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(A joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 00696)

# CONTINUING CONNECTED TRANSACTIONS: SERVICE FRAMEWORK AGREEMENT

On 13 December 2022, the Company entered into the Service Framework Agreement with China Transport Information, pursuant to which China Transport Information has agreed to provide technology development, technical support and operation and maintenance services under the Service Framework Agreement to the Company for a term of one year commencing from 13 December 2022 and ending on 12 December 2023.

As at the date of this announcement, China Transport Information is a 30%-controlled company of CTHCL, the substantial Shareholder of the Company. China Transport Information is therefore a connected person of the Company. As such, the transactions contemplated under the Service Framework Agreement constitute continuing connected transactions of the Company under the Listing Rules.

As the highest applicable percentage ratio calculated on an aggregated basis exceeds 0.1% but is less than 5% in respect of the continuing connected transactions under the Service Framework Agreement and the TravelSky Mobile Tech Service Framework Agreement, such transactions are subject to the reporting, annual review and announcement requirements but exempt from the independent shareholders' approval requirement under Chapter 14A of the Listing Rules.

#### 1. INTRODUCTION

On 13 December 2022, the Company entered into the Service Framework Agreement with China Transport Information, pursuant to which China Transport Information has agreed to provide technology development, technical support and operation and maintenance services under the Service Framework Agreement to the Company for a term of one year commencing from 13 December 2022 and ending on 12 December 2023.

#### 2. PRINCIPAL TERMS OF THE SERVICE FRAMEWORK AGREEMENT

Date:	13 December 2022
Parties:	(1) the Company (as the service recipient); and
	(2) China Transport Information (as the service provider)
Term:	One year commencing from 13 December 2022 and ending on 12 December 2023.

Scope of services and charges:

(1) Technology development services:

If the Company engages the professionals of China Transport Information to provide product development and other services for the Company's customers such as airlines and airports, the Company may pay China Transport Information technology development service fees, and may negotiate and sign the Technology Service Cooperation Agreement for relevant services. The remuneration of labour services is determined with reference to the standard of labour fees formulated by the Company. The price of labour support is formulated with reference to the standard of labour type, personnel level, geographical distribution, standard of labour fees, and labour cost which is determined based on the workload and difficulty of work.

- (2) Technical support and operation and maintenance services:
- i. If China Transport Information promotes, markets, sells the products of the Company, the Company shall pay fees to China Transport Information. Both parties shall enter into product service and maintenance contracts for specific products at the agreed price. Based on the usage requirements of the products, after fully considering the cost and benefit, and with reference to the market conditions, both parties shall negotiate and confirm separately in writing; and

ii. If China Transport Information is entrusted by the Company to provide system operation and maintenance services to the Company or its customers, the Company shall pay fees to China Transport Information. Both parties shall determine the relevant fees through negotiation based on the external revenue, market efficiency, project costs, task objectives of the project and with reference to the market conditions, and separately confirm the service standards, fees and payment arrangements in writing.

Charging principles:

- (1) Where the relevant services are regulated by government regulatory authorities, the fees shall be charged in accordance with the charging standards (prescribed prices) prescribed by the government regulatory authorities (e.g. CAAC);
- (2) If there is a recommended guidance price from the government regulatory authorities, both parties shall negotiate and formulate the charging standards with reference to the recommended guidance price; and

(3) If the government regulatory authorities do not have a prescribed price or guidance price, or the governmentprescribed price or guidance price is cancelled or no longer applicable, both parties shall manually calculate the fees for technology development, technical support and operation and maintenance services on the basis of not higher than the market price (if any, the customised products or services provided by China Transport Information to the Company shall have no market price for similar products or services) or the original government-prescribed price or guidance price with reference to the Internal Contract Management Regulations of Travelsky Technology Limited (《中國 民航信息網絡股份有限公司內部合約管理規範》). The labour cost standard shall be calculated according to the internal contract labour cost standard of the Company for the year. According to the current Internal Contract Labour Cost Standard of Travelsky Technology Limited for 2022 (《中國民航信息網絡股份 有限公司2022年內部合約人工費用標準》) and with reference to the qualifications and experience of personnel required by the complexity and difficulty of the project, the labour cost per capita is estimated to be between RMB13,374 per month and RMB36,000 per month. The Company and China Transport Information may negotiate to adjust the labour cost standard by 5%-10% depending on the difficulties of the project. If a third-party customer is willing to pay the implementation or operation and maintenance expenses separately due to market reasons, the labour standard can be referred to the agreement between the Company and the third-party customer, or the above internal contract labour standard.

Payment terms:

- (1) Both parties may enter into separate specific agreements (the "Sub-agreements") in accordance with the above "Scope of services and charges" and "Charging principles", and implement the payment terms in the Sub-agreements.
- (2) If both parties do not enter into a Sub-agreement:
  - i. The payee shall issue the bill to the payer within 5 working days after the end of each settlement cycle (monthly, quarterly and annual) as agreed by both parties. The payer shall make the payment within 10 working days after receiving the bill unless either party disagrees.
  - ii. For system installation and debugging projects, the corresponding fees shall be paid according to the completion progress and acceptance results of the projects.

# 3. ANNUAL CAP AND BASIS OF DETERMINATION OF ANNUAL CAP

(1) Annual cap

One year from 13 December 2022 to 12 December 2023 (RMB)

**Annual cap** 35,000,000

#### (2) Basis of determination of annual cap

The annual cap for the transactions under the Service Framework Agreement is estimated based on the cooperation and contract signing plans between the Group and China Transport Information in 2022 and expected market business growth in the future by the business department of the Company. Based on the preparation work such as project cooperation and communication and coordination carried out in the early stage, as of November 2022, it is expected that the amount involved in the proposed cooperation projects between the Group and China Transport Information will be approximately RMB32,190,000. Having considered (i) the post-epidemic recovery growth in China's civil aviation tourism industry; (ii) the organic growth in transaction volume between the two parties; (iii) greater efforts to be made by the Company in the marketing and distribution of its product business in the future; and (iv) the two parties intend to launch a

pilot project on passenger intermodal transportation and to conduct project cooperation in truck-air intermodal transportation, information resource sharing, intelligent travel and comprehensive transportation information service platform and other fields in accordance with the requirements of the development of passenger intermodal transportation under the "14th Five-Year Plan for the Development of Modern Comprehensive Transportation System" (《「十四五」現代綜合交通運輸體系發展規劃》),the annual cap will also provide a sufficient buffer for the Group.

# 4. REASONS FOR AND BENEFITS OF THE TRANSACTION

China Transport Information, as the official technical support unit of highway and waterway informationisation of the Ministry of Transport, has undertaken many national, regional or industrial large-scale system platform construction projects, such as national road passenger transportation networking service platform, national waterway passenger transportation networking service platform, road passenger transportation e-ticket system, epidemic screening work for national highway and waterway passenger transportation, etc., with extensive experience in large-scale projects and strong technical development teams. The technical support service provided by China Transport Information is expected to reduce the external procurement cost of the Company, and China Transport Information can provide similar technical services to the Company at a price not higher than the market price.

The Directors (including the independent non-executive Directors) are of the view that the transactions under the Service Framework Agreement are entered into in the ordinary and usual course of business of the Group and on normal commercial terms, and the terms of the transactions are fair and reasonable and in the interests of the Company and the Shareholders as a whole.

#### 5. LISTING RULES IMPLICATIONS

As at the date of this announcement, China Transport Information is a 30%-controlled company of CTHCL, the substantial Shareholder of the Company. China Transport Information is therefore a connected person of the Company. As such, the transactions contemplated under the Service Framework Agreement constitute continuing connected transactions of the Company under the Listing Rules.

As the highest applicable percentage ratio calculated on an aggregated basis exceeds 0.1% but is less than 5% in respect of the continuing connected transactions under the Service Framework Agreement and the TravelSky Mobile Tech Service Framework Agreement, such transactions are subject to the reporting, annual review and announcement requirements but exempt from the independent shareholders' approval requirement under Chapter 14A of the Listing Rules.

Mr. Huang Rongshun, an executive Director of the Company and a director of CTHCL, and Mr. Liu Jianping, an executive Director of the Company and a director of CTHCL, have abstained from voting on the Board resolution approving the transactions under the Service Framework

Agreement. Save as stated above, none of the Directors has a material interest in the transactions contemplated under the Service Framework Agreement and none of them has abstained from voting on the relevant Board resolution.

#### 6. GENERAL INFORMATION

### Information on the Group

The Group is principally engaged in the provision of aviation information technology services in the PRC as well as the provision of settlement and clearing services and information system development and support services to domestic and worldwide airline companies.

# **Information on China Transport Information**

China Transport Information is a company incorporated under the laws of the PRC with limited liability, mainly engaged in the construction and operation of the national road passenger network ticketing platform and waterway passenger network ticketing service, providing a full range of information services for passenger travel. Its main businesses include road passenger network ticketing information service, waterway passenger network ticketing information service, airport bus ticketing service, commuter bus service, products related to airport bus service, passenger intermodal transportation products and services as well as other passenger travel related products. As at the date of this announcement, China Transport Information is owned as to 65% by China Transport Telecommunication Information Group Co., Ltd. (交通運輸通信信息集團有限公司) and as to 35% by CTHCL.

# Information on China Transport Telecommunication Information Group Co., Ltd.

China Transport Telecommunication Information Group Co., Ltd. is a company incorporated under the laws of the PRC with limited liability and is mainly engaged in satellite mobile communication business and satellite fixed communication business (nationwide) in the Type 1 basic telecommunications businesses; domestic Very Small Aperture Terminal (VSAT) communications business (nationwide), Internet data center business (excluding Internet resource collaboration services) (with server rooms located in Beijing and Shanghai), Internet access service business (Beijing and Shanghai), information service business (excluding Internet information services) (nationwide); technology development, technology transfer, technology consultation and technology services; sales of telecommunication equipment; application software services; basic software services; and maintenance of instruments and meters. As at the date of this announcement, China Transport Telecommunication Information Group Co., Ltd. is 100% owned by China Transport Telecommunications and Information Center (中國交通通信信息中心), a unit under the Ministry of Transport of the PRC.

#### **Information on CTHCL**

CTHCL is a wholly PRC state-owned enterprise. As at the date of this announcement, it is a substantial Shareholder of the Company and holds approximately 29.29% of the total issued share capital of the Company. It is principally engaged in the management of the state-owned assets and state-owned equity interests resulting from investments of the state in the group companies and its invested entities.

#### 7. **DEFINITIONS**

In this announcement, the following expressions shall have the meaning set out below unless the context requires otherwise:

"30%-controlled company" has the same meaning ascribed to it under the Listing Rules

"Board" the board of Directors

"CAAC" Civil Aviation Administration of China

"China Transport China Transport Information Co., Ltd." (中交信有限責任公 司), a company incorporated under the laws of the PRC with

limited liability

"Company" TravelSky Technology Limited, a company incorporated

under the laws of the PRC whose H shares are listed on the Main Board of the Stock Exchange and whose American depositary shares are traded on the over-the-counter market in

the United States of America

"connected person(s)" has the same meaning ascribed to it under the Listing Rules

"CTHCL" China TravelSky Holding Company Limited\* (中國民航信息

集團有限公司), a substantial Shareholder of the Company as

at the date of this announcement

"Director(s)" the director(s) of the Company

"Group" the Company and its subsidiaries

"Listing Rules" the Rules Governing the Listing of Securities on The Stock

Exchange of Hong Kong Limited

"PRC" the People's Republic of China

"RMB" Renminbi, the lawful currency of the PRC "Service Framework the service framework agreement dated 13 December 2022 entered into between the Company and China Transport Agreement" Information in relation to the provision of technology development, technical support and operation and maintenance services by China Transport Information to the Company "Shareholder(s)" the shareholder(s) of the Company "Stock Exchange" The Stock Exchange of Hong Kong Limited "subsidiary(ies)" has the same meaning ascribed to it under the Listing Rules "TravelSky Mobile Tech" TravelSky Mobile Technology Limited\* (中航信移動科技有 限公司), a company incorporated under the laws of the PRC with limited liability "TravelSky Mobile Tech the service framework agreement dated 9 December 2022 Service Framework entered into between the Company and TravelSky Mobile Agreement" Tech in relation to the provision of technology development,

Tech to the Company

"%" per cent

\* for identification purposes only

By order of the Board

TravelSky Technology Limited

Huang Rongshun

Chairman

product research and development, technical support and operation and maintenance services by TravelSky Mobile

Beijing, the PRC 13 December 2022

As at the date of this announcement, the Board comprises:

Executive Directors: Mr. Huang Rongshun (Chairman) and Mr. Liu Jianping;

Non-executive Directors: Mr. Zhao Xiaohang, Mr. Xi Sheng and Mr. Luo Laijun;

Independent non-executive Mr. Liu Zehong, Mr. Chan Wing Tak Kevin and Mr. Xu Hongzhi.

Directors: