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H World Group Limited

華住集團有限公司

(Formerly known as Huazhu Group Limited)
(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 1179)

ANNOUNCEMENT OF PRELIMINARY RESULTS FOR HOTEL OPERATIONS IN THE FOURTH QUARTER AND FULL YEAR OF 2022 AND OVERSEAS REGULATORY ANNOUNCEMENT

H World Group Limited (the "Company") hereby announces its preliminary results for hotel operations in the fourth quarter and full year ended December 31, 2022. This announcement is available for viewing on the website of The Stock Exchange of Hong Kong Limited at www.hkexnews.hk and the Company's website at https://ir.hworld.com.

The Company is also making this announcement pursuant to Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. The Company will file a Form 6-K with the Securities and Exchange Commission of the United States in relation to the following announcement, before the trading hours of the NASDAQ Global Select Market on January 31, 2023 (U.S. Eastern time).

By order of the Board

H World Group Limited

JI Qi

Executive Chairman

Hong Kong, January 31, 2023

As at the date of this announcement, the board of directors of the Company comprises Mr. JI Qi, the Executive Chairman, and Mr. ZHANG Shangzhi as directors; Mr. John WU Jiong, Ms. ZHAO Tong Tong, Mr. SHANG Jian, Mr. HEE Theng Fong and Ms. CAO Lei as independent directors.

H World Group Limited Announces Preliminary Results for Hotel Operations in the Fourth Quarter and the Full Year of 2022

Shanghai, China, January 31, 2023 – H World Group Limited (NASDAQ: HTHT and HKEX: 1179) ("**H World**", "**we**" or "**our**"), a key player in the global hotel industry, today announced preliminary results for hotel operations in the fourth quarter ("**Q4 2022**") and the full year ended December 31, 2022.

COVID-19 update

For our Legacy-Huazhu business, our RevPAR in Q4 2022 recovered to 83% of the 2019 level. The recovery was accelerated after Chinese Government announced the reopening policy in mid-November. Breaking down into each month, our RevPAR in October, November and December 2022 recovered to 74%, 87% and 91% of the 2019 levels, respectively. The trend continued during the Spring Festival holiday with RevPAR recovered to roughly 95% of 2019 seven days' holiday period.

Steigenberger Hotels GmbH and its subsidiaries ("DH", or "Legacy-DH") have experienced a seasonal slowdown of RevPAR recovery in Q4 2022. Blended RevPAR recovered to 110% of 2019 levels in Q4, driven by the Steigenberger hotels in Qatar and Egypt. Excluding the effects of the FIFA World Cup and the COP27 UN Climate Conference, the RevPAR recovered to 100% of 2019 levels. RevPAR recovery continues to be driven by ADR increases while occupancy levels still remain behind the levels achieved in 2019. The ongoing reduction of energy-related risks eases energy prices in Europe. However, inflation is continuing to impact operating costs. We will bridge the rising cost through further rate increases as well as an ongoing focus on cost reduction, process optimization and stringent cash management.

Operating Results: Legacy-Huazhu⁽¹⁾

		Number	of hotels	As of	Number of rooms As of
	Opened in Q4 2022	Closed (2) in Q4 2022	Net added in Q4 2022	December 31, 2022 (3)	December 31, 2022
Leased and owned hotels Manachised and franchised hotels	5 239	(13) (96)	(8) 143	623 7,788	89,638 693,536
Total	244	(109)	135	8,411	783,174

⁽¹⁾ Legacy-Huazhu refers to H World and its subsidiaries, excluding DH.

(3) As of December 31, 2022, 572 hotels were requisitioned by governmental authorities.

	As of December 31, 2022		
	Number	Unopened hotels	
	of hotels	in pipeline	
Economy hotels	4,930	1,053	
Leased and owned hotels	353	1	
Manachised and franchised hotels	4,577	1,052	
Midscale and upscale hotels	3,481	1,491	
Leased and owned hotels	270	13	
Manachised and franchised hotels	3,211	1,478	
Total	8,411	2,544	

⁽²⁾ The reasons for hotel closures mainly included non-compliance with our brand standards, operating losses, and property-related issues. In Q4 2022, we temporarily closed 10 hotels for brand upgrade and business model change purposes.

Operational hotels excluding hotels under requisition⁽⁴⁾

	Fo			
	December 31, 2021	September 30, 2022	December 31, 2022	yoy change
Average daily room rate (in RMB)				
Leased and owned hotels	286	294	279	-2.6%
Manachised and franchised hotels	232	248	236	1.4%
Blended	239	254	240	0.4%
Occupancy Rate (as a percentage)				
Leased and owned hotels	67.4%	73.1%	63.1%	-4.3 p.p.
Manachised and franchised hotels	68.4%	76.4%	66.6%	-1.8 p.p.
Blended	68.2%	76.0%	66.2%	-2.0 p.p.
RevPAR (in RMB)				
Leased and owned hotels	193	215	176	-8.8%
Manachised and franchised hotels	159	190	157	-1.2%
Blended	163	193	159	-2.6%
		For the qua	rter ended	
		December 31,	December 31,	yoy
		2019	2022	change
Average daily room rate (in RMB)				
Leased and owned hotels		277	279	0.5%
Manachised and franchised hotels		223	236	5.9%
Blended		232	240	3.6%
Occupancy Rate (as a percentage)				
Leased and owned hotels		84.7%	63.1%	-21.6 p.p.
Manachised and franchised hotels		81.6%	66.6%	-15.0 p.p.
Blended		82.2%	66.2%	-16.0 p.p.
RevPAR (in RMB)				
Leased and owned hotels		235	176	-25.2%
Manachised and franchised hotels		182	157	-13.6%
Blended		191	159	-16.6%

⁽⁴⁾ If including hotels under requisition, RevPAR in Q4 2022 would have been 85% of the 2019 level.

Operational hotels excluding hotels under requisition⁽⁵⁾

	For full y	ear ended	
	December 31, 2021	December 31, 2022	yoy change
Average daily room rate (in RMB)			
Leased and owned hotels	286	272	-5.1%
Manachised and franchised hotels	232	231	-0.2%
Blended	239	236	-1.3%
Occupancy Rate (as a percentage)			
Leased and owned hotels	70.6%	63.9%	-6.7 p.p.
Manachised and franchised hotels	72.4%	67.1%	-5.4 p.p.
Blended	72.2%	66.7%	-5.5 p.p.
RevPAR (in RMB)			
Leased and owned hotels	202	174	-14.1%
Manachised and franchised hotels	168	155	-7.6%
Blended	172	157	-8.8%
	For full y		
		December 31,	yoy
	December 31, 2019	December 31, 2022	yoy change
Average daily room rate (in RMB)	2019	2022	change
Leased and owned hotels	2019 276	2022 272	change
Leased and owned hotels Manachised and franchised hotels	2019 276 224	2022 272 231	change -1.8% 3.0%
Leased and owned hotels	2019 276	2022 272	change
Leased and owned hotels Manachised and franchised hotels Blended Occupancy Rate (as a percentage)	2019 276 224	2022 272 231	change -1.8% 3.0%
Leased and owned hotels Manachised and franchised hotels Blended Occupancy Rate (as a percentage) Leased and owned hotels	2019 276 224 234 87.0%	2022 272 231 236 	-1.8% 3.0% 0.6% -23.0 p.p.
Leased and owned hotels Manachised and franchised hotels Blended Occupancy Rate (as a percentage)	2019 276 224 234 87.0% 83.8%	2022 272 231 236 63.9% 67.1%	-1.8% 3.0% 0.6%
Leased and owned hotels Manachised and franchised hotels Blended Occupancy Rate (as a percentage) Leased and owned hotels	2019 276 224 234 87.0%	2022 272 231 236 	-1.8% 3.0% 0.6% -23.0 p.p.
Leased and owned hotels Manachised and franchised hotels Blended Occupancy Rate (as a percentage) Leased and owned hotels Manachised and franchised hotels Blended RevPAR (in RMB)	276 224 234 87.0% 83.8% 84.4%	2022 272 231 236 63.9% 67.1%	-1.8% 3.0% 0.6% -23.0 p.p. -16.7 p.p.
Leased and owned hotels Manachised and franchised hotels Blended Occupancy Rate (as a percentage) Leased and owned hotels Manachised and franchised hotels Blended RevPAR (in RMB) Leased and owned hotels	276 224 234 87.0% 83.8% 84.4%	2022 272 231 236 63.9% 67.1% 66.7%	-1.8% 3.0% 0.6% -23.0 p.p. -16.7 p.p. -17.7 p.p.
Leased and owned hotels Manachised and franchised hotels Blended Occupancy Rate (as a percentage) Leased and owned hotels Manachised and franchised hotels Blended RevPAR (in RMB)	276 224 234 87.0% 83.8% 84.4%	2022 272 231 236 63.9% 67.1% 66.7%	-1.8% 3.0% 0.6% -23.0 p.p. -16.7 p.p. -17.7 p.p.

⁽⁵⁾ If including hotels under requisition, RevPAR in 2022 would have been 82% of the 2019 level.

Same-hotel operational data by class

Mature hotels in operation for more than 18 months (excluding hotels under requisition)

	Number (of hotels	Same- For the q	hotel Rev uarter	PAR	Sam For the q	e-hotel Al Juarter	DR	Same- For the	hotel Occu quarter	pancy
	As december		ende Decembe		yoy change	ende Decemb		yoy change	end Decemb		yoy change
	2021	2022	2021	2022		2021	2022		2021	2022	(p.p.)
Economy hotels	3,199	3,199	137	123	-10.1%	183	181	-1.0%	75.0%	68.1%	-6.9
Leased and owned hotels	335	335	148	132	-11.1%	204	199	-2.6%	72.5%	66.2%	-6.4
Manachised and franchised hotels	2,864	2,864	135	122	-9.9%	<u>179</u>	178	-0.7%	75.5%	68.5%	-7.0
Midscale and upscale hotels	2,097	2,097	215	196	-8.6%	313	301	-3.8%	68.6%	65.1%	-3.4
Leased and owned hotels	227	227	245	222	-9.5%	387	361	-6.8%	63.4%	61.5%	-1.9
Manachised and franchised hotels	1,870	1,870	209	192	-8.4%	301	292	-3.2%	69.5%	65.7%	-3.7
Total	5,296	5,296	174	158	-9.2%	241	236	-2.0%	72.0%	66.7%	-5.3
	Number (of hotels	Same-	hotel Rev	PAR	Sam	e-hotel Al	DR		hotel Occu	pancy
			For the q			For the q	•		For the	-	
	As		ende		yoy	ende		yoy	end		yoy
	Decemb	er 31.	Decembe	ar 31	1	D 1	21	1	D 1	1 11	change
	8040	,		,	change	Decemb		change	Decemb	,	_
	2019	2022	2019	2022	change	2019	er 31, 2022	change	2019	per 31, 2022	(p.p.)
Economy hotels	1,969	2022 1,969	2019 167	2022 122	-26.8%	2019 188		-4.1%	2019 88.6%	2022 67.6%	(<i>p.p.</i>)
Leased and owned hotels	1,969 324	2022 1,969 324	2019 167 189	2022 122 130	-26.8% -31.5%	2019 188 215	2022 180 197	-4.1% -8.3%	2019 88.6% 88.0%	2022 67.6% 65.8%	(p.p.) -21.0 -22.2
•	1,969	2022 1,969	2019 167	2022 122	-26.8%	2019 188	2022 180	-4.1%	2019 88.6%	2022 67.6%	(<i>p.p.</i>)
Leased and owned hotels	1,969 324	2022 1,969 324	2019 167 189	2022 122 130	-26.8% -31.5%	2019 188 215	2022 180 197	-4.1% -8.3%	2019 88.6% 88.0%	2022 67.6% 65.8%	(p.p.) -21.0 -22.2
Leased and owned hotels Manachised and franchised hotels	1,969 324 1,645	1,969 324 1,645	2019 167 189 161	122 130 120	-26.8% -31.5% -25.4%	2019 188 215 181	180 197 176	-4.1% -8.3% -2.8%	88.6% 88.0% 88.8%	2022 67.6% 65.8% 68.1%	(<i>p.p.</i>) -21.0 -22.2 -20.7
Leased and owned hotels Manachised and franchised hotels Midscale and upscale hotels	1,969 324 1,645 1,009	1,969 324 1,645 1,009	2019 167 189 161 272	122 130 120 192	-26.8% -31.5% -25.4%	2019 188 215 181 325	180 197 176 300	-4.1% -8.3% -2.8%	88.6% 88.0% 88.8% 83.5%	2022 67.6% 65.8% 68.1%	(<i>p.p.</i>) -21.0 -22.2 -20.7 -19.5

Same-hotel operational data by class

Mature hotels in operation for more than 18 months (excluding hotels under requisition)

	Number (of hotels	Same- For the	hotel Rev year	PAR	Sam For the	e-hotel Al year	DR	Same- For th	hotel Occu e year	pancy
	As Decemb		ende Decembe	ed	yoy change	ende Decemb	ed	yoy change	end Decemb	led	yoy change
	2021	2022	2021	2022	change	2021	2022	change	2021	2022	(p.p.)
Economy hotels	3,199	3,199	142	123	-13.6%	183	176	-3.6%	77.5%	69.5%	-8.0
Leased and owned hotels	335	335	155	133	-14.1%	207	194	-6.3%	74.5%	68.3%	-6.2
Manachised and franchised hotels	2,864	2,864	139	121	-13.5%	<u>179</u>	173	-3.1%	78.0%	69.7%	-8.3
Midscale and upscale hotels	2,097	2,097	224	196	-12.4%	315	301	-4.4%	71.0%	65.0%	-6.0
Leased and owned hotels	227	227	255	219	-14.1%	386	362	-6.3%	66.1%	60.6%	-5.5
Manachised and franchised hotels			218	191	-12.0%	303	291	-3.9%	71.9%	65.8%	-6.1
Total	5,296	5,296	179	156	-13.0%	240	231	-3.8%	74.6%	67.5%	-7. 1
	Number (of hotels		hotel Rev	PAR		e-hotel Al	DR		hotel Occu	pancy
	As	of	For the ende	•	yoy	For the ende	•	yoy	For th	•	yoy
	Decemb	21	ъ .								
	Decemo	ver 31,	Decembe	er 31,	change	Decemb	er 31,	change	Decem	ber 31,	change
	2019	2022	December 2019	er 31, 2022	change	Decemb 2019	er 31, 2022	change	December 2019	ber 31, 2022	(p.p.)
Economy hotels		/		/	-30.5%	2019 192	,	-8.7%		,	_
Leased and owned hotels	2019 1,969 324	2022 1,969 324	2019 174 195	2022 121 130	-30.5% -33.3%	2019 192 215	2022 176 191	-8.7% -10.9%	2019 90.7% 90.8%	2022 69.0% 68.0%	(<i>p.p.</i>) -21.7 -22.8
•	2019 1,969	2022 1,969	2019 174	2022 121	-30.5%	2019 192	2022 176	-8.7%	2019 90.7%	2022 69.0%	(p.p.) -21.7
Leased and owned hotels	2019 1,969 324	2022 1,969 324	2019 174 195	2022 121 130	-30.5% -33.3%	2019 192 215	2022 176 191	-8.7% -10.9%	2019 90.7% 90.8%	2022 69.0% 68.0%	(<i>p.p.</i>) -21.7 -22.8
Leased and owned hotels Manachised and franchised hotels	1,969 324 1,645	1,969 324 1,645	2019 174 195 169	2022 121 130 119	-30.5% -33.3% -29.6%	192 215 186	2022 176 191 171	-8.7% -10.9% -7.9%	90.7% 90.8% 90.6%	2022 69.0% 68.0% 69.3%	(<i>p.p.</i>) -21.7 -22.8 -21.4
Leased and owned hotels Manachised and franchised hotels Midscale and upscale hotels	1,969 324 1,645 1,009	1,969 324 1,645 1,009	2019 174 195 169 276	2022 121 130 119 190	-30.5% -33.3% -29.6%	192 215 186 331	2022 176 191 171 300	-8.7% -10.9% -7.9% -9.5%	90.7% 90.8% 90.6% 83.2%	2022 69.0% 68.0% 69.3%	(<i>p.p.</i>) -21.7 -22.8 -21.4 -19.9

Operating Results: Legacy-DH⁽⁶⁾

		Number	of hotels		Number of rooms	Unopened hotels in pipeline
	Opened in Q4 2022	Closed in Q4 2022	Net added in Q4 2022	As of December 31, 2022 ⁽⁷⁾	As of December 31, 2022	As of December 31, 2022
Leased hotels Manachised and franchised hotels	2		2 4	81 51	15,328 10,976	26 10
Total	6		6	132	26,304	36

⁽⁶⁾ Legacy-DH refers to DH.

⁽⁷⁾ As of December 31, 2022, a total of 3 hotels were temporarily closed. 1 hotel was closed due to flood damage, 1 hotel was closed due to extensive hotel refurbishment, and 1 hotel was closed due to repairment.

	Fo			
	December 31, 2021	September 30, 2022	December 31, 2022	yoy change
Average daily room rate (in EUR)				
Leased hotels	95	113	114	19.5%
Manachised and franchised hotels	93	116	134	44.6%
Blended	94	114	122	29.7%
Occupancy rate (as a percentage)				
Leased hotels	42.9%	67.4%	60.0%	+17.1 p.p.
Manachised and franchised hotels	50.7%	64.1%	58.3%	+7.6 p.p.
Blended	46.1%	66.1%	59.3%	+13.2 p.p.
RevPAR (in EUR)				
Leased hotels	41	76	68	67.3%
Manachised and franchised hotels	47	74	78	66.2%
Blended	43	75	72	66.8%

	For full year ended			
	December 31,	December 31,	yoy	
	2021	2022	change	
Average daily room rate (in EUR)				
Leased and owned hotels	91	110	20.1%	
Manachised and franchised hotels	89	113	26.6%	
Blended	90	111	22.9%	
Occupancy Rate (as a percentage)				
Leased and owned hotels	31.6%	56.0%	+24.4 p.p.	
Manachised and franchised hotels	40.5%	56.4%	+15.9 p.p.	
Blended	35.2%	56.2%	+21.0 p.p.	
RevPAR (in EUR)				
Leased and owned hotels	29	61	112.6%	
Manachised and franchised hotels	36	64	76.4%	
Blended	32	62	96.2%	

Hotel Portfolio by Brand

$\Delta s \cap f$	Decen	nher	31	2022
AS UI	Decen	IINCI	JI	4044

		ccciiibci 51, 2	022
	Hotels in operat	Rooms ion	Unopened hotels in pipeline
Economy hotels	4,948	389,383	1,066
HanTing Hotel	3,257	288,956	652
Hi Inn	456	23,998	170
Ni Hao Hotel	159	11,534	199
Elan Hotel	836	39,948	_
Ibis Hotel	222	22,826	32
Zleep Hotels	18	2,121	13
Midscale hotels	2,898	317,117	1,146
Ibis Styles Hotel	85	8,864	25
Starway Hotel	567	47,378	242
JI Hotel	1,694	199,581	611
Orange Hotel	519	56,035	261
CitiGO Hotel	33	5,259	7
Upper midscale hotels	538	75,467	286
Crystal Orange Hotel	164	21,552	57
Manxin Hotel	112	10,601	59
Madison Hotel	52	7,195	64
Mercure Hotel	137	21,193	62
Novotel Hotel	17	4,424	19
IntercityHotel ⁽⁸⁾	56	10,502	25

As of December 31, 2022

	Hotels	Rooms	Unopened hotels
	in operati	in pipeline	
Upscale hotels	134	21,609	72
Jaz in the City	3	587	1
Joya Hotel	8	1,368	1
Blossom House	53	2,326	49
Grand Mercure Hotel	7	1,726	5
Steigenberger Hotels & Resorts ⁽⁹⁾	54	14,040	8
MAXX ⁽¹⁰⁾	9	1,562	8
Luxury hotels	15	2,318	5
Steigenberger Icon ⁽¹¹⁾	9	1,847	1
Song Hotels	6	471	4
Others	10	3,584	5
Other hotels ⁽¹²⁾	10	3,584	5
Total	8,543	809,478	2,580

⁽⁸⁾ As of December 31, 2022, 5 operational hotels and 11 pipeline hotels of IntercityHotel were in China.

⁽⁹⁾ As of December 31, 2022, 11 operational hotels and 3 pipeline hotels of Steigenberger Hotels & Resorts were in China.

⁽¹⁰⁾ As of December 31, 2022, 3 operational hotels and 8 pipeline hotels of MAXX were in China.

⁽¹¹⁾ As of December 31, 2022, 3 operational hotels of Steigenberger Icon were in China.

⁽¹²⁾ Other hotels include other partner hotels and other hotel brands in Yongle Huazhu Hotel & Resort Group (excluding Steigenberger Hotels & Resorts and Blossom House).

About H World Group Limited

Originated in China, H World Group Limited is a key player in the global hotel industry. As of December 31, 2022, H World operated 8,543 hotels with 809,478 rooms in operation in 17 countries. H World's brands include Hi Inn, Elan Hotel, HanTing Hotel, JI Hotel, Starway Hotel, Orange Hotel, Crystal Orange Hotel, Manxin Hotel, Madison Hotel, Joya Hotel, Blossom House, Ni Hao Hotel, CitiGO Hotel, Steigenberger Hotels & Resorts, MAXX, Jaz in the City, IntercityHotel, Zleep Hotels, Steigenberger Icon and Song Hotels. In addition, H World also has the rights as master franchisee for Mercure, Ibis and Ibis Styles, and co-development rights for Grand Mercure and Novotel, in the pan-China region.

H World's business includes leased and owned, manachised and franchised models. Under the lease and ownership model, H World directly operates hotels typically located on leased or owned properties. Under the manachise model, H World manages manachised hotels through the on-site hotel managers that H World appoints, and H World collects fees from franchisees. Under the franchise model, H World provides training, reservations and support services to the franchised hotels, and collects fees from franchisees but does not appoint on-site hotel managers. H World applies a consistent standard and platform across all of its hotels. As of December 31, 2022, H World operates 13 percent of its hotel rooms under lease and ownership model, and 87 percent under manachise and franchise models.

For more information, please visit H World's website: https://ir.hworld.com.

Safe Harbor Statement Under the U.S. Private Securities Litigation Reform Act of 1995: The information in this release contains forward-looking statements which involve risks and uncertainties. Such factors and risks include our anticipated growth strategies; our future results of operations and financial condition; economic conditions; the regulatory environment; our ability to attract and retain customers and leverage our brands; trends and competition in the lodging industry; the expected growth of demand for lodging; and other factors and risks detailed in our filings with the U.S. Securities and Exchange Commission. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements, which may be identified by terminology such as "may," "should," "will," "expect," "plan," "intend," "anticipate," "believe," "estimate," "predict," "potential," "forecast," "project" or "continue," the negative of such terms or other comparable terminology. Readers should not rely on forward-looking statements as predictions of future events or results.

H World undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by applicable law.