#### Financial Highlights

#### Continuing operations only

For the year ended 31 March 2021



Gross profit margin · · · · · · ▼ 1.8% points · · · · 34.6% YoY change





..... **▼ 49.5%** ...... HK\$1,051.8 million

Loss for the year ····· ...... HK\$359.3 million (LY Loss: HK\$475.1 million)



(LY Loss: HK\$204.6 million)





(LY LPS: 15.4 HK cents)

(LY LPS: 6.6 HK cents)



· HK\$526.4 million Cash and bank balances ······





Gearing ratio · · · · · · 0

(Defined as the ratio of total borrowings to total equity)

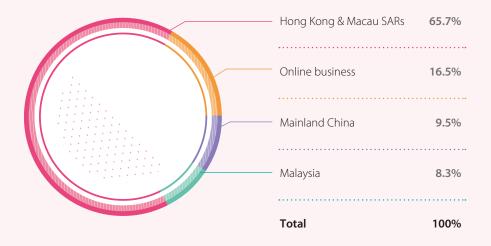


Store Impairments refer to provision for impairment of retail store assets (include right-of-use assets and property, plant and equipment) of continuing operations made in accordance with the Hong Kong Accounting Standard 36



#### **Group Geographical Sales Mix**

For the year ended 31 March 2021



### **Beautiful Platforms**

# LINK MORE

We strive to accelerate the integration of O2O operations and put emphasis on digital marketing techniques to capitalise on the fast-growing online shopping extravaganza.





## **Beautiful Experiences**

# SHOP SIMPLE

We are committed to embracing the New Retail era, and to becoming increasingly customer-centric for our future development.





#### **Beautiful Services**

## ENJOY SHOPPING

We aim to understand customers better and to interact more closely with them, moving towards the long-term goal of providing a seamless online-to-offline shopping experience.





### **Beautiful Future**

# CLEAN BEAUTY

We formulate strategies to cater to the changing patterns in consumer behaviour and preferences by using big data and retail technology for business and product analysis.







