Please use this form if you want the Hong Kong Public Offering Units to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港公開發售基金單位,並直接存入中央結算及交收系統(「中央結算系統」),以記存 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

Staple vour payment here 請將股款 緊訂在此

This Application Form uses the same terms as defined in the offering circular of China Merchants

This Application Form uses the same terms as defined in the offering circular of China Merchants Commercial Real Estate Investment Trust ("China Merchants Commercial ReIT") dated Thursday, 28 November 2019 (the "Offering Circular"). 本申請表格使用招商局商業房地產投資信託基金 [招商局商業房託基金] 日期為2019年11月28日(星期四)的發售通函 [發售通函] 所界定的詞語。 Neither this Application Form nor the Offering Circular constitutes an offer to sell or the solicitation of an offer to buy any Hong Kong Public Offering Units in any jurisdiction other than Hong Kong. The Hong Kong Public Offering Units may not be offered or sold in the United States without registration or an exemption from registration under the U.S. Securities Act. 本申請表格及發售通函概不構成在香港以外司法權區要約出售或游説要約購買香港公開發售基金單位。若無根據美國證券法登記或豁免登記,香港公開發售基金單位不得在美國提呈發售或出售。 This Application Form and the Offering Circular may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or

whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction. 在任何根據當地法例不得發送、派發或複製本申請表格及發售通函的司法權區內概不得發送、派發或複製(不論方式,也不論全部或部分)本申請表格及發售通函。

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"), Hong Kong Securities Clearing Company Limited ("HKSCC") and the Securities and Futures Commission of Hong Kong (the "SFC") take no responsibility for the contents of these documents. 香港交易及結算所有限公司、香港聯合交易所有限公司(「香港聯交所」)、香港中央結算有限公司(「香港結算」)及香港證券及期貨事務監察委員會(「證監會」)對此等文件的內容概不負責。



China Merchants Commercial Real Estate Investment Trust 招商局商業房地產投資信託基金

(a Hong Kong collective investment scheme authorized under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)) (根據香港法例第571章證券及期貨條例第104條 獲認可之香港集體投資計劃)

> Managed by China Merchants Land Asset Management Co., Limited

> > 招商局置地资管有限公司 管理 GLOBAL OFFERING 全球發售

最高發售價

Maximum Offer Price HK\$4.00 per Unit payable in full on application in

Hong Kong dollars, plus brokerage of 1.0%, Hong Kong Stock Exchange trading fee of 0.005% and SFC transaction levy of 0.0027% (payable in full on application in Hong Kong dollars and subject to

refund) 每個基金單位4.00港元(須於申請時以港元紀 足),另加1.0%經紀佣金、0.005%香港聯交戶 易費及0.0027%證監會交易徵費(須於申請時 港元繳足,多收款項將予退還)

You should read this Application Form in conjunction with the Offering Circular, which contains further information on the application procedures. 發售通函尚有關於申請程序的其他資料,本申請表格應與發售通函一併閱讀。

Application Form 申請表格

China Merchants Commercial Real Estate Investment Trust To: China Merchants Land Asset Management Co., Limited DB Trustees (Hong Kong) Limited Citigroup Global Markets Asia Limited The Hong Kong Underwriters

Applicants' declaration

I/We agree to the terms and conditions and application procedures in this Application Form and the Offering Circular. Please refer to the "Effect of completing and submitting this Application Form" section of this Application Form.

Warning: Only one application may be made for the benefit of any person. Please refer to the last four bullets of "Effect of completing and submitting this Application Form" section.

商局商業房地產投資信託商局置於香港(香港)有限限公司司意志球金融亞洲有限公司司商港金融亞洲有限公司司港承銷商

警告:任何人士只限作出一次為其利益而進行的認購申請。 請參閱「填交本申請表格的效用」一節最後四點。

Please use this form if you want the Hong Kong Public Offering Units to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港公開發售基金單位,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格 Signed by (all) applicant(s) (all joint applicants must sign):由(所有)申請人簽署(所有聯名申請人必須簽署):

For Broker use 此欄供經紀填寫 Lodged by 遞交申請的經紀 Broker's Chop 經紀印章

· 一一一一一人和开苏机以具有广节的有人以内广节或一面	一个一个一个一个一个一个一个一个一个一个一个一个一个一个一
Signed by (all) applicant(s) (all joint applicants must sign): 由(所有)申請入簽署(所有聯名申請人必須簽署):	For Broker use 此欄供經紀填寫 Lodged by 遞交申請的經紀 Broker No. 經紀號碼 Broker's Chop 經紀印章
Date: 日期:///	
Number of Hong Kong Public Offering Units applied for (not more than 37,500,000 Units) 申請香港公開發售基金單位數目(不超過37,500,000個基金單位)	Cheque/banker's cashier order number 支票/銀行本票號碼
	Name of bank on which cheque/ Banker's cashier order is drawn (see "How to make your application" section)
Total amount 總額	is drawn (see "How to make your application" section) 兑現支票/銀行本票的銀行名稱(見「申請手續」一節)
HK\$ 港元	
Name in English 英文姓名/名稱	
Family name or company name 姓氏或公司名稱	Forename(s) 名字
Name in Chinese 中文姓名/名稱	
Family name or company name 姓氏或公司名稱	Forename(s) 名字
Occupation in English 職業(以英文填寫)	Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No.* (Please delete as appropriate) 香港身份證號碼/護照號碼/香港商業登記號碼* (請刪除不適用者)
Names of all other joint applicants in English (if any) 所有其他聯名申請人的英文姓名/名稱(如有)	Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No. of all other joint
1)	applicants* (Please delete as appropriate) 所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼* (請刪除不適用者)
2)	1)
3)	2)
Hong Kong address in English and telephone no. (join number of first-named applicant only) 香港地址以英位申請人的地址及電話號碼)	
	Telephone No. 電話號碼
For Nominees: You will be treated as applying for your own benefit if you do not complete this section. Please provide an	THIS BOX MUST BE DULY COMPLETED 必須填妥此欄
account number or identification code for each (joint) beneficial owner. 由代名人遞交:代名人若不填寫本節,是項認購申請將被視作為 閣下利益提出。請填寫每名(聯名)實益擁有人的賬戶號碼或識別編碼。	Participant I.D. of the CCASS Investor Participant or designated CCASS Participant 中央結算系統投資者戶口持有人或指定的中央結算系統參與者的參與者編號
ADDRESS LABEL 地址標貼 (Your name(s) and address in Hong Kong in BLOCK letters 請用正楷填寫姓名/名稱及香港地址)	For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name 指定的中央結算系統參與者或中央結算系統公司投資者戶口持有人,請加蓋顯示公司名稱的公司印鑑

For Internal use 此欄供內部使用 (See paragraph 2 in the section "How to make your application") (請參閱「申請手續」一節第2段)

Please use this form if you want the Hong Kong Public Offering Units to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港公開發售基金單位,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

- * (1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for this application, please see paragraph 2 under the section "How to make your application". 如 閣下為中央結算系統投資者戶口持有人,是項申請僅接納香港身份證號碼(如屬個別人士)或香港商業登記號碼(如屬法人團體);請參閱「申請手續」一節第2段。
 - (2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For an individual, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide that number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide your Hong Kong Business Registration number. 如 閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:如屬個別人士,必須填寫 閣下的香港身份證號碼或護照號碼(持有香港身份證者請填寫香港身份證號碼,否則請填寫護照號碼);如屬法人團體,請填寫香港商業登記號碼。
 - (3) Part of the Hong Kong Identity Card number/passport number of you or, for joint applicants, the first-named applicant may be printed on your refund cheque (if any). Such data will be used for checking the validity of Application Form and such data would also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before you can cash your refund cheque. 日後如需退回申請款項,退款支票上或會印有 閣下或(如屬聯名申請人)排名首位申請人的香港身份證號碼/護照號碼的一部分。有關資料將用於核實申請表格的有效性,亦會轉交第三方作資料核實和退款。銀行兑現退款支票前或會要求查證 閣下的香港身份證號碼/護照號碼。
 - (4) If an application is made by an unlisted company and:
 - the principal business of that company is dealing in securities; and
 - you exercise statutory control over that company,

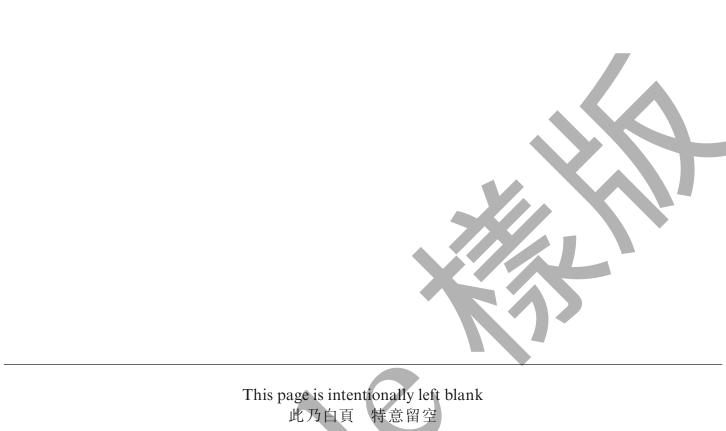
then the application will be treated as being made for your benefit.

倘若申請人是一家非上市公司,而:

- 該公司主要從事證券買賣業務;及
- 閣下對該公司可行使法定控制權,

是項申請將視作為 閣下的利益提出。

(5) All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers. 所有聯名申請人必須提供(如屬個別入士)其香港身份證號碼或(如適用)護照號碼,或(如屬法人團體)其香港商業登記號碼。







Please use this form if you want the Hong Kong Public Offering Units to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

How to make your application

Use the table below to calculate how much you must pay. Your application must be for a minimum of 1,000 Hong Kong Public Offering Units and in one of the numbers set out in the table, or your application will be rejected.

CHINA MERCHANTS COMMERCIAL REAL ESTATE INVESTMENT TRUST (HK\$4.00 PER UNIT) NUMBER OF UNITS THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Public Offering Units applied for	Amount payable on application HK\$	No. of Hong Kong Public Offering Units applied for	Amount payable on application HK\$	No. of Hong Kong Public Offering Units applied for	Amount payable on application HK\$	No. of Hong Kong Public Offering Units applied for Amount payable on application HK\$
1,000	4,040.31	30,000	121,209.24	500,000	2,020,154.00	9,000,000 36,362,772.00
2,000	8,080.62	35,000	141,410.78	600,000	2,424,184.80	10,000,000 40,403,080.00
3,000	12,120.92	40,000	161,612.32	700,000	2,828,215.60	15,000,000 60,604,620.00
4,000	16,161.23	45,000	181,813.86	800,000	3,232,246.40	20,000,000 80,806,160.00
5,000	20,201.54	50,000	202,015.40	900,000	3,636,277.20	25,000,000 101,007,700.00
6,000	24,241.85	60,000	242,418.48	1,000,000	4,040,308.00	30,000,000 121,209,240.00
7,000	28,282.16	70,000	282,821.56	2,000,000	8,080,616.00	37,500,000 ⁽¹⁾ 151,511,550.00
8,000	32,322.46	80,000	323,224.64	3,000,000	12,120,924.00	
9,000	36,362.77	90,000	363,627.72	4,000,000	16,161,232,00	
10,000	40,403.08	100,000	404,030.80	5,000,000	20,201,540.00	(l) Maximum number of Hong
15,000	60,604.62	200,000	808,061.60	6,000,000	24,241,848.00	Kong Public Offering Units
20,000	80,806.16	300,000	1,212,092.40	7,000,000	28,282,156.00	you may apply for.
25,000	101,007.70	400,000	1,616,123.20	8,000,000	32,322,464.00	you may apply lol.

- You, as the applicant(s), must complete the form in English as indicated below and sign on the first page of the 2. Application Form. Only written signatures will be accepted (and not by way of personal chop). If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):
 - the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.

 If you are applying as an individual CCASS Investor Participant:

 the form must contain your NAME and Hong Kong I.D. Card number.

- your participant I.D. must be inserted in the appropriate box. If you are applying as a joint individual CCASS Investor Participant:
- the form must contain all joint investor participants' names and the Hong Kong I.D. Card numbers of all joint investor participants;
- your participant I.D. must be inserted in the appropriate box. If you are applying as a corporate CCASS Investor Participant:

the form must contain your company name and Hong Kong Business Registration number;

your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.

Incorrect or omission of details of the CCASS Participant including participant I.D. and/or company chop bearing its company name or other similar matters may render your application invalid.

Staple your cheque or banker's cashier order to the form. Each application for the Hong Kong Public Offering Units must be accompanied by either one separate cheque or one separate banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

The cheque must:

Banker's cashier order must:

- be in Hong Kong dollars;
- not be post-dated;
- be made payable to "Ting Hong Nominees Limited CMC REIT Public Offer";
- be crossed "Account Payee Only";
- be drawn on your Hong Kong dollar bank account in Hong Kong; and
- show your account name, which must either be preprinted on the cheque, or be endorsed on the back by a person authorized by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the first-named applicant's name.
- be issued by a licensed bank in Hong Kong, and have your name certified on the back by a person authorized by the bank. The name on the banker's cashier order must correspond with your name. If it is a joint application, the name on the back of the banker's cashier order must be the same as the firstnamed applicant's name.

Please use this form if you want the Hong Kong Public Offering Units to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or banker's cashier order attached) in one of the collection boxes at any of the following branches of:

DBS Bank (Hong Kong) Limited

	Branch	Address
Hong Kong Island	Head Office	G/F, The Center, 99 Queen's Road Central, Central
	North Point Branch	G/F, 391 King's Road, North Point
	Happy Valley Branch	G/F, 18A-22 King Kwong Street, Happy Valley
	Aberdeen Branch	Shops A & B, G/F, Units A & B, 1/F, On Tai Building, 1–3 Wu Nam Street, Aberdeen
Kowloon	Nathan Road — SME Banking Centre	2/F, Wofoo Commercial Building, 574–576 Nathan Road, Mongkok
	Kowloon Bay — SME Banking Centre	Shop 6, G/F, Chevalier Commercial Centre, 8 Wang Hoi Road, Kowloon Bay
	Yaumatei Branch	G/F & 1/F, 131–137 Woo Sung Street, Yau Ma Tei
New Territories	Tuen Mun Town Plaza — SME Banking Centre	Shop 23, G/F, Tuen Mun Town Plaza (II), 3 Tuen Lung Street, Tuen Mun
	Kwai Chung Branch	G/F, 1001 Kwai Chung Road, Kwai Chung
	Ma On Shan Branch	Shop 205–206, Level 2, Ma On Shan Plaza, Ma On Shan

Bank of China (Hong Kong) Limited

	Branch Name	Address
Hong Kong Island	Des Voeux Road West Branch	111–119 Des Voeux Road West, Hong Kong
	Wan Chai (Wu Chung House) Branch	213 Queen's Road East, Wan Chai, Hong Kong
Kowloon	Whampoa Garden Branch	Shop G8B, Site 1, Whampoa Garden, Hung Hom, Kowloon
New Territories	Fo Tan Branch	No 2, 1/F Shatin Galleria, 18–24 Shan Mei Street, Fo Tan, New Territories
	Kwai Chung Plaza Branch	A18–20, G/F Kwai Chung Plaza, 7–11 Kwai Foo Road, Kwai Chung, New Territories

5. Your Application Form can be lodged at these times:

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Thursday, 28 November 2019 — 9:00 a.m. to 5:00 p.m.
Friday, 29 November 2019 — 9:00 a.m. to 5:00 p.m.
Monday, 2 December 2019 — 9:00 a.m. to 5:00 p.m.
Tuesday, 3 December 2019 — 9:00 a.m. to 12:00 noon
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6. The latest time for lodging your application is 12:00 noon on Tuesday 3 December 2019. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions, as described in "Effect of Bad Weather on the Opening and Closing of the Application Lists" in the "How to Apply for Hong Kong Public Offering Units" section of the Offering Circular.

閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港公 開發售基金單位,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算 系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

申請手續

使用下表計算 閣下應付的款項。 閣下申請認購的基金單位數目須至少為1,000個香港公開發 售基金單位,並為下表所列的其中一個數目,否則不受理。

招商局商業房地產投資信託基金 (每個基金單位4.00港元) 可供申請認購基金單位數目及應繳款項

		.4	1V.1.10 MP ML 3E 3E =			
申請認購的 香港公開發售 基金單位數目	申請時 應繳款項 港元	申請認購的 香港公開發售 基金單位數目	申請時 應繳款項 港元	申請認購的 香港公開發售 基金單位數目	申請時 應繳款項 港元	申請認購的 申請時 應繳款項 基金單位數目 港元
1,000 2,000 3,000 4,000 5,000 6,000 7,000 8,000 9,000 10,000	4,040.31 8,080.62 12,120.92 16,161.23 20,201.54 24,241.85 28,282.16 32,322.46 36,362.77 40,403.08	30,000 35,000 40,000 45,000 50,000 60,000 70,000 80,000 90,000 100,000	121,209.24 141,410.78 161,612.32 181,813.86 202,015.40 242,418.48 282,821.56 323,224.64 363,627.72 404,030.80	500,000 600,000 700,000 800,000 900,000 1,000,000 2,000,000 3,000,000 4,000,000 5,000,000	2,020,154.00 2,424,184.80 2,828,215.60 3,232,246.40 3,636,277.20 4,040,308,00 8,080,616,00 12,120,924.00 16,161,232.00 20,201,540.00	9,000,000 36,362,772.00 10,000,000 40,403,080.00 15,000,000 60,604,620.00 20,000,000 80,806,160.00 25,000,000 101,007,700.00 30,000,000 121,209,240.00 37,500,000(1) 151,511,550.00
15,000 15,000 20,000 25,000	60,604.62 80,806.16 101,007.70	200,000 300,000 400,000	808,061.60 1,212,092.40 1,616,123.20	6,000,000 7,000,000 8,000,000	24 241 040 00	(I) 閣下可申請認購的香港公開 發售基金單位最高數目。

- 閣下作為申請人,必須按照下列指示以英文填妥表格,並於申請表格首頁簽署,只接納親筆簽 2. 名(不得以個人印章代替)。
 - 閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:
 - 該指定中央結算系統參與者必須於表格蓋上公司印鑑(附有公司名稱),並在適當方格內填

閣下以個人中央結算系統投資者戶口持有人名義提出申請:

- 表格須載有 閣下的姓名和香港身份證號碼。

- 須在適當方格內填寫 閣下的參與者編號。 閣下以聯名個人中央結算系統投資者戶口持有人名義提出申請: 表格須載有所有聯名投資者戶口持有人的姓名和香港身份證號碼; 須在適當方格內填寫 閣下的參與者編號。
- 閣下以公司中央結算系統投資者戶口持有人名義提出申請:
- 表格須載有 閣下的公司名稱和香港商業登記號碼; 須在適當方格內填寫 閣下的參與者編號並蓋上公司印鑑(附有公司名稱)。

中央結算系統參與者的資料(包括參與者編號及/或顯示公司名稱之公司印鑑)或其他類似事 項如有不確或遺漏,均可能導致申請無效。

閣下須將支票或銀行本票釘於表格上。每份香港公開發售基金單位申請須附一張獨立開出支 3. 票或一張獨立開出銀行本票。支票或銀行本票必須符合以下所有規定,否則有關的認購申請不 獲接納:

支票必須:

銀行本票必須:

- 為港元;
- 不得為期票
- 註明抬頭人為「鼎康代理人有限公司—招商局商業房託公開發售」;
- 劃線註明「只准入抬頭人賬戶」;
- 閣下在香港的港元銀行賬戶中開出;及
- 顯示 閣下的賬戶名稱,而該賬戶名稱必須已預印在支票上,或由有關銀行授權的人士在支票背書。賬戶名稱必須與 閣下姓名/ 名稱相同。如屬聯名申請,該賬戶名稱必須 與排名首位申請人的姓名/名稱相同。
- 須由香港持牌銀行開出,並由有關銀行授權 的人士在銀行本票背面簽署核證 閣下姓名/名稱。銀行本票所示姓名/名稱必須與 閣下姓名/名稱的。如屬聯名申請,銀行本 票背面所示姓名/名稱必須與排名首位申請 人的姓名/名稱相同。

如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港公開發售基金單位,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

4. 請撕下申請表格,對摺一次,然後將填妥的申請表格(連同支票或銀行本票)投入下列任何一家分行特設的收集箱:

星展銀行(香港)有限公司

分行 地址

香港島 總行 中環皇后大道中99號中環中心地下

北角分行 北角英皇道391號地下

跑馬地分行 跑馬地景光街18A-22號地下

香港仔分行 香港仔湖南街1-3號地下安泰大廈A-B號舖及1樓A-B室

九龍 彌敦道—中小企業銀行 旺角彌敦道574-576號和富商業大廈2樓

九龍灣一中小企業銀行 九龍灣宏開道8號其士商業中心地下商場6號舖

油麻地分行 油麻地吳松街131-137號地下及1樓

新界 屯門市廣場—中小企業銀行 屯門屯隆街3號屯門市廣場第2期地下23號舖

葵涌分行 葵涌葵涌道1001號地下

馬鞍山分行 馬鞍山馬鞍山廣場2樓205-206號舖

中國銀行(香港)有限公司

分行名稱

香港島 德輔道西分行 香港德輔道西111-119號

灣仔胡忠大廈分行 香港灣仔皇后大道東213號

九龍 黄埔花園分行 九龍紅磡黃埔花園第一期商場G8B號

新界 火炭分行 新界火炭山尾街18-24號沙田商業中心1樓2號

5. 閣下可於下列時間遞交申請表格:

葵涌廣場分行

2019年11月28日(星期四) — 上午九時正至下午五時正 2019年11月29日(星期五) — 上午九時正至下午五時正 2019年12月2日(星期一) — 上午九時正至下午五時正 2019年12月3日(星期二) — 上午九時正至中午十二時正

新界葵涌葵富路7-11號葵涌廣場地下A18-20號

6. 截止遞交申請的時間為2019年12月3日(星期二)中午十二時正。本公司將於當日上午十一時四十五 分至中午十二時正期間登記認購申請,唯一會影響此時間的變化因素為當日的天氣情況(詳見 發售通函「如何申請香港公開發售基金單位」一節「惡劣天氣對開始登記及截止辦理認購申請的 影響」。 Please use this form if you want the Hong Kong Public Offering Units to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant



China Merchants Commercial Real Estate Investment Trust

(a Hong Kong collective investment scheme authorized under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong))

Managed by China Merchants Land Asset Management Co., Limited

GLOBAL OFFERING

Conditions of your application

A. Who can apply

- 1. You and any person(s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong address.
- If you are a firm, the application must be in the individual members' names
- 3. The number of joint applicants may not exceed 4.
- 4. If you are a body corporate, the application must be signed by a duly authorized officer, who must state his representative capacity, and stamped with your corporation's chop.
- 5. You must be outside the United States (within the meaning of Regulations) or be a person described in paragraph (h)(3) of Rule 902 of Regulation S and not be a legal or natural person of the PRC.
- 6. You cannot apply for any Hong Kong Public Offering Units if you are or any person(s) for whose benefit you are applying has/have been allocated or will receive any International Offering Units or otherwise participated in the International Offering or indicated an interest for the International Offering Units.

B. If you are a nominee

You, as a nominee, may make more than one application for the Hong Kong Public Offering Units by: (i) giving electronic instructions to HKSCC via Central Clearing and Settlement System ("CCASS") (if you are a CCASS Participant); or (ii) using a WHITE or YELLOW Application Form, and lodge more than one application in your own name on behalf of different beneficial owners.

C. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as an agent or a nominee on behalf of each person for whom you act:

- undertake to execute all relevant documents and instruct and authorize
 the REIT Manager, the Trustee and/or the Joint Global Coordinators
 (or their agents or nominees) to execute any documents for you and to do
 on your behalf all things necessary to register any Hong Kong Public
 Offering Units allocated to you in the name of HKSCC Nominees as
 required by the Trust Deed;
- agree to comply with the Trust Deed;
- confirm that you have read the terms and conditions and application procedures set out in the Offering Circular and in the Application Form and agree to be bound by them;
- confirm that you have received and read the Offering Circular and have only relied on the information and representations contained in the Offering Circular in making your application and will not rely on any other information or representations except those in any supplement to the Offering Circular;
- confirm that you are aware of the restrictions on the Global Offering set out in the Offering Circular;

- agree that none of the REIT Manager, the Trustee, the Joint Global Coordinators, the Underwriters, their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering is or will be liable for any information and representations not in the Offering Circular (and any supplement to it);
- undertake and confirm that you or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any Offer Units under the International Offering nor participated in the International Offering;
- agree to disclose to the REIT Manager, the Trustee, the Hong Kong Unit Registrar, the receiving banks, the Joint Global Coordinators, the Underwriters and/or their respective advisers and agents any personal data which they may require about you and the person(s) for whose benefit you have made the application;
- if the laws of any place outside Hong Kong apply to your application, agree and warrant that you have complied with all such laws and none of the REIT Manager, the Trustee, the Joint Global Coordinators and the Underwriters nor any of their respective officers or advisers will breach any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Offering Circular and the Application Form;
- agree that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- agree that your application will be governed by the laws of Hong Kong;
- represent, warrant and undertake that (i) you understand that the Hong Kong Public Offering Units have not been and will not be registered under the U.S. Securities Act and (ii) you and any person for whose benefit you are applying for the Hong Kong Public Offering Units are outside the United States (within the meaning of Regulation S) or are a person described in paragraph (h)(3) of Rule 902 of Regulation S;
- warrant that the information you have provided is true and accurate;
- agree to accept the Hong Kong Public Offering Units applied for, or any lesser number allocated to you under the application;
- authorize (i) the REIT Manager and the Trustee to place the name of HKSCC Nominees on China Merchants Commercial REIT's register of Unitholders as the holder(s) of any Hong Kong Public Offering Units allocated to you and such other registers as required under the Trust Deed and (ii) the REIT Manager and the Trustee and/or their respective agents to deposit any Unit certificate(s) into CCASS and/or to send any e-Auto Refund payment instructions and/or any refund cheque(s) to you or the first-named applicant for joint applications by ordinary post at your own risk to the address stated on the application, unless you are eligible to collect the refund cheque(s) in person;
- agree that the Units to be allocated to you shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant;

Please use this form if you want the Hong Kong Public Offering Units to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

- agree that each of HKSCC and HKSCC Nominees reserves the right (1) not to accept any or part of such allocated Units issued in the name of HKSCC Nominees or not to accept such allocated Units for deposit into CCASS; (2) to cause such allocated Units to be withdrawn from CCASS and issued in your name at your own risk and costs; and (3) to cause such allocated Units to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the certificates for such allotted Units at your own risk to the address on your application form by ordinary post or to make available the same for your collection;
- agree that each of HKSCC and HKSCC Nominees may adjust the number of allocated Units issued in the name of HKSCC Nominees;
- agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Offering Circular and this Application Form;
- agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- declare and represent that this is the only application made and the only application intended by you to be made to benefit you or the person for whose benefit you are applying;
- understand that the REIT Manager, the Trustee and the Joint Global Coordinators will rely on your declarations and representations in deciding whether or not to allocate any of the Hong Kong Public Offering Units to you and that you may be prosecuted for making a false declaration;
- (if the application is made for your own benefit) warrant that no other
 application has been or will be made for your benefit on a WHITE or
 YELLOW Application Form or by giving electronic application
 instructions to HKSCC or through the HK eIPO White Form Service
 by you or by any one as your agent or by any other person; and
- (if you are making the application as an agent for the benefit of another person) warrant that: (i) no other application has been or will be made by you as agent for or for the benefit of that person or by that person or by any other person as agent for that person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC; and (ii) you have due authority to sign the Application Form or give electronic application instructions on behalf of that other person as their agent.

D. Power of attorney

If your application is made through an authorized attorney, the REIT Manager, the Trustee and the Joint Global Coordinators may accept or reject your application at their discretion, and on any conditions they think fit, including requiring evidence of the attorney's authority.

Determination of Offer Price and Allocation of Hong Kong Public Offering Units

The Offer Price is expected to be fixed on or around Tuesday, 3 December 2019. Applicants are required to pay the Maximum Offer Price of HK\$4.00 for each Hong Kong Public Offering Unit together with 1.0% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. If the Offer Price is not agreed between the REIT Manager, and the Joint Global Coordinators (on behalf of the underwriters) on or before Monday, 9 December 2019, the Global Offering will not proceed.

Applications for Hong Kong Public Offering Units will not be processed and no allocation of any Hong Kong Public Offering Units will be made until the application lists close

The allocation of Offer Units between the Hong Kong Public Offering and the International Offering is subject to adjustment as detailed in the section headed "Structure of the Global Offering — The Hong Kong Public Offering — Reallocation" in the Offering Circular. In particular, the Joint Global Coordinators may reallocate Offer Units from the International Offering to the Hong Kong Public Offering to satisfy valid applications under the Hong Kong Public Offering.

The REIT Manager expects to announce the final Offer Price, the indications of interest in the International Offering, the level of applications in the Hong Kong Public Offer and the basis of allocations of the Hong Kong Public Offer on Monday, 9 December 2019 in the South China Morning Post (in English), the Hong Kong Economic Times (in Chinese) and on the website of China Merchants Commercial REIT at www.cmcreit.com and the website of the Hong Kong Stock Exchange at www.hkexnews.hk. The results of allocations and the Hong Kong Identity Card/passport/Hong Kong Business Registration numbers of successful applicants under the Hong Kong Public Offering will be available on the above websites.

If your application for Hong Kong Public Offering Units is successful (in whole or in part)

If your application is wholly or partially successful, your Unit certificate(s) (subject to their becoming valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated at 8:00 a.m. on Tuesday, 10 December 2019) will be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form on Monday, 9 December 2019 or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

- If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For Hong Kong Public Offering Units credited to your designated CCASS Participant's stock account (other than a CCASS Investor Participant), you can check the number of Hong Kong Public Offering Units allocated to you with that CCASS Participant.
- If you are applying as a CCASS Investor Participant: The REIT Manager expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering on Monday, 9 December 2019 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese). You should check the announcement published by the REIT Manager and report any discrepancies to HKSCC before 5:00 p.m. on Monday, 9 December 2019 or such other date as determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Public Offering Units to your stock account you can check your new account balance via the CCASS Phone System and CCASS Internet System. HKSCC will also make available to you an activity statement showing the number of Hong Kong Public Offering Units credited to your CCASS Investor Participant stock account.

No receipt will be issued for application money paid. The REIT Manager will not issue temporary documents of title.

Refund of your money

If you do not receive any Hong Kong Public Offering Units or if your application is accepted only in part, the REIT Manager will refund to you your application monies (including the related 1.0% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. If the final offer price is less than the Maximum Offer Price, the REIT Manager will refund to you the surplus application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest.

The refund procedures are stated in "Despatch/Collection of Unit certificates/e-Auto Refund payment instructions/refund cheques" in the "How to Apply for Hong Kong Public Offering Units" section of the Offering Circular.

Effect of the Information You Give to Tricor Investor Services Limited

Tricor Investor Services Limited and its related bodies' corporate, directors, officers, employees and agents ("Representatives") expressly disclaim and exclude to the maximum extent permitted by law any liability for any loss or damage suffered or incurred by the applicant or any other person or entity however caused relating in any way to, or connected with, any information provided by or on behalf of the applicant on or in connection with this document or any services provided hereunder, or any other written or oral communication provided by or on behalf of the applicant in connection with this document or any services provided hereunder. This includes, without limitation, any errors or omissions in such information however caused, or the Representatives or any other person or entity placing any reliance on such information or any documentation, image, recording or reproduction of such information, or its accuracy, completeness, currency or reliability.

如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港公開發售基金單位,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格



招商局商業房地產投資信託基金

(根據香港法例第571章證券及期貨條例第104條 獲認可之香港集體投資計劃)

由 招商局置地資管有限公司 管理

全球發售

申請條件

甲. 可提出申請的人士

- 閣下及 閣下為其利益提出申請的人士必須年滿 18歲並有香港地址。
- 2. 如 閣下為商號,申請須以個別成員名義提出。
- 3. 聯名申請人不得超過四名。
- 4. 如 閣下為法人團體,申請須經獲正式授權人 員簽署,並註明其所屬代表身份及蓋上公司印 鑑。
- 5. 閣下必須身處美國境外(定義見S規例)或屬S規例第902條第(h)(3)段所述的人士,亦非中國法人或自然人。
- 6. 如 閣下及 閣下為其利益提出申請的任何人士 已獲分配或將收取任何國際發售基金單位或以 其他方式參與國際發售或表示有意認購國際發 售基金單位,不得申請任何香港公開發售基金 單位。

乙. 如 閣下為代名人

閣下作為代名人可提交超過一份香港公開發售基金單位申請,方法是: (i)透過中央結算及交收系統(「中央結算系統」)向香港結算發出電子認購指示(如 閣下為中央結算系統參與者);或(ii)使用**白色或黃色**申請表格以自身名義代表不同的實益擁有人提交超過一份申請。

丙. 填交本申請表格的效用

閣下填妥並遞交本申請表格,即表示 閣下(如屬聯 名申請人,即各人共同及個別)代表 閣下本身,或作 為 閣下代其行事的每位人士的代理或代名人:

- 承諾簽立所有相關文件,並指示及授權房託管理人、受託人及/或聯席全球協調人(或彼等的代理或代名人),為 閣下簽立任何文件及代表 閣下辦理一切必要事宜,務求按照信託契約的規定將 閣下獲分配的任何香港公開發售基金單位以香港結算代理人的名義登記;
- 同意遵守信託契約;
- 確認 閣下已細閱發售通函及申請表格所載的 條款及條件以及申請程序,並同意受其約束;
- 確認 閣下已接獲及細閱發售通函,提出申請時也僅依據發售通函載列的資料及陳述,而除發售通函任何補充文件外,不會依賴任何其他資料或陳述;
- 確認 閣下知悉發售通函內所載有關全球發售的限制;

- 同意房託管理人、受託人、聯席全球協調人、承銷商、彼等各自的董事、高級職員、僱員、合夥人、代理、顧問及參與全球發售的任何其他人士現時及日後均毋須對並非載於發售通函(及其任何補充文件)的任何資料及陳述負責;
- 承諾及確認 閣下或 閣下為其利益提出申請的 人士並無申請或接納或表示有意認購(亦不會申 請或接納或表示有意認購)國際發售的任何發售 基金單位,也沒有參與國際發售;
- 同意在房託管理人、受託人、香港基金單位登記處、收款銀行、聯席全球協調人、承銷商及/或彼等各自的顧問及代理提出要求時,向彼等披露其所要求提供有關 閣下及 閣下為其利益提出申請的人士的個人資料;
- 若香港境外任何地方的法例適用於 閣下的申請,則同意及保證 閣下已遵守所有有關法例, 且房託管理人、受託人、聯席全球協調人及承銷商和彼等各自的高級職員或顧問概不會因接納 閣下的購買要約,或 閣下在發售通函及申請表格所載的條款及條件項下的權利及責任所引致的任何行動,而違反香港境外的任何法例;
- 同意 閣下的申請一經接納,即不得因無意的失 實陳述而撤銷;
- 同意 閣下的申請受香港法例規管;
- 聲明、保證及承諾:(i) 閣下明白香港公開發售基金單位不曾亦不會根據美國證券法登記;及(ii) 閣下及 閣下為其利益申請香港公開發售基金單位的人士均身處美國境外(定義見S規例),或屬S規例第902條第(h)(3)段所述的人士;
- 保證 閣下提供的資料真實及準確;
- 同意接納所申請數目或根據申請分配予 閣下但 數目較少的香港公開發售基金單位;
- 授權(i)房託管理人及受託人將香港結算代理人 的名稱列入招商局商業房託基金的任何香港公開 有人名冊,作為 閣下獲分配的任何香港公開, 售基金單位持有人及信託契約規定的改了 等各自的代理以普通郵遞方式按申請外及 等各自的代理以普通郵遞方式按申請外 前 同 閣下或聯名申請的首名申請人的中央結 前 於存入任何基金單位證書及/或發送電子自動逐 款指示及/或退款支票,郵誤風險由 閣下 續 ,除非 閣下合資格親身領取退款支票;
- 同意獲分配的基金單位是以香港結算代理人的 名義發行,並直接存入中央結算系統,以便記存 於 閣下的中央結算系統投資者戶口持有人股份 戶口或 閣下的指定中央結算系統參與者股份戶

□;

- 同意香港結算及香港結算代理人均可調整獲分配以香港結算代理人名義發行的基金單位數目;
- 同意香港結算及香港結算代理人對發售通函及本申請表格未有載列的資料及陳述概不負責;
- 同意香港結算及香港結算代理人概不以任何方 式對 閣下負責;
- 聲明及表示此乃 閣下為本身或 閣下為其利益 提出申請的人士提出及擬提出的唯一申請;
- 明白房託管理人、受託人及聯席全球協調人將 依據 閣下的聲明及陳述而決定是否向 閣下分 配任何香港公開發售基金單位, 閣下如作出虚 假聲明,可能會被檢控;
- (如本申請是為 閣下本身利益提出)保證 閣下或作為 閣下代理的任何人士或任何其他人士不曾亦不會為 閣下利益而以白色或黃色申請表格或向香港結算或透過網上白表服務發出電子認購指示而提出其他申請;及
- (如 閣下作為代理為另一人士的利益提出申請) 保證:(i) 閣下(作為代理或為該人士利益)或該 人士或任何其他作為該人士代理的人士不曾亦 不會以**白色或黃色**申請表格或向香港結算發出電 子認購指示而提出其他申請;及(ii) 閣下獲正式 授權作為該人士的代理代為簽署申請表格或發 出電子認購指示。

丁. 授權書

如 閣下透過授權人士提出申請,房託管理人、受託 人及聯席全球協調人可按其認為合適的條件(包括要 求出示獲授權證明)酌情接納或拒絕 閣下的申請。

釐定發售價及香港公開發售基金單位的分配

預期發售價將於2019年12月3日(星期二)或前後釐定。申請人 須繳付每個香港公開發售基金單位4.00港元的最高發售價, 另加1.0%經紀佣金、0.0027%證監會交易徵費及0.005%香港 聯交所交易費。倘若房託管理人與聯席全球協調人(代表承 銷商)並無於2019年12月9日(星期一)或之前協定發售價,全 球發售將不會進行。

截止登記認購申請前概不處理香港公開發售基金單位的申 請或分配任何香港公開發售基金單位。

香港公開發售及國際發售之間的發售基金單位的分配可作調整,詳情載於發售通函「全球發售的架構—香港公開發售—重新分配」一節。具體而言,聯席全球協調人可自國際發售重新分配發售基金單位至香港公開發售,以滿足香港公開發售項下的有效申請。

房託管理人預期於2019年12月9日(星期一)在南華早報(英文)、香港經濟日報(中文)並於招商局商業房託基金網站www.cmcreit.com及香港聯交所網站www.hkexnews.hk公佈最終發售價、國際發售踴躍程度、香港公開發售認購水平及香港公開發售分配基準。香港公開發售的分配結果以及成功申請人的香港身份證/護照/香港商業登記號碼(如適用)亦同於上述網站公佈。

如 閣下成功申請認購香港公開發售基金單位(全部或部分) 如 閣下的申請全部或部分獲接納, 閣下的基金單位證 書(前提是到2019年12月10日(星期二)上午八時正香港公開發 售成為無條件而並無終止,基金單位證書成為有效的所有 權證明)將以香港結算代理人名義發出,並按 閣下在申請 表格的指示於2019年12月9日(星期一)或在特別情況下由香 港結算或香港結算代理人指定的任何其他日期直接存入中 央結算系統,記入 閣下的中央結算系統參與者股份戶口或 閣下指定的中央結算系統參與者股份戶口。

- 如 閣下透過中央結算系統投資者戶口持有人以外的 指定中央結算系統參與者提出申請:香港公開發售基 金單位將存入。閣下指定的中央結算系統參與者(非 中央結算系統投資者戶口持有人)股份戶口, 閣下可 向該中央結算系統參與者查詢。閣下獲分配的香港公 開發售基金單位數目。
- · 如 閣下以中央結算系統投資者戶口持有人身份提出申請:房託管理人預期於2019年12月9日(星期一)在南華早報英文)及香港經濟日報(中文)刊登中央結算的稅投資者戶口持有人的申請結果及香港公開發售的任何其代的申請結果及香港公開發售任何其份的不符或香港結算代理人釐定的任何其他日期內會香港結算。緊隨香港公開發售基金單位存入系統互聯網系統查詢 閣下的股份戶口後,閣下即可透過「結算通」電話戶內內央結算系統互聯網系統查詢 閣下的新二口的香港結算亦將向 閣下提供一份活動結單,列出存入閣下中央結算系統投資者戶口持有人股份戶口的香港公開發售基金單位數目。

房託管理人不會就申請時繳付的款項發出收據,亦不會發出臨時所有權文件。

退回款項

若 閣下未獲分配任何香港公開發售基金單位或申請僅部分獲接納,房託管理人將不計利息退回 閣下的申請款項(包括相關的1.0%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費)。如最終發售價低於最高發售價,房託管理人將不計利息退回多收申請款項(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費)。

有關退款程序載於發售通函「如何申請香港公開發售基金單位」一節「發送/領取基金單位證書/電子自動退款指示/退款支票」。

閣下提供給卓佳證券登記有限公司的資訊的有關影響

卓佳證券登記有限公司和其有關連的法人團體、董事、高級職員、僱員及代理人(「代表」)在法律所容許的最大限度內明確卸棄及免除在任何方面與申請人或代表申請人人在關鍵,或任何資料,或任何實力。或代表申請人提供與此文件提供的任何服務相關的任何其他書面或口頭通招的任何提供的任何服務相關的任何其他書面或口頭通招招,有關如何造成的任何損失或損害的任何法律責任。此遺漏,致代表或任何其他人士或實體對該等資料或任何據,或代表或任何其他人士或實體對該等資料或任何依據,以代表或任何其他人之或實體對語等與此遺資資料的文件紀錄、影像、紀錄或複製品作出的任何依據,以其準確性、完整性、合時性或可靠性。

Please use this form if you want the Hong Kong Public Offering Units to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

Personal Data

Personal Information Collection Statement

This Personal Information Collection Statement informs the applicant for, and holder of, Hong Kong Public Offering Units, of the policies and practices of the REIT Manager, the Trustee and the Hong Kong Unit Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance").

Reasons for the collection of your personal data

It is necessary for applicants and registered holders of Units to supply correct personal data to the REIT Manager, the Trustee or their agents and the Hong Kong Unit Registrar when applying for Units or transferring Units into or out of their names or in procuring the services of the Hong Kong Unit

Registrar.

Failure to supply the requested data may result in your application for Units being rejected, or in delay or the inability of the REIT Manager, the Trustee or the Hong Kong Unit Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Public Offering Units which you have successfully applied for and/or the despatch of Unit certificate(s) and/or refund cheque(s) to which you are entitled. It is important that Unitholders inform the REIT Manager, the Trustee and the Hong Kong Unit Registrar immediately of any inaccuracies in the personal data supplied.

2. **Purposes**

The personal data of the Unitholders may be held and

processed for the following purposes:
processing your application and refund cheque, where applicable, verification of compliance with the terms and application procedures set out in this Application Form and the Offering Circular and announcing results of allocation of the Hong Kong Public Offering Units;

compliance with applicable laws and regulations in Hong Kong and elsewhere;

registering new issues or transfers into or out of the names of Unitholders including, where applicable, HKSCC Nominees;

maintaining or updating the register of Unitholders of China Merchants Commercial

REIT:

verifying Unitholders' identities;

establishing benefit entitlements of Unitholders of China Merchants Commercial REIT, such as dividends, rights issues and bonus issues;

distributing communications from the REIT

Manager;

compiling statistical information and Unitholders profiles;

disclosing relevant information to facilitate

claims on entitlements; and

any other incidental or associated purposes relating to the above and/or to enable the REIT Manager, the Trustee and the Hong Kong Unit Registrar to discharge their obligations to Unitholders and/or regulators and/or any other purposes to which the Unitholders may from time to time agree.

Transfer of personal data

Personal data held by the REIT Manager, the Trustee and the Hong Kong Unit Registrar relating to the Unitholders will be kept confidential but the REIT Manager, the Trustee and the Hong Kong Unit Registrar may, to the extent necessary for achieving any of the above purposes, disclose or transfer (whether within or outside Hong Kong) the personal data to any of the following:

the REIT Manager's appointed agents such as financial advisers, receiving bankers and

overseas principal Unit registrar;

where applicants for Units request a deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;

any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the REIT Manager, the Trustee or the Hong Kong Unit Registrar in connection with their respective business operation;

the Hong Kong Stock Exchange, the SFC and any other statutory regulatory or governmental bodies or otherwise as required by laws, rules or

regulations; and

any persons or institutions with which the Unitholders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

Retention of personal data

The REIT Manager and the Hong Kong Unit Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

Access to and correction of personal data

Unitholders have the right to ascertain whether the REIT Manager, the Trustee or the Hong Kong Unit Registrar holds their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The REIT Manager, the Trustee and the Hong Kong Unit Registrar have the right to charge a reasonable fee for the processing of such requests. All requests for access to data or correction of data should be addressed to us, at our registered address disclosed in the "Corporate Information" section of the Offering Circular or as notified from time to time, for the attention of the compliance officer of the REIT Manager, the compliance officer of the Trustee or the privacy compliance officer of the Hong Kong Unit Registrar.

By signing an Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港公 開發售基金單位,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算 系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

個人資料

個人資料收集聲明

此項個人資料收集聲明是向香港公開發售基金 單位的申請人和持有人説明有關房託管理人、 受託人及其香港基金單位登記處有關個人資料 和香港法例第486章《個人資料(私隱)條例》(「《條 例》()方面的政策和慣例。

閣下個人資料的原因 1.

基金單位申請人及登記持有人以本身名義申請基金單位或轉讓或受讓基金單位時或尋求香港基金單位登記處的服務時,必須向房 託管理人、受託人或彼等的代理人及香港基 金單位登記處提供準確個人資料。

未能提供所要求的資料可能導致 基金單位被拒或延遲,或房託管理人、受託 人或香港基金單位登記處無法落實轉讓或 提供服務。此舉也可能妨礙或延遲登記或 閣下成功申請的香港公開發售基金單 或寄發 閣下應得的基金單位 證書 及/或退款支票。

基金單位持有人所提供的個人資料如有任何 錯誤,須立即通知房託管理人、受託人及香 港基金單位登記處。

2.

基金單位持有人的個人資料可作以下目的持 有及處理:

- 閣下的申請及退款支票(如適用)、 核實是否符合本申請表格及發售通函載 列的條款和申請程序以及公佈香港公開 發售基金單位的分配結果;
- 遵守香港及其他地區的適用法律及法
- 以基金單位持有人(包括香港結算代理人 (如適用))的名義登記新發行基金單位或 轉讓或受讓基金單位;
- 存置或更新招商局商業房託基金基金單 位持有人的名册;
- 核實基金單位持有人的身份; 確定招商局商業房託基金基金單位持有 人的受益權利,例如股息、供股和紅股等;
- 分發房託管理人的通訊;
- 編製統計數據和基金單位持有人資料;
- 披露有關資料以便就權益索償;及
- 與上述有關的任何其他附帶或相關目的 及/或使房託管理人、受託人及香港基 金單位登記處能履行對基金單位持有人 及/或監管機構承擔的責任及/或基金 單位持有人不時同意的任何其他目的。

轉交個人資料

房託管理人、受託人及香港基金單位登記處 所持有關基金單位持有人的個人資料將會保 密,但房託管理人、受託人及香港基金單位 登記處可以在為達到上述任何目的之必要情 況下,向下列任何人士披露或轉交(無論在 香港境內或境外)有關個人資料:

- 房託管理人委任的代理人、例如財務顧問、收款銀行和主要海外基金單位過戶
- (如基金單位申請人要求將基金單位存於 中央結算系統)香港結算或香港結算代 理人;彼等將會就中央結算系統的運作
- 使用有關個人資料;向房託管理人、受託人或香港基金單位登記處提供與其各自業務營運有關的行政、電訊、電腦、付款或其他服務的任何代理人、承包商或第三方服務供應
- 香港聯交所、證監會及任何其他法定監 管機關或政府部門或遵照其他法例、規 則或法規;及
- 基金單位持有人與其進行或擬進行交易 的任何人士或機構,例如彼等的銀行、 律師、會計師或股票經紀等。

保留個人資料 4.

房託管理人及香港基金單位登記處將按收集 個人資料所需的用途保留證券申請人及持有 人的個人資料。無需保留的個人資料將會根 據該《條例》銷毀或處理。

查閱和更正個人資料 5.

基金單位持有人有權確定房託管理人、受託 人或香港基金單位登記處是否持有其個人 資料,並有權索取有關該資料的副本並更正 任何不準確資料。房託管理人、受託人和香 港基金單位登記處有權就處理任何查閱資 料的要求收取合理費用。

所有查閱資料或更正資料的要求應按發售 通函「公司資料」一節所披露或不時通知的本 公司註冊地址送交房託管理人的合規主任, 向受託人的合規主任或香港基金單位登記處 的個人資料私隱事務主任提出。

閣下簽署申請表格或向香港結算發出電子認購指 示,即表示同意上述各項。

