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## Hygeia Healthcare Holdings Co., Limited

海吉亚医疗控股有限公司 (Incorporated in the Cayman Islands with limited liability) (Stock Code: 6078)

## INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED JUNE 30, 2021

## FINANCIAL HIGHLIGHTS

Revenue of the Group increased by 47.4% to RMB931.7 million for the six months ended June 30, 2021 from RMB632.3 million for the same period in 2020.

Gross profit of the Group increased by 45.6% to RMB315.0 million for the six months ended June 30, 2021 from RMB216.3 million for the same period in 2020. The gross profit margin decreased to 33.8% for the six months ended June 30, 2021 from 34.2% for the same period in 2020.

Net profit of the Group increased by 8,450.0% to RMB205.2 million for the six months ended June 30, 2021 from RMB2.4 million for the same period in 2020. Non-IFRS adjusted net profit <sup>(1)</sup> increased by 53.1% to RMB205.2 million for the six months ended June 30, 2021 from RMB134.0 million for the same period in 2020.

Basic earnings per share of the Group increased by 3,100.0% to RMB0.32 for the six months ended June 30, 2021 from RMB0.01 for the same period in 2020.

The Board has resolved not to declare any interim dividend for the six months ended June 30, 2021.

Note:

(1) During the Reporting Period, non-IFRS adjusted net profit was calculated as net profit, excluding share-based compensation expenses.

## **NON-IFRS MEASURES**

To supplement the Group's condensed consolidated financial statements which are presented in accordance with IFRS, the Company has provided non-IFRS adjusted net profit and non-IFRS adjusted net profit margin as non-IFRS measures, which are not required by, or presented in accordance with, IFRS. The Company believes that the non-IFRS adjusted financial measures provide useful information to investors and others in understanding and evaluating the Group's condensed consolidated statements of profit or loss in the same manner as they helped the Company's management, and that the Company's management and investors may benefit from referring to these non-IFRS adjusted financial measures in assessing the Group's operating performance from period to period by eliminating impacts of items that the Group does not consider indicative of the Group's operating performance. However, the presentation of these non-IFRS financial measures is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with the IFRS. You should not view the non-IFRS adjusted results on a stand-alone basis or as a substitute for results under IFRS.

# SUMMARY OF UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended June 30, 2021

	Six months en	Six months ended June 30,		
	2021	2020		
	(RMB'000)	(RMB'000)		
	(Unaudited)	(Unaudited)		
Revenue	931,701	632,260		
Cost of revenue	(616,724)	(415,970)		
Gross profit	314,977	216,290		
Selling expenses	(9,042)	(5,878)		
Administrative expenses	(76,647)	(78,628)		
Other income	7,470	5,320		
Other gains/(losses)-net	25,392	(56,039)		
Operating profit	262,150	81,065		
Finance income	1,102	197		
Finance costs	(4,889)	(48,097)		
Finance costs-net	(3,787)	(47,900)		
Profit before income tax	258,363	33,165		
Income tax expense	(53,212)	(30,809)		
Net profit	205,151	2,356		
Non-IFRS adjusted net profit <sup>(1)</sup>	205,160	133,956		
Gross profit margin	33.8%	34.2%		
Non-IFRS adjusted net profit margin <sup>(2)</sup>	22.0%	21.2%		

#### Notes:

- (1) Adjustments to net profit for the six months ended 30 June, 2021 include: (i) share-based compensation expenses of approximately RMB9,000. Adjustments to net profit for the six months ended June 30, 2020 include: (i) impact of the deferral of the redemption date of redeemable Shares of approximately RMB57,852,000; (ii) interest expenses of redeemable Shares of approximately RMB48,029,000; (iii) Listing expenses (after tax) of approximately RMB21,656,000; and (iv) share-based compensation expenses of approximately RMB4,063,000.
- (2) Non-IFRS adjusted net profit margin was calculated based on non-IFRS adjusted net profit divided by revenue.

## MANAGEMENT DISCUSSION AND ANALYSIS

#### **Business Review**

The Group has always adhered to development strategies that are oncology-focused and it is committed to continuously expand its scale of business in (i) operating for-profit hospitals, (ii) providing Radiotherapy Center Services, and (iii) managing private not-for-profit hospitals in which the Group holds organizer's interest. As of June 30, 2021, the Group (i) owned and operated 9 private for-profit hospitals; (ii) managed 2 private not-for-profit hospitals; and (iii) provided services to 18 hospital partners for their radiotherapy centers.

The Group is devoted to providing high-quality medical services to all patients and prioritizes improving patient satisfaction. During the Reporting Period, the number of patient visits of the Group continued to increase, and the average spending per outpatient and inpatient visit steadily increased, which enabled the Group to maintain its growth momentum in the first half of 2021 and yielded strong revenue growth. For the six months ended June 30, 2021, the Group's revenue was RMB931.7 million, representing an increase of 47.4% over the same period last year. The following table sets forth a breakdown of revenue of the Group by service offerings for the periods indicated:

	Unaudited Six months ended June 30,			
	202		2020	
	(RMB'000)	% of revenue	(RMB'000)	% of revenue
Hospital business				
– Outpatient healthcare services	271,896	29.2	159,584	25.2
– Inpatient healthcare services	578,892	62.1	396,268	62.7
Sub-total	850,788	91.3	555,852	87.9
<b>Third-party radiotherapy business</b> – Radiotherapy center consulting				
services	26,061	2.8	23,583	3.7
- Radiotherapy equipment licensing	29,793	3.2	26,600	4.2
<ul> <li>Radiotherapy equipment maintenance services</li> </ul>	21,143	2.3	22,714	3.6
Sub-total	76,997	8.3	72,897	11.5
Hospital management business	3,916	0.4	3,511	0.6
Total	931,701	100.0	632,260	100.0

#### Hospital Business

For the six months ended June 30, 2021, the Group's revenue from its hospital business was RMB850.8 million, representing an increase of 53.0% over the same period last year. The Group's revenue from its hospital business was composed of revenue from its outpatient healthcare services, which generated RMB271.9 million for the six months ended June 30, 2021, representing an increase of 70.4% compared to the same period last year, and revenue from inpatient healthcare services, which generated RMB578.9 million for the six months ended June 30, 2021, representing an increase of 46.1% over the same period last year.

For the six months ended June 30, 2021, the number of inpatient visits was 43,833, representing an increase of 44.3% over the same period last year. The number of outpatient visits was 705,944, representing an increase of 68.8% over the same period last year. In the first half of 2021, the average spending per inpatient visit was RMB13,207, representing an increase of 1.3% over the same period last year. The average spending per outpatient visit was RMB385, representing an increase of 0.8% over the same period last year. As of June 30, 2021, the Group operated or managed a network of 11 oncology-focused hospitals, covering 7 cities in 6 provinces in China.

	Unaudited Six months ended June 30,		
	2021	2020	
<b>Inpatient healthcare services</b> Number of inpatient visits Average spending per inpatient visit (RMB)	43,833 13,207	30,382 13,043	
<b>Outpatient healthcare services</b> Number of outpatient visits Average spending per outpatient visit (RMB)	705,944 385	418,226 382	

#### Third-party Radiotherapy Business

The Group adheres to the development strategy of exploring cooperation opportunities to provide Radiotherapy Center Services in selected new markets and gradually expanding the Group's radiotherapy center network across China. For the six months ended June 30, 2021, the Group's revenue from third-party radiotherapy business was RMB77.0 million, representing an increase of 5.6% from the same period last year. The Group has provided Radiotherapy Center Services to 18 hospital partners (including hospitals in which the Group holds organizer's interest) in 10 provinces in China.

As of June 30, 2021, the Group has signed radiotherapy center cooperation agreements with 26 third-party hospital partners spanning across 14 provinces in China. The Group believes that it will further increase the Group's revenue from third-party radiotherapy business.

#### Hospital Management Business

The Group manages, operates and receives management fees from two private not-for-profit hospitals in which the Group holds organizer's interest.

According to the hospital management agreements, the Group has the right to charge a management fee calculated at a fixed percentage of revenue of the Managed Hospitals for a period of 40 years. For the six months ended June 30, 2021, the revenue from management business was RMB3.9 million, representing an increase of 11.4% over the same period last year.

On April 16, 2021, the Group entered into the joint venture agreement in respect of the formation of a joint venture in relation to the for-profit reform of Kaiyuan Jiehua Hospital. Officially incorporated on May 31, 2021, Kaiyuan Jiehua Hospital Co., Ltd. holds a valid practice license for for-profit hospitals as medical institutions and has begun to operate the for-profit hospital.

#### **Oncology-related Business**

The Group regards the development of its oncology-related business as its core strategy. The Group mainly focuses on developing its oncology-related business in non-first-tier cities and is committed to providing oncology patients with one-stop comprehensive treatment services. The oncology-related services of the Group comprise: (i) provision of multi-disciplinary oncology healthcare services in the Group's self-owned hospitals, including services covering the whole life cycle of oncology patients such as tumor screening and genetic diagnosis, radiotherapy, surgery, chemotherapy, immunotherapy, targeted therapy, oncology rehabilitation, nutrition and hospice care; and (ii) services under the third-party radiotherapy business, including providing radiotherapy center consulting and technical services, licensing of the proprietary SRT equipment and provision of maintenance and technical support services in relation to the proprietary SRT equipment.

In the first half of 2021, revenue from the Group's oncology-related business increased by 49.7% from RMB298.5 million in the first half of 2020 to RMB446.9 million, and accounts for approximately 48.0% of the consolidated revenue of the Group. Among the revenue from the Group's oncology-related business, revenue from radiotherapy-related businesses was RMB143.6 million, representing an increase of 6.5% over the same period last year, and revenue from other oncology healthcare services was RMB303.4 million, representing an increase of 85.2% over the same period last year.

The following table sets forth the revenue from oncology and non-oncology businesses of the Group for the periods indicated:

	Unaudited Six months ended June 30,			
	2021		2020	
	(RMB'000)	% of total revenue	(RMB'000)	% of total revenue
Radiotherapy treatment business provided by self-owned hospitals Third-party radiotherapy business	66,558 76,997	7.1 8.3	61,879 72,897	9.8 11.5
Radiotherapy treatment business	143,555	15.4	134,776	21.3
Other oncology healthcare services	303,383	32.6	163,770	25.9
Revenue from oncology business	446,938	48.0	298,546	47.2
Revenue from non-oncology business	484,763	52.0	333,714	52.8
Total	931,701	100.0	632,260	100.0

#### Gross Profit and Gross Profit Margin

The following table sets forth a breakdown of gross profit and gross profit margin of the Group by service offerings for the periods indicated:

	Unaudited Six months ended June 30,			
	<b>2021</b> 2020			0
	Gross profit (RMB'000)	Gross profit margin	Gross profit (RMB'000)	Gross profit margin
Hospital business Third-party radiotherapy business Hospital management business	262,599 49,504 2,874	30.9% 64.3% 73.4%	166,717 47,093 2,480	30.0% 64.6% 70.6%
Total	314,977	33.8%	216,290	34.2%

The gross profit of the hospital business was RMB262.6 million for the six months ended June 30, 2021, representing an increase of 57.5% over the same period in 2020, and the gross profit margin was 30.9%, representing an increase of 0.9% over the same period last year. The gross profit of the Group was RMB315.0 million for the six months ended June 30, 2021, representing an increase of 45.6% over the same period in 2020, and the gross profit margin decreased by 0.4% to 33.8% from 34.2% in the same period last year.

## **Business Update**

1. Focusing on the Core Oncology-related Business to Enhance the Competitiveness of Oncology Diagnosis and Treatment Services and Strengthen the Oncology Service Brand

In the first half of 2021, the Group continued to increase its investment in resources for its core oncology-related business to upgrade its service capabilities and treatment methods, in an ongoing effort to provide one-stop medical services covering the whole treatment cycle for oncology patients.

The Group introduced internationally leading high-end imaging equipment to provide doctors with more accurate imaging data, which lays a solid foundation for the diagnosis of and treatment plan design for its oncology patients. Shanxian Hygeia Hospital has put Philips Ingenia 3.0T Full Digital MRI System and Philips Brilliance iCT 256 Slice Spiral CT Scanner into use; Longyan Boai Hospital newly introduced Philips Incisive 128 Slice Aurora CT scanner and Prodiva 1.5T MRI system; Chengwu Hygeia Hospital introduced Philips Multiva 1.5T MRI system; Suzhou Yongding Hospital newly purchased Philips IQon Spectral CT scanner, and Ingenia 3.0T Full Digital MRI system; and Liaocheng Hygeia Hospital plans to introduce Philips 256 Slice Brilliance iCT and Prodiva 1.5T MRI system. These high-end imaging equipment will provide a strong guarantee for a timely and accurate screening and clinical diagnosis of tumor-related diseases.

The Group enriched its oncology-related treatment methods and techniques to enhance the competitiveness of the Group's hospitals in the field of local tumor treatments. Chongqing Hygeia Hospital purchased an additional Elekta VMAT treatment system and Sun Nuclear 3D water tank; Suzhou Canglang Hospital introduced a tumor radiofrequency hyperthermia machine; Suzhou Yongding Hospital introduced the Philips EPIQ7 and EPIQ5 color Doppler ultrasound systems, Azurion 7 M20 digital subtraction angiography machine (for tumor interventional therapy) and Siemens Cios Select S1 mobile C-arm X-ray machine; and Liaocheng Hygeia Hospital introduced the Elekta Infinity linear accelerator, Philips Azurion 3 M15 medical angiography X-ray system, EPIQ7 and EPIQ5 color Doppler ultrasound systems, Olympus CV-290 electronic gastrointestinal endoscopy system and the OTV-S190 electronic laparoscope system, etc. These devices will assist the hospitals in developing new tumor treatment techniques and methods, improve the diagnosis and treatment capabilities and technical capacity of the hospitals, which allows the Group to better meet the growing needs of oncology patients.

The Group managed to efficiently allocate medical resources by promoting the construction of Internet hospitals and taking advantage of management and technological innovation. As of June 30, 2021, Suzhou Yongding Hospital had obtained the Internet hospital licence and Chongqing Hygeia Hospital has applied for the Internet hospital licence. Internet hospitals can further improve the medical service capacity of the Group's hospitals by serving a wider range of patients and attending to the medical needs of more oncology patients.

The Group always upholds the service concept of "making healthcare services more accessible and affordable", and strives to improve patient satisfaction and brand influence through humanized services. Specifically, we provide full treatment-cycle medical services covering tumor screening, diagnosis, treatment, rehabilitation and hospice care and strengthen the chronic disease management of oncology patients to meet the growing needs of them.

## 2. Expanding the Group's Medical Service Network and Space Through Endogenous Growth

A development strategy and unique advantage of the Group is self-established hospitals. The Group has always been committed to making healthcare services more accessible and affordable to meet the growing needs of oncology patients.

## Progress of Phase II Projects of Existing Hospitals

The Phase II project of Chongqing Hygeia Hospital commenced construction in the second half of 2020 and is now under construction in an orderly manner. The Phase II project is designed to have a GFA of approximately 72,000 square meters and accommodate 800 to 1,000 beds, and construction is planned to be completed by the end of 2022.

The Phase II project of Shanxian Hygeia Hospital is in the process of applying for a construction project planning permit and is expected to obtain the construction permit in the second half of 2021. The Phase II project is designed to have a GFA of approximately 50,000 square meters and accommodate 500 beds, and construction is scheduled to be completed by the end of 2022.

In May 2021, the Group successfully acquired a land parcel with an area of approximately 22 mu in Chengwu County, Heze, which signifies the Phase II project of Chengwu Hygeia Hospital enters into construction preparation stage. The Phase II project of Chengwu Hygeia Hospital can accommodate 350 beds and is expected to be completed, pass acceptance inspection and be put into operation in 2023.

After the completion of the Phase II projects of the Group's existing hospitals, the Group's overall oncology medical service capacity and brand influence will further improve to meet the growing medical needs of local oncology patients.

## Progress of Hospitals under Construction

In June 2020, Liaocheng Hygeia Hospital started construction, and in May 2021, the construction of the main structure of the Liaocheng Hygeia Hospital was completed. The Phase I project of Liaocheng Hygeia Hospital has a GFA of approximately 87,000 square meters and accommodates 800 to 1,000 beds, and is expected to commence operation by the end of 2021. Once it is put into operation, the Group believes that it will further expand the Group's oncology service footprint and increase the Group's revenue.

Dezhou Hygeia Hospital has obtained a construction project planning permit and plans to commence construction by the end of 2021. Dezhou Hygeia Hospital will be a Class III hospital as planned with a GFA of approximately 45,000 square meters and accommodate 500 beds after completing Phase I. Dezhou Hygeia Hospital is expected to commence operation in 2023. After the completion and opening of Dezhou Hygeia Hospital, the Group will have a larger market share and better geographical advantages in Shandong Province and a greater service coverage in its surrounding areas, which lays a solid foundation for building a three-tier hospital network in Shandong Province.

In May 2021, the Group successfully acquired a land parcel with an area of approximately 82 mu in Binhu District, Wuxi through bidding, which signifies Wuxi Hygeia Hospital enters into construction preparation stage. Wuxi Hygeia Hospital is planned to be a Class III hospital and is expected to commence operation by the end of 2023. Once it is put into operation, Wuxi Hygeia Hospital will further meet the medical needs of people in Wuxi and its surrounding areas, and enhance the Group's brand influence in the Yangtze River Delta region.

#### Newly Signed Investment Intention Agreements on Hospital Construction

In April 2021, the Group signed an investment intention agreement on hospital construction with the relevant authorities of Longyan Economic and Technological Development Zone. Longyan Hygeia Hospital is planned to be a Class III general hospital with oncology specialties, and will have a total GFA of approximately 80,000–100,000 square meters and accommodate between 800–1,000 beds. Construction of Longyan Hygeia Hospital is expected to be completed in 2024. Once it commences operation, Longyan Hygeia Hospital will increase the supply of medical services in Longyan Economic and Technological Development Zone and even Longyan as a whole to meet the growing needs of local oncology patients. Longyan Hygeia Hospital will cooperate with Longyan Boai Hospital to improve the brand influence and market share of the Group in Longyan City and Fujian Province.

In May 2021, the Group signed an investment intention agreement on hospital construction with the relevant authorities of Changshu High-tech Zone. The hospital is planned to be a Class III general hospital with oncology specialties, and will have a GFA of 80,000–120,000 square meters and accommodate between 800-1,200 beds, and construction is expected to be completed in 2024. Through this project, the Group strives to provide better medical services to the residents of Changshu and its surrounding cities, and lays a foundation for the Group to build a three-tier hospital network in the Yangtze River Delta region.

In June 2021, the Group signed an investment intention agreement on hospital construction with the relevant authorities in Anyang, Henan Province, pursuant to which the Group plans to build a Class III general hospital with oncology specialties. The hospital will have a GFA of approximately 80,000–100,000 square meters and accommodate between 800–1,000 beds, and construction is expected to be completed in 2024. The signing of the agreement is a prelude to the Group's entry into the Central Plains market.

With the aforementioned plans, the Group is accelerating its nationwide expansion of its oncology-related business to meet the growing demand of China's oncology medical service market.

## **3.** Expanding the Group's Medical Service Network and Business Scale Through Acquisitions

On April 25, 2021, the Group announced the acquisition of all equity interests in Etern Group Ltd. which indirectly holds 98% equity interests in Suzhou Yongding Hospital. The deal was completed on April 28, 2021. Suzhou Yongding Hospital is located in the core area of Yangtze River Delta region which has a developed economy and a continuous population inflow. As the local supply of oncology medical services in Suzhou, especially radiotherapy, is insufficient, there is a big gap between supply and demand in the field of oncology medical services. This acquisition is in line with the development strategy of the Group. Suzhou Yongding Hospital is a Class II general hospital which has operated for many years with certain oncology basis, and has a considerable influence in Suzhou. With sufficient space to accommodate more than 1,000 beds, the hospital has the potential to be upgraded to a Class III hospital in the future and develop multidisciplinary tumor diagnosis and treatment services such as radiotherapy services. After the acquisition, the Group will integrate the resources of Suzhou Canglang Hospital and Suzhou Yongding Hospital to strengthen the construction of the Group's dominant discipline-oncology in Suzhou, and strive to build Suzhou Yongding Hospital into a general hospital with oncology specialties in the Yangtze River Delta region. The acquisition of Suzhou Yongding Hospital will further expand the Group's medical service network, which is of great significance and value for increasing the Group's revenue from oncology medical services and expanding its market share of oncology medical services. The acquisition will enable the Group to increase the market share of its medical services in the Yangtze River Delta region and extend its market influence to the surrounding areas, thus laying a solid foundation for the Group to build a three-tier diagnosis and treatment network in the Yangtze River Delta region.

On May 26, 2021, the Group announced the acquisition of 99% equity interest in Hezhou Guangji Hospital in Guangxi Zhuang Autonomous Region, which was completed in July 2021. Hezhou is located at the junction of Guangxi Zhuang Autonomous Region, Guangdong Province and Hunan Province, which could cover a large population in the surrounding area. There is a large demand for oncology treatment, especially radiotherapy, in Guangdong Province and Guangxi Zhuang Autonomous Region. These two regions have high incidences of nasopharyngeal carcinoma, and radiotherapy is the main treatment for it. The oncology treatment services, especially radiotherapy, are relatively insufficient in Hezhou and its surrounding areas, so building presence there is in line with the Group's development strategy. Hezhou Guangji Hospital is a private for-profit Class III general hospital. After 70 years of development, it has built up a profound culture and great market influence, and cultivated an experienced and high-caliber professional medical team. Hezhou Guangji Hospital has sufficient land resources for further construction. After the acquisition, the Group will strengthen the oncology-related business of Hezhou Guangji Hospital and endeavor to build Hezhou Guangji Hospital into a Class III-A general hospital with oncology specialties, so as to meet the growing needs of local oncology patients. The Group will also tap the potential of Hezhou Guangii Hospital to further develop business in Guangxi Zhuang Autonomous Region and even in South China region.

#### **Strengthening the Introduction and Internal Training of Oncology Professionals**

As at June 30, 2021, the Group had a total of 3,404 medical professionals, representing an increase of 844 from December 31, 2020. Among the medical professionals, there were 427 chief physicians and associate chief physicians, representing an increase of 128 from December 31, 2020. From January to June 2021, a total of 62 physicians were promoted to professional titles one level higher. The Group will continue to train and recruit experienced medical professionals.

Since its establishment, Hygeia Healthcare Teaching and Researching Institute has been practicing the talent-oriented principle and the concept of scientific management. In the first half of 2021, an aggregate of 12 training sessions were held with a total attendance of over 1,000 people. Hygeia Healthcare Teaching and Researching Institute cultivates high-quality and capable key personnel for the Group and continuously delivers high-quality medical elites and compound talents to its hospitals, thereby promoting the development of medical services of the Group's hospitals.

## **Improve Academic and Scientific Research Capabilities**

As a healthcare service institution featuring oncology, the Group also focuses on the fields of academic and scientific research. In the first half of 2021, the Group's hospitals published a total of 31 papers, including 19 in national journals and 12 in provincial journals.

Chongqing Hygeia Hospital was selected into the list of Chongqing key laboratories newly accredited by Chongqing Science and Technology Bureau. Chongqing key laboratories are important scientific and technological innovation bases to conduct high-level basic research, applied basic research and cutting-edge technology research, to gather and foster outstanding scientific and technological talents, and to carry out high-level academic exchanges and share scientific and technological resources. The accreditation can help further improve the overall academic level of Chongqing Hygeia Hospital and the Group.

In June 2021, Chongqing Hygeia Hospital and the Bioengineering College of Chongqing University prepared to jointly build a bioengineering teaching practice base. The joint establishment of a teaching practice base will combine clinics with cutting-edge bioengineering technologies and increase the conversion of scientific research achievements, thus promoting the development of relevant disciplines. Chongqing Hygeia Hospital will also explore further cooperation with the Bioengineering College of Chongqing University on the upstream and downstream sectors of hospitals to strengthen industry-academia-research cooperation.

In June 2021, Suzhou Yongding Hospital established the Department of Precision Diagnosis and Treatment for Gastrointestinal Tumors, which can not only provide precision treatment for patients with gastrointestinal diseases in Wujiang District and Suzhou as a whole, but also improve the academic level of the professional team in the treatment of gastrointestinal tumors.

In June 2021, Shanxian Hygeia Hospital successfully held a licensing ceremony for its provincial stroke center. The licensing marks a great progress made by Shanxian Hygeia Hospital in stroke prevention and control, and will help speed up the construction of Shanxian County's stroke prevention and control system and expand the coverage of the hospital's healthcare services in Southwest Shandong. It is also of great significance to improve stroke prevention and control in this region.

In order to improve the overall level of diagnosis and treatment, the Group's hospitals invited well-known experts at home and abroad to conduct case studies, special lectures and other activities, which not only allowed patients to enjoy top healthcare resources at home and abroad, but also provided good learning opportunities for the Group's doctors to further improve their accurate diagnosis and treatment capabilities.

The Group constantly improves its scientific research capabilities to better serve patients.

#### **Social Responsibility and Honors**

In January 2021, Chongqing Hygeia Hospital won the Specialty Development Demonstration Award for the Health Sector under the "13th Five-Year Plan" in Chongqing. Its Phase II project has been included in the "14th Five-Year Plan" of the Administrative Committee of Chongqing High-tech Industrial Development Zone, and the hospital was selected as a designated foreign-related hospital in Chongqing. In addition, Chongqing Hygeia Hospital has become the only private hospital among the designated hospitals covered by Chongqing's critical illness relief funds. The hospital will provide medical assistance to patients with critical illnesses who seek medical treatment in hospitals in Chongqing, so as to reduce the phenomenon of patients returning to poverty and getting poor because of illness.

Suzhou Canglang Hospital has become a medical relief institution designed by the Association of Cancer Rehabilitation in Wuzhong District, Suzhou. The hospital works closely with the association to promote tumor prevention and treatment and provide targeted education for oncology patients. Suzhou Canglang Hospital was also awarded the honorary title of "2020 Outstanding Contribution Enterprise" by the CPC Committee of Gusu District, Suzhou and the Government of Gusu District, Suzhou. The hospital will cherish the honor, establish a role model corporate image, and continue to improve its services.

Chengwu Hygeia Hospital received the "Heze May 1st Labor Award" from Heze Federation of Trade Unions, which shows that Chengwu Hygeia Hospital has been well recognized by the society in terms of hospital development, social contribution and cultural construction.

Heze Hygeia Hospital won the honorary title of "Advanced Unit of Epidemic Prevention and Control in 2020". All employees of Heze Hygeia Hospital strictly abided by the epidemic prevention and control requirements of the central and local governments, and steadily improved the quality of medical services under the normalization of COVID-19 prevention and control.

The above honors represent the government and the public's recognition to the Group and its hospitals in practicing social responsibility.

# **Implementing Epidemic Prevention and Control Measures to Ensure the Effective Operation of Hospitals**

Since the COVID-19 outbreak, the Group and its hospitals have been strictly complying with the national and local requirements for epidemic prevention and control to scientifically carry out medical activities and anti-COVID-19 measures in a coordinated manner. The Group has taken the following measures to ensure the smooth operation of all its hospitals under the normalization of COVID-19 and to guarantee that the medical needs of the public are met:

- (1) To practice the service philosophy of "making healthcare services more accessible and affordable", all employees stuck to their posts, and insisted on placing satisfaction a priority and serving patients wholeheartedly;
- (2) Many hospitals of the Group actively provided online consultation, diagnosis and treatment services in order to deliver more convenient and considerate medical services to patients;
- (3) The Group complied with the COVID-19 safety and prevention guidelines issued by the national and local health administrative authorities and strictly implemented epidemic prevention and control measures; and inspected the implementation of epidemic prevention and control measures by its hospitals from time to time to ensure that anti-COVID-19 measures are well in place; and
- (4) The Group undertook and carried out a series of services including nucleic acid testing and vaccination to provide safety support for the normal work and life of the masses.

#### **Business Prospects**

With the rapidly aging Chinese population and the rising incidence rate of tumor, the demand for cancer healthcare services in the Chinese market is growing. According to Frost & Sullivan's analysis, the revenue of the entire cancer medical service market will reach RMB700 billion in 2025, representing a CAGR of approximately 11.4% from 2021 to 2025. Radiotherapy, as one of the three primary methods of treating malignant tumors, has a penetration rate of 23% in China which lags far behind that of the Western Countries, which has a penetration rate of 60%. According to foreign journals, approximately 60% to 70% of patients with malignant tumors need radiotherapy treatment. Given its market leadership and established brand awareness, the Group believes that it is well-positioned to capture the significant opportunities in this market by providing services that can treat any type of condition requiring radiotherapy.

Looking ahead, the Group will:

- (1) continue to focus on the core oncology-related business to enhance brand influence, prioritise patient satisfaction, continuously improve medical services, introduce cutting-edge technology and equipment to guarantee the quality of medical services, and provide oncology patients with one-stop medical services covering the whole treatment cycle, so as to practice the service philosophy of "making healthcare services more accessible and affordable";
- (2) continue to improve the replication efficiency nationwide through standardized business segments and modular management and by dint of endogenous growth, acquisitions and cooperation with third parties, so as to further expand the Group's business network and scale nationwide;
- (3) actively introduce and train talents, strengthen academic construction, participate in various national, provincial and municipal scientific research projects, encourage academic research and publication of papers, intensify cooperation with colleges and universities in talent development and academic and clinical fields, so as to promote the common development of industry, academia and research; continuously train interdisciplinary talents with medical expertise, build a multi-level talent team for the Group through Hygeia Healthcare Teaching and Researching Institute, and satisfy the increasing demand of patients;
- (4) further comply with various regulatory requirements for the industry and strengthen standardized operations, including implementing the core measures for medical quality and safety and supervising medical quality and safety to guarantee medical safety and increase brand credibility; further enhance the compliance awareness at the hospital level and strictly comply with the regulations on prescription and medical insurance reimbursement; and
- (5) continue to reinforce the standardized management of the Company as a listed company and strengthen communication with regulatory authorities including the Stock Exchange and various professional institutions, so as to further improve the Company's comprehensive corporate governance.

## **Financial Review**

#### Revenue

During the Reporting Period, the Group's revenue was generated primarily from (i) operating private for-profit hospitals; (ii) operating radiotherapy centers and other third-party radiotherapy business; and (iii) managing private not-for-profit hospitals in which the Group holds organizer's interest.

The Group's revenue increased by 47.4% to RMB931.7 million for the six months ended June 30, 2021 from RMB632.3 million for the same period in 2020.

#### Hospital Business

The Group's revenue from hospital business increased by 53.0% to RMB850.8 million for the six months ended June 30, 2021 from RMB555.9 million for the same period in 2020. The increase in revenue from hospital business was primarily attributable to (i) the continuous growth of revenue from existing hospitals due to business expansion; and (ii) continuous increase in revenue through coverage expansion. As at the end of April 2021, the Group consolidated the revenue contributed by Suzhou Yongding Hospital in May and June 2021 after the acquisition of Etern Group Ltd..

#### Third-party Radiotherapy Business

The Group's revenue from third-party radiotherapy business increased by 5.6% to RMB77.0 million for the six months ended June 30, 2021 from RMB72.9 million for the same period in 2020.

#### Hospital Management Business

The Group's revenue from hospital management business increased by 11.4% to RMB3.9 million for the six months ended June 30, 2021 from RMB3.5 million for the same period in 2020.

## Cost of Revenue

During the Reporting Period, the Group's cost of revenue primarily consisted of cost of pharmaceuticals, consumables and other inventories, employee benefits expenses, Radiotherapy Service fees, depreciation and amortization, consultancy and professional service fees, utilities, cleaning and afforestation expenses, repair and maintenance expenses, as well as travelling, entertainment, vehicle and office expenses.

The Group's cost of revenue increased by 48.2% to RMB616.7 million for the six months ended June 30, 2021 from RMB416.0 million for the same period in 2020, primarily due to (i) the increase in the scale of revenue; and (ii) the increase in direct costs as a result of the increase of business volume, including increase in cost of pharmaceuticals, consumables and other inventories of RMB95.8 million compared with that of last period, increase in employee benefits expenses of RMB68.2 million compared with that of last period, and increase in depreciation and amortization in indirect costs of RMB6.8 million as a result of capital expenditure required for business expansion.

## Gross Profit and Gross Profit Margin

The Group's gross profit increased by 45.6% to RMB315.0 million for the six months ended June 30, 2021 from RMB216.3 million for the same period in 2020.

The Group's gross profit margin decreased to 33.8% for the six months ended June 30, 2021 from 34.2% for the same period in 2020.

## Selling Expenses

During the Reporting Period, the Group's selling expenses primarily consisted of consultancy and professional service fees, marketing and promotion expenses, as well as employee benefits expenses. The Group's selling expenses increased by 52.5% to RMB9.0 million for the six months ended June 30, 2021 from RMB5.9 million for the same period in 2020.

#### Administrative Expenses

During the Reporting Period, the Group's administrative expenses primarily consisted of employee benefits expenses, consultancy and professional service fees, depreciation and amortization, travelling, entertainment, vehicle and office expenses, utilities, cleaning and afforestation expenses, repair and maintenance expenses and taxation expenses.

The Group's administrative expenses decreased by 2.5% to RMB76.6 million for the six months ended June 30, 2021 from RMB78.6 million for the same period in 2020.

#### **Other Income**

During the Reporting Period, the Group's other income was primarily composed of government grants, while government grants were primarily composed of (i) grants that are related directly to expense items and recognized when received in the condensed consolidated statement of comprehensive income; and (ii) grants that are related to assets and are recognized as deferred revenue when received in the condensed consolidated statement of financial position, which are subsequently released to the condensed consolidated statement of comprehensive income on a straight-line basis over the estimated useful lives of the assets.

The Group's other income increased by 41.5% to RMB7.5 million for the six months ended June 30, 2021 from RMB5.3 million for the same period in 2020, primarily due to the increase in income from government grants of RMB0.9 million.

#### Other Gains/(Losses) – Net

During the Reporting Period, the Group's other gains/(losses) – net primarily consisted of income from wealth management products, structured deposit products and deposit certificate, foreign exchange losses and loss on disposal of property, plant and equipment. The Group recorded other gains – net of RMB25.4 million for the six months ended June 30, 2021 and other losses – net of RMB56.0 million for the same period in 2020, primarily because (i) income from wealth management, structured deposit products and deposit certificate increased by RMB26.2 million; (ii) the Group entered into a redemption date deferral agreement in February 2020, resulting in a loss of RMB57.9 million for the six months ended June 30, 2020. As the redeemable Shares were converted into ordinary Shares on the Listing Date, these expenses were one-off expenses and did not affect the net profits of the Group for 2021 and subsequent years.

#### Finance Income and Costs

During the Reporting Period, the Group's finance income was composed of interest income on bank savings. Finance income increased to RMB1.1 million for the six months ended June 30, 2021 from RMB0.2 million for the same period in 2020.

During the Reporting Period, the Group's finance costs were mainly composed of the Group's interest expenses on bank borrowings and interest expenses on leasing liabilities. The Group's finance costs decreased by 89.8% to RMB4.9 million for the six months ended June 30, 2021 from RMB48.1 million for the same period in 2020, primarily due to the interest expenses of redeemable Shares of RMB48.0 million for the six months ended June 30, 2020. As the redeemable Shares had been converted into ordinary Shares on the Listing Date, these expenses did not affect the net profits of the Group for 2021 and subsequent years.

#### Income Tax Expense

The Group's income tax expense increased by 72.7% to RMB53.2 million for the six months ended June 30, 2021 from RMB30.8 million for the same period in 2020, primarily due to the increase of RMB93.6 million in profits before tax after deduction of adjustment items that are not deductible for tax purposes in 2020, such as Listing expenses, effect of deferral of the redemption date of redeemable Shares and interest expenses of redeemable Shares.

## Net Profit and Non-IFRS Adjusted Net Profit

As a result of the foregoing, the Group's net profit increased by 8,450.0% to RMB205.2 million for the six months ended June 30, 2021 from RMB2.4 million for the same period in 2020. The Group's net profit margin increased to 22.0% for the six months ended June 30, 2021 from 0.4% for the same period in 2020. The Group defined non-IFRS adjusted net profit as profit and total comprehensive income for the period adjusted for items which are non-recurring or extraordinary, including share-based compensation expenses, interest expenses of redeemable Shares, expenses in relation to the Listing and effect of deferral of the redemption date of redeemable Shares. The Group's non-IFRS adjusted net profit increased by 53.1% to RMB205.2 million for the six months ended June 30, 2021 from RMB134.0 million for the same period in 2020.

#### Non-IFRS Measures

To supplement the Group's consolidated statements of comprehensive income which are presented in accordance with IFRS, the Company has provided adjusted net profit and adjusted net profit margin as non-IFRS measures, which is not required by, or presented in accordance with, IFRS. The Company believes that the adjusted financial measures provide useful information to investors in understanding and evaluating the Group's consolidated statements of comprehensive income in the same manner as they helped the Company's management, and that the Company's management and investors may benefit from referring to these adjusted financial measures in assessing the Group's financial and operating performance from period to period by eliminating impacts of items that the Group does not consider indicative of the Group's operating performance. However, the presentation of these non-IFRS financial measures may not be comparable to similarly titled measures presented by other companies as they do not have a standardized meaning. The use of these non-IFRS measures has limitations as an analytical tool, as such, they should not be considered in isolation from, or as substitute for analysis of, the Group's consolidated statements of comprehensive income as reported under IFRS. You should not view the non-IFRS adjusted results on a stand-alone basis or as a substitute for results under IFRS.

The following table sets forth the reconciliations of the Group's non-IFRS financial measures for the six months ended June 30, 2020 and 2021 to the nearest measures prepared in accordance with IFRS:

	Unaudited Six months ended June 30,		
	2021	2020	
	(RMB'000)	(RMB'000)	
Net profit	205,151	2,356	
Adjustments:			
Impact of the deferral of the redemption date of			
redeemable Shares	-	57,852	
Interest expense of redeemable Shares	-	48,029	
Listing expenses (after tax)	-	21,656	
Share-based compensation expenses	9	4,063	
Non-IFRS adjusted net profit	205,160	133,956	
Non-IFRS adjusted net profit margin	22.0%	21.2%	

#### Note:

Non-IFRS adjusted net profit margin was calculated based on non-IFRS adjusted net profit divided by revenue.

### Liquidity and Capital Resources

The Group's business operations and expansion plans require a significant amount of capital, including upgrading the existing hospitals in the Group's network, establishing and acquiring new hospitals and other working capital requirements. Historically, the Group financed its capital expenditure and working capital requirements mainly through cash generated from operations, bank borrowings and capital contributions from Shareholders. As of June 30, 2021, the Group had cash and cash equivalents of RMB699.1 million.

## **Cash Flow**

## **Operating** Activities

During the Reporting Period, the Group derived its cash inflow from operating activities primarily through provision of healthcare services and hospital management services as well as provision of radiotherapy center consulting services, licensing of radiotherapy equipment and provision of maintenance and technical support services. Cash outflow from operating activities was primarily composed of payments for procurement of pharmaceuticals and medical consumables, employee benefits expenses, and other operating expenses.

The Group's net cash generated from operating activities increased by 28.5% to RMB163.0 million for the six months ended June 30, 2021 from RMB126.8 million for the same period in 2020, primarily attributable to the increase in the overall revenue of the Group.

#### **Investing** Activities

During the Reporting Period, the Group's cash used in investing activities mainly reflected cash used in payments for purchases of property, plant and equipment, payments for acquisition of subsidiaries and payments for financial assets at fair value through profit or loss. The Group's cash generated from investing activities was mainly composed of proceeds from disposal of financial assets at fair value through profit or loss and proceeds from disposal of property, plant and equipment and intangible assets.

The Group's net cash used in investing activities increased by 398.9% to RMB757.8 million for the six months ended June 30, 2021 from RMB151.9 million for the same period in 2020, primarily attributable to the payment for acquisition of subsidiaries of RMB1,713.8 million and the redemption of wealth management products and structured deposit products of RMB1,206.5 million.

### **Financing** Activities

During the Reporting Period, cash inflow from financing activities was mainly composed of proceeds from bank borrowings. Cash outflow from the Group's financing activities was mainly composed of repayment of bank borrowings, payment of interest on borrowings and payment of lease liabilities.

The Group's net cash generated from financing activities decreased by 51.2% to RMB911.7 million for the six months ended June 30, 2021 from RMB1,868.7 million for the same period in 2020, primarily due to the proceeds from bank borrowings of RMB986.8 million in the first half of 2021 and the proceeds from the Listing of RMB2,024.3 million on June 29, 2020.

#### Significant Investments, Material Acquisitions and Disposals

On April 25, 2021, the Group announced the acquisition of all the equity interest in Etern Group Ltd., pursuant to which the Group became indirectly interested in Suzhou Yongding Hospital as to 98% equity interest. The acquisition of Etern Group Ltd. was completed on April 28, 2021.

On May 26, 2021, the Group announced the acquisition of 99% equity interest in Hezhou Guangji Hospital, which was completed in July 2021.

#### Capital Expenditures

During the Reporting Period, the Group's capital expenditures were primarily composed of expenditures on (i) property, plant and equipment, mainly comprising construction in progress and medical equipment; and (ii) intangible assets. The Group's capital expenditures increased by 60.3% to RMB251.7 million for the six months ended June 30, 2021 from RMB157.0 million for the same period in 2020, which was primarily attributable to the payment of land costs for the construction of subordinate hospitals of RMB82.8 million and construction costs for subordinate hospitals of RMB117.3 million in the first half of 2021.

#### **Financial Position**

#### Total Assets and Total Liabilities

As of June 30, 2021, the Group's total assets were mainly composed of cash and cash equivalents, trade, other receivables and prepayments, property, plant and equipment, intangible assets and financial assets at fair value through profit or loss. The Group's total assets increased by 32.2% to RMB6,214.4 million as of June 30, 2021 from RMB4,701.3 million as of December 31, 2020, primarily due to the receipt by the Group of bank borrowings of RMB986.8 million in April 2021.

As of June 30, 2021, the Group's total liabilities were mainly composed of borrowings, trade and other payables, current income tax liabilities, deferred income tax liabilities and deferred revenue. The Group's total liabilities increased by 383.0% to RMB1,738.4 million as of June 30, 2021 from RMB359.9 million as of December 31, 2020, primarily attributable to the balance of the Group's borrowings of RMB996.9 million as of June 30, 2021 compared to no such balance as of December 31, 2020.

## Inventories

The Group's inventories were mainly composed of pharmaceuticals, medical consumables and spare parts. The Group's inventories increased by 42.9% to RMB72.9 million as of June 30, 2021 from RMB51.0 million as of December 31, 2020, primarily due to the delivery of Suzhou Yongding Hospital on April 28, 2021, resulting in an increase of RMB22.5 million in the balance of inventories.

#### Trade, Other Receivables and Prepayments

The Group's trade receivables mainly represented the balances due from the patients and public medical insurance programs for healthcare services provided by its self-owned hospitals, hospital partners for its Radiotherapy Center Services and other licensees of its proprietary SRT equipment. The Group's trade receivables increased by 41.6% to RMB362.6 million as of June 30, 2021 from RMB256.0 million as of December 31, 2020, primarily due to the increase in balance of medical insurance receivables and amounts due from individuals as a result of the increase in revenue.

The Group's other receivables mainly represented deposits receivables. The Group's other receivables increased by 58.1% to RMB18.5 million as of June 30, 2021 from RMB11.7 million as of December 31, 2020, primarily due to the increase in deposits receivables of RMB4.0 million.

The Group's prepayments to suppliers represented amounts prepaid for procurement of pharmaceuticals and medical consumables and prepayments made by the Group to contract manufacturers. The Group's prepayments to suppliers increased by 106.8% to RMB18.2 million as of June 30, 2021 from RMB8.8 million as of December 31, 2020.

The Group's prepayments for non-current assets include prepayments for acquisition of a subsidiary and prepayments for property, plant and equipment. Prepayments for property, plant and equipment represent prepaid construction fees to contractors which undertook the construction work of the Group's self-owned hospitals as well as prepayments for purchase of medical equipment. The Group's prepayments for acquisition of a subsidiary increased from nil as of December 31, 2020 to RMB128.3 million as of June 30, 2021. The Group's prepayments for property, plant and equipment increased by 10.1% to RMB19.7 million as of June 30, 2021 from RMB17.9 million as of December 31, 2020.

## Intangible Assets

The Group's intangible assets were primarily composed of goodwill, software, contractual rights to provide management services, and medical licenses. The Group's intangible assets increased by 389.8% to RMB1,875.6 million as of June 30, 2021 from RMB382.9 million as of December 31, 2020, primarily due to the delivery of Suzhou Yongding Hospital on April 28, 2021, resulting in an increase of RMB1,449.1 million in the balance of goodwill.

#### Trade and Other Payables

The Group's trade payables primarily represented outstanding amounts due to the Group's suppliers of pharmaceuticals and medical consumables as well as the Group's providers of Radiotherapy Center Services. The Group's trade payables increased by 68.4% to RMB199.5 million as of June 30, 2021 from RMB118.5 million as of December 31, 2020, primarily due to the delivery of Suzhou Yongding Hospital on April 28, 2021, resulting in an increase of RMB63.5 million in the balance of accounts payable.

The Group's other payables primarily represented salaries payables, other taxes payables, payables for construction projects, payables of considerations for acquisition of subsidiaries, dividend payable and prepayments received for radiotherapy equipment licensing. The Group's other payables increased by 188.0% to RMB342.2 million as of June 30, 2021 from RMB118.8 million as of December 31, 2020, primarily due to (i) the increase in the balance of dividends payable from nil as of December 31, 2020 to RMB74.1 million as of June 30, 2021; (ii) the increase in the balance of salaries payable to employees of RMB71.0 million; and (iii) the increase in the payables for acquisition of subsidiaries of RMB34.7 million arising from the acquisition of Suzhou Yongding Hospital.

#### Borrowings

As of June 30, 2021, the Group had outstanding short-term borrowings of RMB27.8 million and long-term borrowings of RMB969.2 million.

## Pledge of Assets

The Group had no pledged assets as of June 30, 2021.

### **Contract Liabilities**

The Group's contract liabilities represented advance payments from the Group's customers while the underlying services have not been provided. The Group's contract liabilities increased by 101.7% to RMB23.2 million as of June 30, 2021 from RMB11.5 million as of December 31, 2020, primarily due to the increase in advances received from inpatients of RMB9.6 million as of June 30, 2021.

#### Capital Commitments

Capital commitments that were contracted but not provided for primarily represented commitments arising out of a contractual relationship where the relevant property, plant and equipment or intangible assets were not provided as of the relevant dates. The Group's capital commitments as of June 30, 2021 were primarily related to commitments for (i) the construction and decoration of its in-network hospitals; and (ii) the purchase of large equipment. The Group's capital commitments increased by 105.0% to RMB439.2 million as of June 30, 2021 from RMB214.2 million as of December 31, 2020, primarily due to the increase in the commitments related to the phase two project in Chongqing of RMB216.3 million as of June 30, 2021.

#### **Contingent Liabilities**

As of June 30, 2021, the Group did not have any outstanding debt securities, mortgage, charges, debentures or other loan capital (issued or agreed to be issued), bank overdrafts, loans, liabilities under acceptance or acceptance credits, or other similar indebtedness, leasing and financial leasing commitments, hire purchase commitments, guarantees or other material contingent liabilities.

#### Financial Instruments

The financial instruments of the Group were mainly composed of cash and cash equivalents, amounts due from related parties, trade and other receivables excluding non-financial assets, trade and other payables excluding non-financial liabilities, lease liabilities and borrowings.

## Gearing Ratio

Gearing ratio is calculated as net debt divided by total capital and multiplied by 100%. Net debt is calculated as total borrowings and lease liabilities less cash and cash equivalents. Total capital includes the capital (including "**equity**" as shown in the interim condensed consolidated statements of financial position) plus net debt. The gearing ratio of the Group as at June 30, 2021 was 6.3%.

### Foreign Exchange Risk

The Group's businesses are principally conducted in RMB. The majority of assets is denominated in RMB. The majority of non-RMB assets and liabilities are bank deposits, borrowings and other payables denominated in USD. The monetary assets and monetary liabilities denominated in foreign currency as at June 30, 2021 amounted to RMB8.4 million and RMB1,016.4 million, respectively. If the RMB had strengthened/weakened by 5% against the USD with all other variables held constant, the pre-tax profit for the six months ended June 30, 2021 would have been approximately RMB50.4 million higher/lower.

#### Interest Rate Risk

The Group's interest rate risk arises from interest-bearing borrowings. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. The Group currently does not use any interest rate swap contracts or other financial instruments to hedge against interest rate exposure.

## Credit Risk

The Group's credit risk is primarily attributable to trade and other receivables, amounts due from related parties and cash deposits at banks. The maximum exposure to credit risk is represented by the carrying amounts of these financial assets in the condensed consolidated statement of financial position. Management of the Group puts in place a credit policy and the exposure to these credit risks is monitored on an on-going basis.

To manage the Group's credit risk arising from cash deposits, the Group only transacts with state-owned financial institutions in the PRC and reputable international financial institutions. There has been no recent history of default in relation to these financial institutions.

For hospital business, the Group, being a healthcare service provider, has a highly diversified customer base, without any single customer contributing material revenue. However, the Group has a relatively concentrated debtor's portfolio, as majority patients settle their medical fees through public medical insurance programs, and the reimbursement from which may take one to 12 months. The Group has policies in place to ensure the medical services it provided are in line with the requirements of public medical insurance programs and it closely monitors the status of overdue payment to ensure timely collection. For trade receivables of the Group's third-party radiotherapy business and hospital management business, the Group generally grants credit terms of up to 90 days and follow up actively on the settlement with relevant customers to avoid overdue receivables.

For other receivables and amounts due from related parties, the Group's management makes periodic collective assessments as well as individual assessment on the recoverability based on historical settlement records and past experience. The Directors believe that there is no material credit risk inherent in the Group's outstanding balance of other receivables and amounts due from related parties as the Group closely monitors their repayment.

## Liquidity Risk

The Group manages liquidity risk by closely and continuously monitoring its financial position. The Group aims to maintain adequate cash and cash equivalents to meet its liquidity requirements.

## **INTERIM DIVIDENDS**

The Board has resolved not to recommend payment of an interim dividend for the six months ended June 30, 2021.

## PROCEEDS FROM GLOBAL OFFERING AND ITS UTILISATION

The Company issued 120,000,000 Shares in Global Offering at HK\$18.50 which were listed on the Main Board of the Stock Exchange on June 29, 2020 and subsequently issued 18,000,000 Shares at HK\$18.50 upon full exercise of the over-allotment option.

The net proceeds from the Global Offering received by the Company, after deduction of the underwriting fees and commissions and other expenses payable by the Company in connection with the Global Offering, amounted to approximately HK\$2,391.9 million and the unutilized net proceeds were kept at the bank accounts of the Group as at June 30, 2021.

Reference is made to the Prospectus and announcement dated May 26, 2021.

Details on the applications of the net proceeds from the Listing (adjusted on a pro rata bases based on the actual net proceeds) were disclosed in the Prospectus and subsequently revised and disclosed in the Company's announcement dated May 26, 2021. The following table sets out the revised applications of the net proceeds, actual usage up to June 30, 2021 as well as the expected timeline for utilization:

	<b>Planned</b> <b>applications</b> <i>HK\$ in million</i>	<b>Revised</b> <b>applications</b> <i>HK\$ in million</i>	Amount utilized HK\$ in million	Remaining amount HK\$ in million	Expected timeline for utilization
Upgrading Shanxian Hygeia Hospital, Chongqing Hygeia Hospital and Chengwu Hygeia Hospital, all of which are the Group's self-owned for-profit hospitals, and establishing new hospitals in Liaocheng, Dezhou, Suzhou and Longyan	1,435.1	985.1	338.3	646.8	By the end of June 2024
Acquiring hospitals, when appropriate opportunities arise, in new markets which has sizable population and relatively high level of demand for oncology healthcare services	717.6	1,167.6	717.6	450.0	By the end of June 2024
Upgrading information technology systems	119.6	119.6	5.9	113.7	By the end of June 2024
Working capital and other general corporate purposes	119.6	119.6	119.6	_	N/A
Total	2,391.9	2,391.9	1,181.4	1,210.5	

Note:

(1)The expected timeline for the usage of the remaining proceeds was prepared based on the best estimate of the Group's future market conditions, which is subject to the current and future development of the market conditions

# PURCHASE, SALE OR REDEMPTION OF THE LISTED SECURITIES OF THE COMPANY

During the Reporting Period, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

## **EMPLOYEES AND REMUNERATION POLICIES**

As of June 30, 2021, the Group had 4,140 full-time employees, among whom 58 were employees at the headquarters level and 4,082 were employees of self-owned hospitals. The following table shows a breakdown of the employees by function as of June 30, 2021:

Functions	Number of Employees	% of Total Employees
Headquarters level		
Management	5	0.1
Operations	21	0.5
Manufacturing	17	0.4
Administrative and others	15	0.4
Subtotal	58	1.4
Self-owned hospitals		
Physicians	993	24.0
Other medical professionals	2,134	51.5
Management, administrative and others	955	23.1
Subtotal	4,082	98.6
Total	4,140	100.0

The Group believes it has maintained good relationship with its employees. Employees of the Group's in-network hospitals are not represented by a labor union. As of the date of this announcement, the Group did not experience any strikes or any labor disputes with its employees which have had or are likely to have a material effect on its business.

The employees of the Group typically enter into standard employment contracts with the Group. Each in-network hospital independently recruits and enters into employment contracts with its own employees.

The Group provides both in-house and external trainings for its employees to improve their skills and knowledge. Remuneration packages for the employees of the Group were mainly composed of a base salary and performance-related bonus. The Group sets performance targets for its employees primarily based on their position and department and periodically review their performance. The results of such reviews are used in their salary determinations, bonus awards and promotion appraisals. During the Reporting Period, the Group contributed to social insurance and housing provident funds for its employees in accordance with applicable PRC laws, rules and regulations.

## COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Group is committed to maintaining high standards of corporate governance to safeguard the interests of the Shareholders and to enhance corporate value and accountability. The Company has adopted the CG Code as set out in Appendix 14 to the Listing Rules as its own code of corporate governance.

The Company has complied with all the applicable code provisions of the CG Code throughout the six months ended June 30, 2021. The Company will continue to review and monitor its corporate governance practices to ensure compliance with the CG Code.

## COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules as its own code of conduct regarding director's securities transactions. Having made specific enquiries of all Directors, each of the Directors has confirmed that he or she has complied with the required standard as set out in the Model Code during the six months ended June 30, 2021.

## AUDIT COMMITTEE

The Company has established the Audit Committee with written terms of reference in compliance with the requirements under the Listing Rules. The Audit Committee consists of two independent non-executive Directors and one non-executive Director, being Mr. Ye Changqing (chairman of the Audit Committee), Mr. Liu Yanqun and Mr. Fang Min. The primary duties of the Audit Committee include, among others, reviewing the Company's compliance, accounting policies and financial reporting procedures, supervising the implementation of the Company's internal audit system, advising on the appointment or replacement of external auditors, liaising between internal audit department and external auditors, and other responsibilities as authorized by the Board.

## **REVIEW OF INTERIM RESULTS**

The Audit Committee has reviewed the unaudited condensed consolidated interim results of the Group for the six months ended June 30, 2021 and considered that the interim results are in compliance with the applicable accounting standards, laws and regulations, and the Company has made appropriate disclosures thereof.

## SUBSEQUENT EVENTS

On July 6, 2021, Mr. Fang Min has resigned as the chairman of the Company but will continue to serve as a non-executive Director and Mr. Zhu Yiwen, a non-executive Director, has been appointed as the chairman of the Company and no longer serves as the vice chairman of the Company.

Save as disclosed above and in Note 19 to the interim condensed consolidated financial statements, there was no significant event that might affect the Group after the Reporting Period.

## PUBLICATION OF THE INTERIM RESULTS ANNOUNCEMENT AND THE INTERIM REPORT ON THE WEBSITES OF THE STOCK EXCHANGE AND THE COMPANY

This interim results announcement is published on the websites of the Stock Exchange (www.hkexnews.hk) and the Company (www.hygeia-group.com.cn), and the 2021 interim report containing all the information required by the Listing Rules will be dispatched to the Shareholders and published on the respective websites of the Stock Exchange and the Company in due course.

The Board is pleased to announce the condensed consolidated interim results of the Group for the six months ended June 30, 2021 together with the comparative figures for the same period in 2020:

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		Unaudited		
		Six months end	ed June 30,	
	Notes	2021	2020	
		RMB'000	RMB'000	
Revenue	4	931,701	632,260	
Cost of revenue	4, 7	(616,724)	(415,970)	
Gross profit		314,977	216,290	
Selling expenses	7	(9,042)	(5,878)	
Administrative expenses	7	(76,647)	(78,628)	
Other income	5	7,470	5,320	
Other gains/(losses) – net	6	25,392	(56,039)	
- Other losses-effect of deferral of the redemption	_			
date of redeemable shares	6	-	(57,852)	
– Other gains-others	6	25,392	1,813	
Operating profit		262,150	81,065	
Finance income	8	1,102	197	
Finance costs	8	(4,889)	(48,097)	
- Finance costs - interest expenses of redeemable	[			
shares	8	_	(48,029)	
– Finance costs – others	8	(4,889)	(68)	
Finance costs-net		(3,787)	(47,900)	
Profit before income tax		258,363	33,165	
Income tax expense	9	(53,212)	(30,809)	
Profit and total comprehensive income for the				
period		205,151	2,356	
Profit and total comprehensive income attributable to				
		107 604	2 256	
<ul> <li>Owners of the Company</li> <li>Non-controlling interests</li> </ul>		197,604 7,547	2,356	
- mon-controlling interests		/,34/		
Earnings per share		^ <b>~</b>	~ ~ <i>~</i> /	
- Basic earnings per share (in RMB)	10	0.32	0.01	
– Diluted earnings per share (in RMB)	10	0.32	0.01	

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	Notes	Unaudited As at June 30, 2021 <i>RMB'000</i>	Audited As at December 31, 2020 <i>RMB'000</i>
ASSETS Non-current assets Property, plant and equipment Intangible assets Prepayments for non-current assets Deferred income tax assets Total non-current assets	12	1,966,455 1,875,637 148,036 12,319 4,002,447	1,365,850 382,940 17,885 12,289 1,778,964
<b>Current assets</b> Inventories Trade, other receivables and prepayments Amounts due from related parties Financial assets at fair value through profit or loss Cash and cash equivalents	12 11 13	72,931 399,288 20,611 1,020,040 699,119	50,957 276,530 12,824 2,196,926 385,104
Total current assets Total assets		2,211,989 6,214,436	2,922,341 4,701,305
EQUITY Equity attributable to owners of the Company Share capital and premium Shares held for employee share scheme Other reserves Retained earnings/(accumulated losses)	14	7,156,996 (2,781,394) 15,697 4,391,299	7,123,502 _* (2,747,909) (107,826) 4,267,767
Non-controlling interests		84,731	73,610
Total equity		4,476,030	4,341,377

\* The balance represents an amount less than RMB1,000.

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (CONT'D)

	Notes	Unaudited As at June 30, 2021 <i>RMB'000</i>	Audited As at December 31 2020 <i>RMB'000</i>
LIABILITIES			
Non-current liabilities		00.000	12 500
Deferred income tax liabilities		90,829	43,599
Deferred revenue		34,776	26,690
Lease liabilities	15	614 060 170	807
Borrowings Other non-current liabilities	15	969,170 8,090	7,880
Other non-current natinities		0,090	7,000
Total non-current liabilities		1,103,479	78,976
Current liabilities			
Trade and other payables	17	541,627	237,268
Contract liabilities		23,178	11,456
Current income tax liabilities		41,314	30,551
Lease liabilities		1,043	1,677
Borrowings	15	27,765	
Total current liabilities		634,927	280,952
Total liabilities		1,738,406	359,928
Total equity and liabilities	:	6,214,436	4,701,305

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. GENERAL INFORMATION

The Company was incorporated in the Cayman Islands on September 12, 2018 as an exempted company with limited liability under the Companies Law (Cap. 22, Law 3 of 1961 as consolidated and revised) of the Cayman Islands. The address of the Company's registered office is Harneys Fiduciary (Cayman) Limited, 4th Floor, Harbour Place, 103 South Church Street, P.O. Box 10240, Grand Cayman KY1–1002, Cayman Islands.

The Company is an investment holding company. The Company and its subsidiaries (collectively, the "**Group**") are principally engaged in the following businesses in the People's Republic of China (the "**PRC**").

- (i) Provision of healthcare services (the "**Hospital Business**") through self-owned private for-profit hospitals which are variable interest entities owned by the Group by undertaking a group reorganization (the "**VIE Hospitals**")
- (ii) (a) Provision of radiotherapy center consulting services;
  - (b) Licensing of radiotherapy equipment for use in the radiotherapy centers; and
  - (c) Provision of maintenance and technical support services in relation to radiotherapy equipment (the "**Radiotherapy Business**")
- (iii) Provision of management services to private not-for-profit hospitals (the "Hospital Management Business")

These businesses are controlled by Mr. Zhu Yiwen (朱義文, "Mr.Zhu").

The Company completed its IPO and listed its shares on Main Board of the Stock Exchange of Hong Kong Limited ("**HKSE**") on June 29, 2020.

The interim condensed consolidated financial information is presented in Renminbi ("**RMB**") and rounded to nearest thousand yuan, unless otherwise stated.

### 2. BASIS OF PREPARATION

This interim financial information has been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting". The interim financial information does not include all the notes of the type normally included in an annual financial report and thus should be read in conjunction with the annual financial statements of the Group for the year ended December 31, 2020, which have been prepared in accordance with International Financial Reporting Standards ('IFRS'), and any public announcements made by the Company during the six months ended June 30, 2021.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the annual financial statements for the year ended December 31, 2020, as described in those annual financial statements, except for the adoption of new and amended standards as set out below.

The preparation of interim financial information in conformity with International Accounting Standard 34 "Interim Financial Reporting" requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies.

# (a) Amendments to IFRSs effective for the financial year beginning on or after January 1, 2021 but do not have a material impact on the Group

		Effective for annual periods beginning on or after
Amendments to IAS 39, IFRS 4,	Interest Rate Benchmark Reform	January 1, 2021
IFRS 7, IFRS 9 and IFRS 16	– Phase 2	

#### (b) New standards and interpretations not yet been adopted

Standards, amendments and interpretations that have been issued but not yet effective have not been early adopted by the Group, are as follows:

		Effective for annual periods beginning on or after
Amendments to IFRS 3	Reference to the conceptual framework	January 1, 2022
Amendments to IAS 37	Cost of fulfilling a contract	January 1, 2022
Amendments to IAS 16	Property, Plant and Equipment-Proceeds before Intended Use	January 1, 2022
Annual improvements project	Annual improvements 2018–2020 cycle	January 1, 2022
Amendments to IAS 1	Classification of liabilities as current or non-current	January 1, 2023
IFRS 17	Insurance contracts	January 1, 2023
Amendments to IAS 1 and IFRS Practice Statement 2	Disclosure of Accounting Policies	January 1, 2023
Amendments to IAS 8	Definition of Accounting Estimates	January 1, 2023
Amendments to IFRS 10 and IAS 28	Sale or contribution of assets between an investor and its associate or joint venture	To be determined

The Group has already commenced an assessment of the impact of these new or revised standards, and amendments. According to the preliminary assessment made by the directors, no significant impact on the financial performance and positions of the Group is expected when they become effective.

#### 4. SEGMENT INFORMATION AND REVENUE

#### (a) Description of segments and principal activities

The Group's business activities, for which discrete financial statements are available, are regularly reviewed and evaluated by the chief operating decision-maker ("**CODM**"). The CODM, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors of the Company that makes strategic decisions. As a result of this evaluation, the Group determined that it has operating segments as follows:

- Hospital Business
- Radiotherapy Business
- Hospital Management Business

The CODM assesses the performance of the operating segments mainly based on segment revenues, segment cost of sales, gross profit, and operating profit/(loss). Interest expenses of redeemable shares and income tax expense are not allocated to individual operating segments. The CODM assess the performance of each segment based on a measure of segment profit primarily. Assets and liabilities dedicated to a particular segment's operations are included in that segment's total assets and liabilities. Assets and liabilities are regularly reviewed on a consolidated basis.

The revenues from external customers reported to CODM are measured as segment revenues, which are the revenues derived from customers of each segment.

	Unaudited				
		Six months ended June 30, 2021			
-	Hospital Business	Radiotherapy Business	Hospital Management Business	Unallocated	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Revenue	850,788	76,997	3,916	_	931,701
Cost of revenue	(588,189)	(27,493)	(1,042)		(616,724)
Gross profit	262,599	49,504	2,874		314,977
Selling expenses	(9,042)	-	-	-	(9,042)
Administrative expenses	(54,570)	(8,814)	-	(13,263)	(76,647)
Other income	2,455	3,998	-	1,017	7,470
Other gains/(losses) – net	523	(1,801)		26,670	25,392
Segment profit	201,965	42,887	2,874	14,424	262,150
Finance income					1,102
Finance costs					(4,889)
Finance costs – net					(3,787)
Profit before income tax					258,363
<b>Other segment information</b> Depreciation of property, plant,					
and equipment	36,464	6,107	-	1,155	43,726
Amortization of intangible assets	2,326	-	788	213	3,327

	Unaudited				
		Six months ended June 30, 2020			
	Hospital Business	Radiotherapy Business	Hospital Management Business	Unallocated	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Revenue	555,852	72,897	3,511	_	632,260
Cost of revenue	(389,135)	(25,804)	(1,031)		(415,970)
Gross profit	166,717	47,093	2,480		216,290
Selling expenses	(5,878)	_	_	_	(5,878)
Administrative expenses	(40,035)	(6,361)	_	(32,232)	(78,628)
Other income	1,561	36	-	3,723	5,320
Other losses – net	(217)	(851)		(54,971)	(56,039)
Segment profit/(loss)	122,148	39,917	2,480	(83,480)	81,065
Finance income					197
Finance costs				_	(48,097)
Finance costs – net				-	(47,900)
Profit before income tax				:	33,165
<b>Other segment information</b> Depreciation of property, plant,					
and equipment	29,204	4,729	_	900	34,833
Amortization of intangible assets	1,654	-	788	45	2,487

	Hospital Business	Radiotherapy Business	Hospital Management Business	Unallocated	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
As at June 30, 2021 (Unaudited) Assets					
Segment Assets Goodwill	2,427,215 1,749,394	774,306	49,595	1,201,607	4,452,723 1,749,394
Deferred income tax assets					12,319
Total Assets					6,214,436
Liabilities Segment Liabilities	1,513,388	27,276	_	106,913	1,647,577
Deferred income tax liabilities					90,829
Total Liabilities					1,738,406
Other segment information Additions of non-current assets except for goodwill and deferred income tax assets	411 636	7,316		8,332	427,284
As at December 31, 2020 (Audited)	411,636	/,310	_	8,332	427,284
Assets Segment Assets Goodwill	1,695,370 300,338	438,307	50,382	2,204,619	4,388,678 300,338
Deferred income tax assets					12,289
Total Assets					4,701,305
Liabilities Segment Liabilities	235,949	45,702		34,678	316,329
Deferred income tax liabilities					43,599
Total Liabilities					359,928
Other segment information Additions of non-current assets except for goodwill and deferred income tax assets	300,554	12,978	_	3,724	317,256

# (b) Revenue by business line and nature

	Six months ended June 30,	
	2021	2020
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Hospital Business		
<ul> <li>Outpatient healthcare services</li> </ul>	271,896	159,584
<ul> <li>Inpatient healthcare services</li> </ul>	578,892	396,268
Radiotherapy Business		
- Radiotherapy center consulting services	26,061	23,583
- Radiotherapy equipment licensing	29,793	26,600
- Radiotherapy equipment maintenance services	21,143	22,714
Hospital Management Business		
- Hospital management services	3,916	3,511
Total revenue	931,701	632,260
Including revenue from contracts with customers	901,908	605,660

The Group derives revenue from the transfer of goods and services over time and at a point in time as follows:

	Six months ended June 30,		
	2021	2020	
	<i>RMB'000</i>	RMB'000	
	(Unaudited)	(Unaudited)	
– Inpatient healthcare services	40,149	27,071	
- Radiotherapy center consulting service	26,061	23,583	
- Radiotherapy equipment maintenance service	14,474	13,487	
- Hospital management services	3,916	3,511	
Over time	84,600	67,652	
– Inpatient healthcare services	538,743	369,197	
– Outpatient healthcare services	271,896	159,584	
- Radiotherapy equipment maintenance service	6,669	9,227	
At a point in time	817,308	538,008	
Revenue from contracts with customers	901,908	605,660	

#### (c) Geographical information

The Company is domiciled in the Cayman Islands while the Group's non-current assets and revenues are substantially located in and derived from the PRC, therefore, no geographical segments are presented.

#### (d) Information about major customers

All the revenues derived from single external customers were less than 10% of the Group's total revenues during the period.

#### 5. OTHER INCOME

	Six months end	Six months ended June 30,	
	2021	2020	
		RMB'000	
	(Unaudited)	(Unaudited)	
Government grants (a)	5,798	4,894	
Others	1,672	426	
	7,470	5,320	

(a) The government grants include those grants from the local government in recognition of the contribution of the Group to local economy's development and those asset-related subsidies credited to the consolidated statement of comprehensive income on a straight-line basis over the expected useful lives of the related assets.

#### 6. OTHER GAINS/(LOSSES) – NET

	Six months ended June 30,	
	2021	2020
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Realised and unrealised gains on financial assets at fair value		
through profit or loss	29,633	3,388
Effect of deferral of the redemption date of redeemable shares	-	(57,852)
Losses on disposal of property, plant and equipment	(2,409)	(1,094)
Net foreign exchange losses	(2,923)	(205)
Others	1,091	(276)
	25,392	(56,039)

# 7. EXPENSES BY NATURE

	Six months ended June 30,	
	2021	2020
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Employee benefits expenses	269,786	192,053
Cost of pharmaceuticals, consumables and other inventories	248,195	152,373
Depreciation and amortization	47,053	37,320
Radiotherapy service fees	35,590	32,597
Expenses in relation to the listing	-	22,856
Consultancy and professional service fees	48,190	23,317
Utilities, cleaning and afforestation expenses	15,024	11,212
Travelling, entertainment, vehicle and office expenses	11,176	10,180
Repair and maintenance	4,597	2,777
Taxation expenses	2,473	2,665
Marketing and promotion	3,631	1,829
Rental expenses	247	1,337
Auditor's remuneration		
– Audit	1,000	900
– Non-audit	-	_
Other expenses	15,451	9,060
	702,413	500,476

# 8. FINANCE COSTS – NET

	Six months end	ed June 30,
	2021	2020
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Finance income:		
Interest income of bank savings	1,102	197
Finance costs:		
Interest expenses on borrowings	(4,821)	_
Interest expenses on leasing liabilities	(68)	(68)
Interest expenses of redeemable shares		(48,029)
	(4,889)	(48,097)
Finance costs – net	(3,787)	(47,900)

#### 9. INCOME TAX EXPENSE

#### (a) Income tax expense

	Six months end	Six months ended June 30,	
	2021	2020	
	RMB'000	RMB'000	
	(Unaudited)	(Unaudited)	
Current income tax			
– PRC corporate income tax	41,511	23,601	
Deferred income tax	11,701	7,208	
	53,212	30,809	

The Group's principal applicable taxes and tax rates are as follows:

#### Cayman Islands

Under the prevailing laws of the Cayman Islands, the Company is not subject to tax on income or capital gains. In addition, no Cayman Islands withholding tax is payable on dividend payments by the Company to its shareholders.

#### British Virgin Islands

The Group's entity incorporated in the British Virgin Islands is not subject to tax on income or capital gains.

#### Hong Kong

The Group's entity incorporated in Hong Kong is subject to Hong Kong profits tax at a rate of 16.5%.

#### PRC corporate income tax ("CIT")

CIT was made on the estimated assessable profits of the entities within the Group incorporated in the PRC and was calculated in accordance with the relevant tax rules and regulations of the PRC after considering the available tax refunds and allowances. The general CIT rate is 25%.

The Company's subsidiary, Chongqing Hygeia Hospital was established in Chongqing. Pursuant to the relevant laws and regulations, Chongqing Hygeia Hospital is subject to a tax concession rate of 15% from 2018 to 2021.

The Company's subsidiary, Gamma Star Tech, was approved as "High and New Technology Enterprise" on November 12, 2020 (valid for 3 years). Under the relevant tax rules and regulations of the PRC, and accordingly, Gamma Star Tech is subjected to a reduced preferential CIT rate of 15% during the period. Based on management's self-assessment and their track record of success in obtaining such types of qualifications, Gamma Star Tech will qualify as a "High and New Technology Enterprise" after the expire date and thus will further be subjected to a 15% preferential tax rate.

#### Withholding tax on undistributed profits

According to the relevant tax rules and regulations of the PRC, distribution to foreign investors of profits earned by PRC companies since January 1, 2008 is subject to withholding tax of 5% or 10%, depending on the country of incorporation of the foreign investors' foreign incorporated immediate holding companies. As at 30 June, 2021, the retained earnings of the Group's PRC subsidiaries not yet remitted to holding companies incorporated outside the PRC, for which no deferred income tax liability had been provided, were approximately RMB335,424,000 (As at December 31, 2020: RMB94,908,000). Such earnings are expected to be retained by the PRC subsidiaries for reinvestment purposes and would not be remitted to their overseas holding companies in the foreseeable future based on management's best estimates of the Group's overseas funding requirements.

#### (b) Numerical reconciliation of income tax expense

	Six months ended June 30,	
	2021	2020
	RMB'000 (Unaudited)	RMB'000 (Unaudited)
Profit before income tax	258,363	33,165
Tax calculated at applicable statutory tax rate of 25%	64,591	8,291
Effect of differential tax rates	(10,756)	21,739
Items not deductible for tax purposes	227	1,280
Utilisation of previously unrecognised tax losses	(126)	_
Tax preference	(724)	(501)
	53,212	30,809

#### 10. EARNINGS PER SHARE

#### (a) **Basic earnings per share**

Basic earnings per share is calculated by dividing the profit for the period attributable to ordinary shareholders by the weighted average number of outstanding shares in issue during the six months ended June 30, 2020 and 2021.

	Six months ended June 30,	
	2021	2020
	(Unaudited)	(Unaudited)
Profit attributable to owners of the Company (RMB'000)	197,604	2,356
Weighted average number of shares in issue	618,000,000	280,582,029
Basic earnings per share (in RMB)	0.32	0.01

#### (b) Diluted earnings per share

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. As the inclusion of interest expenses on redeemable shares would increase the profit for the six months ended June 30, 2020, those redeemable shares were not included in the calculation of the diluted earnings per share as their inclusion would be anti-dilutive.

	Six months ended June 30,	
	2021	2020
	(Unaudited)	(Unaudited)
Profit attributable to owners of the Company (RMB'000) Adjustments for the dilution effect of a subsidiary's	197,604	2,356
restricted share scheme (RMB'000)		(656)
Diluted profit attributable to owners of the Company (RMB'000)	197,604	1,700
Weighted average number of shares in issue Adjustments for restricted share scheme	618,000,000	280,582,029 4,220,184
Weighted average number of shares for calculating diluted earnings per share	618,000,000	284,802,213
Diluted earnings per share (in RMB)	0.32	0.01

#### 11. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	As at June 30, 2021	As at December 31, 2020
	RMB'000 (Unaudited)	RMB'000 (Audited)
Wealth management products Structured deposit products Deposit certificate	275,778 352,096 392,166	1,505,170 691,756
	1,020,040	2,196,926

As part of the Group's cash management to maximise return on idle cash, the Group invested in certain principal-protected structured deposit products, wealth management products and deposit certificate issued by several PRC commercial banks.

The structured deposit products and wealth management products of banks are denominated in RMB, with expected rates of returns ranging from 0.80% to 3.80% per annum for the period ended June 30, 2021 (2020: 0.35%-7.31%).

The deposit certificate purchase from a PRC commercial bank is denominated in RMB, earning interest at a fixed rate of 3.70% per annum with original maturity period of 36 months. The deposit certificate was transferrable but unredeemable.

#### 12. TRADE, OTHER RECEIVABLES AND PREPAYMENTS

	As at June 30,	As at December 31,
	2021	2020
	RMB'000	<i>RMB'000</i>
	(Unaudited)	(Audited)
Included in current assets		
Trade receivables	362,579	256,012
Other receivables		
– Deposits receivables	9,584	5,547
– Others	8,906	6,128
	18,490	11,675
Prepayments to suppliers	18,219	8,843
	18,219	8,843
	399,288	276,530
Included in non-current assets		
Prepayments for property, plant and equipment	19,722	17,885
Prepayments for acquisition of a subsidiary	128,314	
	547,324	294,415

The following is an ageing analysis of trade receivables presented based on invoice date:

	As at	As at
	June 30,	December 31,
	2021	2020
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Within 90 days	232,003	177,974
91 to 180 days	92,559	45,545
181 to 365 days	29,765	29,478
1 to 2 years	6,753	2,393
2 to 3 years	1,499	622
	362,579	256,012

The Group's trade receivables were denominated in RMB.

# 13. CASH AND CASH EQUIVALENTS

	As at June 30,	As at December 31,
	2021	2020
	RMB'000 (Unaudited)	RMB'000 (Audited)
Cash at bank and in hand	699,119	385,104
	699,119	385,104

Cash and deposits were denominated in the following currencies:

	As at	As at
	June 30,	December 31,
	2021	2020
	RMB'000	RMB'000
	(Unaudited)	(Audited)
RMB	690,718	384,184
USD	8,291	882
HKD	110	38
	699,119	385,104

# 14. SHARE CAPITAL AND SHARE PREMIUM

	Unaudited			
	Number of shares	Nominal value of shares	Equivalent nominal value of shares	Share premium
		USD	RMB'000	RMB'000
Authorised: At January 1, 2020, June 30, 2020,				
January 1, 2021 and June 30, 2021	5,000,000,000	50,000	_	
Issued and fully paid: At January 1, 2021	618,000,000	6,180.0	42	7,123,460
Exercise of employee share scheme				33,494
At June 30, 2021	618,000,000	6,180.0	42	7,156,954
At January 1, 2020	17,241,560	170.1	_	2,731,464
Conversion from redeemable shares into ordinary shares pursuant to IPO	_	_	-	2,107,892
Exercise of employee share scheme Capitalization issue	462,758,440	2.3 4,627.6	33	62,563 (33)
Shares issued pursuant to the IPO	120,000,000	1,200.0	8	2,024,247
Share issuance cost				(89,263)
At June 30, 2020	600,000,000	6,000.0	41	6,836,870

#### 15. BORROWINGS

	As at June 30, 2021	As at December 31, 2020
	RMB'000 (Unaudited)	RMB'000 (Audited)
Bank borrowings	996,935	
	996,935	
Included in non-current liabilities:		
<ul> <li>Long-term bank borrowings-secured</li> <li>Less: current portion</li> </ul>	981,935 (12,765)	
	969,170	
Included in current liabilities:		
<ul> <li>Current portion of long-term bank borrowings</li> <li>Current portion of short-term bank borrowings</li> </ul>	12,765 15,000	
	27,765	
Total	996,935	

(a) As at June 30, 2021, the Group's long-term bank borrowings was secured by equity pledge of certain subsidiaries of the Group.

The weighted average effective interest rates per annum at the dates of the statement of financial position were set out as follows:

	As at	As at
	June 30,	December 31,
	2021	2020
Bank borrowings	2.56%	_

(b) The following tables sets forth the ranges of the effective interest rate per annum of our bank borrowings as at the dates indicated:

	As at June 30, 2021	As at December 31, 2020
	%	%
Fixed-rate bank borrowings	4.15%	_
Floating-rate bank borrowings-long term bank borrowing(i)	benchmark interest rate for loan+112 points	_

- (i) The benchmark interest rate was borrowing interest rate announced by London Interbank Offered Rate.
- (c) The carrying amounts of the borrowings approximated their fair values as at June 30, 2021 as the impact of discounting of borrowings with fixed interest rates was not significant.
- (d) The Group's borrowings were repayable based on scheduled repayment as follows:

	As at June 30, 2021
	<i>RMB'000</i>
Within 1 year	27,765
Between 1 and 2 years	64,808
Between 2 and 5 years	904,362
	996,935

#### (e) Compliance with loan covenants

The Group complied with the financial covenants of its borrowing facilities for the six months end June 30, 2021.

#### 16. **BUSINESS COMBINATIONS**

On April 25, 2021, the Group entered into a share purchase agreement to acquire the entire equity interest in Etern Group Ltd. for a cash consideration of the USD equivalent of RMB1,734,327,000. As of above share purchase agreement signing date, Etern Group Ltd. indirectly holds 98% equity interest in Suzhou Yongding Hospital, a private for-profit Class II general hospital in Suzhou City, Jiangsu Province, the PRC. Details of the acquisition are set out in the Company's circular dated May 14, 2021.

The acquisition was completed on April 28, 2021, after the acquisition, Etern Group Ltd. became a direct wholly-owned subsidiary of the Company and Suzhou Yongding Hospital became an indirect non-wholly-owned subsidiary of the Company, and the financial results of them were consolidated into the financial statements of the Group.

The fair values of the identifiable assets and liabilities of the Etern Group Ltd. and its subsidiaries as at the date of acquisitions are set out as follows:

	At date of acquisition
	Fair value
	RMB'000
Property, plant and equipment	374,281
Intangible assets	45,939
Inventories	21,250
Trade, other receivables and prepayments	20,630
Cash and cash equivalents	113,308
Deferred income tax liabilities	(35,499)
Deferred revenue	(195)
Trade and other payables	(151,228)
Contract liabilities	(10,114)
Current income tax liabilities	(4,287)
Lease liabilities	(240)
Borrowings	(85,000)
Fair value of net identifiable assets	288,845
Non-controlling interests	(3,574)
Goodwill	1,449,056
Total purchase consideration	1,734,327
Total purchase consideration comprises:	
Cash paid during the period ended June 30, 2021	1,699,640
Other payable	34,687

The goodwill is attributable to Etern Group Ltd.'s strong position and profitability in the hospital business and synergies expected to arise after the Company's acquisition. It has been allocated to the Hospital Business segment. None of the goodwill is expected to be deductible for tax purposes.

#### (i) Acquisition related cost

Acquisition-related costs of RMB4,182,000 are included in administrative expenses in profit or loss, in which for the year ended December 31, 2020 and the six months ended June 30, 2021 are RMB1,250,000 and RMB2,932,000 respectively.

#### (ii) Revenue and profit contribution

The acquired business contributed revenue of RMB92,154,000 and net profit of RMB18,330,000 to the group for the period from April 28, 2021 to June 30, 2021. If the acquisition had occurred on January 1, 2021, consolidated revenue and consolidated profit after tax for the six months ended June 30, 2021 would have been RMB221,036,000 and RMB13,613,000 respectively.

#### 17. TRADE AND OTHER PAYABLES

	As at	As at
	June 30,	December 31,
	2021	2020
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Trade payables (a)	199,457	118,452
Salaries payable	132,396	61,357
Payables of considerations for acquisition of subsidiaries	35,407	720
Deposits payable	3,665	4,080
Other taxes payable	11,236	9,587
Payable of surcharge for tax overdue payment	8,247	7,578
Payables for construction projects	42,150	15,515
Prepayments received for radiotherapy equipment licensing	9,812	10,659
Dividend payable (Note 18)	74,081	_
Payables for intangible assets acquisition	-	206
Others	25,176	9,114
	541,627	237,268

(a) The credit period granted by suppliers mainly ranges from 30 to 90 days. The following is an aging analysis of trade payables presented based on the invoice date:

	As at June 30, 2021	As at December 31, 2020
	RMB'000 (Unaudited)	RMB'000 (Audited)
0 to 90 days 91 to 180 days 181 to 365 days Over 1 year	164,897 13,765 10,129 10,666	100,135 8,253 2,783 7,281
	199,457	118,452

#### **18. DIVIDENDS**

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During the six months ended June 30, 2021, a final dividend of RMB0.12 per share for the year ended December 31, 2020 was declared to owners of the Company. The aggregate amount of the final dividend declared in the interim period amounted to RMB74,081,000 (six months ended June 30, 2020: nil).

#### **19. SUBSEQUENT EVENTS**

The Group has the following events taken place subsequent to June 30, 2021:

- Kaiyuan Jiehua Hospital (開遠解化醫院), a not-for-profit hospital founded by the Group, conducted a for-profit reform to transform from a not-for-profit hospital to a for-profit hospital in May 2021. Kaiyuan Jiehua Hospital Co., Ltd. was duly incorporated on May 31, 2021 and started to operate the for-profit hospital since then. Gamma Star Tech and Kaiyuan Jiehua Hospital entered into the termination agreements on May 31, 2021, to terminate the Hospital Management Business and Radiotherapy Business. Accordingly, the carrying amount of contractual rights to provide management services has been recognized as the consideration to acquire the shareholding of the Kaiyuan Hospital Limited. Up to the date of issuance of the condensed consolidation financial statements, the deregistration of Kaiyuan Jiehua Hospital has not been completed. Details of the for-profit reform of Kaiyuan Jiehua Hospital are set out in the Company's announcement dated April 16, 2021 and May 31, 2021.
- On May 26, 2021, the Group entered into an equity transfer agreement to acquire an aggregate of 99% equity interests in Hezhou Guangji Hospital for a maximum consideration of RMB641,570,000. By the end of June 30, 2021, the Group has made payment of RMB128,314,000. On July 9, 2021, the Group has made an additional payment of RMB384,942,000. The transaction was completed in July 2021. Details of the acquisition are set out in the Company's circular dated June 25, 2021.
- On June 24, 2021, the Group entered into an equity transfer agreement to purchase an aggregate of approximately 17.62% equity interest in Shanxian Hygeia Hospital, a subsidiary of the Group, at a cash consideration of RMB254,274,000. The transaction is completed in July 2021. After the completion, the Company will indirectly hold an aggregate of 99.18% equity interest in Shanxian Hygeia Hospital and the vendors, including Heze Development Area Medical Information Technology Service (Limited Partnership) (菏 澤 開 發 區 衛 健 醫 療 資訊技術服務中心 (有限合夥)), Heze Jixiangkangda Medical Information Technology Service (Limited Partnership) (菏 澤 市海 悦康健醫療服務中心 (有限合夥)), collectively will hold the remaining 0.82% equity interest in Shanxian Hygeia Hospital. Therefore, Shanxian Hygeia Hospital continued to be a non-wholly-owned subsidiary of the Company, and its financial results continued to be consolidated into the financial statements of the Group.

# **GLOSSARY AND DEFINITIONS**

"Audit Committee"	the audit committee of the Board
"Board" or "Board of Directors"	the board of Directors of the Company
"CAGR"	compound annual growth rate
"CG Code"	the Corporate Governance Code as set out in Appendix 14 to the Listing Rules
"Chengwu Hygeia Hospital"	Chengwu Hygeia Hospital Co., Ltd. (成武海吉亞醫院有限公司) (formerly known as Chengwuxian Tonghui Hospital Co., Ltd. (成武縣同慧醫院有限公司)), a limited liability company established in the PRC on November 25, 2016 and a subsidiary of the Company
"China" or "PRC"	the People's Republic of China, but for the purpose of this announcement and for geographical reference only, references herein to "China" and the "PRC" do not apply to Hong Kong, Macau and Taiwan
"Chongqing Hygeia Hospital"	Chongqing Hygeia Cancer Hospital Co., Ltd. (重慶海吉亞腫瘤 醫院有限公司) (formerly known as Chongqing Hygeia Hospital Management Co., Ltd. (重慶海吉亞醫院管理有限公司)), a limited liability company established in the PRC on November 9, 2015 and a subsidiary of the Company
"Company" or "the Company"	Hygeia Healthcare Holdings Co., Limited (海吉亞醫療控股有限 公司), an exempted company with limited liability incorporated under the laws of Cayman Islands on September 12, 2018, the Shares of which are listed on the Main Board of the Hong Kong Stock Exchange
"COVID-19"	novel coronavirus pneumonia
"Dezhou Hygeia Hospital"	Dezhou Hygeia Hospital Co., Ltd. (德州海吉亞醫院有限公司), a limited liability company established in the PRC on March 11, 2021 and a subsidiary of the Company

"Directors"	director(s) of the Company
"Frost & Sullivan"	Frost & Sullivan (Beijing) Inc., Shanghai Branch Co., a global market research and consulting company, an Independent Third Party
"Gamma Star Tech"	Shanghai Gamma Star Technology Development Co., Ltd. (上海 伽瑪星科技有限公司), a limited liability company established in the PRC on May 20, 2004 and a subsidiary of the Company
"GFA"	gross floor area
"Global Offering"	the Hong Kong Public Offering and the International Offering
"Group" or "the Group"	the Company together with its subsidiaries
"Handan Renhe Hospital"	Handan Renhe Hospital (邯鄲仁和醫院), a private not-for-profit hospital established under the laws of the PRC which the Group acquired on July 31, 2011 and one of the Managed Hospitals
"Handan Zhaotian Hospital"	Handan Zhaotian Orthopedics Hospital (邯鄲兆田骨科醫院), a private not-for-profit hospital established under the laws of the PRC which the Group acquired on August 27, 2015 and one of the Managed Hospitals
"Heze Hygeia Hospital"	Heze Hygeia Hospital Co., Ltd. (菏澤海吉亞醫院有限公司), a limited liability company established in the PRC on January 23, 2013 and a subsidiary of the Company
"Hezhou Guangji Hospital"	Hezhou Guangji Hospital Co., Ltd. (賀州廣濟醫院有限公司), a limited liability company incorporated under the laws of the PRC on March 4, 2020 and a subsidiary of the Company
"HK\$"	Hong Kong dollars and cents respectively, the lawful currency of Hong Kong
"IFRS"	International Financial Reporting Standards
"Independent Third Party(ies)"	an individual(s) or a company(ies) who or which is/are not connected (within the meaning of the Listing Rules) with any directors, chief executive or substantial shareholders (within the meaning of the Listing Rules) of the Company, its subsidiaries or any of their respective associates

"Kaiyuan Jiehua Hospital"	Kaiyuan Jiehua Hospital, a non-profit private hospital established under the laws of the PRC and acquired by the Group on November 12, 2012, which entered into the Termination Agreements with Gamma Star Tech on May 31, 2021
"Kaiyuan Jiehua Hospital Co., Ltd."	Kaiyuan Jiehua Hospital Co., Ltd. (開遠解化醫院有限公司), a limited liability company established in the PRC on May 31, 2021 and a subsidiary of the Company
"Liaocheng Hygeia Hospital"	Liaocheng Hygeia Hospital Co., Ltd. (聊城海吉亞醫院有限公司), a limited liability company established in the PRC on June 20, 2019 and a subsidiary of the Company
"Listing"	the listing of the Shares on the Main Board
"Listing Date"	the date, namely June 29, 2020, on which the Shares were listed on the Stock Exchange and from which dealings in the Shares were permitted to commence on the Stock Exchange
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange, as amended or supplemented from time to time
"Longyan Boai Hospital"	Longyan Boai Hospital Co., Ltd. (龍岩市博愛醫院有限公司), a limited liability company established in the PRC on October 30, 2002 and a subsidiary of the Company
"Longyan Hygeia Hospital"	Longyan Hygeia Hospital Co., Ltd. (龍岩海吉亞醫院有限公司), a limited liability company established in the PRC on June 7, 2021 and a subsidiary of the Company
"Main Board"	the stock exchange (excluding the option market) operated by the Stock Exchange which is independent from and operates in parallel with the Growth Enterprise Market (GEM) of the Stock Exchange
"Managed Hospitals"	Handan Renhe Hospital and Handan Zhaotian Hospital
"Model Code"	the Model Code for Securities Transaction by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules
"oncology"	the branch of medicine that deals with cancer

"Prospectus"	the prospectus of the Company published on June 16, 2020
"public medical insurance programs"	primarily include the Urban Employee Basic Medical Insurance Scheme (城鎮職工基本醫療保險制度), the Urban Resident Basic Medical Insurance Scheme (城鎮居民基本醫療保險制度) and the New Rural Cooperative Medical Insurance Scheme (新 型農村合作醫療保險制度)
"radiotherapy"	a treatment that uses high energy to kill malignant cancer cells or other benign tumor cells
"Radiotherapy Center Services"	the services the Group provides to certain hospital partners in connection with their radiotherapy centers, which are primarily composed of (i) provision of radiotherapy center consulting services; (ii) licensing of the Group's proprietary SRT equipment for use in the radiotherapy centers; and (iii) provision of maintenance and technical support services in relation to the Group's proprietary SRT equipment
"Reporting Period"	from January 1, 2021 to June 30, 2021
"RMB" or "Renminbi"	the lawful currency of the PRC
"Shanxian Hygeia Hospital"	Shanxian Hygeia Hospital Co., Ltd. (單縣海吉亞醫院有限公司) (formerly known as Shanxian Hygeia Hospital Investment Co., Ltd. (單縣海吉亞醫院投資有限公司)), a limited liability company established in the PRC on November 20, 2012 and a subsidiary of the Company
"Share(s)"	ordinary share(s) in the share capital of the Company with nominal value of US\$0.00001
"Shareholder(s)"	holder(s) of the Shares
"SRT"	stereotactic radiotherapy, namely, a type of external beam radiotherapy that uses special equipment to stereoscopically position the lesion and precisely deliver high doses of radiation to the tumor through short course of treatment
"Stock Exchange"	the Stock Exchange of Hong Kong Limited

"Suzhou Canglang Hospital"	Suzhou Canglang Hospital Co., Ltd. (蘇州滄浪醫院有限公司), a limited liability company established in the PRC on March 23, 2015 and a subsidiary of the Company
"Suzhou Yongding Hospital"	Suzhou Yongding Hospital Co., Ltd. (蘇州永鼎醫院有限公司), a for-profit class II general hospital in Suzhou and a subsidiary of the Company
"Wuxi Hygeia Hospital"	Wuxi Hygeia Hospital Co., Ltd. (無錫海吉亞醫院有限公司), a limited liability company established in the PRC on July 22, 2020 and a subsidiary of the Company
	By order of the Board of Directors Hygeia Healthcare Holdings Co., Limited
	ZHU Yiwen

Hong Kong, August 23, 2021

As of the date of this announcement, the Board of Directors of the Company comprises Mr. ZHU Yiwen as chairman and non-executive Director, Ms. CHENG Huanhuan, Mr. REN Ai, Mr. ZHANG Wenshan and Ms. JIANG Hui as executive Directors, Mr. FANG Min as non-executive Director, and Mr. LIU Yanqun, Mr. CHEN Penghui and Mr. YE Changqing as independent non-executive Directors.

Chairman