closing net assets at 31 December                         | 47,123                     | 52,106                     | 5,510                      | 5,815                      | 16,418                     | 14,468                     |
| Interest in joint ventures (50%)                          | 23,561                     | 26,053                     | 2,755                      | 2,908                      | 8,209                      | 7,234                      |
| Goodwill  | -                          | -                          | -                          | 277                        | -                          | -                          |
| Carrying amount of investments in material joint ventures | <u>23,561</u>              | <u>26,053</u>              | <u>2,755</u>               | <u>3,185</u>               | <u>8,209</u>               | <u>7,234</u>               |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 20. INVESTMENTS IN JOINT VENTURES (CONTINUED)

#### Reconciliation of financial information (Continued)

The following table illustrates the aggregate financial information of the Group's joint ventures that are not individually material:

|  | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|--|-----------------------------------|--|
| Share of joint ventures' results   |                                   |  |
| Profit after tax   | <b>1,829</b>                      | 1,996                                    |
| Other comprehensive income   | <b>(1)</b>                        | (7)                                      |
| Total comprehensive income   | <b>1,828</b>                      | 1,989                                    |
| Aggregate carrying amount of the Group's investments in the joint ventures | <b>6,355</b>                      | 5,514                                    |

### 21. INVESTMENTS IN ASSOCIATES

The amounts recognised in the consolidated statement of financial position are as follows:

|                               | <b>31 December</b>                |  |
|-------------------------------|-----------------------------------|--|
|                               | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
| Associates, at carrying value | <b>15,714</b>                     | 14,528                                   |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 21. INVESTMENTS IN ASSOCIATES (CONTINUED)

Particulars of the principal associates as at 31 December 2022 were as follows:

| Name   | Place of establishment and business | Percentage of ownership interest attributable to the Group | Principal activities          |
|--|-------------------------------------|--|-------------------------------|
| Dongfeng Nissan Auto Finance Co., Ltd. #                 | PRC                                 | 49.50  | Provision of finance services |
| Nanjing Lingxing Equity Investment Partnership           | PRC                                 | 16.39  | Equity investment             |
| Nanjing Lingxing Equity Investment Management Co., Ltd . | PRC                                 | 15.00  | Equity investment             |

# Sino-foreign equity joint venture

The above table lists the associates of the Group which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other associates would, in the opinion of the directors, result in particulars of excessive length.

The amounts recognised in the consolidated income statement are as follows:

|                             | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|-----------------------------|-----------------------------------|--|
| Associates-Share of profits | <b>862</b>                        | 1,804                                    |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 21. INVESTMENTS IN ASSOCIATES (CONTINUED)

The movements in investments in associates are as follows:

|   | <i>Note</i> | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|---|-------------|-----------------------------------|--|
| 1 January   |             | <b>14,528</b>                     | 28,774                                   |
| Increase in investment  |             | <b>1,037</b>                      | 2,114                                    |
| Share of profits  |             | <b>862</b>                        | 1,804                                    |
| Other changes in equity   |             | <b>(18)</b>                       | –  |
| Decreased this year   |             | <b>(509)</b>                      | (921)                                    |
| Classified as financial assets at fair value through other comprehensive income | 28(i)       | –                                 | (17,205)                                 |
| Dividends from associates   |             | <b>(85)</b>                       | (38)                                     |
| Others  |             | <b>(101)</b>                      | –  |
|   |             | <b>15,714</b>                     | 14,528                                   |

### 22. OTHER NON-CURRENT ASSETS

|   |             | <b>31 December</b>                |  |
|---|-------------|-----------------------------------|--|
|   | <i>Note</i> | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
| Loans and receivables from financing services                           | 26(a)       | <b>28,215</b>                     | 29,283                                   |
| Mandatory reserve deposits with the People's Bank of China (the "PBOC") |             | <b>5,006</b>                      | 4,504                                    |
| Others  |             | <b>1,129</b>                      | 953                                      |
|   |             | <b>34,350</b>                     | 34,740                                   |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 23. INVENTORIES

|                          | 31 December        |                                  |
|--------------------------|--------------------|----------------------------------|
|                          | 2022               | 2021                             |
|                          | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Raw materials            | 3,256              | 1,737                            |
| Work in progress         | 934                | 745                              |
| Finished goods – at cost | 8,942              | 9,139                            |
|                          | <b>13,132</b>      | <b>11,621</b>                    |

### 24. TRADE RECEIVABLES

Sales of the Group's commercial and passenger vehicles are normally settled on an advance receipt basis, whereby the dealers are required to pay in advance either in cash or by bank acceptance drafts. However, in the case of long-standing customers with bulk purchases and a good repayment history, the Group may offer these customers credit terms that are generally between 30 and 180 days. For sales of engines and other automotive parts, the Group generally offers its customers credit terms that are generally between 30 and 180 days. Trade receivables are non-interest-bearing.

An aging analysis of the trade receivables, net of provision for impairment, of the Group, based on the invoice date, is as follows:

|  | 31 December        |                                  |
|--|--------------------|----------------------------------|
|  | 2022               | 2021                             |
|  | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Within three months                        | 4,839              | 3,345                            |
| More than three months but within one year | 2,483              | 1,069                            |
| More than one year                         | 3,076              | 2,574                            |
|  | <b>10,398</b>      | <b>6,988</b>                     |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 24. TRADE RECEIVABLES (CONTINUED)

#### Fair values of trade receivables

Due to the short-term nature of the current receivables, their carrying amount is considered to be the same as their fair value.

#### Impairment and risk exposure

The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets. This resulted in an increase of the loss allowance for trade receivables, and a further increase in the allowance by RMB96 million in the current periods. Note 42(c) provides for details about the calculation of the allowance.

Included in the trade receivables are the following balances with related parties:

|   | 31 December        |                                  |
|---|--------------------|----------------------------------|
|   | 2022               | 2021                             |
|   | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Non-controlling shareholders of a subsidiary and their subsidiaries | 114                | 113                              |
| DMC, its subsidiaries, associates and joint ventures                | 66                 | 66                               |
| Associates  | -                  | 44                               |
|   | <b>180</b>         | <b>223</b>                       |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 25. BILLS RECEIVABLE

The maturity profiles of the bills receivable of the Group are as follows:

|                     | 31 December        |                                  |
|---------------------|--------------------|----------------------------------|
|                     | 2022               | 2021                             |
|                     | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Banker's acceptance | 4,922              | 681                              |
| Trade acceptance    | 389                | 50                               |
|                     | <b>5,311</b>       | <b>731</b>                       |

### 26. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

|   |             | 31 December        |                                  |
|---|-------------|--------------------|----------------------------------|
|   |             | 2022               | 2021                             |
|   | <i>Note</i> | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Prepayments                                   |             | 1,784              | 2,071                            |
| Deposits and other receivables                |             | 3,655              | 2,793                            |
| Loans and receivables from financing services | (a)         | 45,337             | 59,354                           |
|   |             | <b>50,776</b>      | <b>64,218</b>                    |

#### Fair values of other receivables

Due to the short-term nature of the prepayments, deposits and other receivables, their carrying amount is considered to be the same as their fair value.

#### Impairment and risk exposure

The Group applies the general approach under IFRS 9, which use three stage classification approach based on the different degree of credit risk to determine the use of 12-month expected credit losses or lifetime expected credit loss to calculate the loss allowance for bills receivable, deposits and other receivables, restricted fixed term deposits within one year and loans and receivables from financing service. Note 42(c) provides for details about the calculation of the impairment and risk exposure.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 26. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES (CONTINUED)

#### Impairment and risk exposure (Continued)

(a) The loans and receivables from financing services are analyzed as follows:

|   | <b>31 December</b> |                                  |
|---|--------------------|----------------------------------|
|   | <b>2022</b>        | 2021                             |
|   | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Gross loans and receivables from financing services | <b>77,891</b>      | 91,375                           |
| Less: impairment allowances                         | <b>(3,430)</b>     | (2,738)                          |
|   | <b>74,461</b>      | 88,637                           |
| Less: current portion                               | <b>(45,337)</b>    | (59,354)                         |
| Non-current portion                                 | <b>29,124</b>      | 29,283                           |

Included in the prepayments, deposits and other receivables are the following balances with related parties:

|   | <b>31 December</b> |                                  |
|---|--------------------|----------------------------------|
|   | <b>2022</b>        | 2021                             |
|   | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| DMC, its subsidiaries, associates and joint ventures                | <b>993</b>         | 334                              |
| Associates  | <b>171</b>         | 206                              |
| Non-controlling shareholders of a subsidiary and their subsidiaries | <b>–</b>           | 10                               |
|   | <b>1,164</b>       | 550                              |

The above balances are unsecured, interest-free and have no fixed terms of repayment.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 27. BALANCES WITH JOINT VENTURES

|  | Notes | 31 December                |  |
|--|-------|----------------------------|--|
|  |       | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
| Due from joint ventures                  |       |                            |  |
| Dividends receivable from joint ventures |       | 5,514                      | 5,626                                    |
| Interest-bearing loans to joint ventures |       | 915                        | 1,108                                    |
| Trade receivables                        | 42(c) | 426                        | 520                                      |
| Others                                   | (a)   | 4,012                      | 4,073                                    |
|  |       | <u>10,867</u>              | <u>11,327</u>                            |
| Less: Current portion                    |       | <u>(10,867)</u>            | <u>(11,327)</u>                          |
| Non-current portion                      |       | <u>-</u>                   | <u>-</u>                                 |
| Due to joint ventures                    |       |                            |  |
| Cash deposits in DFF                     | (b)   | 26,874                     | 29,922                                   |
| Others                                   | (a)   | 9,160                      | 6,875                                    |
|  |       | <u>36,034</u>              | <u>36,797</u>                            |
| Less: Current portion                    |       | <u>(36,034)</u>            | <u>(36,797)</u>                          |
| Non-current portion                      |       | <u>-</u>                   | <u>-</u>                                 |

Notes:

- (a) Others due from/to joint ventures are unsecured, interest-free and have no fixed terms of repayment.
- (b) Cash deposits placed by joint ventures in DFF, a subsidiary of the Company involved in the provision of financing services, bear interest at the prevailing savings interest rate published by the PBOC.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 28. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

|  | 31 December                |  |
|--|----------------------------|--|
|  | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
| Non-current:   |                            |  |
| Listed equity investments at fair value through other comprehensive income   |                            |  |
| – Stellantis(i)  | 9,774                      | 16,764                                   |
| – Faurecia   | 407                        | 901                                      |
| Unlisted equity investments at fair value through other comprehensive income | 203                        | 206                                      |
|  | <u>10,384</u>              | <u>17,871</u>                            |
| Current:   |                            |  |
| Unlisted debt instruments at fair value through other comprehensive income   | 6,777                      | 12,293                                   |
|  | <u>17,161</u>              | <u>30,164</u>                            |

- (i) On January 26, 2022, the Group disposed 40 million Stellantis shares at a price of EUR 18.3 per share to a third party. After disposal, the Group held 99,223,907 shares of Stellantis, with a shareholding ratio of 3.17%. The Group cannot directly participate in or influence over the financial and operating decisions of Stellantis. Therefore, the Group cannot exercise significant influence on Stellantis and the investment is accounted for financial assets at fair value through other comprehensive income.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 29. CASH AND CASH IN BANK AND PLEDGED BANK BALANCES AND TIME DEPOSITS

|  | <b>31 December</b>                |  |
|--|-----------------------------------|--|
|  | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
| Cash and bank balances   | <b>53,391</b>                     | 47,090                                   |
| Time deposits  | <b>16,609</b>                     | 6,823                                    |
|  | <b>70,000</b>                     | 53,913                                   |
| Less: Pledged bank balances and time deposits for securing general banking facilities        | <b>(1,954)</b>                    | (3,643)                                  |
| Cash and cash in bank as stated in the consolidated statement of financial position          | <b>68,046</b>                     | 50,270                                   |
| Less: Non-pledged time deposits with original maturity of three months or more when acquired | <b>(2,802)</b>                    | (1,240)                                  |
| Cash and cash equivalents as stated in the consolidated statement of cash flows              | <b>65,244</b>                     | 49,030                                   |

Time deposits included RMB1,113 million (2021: RMB1,000 million) placed by the Company in an associate which is involved in the provision of financing services.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short term time deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Group, and earn interest at the respective short term time deposit rates. The bank balances and pledged deposits are deposited with creditworthy banks with no recent history of default. The carrying amounts of the cash and cash in bank and the pledged deposits approximate their fair values.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 30. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

|                     | 31 December                |  |
|---------------------|----------------------------|--|
|                     | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
| <b>Current</b>      |                            |  |
| Structural deposits | 14,058                     | 12,094                                   |
| Equity securities   | 1,685                      | 1,939                                    |
|                     | <u>15,743</u>              | <u>14,033</u>                            |

### 31. SHARE CAPITAL

|  | 31 December                |                            |
|--|----------------------------|----------------------------|
|  | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i> |
| Registered, issued and fully paid:                                       |                            |                            |
| – 5,760,388,000 (2021: 5,760,388,000)<br>Domestic Shares of RMB1.00 each | 5,760                      | 5,760                      |
| – 2,855,732,000 (2021: 2,855,732,000)<br>H shares of RMB1.00 each        | 2,856                      | 2,856                      |
|  | <u>8,616</u>               | <u>8,616</u>               |

|                 | 31 December                |           |          |                            |
|-----------------|----------------------------|-----------|----------|----------------------------|
|                 | 2021<br><i>RMB million</i> | Increase  | Decrease | 2022<br><i>RMB million</i> |
| Treasury Shares | <u>–</u>                   | <u>93</u> | <u>–</u> | <u>93</u>                  |

On August 29, 2022, the Company held the 22nd meeting of the fifth session of the Board of Directors, deliberated and passed the Resolution on Approving the Repurchase of the Company's Outstanding Shares, and agreed that the Company would repurchase H shares, with the cumulative number of repurchased shares not exceeding 10% of the total share capital of the issued H shares, and the amount not exceeding RMB1.5 billion. As of December 31, 2022, the Company has repurchased a total of 23 million shares, accounting for 0.2664% of the total share capital of the Company, the highest purchase price is HKD4.67 per share, the lowest price is HKD4.33 per share, and the total amount paid is RMB93 million.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 32. INTEREST-BEARING BORROWINGS

|                         | 31 December                       |           |               |                                   |           |                           |
|-------------------------|-----------------------------------|-----------|---------------|-----------------------------------|-----------|---------------------------|
|                         | 2022                              |           |               | 2021                              |           |                           |
|                         | Effective<br>interest rate<br>(%) | Maturity  | RMB million   | Effective<br>interest rate<br>(%) | Maturity  | RMB million<br>(Restated) |
| <b>Current</b>          |                                   |           |               |                                   |           |                           |
| Bank loans – secured    | 4.6                               | 2023      | 25            | 6MEURIBOR+1.3                     | 2022      | 1,810                     |
| Bank loans – unsecured  | 2.1–4.85                          | 2023      | 4,708         | 1.05–4.35                         | 2022      | 3,928                     |
| Guaranteed notes        | 1.606                             | 2023      | 742           | –                                 | 2022      | –                         |
| Asset-Backed Security   | –                                 | 2023      | –             | 2.05–3.05                         | 2022      | 673                       |
| Unsecured notes         | 3.05–4.21                         | 2023      | 4,000         | 3.58–3.78                         | 2022      | 6,700                     |
| Other loans – unsecured | 1.75–2.25                         | 2023      | 18,607        | 1.75–2.25                         | 2022      | 15,109                    |
|                         |                                   |           | <u>28,082</u> |                                   |           | <u>28,220</u>             |
| <b>Non-Current</b>      |                                   |           |               |                                   |           |                           |
| Bank loans – secured    | –                                 | –         | –             | 6MEURIBOR+1.3                     | 2022      | –                         |
| Bank loans – unsecured  | 2.1–2.95                          | 2023–2025 | 16,440        | 2.64–3.65                         | 2023–2024 | 6,699                     |
| Guaranteed notes        | 0.425                             | 2024      | 5,380         | 0.425–1.606                       | 2023–2024 | 5,953                     |
| Asset-Backed Security   | 2.6                               | 2024      | 524           | –                                 | –         | –                         |
| Unsecured notes         | 3.00                              | 2025      | 2,000         | 3.05–4.21                         | 2023      | 4,000                     |
|                         |                                   |           | <u>24,344</u> |                                   |           | <u>16,652</u>             |
|                         |                                   |           | <u>52,426</u> |                                   |           | <u>44,872</u>             |

Other loans mainly represented cash deposits placed by DMC, its subsidiaries, associates and joint ventures amounting to RMB10,901 million (2021: RMB7,902 million) and other unrelated third parties in DFF, a subsidiary of the Group which is involved in the provision of financing services and loans from the PBOC. These loans bear interest at the prevailing savings interest rate published by the PBOC.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 32. INTEREST-BEARING BORROWINGS (CONTINUED)

The Guaranteed notes (the “Notes”) were issued in the aggregate principal amount of EUR 725 million on 20 October 2021 and were registered in the denomination of EUR100,000 each and to be expired in 3 years. The Notes bear interest from 19 October 2021 at the rate of 0.425% per annum. Interest on the Notes is payable annually on 19 October each year. The Notes have been listed on the Hong Kong Exchanges and Clearing Market.

The Guaranteed notes (the “Notes”) were issued in the aggregate principal amount of EUR100 million on 23 October 2018 and were registered in the denomination of EUR100,000 each and to be expired in 5 years. The Notes bear interest from 23 October 2018 at the rate of 1.606% per annum. Interest on the Notes is payable annually on 23 October each year. The Notes have been listed on the Irish Stock Exchange.

The Unsecured notes (the “Notes”) were public issued in amount of RMB3,000 million on 26 February 2020 and were offered in the denomination of RMB100 each and to be expired in 3 years. The Notes bear interest from 27 February 2020 at the rate of 3.05% per annum. Interest on the Notes is payable annually on 27 February each year. The Notes have been listed on the Shanghai Stock Exchange.

The Unsecured notes (the “Notes”) were public issued in amount of RMB1,000 million on 5 December 2018 and were offered in the denomination of RMB100 each and to be expired in 5 years. The Notes bear interest from 6 December 2018 at the rate of 4.21% per annum. Interest on the Notes is payable annually on 6 December each year. The Notes have been listed on the Shanghai Stock Exchange.

The Asset-Backed Security (ABS) with fixed interest rates were public issued in amount of RMB1,127 million on 22 April 2022, The ABS bears interest from 22 April 2022 at the rate of 2.60%. Interest on the securities is payable monthly on 22th. The company has already accrued interests of RMB14 million and repaid RMB616 million by the end of 31 December 2022.

The Unsecured notes (the “Notes”) were public issued in amount of RMB2,000 million on 14 March 2022 and were offered in the denomination of RMB100 each and to be expired in 3 years. The Notes bear interest from 15 March 2022 at the rate of 3.00% per annum. Interest on the Notes is payable annually on 15 March each year. The Notes have been listed on the Shanghai Stock Exchange.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 32. INTEREST-BEARING BORROWINGS (CONTINUED)

The maturity profiles of the interest-bearing borrowings of the Group are as follows:

|                              | <b>31 December</b>                |  |
|------------------------------|-----------------------------------|--|
|                              | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
| Bank loans repayable:        |                                   |  |
| Within one year or on demand | <b>4,732</b>                      | 5,738                                    |
| One year to two years        | <b>5,095</b>                      | 2,123                                    |
| Two years to three years     | <b>11,345</b>                     | 4,576                                    |
|                              | <b>21,172</b>                     | 12,437                                   |
| Notes repayable and ABS:     |                                   |  |
| Within one year or on demand | <b>4,742</b>                      | 7,373                                    |
| One year to two years        | <b>5,905</b>                      | 4,721                                    |
| Two years to three years     | <b>2,000</b>                      | 5,232                                    |
|                              | <b>12,647</b>                     | 17,326                                   |
| Other loans repayable:       |                                   |  |
| Within one year or on demand | <b>18,607</b>                     | 15,109                                   |
|                              | <b>52,426</b>                     | 44,872                                   |

The carrying amounts of the interest-bearing borrowings approximate their fair values.

The carrying amounts of the Group's borrowings are denominated in the following currencies:

|     | <b>31 December</b>                |  |
|-----|-----------------------------------|--|
|     | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
| RMB | <b>47,046</b>                     | 37,114                                   |
| EUR | <b>5,380</b>                      | 7,758                                    |
|     | <b>52,426</b>                     | 44,872                                   |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 33. PROVISIONS

|             | 31 December        |                    |
|-------------|--------------------|--------------------|
|             | 2022               | 2021               |
|             | <i>RMB million</i> | <i>RMB million</i> |
| Non-current | 1,754              | 1,025              |
| Current     | 1,129              | 1,287              |
|             | <b>2,883</b>       | <b>2,312</b>       |

The movements of the Group's provisions are analyzed as follows:

|   | <b>Environmental<br/>restoration costs</b> | <b>Warranty<br/>provisions</b> | <b>Total</b>       |
|---|--|--------------------------------|--------------------|
|   | <i>RMB million</i>                         | <i>RMB million</i>             | <i>RMB million</i> |
| At 1 January 2021 (Restated)              | 36   | 2,013                          | 2,049              |
| Provisions during the year                | –  | 944                            | 944                |
| Utilized                                  | (1)  | (680)                          | (681)              |
| At 31 December 2021 (Restated)            | 35   | 2,277                          | 2,312              |
| <b>Changes within the scope of merger</b> | –  | 371                            | 371                |
| <b>Provisions during the year</b>         | –  | <b>734</b>                     | <b>734</b>         |
| <b>Utilized</b>                           | <b>(4)</b>                                 | <b>(530)</b>                   | <b>(534)</b>       |
| <b>At 31 December 2022</b>                | <b>31</b>                                  | <b>2,852</b>                   | <b>2,883</b>       |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 33. PROVISIONS (CONTINUED)

The carrying amounts of the Group's provisions approximate their fair values.

#### (a) Environmental restoration costs

In accordance with the prevailing regulations in the PRC, the Group is required to restore to the original condition of the land on which its production plants are located. The directors have estimated and provided for the expected costs of the restoration of the land.

#### (b) Warranty provisions

The Group provides warranties for certain automotive products and undertakes the obligation to repair or replace items that fail to perform satisfactorily. The amount of provisions for product warranties is estimated based on the sales volume and past experience of the level of repairs and returns. The estimation is reviewed on an ongoing basis and is revised when appropriate.

### 34. GOVERNMENT GRANTS

The movements of the government grants related to assets are analyzed as follows:

|   | <i>RMB million</i>  |
|---|---------------------|
| At 1 January 2021 (Restated)                      | 2,309               |
| Received during the year                          | 367                 |
| Recognised as other income during the year        | <u>(180)</u>        |
| At 31 December 2021 and 1 January 2022 (Restated) | <u>2,496</u>        |
| Received during the year                          | <b>372</b>          |
| Recognised as other income during the year        | <b>(368)</b>        |
| Changes within the scope of the merger            | <u><b>(1)</b></u>   |
| At 31 December 2022                               | <u><b>2,499</b></u> |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 35. TRADE PAYABLES

An aging analysis of the trade payables of the Group, based on the invoice date, is as follows:

|  | 31 December        |                                  |
|--|--------------------|----------------------------------|
|  | 2022               | 2021                             |
|  | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Within three months                        | 17,043             | 17,758                           |
| More than three months but within one year | 773                | 1,076                            |
| More than one year                         | 752                | 485                              |
|  | <b>18,568</b>      | <b>19,319</b>                    |

Included in the above balances are the following balances with related parties:

|  | 31 December        |                                  |
|--|--------------------|----------------------------------|
|  | 2022               | 2021                             |
|  | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| DMC, its subsidiaries, associates and joint ventures | 691                | 567                              |
| Associates   | 144                | 94                               |
|  | <b>835</b>         | <b>661</b>                       |

### 36. BILLS PAYABLE

The maturity profile of the bills payable is as follows:

|                 | 31 December        |                                  |
|-----------------|--------------------|----------------------------------|
|                 | 2022               | 2021                             |
|                 | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Within one year | <b>22,839</b>      | <b>29,033</b>                    |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 37. OTHER PAYABLES AND ACCRUALS

|                                      | 31 December        |                                  |
|--------------------------------------|--------------------|----------------------------------|
|                                      | 2022               | 2021                             |
|                                      | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Advances from customers              | 21                 | 116                              |
| Accrued salaries, wages and benefits | 3,111              | 3,073                            |
| Other payables                       | 15,036             | 14,460                           |
|                                      | <b>18,168</b>      | <b>17,649</b>                    |

Included in the other payables and accruals are the following balances with related parties:

|   | 31 December        |                                  |
|---|--------------------|----------------------------------|
|   | 2022               | 2021                             |
|   | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| DMC, its subsidiaries, associates and joint ventures                | 332                | 787                              |
| Associates  | 18                 | 198                              |
| Non-controlling shareholders of a subsidiary and their subsidiaries | -                  | 3                                |
|   | <b>350</b>         | <b>988</b>                       |

The above balances are unsecured, interest-free and have no fixed terms of repayment.

Non-controlling shareholders of a subsidiary and their subsidiaries included payable related to acquisition of intangible assets amounting to RMB36 million, which is expected to be settled within one year since the balance sheet date. The payable amounting to RMB136 million expected to be settled over one year since the balance sheet date are classified as other long-term liabilities.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 38. NET DEBT RECONCILIATION

This section sets out an analysis of net debt and the movements in net debt for each of the periods presented.

|  | <b>31 December</b>                |  |
|--|-----------------------------------|--|
|  | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
| <b>Net debt</b>  |                                   |  |
| Cash and cash in bank  | <b>68,046</b>                     | 50,270                                   |
| Borrowings – repayable within one year (including overdraft) | <b>(28,082)</b>                   | (28,220)                                 |
| Borrowings – repayable after one year                        | <b>(24,344)</b>                   | (16,652)                                 |
| Lease liability  | <b>(2,228)</b>                    | (2,482)                                  |
| Net debt   | <b>13,392</b>                     | 2,916                                    |

|   | <b>Cash</b><br><i>RMB million</i> | <b>Borrowings –<br/>repayable within<br/>one year</b><br><i>RMB million</i> | <b>Borrowings –<br/>repayable after<br/>one year</b><br><i>RMB million</i> | <b>Lease liability</b><br><i>RMB million</i> | <b>Total</b><br><i>RMB million</i> |
|---|-----------------------------------|---|--|--|------------------------------------|
| Net debt as at 1 January 2021<br>(Restated) | 47,665                            | (38,482)  | (22,373)   | (2,316)                                      | (15,506)                           |
| Cash flows                                  | 2,605                             | 14,211  | (4,036)  | 247  | 13,027                             |
| Disposal of subsidiaries                    | –                                 | 4,799   | 270  | –  | 5,069                              |
| Foreign exchange adjustments                | –                                 | 476   | 264  | –  | 740                                |
| Other non-cash movements                    | –                                 | (9,224)   | 9,223  | (413)  | (414)                              |
| Net debt as at 1 January 2022<br>(Restated) | <b>50,270</b>                     | <b>(28,220)</b>   | <b>(16,652)</b>  | <b>(2,482)</b>                               | <b>2,916</b>                       |
| Cash flows                                  | <b>23,207</b>                     | <b>7,657</b>  | <b>(11,437)</b>  | <b>321</b>                                   | <b>19,748</b>                      |
| Changes within the scope of the merger      | <b>(5,431)</b>                    | <b>(2,780)</b>  | <b>(525)</b>   | <b>25</b>                                    | <b>(8,711)</b>                     |
| Foreign exchange adjustments                | –                                 | 49  | (168)  | –  | (119)                              |
| Other non-cash movements                    | –                                 | (4,788)   | 4,438  | (92)   | (442)                              |
| Net debt as at 31 December 2022             | <b>68,046</b>                     | <b>(28,082)</b>   | <b>(24,344)</b>  | <b>(2,228)</b>                               | <b>13,392</b>                      |

Liquid investments comprise current investments that are traded in an active market, being the Group's financial assets held at fair value through profit or loss.

Cash flows from borrowings of DFF is classified as cash flows from operating activities in statement of cash flow.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 39. COMMITMENTS

#### Capital commitments

The Group had the following capital commitments at the end of the reporting period:

|                                   | <b>31 December</b> |                                  |
|-----------------------------------|--------------------|----------------------------------|
|                                   | <b>2022</b>        | 2021                             |
|                                   | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Contracted, but not provided for: |                    |                                  |
| – Property, plant and equipment   | <b>901</b>         | 810                              |

### 40. RELATED PARTY TRANSACTIONS

During the year, in addition to those disclosed elsewhere in these financial statements, the Group had the following significant transactions with its related parties:

#### (a) Transactions with DMC, its subsidiaries, associates and joint ventures, the Group's joint ventures and associates

|   | <i>Note</i> | <b>2022</b>        | 2021                             |
|---|-------------|--------------------|----------------------------------|
|   |             | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Purchases of automotive parts/raw materials from :                    | (i)         |                    |                                  |
| – Joint ventures  |             | <b>8,437</b>       | 14,093                           |
| – Subsidiaries' joint ventures  |             | <b>1,947</b>       | 4,318                            |
| – DMC, its subsidiaries, associates and joint ventures                |             | <b>835</b>         | 944                              |
| – Associates  |             | <b>525</b>         | 329                              |
| – Non-controlling shareholders of a subsidiary and their subsidiaries |             | <b>–</b>           | 1                                |
|   |             | <b>11,744</b>      | 19,685                           |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 40. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (a) Transactions with DMC, its subsidiaries, associates and joint ventures, the Group's joint ventures and associates (Continued)

|   | Note | 2022<br>RMB million | 2021<br>RMB million<br>(Restated) |
|---|------|---------------------|-----------------------------------|
| Purchases of automotive from:   | (i)  |                     |                                   |
| – Joint ventures  |      | 13,383              | 12,435                            |
| – DMC, its subsidiaries, associates and joint ventures                          |      | 4                   | –                                 |
| – Non-controlling shareholders of a subsidiary and their subsidiaries           |      | 2                   | 6                                 |
|   |      | <u>13,389</u>       | <u>12,441</u>                     |
| Purchases of items of property, plant and equipment and intangible assets from: | (i)  |                     |                                   |
| – Joint ventures  |      | 969                 | 650                               |
| – DMC, its subsidiaries, associates and joint ventures                          |      | 540                 | 72                                |
|   |      | <u>1,509</u>        | <u>722</u>                        |
| Purchases of services from:   | (i)  |                     |                                   |
| – DMC, its subsidiaries, associates and joint ventures                          |      | 1,417               | 1,233                             |
| – Joint ventures  |      | 897                 | 669                               |
| – Associates  |      | 30                  | 156                               |
| – Non-controlling shareholders of a subsidiary and their subsidiaries           |      | 7                   | 8                                 |
|   |      | <u>2,351</u>        | <u>2,066</u>                      |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 40. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (a) Transactions with DMC, its subsidiaries, associates and joint ventures, the Group's joint ventures and associates (Continued)

|   | <i>Note</i> | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|---|-------------|-----------------------------------|--|
| Sales of automotive parts/raw materials to:                           | (i)         |                                   |  |
| – Joint ventures  |             | <b>2,709</b>                      | 3,793                                    |
| – DMC, its subsidiaries, associates and joint ventures                |             | <b>300</b>                        | 407                                      |
| – Associates  |             | <b>116</b>                        | 73                                       |
| – Subsidiaries' joint ventures  |             | <b>43</b>                         | 23                                       |
|   |             | <b>3,168</b>                      | 4,296                                    |
| Sales of automobiles to :   | (i)         |                                   |  |
| – Joint ventures  |             | <b>311</b>                        | 783                                      |
| – DMC, its subsidiaries, associates and joint ventures                |             | <b>82</b>                         | 184                                      |
| – Non-controlling shareholders of a subsidiary and their subsidiaries |             | <b>59</b>                         | 986                                      |
|   |             | <b>452</b>                        | 1,953                                    |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 40. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (a) Transactions with DMC, its subsidiaries, associates and joint ventures, the Group's joint ventures and associates (Continued)

|   | Note | 2022<br>RMB million | 2021<br>RMB million<br>(Restated) |
|---|------|---------------------|-----------------------------------|
| Provisions of services to:  | (i)  |                     |                                   |
| – Joint ventures  |      | 297                 | 265                               |
| – DMC, its subsidiaries, associates and joint ventures                |      | 55                  | 63                                |
| – Associates  |      | –                   | 4                                 |
|   |      | <u>352</u>          | <u>332</u>                        |
| Interest expenses for financing services paid to:                     | (i)  |                     |                                   |
| – DMC, its subsidiaries, associates and joint ventures                |      | 212                 | 156                               |
| – Joint ventures  |      | 360                 | 136                               |
| – Non-controlling shareholders of a subsidiary and their subsidiaries |      | 7                   | 7                                 |
| – Subsidiaries' joint ventures  |      | 1                   | –                                 |
| – Associates  |      | –                   | 1                                 |
|   |      | <u>580</u>          | <u>300</u>                        |
| Interest expenses of lease liabilities paid to:                       | (i)  |                     |                                   |
| – DMC, its subsidiaries, associates and joint ventures                |      | 81                  | 77                                |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 40. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (a) Transactions with DMC, its subsidiaries, associates and joint ventures, the Group's joint ventures and associates (Continued)

|   | <i>Note</i> | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
|---|-------------|-----------------------------------|--|
| Interest incomes from:  | (i)         |                                   |  |
| – Joint ventures  |             | 50                                | 45                                       |
| – DMC, its subsidiaries, associates and joint ventures                  |             | 23                                | 5  |
| – Associates  |             | –                                 | 4  |
|   |             | <u>73</u>                         | <u>54</u>                                |
| Fee and commission incomes from:  | (i)         |                                   |  |
| – Joint ventures  |             | 8                                 | 8  |
| – DMC, its subsidiaries, associates and joint ventures                  |             | 2                                 | 1  |
|   |             | <u>10</u>                         | <u>9</u>                                 |
| Dispatch Fee from joint ventures:                                       | (i)         | <u>220</u>                        | <u>219</u>                               |
| Dividend paid to:   |             |                                   |  |
| – Non-controlling shareholders of a subsidiaries and their subsidiaries |             | –                                 | 583                                      |

*Note :*

- (i) These transactions were conducted in accordance with the terms and conditions agreed between the Group and its related parties.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 40. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (b) Outstanding balances with related parties:

- (i) Details of the Group's balances with its related parties as at the end of the reporting period are disclosed in notes 16, 24, 26, 29, 32, 35 and 37 to the financial statements.
- (ii) Details of the Group's balances with joint ventures as at the end of the reporting period are disclosed in note 27 to the financial statements.

#### (c) Compensation of key management personnel of the Group:

|   | <b>2022</b><br><i>RMB '000</i> | 2021<br><i>RMB '000</i><br>(Restated) |
|---|--------------------------------|---------------------------------------|
| Short term employee benefits                        | <b>9,917</b>                   | 6,542                                 |
| Post-employment benefits                            | <b>446</b>                     | 411                                   |
| Total compensation paid to key management personnel | <b><u>10,363</u></b>           | <b><u>6,953</u></b>                   |

Further details of the directors' emoluments are included in note 9 to the financial statements.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 41. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period were as follows:

#### Financial assets

|  | 31 December        |                                  |
|--|--------------------|----------------------------------|
|  | 2022               | 2021                             |
|  | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| <b>Financial assets at amortised cost</b>  |                    |                                  |
| Other non-current assets   | 33,221             | 33,787                           |
| Trade receivables  | 10,398             | 6,988                            |
| Bills receivable   | 5,311              | 731                              |
| Financial assets included in prepayments,<br>deposits and other receivables                        | 46,479             | 61,973                           |
| Due from joint ventures  | 10,441             | 10,901                           |
| Pledged bank balances and time deposits  | 1,954              | 3,643                            |
| Cash and cash in bank  | 68,046             | 50,270                           |
| <b>Financial assets at fair value through other comprehensive<br/>income</b>                       |                    |                                  |
| Equity securities included in financial assets at fair value through<br>other comprehensive income | 10,384             | 17,871                           |
| Bills receivable included in financial assets at fair value through<br>other comprehensive income  | 6,777              | 12,293                           |
| <b>Financial assets at fair value through profit or loss</b>                                       | <b>15,743</b>      | <b>14,033</b>                    |
|  | <b>208,754</b>     | <b>212,490</b>                   |

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 41. FINANCIAL INSTRUMENTS BY CATEGORY (CONTINUED)

### Financial liabilities

|   | 31 December        |                                  |
|---|--------------------|----------------------------------|
|   | 2022               | 2021                             |
|   | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| <b>Liabilities at amortised cost</b>                          |                    |                                  |
| Trade payables  | 18,568             | 19,319                           |
| Bills payable   | 22,839             | 29,033                           |
| Financial liabilities included in other payables and accruals | 14,720             | 14,241                           |
| Due to joint ventures   | 35,634             | 21,492                           |
| Interest-bearing borrowings                                   | 52,426             | 44,872                           |
| Other long-term liabilities                                   | 2,286              | 2,879                            |
| Lease liabilities   | 2,228              | 2,482                            |
|   | <b>148,701</b>     | <b>134,318</b>                   |

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments, other than derivatives, comprise bank loans, other interest-bearing loans and cash and short term deposits. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk. The directors meet periodically to analyse and formulate measures to manage the Group's exposure to these risks. Generally, the Group introduces conservative strategies on its risk management. The directors review and agree policies for managing each of these risks and they are summarised below:

### (a) Interest rate risk

The Group's interest rate risk mainly arises from long-term interest-bearing borrowings including long-term borrowings. Financial liabilities issued at floating rates expose the Group to cash flow interest rate risk. Financial liabilities issued at fixed rates expose the Group to fair value interest rate risk.

The Group's policy is to manage its interest cost using a mix of fixed and variable rate borrowings. The Group determines the relative proportions of its fixed rate and floating rate contracts depending on the prevailing market conditions.

As at 31 December 2022, all the Group's long-term interest-bearing borrowings is mainly euro-denominated floating rate contract, the amount is RMB24,700 million (as at 31 December 2021 : euro-denominated floating rate contract, the amount is RMB16,830 million).

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (b) Foreign currency risk

The businesses of the Group are principally located in the PRC. While most of the sales of the Group are conducted in RMB, certain of the Group's borrowings were denominated in other currency such as euro dollars (EUR).

As at 31 December 2022 and 31 December 2021, the carrying amounts in RMB equivalent of the Group's financial assets and financial liabilities denominated in foreign currencies are summarised below:

|                             | <b>31 December</b> |                                  |
|-----------------------------|--------------------|----------------------------------|
|                             | <b>2022</b>        | 2021                             |
|                             | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Cash and cash in bank       | <b>1,486</b>       | 6,259                            |
| Trade receivables           | <b>865</b>         | 590                              |
| Trade payables              | <b>(61)</b>        | (47)                             |
| Interest-bearing borrowings | <b>(5,380)</b>     | (7,758)                          |
|                             | <b>(3,090)</b>     | (956)                            |

Fluctuations in the exchange rates of RMB against the foreign currency can affect the Group's results of operations.

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the euro dollars (EUR), exchange rates, with all other variables held constant, of the Group's post tax profit (due to changes in the fair values of monetary assets and liabilities).

|                                      | <b>Increase/(decrease)<br/>in post tax profit</b> |                                  |
|--------------------------------------|---|----------------------------------|
|                                      | <b>2022</b>                                       | 2021                             |
|                                      | <i>RMB million</i>                                | <i>RMB million</i><br>(Restated) |
| If RMB strengthens against EUR by 5% | <b>116</b>  | 36                               |
| If RMB weakens against EUR by 5%     | <b>(116)</b>                                      | (36)                             |

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (c) Credit risk

The cash and bank balances and time deposits of the Group are mainly deposited with state-owned banks in the PRC, such as Industrial and Commercial Bank of China Limited, Agricultural Bank of China Limited, Bank of China Limited and China Construction Bank Corporation.

The Group has credit policies in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. The Group does not have a significant exposure to any individual customer.

The Group's financing services are primarily focused on supporting the sale of the commercial and passenger vehicles of the Group. As a consequence of these activities, the Group is exposed to credit risk, which is monitored and managed based on defined standards, guidelines and procedures. The Group mitigates credit risk by credit protection provided by guarantors and by loan collateral such as vehicle licences. Scoring systems are applied for the assessment of the default risk of individual customers. All loans and receivables from financing services are reviewed for objective evidence of impairment and classified based on a ten-tier classification system.

The carrying amount of each financial asset included in these financial statements represents the maximum exposure of the Group to credit risk in relation to its financial assets. In addition, the guarantees given by the Group to banks in favour of banking facilities granted to the Group's joint ventures represent the Group's other exposure to credit risk. The Group has no other financial assets carrying significant exposure to credit risk and has no significant concentration of credit risk.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (c) Credit risk (Continued)

##### *Trade receivables*

To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. If there is objective evidence of impairment exists individually for financial assets that are individually significant, impairment loss is recognized in the consolidated income statement. The carrying amount of trade receivables individually measured is RMB7,121 million (2021: RMB3,275 million) and the loss allowance for these trade receivables is RMB2,060 million (2021: RMB1,083 million).

The loss allowance as at 31 December 2022 was determined as follows for trade receivables:

|   | Less than<br>1 year<br><i>RMB million</i> | 1-2 years<br><i>RMB million</i> | 2-3 years<br><i>RMB million</i> | More than<br>3 years<br><i>RMB million</i> | Total<br><i>RMB million</i> |
|---|---|---------------------------------|---------------------------------|--|-----------------------------|
| 31 December 2022  |   |                                 |                                 |  |                             |
| Expected loss rate  | 0.58%                                     | 13.00%                          | 74.04%                          | 100.00%                                    | 4.48%                       |
| Gross carrying amount – trade receivables                               | 5,123                                     | 275                             | 45                              | 165  | 5,607                       |
| Gross carrying amount – trade receivables in<br>due from joint ventures | 403                                       | 20                              | 3                               | –  | 426                         |
| Loss allowance – trade receivables                                      | 32  | 38                              | 35                              | 165  | 270                         |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (c) Credit risk (Continued)

##### *Trade receivables (continued)*

The loss allowance as at 31 December 2021 was determined as follows for trade receivables:

|   | Less than<br>1 year<br><i>RMB million</i> | 1-2 years<br><i>RMB million</i> | 2-3 years<br><i>RMB million</i> | More than<br>3 years<br><i>RMB million</i> | Total<br><i>RMB million</i> |
|---|---|---------------------------------|---------------------------------|--|-----------------------------|
| 31 December 2021(Restated)  |   |                                 |                                 |  |                             |
| Expected loss rate  | 0.42%                                     | 12.37%                          | 76.06%                          | 100.00%                                    | 9.03%                       |
| Gross carrying amount – trade receivables                               | 3,487                                     | 1,437                           | 188                             | 190  | 5,302                       |
| Gross carrying amount – trade receivables<br>in due from joint ventures | 541                                       | 2                               | –                               | –  | 543                         |
| Loss allowance – trade receivables                                      | 17  | 178                             | 143                             | 190  | 528                         |

The closing loss allowances for trade receivables as at 31 December 2022 reconcile to the opening loss allowances as follows:

|  | <b>Trade receivables</b>          |  |
|--|-----------------------------------|--|
|  | <b>2022</b><br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) |
| <b>At 1 January</b>  | <b>1,612</b>                      | 1,224                                    |
| Changes within the scope of merger   | <b>736</b>                        | (41)                                     |
| Increase in loss allowance recognized in profit or<br>loss during the year | <b>96</b>                         | 488                                      |
| Receivables written off during the year as uncollectible                   | <b>(118)</b>                      | (59)                                     |
| <b>At 31 December</b>  | <b>2,326</b>                      | 1,612                                    |

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (c) Credit risk (Continued)

#### *Other financial assets at amortised cost*

Other financial assets at amortised cost include deposits and other receivables included in prepayments, deposits and other receivables, mandatory reserve deposits with the PBOC, fixed term deposits included in other non-current assets, pledged bank balances and time deposits, cash and cash in bank, bills receivable and other receivables included in due from joint ventures.

The loss allowance for other receivables as at 31 December 2021 reconciles to the opening loss allowance on 1 January 2022 and to the closing loss allowance as at 31 December 2022 as follows:

|  | <b>Other receivables included<br/>in prepayments, deposits<br/>and other receivables and<br/>other receivables included<br/>in due from joint ventures</b> |
|--|--|
|  | <i>RMB million</i>   |
| <b>Closing loss allowance as at 31 December 2021 (Restated)</b>          | 221  |
| Opening loss allowance as at 1 January 2022                              | 221  |
| Increase in the allowance recognised in profit or loss during the period | 105  |
| Receivables written off during the year as uncollectible                 | (6)  |
| <b>Closing loss allowance as at 31 December 2022</b>                     | <b>320</b>   |

- (i) Impairment on mandatory reserve deposits with the PBOC, fixed term deposits, pledged bank balances and time deposits, and cash and cash in bank is measured as 12-month expected credit losses. These financial assets above are acquired from large banks with principal and interests guaranteed, and the expected credit losses is immaterial.
- (ii) Impairment on bills receivable is measured as 12-month expected credit losses. The bills receivable are bank acceptance notes for which the repayments are guaranteed by large banks, and the expected credit losses is immaterial.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (c) Credit risk (Continued)

#### *Loans and receivables from financing services*

The Group applies ECL model for impairment assessment. No significant credit risk is conscious for the reporting period. For loans and receivables from financing service, the Group considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk, the Group compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive information, especially the following indicators are incorporated:

- internal credit rating
- external credit rating (as far as available)
- actual or expected significant adverse changes in business, financial or economic
- conditions that are expected to cause a significant change to the counter party's ability to meet its obligations
- actual or expected significant changes in the operating results of the counter party
- significant increases in credit risk on other financial instruments of the same counter party
- significant changes in the value of the collateral supporting the obligation or in the quality of third-party guarantees or credit enhancements
- significant changes in the expected performance and behavior of the counter party, including changes in the payment status of borrower in the group and changes in the operating results of the counter party

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (c) Credit risk (Continued)

#### *Loans and receivables from financing services (Continued)*

To manage risk arising from loans and receivables from financing service, standardised credit management procedures are performed. For pre-approval investigation, the Group optimises the review process by using big data technology through its platform and system, including credit analysis, assessment of collectability of borrowers, monitoring the cash flow status, possibility of misconduct and fraudulent activities. In terms of credit examining management, specific policies and procedures are established to assess loans offering. For subsequent monitoring, the Group monitors the cash flow and operation status of each borrower. Once the loan was issued, all borrowers would be assessed by fraud examination model to prevent fraudulent behaviors. In post-loan supervision, the Group establishes risk monitoring alert system through periodical monitoring. The estimation of credit exposure for risk management purposes is complex and requires use of models as the exposure varies with changes in markets conditions, expected cash flows and passage of time.

The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, of the associated loss ratios and of default correlations between counterparties. The Group measures credit risk using Probability of Default (“PD”), Exposure at Default (“EAD”) and Loss Given Default (“LGD”). This is consistent with the general approach used for the purposes of measuring ECL under IFRS 9.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (c) Credit risk (Continued)

#### *Loans and receivables from financing services (Continued)*

(i) *ECL model for loans and receivables from financing service, as summarised below:*

- The loans and receivables from financing service that is not credit-impaired on initial recognition is classified in “Stage 1” and has its credit risk continuously monitored by the Group. The expected credit loss is measured on a 12-month basis.
- The Group measures the loss allowance for the loans and receivables from financing service at an amount equal to the lifetime ECL if the credit risk of that financial instrument has increased significantly since initial recognition, but is not yet deemed to be credit-impaired.
- If the financial instrument is credit-impaired (as defined below), it is then moved to “Stage 3”. The expected credit loss is measured on lifetime basis.
- In Stages 1 and 2, interest income is calculated on the gross carrying amount (without deducting the loss allowance) and the effective interest rate. If a financial asset subsequently becomes credit-impaired (Stage 3), the Group is required to calculate the interest income by applying the effective interest method in subsequent reporting periods to the amortised cost of the financial asset (the gross carrying amount net of loss allowance) rather than the gross carrying amount and the effective interest rate.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (c) Credit risk (Continued)

#### *Loans and receivables from financing services (Continued)*

(i) *ECL model for loans and receivables from financing service, as summarised below: (Continued)*

The impairment of loans and receivables from financing service was provided based on the “three-stages” model by referring to the changes in credit quality since initial recognition.

The key judgements and assumptions adopted by the Group in addressing the requirements of the standard are discussed below:

(1) Significant increase in credit risk (SICR)

The Group considers loans and receivables from financing service to have experienced a significant increase in credit risk when backstop criteria have been met. A backstop criteria is applied and the loans and receivables from financing service have experienced a significant increase in credit risk if the borrower’s contractual payments are past due 30 days.

(2) Definition of default and credit-impaired assets

The Group defines a financial instrument as in default, when the borrower’s contractual payments are more than 90 days past due. This has been applied to all loans and receivables from financing service held by the Group.

(3) Measuring ECL – Explanation of inputs, assumptions and estimation techniques

The Expected Credit Loss (ECL) is measured on either a 12-month (12M) or lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. The ECL is the discounted product of the Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD).

The ECL is determined by projecting the PD, LGD and EAD for each future month and for each individual exposure or collective segment. These three components are multiplied together and adjusted for the likelihood of survival (i.e. the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original effective interest rate or an approximation thereof.

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (c) Credit risk (Continued)

#### *Loans and receivables from financing services (Continued)*

(i) *ECL model for loans and receivables from financing service, as summarised below: (Continued)*

(4) Forward-looking information incorporated in the ECL models

The calculation of ECL incorporate forward-looking information. The Group has performed historical analysis and identified the retail index of social consumer goods as the key economic variables impacting credit risk and the expected credit losses.

As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The Group considers these forecasts to represent its best estimate of the possible outcomes to establish that the chosen scenarios are appropriately representative of the range of possible scenarios.

(ii) *Provision for impairment*

The provision for impairment recognized in the period is impacted by a variety of factors, as described below:

- Additional provisions for new financial instruments recognized, as well as releases for loans and receivables from financing service derecognised in the period;
- Loans and receivables from financing service derecognized and write-offs of provision related to assets that were written off during the period

The following tables explain the changes in the provision for impairment of loan receivables between the beginning and the end of the year:

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (c) Credit risk (Continued)

##### *Loans and receivables from financing services (Continued)*

##### *(ii) Provision for impairment (Continued)*

|   | Stage 1<br>12-month<br>ECL<br><i>RMB million</i> | Stage 2<br>Lifetime<br>ECL<br><i>RMB million</i> | Stage 3<br>Lifetime<br>ECL<br><i>RMB million</i> | TOTAL<br><i>RMB million</i> |
|---|--|--|--|-----------------------------|
| Carrying amount of loans and receivables from financing service of 31 December 2022                   | 61,847   | 14,665   | 1,379  | 77,891                      |
| Provision for impairment of loans and receivables from financing service of 1 January 2022 (Restated) | 1,733  | 383  | 622  | 2,738                       |
| Net transfers out from stage 1  | (445)  | –  | –  | (445)                       |
| Net transfers into stage 2  | –  | 146  | –  | 146                         |
| Net transfers into stage 3  | –  | –  | 299  | 299                         |
| Net increase/decrease during the year   | (135)  | 715  | 413  | 993                         |
| Write-offs  | –  | –  | (586)  | (586)                       |
| Changes within the scope of the merger  | 232  | 18   | 35   | 285                         |
| Provision for impairment of loans and receivables from financing service of 31 December 2022          | 1,385  | 1,262  | 783  | 3,430                       |
| Net value of loans and receivables from financing service of 31 December 2022                         | 60,462   | 13,403   | 596  | 74,461                      |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (c) Credit risk (Continued)

##### *Loans and receivables from financing services (Continued)*

##### *(ii) Provision for impairment (Continued)*

|   | Stage 1<br>12-month<br>ECL<br><i>RMB million</i> | Stage 2<br>Lifetime<br>ECL<br><i>RMB million</i> | Stage 3<br>Lifetime<br>ECL<br><i>RMB million</i> | TOTAL<br><i>RMB million</i> |
|---|--|--|--|-----------------------------|
| Carrying amount of loans and receivables from financing service of 31 December 2021 (Restated)          | 89,212   | 746  | 1,417  | 91,375                      |
| Provision for impairment of loans and receivables from financing service of 1 January 2021 (Restated)   | 1,467  | 190  | 461  | 2,118                       |
| Increases   | 325  | 196  | 833  | 1,354                       |
| Write-offs  | –  | –  | (563)  | (563)                       |
| Changes within the scope of the merger  | (59)   | (3)  | (109)  | (171)                       |
| Provision for impairment of loans and receivables from financing service of 31 December 2021 (Restated) | 1,733  | 383  | 622  | 2,738                       |
| Net value of loans and receivables from financing service of 31 December 2021 (Restated)                | 87,479   | 363  | 795  | 88,637                      |

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (c) Credit risk (Continued)

#### (iii) *Write-off policy*

The Group writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery.

The Group may write-off financial assets that are still subject to enforcement activity.

#### (iv) *Modification*

The Group sometimes modifies the terms of loans provided to customers due to commercial renegotiations, or for distressed loans, with a view to maximising recovery. The Group considers the impact from such modification is not significant.

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (d) Liquidity risk

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of interest-bearing bank and other borrowings, and other available sources of financing.

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

|                             | 31 December 2022                                      |   |  |  | Total<br><i>RMB million</i> |
|-----------------------------|---|---|--|--|-----------------------------|
|                             | Within one year<br>or on demand<br><i>RMB million</i> | In the<br>second year<br><i>RMB million</i> | In the third<br>to fifth years<br><i>RMB million</i> | Beyond<br>five years<br><i>RMB million</i> |                             |
| Interest-bearing borrowings | 28,367  | 9,853                                       | 13,592   | -  | 51,812                      |
| Trade payables              | 18,568  | -   | -  | -  | 18,568                      |
| Bills payable               | 22,839  | -   | -  | -  | 22,839                      |
| Other payables              | 15,983  | 1,383                                       | 105  | 90   | 17,561                      |
| Due to joint ventures       | 35,634  | -   | -  | -  | 35,634                      |
| Lease liabilities           | -   | 483   | 723  | 2,078                                      | 3,284                       |
|                             | <u>121,391</u>  | <u>11,719</u>                               | <u>14,420</u>  | <u>2,168</u>                               | <u>149,698</u>              |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (d) Liquidity risk (Continued)

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows (Continued):

|                       | 31 December 2021  |   |  |  |   |
|-----------------------|---|---|--|--|---|
|                       | Within one year<br>or on demand<br><i>RMB million</i><br>(Restated) | In the<br>second year<br><i>RMB million</i><br>(Restated) | In the third<br>to fifth years<br><i>RMB million</i><br>(Restated) | Beyond<br>five years<br><i>RMB million</i><br>(Restated) | Total<br><i>RMB million</i><br>(Restated) |
| Interest-bearing      |   |   |  |  |   |
| borrowings            | 28,392  | 7,064   | 9,984  | –  | 45,440                                    |
| Trade payables        | 19,319  | –   | –  | –  | 19,319                                    |
| Bills payable         | 29,033  | –   | –  | –  | 29,033                                    |
| Other payables        | 28,779  | 1,901   | 116  | 92   | 30,888                                    |
| Due to joint ventures | 21,492  | –   | –  | –  | 21,492                                    |
| Lease liabilities     | 311   | 281   | 671  | 2,791  | 4,054                                     |
|                       | <u>127,326</u>  | <u>9,246</u>  | <u>10,771</u>  | <u>2,883</u>   | <u>150,226</u>                            |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (e) Capital management

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2022 and 2021.

The Group monitors capital using an asset-liability ratio, which is total liabilities divided by total assets. The asset-liability ratio as at the end of the reporting period was as follows:

|                       | 31 December        |                                  |
|-----------------------|--------------------|----------------------------------|
|                       | 2022               | 2021                             |
|                       | <i>RMB million</i> | <i>RMB million</i><br>(Restated) |
| Total assets          | <b>330,036</b>     | 320,073                          |
| Total liabilities     | <b>164,500</b>     | 167,895                          |
| Asset-liability ratio | <b>49.84%</b>      | 52.46%                           |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (f) Fair value estimation

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are recognised and measured at fair value in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the Group has classified its financial instruments into the three levels prescribed under the accounting standards.

Level 1: The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and equity securities) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the group is the current bid price. These instruments are included in level 1.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities.

| As at 31 December 2022   |       | Level 1       | Level 2     | Level 3       | Total         |
|--|-------|---------------|-------------|---------------|---------------|
|  | Notes | RMB million   | RMB million | RMB million   | RMB million   |
| <b>Financial assets</b>  |       |               |             |               |               |
| <b>Financial assets at FVPL</b>  |       |               |             |               |               |
| Structured deposits  | 30    | -             | -           | 14,058        | 14,058        |
| Equity securities  | 30    | 1,210         | -           | 475           | 1,685         |
| <b>Financial assets at fair value through<br/>other comprehensive income<br/>(FVOCI)</b> |       |               |             |               |               |
| Bills receivable   | 28    | -             | -           | 6,777         | 6,777         |
| Equity securities  | 28    | 10,181        | -           | 203           | 10,384        |
| <b>Total financial assets</b>  |       | <b>11,391</b> | <b>-</b>    | <b>21,513</b> | <b>32,904</b> |

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (f) Fair value estimation (Continued)

| As at 31 December 2021   |       | Level 1                   | Level 2                   | Level 3                   | Total                     |
|--|-------|---------------------------|---------------------------|---------------------------|---------------------------|
|  | Notes | RMB million<br>(Restated) | RMB million<br>(Restated) | RMB million<br>(Restated) | RMB million<br>(Restated) |
| <b>Financial assets</b>  |       |                           |                           |                           |                           |
| <b>Financial assets at FVPL</b>  |       |                           |                           |                           |                           |
| Structured deposits  | 30    | -                         | -                         | -                         | -                         |
| Equity securities  | 30    | 1,697                     | -                         | 12,337                    | 14,034                    |
| <b>Financial assets at fair value through other comprehensive income (FVOCI)</b> |       |                           |                           |                           |                           |
| Bills receivable   | 28    | -                         | -                         | 12,293                    | 12,293                    |
| Equity securities  | 28    | 17,666                    | -                         | 205                       | 17,871                    |
| <b>Total financial assets</b>  |       | <b>19,363</b>             | <b>-</b>                  | <b>24,835</b>             | <b>44,198</b>             |

The Group's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period. There were no transfers between levels 1 and 2 for recurring fair value measurements during the year.

Specific valuation techniques used to value financial instruments include discounted cash flow model and similar company model in the market. The inputs of the valuation techniques mainly include risk-free interest rate, benchmark interest rate, currency rate, liquidity premium, EBITDA factor and etc..

## 43. EVENTS AFTER THE REPORTING PERIOD

A final dividend in respect of the year ended 31 December 2022 of RMB0.30 per share, amounting to a total dividend of RMB2,585 million, was proposed by the Board of Directors at a meeting held on 29 March 2023, subject to the final approval by the shareholders of the Company at the Annual General Meeting. These financial statements do not reflect this dividend payable.

There are no other material subsequent events except the above events and the events disclosed in Note 28(i).

# Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

## 44. BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY

### Balance sheet of the Company

|   | As at 31 December          |                            |
|---|----------------------------|----------------------------|
|   | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i> |
| <b>ASSETS</b>   |                            |                            |
| <b>Non-current assets</b>   |                            |                            |
| Property, plant and equipment                                     | 5,562                      | 5,033                      |
| Right-of-use assets   | 338                        | 337                        |
| Investments properties  | 2,481                      | 2,089                      |
| Intangible assets   | 2,137                      | 482                        |
| Investments in subsidiaries                                       | 33,912                     | 20,219                     |
| Investments in joint ventures                                     | 12,361                     | 13,372                     |
| Investments in associates   | 7,139                      | 7,565                      |
| Financial assets at fair value through other comprehensive income | 48                         | 47                         |
| Long-term receivable  | 315                        | –                          |
| <b>Total non-current assets</b>                                   | <b>64,293</b>              | 49,144                     |
| <b>Current assets</b>   |                            |                            |
| Inventories   | 948                        | 572                        |
| Trade receivables   | 2,233                      | 2,269                      |
| Bills receivable  | 943                        | 526                        |
| Prepayments, deposits and other receivables                       | 4,892                      | 6,145                      |
| Due from joint ventures   | 5,858                      | 5,859                      |
| Pledged bank balances   | –                          | 17                         |
| Financial assets at fair value through profit or loss             | 1,685                      | 1,939                      |
| Cash and cash in bank   | 65,231                     | 57,977                     |
| Total current assets  | 81,790                     | 75,304                     |
| <b>TOTAL ASSETS</b>   | <b>146,083</b>             | 124,448                    |
| <b>EQUITY AND LIABILITIES</b>                                     |                            |                            |
| <b>Equity</b>   |                            |                            |
| Issued capital  | 8,616                      | 8,616                      |
| Reserves  | 14,765                     | 13,667                     |
| Retained profits  | 76,201                     | 66,478                     |
| Treasury shares   | (93)                       | –                          |
| <b>TOTAL EQUITY</b>   | <b>99,489</b>              | 88,761                     |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 44. BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY (CONTINUED)

#### Balance sheet of the Company (Continued)

|                                     | As at 31 December          |                            |
|-------------------------------------|----------------------------|----------------------------|
|                                     | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i> |
| <b>Non-current liabilities</b>      |                            |                            |
| Interest-bearing borrowings         | 19,540                     | 11,574                     |
| Lease liabilities                   | 72                         | 62                         |
| Other non-current liabilities       | 4                          | 5                          |
| Provisions                          | 686                        | 401                        |
| Government grants                   | 1,696                      | 1,939                      |
| Total non-current liabilities       | 21,998                     | 13,981                     |
| <b>Current liabilities</b>          |                            |                            |
| Trade payables                      | 5,590                      | 3,980                      |
| Lease liabilities                   | 7                          | 7                          |
| Bills payable                       | 1,939                      | 1,425                      |
| Other payables and accruals         | 5,105                      | 4,176                      |
| Contract liabilities                | 249                        | 599                        |
| Due to joint ventures               | 700                        | 822                        |
| Interest-bearing borrowings         | 10,646                     | 10,345                     |
| Income tax payable                  | 211                        | 227                        |
| Provisions                          | 149                        | 125                        |
| Total current liabilities           | 24,596                     | 21,706                     |
| <b>TOTAL LIABILITIES</b>            | 46,594                     | 35,687                     |
| <b>TOTAL EQUITY AND LIABILITIES</b> | 146,083                    | 124,448                    |

The balance sheet of the Company was approved by the Board of Directors on 29 March 2023 and was signed on its behalf.

**Zhu Yanfeng**  
Director

**Yang Qing**  
Director

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 44. BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY (CONTINUED)

#### Reserve movement of the Company

|  | <b>Capital<br/>reserve</b> | <b>Treasury<br/>shares</b> | <b>Statutory<br/>reserves</b> | <b>Retained<br/>profits</b> | <b>Total</b>       |
|--|----------------------------|----------------------------|-------------------------------|-----------------------------|--------------------|
|  | <i>RMB million</i>         | <i>RMB million</i>         | <i>RMB million</i>            | <i>RMB million</i>          | <i>RMB million</i> |
| As at 1 January 2021   | 4,849                      | –                          | 8,906                         | 63,187                      | 76,942             |
| Total comprehensive income for the year  | 36                         | –                          | –                             | 6,737                       | 6,773              |
| Transfer to reserve  | –                          | –                          | –                             | –                           | –                  |
| Share of capital reserve of investments accounted for using the equity method        | –                          | –                          | –                             | –                           | –                  |
| Final 2020 and interim 2021 dividend declared and paid                               | –                          | –                          | –                             | (3,446)                     | (3,446)            |
| other  | (124)                      | –                          | –                             | –                           | (124)              |
| As at 31 December 2021   | 4,761                      | –                          | 8,906                         | 66,478                      | 80,145             |
| <b>As at 1 January 2022</b>  | <b>4,761</b>               | <b>–</b>                   | <b>8,906</b>                  | <b>66,478</b>               | <b>80,145</b>      |
| <b>Total comprehensive income for the year</b>                                       | <b>1</b>                   | <b>–</b>                   | <b>–</b>                      | <b>13,362</b>               | <b>13,363</b>      |
| <b>Transfer to reserve</b>   | <b>–</b>                   | <b>–</b>                   | <b>1,054</b>                  | <b>(1,054)</b>              | <b>–</b>           |
| <b>Repurchase of treasury shares</b>   | <b>–</b>                   | <b>(93)</b>                | <b>–</b>                      | <b>–</b>                    | <b>(93)</b>        |
| <b>Share of capital reserve of investments accounted for using the equity method</b> | <b>(46)</b>                | <b>–</b>                   | <b>–</b>                      | <b>–</b>                    | <b>(46)</b>        |
| <b>Final 2021 and interim 2022 dividend declared and paid</b>                        | <b>–</b>                   | <b>–</b>                   | <b>–</b>                      | <b>(2,585)</b>              | <b>(2,585)</b>     |
| <b>other</b>   | <b>89</b>                  | <b>–</b>                   | <b>–</b>                      | <b>–</b>                    | <b>89</b>          |
| <b>As at 31 December 2022</b>  | <b>4,805</b>               | <b>(93)</b>                | <b>9,960</b>                  | <b>76,201</b>               | <b>90,873</b>      |

## Notes to the Financial Statements (Continued)

For the year ended 31 December 2022

### 44. BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY (CONTINUED)

#### Reserve movement of the Company (Continued)

##### (a) Statutory reserves

In accordance with the PRC Company Law, the Company, its subsidiaries and associates established in the PRC are required to allocate 10% of their profits after tax (determined under the PRC Generally Accepted Accounting Principles (PRC GAAP)) to their respective statutory surplus reserves (the “SSR”). No allocation to the SSR is required after the balance of such reserve reaches 50% of the registered capital of the respective companies. Subject to certain restrictions set out in the PRC Company Law, part of the SSR may be converted to increase share capital, provided that the remaining balance after the capitalisation is not less than 25% of the registered capital of the respective companies.

Pursuant to the relevant laws and regulations for Sino-foreign joint venture enterprises and the memorandum and articles of association of the relevant companies, the Group’s Sino-foreign joint ventures are also required to make appropriations of certain of their profits after tax thereof to their enterprise expansion funds and reserve funds, which are restricted as to use.

##### (b) Distributable reserves

As set out in note 13, for dividend distribution purposes, the Company’s distributable profit is based on the lower of the net profit after tax as determined under PRC GAAP and IFRSs following its restructuring into a joint stock limited liability company on 12 October 2004. The amounts that the Company’s subsidiaries and joint ventures can legally distribute by way of dividend are determined by reference to their profits as reflected in their financial statements prepared in accordance with PRC GAAP. These profits may differ from those dealt with in these financial statements, which are prepared in accordance with IFRSs.

In accordance with the PRC Company Law, the net profits after transfers to the SSR can be distributed as dividends by the companies comprising the Group as set out above.

Under the relevant laws and regulatory requirements, the net profits of the Group’s Sino-foreign joint ventures after transfers to the enterprise expansion fund and the reserve funds can be distributed as dividends by the Group’s Sino-foreign joint ventures.

### 45. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the Board of Directors on 29 March 2023.

# Five Year Financial Summary

For the year ended 31 December 2022

|   | Year ended 31 December     |  |                            |                            |                            |
|---|----------------------------|--|----------------------------|----------------------------|----------------------------|
|   | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) | 2020<br><i>RMB million</i> | 2019<br><i>RMB million</i> | 2018<br><i>RMB million</i> |
| <b>Revenue</b>                            | <b>92,663</b>              | 113,168                                  | 108,441                    | 101,087                    | 104,543                    |
| Cost of sales                             | <b>(83,836)</b>            | (98,929)                                 | (92,629)                   | (87,596)                   | (91,128)                   |
| Gross profit                              | <b>8,827</b>               | 14,239                                   | 15,812                     | 13,491                     | 13,415                     |
| Other income                              | <b>6,031</b>               | 5,080                                    | 4,801                      | 2,231                      | 3,164                      |
| Selling and distribution expenses         | <b>(6,569)</b>             | (5,757)                                  | (5,043)                    | (4,349)                    | (6,342)                    |
| Administrative expenses                   | <b>(5,126)</b>             | (5,224)                                  | (4,594)                    | (5,076)                    | (4,506)                    |
| Net impairment losses on financial assets | <b>(1,209)</b>             | (1,908)                                  | (1,362)                    | (1,163)                    | (1,006)                    |
| Other expenses                            | <b>(5,287)</b>             | (6,999)                                  | (8,676)                    | (5,500)                    | (5,683)                    |
| Finance costs                             | <b>(1,029)</b>             | (269)                                    | (1,206)                    | (575)                      | (265)                      |
| Share of profits and losses of:           |                            |  |                            |                            |                            |
| Joint ventures                            | <b>11,884</b>              | 11,800                                   | 9,495                      | 11,633                     | 12,280                     |
| Associates                                | <b>862</b>                 | 1,804                                    | 2,960                      | 3,913                      | 3,182                      |
| <b>PROFIT BEFORE TAX</b>                  | <b>8,384</b>               | 12,766                                   | 12,187                     | 14,605                     | 14,239                     |
| Income tax expense                        | <b>929</b>                 | (1,383)                                  | (1,620)                    | (1,759)                    | (1,661)                    |
| <b>PROFIT FOR THE YEAR</b>                | <b>9,313</b>               | 11,383                                   | 10,567                     | 12,846                     | 12,578                     |
| Profit attributable to:                   |                            |  |                            |                            |                            |
| Equity holders of the parent              | <b>10,265</b>              | 11,393                                   | 10,758                     | 12,858                     | 12,979                     |
| Non-controlling interests                 | <b>(952)</b>               | (10)                                     | (191)                      | (12)                       | (401)                      |
|   | <b>9,313</b>               | 11,383                                   | 10,567                     | 12,846                     | 12,578                     |

|  | As at 31 December          |  |                            |                            |                            |
|--|----------------------------|--|----------------------------|----------------------------|----------------------------|
|  | 2022<br><i>RMB million</i> | 2021<br><i>RMB million</i><br>(Restated) | 2020<br><i>RMB million</i> | 2019<br><i>RMB million</i> | 2018<br><i>RMB million</i> |
| <b>ASSETS, LIABILITIES AND<br/>NON-CONTROLLING INTERESTS</b> |                            |  |                            |                            |                            |
| Total assets   | <b>330,036</b>             | 320,073                                  | 317,309                    | 272,000                    | 226,517                    |
| Total liabilities  | <b>(164,500)</b>           | (167,895)                                | (176,072)                  | (138,032)                  | (101,592)                  |
| Non-controlling interests                                    | <b>(9,684)</b>             | (4,749)                                  | (5,334)                    | (6,187)                    | (6,569)                    |
|  | <b>155,852</b>             | 147,429                                  | 135,903                    | 127,781                    | 118,356                    |

## Definitions

In this annual report, unless the context otherwise requires, the following terms shall have the meanings set out below.

|                                       |  |
|---------------------------------------|--|
| “Company”                             | 東風汽車集團股份有限公司 (Dongfeng Motor Group Company Limited), a joint stock limited company registered in the PRC on 12 October 2004 in accordance with the laws of the PRC or where the context refers to any time prior to the date of incorporation, those entities and businesses which were contributed to and conducted by the Company upon its establishment                     |
| “Dongfeng Joint Venture Companies”    | Jointly-controlled Entities in which the Company, its subsidiaries or Jointly-controlled Entities (including their respective subsidiaries and Jointly-controlled Entities) have equity interests as at 31 December 2015   |
| “Dongfeng Motor Corporation” or “DMC” | 東風汽車公司 (Dongfeng Motor Corporation), a state-owned enterprise incorporated under the laws of the PRC and the parent of the Company   |
| “Dongfeng Motor Group” or “Group”     | the Company and its subsidiaries, the Dongfeng Joint Venture Companies and their respective subsidiaries and associates  |
| “Hong Kong” or “HK”                   | The Hong Kong Special Administrative Region of the PRC   |
| “Joint Venture Company”               | A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control, is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control |
| “Listing Rules”                       | the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended from time to time   |
| “PRC” or “China”                      | the People’s Republic of China. Except where the context requires, geographical references in this annual report to the PRC or China exclude Hong Kong, Macau or Taiwan  |
| “SFO”                                 | the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time  |
| “Parent Group”                        | Dongfeng Motor Corporation and its subsidiaries (excluding the Group)  |