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### GREENTOWN CHINA HOLDINGS LIMITED

## 綠城中國控股有限公司\*

(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 03900)

# ISSUE OF US\$300,000,000 4.70% SENIOR NOTES DUE 2025

Reference is made to the Company's announcements dated the date hereof relating to the Notes Issuance.

On 21 October 2020, the Company, the Subsidiary Guarantors, Credit Suisse, UBS, Citigroup, GF Securities, Guotai Junan International, Mizuho Securities, The Bank of East Asia, Limited, China Everbright Bank Hong Kong Branch, CLSA, Haitong International and DBS entered into the Purchase Agreement in connection with the Notes Issuance in the aggregate principal amount of US\$300,000,000. The Company estimates that the gross proceeds from the Notes Issuance, without deducting subscription discounts and commissions and other estimated expenses payable in connection with the Notes Issuance, will be US\$300 million. The Company intends to use the net proceeds to refinance existing indebtedness due within the next 12 months with original maturity of at least one year.

<sup>\*</sup> For identification purposes only

The Notes will only be offered outside of the United States in compliance with Regulation S under the Securities Act. The Notes have not been and will not be registered under the Securities Act. None of the Notes will be offered to the public in Hong Kong and none of the Notes will be placed with any connected persons of the Company.

**No PRIIPs KID** – No PRIIPs key information document (KID) has been prepared as not available to retail in EEA.

Application will be made to the Stock Exchange for the listing of, and permission to deal in, the Notes by way of debt issues to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) and any rules made thereunder. A confirmation of the eligibility for the listing of the Notes has been received from the Stock Exchange. Quotation of the Notes on the Stock Exchange is not to be taken as an indication of the merits of the Company or the Notes.

It is expected that completion of the Notes Issuance will take place on 29 October 2020.

As the conditions precedent to completion of the Purchase Agreement may or may not be satisfied and the Purchase Agreement may be terminated upon the occurrence of certain events, shareholders of the Company and prospective investors are advised to exercise caution when dealing in the securities of the Company.

#### INTRODUCTION

Reference is made to the Company's announcements dated the date hereof relating to the Notes Issuance.

The Board is pleased to announce that on 21 October 2020, the Company, the Subsidiary Guarantors, Credit Suisse, UBS, Citigroup, GF Securities, Guotai Junan International, Mizuho Securities, The Bank of East Asia, Limited, China Everbright Bank Hong Kong Branch, CLSA, Haitong International and DBS entered into the Purchase Agreement in connection with the Notes Issuance in the aggregate principal amount of US\$300,000,000.

#### PURCHASE AGREEMENT

Date: 21 October 2020

#### **Parties to the Purchase Agreement**

- (a) the Company as issuer;
- (b) the Subsidiary Guarantors; and
- (c) Credit Suisse, UBS, Citigroup, GF Securities, Guotai Junan International, Mizuho Securities, The Bank of East Asia, Limited, China Everbright Bank Hong Kong Branch, CLSA, Haitong International and DBS as initial purchasers.

Credit Suisse, UBS, Citigroup, and GF Securities as the joint global coordinators, joint lead managers and joint bookrunners, and Guotai Junan International, Mizuho Securities, The Bank of East Asia, Limited, China Everbright Bank Hong Kong Branch, CLSA, Haitong International and DBS as the joint lead managers and joint bookrunners in respect of the offer and sale of the Notes. Each of the above mentioned is also an initial purchaser of the Notes. To the best of the Directors' knowledge, information and belief having made all reasonable enquiries, each of the above mentioned parties is a third party independent of the Company and its connected persons.

The Notes have not been and will not be registered under the Securities Act, and may not be offered, sold or delivered within the United States. Accordingly, the Notes are being offered and sold only outside of the United States in compliance with Regulation S under the Securities Act. None of the Notes will be offered to the public in Hong Kong and none of the Notes will be placed with any connected persons of the Company.

**No PRIIPs KID** – No PRIIPs key information document (KID) has been prepared as not available to retail in EEA.

#### PRINCIPAL TERMS OF THE NOTES

#### **Notes Offered**

Subject to certain conditions to completion, the Company will issue the Notes in the aggregate principal amount of US\$300,000,000 which will mature on 29 April 2025, unless earlier redeemed pursuant to the terms hereof.

#### **Offering Price**

The offering price of the Notes will be 100% of the principal amount of the Notes.

#### **Interest**

The Notes will bear interest from and including 29 April 2021 at a rate of 4.70% per year, payable semi-annually in arrears on 29 April and 29 October of each year.

#### PROPOSED USE OF PROCEEDS

The Company estimates that the gross proceeds from the Notes Issuance, without deducting subscription discounts and commissions and other estimated expenses payable in connection with the Notes Issuance, will be US\$300 million. The Company intends to use the net proceeds of the Notes Issuance to refinance existing indebtedness due within the next 12 months with original maturity of at least one year.

#### **LISTING**

Application will be made to the Stock Exchange for the listing of, and permission to deal in, the Notes by way of debt issues to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) and any rules made thereunder. A confirmation of the eligibility for the listing of the Notes has been received from the Stock Exchange. Quotation of the Notes on the Stock Exchange is not to be taken as an indication of the merits of the Company or the Notes.

#### INFORMATION ABOUT THE COMPANY

The Company is a company incorporated in the Cayman Islands with limited liability, whose Shares are listed on the main board of the Stock Exchange. It is one of the leading property developers in the PRC with business operations in various major PRC cities and is primarily engaged in developing quality properties targeting mainly middle and high income residents in the PRC.

#### **GENERAL**

The completion of the Purchase Agreement is subject to certain conditions which may or may not be satisfied and the Purchase Agreement may be terminated upon the occurrence of certain events.

#### **DEFINITIONS**

In this announcement, the following expressions shall have the meanings set out below unless the context requires otherwise:

| "Board"                                     | the board of Directors  |
|---|---|
| "China Everbright Bank<br>Hong Kong Branch" | China Everbright Bank Co., Ltd., Hong Kong Branch, one of<br>the joint lead managers and joint bookrunners in respect of the<br>offer and sale of the Notes                     |
| "Citigroup"                                 | Citigroup Global Markets Limited, one of the joint global coordinators, joint lead managers and joint bookrunners in respect of the offer and sale of the Notes                 |
| "CLSA"                                      | CLSA Limited, one of the joint lead managers and joint bookrunners in respect of the offer and sale of the Notes  |
| "Company"                                   | Greentown China Holdings Limited (stock code: 03900), a company incorporated in the Cayman Islands with limited liability, the shares of which are listed on the Stock Exchange |

"Credit Suisse" Credit Suisse (Hong Kong) Limited, one of the joint global

coordinators, joint lead managers and joint bookrunners in

respect of the offer and sale of the Notes

"DBS" DBS Bank Ltd., one of the joint lead managers and joint

bookrunners in respect of the offer and sale of the Notes

"Directors" the directors of the Company

"GF Securities" GF Securities (Hong Kong) Brokerage Limited, one of the joint

global coordinators, joint lead managers and joint bookrunners

in respect of the offer and sale of the Notes

"Guotai Junan International" Guotai Junan Securities (Hong Kong) Limited, one of the joint

lead managers and joint bookrunners in respect of the offer and

sale of the Notes

"Haitong International" Haitong International Securities Company Limited, one of the

joint lead managers and joint bookrunners in respect of the

offer and sale of the Notes

"Hong Kong" the Hong Kong Special Administrative Region of the People's

Republic of China

"Mizuho Securities" Mizuho Securities Asia Limited, one of the joint lead managers

and joint bookrunners in respect of the offer and sale of the

Notes

"Notes" the USD senior notes to be issued by the Company

"Notes Issuance" the issue of the Notes by the Company

"PRC" the People's Republic of China

"Purchase Agreement" the agreement dated 21 October 2020 entered into between

the Company, the Subsidiary Guarantors, Credit Suisse, UBS, Citigroup, GF Securities, Guotai Junan International, Mizuho Securities, The Bank of East Asia, Limited, China Everbright Bank Hong Kong Branch, CLSA, Haitong International and

DBS in relation to the Notes Issuance

"Securities Act" the United States Securities Act of 1933, as amended

"Stock Exchange" The Stock Exchange of Hong Kong Limited

"Subsidiary Guarantors" the subsidiaries of the Company that guarantee the Notes, and

"Subsidiary Guarantor" means any of them

"The Bank of East Asia,

Limited"

The Bank of East Asia, Limited, one of the joint lead managers and joint bookrunners in respect of the offer and sale of the

Notes

"UBS" UBS AG Hong Kong Branch, one of the joint global

coordinators, joint lead managers and joint bookrunners in

respect of the offer and sale of the Notes

"USD" United States dollars

By order of the Board
Greentown China Holdings Limited
Zhang Yadong
Chairman

Hangzhou, the PRC 21 October 2020

As at the date of this announcement, the Board comprises Mr ZHANG Yadong, Mr LIU Wensheng, Mr GUO Jiafeng, Mr ZHOU Lianying, Mr GENG Zhongqiang and Mr LI Jun as executive Directors, Mr Stephen Tin Hoi NG (Mr Andrew On Kiu CHOW as his alternate) and Mr WU Yiwen as non-executive Directors and Mr JIA Shenghua, Mr HUI Wan Fai, Mr QIU Dong and Mr ZHU Yuchen as independent non-executive Directors.