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## CSPC PHARMACEUTICAL GROUP LIMITED

### 石藥集團有限公司

(Incorporated in Hong Kong with limited liability)

(Stock code: 1093)

#### ANNUAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2022

##### FINANCIAL HIGHLIGHTS

(in RMB'000, unless otherwise stated)

|  | 2022              | 2021              | Change        |
|--|-------------------|-------------------|---------------|
| <b>Revenue by business units:</b>              |                   |                   |               |
| Finished drugs                                 | 24,520,067        | 22,681,444        | +8.1%         |
| Bulk products                                  | 4,450,936         | 3,819,209         | +16.5%        |
| Functional food and others                     | 1,965,901         | 1,366,217         | +43.9%        |
| <b>Total revenue</b>                           | <b>30,936,904</b> | <b>27,866,870</b> | <b>+11.0%</b> |
| <b>Profit attributable to shareholders</b>     |                   |                   |               |
| As reported                                    | 6,091,390         | 5,605,185         | +8.7%         |
| Underlying profit (Note)                       | 6,105,725         | 5,417,900         | +12.7%        |
| <b>Earnings per share (RMB cents)</b>          |                   |                   |               |
| Basic  | 51.11             | 46.89             | +9.0%         |
| Diluted  | 51.11             | 46.89             | +9.0%         |
| <b>Final dividend per share (HK cents)</b>     | <b>11.00</b>      | <b>10.00</b>      | <b>+10.0%</b> |
| <b>Full-year dividend per share (HK cents)</b> | <b>21.00</b>      | <b>18.00</b>      | <b>+16.7%</b> |

Note: Underlying profit attributable to shareholders, a non-HKFRS measure, represents profit before taking into account fair value gain on financial assets measured at fair value through profit or loss, employee share-based compensation expense, gains on deemed disposal of partial interest in an associate and a joint venture and gain on disposal of a joint venture. Reconciliation between the reported and underlying profit is provided on pages 21 and 22 of this announcement.

## **CHAIRMAN’S STATEMENT**

### **RESULTS**

For the financial year ended 31 December 2022, the revenue of the Group grew by 11.0% to RMB30,937 million, and profit attributable to shareholders increased by 8.7% to RMB6,091 million. Basic earnings per share increased similarly to RMB51.11 cents.

The Group’s underlying profit attributable to shareholders, excluding fair value gain on financial assets measured at fair value through profit or loss (“FVTPL”), employee share-based compensation expense, gains on deemed disposal of partial interest in an associate and a joint venture and gain on disposal of a joint venture, amounted to RMB6,106 million, an increase of 12.7% as compared to 2021.

### **DIVIDEND**

The Board of Directors recommended a final dividend of HK11 cents per share for 2022. Subject to the approval of shareholders at the forthcoming annual general meeting, the proposed final dividend will be paid on 28 June 2023 to shareholders whose names appear on the register of members on 9 June 2023. Together with an interim dividend of HK10 cents per share, the full-year dividend for 2022 amounted to HK21 cents per share, an increase of 16.7% as compared to 2021.

### **INDUSTRY REVIEW**

In 2022, amid the continuous disruption from the Covid-19 pandemic and adjustments in the prevention and control policies, the whole industry faced unprecedented difficulties and challenges and business operations were affected to a certain extent. With the continuous mutation of the virus, wave after wave of infection peaks have occurred. On the other hand, the industry has made encouraging development in its fight against the coronavirus. The mRNA technology has shown its advantages in the development of vaccines against mutant strains. The pandemic has become the catalyst for driving the industry into an era of nucleic acid drugs. The Group seized the opportunity and actively developed the nucleic acid drug platform, establishing a solid technology foundation for the long-term development in the future.

With the policies of drug approval, volume-based procurement and medical insurance gradually becoming more mature, China’s pharmaceutical ecosystem is entering a positive cycle. The “14th Five-Year Plan for the Development of Pharmaceutical Industry” sets out the specific development goals of the pharmaceutical industry and establishes the development direction of innovation-driven transformation and upgrade of industry chain quality in the next five years. The positive driving force of the industry will promote the optimisation and integration as well as high-quality development of the industry. Large-scale pharmaceutical companies with integrated advantages in research and development, production and sales will benefit from the industry’s integration and upgrade and continue to thrive.

Following the lifting of Covid-19 pandemic prevention and control measures, China has entered the post-pandemic era with the economy and daily life gradually returning to normal. With the revival of medical services provision and growth driver supported by innovation, the industry will embrace the recovery and development opportunities in the post-pandemic era.

## **BUSINESS REVIEW**

2022 was a year full of challenges and uncertainties. Pandemic, macroeconomy and international environment changes have all brought new requirements and challenges to the industry. Based on the development needs of the Group, the board of directors has put forward an operation strategy of “strong innovation, strong team, strong management and stable growth”. With the ongoing enhancement of “innovation, team and management” and the efforts of all employees, the Group achieved the goal of “stable growth” and delivered satisfactory results.

The finished drug business maintained steady growth in 2022, with a continued increase in contribution from new products. Duoenda (mitoxantrone hydrochloride liposome injection), a globally exclusive innovative formulation drug, and Copiktra (duvelisib capsules), the first approved PI3K inhibitor in China, were commercially launched in January and November, respectively. Moreover, a number of newly launched generic drugs were selected at national volume-based procurements with rapid sales ramp-up. These new products brought in new sales contribution as well as a more balanced product portfolio to our business. In March 2023, COVID-19 mRNA vaccine (SYS6006) has been included for emergency use in China for the prevention of COVID-19 caused by the infection of SARS-CoV-2.

The clinical development of the Group’s innovative drugs were progressing according to plan. Research and development efficiency continued to improve, the number of patients enrolled in clinical studies has exceeded that of 2021. Among the new drugs under development, over 50 are in clinical stage, of which 9 have filed application for marketing approval and 16 are in pivotal clinical trial stage. The Group has established various innovative research and development platforms, covering small molecules, large molecules, nano-formulation, antibody-drug conjugates (ADC), mRNA vaccines and siRNA drugs, providing a solid foundation for the Group’s innovative research and development. Among them, the nano-formulation technology platform has established a leading position in the world. It has successfully developed 4 key nano-formulation drugs, and its current pipeline of drug candidates has more than 5 key products with global patents and great market potential.

The Group has also made good progress in its business development initiative with two projects of product license-in and acquisition completed. With support from the Group’s strong capabilities in clinical development, registration and commercialisation, they will bring new momentum to the future growth. Moreover, two projects of license-out have been completed, both of which are globally competitive self-developed innovative ADC drug candidates of the Group, marking the global recognition of the Group’s innovation capabilities and an important milestone for the expansion of the Group’s self-developed innovative products into the overseas market.

CSPC attaches great importance to the improvement of our ESG standard and is committed to creating a green, harmonious and sustainable development path, improving corporate governance and actively giving back to society. In the most recent ESG rating of MSCI in 2022, the rating of the Company remains at A.

## **OUTLOOK**

2023 is the first year of fully implementing the spirit of the 20th National Congress of the Communist Party of China and a crucial year for the implementation of the “14th Five-Year Plan”. It is also the year for the Group to strive for strong innovation, strong team, strong management and stable growth under the guidance of China’s national policies. The Group will actively seize the opportunities from policy and adhere to the strategy of innovation and globalization, aiming to become an innovative pharmaceutical company with international influence.

### **Innovation**

With the adoption of clinical value-oriented approach, we will continue to develop new therapeutic targets, new technology platforms and increase investment in R&D to ensure that the Group’s competitive advantage remains industry-leading. Other than product innovation, we will accelerate management innovation and culture innovation to support the comprehensive needs for the Group’s growth.

- (i) Rapidly advance the drugs under development to pivotal clinical trial stage and strive to launch more drugs in order to achieve realization of results, and focus on major therapeutic areas and development of products for major indications to enhance product value.
- (ii) Focus on cutting-edge technology, combine independent innovation and licensing-in, and attain differentiated competition. Currently, drug research and development has rapidly expanded to nucleic acid drugs. The Group will make use of its existing nanodrug platform to break through the bottleneck in nucleic acid drug technology and establish a leading position in nano-delivery technology and nucleic acid drugs. At the same time, we will also target emerging technologies such as gene therapy and cell therapy, and develop cutting-edge technologies such as in vivo reprogramming of immune cells. The Group will further integrate internal resources to develop new CAR-T cell therapies.
- (iii) Strengthen the overseas research and development (“R&D”) team, select projects with competitive edge for overseas development, and accelerate the approval and marketing of key innovative drugs in the U.S. and other overseas markets with new and unique development paths.

## **Business development**

Apart from the efforts to ensure rapid development of our in-house pipelines, we will also focus on raising our business development (BD) capabilities and building an internationalised BD team and ecosystem. We will actively look for global cooperation opportunities with the aim of supplementing our product pipelines, expanding therapeutic areas and indications, and introducing cutting-edge technology platforms. We will also strengthen cooperation with European and U.S. funds focused on biotechnology/medicine to link up the Chinese market with overseas first-in-class (FIC) and best-in-class (BIC) projects. Moreover, we will strengthen the out-licensing of our in-house developed innovative products in order to develop the international market with overseas partners and achieve win-win results.

## **Internationalisation**

The Group will continue to step up its efforts in internationalisation in the areas of R&D, business development and commercialization. Other than striving to enhance the R&D capabilities of our overseas R&D centres, we will also strengthen cooperation with overseas pharmaceutical enterprises and increase the contribution of overseas businesses, so as to improve the Group's competitiveness and industry position on the international stage.

## **APPRECIATION**

I would like to take this opportunity to express my gratitude to all staff for their dedication and diligence, and to all our shareholders, business partners and customers for their continued support.

**CAI Dongchen**  
*Chairman*

22 March 2023

## MANAGEMENT DISCUSSION AND ANALYSIS

### OVERVIEW

The Group is an innovation-driven pharmaceutical enterprise with integrated R&D, manufacture and sales capabilities. With the corporate mission of “All for Better Medicines, All for a Healthier World”, the Group is committed to developing innovative products to address unmet clinical needs and provide innovative therapies for patients.

The Group has built an internationalised R&D team with more than 2,000 members and five key R&D centres in Shijiazhuang, Shanghai, Beijing and the U.S., focusing on six key therapeutic areas of oncology, psychiatry and neurology, cardiovascular, immunology and respiratory, digestion and metabolism, and anti-infectives. Eight innovative technology R&D platforms have been established encompassing nano-formulation, mRNA, siRNA, monoclonal antibody, bispecific antibody and ADC, and the continuous investment will provide strong support for the research and development of innovative drugs. The Group is also actively involved in the prevention and treatment of Covid-19, with one mRNA vaccine and two therapeutic drugs approved to commence clinical trials in 2022, striving to provide vaccines and drugs for the prevention and control of the pandemic, help address the concerns of the country and alleviate difficulties for the people. Among them, the mRNA vaccine with broad-spectrum protection against variants has been granted emergency use authorization in March this year. The Group currently has over 110 innovative drug projects under development, including approximately 40 large molecule drugs, 40 small molecule drugs and 30 new-formulation drugs. Within the next 5 years, more than 40 innovative drugs are expected to be approved, which will provide continuous momentum for the Group’s development.

The Group has strong commercialisation capabilities. Its professional sales force currently has over 10,000 team members, covering more than 35,000 medical institutions across the country, with coverage rate of over 90% in Class III hospitals and over 70% in Class II hospitals. We are also actively strengthening our efforts in lower-tier market penetration and developing the potential of county-level markets to provide quality drugs to the grass roots. Through patient-centric and clinical-data-driven academic promotion, the Group’s sales team has successfully nurtured market-leading core products such as NBP, Duomeisu, Jinyouli, Keaili and Xuanning. Leveraging on the strong sales team and successful commercialisation experience, the Group will be able to ensure the rapid sales ramp-up and sales performance of innovative drugs to be commercially launched in the future. In addition, the Group has been actively strengthening the retail sales channel and internet medicine platform, and exploring the promotion model for chronic disease management.

## BUSINESS REVIEW

### Finished Drug Business

In 2022, the finished drug business maintained stable growth. The Group continued to adopt strategies of professional academic promotion, hospital development, lower-tier market penetration and expansion of indications to drive the growth of key finished drug products. During the year, market development activities of the newly launched innovative drugs were initiated and a number of newly launched generic drugs were selected at volume-based procurement with rapid sales ramp-up, which has brought in new sales contribution and a more balanced product portfolio.

The finished drug business recorded revenue of RMB24,520 million (including licence fee income of RMB186 million) for the year, an increase of 8.1% compared to last year. Sales by major therapeutic areas are as follows:

| Therapeutic Area         | Sales<br>(RMB' million) | Change |
|--------------------------|-------------------------|--------|
| Nervous system           | 8,108                   | +7.5%  |
| Oncology                 | 7,415                   | -3.8%  |
| Anti-infectives          | 3,540                   | +20.1% |
| Cardiovascular           | 2,889                   | +4.5%  |
| Respiratory system       | 621                     | +54.5% |
| Digestion and metabolism | 755                     | +51.9% |
| Others                   | 1,006                   | +31.5% |

### *Nervous System*

Major products include NBP (恩必普®) (butylphthalide soft capsules and butylphthalide and sodium chloride injection), Shuanling (舒安灵®) (pentoxifylline extended-release tablets and pentoxifylline injection), Enliwei (恩理维®) (lacosamide injection/tablets), Enxi (恩悉®) (pramipexole dihydrochloride tablets) and Oulaining (欧来宁®) (oxiracetam capsules and oxiracetam for injection).

- NBP is a Class 1 new chemical drug in China and a patent-protected exclusive product mainly used for the treatment of acute ischemic stroke. It is a recommended drug in the guidelines of various professional organisations such as the Chinese Medical Association and the Chinese Stroke Association for the treatment of acute ischemic stroke, and is also listed in more than twenty domestic authoritative clinical guidelines and expert consensuses. In 2022, NBP maintained a stable sales growth. With the new NRDL renewal price to be implemented in March 2023, accessibility of the product will be further improved. The ongoing efforts to develop new indications will bring new growth opportunities for butylphthalide.

- Shuanling is a non-selective phosphodiesterase inhibitor that can comprehensively improve microcirculation through multiple mechanisms of action. In 2022, Shuanling continued to record rapid sales growth, and was listed in the Catalogue of Off-label Usage (2022 Edition) of Jilin, Liaoning and Heilongjiang provinces, the Male Infertility Guideline (2022) and the Consensus of Multi-disciplinary Chinese Experts on Diabetes Complicated with Male Erectile Dysfunction (2022).

## ***Oncology***

On top of the three existing core products, namely Duomeisu (多美素®) (doxorubicin hydrochloride liposome injection), Jinyouli (津優力®) (PEG-rhGCSF injection) and Keaili (克艾力®) (paclitaxel for injection (albumin-bound)), the Group continuously enriches the product portfolio by adding new products such as Duoenda (多恩達®) (mitoxantrone hydrochloride liposome injection) and Copiktra (克必妥®) (duvelisib capsules), bringing in new business growth drivers to this therapeutic area.

- Duomeisu is a product developed by the National Key Laboratory for New Pharmaceutical Preparations and Excipients of the Group and supported by the Major New Drug Development project in China. It is recommended by the U.S. National Comprehensive Cancer Network (NCCN) Guidelines and the Chinese Society of Clinical Oncology (CSCO) for the first-line treatment of lymphoma, ovarian cancer, relapsed or metastatic breast cancer, soft tissue sarcoma and AIDS-related Kaposi's sarcoma. Duomeisu is a leading brand of liposomal doxorubicin in China and is the first to pass the consistency evaluation in May 2021. Affected by the pandemic prevention and control measures and the adjustment of reimbursement drug list in certain provinces, sales of Duomeisu decreased in 2022. The Group will vigorously expand the broad market of prefecture-level cities and counties, with the target of increasing the proportion of sales from this broad market to 40%, providing more opportunities for patients to use Duomeisu and driving product's growth.
- Jinyouli is the first long-acting white blood cell booster drug developed in China. It is used to prevent and treat incidence of infection and pyrexia due to low neutrophil count in patients receiving chemotherapy, thus ensuring the administration of standardised dosage of chemotherapy. It earns unanimous recommendations in domestic and foreign guidelines. In 2022, the growth rate of Jinyouli has slowed down due to certain factors such as pandemic prevention and control. Currently, short-acting white blood cell booster drugs still have a rather significant market share in China, especially in cities other than the provincial capital. The Group will continue to promote the use of long-acting white blood cell booster drugs and further expand the coverage of core hospitals in prefecture-level cities and county-level markets. Jinyouli was selected at the volume-based procurement of Guangdong Alliance in 2022. We will leverage the advantage from the policy to increase the market share of Jinyouli in those procurement regions.

- Keaili is the first-to-market generic of new generation paclitaxel chemotherapy drug in China with the consistency evaluation passed. It has been unanimously recommended by domestic and foreign guidelines and expert consensus for breast cancer, lung cancer, gastric cancer and gynaecological tumours. In 2022, Keaili has completed contract renewal at the volume-based procurement of Henan Alliance with a significant price reduction, leading to a decrease in sales. With the volume-based procurement renewal price being fully implemented in other provinces in 2023, sales of Keaili will be under further pressure. Other than continued effort to promote the replacement of conventional paclitaxel drugs, the Group will vigorously expand the presence of Keaili in those provinces where it has not been selected at procurement before.
- Duoenda is a class 2 new drug developed by the Group with patents in several countries. The product obtained official marketing approval for the treatment of relapsed/refractory peripheral T-cell lymphoma in January 2022. It was included into the CSCO Guidelines for Lymphoma in April 2022 which recommends its usage for the treatment of relapsed/refractory peripheral T-cell lymphoma (Grade 2A) and NKT lymphoma (Grade 2B). The newly established haematology sales team of the Group is responsible for the sales and promotion of Duoenda, which has now covered more than 500 hospitals.
- Copiktra is the first approved dual PI3K  $\delta/\gamma$  dual-target inhibitor in China. It achieves a balance between efficacy and safety by specifically acting on the  $\delta$  and  $\gamma$  dual targets of PI3K signaling pathway, with recommendation by many domestic and foreign guidelines. After approval, sale and promotion of Copiktra has been incorporated into the haematology product pipeline. With the synergy from Duoenda, the product is entering into market rapidly.

### *Anti-infective products*

Major products include Anfulike (安復利克®) (amphotericin B cholesteryl sulfate complex for injection), Shuluoke (舒羅克®) (meropenem for injection), Nuomoling (諾莫靈®) (amoxicillin capsules), Xianqu/Shiyao (先曲®/石藥®) (ceftriaxone sodium for injection), Xianwu (先伍®) (cefazolin sodium for injection), Zhongnuo Lixin (中諾立新®) (cefuroxime sodium for injection), Xinweihong (新維宏®) (azithromycin tablets) and Weihong (維宏®) (azithromycin dispersible tablets/capsules/enteric tablets).

- Anfulike is recommended jointly by the State Ministry of Industry and Health Care Commission as a “clinically urgent, market-deficient” product. It was granted drug registration approval with priority review in March 2021 for the treatment of patients with invasive fungal infections. With modification of the product’s lipid structure, the metabolism and distribution characteristics of amphotericin B have been altered to reduce the incidence of nephrotoxicity and hypokalaemia. It can be used for the treatment of patients with renal impairment or drug toxicity which precludes the use of effective dose of amphotericin B, or patients who have failed in prior amphotericin B deoxycholate treatment. The drug accessibility of Anfulike is improved with its inclusion into the NRDL in December 2021. In the first year of its launch, the Group was dedicated to promoting the knowledge of the clinical benefits of the product among doctors. We are currently making every effort to expand the product’s market coverage and expand the clinical application in blood/infection/respiration diseases to accelerate the product’s growth.

### *Cardiovascular*

Major products include Xuanning (玄寧®) (maleate levamlodipine tablets and dispersible tablets), Mingfule (銘復樂®) (recombinant human TNK tissue-type plasminogen activator for injection), Encun (恩存®) (clopidogrel bisulfate tablets), Daxinning (達新寧®) (dronedarone hydrochloride tablets), Abikang (阿比康®) (aspirin enteric tablets) and Meiluolin (美洛林®) (ticagrelor tablets).

- Xuanning is mainly used for the treatment of hypertension, chronic stable angina and variant angina, and is a product in the NRDL and essential drug list. It is listed in the Guidelines for the Prevention and Treatment of Hypertension in China, Guidelines for the Rational Use of Drugs in Hypertension and other authoritative guidelines in China. Xuanning has obtained marketing approval from the U.S. Food and Drug Administration (FDA) in December 2019, becoming the first Chinese innovative drug to be granted full approval by the FDA. The sales team of Xuanning adopts an integrated sales model of direct, cooperative and retail sales. It is also developing e-commerce sales channel in order to accelerate sales growth. In 2022, the sales of Xuanning remained stable.
- Mingfule is a third-generation thrombolytic drug with proprietary intellectual property mainly used for the thrombolysis treatment in patients with acute myocardial infarction. It has been listed as a recommended thrombolytic drug in the Chinese Expert Consensus on Pre-hospital Thrombolysis, Guidelines for Rational Use of Drugs for STEMI (201902) and other authoritative guidelines. Moreover, the Chinese Expert Consensus on Tenecteplase Intravenous Thrombolytic Therapy for Acute Ischemic Stroke published in December 2022 provides a basis for the clinical promotion of TNK as a thrombolytic drug. In 2022, the new indication application for marketing approval of Mingfule for the thrombolytic treatment in patients with acute ischemic stroke was submitted. The approval of this indication will greatly expand the market potential for the product.

### ***Respiratory***

Major products include Qixiao (琦效®) (arbidol hydrochloride tablets), Zhongnuo Like (中諾立克®) (ambroxol hydrochloride oral solution), Zhongnuoping (中諾平®) (ambroxol hydrochloride extended-release tablets), Qixin (琦昕®) (Oseltamivir phosphate capsules) and Nuoyian (諾一安®) (montelukast sodium tablets/chewable tablets).

### ***Digestion and metabolism***

Major products include Linmeixin (林美欣®) (glimepiride dispersible tablets), Shuanglexin (雙樂欣®) (metformin hydrochloride tablets/extended-release tablets) and Xinweiping (欣維平®) (acarbose tablets).

### ***Other therapeutic areas***

Major products include Gubang (固邦®) (alendronate sodium tablets/enteric tablets), Xianpai (先派®) (omeprazole injections) and Qimaite (奇邁特®) (tramadol hydrochloride tablets).

### **Bulk Product Business**

#### ***Vitamin C***

Sales amounted to RMB2,529 million in 2022, representing an increase of 17.7%. During the year, both the production volume and sales volume have increased, with the global market share further expanded. However, product price has decreased due to changes in market environment. The Group will continue to develop new market, optimise customer structure, expand overseas sales channel and focus on brand building to enhance its overall competitive strength.

#### ***Antibiotics and Others***

Sales amounted to RMB1,922 million in 2022, representing an increase of 15.1%, which was mainly attributable to the increase in sales volume and prices of certain products. The Group will continue to enhance product chain and product complementarity, promote registration in high-end market and steadily improve product quality.

#### ***Functional Food and Other Businesses***

Sales from the business amounted to RMB1,966 million in 2022, representing an increase of 43.9%. During the year, caffeine products recorded a satisfactory growth in both sales volume and average selling price, while sales of Guoweikang (vitamin C health supplement product) declined to a certain extent. The Group will maintain stable business growth through technology enhancement, cost control and market development.

## Research and Development

The Group strongly believes that innovative research and development is the most important driver for future development and continues to increase its investment in research and development. R&D expenses for the year 2022 amounted to RMB3,987 million (charged to income statement), representing an increase of 16.1% over 2021 and accounting for approximately 16.3% of the revenue of the finished drug business. Currently, more than 50 key drug candidates have entered clinical trial or registration stage, of which 9 have filed application for marketing approval, 16 have entered pivotal clinical trial or about to file application for marketing approval.

### *Regulatory Updates:*

#### *China*

- In January 2022, Duoenda (多恩達®) (mitoxantrone hydrochloride liposome injection), a self-developed oncology nanodrug of the Group, obtained marketing approval for the treatment of peripheral T-cell lymphoma (PTCL). Clinical studies have indicated that it has a significantly better efficacy than other drugs in treating patients with relapsed or refractory PTCL.
- In March 2022, Copiktra (克必妥®) (duvelisib capsules) obtained marketing approval for the treatment of adult patients with relapsed or refractory follicular lymphoma (FL) after at least two prior systemic therapies. The product is the first approved orally available dual PI3K- $\delta$  and PI3K- $\gamma$  inhibitor worldwide, and is also the first approved PI3K selective inhibitor in China.
- In March 2023, COVID-19 mRNA vaccine (SYS6006) has been included for emergency use in China for the prevention of COVID-19 caused by the infection of SARS-CoV-2.
- In January 2022, application for marketing approval of desvenlafaxine extended-release tablets for the treatment of depression was submitted (being the first submission of this product type in China).
- In April 2022, application for marketing approval of nanodrug irinotecan liposome for injection for the treatment of metastatic pancreatic cancer was submitted.
- In June 2022, application for marketing approval of narlumosbart for injection (JMT103) (recombinant fully human anti-RANKL monoclonal antibody for injection) for the treatment of unresectable or surgically difficult giant cell tumor of bone was submitted with priority review granted. The product is the first IgG4 subtype fully human monoclonal antibody against RANKL filing BLA in the world.
- In October 2022, application for marketing approval of paclitaxel for injection (albumin-bound) (II) for the treatment of breast cancer was submitted.

- In November 2022, new indication application for marketing approval of Mingfule (銘復樂®) (recombinant human TNK tissue-type plasminogen activator for injection) for the thrombolytic treatment in patients with acute ischemic stroke was submitted.
- In March 2023, application for marketing approval of enlonstobart for injection (recombinant fully human anti-PD-1 monoclonal antibody) for the treatment of recurrent or metastatic cervical cancer patients with positive PD-L1 expression who have failed first-line platinum-based chemotherapy was submitted with eligibility for conditional approval pathway.
- In March 2023, application for marketing approval of amphotericin B liposome for injection for the treatment of invasive fungal infection was submitted.
- In March 2023, pre-NDA meeting with Centre for Drug Evaluation (CDE) of prusogliptin tablets (DBPR108) for the treatment of type 2 diabetes was completed.
- In March 2023, application for pre-BLA meeting of recombinant anti-IgE monoclonal antibody for injection (SYSA1903) for the treatment of chronic spontaneous urticaria was submitted.
- Since the beginning of 2022, 14 innovative drugs candidates have obtained clinical trial approval for their first indications and 10 additional indications have obtained clinical trial approval.

***First indication:***

| <b>Drug candidate</b>                           | <b>Indication</b>                |
|---|----------------------------------|
| SYHA1908 for injection                          | Advanced solid tumors            |
| Daunorubicin cytarabine liposome for injection  | Acute myeloid leukemia           |
| Ustekinumab injection                           | Psoriasis                        |
| SYS6006 for injection (SARS-COV-2 mRNA vaccine) | Prevention of Covid-19 infection |
| Cisplatin micelle injection                     | Advanced solid tumors            |
| SYHX2005 tablets (FGFR4)                        | Advanced solid tumors            |
| SYHX2009 tablets (NTRK, ROS1)                   | Advanced solid tumors            |
| SYS6002 injection (Nectin-4 ADC)                | Advanced solid tumors            |
| SYH2055 tablets (3CL)                           | Covid-19 infection               |
| SYH2043 tablets (CDK2/4/6)                      | Advanced solid tumors            |
| SYH2045 tablets (PRMT5)                         | Advanced solid tumors            |
| Meloxicam nanocrystal injection                 | Postoperative analgesics         |
| Clevidipine injectable emulsion                 | Hypertension                     |
| Octreotide long-acting injection                | Acromegaly/NET                   |

***Additional indication:***

| <b>Drug candidate</b>   | <b>Indication</b>  |
|---|--|
| Prostaglandin liposome for injection  | Contrast-induced acute kidney injury   |
| Mitoxantrone hydrochloride liposome injection   | Neuromyelitis optica spectrum disorder   |
| Mitoxantrone hydrochloride liposome injection   | Advanced nasopharyngeal cancer   |
| TG103 injection   | Non-alcoholic steatohepatitis  |
| TG103 injection   | Alzheimer's disease  |
| Recombinant humanized anti-HER2 monoclonal antibody-MMAE conjugate for injection (DP303c) | Salivary gland carcinomas  |
| SYHX1901 tablets  | Severe COVID-19  |
| ALMB-0166 injection   | Osteoarthritis   |
| Enlonstobart for injection (Recombinant fully human anti-PD-1 monoclonal antibody)        | First-line treatment of cervical cancer  |
| Docetaxel for injection (albumin-bound)   | Combined therapy with SG001 and platinum agents (carboplatin/cisplatin) for perioperative treatment of NSCLC |

- Since the beginning of 2022, 16 generic drugs have obtained drug registration approvals, including lenvatinib mesilate capsules, donepezil hydrochloride tablets, vortioxetine hydrobromide tablets, nifedipine controlled-release tablets, pramipexole dihydrochloride sustained-release tablets, lacosamide injection, zoledronic acid injection, doxofylline injection, tenofovir alafenamide fumarate tablets, esomeprazole sodium for injection, gabapentin capsules, moxifloxacin hydrochloride and sodium chloride injection, lenalidomide capsules, baloxavir marboxil tablets, tofacitinib citrate extended-release tablets and argatroban injection.

***The U.S.***

- In January 2022, JMT601 (CPO107) was granted fast track designation for the treatment of adult patients with relapsed or refractory diffuse large B-cell lymphoma. The drug candidate is the world's first bispecific SIRP $\alpha$  fusion protein with synergised target binding effect which has entered clinical stage of development. Therapeutic targets include CD20 and CD47.
- In July 2022, docetaxel for injection (albumin-bound) was granted orphan-drug designation for the treatment of gastric cancer including cancer of gastroesophageal junction.
- Since the beginning of 2022, 2 innovative drug candidates, namely SYS6002 injection (Nectin-4 ADC) and NBL-020 injection (TNFR2), have obtained clinical trial approval.

## ***Major Clinical Trials Progress:***

### ***SARS-CoV-2 mRNA vaccine (SYS6006)***

- Phase I, II clinical studies and a heterologous booster immunization clinical study in China have been completed. With more than 5,500 people enrolled, the clinical studies have demonstrated its efficacy and safety. The Group has built a GMP-compliant production plant. Key raw materials and excipients are produced by the Group, which enables independent control in the supply chain and significantly lower production cost.

### ***Duoenda (多恩達®) (mitoxantrone hydrochloride liposome injection)***

- At the annual meeting of the American Society of Clinical Oncology (ASCO) in June 2022, the results of a Phase Ib clinical trial for the treatment of platinum-refractory or platinum-resistant recurrent ovarian cancer were presented in E-poster; and the results of a Phase Ib clinical trial for the treatment of recurrent/metastatic squamous cell carcinoma of head and neck were presented online. Preliminary results indicate that Duoenda has a controllable safety profile and observable efficacy in both indications.
- At the annual meeting of the European Society for Medical Oncology (ESMO) in September 2022, the results of a “dose escalation and dose expansion study of mitoxantrone hydrochloride liposome injection in combination with pegaspargase for the treatment of extranodal NK/T-cell lymphoma (ENKTCL)” were presented in the Mini Oral session. Preliminary results indicate that Duoenda in combination with pegaspargase has significant efficacy, especially for patients with primary ENKTCL, with controllable safety risks.
- A number of clinical trials in hematological tumors and solid tumors are currently underway. Of which, the first patient has been dosed in a phase III clinical trial for the treatment of patients with recurrent metastatic nasopharyngeal carcinoma who have failed platinum-based therapy.

### ***Mingfule (銘復樂®) (recombinant human TNK tissue-type plasminogen activator for injection)***

- In July 2022, Mingfule has met its predefined primary endpoint (the proportion of subjects with a mRS of 0 to 1 at 90 days) in a Phase III clinical study for the treatment of acute ischemic stroke, demonstrating that Mingfule is non-inferior to alteplase in efficacy and has a trend of enhancement in efficacy, while the safety profile is similar to alteplase. The study results were published at the World Stroke Congress in Singapore in October 2022 and in *The Lancet* (IF202.731), a top international medical journal, in February 2023. This marked the first time for a cerebrovascular drug of a Chinese company with independent intellectual property rights to be reported in a top international medical journal.

- A number of investigational studies initiated by experts in China are currently underway for the treatment of cerebral infarction, including bridging therapy, anti-bridging therapy, and therapy of extended thrombolytic time window. It is expected that results of these studies and the Phase III clinical trial will be able to change the relevant diagnosis and treatment guidelines.

#### ***Narlumosbart for injection (JMT103)***

- In March 2022, JMT103 has met its predefined endpoint in a pivotal trial for the treatment of unresectable or surgically difficult giant cell tumor of bone, demonstrating that JMT103 has a better clinical efficacy with a tumor response rate of 93.5%, and a trend higher than that of the denosumab group. Moreover, JMT103 showed a good safety profile with controllable safety risks.

#### ***Prusogliptin tablets (DBPR108)***

- In August 2022, DBPR108 has met its predefined endpoints in two Phase III pivotal clinical trials for the treatment of type 2 diabetes. Results of the monotherapy trial demonstrated that in respect of the primary efficacy endpoint of the change in HbA1c between the end of 24 weeks and the baseline period, the DBPR108 group was significantly superior to the placebo group and was non-inferior to the active group of sitagliptin. Results of the combination trial demonstrated that in respect of the primary efficacy endpoint of the change in HbA1c between the end of 24 weeks and the baseline period, the DBPR108 group was significantly superior to the placebo group. In addition, safety profile of the DBPR108 group in the study was similar to the sitagliptin group and placebo group.

#### ***SYHA1813 oral liquid***

- At the annual meeting of the European Society of Medical Oncology (ESMO) in September 2022, the results of a dose escalation study of “Phase I clinical trial to evaluate the safety, tolerability, pharmacokinetics and preliminary efficacy of SYHA1813 oral liquid in treating patients with relapsed or advanced solid tumors” were presented in E-poster. Preliminary results indicated acceptable tolerability and preliminary antitumor activity for patients with relapsed high-grade glioma taking 15mg SYHA1813 oral liquid once every day.

#### ***Recombinant anti-IgE monoclonal antibody for injection (SYSA1903)***

- In March 2023, a phase III therapeutic bioequivalence study in comparison to the originator drug for the treatment of patients with chronic spontaneous urticaria who remain symptomatic despite H1 antihistamine treatment has met its predefined endpoint.

## Clinical Pipeline Overview:

### Registration and pivotal trial stage:

| Drug candidate  | Type                                     | Target   | Indication  | Status                                   |
|---|--|--|---|--|
| Narlumosbart for injection<br>(Recombinant fully human anti-RANKL monoclonal antibody for injection)                                    | Biological drug<br>(monoclonal antibody) | RANKL  | Giant cell tumor of bone                                      | BLA submitted                            |
| Irinotecan liposome for injection   | Nanodrug                                 | DNA topoisomerase inhibitors                               | Pancreatic cancer   | NDA submitted                            |
| Desvenlafaxine succinate extended release tablets   | Chemical drug                            | 5-Hydroxytryptamine and norepinephrine reuptake inhibitors | Depression  | NDA submitted                            |
| Rezetinib mesylate capsules   | Chemical drug                            | EGFR   | Non-small cell lung cancer                                    | NDA submitted                            |
| Recombinant human TNK tissue-type plasminogen activator for injection (rhTNK-tPA)   | Biological drug<br>(recombinant protein) | Plasminogen  | Acute ischemic stroke   | BLA submitted                            |
| Paclitaxel for injection (albumin-bound) (II)   | Nanodrug                                 | Microtubule inhibitor                                      | Breast cancer   | NDA submitted                            |
| Amphotericin B liposome for injection   | Nanodrug                                 | Anti-infective, nonspecific drug                           | Invasive fungal infection                                     | NDA submitted                            |
| Enlonstobart (recombinant fully human anti-PD-1 monoclonal antibody for injection)  | Biological drug<br>(monoclonal antibody) | PD-1   | Cervical cancer   | BLA submitted                            |
| SYS6006 for injection (SARS-CoV-2 mRNA vaccine)   | Biological drug<br>(vaccine)             | Spike protein of SARS-CoV-2                                | COVID-19 prevention   | applying for emergency use authorization |
| Prusogliptin tablets (DBPR108)  | Chemical drug                            | DPP-4 inhibitor  | Diabetes  | Pre-NDA submitted                        |
| Recombinant anti-IgE monoclonal antibody for injection  | Biological drug<br>(monoclonal antibody) | IgE  | Urticaria   | Pre-BLA submitted                        |
| Batoclimab (HBM9161)  | Biological drug<br>(monoclonal antibody) | FcRn   | Myasthenia gravis   | Pre-BLA submitted                        |
| Recombinant humanized anti-epidermal growth factor receptor monoclonal antibody for injection (JMT101)                                  | Biological drug<br>(monoclonal antibody) | EGFR   | EGFR exon 20 insertion mutation in non-small cell lung cancer | Pivotal trial                            |
| KN026 for injection   | Biological drug<br>(bispecific antibody) | HER2 bispecific antibody                                   | Gastric cancer  | Pivotal trial                            |
| Recombinant humanized anti-HER2 monoclonal antibody-MMAE conjugate for injection (DP303c) SYSA1501 for injection SYSA1801 for injection | Biological drugs (ADC)                   | HER2 ADC   | Breast cancer   | Pivotal trial                            |
| Pertuzumab for injection  | Biological drug<br>(monoclonal antibody) | HER2   | HER2 positive breast cancer                                   | Pivotal trial                            |
| SKLB1028 capsules   | Chemical drug                            | FLT3, Abl, Lyn, EGFR                                       | Acute myeloid leukaemia                                       | Pivotal trial                            |
| HA121-28 tablets  | Chemical drug                            | RET, EGFR, VEGFR, FGFR                                     | Non-small cell lung cancer with RET gene fusion mutation      | Pivotal trial                            |

| Drug candidate                                 | Type                                     | Target   | Indication  | Status        |
|--|--|--|---|---------------|
| SYH2055 tablets                                | Chemical drug                            | 3CL protease inhibitor                               | High risk COVID-19  | Pivotal trial |
| Daunorubicin cytarabine liposome for injection | Nanodrug                                 | RNA polymerase inhibitor<br>DNA polymerase inhibitor | Leukemia  | Pivotal trial |
| Docetaxel for injection (albumin-bound)        | Nanodrug                                 | Microtubule inhibitor                                | Pancreatic cancer,<br>head and neck<br>squamous cell<br>carcinoma | Pivotal trial |
| TG103 injection                                | Biological drug<br>(monoclonal antibody) | GLP1-Fc  | Weight loss   | Pivotal trial |
| Butylphthalide soft capsules                   | Chemical drug                            |  | Vascular dementia   | Pivotal trial |
| Clevidipine injectable emulsion                | Nanodrug                                 | Calcium channel blocker                              | Hypertension  | Pivotal trial |
| Meloxicam nanocrystal injection                | Nanodrug                                 | Cyclooxygenase-2<br>(COX-2) inhibitor                | Chronic pain  | Pivotal trial |

### ***Products in other clinical stage:***

| Drug candidate  | Type                                  | Therapeutic Area       |
|---|---------------------------------------|------------------------|
| Ammuxetine hydrochloride enteric tablets  | Chemical drug                         | Psychiatry             |
| Butylphthalide soft capsules (China and US)   | Chemical drug                         | Neurology              |
| Simmitinib hydrochloride tablets, SYHA1801 capsules, SYHA1803 capsules, SYHA1807 capsules, SYHA1811 tablets, SYHA1813 oral liquid, SYHA1815 tablets, SYHX1903 tablets, SYHX2001 tablets, SYHX2005 tablets, SYHX2009 tablets, SYHX2043 tablets, SYHX2045 tablets | Chemical drug                         | Oncology               |
| SYHA1402 tablets, SYHA1805 tablets  | Chemical drug                         | Metabolism             |
| SYHX1901 tablets  | Chemical drug                         | Immunity               |
| Octreotide long-acting injection  | Chemical drug                         | Endocrine              |
| JMT601 for injection (China and US)   | Biological drug (bispecific antibody) | Oncology               |
| SYS6002 for injection, SYSA1801 for injection (China and US)  | Biological drug (ADC)                 | Oncology               |
| ALMB0168 for injection, NBL-015 for injection (China and US), NBL-020 for injection (China and US)  | Biological drug (monoclonal antibody) | Oncology               |
| ALMB0166 for injection  | Biological drug (monoclonal antibody) | Central nervous system |
| CM310 for injection, CM326 for injection, NBL-012 for injection (China and US), ustekinumab injection   | Biological drug (monoclonal antibody) | Immunity               |
| Paclitaxel cationic liposome for injection, sirolimus for injection (albumin-bound), SYHA1908 for injection, cisplatin micelle injection  | Nanodrug                              | Oncology               |
| Prostaglandin liposome for injection  | Nanodrug                              | Cardiovascular         |

### ***Awards and Patents:***

- In January 2022, CSPC was rated excellent with number six in overall ranking and number one in the pharmaceutical industry in the evaluation results of the 2021 National Enterprise Technology Center released by the National Development and Reform Commission.
- In April 2022, the project “Key Technology and Industrialization Research of Albumin-bound Nanodrug Delivery” once again won the Science and Technology Progress First Class Award of Hebei Province (河北省科技進步一等獎), winning the highest honour of provincial science and technology award for two consecutive years.
- 41 international PCT applications and 214 patent applications (148 domestic and 66 overseas) have been filed, and 58 patents (36 domestic and 22 overseas) have been granted.

The Group is expected to launch more than 40 innovative and new-formulation drugs, and over 60 generic drugs within the next five years. Of which, mitoxantrone liposomes, docetaxel albumin nanoparticles, sirolimus albumin nanoparticles, cisplatin micelle, and paclitaxel albumin nanoparticles (fast-dissolving) developed based on the nanotechnology platform, the ultra-long-acting GLP1-IgD/IgG4 Fc fusion protein in the field of metabolism, the world's new CX43 inhibiting and antagonizing antibody, the new ADC and ISAC based on enzymatic site-specific conjugation, the CD20/CD47 bispecific antibodies based on novel asymmetric structure, as well as the mRNA vaccine which offers protection against Covid-19 variants and small nucleic acid drugs (dosed semi-annually) are all heavyweight products with global patents and great market value. The launch of these new products will provide strong support to the Group's high-quality growth in the future.

## **Business Development**

While continuing to enhance in-house innovation and R&D capabilities, the Group is also driving forward its business development efforts. We will seek to further strengthen the product pipeline and create new growth drivers through cooperation with biotech companies having high-quality drug candidates. In addition, we will actively promote internationalisation of the business by out-licensing the Group's innovative products.

### ***Equity Acquisition:***

- In February 2022, the Group completed the acquisition of 51% equity interest in Guangzhou Recomgen Biotech Co., Ltd. (now renamed as CSPC Recomgen Pharmaceutical (Guangzhou) Co., Ltd. with equity interest increasing to 54.8%). Its marketed product Mingfule (銘復樂®) (recombinant human TNK tissue-type plasminogen activator for injection) is a third-generation specific thrombolytic drug with intellectual property rights.

### ***In-Licensing:***

- In October 2022, the Group entered into an exclusive license agreement with Harbour Biomed (Shanghai) Co., Ltd., to obtain the right to develop, manufacture and commercialize batoclimab (HBM9161) in Greater China. The Phase III clinical trial for the indication of myasthenia gravis (MG) has achieved positive topline results, meeting the primary endpoint and the key secondary endpoint. Application for pre-BLA meeting has been submitted. There are five other indications in different clinical stages. The product has the potential to be a breakthrough treatment for a wide spectrum of autoimmune diseases in Greater China.

### ***Out-Licensing:***

- In July 2022, the Group entered into an exclusive license agreement with Elevation Oncology, Inc. in the U.S. to out-license the development and commercialization rights of the Group's SYSA1801 (Claudin 18.2 ADC) outside of Greater China. The Group has received an upfront payment of US\$27 million and is also eligible to receive up to US\$148 million in potential development and regulatory milestone payments and up to US\$1.02 billion in potential sales milestone payments, as well as tiered sales royalties.
- In January 2023, the Group entered into an exclusive license agreement with Corbus Pharmaceuticals, Inc. in the U.S. to out-license the development and commercialization rights of the Group's SYS6002 (Nectin-4 ADC) in the United States, EU countries, United Kingdom, Canada, Australia, Iceland, Liechtenstein, Norway and Switzerland. The Group will receive upfront payments of US\$7.5 million and is also eligible to receive up to US\$130 million in potential development and regulatory milestone payments and up to US\$555 million in potential sales milestone payments, as well as tiered sales royalties.

## **FINANCIAL REVIEW**

### **Financial Results**

#### ***Revenue and Gross Profit Margin***

Revenue for the year amounted to RMB30,937 million, an increase of 11.0% compared to RMB27,867 million in 2021. The increase was mainly due to the 8.1%, 16.5% and 43.9% growth in the finished drug business, bulk product business and functional food and others business, respectively. Gross profit margin decreased by 3.9 percentage point to 71.9%, which was mainly attributable to the change in revenue mix and decline in selling prices of vitamin C products during the year.

#### ***Other Income***

Other income for the year amounted to RMB604 million (2021: RMB411 million), mainly consisting of interest income on bank balances of RMB243 million (2021: RMB183 million) and government grant income of RMB195 million (2021: RMB96 million).

#### ***Other gains and losses***

Other gains and losses for the year reported a net gain of RMB291 million (2021: RMB243 million), mainly consisting of fair value gain on financial assets measured at FVTPL of RMB101 million (2021: RMB205 million), fair value gain on structured deposits of RMB117 million (2021: RMB82 million) and net foreign exchange gain of RMB118 million (2021: loss of RMB36 million).

### ***Operating Expenses***

Selling and distribution expenses for the year amounted to RMB10,337 million, a slight decrease of 1.0% compared to RMB10,443 million in 2021. During the year, the Group continued to further grow its market coverage and promote the newly launched finished drug products. With efforts made by the Group to enhance the efficiency of the marketing activities, a lower ratio of selling and distribution expenses to revenue has been achieved in 2022.

Administrative expenses for the year amounted to RMB1,173 million, an increase of 16.1% compared to RMB1,010 million in 2021. The increase was mainly due to the expanding operation of the Group and employee share-based compensation expense recognised in respect of the share awards granted to selected employees of the Group by Key Honesty Limited (a shareholder of the Company) during 2022.

R&D expenses for the year amounted to RMB3,987 million, an increase of 16.1% compared to RMB3,433 million in 2021. The increase was primarily attributable to the increased spending on ongoing and newly initiated clinical trials.

### ***Income tax expense***

Income tax expenses for the year amounted to RMB1,350 million (2021: RMB1,159 million), which represented provision of income tax expense based on the taxable income of the subsidiaries and PRC withholding tax on dividend distributions by certain subsidiaries.

### ***Non-HKFRS Measure***

For the purpose of assessing the performance of the Group, the Company has also presented the underlying profit attributable to shareholders as an additional financial measure, which is not required by, or presented in accordance with the Hong Kong Financial Reporting Standards (“HKFRS”). The Group believes that this non-HKFRS financial measure better reflects the underlying operational performance of the Group by eliminating certain non-cash and/or non-operating items which the Group does not consider indicative of the Group’s operational performance. However, the presentation of this non-HKFRS financial measure is not intended to be a substitute for, or superior to, the financial information prepared and presented in accordance with HKFRS.

Additional information is provided below to reconcile the profit attributable to shareholders as reported and the underlying profit attributable to shareholders (a non-HKFRS financial measure):

|   | 2022<br>(RMB'000) | 2021<br>(RMB'000) |
|---|-------------------|-------------------|
| <b>Profit attributable to shareholders</b>  | <b>6,091,390</b>  | 5,605,185         |
| Adjustment for:   |                   |                   |
| – Fair value gain on financial assets measured at FVTPL ( <i>note a</i> )             | <b>(100,905)</b>  | (205,040)         |
| – Employee share-based compensation expense ( <i>note b</i> )                         | <b>160,726</b>    | 17,732            |
| – Gains on deemed disposal of partial interest in an associate<br>and a joint venture | <b>(48,065)</b>   | (13,092)          |
| – Gain on disposal of a joint venture   | –                 | (24,273)          |
| – Effect of corresponding income tax  | <b>2,579</b>      | 37,388            |
|   | <hr/>             | <hr/>             |
| Underlying profit attributable to shareholders  | <b>6,105,725</b>  | 5,417,900         |
|   | <hr/> <hr/>       | <hr/> <hr/>       |

Notes:

- (a) Fair value gain on financial assets measured at FVTPL is arisen from the measurement of the Group's investments in certain partnerships, funds and listed equity securities at fair value.
- (b) Out of the total employee share-based compensation expense recognised in 2022, RMB150 million was in respect of share awards granted to selected employees of the Group by Key Honesty Limited (a shareholder of the Company) during 2022.

## Liquidity and Financial Position

For the year ended 31 December 2022, the Group's operating activities generated a cash inflow of RMB7,627 million (2021: RMB4,637 million). Turnover days of trade receivables (ratio of balance of trade receivables to sales, inclusive of value added tax for sales in China) were 44 days compared to 40 days in 2021. Turnover days of inventories (ratio of balance of inventories to cost of sales) decreased from 134 days in 2021 to 107 days. Current ratio was 2.7 as of 31 December 2022, slightly lower than 2.8 a year ago. Capital expenditure for the year amounted to RMB1,823 million, which were mainly spent to construct production facilities and improve production efficiency.

The Group's financial position remained solid. As of 31 December 2022, the Group had bank balances, deposits and cash of RMB10,498 million (2021: RMB9,684 million), structured bank deposits of RMB3,575 million (2021: RMB1,443 million) and bank borrowings of RMB182 million (2021: nil). As of 31 December 2022, gearing ratio (ratio of bank borrowings to total equity) was 0.6% (2021: nil).

The Group's sales are primarily denominated in Renminbi for domestic sales in China and US dollars for export sales. The Group manages its foreign exchange risks by closely monitoring its foreign exchange exposures and mitigating the impact of foreign currency fluctuations by using appropriate hedging arrangements when considered necessary.

### **Pledge of Assets**

None of the Group's assets were charged to any third parties as of 31 December 2022.

### **Contingent Liabilities**

The Group did not have any material contingent liabilities as of 31 December 2022.

### **Dividend Policy**

It is the present intention of the Board to provide shareholders with regular dividends with a normal target payout ratio of not less than 30 per cent of the Group's core profit on a full year basis. The actual amount of dividend will depend on a number of factors including but not limited to financial results, financial position and funding needs of the Group.

### **Employees**

The Group employed a total of 24,837 employees as of 31 December 2022, with a majority of them employed in mainland China. The Group continues to offer competitive remuneration packages, discretionary share options, share awards and bonuses to eligible staff, based on the performance of the Group and the individual employee.

In order to retain and motivate the employees of the Group for its continual operation and development, Key Honesty Limited ("Key Honesty"), a shareholder of the Company which is indirectly wholly-owned by Mr. Cai Dongchen (Chairman of the Board), has granted conditional share awards to selected employees of the Group during 2022 in respect of the existing issued shares of the Company held by Key Honesty. The respective awarded shares will be vested and transferred to the grantees within 3 to 5 years from the date of grant at a transfer price of HK\$2.95 per share subject to the fulfilment of certain conditions. As of 31 December 2022, there were 206,050,000 unvested awarded shares.

## CONSOLIDATION FINANCIAL STATEMENTS

### CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2022

|   | <i>Notes</i> | <b>2022</b><br><b>RMB'000</b> | 2021<br><i>RMB'000</i> |
|---|--------------|-------------------------------|------------------------|
| Revenue   | 3            | <b>30,936,904</b>             | 27,866,870             |
| Cost of sales   |              | <b>(8,680,490)</b>            | (6,731,776)            |
| Gross profit  |              | <b>22,256,414</b>             | 21,135,094             |
| Other income  |              | <b>603,799</b>                | 411,223                |
| Other gains or losses, net  |              | <b>291,383</b>                | 242,675                |
| Selling and distribution expenses   |              | <b>(10,337,423)</b>           | (10,443,422)           |
| Administrative expenses   |              | <b>(1,172,842)</b>            | (1,009,824)            |
| Research and development expenses   |              | <b>(3,986,516)</b>            | (3,432,590)            |
| Other expenses  |              | <b>(80,333)</b>               | (108,204)              |
| Share of results of associates  |              | <b>(42,509)</b>               | (23,894)               |
| Share of results of joint ventures  |              | <b>27,114</b>                 | 46,337                 |
| Gains on deemed disposal of partial interest in an associate<br>and a joint venture |              | <b>48,065</b>                 | 13,092                 |
| Gain on disposal of a joint venture   |              | –                             | 24,273                 |
| Finance costs   |              | <b>(24,891)</b>               | (7,664)                |
| Profit before tax   |              | <b>7,582,261</b>              | 6,847,096              |
| Income tax expense  | 5            | <b>(1,350,211)</b>            | (1,158,972)            |
| Profit for the year   | 4            | <b>6,232,050</b>              | 5,688,124              |
| Profit for the year attributable to:  |              |                               |                        |
| Owners of the Company   |              | <b>6,091,390</b>              | 5,605,185              |
| Non-controlling interests   |              | <b>140,660</b>                | 82,939                 |
|   |              | <b>6,232,050</b>              | 5,688,124              |
|   |              | <i>RMB cents</i>              | <i>RMB cents</i>       |
| Earnings per share  |              |                               |                        |
| — Basic   | 6            | <b>51.11</b>                  | 46.89                  |
| — Diluted   | 6            | <b>51.11</b>                  | 46.89                  |

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2022

|   | 2022<br><i>RMB'000</i>  | 2021<br><i>RMB'000</i>  |
|---|-------------------------|-------------------------|
| Profit for the year   | <u>6,232,050</u>        | <u>5,688,124</u>        |
| <b>Other comprehensive income (expense):</b>  |                         |                         |
| <i>Item that will not be reclassified to profit or loss:</i>  |                         |                         |
| Fair value gain (loss) on financial assets measured at fair value through other comprehensive income, net of income tax | 13,013                  | (19,723)                |
| <i>Item that may be reclassified subsequently to profit or loss:</i>  |                         |                         |
| Exchange differences on translation of foreign operations   | <u>50,493</u>           | <u>7,800</u>            |
| Other comprehensive income (expense) for the year, net of income tax  | <u>63,506</u>           | <u>(11,923)</u>         |
| Total comprehensive income for the year   | <u><u>6,295,556</u></u> | <u><u>5,676,201</u></u> |
| Total comprehensive income for the year attributable to:  |                         |                         |
| Owners of the Company   | 6,154,896               | 5,593,262               |
| Non-controlling interests   | <u>140,660</u>          | <u>82,939</u>           |
|   | <u><u>6,295,556</u></u> | <u><u>5,676,201</u></u> |

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2022

|   |              | As at<br>31 December<br>2022 | As at<br>31 December<br>2021 |
|---|--------------|------------------------------|------------------------------|
|   | <i>Notes</i> | <i>RMB'000</i>               | <i>RMB'000</i>               |
| <b>Non-current assets</b>                   |              |                              |                              |
| Property, plant and equipment               |              | 9,582,060                    | 8,529,370                    |
| Right-of-use assets                         |              | 1,394,859                    | 1,034,549                    |
| Investment property                         |              | 62,737                       | 33,687                       |
| Goodwill                                    |              | 234,904                      | 149,983                      |
| Intangible assets                           |              | 1,908,112                    | 467,854                      |
| Interests in associates                     |              | 685,290                      | 650,956                      |
| Interests in joint ventures                 |              | 709,482                      | 292,505                      |
| Amounts due from joint ventures             |              | –                            | 253,953                      |
| Financial assets                            |              | 2,125,574                    | 1,979,345                    |
| Deferred tax assets                         |              | 113,026                      | 43,000                       |
| Deposits, prepayments and other receivables | 9            | 796,570                      | 569,871                      |
| Bank deposits                               |              | 200,000                      | 400,000                      |
|   |              | <hr/>                        | <hr/>                        |
|   |              | 17,812,614                   | 14,405,073                   |
|   |              | <hr/>                        | <hr/>                        |
| <b>Current assets</b>                       |              |                              |                              |
| Inventories                                 |              | 2,554,861                    | 2,480,369                    |
| Trade receivables                           | 8            | 3,937,967                    | 3,309,148                    |
| Deposits, prepayments and other receivables | 9            | 693,224                      | 580,425                      |
| Bills receivables                           | 10           | 2,602,551                    | 3,099,188                    |
| Amounts due from related companies          |              | 195,643                      | 100,135                      |
| Amount due from an associate                |              | –                            | 400                          |
| Amounts due from joint ventures             |              | 100,048                      | 39,783                       |
| Structured bank deposits                    |              | 3,574,859                    | 1,443,413                    |
| Bank balances, deposits and cash            |              | 10,298,007                   | 9,283,642                    |
|   |              | <hr/>                        | <hr/>                        |
|   |              | 23,957,160                   | 20,336,503                   |
|   |              | <hr/>                        | <hr/>                        |

|  |              | As at<br>31 December<br>2022<br>RMB'000 | As at<br>31 December<br>2021<br>RMB'000 |
|--|--------------|---|---|
|  | <i>Notes</i> |   |   |
| <b>Current liabilities</b>                   |              |   |   |
| Trade payables                               | 11           | 1,507,986                               | 1,481,359                               |
| Other payables                               | 12           | 5,355,516                               | 4,680,829                               |
| Contract liabilities                         |              | 799,458                                 | 428,404                                 |
| Bills payables                               | 13           | 502,079                                 | 141,258                                 |
| Amounts due to related companies             |              | 104,938                                 | 58,910                                  |
| Amounts due to joint ventures                |              | 130,860                                 | 136,127                                 |
| Lease liabilities                            |              | 142,071                                 | 38,424                                  |
| Tax liabilities                              |              | 261,608                                 | 260,732                                 |
| Bank borrowings                              |              | 153,484                                 | –                                       |
|  |              | <u>8,958,000</u>                        | <u>7,226,043</u>                        |
| <b>Net current assets</b>                    |              | <u>14,999,160</u>                       | <u>13,110,460</u>                       |
| <b>Total assets less current liabilities</b> |              | <u>32,811,774</u>                       | <u>27,515,533</u>                       |
| <b>Non-current liabilities</b>               |              |   |   |
| Other payables                               | 12           | 270,917                                 | 250,198                                 |
| Lease liabilities                            |              | 258,039                                 | 55,620                                  |
| Deferred tax liabilities                     |              | 611,993                                 | 381,484                                 |
| Bank borrowings                              |              | 28,950                                  | –                                       |
|  |              | <u>1,169,899</u>                        | <u>687,302</u>                          |
| <b>Net assets</b>                            |              | <u><u>31,641,875</u></u>                | <u><u>26,828,231</u></u>                |
| <b>Capital and reserves</b>                  |              |   |   |
| Share capital                                |              | 10,899,412                              | 10,899,412                              |
| Reserves                                     |              | 19,298,122                              | 15,087,260                              |
|  |              | <u>30,197,534</u>                       | <u>25,986,672</u>                       |
| Equity attributable to owners of the Company |              | 30,197,534                              | 25,986,672                              |
| Non-controlling interests                    |              | 1,444,341                               | 841,559                                 |
|  |              | <u>31,641,875</u>                       | <u>26,828,231</u>                       |
| <b>Total equity</b>                          |              | <u><u>31,641,875</u></u>                | <u><u>26,828,231</u></u>                |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. Basis of Preparation

The consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”) and on the historical cost basis except for certain financial instruments that are measured at fair value at the end of the reporting period.

The financial information relating to the years ended 31 December 2022 and 2021 included in this preliminary announcement of 2022 annual results does not constitute the Company’s statutory annual consolidated financial statements for those years but is derived from those financial statements. Further information relating to these statutory financial statements required to be disclosed in accordance with section 436 of the Hong Kong Companies Ordinance is as follows:

- The Company has delivered the financial statements for the year ended 31 December 2021 to the Registrar of Companies as required by section 662(3) of, and Part 3 of Schedule 6 to, the Hong Kong Companies Ordinance and will deliver the financial statements for the year ended 31 December 2022 in due course.
- The Company’s auditor has reported on the financial statements of the Group for the years ended 31 December 2022 and 2021. The auditor’s reports for both years were unqualified; did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying its reports; and did not contain a statement under sections 406(2), 407(2) or (3) of the Hong Kong Companies Ordinance.

The consolidated financial statements are presented in Renminbi (“RMB”), which is also the functional currency of the Company.

### 2. Application of New and Amendments to HKFRSs

#### Amendments to HKFRSs that are mandatorily effective for the current year

In the current year, the Group has applied the following amendments to HKFRSs issued by the HKICPA for the first time, which are mandatorily effective for the Group’s annual period beginning on 1 January 2022 for the preparation of the consolidated financial statements:

|                       |  |
|-----------------------|--|
| Amendments to HKFRS 3 | Reference to the Conceptual Framework                        |
| Amendment to HKFRS 16 | Covid-19-Related Rent Concessions beyond 30 June 2021        |
| Amendments to HKAS 16 | Property, Plant and Equipment - Proceeds before Intended Use |
| Amendments to HKAS 37 | Onerous Contracts - Cost of Fulfilling a Contract            |
| Amendments to HKFRSs  | Annual Improvements to HKFRSs 2018 - 2020                    |

The application of the amendments to HKFRSs in the current year has had no material impact on the Group’s financial positions and performance for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

### 3. Revenue and Segment Information

|                    | 2022<br><i>RMB'000</i> | 2021<br><i>RMB'000</i> |
|--------------------|------------------------|------------------------|
| Sale of goods      | 30,751,087             | 27,818,345             |
| Licence fee income | 185,817                | 48,525                 |
|                    | <u>30,936,904</u>      | <u>27,866,870</u>      |

Information reported to executive directors, being collectively the chief operating decision maker (“CODM”), for the purposes of resource allocation and assessment of segment performance focuses on types of goods delivered.

The Group’s reportable segments under HKFRS 8 *Operating Segments* are as follows:

- (a) Finished drugs — research and development, manufacture and sale of pharmaceutical products and licence fee income;
- (b) Bulk products — manufacture and sale of vitamin C, antibiotic and other products in bulk powder form; and
- (c) Functional food and others — manufacture and sale of functional food products (including caffeine additives and vitamin supplements), provision of healthcare services and others.

#### Sales of goods

Revenue is recognised at a point of time upon control of the goods has transferred, being when the goods have been delivered to the customer’s specific location. Following delivery, the customer bears the risks of obsolescence and loss in relation to the goods. The normal credit term is 90 days upon delivery.

The transaction price received by the Group is recognised as a contract liability until the goods have been delivered to the customer.

As at 31 December 2022, all outstanding sales contracts are expected to be fulfilled within one year. As permitted under HKFRS 15, the transaction price allocated to these unsatisfied contracts is not disclosed.

#### Licence fee income

The Group provides licence of its patented intellectual property (“IP”) or commercialisation licence to customers and revenue is recognised when the customers obtain rights to access or use the underlying IP or licence. Licence fee income is recognised at a point of time upon the customer obtains control of IP or if control is transferred over time, e.g. commercialisation licence to customers for a term of period, revenue is recognised over time by reference to the progress towards complete satisfaction of the relevant performance obligation.

## Segment revenues and results

The following is an analysis of the Group's revenue and results by operating and reportable segments.

*For the year ended 31 December 2022:*

|  | Bulk products                |                      |   |   | Segment<br>total<br>RMB'000 | Eliminations<br>RMB'000 | Consolidated<br>RMB'000 |
|--|------------------------------|----------------------|---|---|-----------------------------|-------------------------|-------------------------|
|  | Finished<br>drugs<br>RMB'000 | Vitamin C<br>RMB'000 | Antibiotics<br>and<br>others<br>RMB'000 | Functional<br>food and<br>others<br>RMB'000 |                             |                         |                         |
| <b>SEGMENT REVENUE</b>   |                              |                      |   |   |                             |                         |                         |
| External sales   | 24,334,250                   | 2,529,126            | 1,921,810                               | 1,965,901                                   | 30,751,087                  | –                       | 30,751,087              |
| Inter-segment sales  | –                            | 4,285                | 290,797                                 | 80,191                                      | 375,273                     | (375,273)               | –                       |
| Licence fee income   | 185,817                      | –                    | –                                       | –   | 185,817                     | –                       | 185,817                 |
| <b>TOTAL REVENUE</b>   | <b>24,520,067</b>            | <b>2,533,411</b>     | <b>2,212,607</b>                        | <b>2,046,092</b>                            | <b>31,312,177</b>           | <b>(375,273)</b>        | <b>30,936,904</b>       |
| <b>SEGMENT PROFIT</b>  | <b>6,067,844</b>             | <b>442,574</b>       | <b>189,760</b>                          | <b>571,819</b>                              | <b>7,271,997</b>            |                         | <b>7,271,997</b>        |
| Unallocated income   |                              |                      |   |   |                             |                         | 535,440                 |
| Unallocated expenses   |                              |                      |   |   |                             |                         | (232,955)               |
| Share of results of associates   |                              |                      |   |   |                             |                         | (42,509)                |
| Share of results of joint ventures   |                              |                      |   |   |                             |                         | 27,114                  |
| Gains on deemed disposal of<br>partial interest in an associate<br>and a joint venture |                              |                      |   |   |                             |                         | 48,065                  |
| Finance costs  |                              |                      |   |   |                             |                         | (24,891)                |
| Profit before tax  |                              |                      |   |   |                             |                         | <b>7,582,261</b>        |

For the year ended 31 December 2021:

|  | Finished<br>drugs<br>RMB'000 | Bulk products        |   | Functional<br>food and<br>others<br>RMB'000 | Segment<br>total<br>RMB'000 | Eliminations<br>RMB'000 | Consolidated<br>RMB'000 |
|--|------------------------------|----------------------|---|---|-----------------------------|-------------------------|-------------------------|
|  |                              | Vitamin C<br>RMB'000 | Antibiotics<br>and<br>others<br>RMB'000 |   |                             |                         |                         |
| SEGMENT REVENUE  |                              |                      |   |   |                             |                         |                         |
| External sales   | 22,632,919                   | 2,149,099            | 1,670,110                               | 1,366,217                                   | 27,818,345                  | –                       | 27,818,345              |
| Inter-segment sales  | –                            | 11,537               | 176,182                                 | 28,320                                      | 216,039                     | (216,039)               | –                       |
| Licence fee income   | 48,525                       | –                    | –                                       | –   | 48,525                      | –                       | 48,525                  |
| TOTAL REVENUE  | <u>22,681,444</u>            | <u>2,160,636</u>     | <u>1,846,292</u>                        | <u>1,394,537</u>                            | <u>28,082,909</u>           | <u>(216,039)</u>        | <u>27,866,870</u>       |
| SEGMENT PROFIT   | <u>5,216,239</u>             | <u>741,808</u>       | <u>143,110</u>                          | <u>315,597</u>                              | <u>6,416,754</u>            |                         | 6,416,754               |
| Unallocated income   |                              |                      |   |   |                             |                         | 479,651                 |
| Unallocated expenses   |                              |                      |   |   |                             |                         | (101,453)               |
| Share of results of associates                                 |                              |                      |   |   |                             |                         | (23,894)                |
| Share of results of joint ventures                             |                              |                      |   |   |                             |                         | 46,337                  |
| Gain on deemed disposal of<br>partial interest in an associate |                              |                      |   |   |                             |                         | 13,092                  |
| Gain on disposal of a joint venture                            |                              |                      |   |   |                             |                         | 24,273                  |
| Finance costs  |                              |                      |   |   |                             |                         | (7,664)                 |
| Profit before tax  |                              |                      |   |   |                             |                         | <u>6,847,096</u>        |

Segment profit represents the profit earned by each segment without allocation of interest income, fair value changes on structured bank deposits, fair value changes on financial assets measured at fair value through profit or loss (“FVTPL”), finance costs, central administrative expenses, share of results of associates and joint ventures, gain on deemed disposal of partial interest in an associate and a joint venture and gain on disposal of a joint venture. This is the measure reported to the CODM for the purposes of resource allocation and performance assessment.

Inter-segment sales are charged at prevailing market rates.

The CODM makes decisions according to operating results of each segment. No analysis of segment asset and segment liability is presented as the CODM does not regularly review such information for the purposes of resources allocation and performance assessment. Therefore, only segment revenue and segment results are presented.

### Geographical information

Information about the Group's revenue from external customers is presented based on the geographical location of customers:

|  | <b>2022</b>              | 2021              |
|--|--------------------------|-------------------|
|  | <b><i>RMB'000</i></b>    | <i>RMB'000</i>    |
| The People's Republic of China (the "PRC") (country of domicile) | <b>26,139,499</b>        | 24,288,769        |
| Other Asian regions  | <b>1,735,668</b>         | 1,474,553         |
| Americas   | <b>1,509,755</b>         | 1,159,269         |
| Europe   | <b>1,268,015</b>         | 700,267           |
| Others   | <b>283,967</b>           | 244,012           |
|  | <b><u>30,936,904</u></b> | <u>27,866,870</u> |

The Group's operations are substantially based in the PRC and majority of the Group's non-current assets are located in the PRC. Therefore, no further analysis of geographical information is presented.

None of the Group's customers contributed over 10% of the total revenue of the Group for both years.

#### 4. Profit for the Year

|  | 2022<br><i>RMB'000</i> | 2021<br><i>RMB'000</i> |
|--|------------------------|------------------------|
| Profit for the year has been arrived at after charging (crediting):  |                        |                        |
| Staff costs, including directors' and chief executive's remuneration   |                        |                        |
| — salaries, wages and other benefits   | 4,307,962              | 3,456,607              |
| — contribution to retirement benefit schemes   | 254,686                | 212,608                |
| — employee share-based compensation benefits ( <i>note a</i> )   | 160,726                | 17,732                 |
|  | <hr/>                  | <hr/>                  |
| Total staff costs  | 4,723,374              | 3,686,947              |
|  | <hr/>                  | <hr/>                  |
| Depreciation of property, plant and equipment  | 802,592                | 700,408                |
| Depreciation of right-of-use assets  | 152,869                | 137,983                |
| Depreciation of investment property  | 2,126                  | 1,719                  |
| Amortisation of intangible assets  | 90,352                 | 25,361                 |
|  | <hr/>                  | <hr/>                  |
| Total depreciation and amortisation  | 1,047,939              | 865,471                |
|  | <hr/>                  | <hr/>                  |
| Auditor's remuneration   | 7,806                  | 9,941                  |
| Government grant income (included in other income)   | (195,005)              | (96,252)               |
| Impairment losses (reversed) recognised under expected credit loss model (included in other gains or losses) | (25,734)               | 4,070                  |
| Impairment loss recognised on intangible asset (included in other expenses)                                  | 72,105                 | 50,000                 |
| Interest income on bank balances (included in other income)  | (242,528)              | (183,240)              |
| Fair value gain on financial assets measured at FVTPL (included in other gains or losses)                    | (100,905)              | (205,040)              |
| Fair value gain on structured bank deposits (included in other gains or losses)                              | (117,435)              | (81,532)               |
| Loss on disposal of property, plant and equipment (included in other gains or losses)                        | 7,361                  | 10,786                 |
| Net foreign exchange loss (included in other gains or losses)  | (118,127)              | 35,961                 |
|  | <hr/> <hr/>            | <hr/> <hr/>            |

*Notes:*

- (a) The amount mainly included employee share-based compensation expenses of RMB6,904,000 in respect of share awards granted under the Share Award Scheme of the Company and RMB149,780,000 in respect of share awards granted by a shareholder of the Company involving the existing shares of the Company held by the shareholder.
- (b) Cost of inventories recognised as an expense approximated cost of sales as shown in the consolidated statement of profit or loss and other comprehensive income for the years ended 31 December 2022 and 2021.

## 5. Income Tax Expense

|   | 2022<br><i>RMB'000</i> | 2021<br><i>RMB'000</i> |
|---|------------------------|------------------------|
| Current taxation:   |                        |                        |
| — PRC Enterprise Income Tax                                     | 1,189,308              | 880,441                |
| — PRC withholding tax on dividends distributed by subsidiaries  | 133,187                | 94,750                 |
| — United States of America (“USA”) Federal and State Income tax | 12,965                 | 6,787                  |
|   | <hr/>                  | <hr/>                  |
|   | 1,335,460              | 981,978                |
| Deferred taxation   | 14,751                 | 176,994                |
|   | <hr/>                  | <hr/>                  |
|   | <b>1,350,211</b>       | <b>1,158,972</b>       |
|   | <hr/> <hr/>            | <hr/> <hr/>            |

The calculation of Hong Kong Profits Tax for the Company and its subsidiaries incorporated in Hong Kong is based on the prevailing tax rates in Hong Kong. No Hong Kong Profits Tax has been recognised as the Company and its subsidiaries incorporated in Hong Kong had no assessable profits for both years.

The basic tax rate of the Company’s PRC subsidiaries is 25% under the law of the PRC on Enterprise Income Tax (the “EIT Law”) and implementation regulations of the EIT Law. Certain subsidiaries of the Company are qualified as advanced technology enterprises and have obtained approvals from the relevant tax authorities for the applicable tax rate reduced to 15% up to 2023.

The calculation of USA Federal and State Income Tax is based on the prevailing tax rates in the USA.

## 6. Earnings Per Share

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

|  | 2022<br><i>RMB'000</i> | 2021<br><i>RMB'000</i> |
|--|------------------------|------------------------|
| <b>Earnings</b>  |                        |                        |
| Earnings for the purpose of basic and diluted earnings per share                         | <b>6,091,390</b>       | 5,605,185              |
| <b>Number of shares</b>  | 2022<br><i>'000</i>    | 2021<br><i>'000</i>    |
| Weighted average number of ordinary shares for the purpose of basic earnings per share   | <b>11,917,204</b>      | 11,953,486             |
| Effect of dilutive potential ordinary shares:  |                        |                        |
| Unvested shares under the Company's share award scheme                                   | <b>1,319</b>           | 353                    |
| Weighted average number of ordinary shares for the purpose of diluted earnings per share | <b>11,918,523</b>      | 11,953,839             |

The weighted average numbers of ordinary shares for the calculation of basic earnings per share for both periods have been adjusted for the shares held by the trustee pursuant to the share award scheme of the Company.

## 7. Dividends

|   | 2022<br><i>RMB'000</i> | 2021<br><i>RMB'000</i> |
|---|------------------------|------------------------|
| Dividends recognised as distribution during the year:   |                        |                        |
| Interim dividend paid:  |                        |                        |
| 2022: HK10 cents (approximately RMB9.0 cents)<br>(2021: HK8 cents (approximately RMB6.6 cents)) per share | <b>1,079,240</b>       | 795,058                |
| Final dividend paid:  |                        |                        |
| 2021: HK10 cents (approximately RMB8.6 cents)<br>(2020: HK9 cents (approximately RMB7.5 cents)) per share | <b>1,020,529</b>       | 898,320                |
| Less: Dividend for shares held under Share Award Scheme   | <b>(2,808)</b>         | (2,615)                |
|   | <b>2,096,961</b>       | 1,690,763              |

The final dividend for current year proposed after the end of the reporting period has not been recognised as a liability at the end of the reporting period.

## 8. Trade Receivables

|                                | 2022<br><i>RMB'000</i>  | 2021<br><i>RMB'000</i>  |
|--------------------------------|-------------------------|-------------------------|
| Trade receivables              | 3,961,692               | 3,358,607               |
| Less: allowance for impairment | <u>(23,725)</u>         | <u>(49,459)</u>         |
|                                | <u><b>3,937,967</b></u> | <u><b>3,309,148</b></u> |

The Group allows a general credit period of 90 days to its trade customers. The following is an aged analysis of trade receivables (net of allowance for impairment) at the end of the reporting period presented based on the invoice dates which approximated the respective revenue recognition dates:

|                    | 2022<br><i>RMB'000</i>  | 2021<br><i>RMB'000</i>  |
|--------------------|-------------------------|-------------------------|
| 0 to 90 days       | 3,664,707               | 3,122,761               |
| 91 to 180 days     | 261,185                 | 175,494                 |
| 181 to 365 days    | 9,562                   | 8,578                   |
| More than 365 days | <u>2,513</u>            | <u>2,315</u>            |
|                    | <u><b>3,937,967</b></u> | <u><b>3,309,148</b></u> |

Trade receivables with aggregate carrying amount of RMB273,260,000 (2021: RMB186,387,000) are past due as at the reporting date. The amounts are not considered as in default because there has not been significant change in credit quality and the amounts are still considered recoverable. The Group does not hold any collateral or other credit enhancements over these balances nor does it has a legal right of offset against any amounts owed by the Group to the counterparty.

## 9. Deposits, Prepayments and Other Receivables

|  | 2022<br><i>RMB'000</i>  | 2021<br><i>RMB'000</i>  |
|--|-------------------------|-------------------------|
| Prepayments for raw materials and research and development expenses      | 207,224                 | 177,753                 |
| Prepayment for acquisition of intangible assets                          | 150,000                 | 304,289                 |
| Deposits paid for property, plant and equipments and right-of-use assets | 646,570                 | 265,582                 |
| Other taxes recoverable  | 189,037                 | 199,534                 |
| Others   | <u>296,963</u>          | <u>203,138</u>          |
|  | <u><b>1,489,794</b></u> | <u><b>1,150,296</b></u> |
| Analysed as:   |                         |                         |
| Current  | 693,224                 | 580,425                 |
| Non-current  | <u>796,570</u>          | <u>569,871</u>          |
|  | <u><b>1,489,794</b></u> | <u><b>1,150,296</b></u> |

## 10. Bills Receivables

All bills receivables of the Group are with a maturity period of less than 365 days (2021: less than 365 days) and not yet due at the end of the reporting period. The management considers the default rate is low based on historical information, experience and forward looking information that is available without undue cost of effort.

## 11. Trade Payables

The following is an aged analysis of trade payables at the end of the reporting period presented based on the invoice dates:

|                    | 2022<br><i>RMB'000</i> | 2021<br><i>RMB'000</i> |
|--------------------|------------------------|------------------------|
| 0 to 90 days       | 1,333,746              | 1,262,830              |
| 91 to 180 days     | 51,978                 | 82,438                 |
| More than 180 days | 122,262                | 136,091                |
|                    | <u>1,507,986</u>       | <u>1,481,359</u>       |

The general credit period on purchases of goods is up to 90 days (2021: 90 days). The Group has financial risk management policies in place to ensure that all payables are settled within the credit timeframe.

## 12. Other Payables

|   | 2022<br><i>RMB'000</i> | 2021<br><i>RMB'000</i> |
|---|------------------------|------------------------|
| Other taxes payable   | 181,238                | 102,507                |
| Payables arising from construction and acquisition of property, plant and equipment | 818,967                | 790,696                |
| Deferred government grants  | 411,958                | 467,545                |
| Salaries, wages and staff welfare payable   | 546,927                | 416,749                |
| Selling expense payable   | 3,049,003              | 2,500,679              |
| Research and development expense payable  | 126,516                | 143,644                |
| Others  | 491,824                | 509,207                |
|   | <u>5,626,433</u>       | <u>4,931,027</u>       |
| Analysed as:  |                        |                        |
| Current   | 5,355,516              | 4,680,829              |
| Non-current — deferred government grants  | 270,917                | 250,198                |
|   | <u>5,626,433</u>       | <u>4,931,027</u>       |

## 13. Bills Payables

All bills payables of the Group are aged within 365 days (2021: 365 days) and not yet due at the end of the reporting period.

## **SUSTAINABLE DEVELOPMENT STRATEGIES**

The Group will continue to pursue the development strategies of (i) active development of innovative drug business; (ii) continuation of products internationalization; and (iii) consolidation of leadership in bulk drug business in order to achieve long-term sustainable growth.

## **CORPORATE GOVERNANCE**

The Company has complied with all the code provisions in the Corporate Governance Code (the “Code”) contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”) throughout the year ended 31 December 2022 except the deviation from code provision C.2.1 as set out below.

Code provision C.2.1 of the Code stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual. During the period from 1 January 2022 to 27 May 2022, Mr. Cai Dongchen, the Company’s Chairman, also assumed the role of chief executive of the Company. The Company believes that vesting both roles in Mr. Cai would allow for more effective planning and execution of business strategies. As all major decisions are made in consultation with members of the Board, the Company believes that there is adequate balance of power and authority in place. On 27 May 2022, Mr. Zhang Cuilong was appointed as the Chief Executive Officer in place of Mr. Cai Dongchen, and Mr. Cai Dongchen would remain as an executive director and Chairman of the Company. Thereafter, Mr. Cai Dongchen no longer performs the roles of chairman and chief executive concurrently and the Company has complied with code provision C.2.1 of the Code.

Following the resignation of Ms. Wu Guizhen as an independent non-executive director on 1 August 2022, the Company has a single gender board which does not meet the requirement under Rule 13.92 of the Listing Rules. With the appointment of Ms. Li Quan as independent non-executive director on 8 November 2022, the Board has achieved gender diversity and thus fulfils the requirement under Rule 13.92 of the Listing Rules.

## **REVIEW OF ANNUAL RESULTS**

The consolidated financial statements of the Company and its subsidiaries for the year ended 31 December 2022 have been reviewed by the Audit Committee of the Company and audited by the Company’s auditor.

## **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Thursday, 25 May 2023 to Wednesday, 31 May 2023, both days inclusive, during which period no transfer of shares will be effected. In order to determine the identity of members who are entitled to attend and vote at the annual general meeting to be held on Wednesday, 31 May 2023, all share transfer documents accompanied by the relevant share certificates must be lodged with the Company’s share registrar, Tricor Secretaries Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong for registration not later than 4:30 p.m. on Wednesday, 24 May 2023.

The register of members of the Company will be closed from Wednesday, 7 June 2023 to Friday, 9 June 2023, both dates inclusive, during which period no transfer of shares will be effected. In order to qualify for the proposed final dividend, all share transfer documents accompanied by the relevant share certificates must be lodged with the Company's share registrar, Tricor Secretaries Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong, for registration not later than 4:30 p.m. on Tuesday, 6 June 2023.

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

During the year, the Company repurchased its own shares on The Stock Exchange of Hong Kong Limited as follows:

| <b>Date</b>  | <b>Number<br/>of shares<br/>repurchased</b> | <b>Highest<br/>purchase price<br/>per share<br/>HK\$</b> | <b>Lowest<br/>purchase price<br/>per share<br/>HK\$</b> | <b>Aggregate<br/>consideration<br/>(before<br/>expenses)<br/>HK\$</b> |
|--------------|---|--|---|---|
| January 2022 | <u>2,054,000</u>                            | 8.49   | 8.44  | <u>17,409,000</u>   |

The shares repurchased were cancelled upon delivery of the share certificates in January 2022.

The repurchase of shares was made for the benefit of the shareholders with a view to enhancing the earnings per share as well as maximizing shareholders' return.

Saved as disclosed above, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the listed securities of the Company during the year.

By order of the Board  
**CAI Dongchen**  
*Chairman*

Hong Kong, 22 March 2023

*As at the date of this announcement, the Board comprises Mr. CAI Dongchen, Mr. ZHANG Cuilong, Mr. WANG Zhenguo, Mr. PAN Weidong, Mr. WANG Huaiyu, Dr. LI Chunlei, Dr. WANG Qingxi, Mr. CHAK Kin Man and Dr. JIANG Hao as executive directors; and Mr. WANG Bo, Mr. CHEN Chuan, Prof. WANG Hongguang, Mr. AU Chun Kwok Alan, Mr. LAW Cheuk Kin Stephen and Ms. LI Quan as independent non-executive directors.*