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GAIN PLUS HOLDINGS LIMITED

德益控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 9900)

ANNUAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 MARCH 2020

HIGHLIGHTS

For the year ended 31 March 2020 (the "Year"):

- Revenue of the Group was approximately HK\$932.8 million, increased approximately 6.1% as compared to the corresponding year in 2019.
- Profit attributable to owners of the Company was approximately HK\$24.5 million (2019: approximately HK\$38.3 million).
- The Directors did not recommend the payment of dividend for the Year.

AUDITED ANNUAL RESULTS

The board of Directors (the "Board") of the Company is pleased to announce the audited results of the Company and its subsidiaries (collectively the "Group") for the Year, together with the audited comparative figures for the corresponding year in 2019, as follows:

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 March 2020

	Notes	2020 HK\$'000	2019 HK\$'000
Revenue	3	932,763	878,762
Cost of services	_	(857,596)	(816,413)
Gross profit		75,167	62,349
Other income and gains and losses		870	815
Impairment losses under expected credit loss model, net of			
reversal		(1,456)	(972)
Administrative expenses		(22,534)	(15,966)
Listing expenses		(18,541)	
Finance costs	-	(202)	(275)
Profit before taxation		33,304	45,951
Income tax expense	4 _	(8,805)	(7,683)
Profit and total comprehensive income for the year attributable to owners of the Company	=	24,499	38,268
Earnings per share Basic (HK cents)	6	6.59	10.29

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 March 2020

	Notes	2020 HK\$'000	2019 HK\$'000
Non-current assets Plant and equipment Right-of-use assets Denosits for acquisition of plant and equipment		2,682 533	2,632 — 87
Deposits for acquisition of plant and equipment Deferred tax assets		407	275
		3,622	2,994
Current assets Trade and other receivables Contract assets Bank balances and cash	<i>7</i> 8	93,125 117,385 73,422	99,777 87,196 91,853
		283,932	278,826
Current liabilities Trade and other payables Tax payable Bank borrowings Contract liabilities Lease liabilities Obligations under finance leases	9	65,298 3,127 7,945 26,180 706	67,062 2,842 6,028 45,107 — 575
Net current assets		103,256 180,676	121,614 157,212
Total assets less current liabilities		184,298	160,206
Non-current liabilities Obligations under finance leases Lease liabilities		239	646
		239	646
Net assets	,	184,059	159,560
Capital and reserves Share capital Reserves	10	3,720 180,339	3,720 155,840
Total equity		184,059	159,560

NOTES

1. GENERAL INFORMATION AND BASIS OF PREPARATION AND PRESENTATION

Gain Plus Holdings Limited (the "Company") was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands on 4 July 2017 and its shares have been listed on GEM of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") with effect from 13 February 2019. On 30 December 2019, the listing of the shares of the Company has been transferred from the GEM to the Main Board of the Stock Exchange (the "Transfer of Listing"). The addresses of the registered office and principal place of business of the Company are disclosed in the "Corporate Information" in the annual report.

The Company acts as an investment holding company and its subsidiaries are principally engaged in the provision of building construction services and repair, maintenance, addition and alteration services ("RMAA Services").

The consolidated financial statements are presented in Hong Kong dollars ("HK\$"), which is also the functional currency of the Company.

2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

The Group has applied the following new and amendments to HKFRSs and an interpretation issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") for the first time in the current year:

HKFRS 16 Leases

HK(IFRIC)-Int 23 Uncertainty over Income Tax Treatments

Amendments to HKFRS 9 Prepayment Features with Negative Compensation
Amendments to HKAS 19 Plan Amendment, Curtailment or Settlement

Amendments to HKAS 28 Long-term Interests in Associates and Joint Ventures
Amendments to HKFRSs Annual Improvements to HKFRSs 2015–2017 Cycle

Except as described below, the application of the new and amendments to HKFRSs and the interpretation in the current year has had no material impact on the Group's financial positions and performance for the current and prior years and/or on the disclosures set out in this announcement.

2.1 HKFRS 16 "Leases"

The Group has applied HKFRS 16 for the first time in the current year. HKFRS 16 superseded HKAS 17 "Leases" ("HKAS 17"), and the related interpretations.

Definition of a lease

The Group has elected the practical expedient to apply HKFRS 16 to contracts that were previously identified as leases applying HKAS 17 and HK(IFRIC)-Int 4 "Determining whether an Arrangement contains a Lease" and not apply this standard to contracts that were not previously identified as containing a lease. Therefore, the Group has not reassessed contracts which already existed prior to the date of initial application.

For contracts entered into or modified on or after 1 April 2019, the Group applies the definition of a lease in accordance with the requirements set out in HKFRS 16 in assessing whether a contract contains a lease.

As a lessee

The Group has applied HKFRS 16 retrospectively with the cumulative effect recognised at the date of initial application, 1 April 2019. As at 1 April 2019, the Group recognised additional lease liabilities and right-of-use assets at amounts equal to the related lease liabilities by applying HKFRS 16.C8(b)(ii) transition.

When applying the modified retrospective approach under HKFRS 16 at transition, the Group applied the practical expedients to leases previously classified as operating leases under HKAS 17, on lease-by-lease basis, to the extent relevant to the respective lease contracts to exclude initial direct costs from measuring the right-of-use assets at the date of initial application.

When recognising the lease liabilities for leases previously classified as operating leases, the Group has applied incremental borrowing rate of the relevant group entity at the date of initial application. The weighted average lessee's incremental borrowing rate applied is 5.13% per annum.

		At 1 April
	Note	2019 HK\$'000
Operating lease commitments disclosed as at 31 March 2019		619
Lease liabilities discounted at relevant incremental borrowing rates		582
Add: Obligations under finance leases recognised at 31 March 2019	<i>(a)</i>	1,221
Lease liabilities as at 1 April 2019		1,803
Analysed as		
Current		874
Non-current		929
		1,803

The carrying amount of right-of-use assets as at 1 April 2019 comprises the following:

		Right-of-use
		assets
	Note	HK\$'000
Right-of-use assets relating to operating leases recognised		
		582
upon application of HKFRS 16		302
Amounts included in plant and equipment under HKAS 17		0.27
 Assets previously under finance leases 	<i>(a)</i>	937
		1,519
By class:		
Leased property		582
Motor vehicles		937
		1,519

Note:

(a) In relation to the assets previously under finance leases, the Group recategorised the carrying amounts of the relevant assets which were still under leases as at 1 April 2019 amounting to HK\$937,000 as right-of-use assets. In addition, the Group reclassified the obligations under finance leases of HK\$575,000 and HK\$646,000 to lease liabilities as current and non-current liabilities respectively as at 1 April 2019.

There was no impact of transition to HKFRS 16 on the retained earnings as at 1 April 2019.

The following adjustments were made to the amounts recognised in the consolidated statement of financial position at 1 April 2019. Line items that were not affected by the changes have not been included.

	Carrying amounts previously reported		Carrying amounts under HKFRS 16
	at 31 March 2019 HK\$'000	Adjustments <i>HK</i> \$'000	at 1 April 2019 <i>HK</i> \$'000
Non-current Assets			
Plant and equipment	2,632	(937)	1,695
Right-of-use assets	_	1,519	1,519
Current Liabilities			
Lease liabilities	_	874	874
Obligations under finance leases	575	(575)	_
Non-current Liabilities			
Lease liabilities	_	929	929
Obligations under finance leases	646	(646)	_

Note: For the purpose of reporting cash flows for the year ended 31 March 2020, movements have been computed based on opening statement of financial position as at 1 April 2019 as disclosed above.

3. REVENUE

Disaggregation of revenue from contracts with customers

(\$'000	2019 HK\$'000
16,779	230,465
15,984	648,297
32,763	878,762
32,763	878,762
2020	2019
	HK\$'000
8,937	7,725
8,937	7,725
(132)	(42)
8,805	7,683
1 1 1	16,779 15,984 32,763 32,763 2020 X\$'000 8,937

Hong Kong Profits Tax is calculated at 8.25% on the first HK\$2 million of the estimated assessable profits and at 16.5% on the estimated assessable profits above HK\$2 million.

5. DIVIDENDS

No dividend for the years ended 31 March 2019 and 2020 was declared, proposed, or paid for ordinary shares of the Company during both years and since the end of reporting period.

6. EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to owners of the Company is based on the following data:

	2020 HK\$'000	2019 <i>HK</i> \$'000
Profit for the year attributable to owners of the Company for the purpose of basic earnings per share	24,499	38,268
	2020 '000	2019 '000
Number of shares		
Weighted average number of ordinary shares for the purpose of basic earnings per share	372,000	372,000

Diluted earnings per share are not presented as there were no potential ordinary shares in issue during both years.

7. TRADE AND OTHER RECEIVABLES

The following is an aged analysis of trade receivables presented based on date of works certified at the end of the reporting period, net of allowance for credit losses.

	2020	2019
	HK\$'000	HK\$'000
1–30 days	34,464	33,268
31–60 days	24,115	48,883
61–90 days	_	_
Over 90 days	2,387	784
	60,966	82,935
Less: Allowance for credit losses	(1,512)	(1,712)
	59,454	81,223
Prepayments to subcontractors	27,605	17,545
Other receivables and prepayment	6,066	1,009
	93,125	99,777

8. CONTRACT ASSETS

	2020 HK\$'000	2019 HK\$'000
Analysed as current:		
Retention receivables of construction contracts (note a)	3,931	6,285
Unbilled revenue of construction contracts (note b)	115,736	82,219
Less: Allowance for credit losses	(2,282)	(1,308)
	117,385	87,196

- (a) Retention receivables included in contract assets represent the Group's right to receive consideration for work performed and not yet billed because the rights are conditional on the satisfaction of the service quality by the customers over a certain period as stipulated in the contracts. The contract assets are transferred to the trade receivables when the rights become unconditional, which is typically at the expiry date of the period for the provision of assurance by the Group on the service quality of the construction work performed by the Group. The due dates for retention receivables are one to two years after the completion of construction work.
- (b) Unbilled revenue included in contract assets represents the Group's right to receive consideration for work completed but not yet billed because the rights are conditional upon the satisfaction by the customers on the construction work completed by the Group and the work is pending for the certification by the customers. The contract assets are transferred to the trade receivables when the rights become unconditional, which is typically at the time the Group obtains the certification of the completed construction work from the customers.

Contract assets, that are expected to be settled within the Group's normal operating cycle, are classified as current based on expected settlement dates.

9. TRADE AND OTHER PAYABLES

The following is an aged analysis of trade payables presented based on the invoice dates at the end of the reporting period:

	2020 HK\$'000	2019 <i>HK</i> \$'000
	πκφ σσσ	HK\$ 000
1–30 days	26,130	31,872
31–60 days	6,112	6,207
61–90 days	1,602	4,962
Over 90 days	15,748	8,758
	49,592	51,799
Retention payables	8,193	6,807
Accruals and other payables	7,513	8,456
	65,298	67,062

As at 31 March 2020, all the retention payables were aged within one year (2019: aged within one year).

10. SHARE CAPITAL

	Number of shares	Amount HK\$'000
Ordinary shares of HK\$0.01 each		
Authorised: At 1 April 2018 and 31 March 2019 and 2020	780,000,000	7,800
Issued and fully paid: At 1 April 2018 and 31 March 2019 and 2020	372,000,000	3,720

MANAGEMENT DISCUSSION AND ANALYSIS

Business Review and Outlook

Our Group is an established construction contractor in Hong Kong founded in 2004, principally engaged in subcontracting works providing RMAA Services and building construction services. Our RMAA Services include general upkeep, restoration and improvement of existing facilities and components of buildings and their surroundings; and our building construction services primarily consist of building works and civil works for new buildings such as columbarium blocks, demolition of staff quarters, road enhancement works and lift tower.

Looking forward, the Directors consider that the future opportunities and challenges which the Group face will be affected by uncertainty to construct industry due to the recent outbreak of coronavirus disease (COVID-19) and the availability of construction projects from the public and private sectors in Hong Kong.

Our Group is stay positive about the prospects of the construction market and will continue to focus on our core business.

Financial Review

Revenue

Our revenue increased from approximately HK\$878.8 million for the year ended 31 March 2019 to approximately HK\$932.8 million for the Year. The increase was mainly attributable to the increase in revenue derived from RMAA Services due to increase in value of work certified of projects, namely maintenance and repair work for Hong Kong Government properties on Hong Kong Island and at the New Territories east and outlying islands of Hong Kong and maintenance and repair work for a hospital.

Cost of Services

Our cost of services increased from approximately HK\$816.4 million for the year ended 31 March 2019 to approximately HK\$857.6 million for the Year, which is in line with the increase in revenue for the year ended 31 March 2019 as compared to that for the Year.

Gross Profit

Our gross profit increased from approximately HK\$62.3 million for the year ended 31 March 2019 to approximately HK\$75.2 million for the Year. Our gross profit margin increased from approximately 7.1% for the year ended 31 March 2019 to approximately 8.1% for the Year. Such increase was mainly attributable to the increase in the gross profit margin of building construction services.

Other Income and Gains and Losses

Our other income and gains and losses remained stable at approximately HK\$0.8 million and HK\$0.9 million for the year ended 31 March 2019 and the Year, respectively.

Administrative Expenses

Our Group's administrative expenses increased from approximately HK\$16.0 million for the year ended 31 March 2019 to approximately HK\$22.5 million for the Year. The increase was mainly attributable to the increase in staff costs including directors' remuneration and donation.

Finance Costs

Our Group's finance costs decreased slightly by approximately HK\$0.1 million for the Year, which was mainly due to decrease in interest on bank borrowings.

Income Tax Expenses

The income tax expenses increased by approximately HK\$1.1 million for the Year. Our effective tax rate was approximately 17.0% for the Year, which was almost the same as per the effective tax rate of 16.5%, after excluding the non-deductible expense of listing expenses in relation to the Transfer of Listing of approximately HK\$18.5 million for the year ended 31 March 2020.

Profit for the year

Our Group's net profit decreased from approximately HK\$38.3 million for the year ended 31 March 2019 to approximately HK\$24.5 million for the Year. Such decrease was mainly attributable to the increase in revenue and cost of services as explained above, partially offset by non-recurring listing expenses in relation to the Transfer of Listing incurred and the increase in administrative expenses.

Dividend

The Directors do not recommended the payment of a final dividend for the year ended 31 March 2020.

Liquidity and Financial Resources

The Group maintained a sound financial position during the Year. As at 31 March 2020, the Group had bank balances and cash of approximately HK\$73.4 million (2019: approximately HK\$91.9 million). The total interest-bearing borrowings, including bank borrowings, obligations under finance leases and lease liabilities of the Group as at 31 March 2020 was approximately HK\$8.9 million (2019: approximately HK\$7.2 million), and the current ratio as at 31 March 2020 was approximately 2.7 (2019: approximately 2.3).

Gearing Ratio

The gearing ratio of the Group as at 31 March 2020 was approximately 4.8% (2019: approximately 4.5%), which increased as the Group obtained new bank borrowings during the Year. The gearing ratio is calculated by dividing the total debt which represents obligations under finance leases, lease liabilities and bank borrowings by total equity as at the end of the years multiplied by 100%.

Capital Structure

There has been no change in the capital structure of the Company during the Year. The share capital of the Group only comprises of ordinary shares.

Commitment

The operating lease commitment of the Group was related to the lease of its office which was recognised as lease liabilities upon the adoption of HKFRS 16 since 1 April 2019.

The capital commitment of the Group was capital expenditure in respect of the acquisition of plant and equipment contracted for but not provided in the consolidated financial statements. As at 31 March 2020, there was no capital commitment (2019: HK\$nil).

Future Plans for Material Investments and Capital Assets

Save as disclosed in the section headed "Future plans and use of proceeds" of the prospectus dated 30 January 2018 for the listing of our Company shares ("Listing") on the GEM operated by the Stock Exchange of Hong Kong Limited ("GEM") (collectively, the "GEM Prospectus"), the Group did not have any plans for material investments and capital assets.

Material Acquisitions and Disposals of Subsidiaries and Affiliated Companies

During the year ended 31 March 2020, the Group did not have any material acquisitions or disposals of subsidiaries and affiliated companies.

Significant Investment

As at 31 March 2020 and 2019, the Group did not hold any significant investment.

Contingent Liabilities

As at 31 March 2020 and 2019, the Group did not have material contingent liabilities.

Exposure to Exchange Rate Fluctuation

The Group's revenue generating operations are mainly transacted in HK\$. The Directors consider that the impact of foreign exchange exposure to the Group is minimal.

Charge of Group's Assets

As at 31 March 2020, the Group did not charge any of Group's assets.

Employees and Remuneration Policies

As at 31 March 2020, the Group had a total of 304 employees (2019: 250 employees). The Group's gross staff costs for the year ended 31 March 2020 amounted to approximately HK\$84.6 million (2019: HK\$60.1 million). To ensure that the Group is able to attract and retain Directors and staff capable of attaining the best performance levels, remuneration packages are reviewed on a regular basis. In addition, discretionary bonus is offered to eligible employees by reference to the Group's results and individual performance. There was no forfeited contribution under Mandatory Provident Fund Scheme during the year ended 31 March 2020.

Events After the Reporting Period

There are no material subsequent events undertaken by the Company or by the Group after 31 March 2020.

Comparison of Business Strategies and Actual Business Progress

An analysis comparing the business strategies as disclosed in the Prospectus with the Group's actual business progress for the period from the GEM Listing Date to 31 March 2020 is set out below:

Business objectives	Progress
----------------------------	----------

Continue to strengthen our market position in the industry and expand our market share in Hong Kong	The Group continues being invited to submit 11 tenders and provide 6 quotations
Further strengthening our manpower	The Group continues to expand our labour resources, recruited 160 staffs

For details on the implementation of the abovementioned business strategies, please refer to the section headed "Use of Proceeds" in this announcement.

Use of Proceeds

The final offer price for the Listing was HK\$0.80 per share, and the actual net proceeds from the Listing on GEM were approximately HK\$51.8 million, after deducting the listing-related expenses of approximately HK\$22.6 million (of which, approximately HK\$15.6 million and HK\$7.0 million are recognised in the consolidated statement of profit or loss and other comprehensive income and the consolidated statement of changes in equity, respectively). This amount was higher than the estimated

net proceeds of approximately HK\$44.1 million, which was based on a mid-point offer price of HK\$0.70 per share, as disclosed in the GEM Prospectus. In light of the difference between the actual and estimated amount of the net proceeds, the Group has adjusted the use of proceeds, applying all surplus proceed to obtain surety bonds, as shown in the GEM Prospectus:

	Adjusted use of net proceeds HK\$ million	Planned use of net proceeds for Listing Date to 31 March 2020 HK\$ million	Actual use of net proceeds up to 31 March 2020 HK\$ million
The recruitment and retaining of additional staff	21.2	21.2	18.6
The surety bond	23.7	16.0	15.0
Purchase of machineries and motor vehicles	2.9	2.9	2.9
Working capital	4.0	N/A	4.0
Total	51.8		40.5

The net proceeds are designated for the purposes in accordance with disclosures in the GEM Prospectus.

The Company intends to continue to apply the net proceeds in accordance with the section headed "Future Plans and Use of Proceeds" of the GEM Prospectus.

Closure of Register of Members

In order to establish entitlements to attend and vote at the forthcoming annual general meeting to be held on Wednesday, 12 August 2020, the register of members of the Company will be closed from 7 August 2020 to 12 August 2020 (both days inclusive), during which period no transfer of the shares will be registered. Shareholders are reminded to ensure that all completed share transfer forms accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited, at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong not later than 4:30 p.m. on Thursday, 6 August 2020.

Corporate Governance Code

The Company endeavors to adopt prevailing best corporate governance practices. During the Year, the Company had complied with all the code provisions set out in the Corporate Governance Code as contained in Appendix 14 to the Listing Rules and there has been no deviation in relation thereto.

Directors' Securities Transactions

The Company has adopted a code of conduct regarding securities transactions by the Directors on terms no less exacting than the required standard of dealings set out in Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 to the Listing Rules (the "Model Code"). The Company had also made specific enquiry of all the Directors and the Company was not aware of any non-compliance with the Model Code by the Directors since the GEM Listing Date and up to the date of this announcement.

PURCHASE, SALE OR REDEMPTION OF THE LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the Year and up to the date of this announcement.

SHARE OPTION SCHEME

The Company conditionally approved and adopted a share option scheme on 23 January 2018 amended and modified by the resolutions of the Board on 16 December 2019 (the "Scheme"). For the principle terms of the Scheme, please refer to "D. Share Option Scheme" in Appendix IV to the listing document dated 19 December 2019. No share option has been granted by the Company under the Scheme since its adoption.

AUDIT COMMITTEE AND REVIEW OF FINANCIAL STATEMENTS

The audit committee of the Company (the "Audit Committee") has been established on 23 January 2018 with written terms of reference, which revised with effective from 30 December 2019, in compliance with code provision C.3.3 of the Corporate Governance Code. The primary duties of the Audit Committee are, among other things, to review and supervise the Company's financial reporting process, the risk management and internal control systems of the Group. The Audit Committee comprises three independent non-executive Directors, namely Mr. Chen Yeung Tak, as the chairman of the Audit Committee, Mr. So Chun Man and Ms. Li Amanda Ching Man. The Audit Committee has reviewed the annual results of the Company for the Year and is of the opinion that such results complied with the applicable accounting standards and the requirements under the Listing Rules, and that adequate disclosures have been made.

SCOPE OF WORK OF DELOITTE TOUCHE TOHMATSU

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss and other comprehensive income and consolidated statement of changes in equity and the related notes thereto for the Year as set out in the preliminary announcement have been agreed by the Group's auditor, Messrs. Deloitte Touche Tohmatsu, to the amounts set out in the Group's audited consolidated financial statements for the year. The work performed by Messrs. Deloitte Touche Tohmatsu in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards

on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by Messrs. Deloitte Touche Tohmatsu on the preliminary announcement.

PUBLICATION OF ANNUAL RESULTS AND ANNUAL REPORT

This results announcement is published on the Stock Exchange's website (http://www.hkexnews.hk) and the Company's website (www.doublegain.hk). The annual report of the Company for the Year will be dispatched to the shareholders of the Company and will be available on the respective websites of the Stock Exchange and the Company in due course.

By Order of the Board
Gain Plus Holdings Limited
Tsang Chiu Kwan
Chairman and Executive Director

Hong Kong, 17 June 2020

As at the date of this announcement, the executive Directors are Mr. Tsang Chiu Kwan, Mr. Tsang Man Ping and Mr. Lee Alexander Patrick and the independent non-executive Directors are Mr. So Chun Man, Mr. Chen Yeung Tak and Ms. Li Amanda Ching Man.

This announcement is prepared in English language and translated into Chinese. In the event of any inconsistencies between the Chinese and English version, the later shall prevail.