Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行 的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投 資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

Staple your payment here 請將股款 緊釘在此

This Application Form uses the same terms as defined in the prospectus of S.A.I. Leisure Group Company Limited (the "Company")

dated Tuesday, April 30, 2019 (the "Prospectus"). 本申請表格使用海天地悅旅集團有限公司(「本公司」)日期為二零一九年四月三十日(星期二)的招股章程(「招股章程」)

所界定的詞語

Neither this Application Form nor the Prospectus constitutes an offer to sell or the solicitation of an Offer Shares in any jurisdiction other than Hong Kong. The Hong Kong Offer Shares may not be off d or sold without registration or an exemption from registration under the U.S. Securities Act. 、根據

本申請表格及招股章程概不構成在香港以外司法權區要約出售或游說要約購買香港發售。" >。 > 記或豁免登記,香港發售股份不得在美國提呈發售或出售

whom in a ser the v of the This Application Form and the Prospectus may not be forwarded or distributed or reproduce. ıv manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is no. rmittee 在任何根據當地法例不得發送、派發或複製本申請表格及招股章程的司法權 式,也不論全部或部分)本申請表格及招股章程。 ·得發送或 `發或複

Copies of the Prospectus, all related Application Forms and the other documents of the Registrar of Companies and Available for Inspection" to the Prospectus, the discontinuous of Companies and Available for Inspection to the Prospectus, the discontinuous of Companies of Companies (Winding Uranda Scelege 1987). The Companies of Companies of Companies (Winding Uranda Scelege 1987). The Companies of Compani 2) Solutions and Futures 20 Achange of Ho. Kong L. ited (the "Stock") of the Laws of Hong Kong). Hong Kong Exchanges and Clearing L. Exchange"), Hong Kong Securities Clearing Company Limited ("HKS")

32章《公司(清盤及雜項條文)條例》第342C條規定送呈有 合交易所有限公司(「聯交所」)、香港中央結算有限公司(株結算」)、<a>₹ 」證表 明貝事務監察委員會(「證監會」)及 香港公司註冊處處長對此等文件的內容概不負責。



海天地悦萨集團 S.A.I 'EISURE IROL COMPANY IMITED

(Incorporated in the C. n Islan 'th limit d liability) (於開曼群島記 步立的元

> Stor 凡份代

Maximum r Price HK\$4.48 per Offer Share, plus brokerage of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars, subject to refund)

每股發售股份4.48港元,另加1%經紀佣金、 0.0027% 證監會交易徵費及0.005% 聯交所交易 費(須於申請時以港元繳足,多繳股款可予退還)

You should read in. \pplica Form in conjunction with the Prospectus, which contains further informed n on the app. ion p'ocedures.

變序的資料,本申請表格應與招股章程一併閱讀。 招股《程问有其心關》中

Application Form 申請表格

To: S.A.I. Leisure G. up Company Limited

The Sole Sponso

The Joint Glob a Coordinators

The Join ookrunners

The Joint Lead Managers

The Hong Kong Underwriters

Applicants' declaration

I/We agree to the terms and conditions and application procedures in this Application Form and the Prospectus. Please refer to the "Effect of completing and submitting this Application Form" section of this Application Form.

Warning: Only one application may be made for the benefit of any person. Please refer to the last four bullets of "Effect of completing and submitting this Application Form" section.

致:海天地悅旅集團有限公司

獨家保薦人

聯席全球協調人

聯席賬簿管理人

聯席牽頭經辦人

香港包銷商

本人/吾等同意本申請表格及招股章程的條款及條件 以及申請程序。見本申請表格「填交本申請表格的效

警告:任何人士只限作出一次為其利益而進行的認購 申請。請參閱「填交本申請表格的效用」一節最後四 Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

Signed by (all) applicant(s) (all joint applicants must sign):	For Broker use 此欄供經紀填寫 Lodged by 遞交申請的經紀					
由(所有)申請人簽署(所有聯名申請人必須簽署):	Broker No. 經紀號碼 Broker's Chop 經紀印章					
Date: 日期: D 日 M月 Y年 Number of Hong Kong Offer Shares applied for (not more than	Cheque/banker's cashier ('er nu. 支) _{與和}					
4,500,000 shares) 申請香港發售股份數目(不超過4,500,000 股股份)						
	Name of bank n sich chequ Br c ca ier rder is					
Total amount 總額	drawn (see "How move your appartion", the) 兑現支票 /銀行本 Total (1) 用					
HK\$ 港元						
Name in English 英文姓名/名稱						
Family name or company name 姓氏或公司名稱	Forer 个名字					
Name in Chinese 中文姓名/名稱						
Family name or company name 姓氏或公司名稱	Frame(s) 学					
Occupation in English 職業(以英文填寫)	ng long leentity Card No./Passport No./Hong Kong business ation Nc * (Please delete as appropriate) 香港身份證號碼/進一天港商業登記號碼*(請刪除不適用者)					
Names of all other joint applicants in English (if any) 所有其他聯名申請人的英文姓名/名稱(如有 1)	r. Kong Identity Card No./Passport No./Hong Kong Business R gistration No. of all other joint applicants* (Please delete as appropriate) 所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼*(請刪除不適用者)					
	1)					
2)	2)					
3)	3)					
Hong Kong address in Englis , telephon (joint applicants applicant only) 香港地址(以英文및 及電話 媽(聯名申請人只	should give the address and the telephone number of first-named 須填寫排名首位申請人的地址及電話號碼)					
	The state of the s					
For cominees: V vill led as applying for your own	Telephone No. 電話號碼					
bene provide an entire this section. Please provide an	THIS BOX MUST BE DULY COMPLETED 必須填妥此欄					
account number or ide. ication code for each (joint) beneficial owner. 由代名人遞交 代名人若不填寫本節,是項認購申請 將視作為 閣下利益 出。請填寫每名(聯名)實益擁有人的 賬戶號碼或說可編了。	Participant I.D. of the CCASS Investor Participant or designated CCASS Participant 中央結算系統投資者戶口持有人或指定中央結算系統參與者的參與者編號					
ADDRESS LABEL 地址標貼 (Your name(s) and address in Hong Kong in BLOCK letters 請用英文正楷填寫姓名/名稱及香港地址)	For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name 指定的中央結算系統參與者或中央結算系統公司投資者戶口持有人,請加蓋顯示公司名稱的公司印鑑					
For Internal use 此欄供內部使用	(See paragraph 2 in the section "How to make your application") (請參閱「申請手續」一節第2段)					

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

- *(1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong business registration number (if you are a body corporate) will be accepted for this application, please see paragraph 2 under the section "How to make your application".
- (2) If you are applying through a designated CCASS Participant (other than a CC SS vestor articipant) an individual, you must provide your Hong Kong Identity Card number or past ort number. If you hold a Hong Kong Identity Card, please provide that number. If you do not to a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide your passport number. For a body corporate, please provide your passport number.

如 閣下透過中央結算系統投資者戶口持有人以外的指定 中 不 參與者提出申請:如屬個別人士,必須填寫 閣下的香港身份證號碼或護則 嗎(好有不 底),也有請填寫香港身份證號碼,否則請填寫護照號碼);如屬法人團體,請填寫者 心、養養 , 吃碗

(3) Part of the Hong Kong Identity Card number/passport number of our for oint applicants, the first-named applicant may be printed on your refund cheque (if 1y). In data which be used for checking the validity of Application Form and such data would to be transferred to a third party for such purpose and refund purpose. Your banker may require verification would be foreyou can cash your refund cheque.

日後如需退回申請股款,退款支票 Lux 可有 下或(如屬聯名申請人)排名首位申請人的香港身份證號碼/護照號碼的一部 有關 料料用於核實申請表格的有效性,亦會轉交第三方作資料核實和退款。銀行兑現退款 前或 要求查證 閣下的香港身份證號碼/護照號碼。

- (4) If an application is made by unlist compared:
 - the principal business of comparis deal g in securities; and
 - you exercise stata. contro ver that company,

then the application will be rated as being made for your benefit.

倘若申請人上一》"上市"、7,而:

- 、公司工要行事 举員賣業務;及
- 閣下對該公「可行使法定控制權,
- (5) All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers or, where applicate passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers.

所有聯名申請人必須提供(如屬個別人士)其香港身份證號碼或(如適用)護照號碼,或(如屬法人團體)其香港商業登記號碼。

This page is cention veleft be ank 此乃白,特急。

How to make your application

1. Use the table below to calculate how much you must pay. Your application must be for a minimum of 1,000 Hong Kong Offer Shares and in one of the numbers set out in the table, or your application will be rejected.

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENT							
Number	Amount	Number	Amount	Number	Amount	1 ber	mount
of Hong Kong	Payable on	of Hong Kong	Payable on	of Hong Kong	Payable on	f Hone or	P. ble on
Offer Shares	application	Offer Shares	application	Offer Shares	application	Sha	
applied for	HK\$	applied for	HK\$	applied for	HK\$	plied for	ζ\$
1,000	4,525.14	20,000	90,502.90	300,000	35′ 543.49	1/ 1,00	,1(_,579.84
2,000	9,050.29	30,000	135,754.35	400,000	310 37/3	4,, 7,000	^o,363,152.32
3,000	13,575.43	40,000	181,005.80	500,000	2.5 2.48		
4,000	18,100.58	50,000	226,257.25	600,0	2,7 ,08 8		
5,000	22,625.72	60,000	271,508.70	200)	,16,00 7		
6,000	27,150.87	70,000	316,760.15	8 70	3,620 .15.97		
7,000	31,676.02	80,000	362,011.60	900,0	4,072 6		
8,000	36,201.16	90,000	407,263.05	1,000,000	525,144 5	(1) Maximum	number of Hong
9,000	40,726.31	100,000	452,514.50	0,000	9,6 \ 285./2	Kong Offer	Shares that you
10,000	45,251.45	200,000	9 028.99	3,00,000	13,575, ,4.88	may apply fo	or

- 2. You, as the applicant(s), must complete the form Eng. Eng. idicated below and sign on the second page of the Application Form. Only written signatures with accepted (and not by way of personal chop).

 If you are applying through a designated CCA. Partic and (other than a CCASS investor participant):
 - the designated CCASS Participan bust encose the form with its company chop (bearing its company name) and insert its participant I.D. i. e apropriate box.
 - If you are applying as an individe al CC. Investor Participant:
 - the form must contain NAM and How Yong I.D. Card number.
 - your participant I must inserted in the appropriate box.

 If you are applying point a vidual CCASS Investor Participant:
 - the form r ontain joint investor participants' NAMES and the Hong Kong I.D. Card number of joint vestor rticipe its;
 - your participat I.L ast be inserted in the appropriate box.
 - If you are appeared as a corporate CCASS Investor Participant:
 - st contain your company NAME and Hong Kong Business Registration number;
 - your partic pant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.

Incorrect or omission of details of the CCASS Participant including participant I.D. and/or company chop bearing its company name or other similar matters may render your application invalid.

3. Staple your cheque or banker's cashier order to the form. Each application for the Hong Kong Offer Shares must be accompanied by either one separate cheque or one separate banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

The cheque must:

Banker's cashier order must:

- be in Hong Kong dollars;
- not be post-dated;
- be made payable to "BANK OF CHINA (HONG KONG) NOMINEES LIL 'TEL '.I. L 'SURE GROUP PUBLIC OFFER";
- be crossed "Account Payee Only";
- be drawn on your Hong Kong dollar bank account in Hong Kong; and
- show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the first-named applicant's name.
- be issued by a licensed ank? How Ko 3, and have your the certified of the book a person authorized by the link. The name on the banker's cashier are that correspond with your name. If it is a join ar meating, the name on the back of the banker's name are licental are licental are licental.
- 4. Tear off the Application Form, fold it once and lodge your compared application Form (with cheque or banker's cashier order attached) to one of the collection, loxes at any of the following branches of the receiving bank, Bank of China (Hong Kong, 'mited:

Branch Adu.

Hong Kong Island Connaught Road

Central Branch

Causeway Bay . nch

North Po

(King's Cen. Branc.

14 Connaught Road Central, Hong Kong

505 Hennessy Road, Causeway Bay, Hong Kong 193-209 King's Road, North Point, Hong Kong

Kowloon Man Mount and Shop N47-49, G/F, Mount Sterling Mall,

dl Bra. Mei Foo Sun Chuen, Kowloon

Je n Roac ranch 1/F, Sino Cheer Plaza, 23-29 Jordan Road, Kowloon

New Territor es Fo Ta. anch No 2, 1/F Shatin Galleria, 18-24 Shan Mei Street,

Fo Tan. New Territories

Yan Long Branch 102-108 Castle Peak Road, Yuen Long, New Territories

5. n Fe a can be lodged at these times:

Tuesday, April 30, 2019 — 9:00 a.m. to 5:00 p.m.

Thursday, May 2, 2019 — 9:00 a.m. to 5:00 p.m.

Friday, May 3, 2019 — 9:00 a.m. to 5:00 p.m.

Saturday, May 4, 2019 — 9:00 a.m. to 1:00 p.m.

Monday, May 6, 2019 — 9:00 a.m. to 5:00 p.m.

Tuesday, May 7, 2019 — 9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on Tuesday, May 7, 2019. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions, as described in the section "How to Apply for Hong Kong Offer Shares — 10. Effect of Bad Weather on the Opening of the Application Lists" in the Prospectus.

如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者 戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

申請手續

1. 使用下表計算 閣下應付的款項。 閣下申請認購的股數須至少為1,000股香港發售股份,並為下表所列的其中一個數目,否則不受理。

可供申請認購股份數目及應繳款項							
申請認購的	申請時	申請認購的	申請時	申請認購的	申請時	申請、	請時
香港發售	應繳款項	香港發售	應繳款項	香港發售	應繳款乊	专准备	⇒⇒款項
股份數目	港元	股份數目	港元	股份數目	港元	、份數目	76
1,000	4,525.14	20,000	90,502.90	300,000	1 357 43.49	4,00, 10	10 579.84
2,000	9,050.29	30,000	135,754.35	400,000	1. 0,0~7.08	4,, 1,000	263,152.32
3,000	13,575.43	40,000	181,005.80	500,000	,57 .48		
4,000	18,100.58	50,000	226,257.25	600,00	7/1 /86/3		
5,000	22,625.72	60,000	271,508.70	70,00	3 57 51 17		
6,000	27,150.87	70,000	316,760.15	80 00	3,620 5.9		
7,000	31,676.02	80,000	362,011.60	9,0,6)72,67 16		
8,000	36,201.16	90,000	407,263.05	1,000,00	525,144 5		
9,000	40,726.31	100,000	452,514.50	2 000,000	9,6 7.289 2	(1) 閣下可申	請認購的香港
10,000	45,251.45	200,000	905 028.99	3,00 00	13,575, `4.88	發售股份占	最高數目。

如 閣下透過中央結算系統投資者戶口內 人以》的指定中央結算系統參與者提出申請:

該指定中央結算系統參與者必、一次表格、上公司印鑑(附有公司名稱),並在適當方格內填寫 參與者編號。

如 閣下以個人中中华算系。「資者」「持有人名義提出申請:

- 表格須載有 閣下的处 和香油才份證如馮。
- 須在適當方格內。園本 一多與者編號。如 閣下 一名個人 中結算系統投資者戶口持有人名義提出申請:
- 格須 有所 答名扎 資者戶口持有人的姓名和香港身份證號碼;
- 表格須載 閣下的公司名稱和香港商業登記號碼;
- 須在適常方格內填寫 閣下的參與者編號並蓋上公司印鑑(附有公司名稱)。

中央結。系統參與者的資料(包括參與者編號及/或顯示公司名稱之公司印鑑)或其他類似事項如有不確或遺漏,均可能導致申請無效。

如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

3. 閣下須將支票或銀行本票釘於表格上。每份香港發售股份申請須附一張獨立開出支票或一張獨立開出銀行本票。支票或銀行本票必須符合以下所有規定,否則有關的認購申請不獲接納:

支票必須:

銀行本票必須:

- 為港元;
- 不得為期票;
- 註明抬頭人為「中國銀行(香港)代理人有限公司-海天地悅旅集團公開、售」
- 劃線註明「只准入抬頭人賬戶」;
- 從 閣下在香港的港元銀行賬戶中開出;及
- 顯示 閣下的賬戶名稱,而該賬戶名稱必須 已預印在支票上,或由有關銀行授權的人士 在支票背書。賬戶名稱必須與 閣下姓名/ 名稱相同。如屬聯名申請,該賬戶名稱必須 與排名首位申請人的姓名/名稱相同。
- 4. 請撕下申請表格,對摺一次,然後將填妥的申請表格(連, 支 型或) 行本票)投入收款銀行,中國銀行(香港)有限公司下列任何一家分行特設的收集 :

分行

香港島 干諾道中分行

銅鑼灣分行

北角英皇中、个行

/ 首分行

元郎 分行

新界

地址

香港干諾道中13-14號

香港銅鑼灣軒尼詩道505號

香港北角英皇道 193-209 號

九龍美孚新邨萬事達廣場地下 N47-49 號舖

九龍佐敦道23-29號新寶廣場一樓

新界火炭山尾街18-24號沙田商業中心1樓2號

新界元朗青山公路102-108號

₹一九年四月三十日(星期二) - 上午九時正至下午五時正

上零一九年五月二日(星期四) - 上午九時正至下午五時正

二零一九年五月三日(星期五) - 上午九時正至下午五時正

二零一九年五月四日(星期六) - 上午九時正至下午一時正

二零一九年五月六日(星期一) - 上午九時正至下午五時正

二零一九年五月七日(星期二) - 上午九時正至中午十二時正

6. 截止遞交申請的時間為二零一九年五月七日(星期二)中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間登記認購申請,唯一會影響此時間的變化因素為當日的天氣情況(詳見招股章程[如何申請香港發售股份-10.惡劣天氣對辦理申請登記的影響]一節)。



海天地悦旅集團有限公司 S.A.I. LEISURE GROUP COMPANY LIMITED

(Incorporated in the Cayman Islands with limited liability)

GLOBAL OFFERING

Conditions of your application

- A. Who can apply
- You and any person(s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong address
- If you are a firm, the application must be in the individual members' names.
- 3. The number of joint applicants may not exceed 4.
- 4. If you are a body corporate, the application must be signed by a duly authorised officer, who must state his representative capacity, and stamped with your corporation's chop.
- 5. You must be outside the United States, not be a United States Person (as defined in Regulation S) and not be a legal or natural person of the PRC.
- 6. Unless permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you are:
 - an existing beneficial owner of Shares in the Company and/or any of its subsidiaries;
 - a Director or chief executive officer of the Compand/ or any of its subsidiaries;
 - a core connected person of the Company or will become core connected person of the Company immediately upon completion of the Global Offering;
 - a close associate of any of the above; or
 - have been allocated or have applied for interest in any International Offer Share participate in the International Offering.

B. If you are a nominee

You, as a nominee, may make more than one dication in the Hong Kong Offer Shares by: (it is relected instruction of the HKSCC via Central Cle ring Settlem at System ("CCASS") (if you are a SS Part of the ring of the state of t

- C. Effe completing and substituting this Application Form

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- uncertake to exect all relevant documents and instruct and authorise the Company and/or the Joint Global Coordinators (or their agents or nor mees), as agents of the Company, to execute any doctor for you and to do on your behalf all things necessary a register any Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees as required by the Articles of Association;
- agree to comply with the Companies Ordinance, the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Articles of Association;
- confirm that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them;
- confirm that you have received and read the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information or representations except those in any supplement to the Prospectus;

- confirm that you are awar f the Offering in the prospers;
- agree that none of the Common ne Join. 'obal Commons, the Sole Sponsor, the Unc. Aters, their rective lirectors, officers, employees, partners, gents 'vise and ny other parties invol to the Global Congression of in the Frospectus (and any support of the Common new terms of the Com
- undertal ar im that you or to person(s) for whose benefit you have the plication to reduce the polication to reduce the property of the proper
- agree to the own my, our Hong Kong Branch Share Registral he reiving ank, the Joint Global Coordinators, the le Spot or, a Underwriters and/or their respective advisers and gents any popula data which they may require about year and the person(s) for whose benefit you have made the application;
 - the laws of any place outside Hong Kong apply to your alon, agree and warrant that you have complied with all such laws and none of the Company, the Joint Global Coordinators, the Sole Sponsor and the Underwriters nor any of their respective officers or advisers will breach any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form;
- agree that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- agree that your application will be governed by the laws of Hong Kong;
- represent, warrant and undertake that (i) you understand that
 the Hong Kong Offer Shares have not been and will not be
 registered under the U.S. Securities Act; and (ii) you and
 any person for whose benefit you are applying for the Hong
 Kong Offer Shares are outside the United States (as defined in
 Regulation S) or are a person described in paragraph (h) (3) of
 Rule 902 of Regulation S;
- warrant that the information you have provided is true and accurate;
- agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under the application;
- authorise the Company to place the name of the HKSCC Nominees on the Company's register of members as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to deposit any share certificate(s) into CCASS and/or to send any refund cheque(s) to you or the first-named applicant for joint application by ordinary post at your own risk to the address stated on the application, unless you have fulfilled the criteria mentioned in "How to Apply for Hong Kong Offer Shares 14. Despatch/Collection of Share Certificates and Refund Monies Personal Collection" section in the Prospectus to collect refund cheque(s) in person;
- agree that the shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your investor participant stock account or the stock account of your designated CCASS participant;

- agree that each of HKSCC and HKSCC Nominees reserves the right (1) not to accept any or part of such allotted shares issued in the name of HKSCC Nominees or not to accept such allotted shares for deposit into CCASS; (2) to cause such allotted shares to be withdrawn from CCASS and issued in your name at your own risk and costs; and (3) to cause such allotted shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the certificates for such allotted shares at your own risk to the address on your application form by ordinary post or to make available the same for your collection;
- agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted shares issued in the name of HKSCC Nominees:
- agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this application form;
- agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- declare and represent that this is the only application made and the only application intended by me/us to be made to benefit me/us or the person for whose benefit I am/we are applying;
- understand that the Company and the Joint Global Coordinators
 will rely on your declarations and representations in deciding
 whether or not to make any allotment of any of the Hong Kong
 Offer Shares to you and that you may be prosecuted for making
 a false declaration;
- (if the application is made for your own benefit) warrant that no other application has been or will be made for your benefit on a **WHITE** or **YELLOW** Application Form or 'giving electronic application instructions to HKSCC or to **HK eIPO White Form** Service Provider by you or by any your agent or by any other person; and
- (if you are making the application as an agent for the benefit canother person) warrant that (i) no other application has been or will be made by you as agent for or for the benefit of or by that person or by any other person as agent for the transfer or yellow Application Form or by age electronapplication instructions to HKSCC; and (ii) you have authority to sign the Application Form or give dectronic instructions on behalf of that other person as agent.

D. Power of attorney

If your application is made through the Joint Glob I Coot tors me accept o reject your application at the scretion, and you conditions they think fit, including eviden the street of the attorning the scretion of the attorning the scretion.

Determination of Offer and Alle and of Hong Kong Offer Shares

The Offer be is excited a fixed of a round Wednesday, May \$2019. Applicants at required pay the maximum Offer Price of HK\$4.48 for each long long Offer Share together with 1% okerage, 0.0027% Share together with saction levy and 0.005% Stock Exchange in the case Price is not agreed between the Company of the Underwriter on or before Tuesday, May 14, 2019, the Global Offering will not loceed and will lapse.

Applications for Hong Kong Offer Shares will not be processed and no allotment of Hong Kong Offer Shares will be made until the application lists close.

The Company expects to announce the fixed Offer Price, the indication of the level of interest in the International Offering, the level of applications under the Hong Kong Public Offering and the basis of allocation of the Hong Kong Public Offering on Wednesday, May 15, 2019 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese), the website of the Stock Exchange at www.saileisuregroup.com. Results of allocations in the Hong Kong Public Offering and the Hong Kong Identity Card/passport/Hong Kong business registration numbers of successful applicants (where applicable) will be available on the above websites.

The allocation of Offer Shares between the Hong Kong Public Offering and the International Offering is subject to adjustment as

detailed in the subsection headed "Structure of the Global Offering – Hong Kong Public Offering – Reallocation" in the Prospectus. In particular, the Joint Global Coordinators may reallocate Offer Shares from the International Offering to the Hong Kong Public Offering to satisfy valid applications under the Hong Kong Public Offering. In accordance with the Stock Exchange's idance Letter HKEx-GL91-18, if such reallocation is done other an pursuant to Practice Note 18 of the Listing Rules, the maxim in total number of Offer Shares that may be reallocated to the long Kormblic Offering following such reallocation shall not more an uble of the number of Offer Shares intially "located Hong long Public Offering (i.e. 18,000,000 Offer Shares), a time and feer Price shall be fixed at the low-ence of the number of Offer Share) state.

If your application for Hong Ko. Offer are. suc ssful (in whole or in part)

If your application of yolly or part, your Share certificate('Go ec to eir become valid ertificates of title provided at yong Kong Publi Offering has become uncondition at no navy y hone termined at 8:00 a.m. on Thu, by, May 16 of will be issued in the name of HKSCC Nomine and dosied to the stock account of your case to Particient stock account of your case TASS to tich, as instructed by you in your Application on Work ay, by 15, 2019 or, in the event of a contingency, to other day as mall be determined by HKSCC or HKSCC Nomines.

- ou ar upply through a designated CCASS Participant (or than a CCAS Investor Participant): For Hong Kong Cher Shores credited to the stock account of your designated CCASS articipant (other than a CCASS Investor Participant), uncan heck the number of Hong Kong Offer Shares allotted with that CCASS Participant.
 - If you are applying as a CCASS Investor Participant: The Company expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering on Wednesday, May 15, 2019 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese), the website of the Stock Exchange at www.hkexnews.hk and the Company's website at www.saileisuregroup.com. You should check the announcement published by the Company and report any discrepancies to HKSCC before 5:00 p.m. on Wednesday, May 15, 2019 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.

No receipt will be issued for application money paid. The Company will not issue temporary documents of title.

Refund of your money

If you do not receive any Hong Kong Offer Shares or if your application is accepted in part only or if the conditions of the Hong Kong Public Offering are not fulfilled in accordance with the section "Structure of the Global Offering - Conditions of the Global Offering" in the Prospectus or if your application is revoked, the Company will refund to you your application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Stock Exchange trading fee) without interest. If the Offer Price is less than the maximum Offer Price, the Company will refund to you the surplus application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Stock Exchange trading fee) without interest.

The refund procedures are stated in the sections "How to Apply for Hong Kong Offer Shares - 14. Despatch/Collection of Share Certificates and Refund Monies" in the Prospectus.

如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口,請使用本表格



海天地悦旅集團有限公司 S.A.I. LEISURE GROUP COMPANY LIMITED

(於開曼群島註冊成立的有限公司)

全球發售

申請條件

甲. 可提出申請的人士

- 閣下及 閣下為其利益提出申請的人士必須年滿18歲並有香港地址。
- 2. 如 閣下為商號,申請須以個別成員名義提出。
- 3. 聯名申請人不得超過四名。
- 4. 如 閣下為法人團體,申請須經獲正式授權人員簽署,並註明其所屬代表身份及蓋上公司印鑑。
- 5. 閣下必須身處美國境外,並非美國籍人士(定義見S規例),亦非中國法人或自然人。
- 6. 除《上市規則》批准外,下列人士概不得申請認購任何 香港發售股份:
 - 本公司及/或其任何附屬公司股份的現有實益擁有人;
 - 本公司及/或其任何附屬公司之董事或最上 改 人員;
 - 本公司核心關連人士或緊隨全球發售完成後成為 本公司核心關連人士的人士;
 - 上述任何人士的緊密聯繫人;或
 - 已獲分配或已申請或表示有意申請或以其他方式參與國際發售的人士。

乙. 如 閣下為代名人

丙. 广、父本中請表品的外用

- 承諾促使所有料 園文件生效,並指示及授權本公司及/或作為本人司代理的聯席全球協調人(或彼等的代理或人人),代表 閣下促使任何文件生效,並辦理所有必需手續,致使按照組織章程細則的規定將 閣下獲分配的任何香港發售股份以香港結算代理人的名義登記;
- 同意遵守公司條例、公司(清盤及雜項條文)條例及組 織章程細則;
- 確認 閣下已細閱招股章程及本申請表格所載的條款 及條件以及申請程序,並同意受其約束;
- 確認 閣下已接獲及細閱招股章程,提出申請時也僅 依據招股章程載列的資料及陳述,而除招股章程任何 補充文件外,不會依賴任何其他資料或陳述;

- 確認 閣下知悉招肸章社 有關 承, 一位 制;
- 承諾ア展門 「中間下為其」益提出申請的人士 方無日記或 「中人表示」意認購(亦不會申請或接納 或 「不有」認購」」」「何發售股份,也沒有
- 同意在 公司、 高 股化 過戶登記分處、收款銀行、 聯席全 版 图人、 4 家保薦人、包銷商及/或彼等各 的顧 版 及代 "提出要求時,向彼等披露其所要求提 供 ,關 閣下及 閣下為其利益提出申請的人士的個 人資料
- 同意 閣下的申請一經接納,即不得因無意的失實陳 述而撤銷;
- 同意 閣下的申請受香港法例規管;
- 聲明、保證及承諾:(i) 閣下明白香港發售股份不曾亦不會根據美國證券法登記;及(ii) 閣下及 閣下為其利益申請香港發售股份的人士均身處美國境外(定義見S規例),或屬S規例第902條第(h)(3)段所述的人士;
- 保證 閣下提供的資料真實及準確;
- 同意接納所申請數目或根據申請分配予 閣下但數目 較少的香港發售股份;
- 授權本公司將香港結算代理人的名稱列入本公司股東名冊,作為 閣下獲分配的任何香港發售股份的持有人,並授權本公司及/或其代理將任何股票存入中央結算系統及/或以平郵方式按申請所示地址向 閣下或聯名申請的首名申請人發送任何退款支票,郵誤風險由 閣下承擔,除非 閣下已符合招股章程內「如何申請香港發售股份-14.發送/領取股票及退回股款一親身領取 |章節的條件親身領取退款支票;
- 同意獲配發的股份是以香港結算代理人的名義發行, 並直接存入中央結算系統,以便記存於 閣下的中央 結算系統投資者戶口持有人股份戶口或 閣下的指定 中央結算系統參與者股份戶口;

如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者 戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口,請使用本表格

- 同意香港結算及香港結算代理人各自保留權利(1)不接納以香港結算代理人名義發行的該等獲配發的任何或部分股份,或不接納該等獲配發的股份存入中央結算系統;(2)促使該等獲配發的股份從中央結算系統提取,並轉入 閣下名下,有關風險及費用概由 閣下自行承擔;及(3)促使該等獲配發的股份以 閣下名義發行(或如屬聯名申請人,則以排名首位申請人的名義發行),而在此情況下,會以平郵方式將該等獲配發股份的股票寄往 閣下在申請表格上所示地址(郵誤風險概由 閣下自行承擔)或提供該等股票予 閣下領取;
- 同意香港結算及香港結算代理人均可調整獲配發以香港結算代理人名義發行的股份數目;
- 同意香港結算及香港結算代理人對招股章程及本申請表格未有載列的資料及陳述概不負責;
- 同意香港結算及香港結算代理人概不以任何方式 對 閣下負責;
- 聲明及表示此乃本人/吾等為本身或本人/吾等為其 利益提出申請的人士提出及擬提出的唯一申請;
- 明白本公司及聯席全球協調人將依據 閣下的聲明及陳述而決定是否向 閣下分配任何香港發售股份,閣下如作出虛假聲明,可能會被檢控;
- (如本申請是為 閣下本身利益提出)保證 或作為 閣下代理的任何人士或任何其他人士不曾。 會為 閣下利益而以白色或黃色申請表格或向香港紅或通過網上白表服務供應商發出電子認購指示而提出其他申請;及
- (如 閣下作為代理為另一人士的利益提出申請), (i) 閣下(作為代理或為該人士利益)或是 士或任人 其他作為該人士代理的人士不曾亦不會以上 戈**黃色** 申請表格或向香港結算發出電子認為 示而提 他 申請;及(ii) 閣下獲正式授權作為該 中的代之 為簽署申請表格或發出電子認為 示。

丁. 授權書

釐定 《售價及香港發售》分的。 》

截止登記認購申請前,概不處理香港發售股份的申請或配 發任何香港發售股份。

本公司預期於二零一九年五月十五日(星期三)在南華早報(英文)、香港經濟日報(中文)、聯交所網站(www.hkexnews.hk)及本公司網站(www.saileisuregroup.com)公佈協定發售價、國際發售踴躍程度、香港公開發售認購水平及香港公開發售分配基準。香港公開發售的分配結果及成功申請人的香港身份證/護照/香港商業登記號碼(如適用)亦同於上述網站公佈。

香港公開發售及國際發售之間的發售股份分配可按照招股章程「全球發售的架構一香港公開發售一重新分配」分節所詳述者予以調整。具體而言,聯席全球協調人可將發售股份自國際發售重新分配至香港公開發售,以滿足根據香港公開發售提出的有效申請。根據严之所指引信HKEx-GL91-18,倘該重新分配並非根據上」規則第18項應用指引而作出,則於該重新分配後可能分配至至一公開發售的發售股份總數最多不得超過香港、開發作或私一配的發售股份兩倍(即18,000,000股至一股份、基股份、基格、等價將定為招股章程所述指示性於售價、等的、可以可以應應用的

四 閣下成功申請認購香港發 股份/ 部」 37分

如 閣下以中央結算系統投資者戶口持有人身份提出申請:本公司預期於二零一九年五月十五日(星期三)在南華早報(英文)、香港經濟日報(中文)、香港聯交所網站(www.hkexnews.hk)及本公司網站(www.saileisuregroup.com)刊登中央結算系統投資戶口持有人的申請結果及香港公開發售的結果。 閣下應查閱本公司刊發的公佈,如有任何資料不符或閣下應查閱本公司刊發的公佈,如有任何資料不符或閣下應查閱本公司刊發的任何其他日期下午五時正前和會香港結算。在香港發售股份存入 閣下的股份戶口養活算通」電話系統及中央結算可持有人操作簡介》所載程序)查詢 閣下的新戶口結餘。香港結算亦將向 閣下提供一份活動結單,列出存入 閣下股份戶口的香港發售股份數目。

本公司不會就申請時繳付的款項發出收據,亦不會發出臨 時所有權文件。

退回款項

若 閣下未獲分配任何香港發售股份或申請僅部分獲接納或倘香港公開發售的條件並未根據招股章程「全球發售的架構一全球發售的條件」一節達成或 閣下的申請遭撤銷,本公司將不計利息退回 閣下的申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費)。如發售價低於最高發售價,本公司將不計利息退回多收申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費)。

有關退款程序載於招股章程「如何申請香港發售股份-14.發送/領取股票及退回股款」一節。

Personal Data

Personal Information Collection Statement

This Personal Information Collection Statement informs the applicant for, and holder of, Hong Kong Offer Shares, of the policies and practices of the Company and its Hong Kong Branch Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance").

1. Reasons for the collection of your personal data

It is necessary for applicants and registered holders of securities to supply correct personal data to the Company or its agents and the Hong Kong Branch Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Branch Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its Hong Kong Branch Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of share certificate(s) and/or refund cheque(s) and/or -Auto Refund payment to which you are entitled.

It is important that securities holders inform the Compand the Hong Kong Branch Share Registrar immediates of any inaccuracies in the personal data supplied

2. Purposes

The personal data of the securities holder held, processed, and/or stored (by whatever held) for the following purposes:

- processing your application and/or and charge and/or an e-Auto Refund processing your application and/or and charge and/or an e-Auto Refund processing your application of compliance and the arms and application procedure out not also Application Form and the Prospectus annouring results of allocation of the arms and arms are arms and arms and arms are arms and arms and arms are arms are arms and arms are arms arms are arms
- compliance with approble la and regulations in H appropriate la else who
- egistering new is less caransfers into or out of the names of sec holders including, where CC rominees;
- mamaining or odating the register of securities' holders of the C mpany;
- verifying secur aes holders' identities;
- establishing benefit entitlements of securities' holders of the Company, such as dividends, rights issues, bonus issues, etc.;
- distributing communications from the Company and its subsidiaries:
- compiling statistical information and securities' holders profiles;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the Hong Kong Branch Share Registrar to discharge

their obligations to securities' holders and/or regulators and/or any other purposes to which the securities' holders may from time to time agree.

3. Transfer of personal data

Personal data held by the Company and its Hong Kong Branch Share Registrar relating to the securities holders will be kept confidential but the company and its Hong Kong Branch Share Registrar may to the extended necessary for achieving any of the above purpose disches the personal data to, from or with a positive personal data to the securities holders will be securities holders and the securities holders will be securities hol

- the Company's appoint agents such as nancial advisers, their ing banks of their as rincipal share regist.
- wher Some securities quest deposit into CCAS' Por or HKSCC rominees, who will use the last all has for the purposes of operating Some Some securities and some securities quest deposit into CCAS' Por or HKSCC rominees, who will use the last securities quest deposit into CCAS' Por or HKSCC rominees, who will use the last securities quest deposit into CCAS' Por or HKSCC rominees, who will use the last securities quest deposit into CCAS' Por or HKSCC rominees, who will use the last securities quest deposit into CCAS' Por or HKSCC rominees, who will use the last securities are securities and the purposes of operating the last securities are securities and the purposes of operating the last securities are securities.
- a agents con actors or third-party ovid w offer administrative, teleco unic for aputer, payment or other service to be Cor vany or the Hong Kong Branch of the Register in connection with their respective but less operated;
 - other st tutory regulatory or governmental bodies or use as required by laws, rules or regulations; and
 - ony persons or institutions with which the securities' holders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

4. Retention of personal data

The Company and its Hong Kong Branch Share Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

5. Access to and correction of personal data

Securities holders have the right to ascertain whether the Company or the Hong Kong Branch Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Company and the Hong Kong Branch Share Registrar have the right to charge a reasonable fee for the processing of such requests.

All requests for access to data or correction of data should be addressed to us, at our registered address disclosed in the "Corporate Information" section of the Prospectus or as notified from time to time, for the attention of the company secretary, or our Hong Kong Branch Share Registrar for the attention of the privacy compliance officer.

By signing an Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

個人資料

個人資料收集聲明

此項個人資料收集聲明是向香港發售股份的申請 人和持有人說明有關本公司及其香港股份過戶登 記分處有關個人資料和香港法例第486章《個人 資料(私隱)條例》(「《條例》」)方面的政策和慣例。

1. 收集 閣下個人資料的原因

證券申請人及登記持有人以本身名義申請證券或 轉讓或受讓證券時或尋求香港股份過戶登記分處 的服務時,必須向本公司或其代理人及香港股份 過戶登記分處提供準確個人資料。

未能提供所要求的資料可能導致 閣下申請證券被拒或延遲,或本公司或其香港股份過戶登記分處無法落實轉讓或提供服務。此舉也可能妨礙或延遲登記或轉讓 閣下成功申請的香港發售股份及/或寄發 閣下應得的股票及/或退款产票及/或電子自動退款。

證券持有人所提供的個人資料如有任何錯誤, 2 立即通知本公司及香港股份過戶登記分庫

2. 目的

證券持有人的個人資料可被採用及以任 式岩有,處理及/或保存,以作下列用。

- 以證券持有人(「括 F 港結算代理人(如適 記利 發行證券或轉讓或受讓證 券;
- 存置或更新一公司證券持有人的名册;
- 核實證 5. 持有人的身份;
- 確定本公司證券持有人的受益權利,例如股息、供股和紅股等;
- 分發本公司及其附屬公司的通訊;
- 編製統計數據和證券持有人資料;
- 披露有關資料以便就權益索償;及
- 與上述有關的任何其他附帶或相關目的及/ 或使本公司及香港股份過戶登記分處能履行

對證券持有人及/或監管機構承擔的責任及/或證券持有人不時同意的任何其他目的。

3. 轉交個人資料

- - 香港聯交所、證監會及任何其他法定監管機 「並又府部門或遵照其他法例、規則或規例;及
- 證券持有人與其進行或擬進行交易的任何人 士或機構,例如彼等的銀行、律師、會計師 或股票經紀等。

4. 個人資料的保留

本公司及其香港股份過戶登記分處將按收集個人 資料所需的用途保留證券申請人及持有人的個人 資料。無需保留的個人資料將會根據《條例》銷毀 或處理。

5. 查閱和更正個人資料

證券持有人有權確定本公司或香港股份過戶登記 分處是否持有其個人資料,並有權索取有關該資 料的副本並更正任何不準確資料。本公司和香港 股份過戶登記分處有權就處理任何查閱資料的要 求收取合理費用。

所有查閱資料或更正資料的要求應按招股章程 「公司資料」一節所披露或不時通知的本公司註冊 地址送交公司秘書,或向本公司的香港股份過戶 登記分處的個人資料私隱條例事務主任提出。

閣下簽署申請表格或向香港結算發出電子認購指示,即表示同意上述各項。